





One First National Plaza 130 West Second Street, Suite 2040 Dayton, Ohio 45402-1502 (937) 285-6677 or (800) 443-9274 WestRegion@ohioauditor.gov

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

Dayton / Montgomery County Convention and Visitors Bureau Montgomery County
1 Chamber Plaza, Suite A
Dayton, Ohio 45402

We have performed the procedures enumerated below, which were agreed to by the Board of Trustees and the management of Dayton / Montgomery County Convention and Visitors Bureau (the Bureau), on the receipts, disbursements and balances recorded in the Bureau's cash basis accounting records for the years ended December 31, 2018 and 2017 and certain compliance requirements related to those transactions and balances, included in the information provided to us by the management of the Bureau. The Bureau is responsible for the receipts, disbursements and balances recorded in the cash basis accounting records for the years ended December 31, 2018 and 2017 and certain compliance requirements related to these transactions and balances included in the information provided to us by the Bureau. The sufficiency of the procedures is solely the responsibility of the parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

This report only describes exceptions exceeding \$10.

Cash

- 1. We recalculated the December 31, 2018 and December 31, 2017 bank reconciliations. We found no exceptions.
- 2. We agreed the January 1, 2017 beginning fund balances recorded in the Fund Balance Sheet to the December 31, 2016 balances in the documentation in the prior year Agreed-Upon Procedures working papers. We found no exceptions. We also agreed the January 1, 2018 beginning fund balances recorded in the Fund Balance Sheet to the December 31, 2017 balances in the Fund Balance Sheet. We found no exceptions.
- 3. We agreed the totals per the bank reconciliations to the total of the December 31, 2018 and 2017 fund cash balances reported in the Fund Balance Sheet. The amounts agreed.
- 4. We observed the year-end bank balances on the financial institution's website. The balances agreed. We also agreed the confirmed balances to the amounts appearing in the December 31, 2018 bank reconciliation without exception.
- 5. We selected a sample (agreed upon) of five reconciling debits (such as outstanding checks) from the December 31, 2018 bank reconciliation:
 - a. We traced each debit to the subsequent January bank statement. We found no exceptions.
 - b. We traced the amounts and dates to the check register, to determine the debits were dated prior to December 31. There were no exceptions.

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- 6. We tested the two reconciling credits (such as deposits in transit) from the December 31, 2018 bank reconciliation:
 - a. We traced each credit to the subsequent January bank statement. We found no exceptions.
 - b. We agreed the credit amounts to the Deposit and Disbursement Detail Report. Each credit was recorded as a December receipt for the same amount recorded in the reconciliation.
- 7. We traced interbank account transfers occurring in December of 2018 and 2017 to the accounting records and bank statements to determine if they were properly recorded. We found no exceptions.

Cash Receipts

1. We confirmed with Montgomery County the lodging taxes it paid to the Bureau during the years ending December 31, 2018 and 2017. Montgomery County confirmed the following amounts:

Year Ended	Amount	
December 31, 2018	\$2,184,927	
December 31, 2017	\$2,103,960	

2. We compared the amounts from step 1 to amounts recorded as lodging tax receipts on the Bureau's Operating Accounts Deposits and Disbursements reports and deposit tickets. We found no exceptions.

Cash Disbursements

1. We inquired of management regarding sources describing allowable purposes or restrictions related to the Bureau's disbursements of lodging taxes. We listed these sources and summarized significant related restrictions below:

Source of Restrictions

- a. The Bureau's Articles of Incorporation
- b. The Bureau's 501(c)(6) Tax Exemption
- c. Ohio Rev. Code Section 5739.09(A)(2)
- d. The Bureau's By-Laws
- e. The Bureau's Administrative Policies
- f. The agreement dated October 1, 1994 between the Bureau and Montgomery County

The Bureau's tax exemption prohibits it from disbursements supporting a candidate's election.

Ohio Rev. Code Section 5739.09(A)(2) restricts the Bureau to spending lodging tax "specifically for promotion, advertising, and marketing of the region in which the county is located."

Auditor of State Bulletin 2003-005 deems any disbursement of public funds (e.g. lodging taxes) for alcohol to be improper.

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The Bureau's Code of Regulations, Articles of Incorporation and the Agreement dated October 1, 1994 between the Bureau and Montgomery County permits the Bureau to spend lodging taxes only for the maintenance and staffing of the Bureau's operations for the purpose of a) to promote the City of Dayton and Montgomery County as a desirable destination for conventions, meetings, conferences and trade shows; b) promote and facilitate visitor travel and tourism to the City of Dayton and Montgomery County; c) extend services, advice and assistance to organizations, businesses, and venues involved in the foregoing activities; and d) to enhance and maintain the image, goodwill, and high esteem of the City of Dayton and Montgomery County.

2. We selected a sample (agreed upon) of twenty disbursements of lodging taxes from the years ended December 31, 2018 and 2017, in addition to all disbursements exceeding \$10,000, and compared the purpose for these disbursements as documented on vendor invoices or other supporting documentation to the sources of restrictions listed in *Cash Disbursements Step 1* above. We found no instances where the purpose described on the invoice or other supporting documentation described a violation the restrictions listed above.

This agreed-upon procedures engagement was conducted in accordance with the American Institute of Certified Public Accountants' attestation standards and applicable attestation engagement standards included in the Comptroller General of the United States' *Government Auditing Standards*. We were not engaged to, and did not examine or review the Bureau's lodging tax receipts and disbursements for the years ended December 31, 2018 and 2017, the objective of which would have been to opine on lodging tax receipts and disbursements or provide a conclusion. Accordingly, we do not express an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that we would have reported to you.

This report is to provide assistance in the evaluation of the Bureau's receipts, disbursements and balances recorded in their cash-basis accounting records for the years ended December 31, 2018 and 2017, and certain compliance requirements related to these transactions and balances and is not suitable for any other purpose.

Keith Faber Auditor of State Columbus, Ohio

July 3, 2019





DAYTON/MONTGOMERY COUNTY CONVENTION AND VISITORS BUREAU

MONTGOMERY COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED JULY 23, 2019