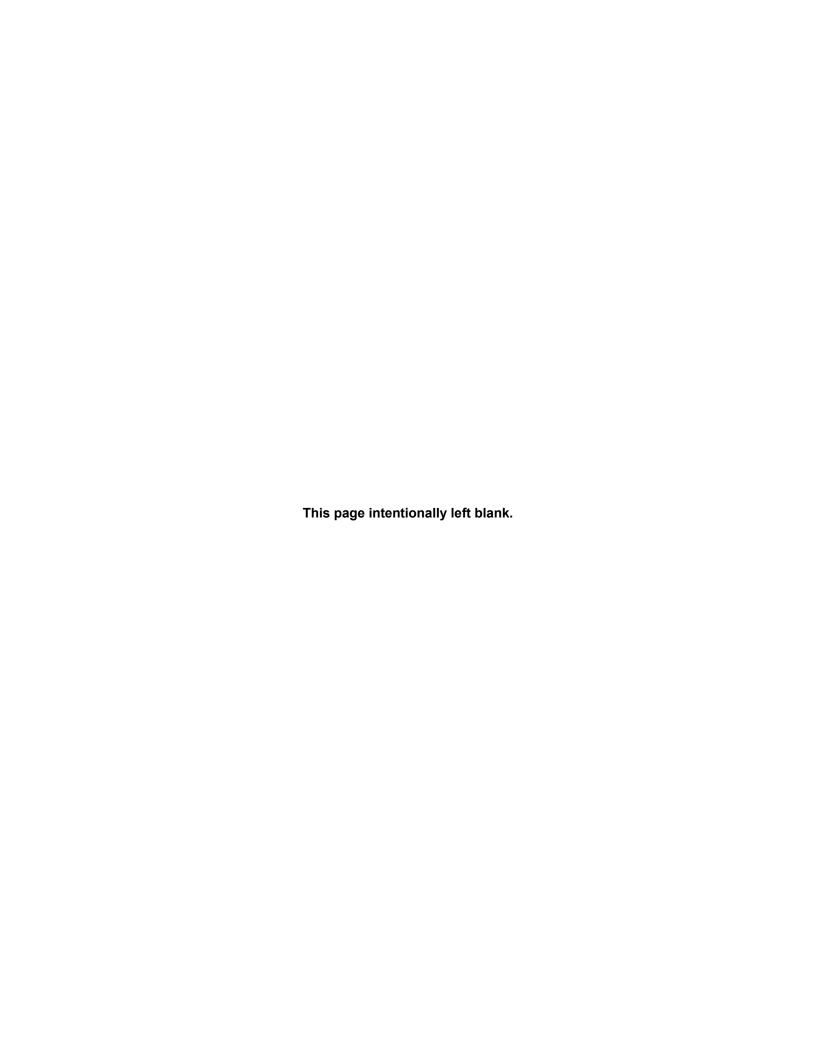




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INDEPENDENT ACCOUNTANTS' REPORT

Auglaize Industries, Inc. Auglaize County 330 West Boesel Ave. P. O. Box 34 New Bremen. Ohio 45869

To the Members of the Board:

We have audited the accompanying financial statements of Auglaize Industries, Inc., Auglaize County, a component unit of Auglaize County, as of and for the years ended December 31, 2003 and December 31, 2002, as listed in the table of contents. These financial statements are the responsibility of the Auglaize Industries' management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Auglaize Industries, Inc., Auglaize County, as of December 31, 2003 and December 31, 2002, and the results of its operations and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated April 22, 2004, on our consideration of the Auglaize Industries' internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Betty Montgomery Auditor of State

Butty Montgomeny

April 22, 2004

One First National Plaza / 130 W. Second St. / Suite 2040 / Dayton, OH 45402 Telephone: (937) 285-6677 (800) 443-9274 Fax: (937) 285-6688 www.auditor.state.oh.us This page intentionally left blank.

BALANCE SHEET AS OF DECEMBER 31, 2003 AND 2002

Current Assets: \$17,192 \$26,288 Carlificates of Deposit 20,592 20,619 Investment Securities 566,903 489,055 Accounts Receivable (Trade) 42,378 47,837 Prepaid Expenses 1,000 1,000 Total Current Assets 648,065 584,799 Noncurrent Assets 11,106 11,106 Leasehold Improvements 11,106 11,106 Shop and Office Equipment 119,862 70,404 Transportation Equipment 114,852 114,852 Less: Accumulated Depreciation (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equit		2003	2002
Certificates of Deposit Investment Securities 20,592 20,619 Accounts Receivable (Trade) 48,055 Accounts Receivable (Trade) 42,378 47,837 Prepaid Expenses 1,000 1,000 Total Current Assets 648,065 584,799 Noncurrent Assets 11,106 11,106 Shop and Office Equipment 119,862 70,404 Transportation Equipment 114,852 114,852 Less: Accumulated Depreciation (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: 38,365 402 Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 672,764 608,473 Contributed Ca	Current Assets:		
Investment Securities 566,903 489,055 Accounts Receivable (Trade) 42,378 47,837 Prepaid Expenses 1,000 1,000 Total Current Assets 648,065 584,799 Noncurrent Assets 11,106 11,106 Leasehold Improvements 11,106 11,106 Shop and Office Equipment 119,862 70,404 Transportation Equipment 114,852 114,852 Less: Accumulated Depreciation (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund E			
Accounts Receivable (Trade) 42,378 1,000 47,837 1,000 Prepaid Expenses 1,000 1,000 Total Current Assets 648,065 584,799 Noncurrent Assets 11,106 11,106 Leasehold Improvements 119,862 70,404 Transportation Equipment 119,862 70,404 Transportation Equipment 114,852 114,852 Less: Accumulated Depreciation (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: 38,365 402 Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 80,473 Retained Earnings 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848		•	•
Prepaid Expenses 1,000 1,000 Total Current Assets 648,065 584,799 Noncurrent Assets 11,106 11,106 Leasehold Improvements 119,862 70,404 Shop and Office Equipment 114,852 114,852 Less: Accumulated Depreciation (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: 3,517 5,389 Accounts Payable 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882		•	
Total Current Assets 648,065 584,799 Noncurrent Assets Leasehold Improvements 11,106 11,106 Shop and Office Equipment 119,862 70,404 Transportation Equipment 114,852 114,852 Less: Accumulated Depreciation (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: 38,365 402 Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 672,764 608,473 Retained Earnings 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848		•	,
Noncurrent Assets Leasehold Improvements 11,106 11,106 Shop and Office Equipment 119,862 70,404 Transportation Equipment 114,852 114,852 Less: Accumulated Depreciation (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: 38,365 402 Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 1 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 8 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Frepaid Expenses	1,000	1,000
Leasehold Improvements 11,106 11,106 Shop and Office Equipment 119,862 70,404 Transportation Equipment 114,852 114,852 Less: Accumulated Depreciation (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: Retained Earnings 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Total Current Assets	648,065	584,799
Shop and Office Equipment 119,862 70,404 Transportation Equipment 114,852 114,852 Less: Accumulated Depreciation (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: 38,365 402 Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 8 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Noncurrent Assets		
Transportation Equipment Less: Accumulated Depreciation 114,852 (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 (152,499) Total Assets 730,060 (628,662) Current Liabilities: 38,365 (402) Accounts Payable 38,365 (402) Accrued Wages 3,517 (5,389) Accrued Payroll Taxes 2,064 (765) Compensated Absences Payable 2,368 (2,258) Workers Compensation Payable 1,882 Total Liabilities 48,196 (8,473) Fund Equity and Other Credits: 672,764 (608,473) Retained Earnings 672,764 (608,473) Contributed Capital 9,100 (11,375) Total Fund Equity and Other Credits 681,864 (619,848)	·	•	•
Less: Accumulated Depreciation (163,825) (152,499) Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: 38,365 402 Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848		•	,
Total Noncurrent Assets (Net) 81,995 43,863 Total Assets 730,060 628,662 Current Liabilities: 38,365 402 Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: Retained Earnings 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	·	•	
Total Assets 730,060 628,662 Current Liabilities: 38,365 402 Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Less: Accumulated Depreciation	(163,825)	(152,499)
Current Liabilities: Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Total Noncurrent Assets (Net)	81,995	43,863
Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Total Assets	730,060	628,662
Accounts Payable 38,365 402 Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Current Liabilities:		
Accrued Wages 3,517 5,389 Accrued Payroll Taxes 2,064 765 Compensated Absences Payable 2,368 2,258 Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: Retained Earnings 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848		38,365	402
Compensated Absences Payable Workers Compensation Payable 2,368		•	5,389
Workers Compensation Payable 1,882 Total Liabilities 48,196 8,814 Fund Equity and Other Credits: 572,764 608,473 Retained Earnings 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Accrued Payroll Taxes	2,064	765
Fund Equity and Other Credits: 48,196 8,814 Retained Earnings 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Compensated Absences Payable	2,368	2,258
Fund Equity and Other Credits: Retained Earnings 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Workers Compensation Payable	1,882	
Retained Earnings 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Total Liabilities	48,196	8,814
Retained Earnings 672,764 608,473 Contributed Capital 9,100 11,375 Total Fund Equity and Other Credits 681,864 619,848	Fund Equity and Other Credits:		
Contributed Capital9,10011,375Total Fund Equity and Other Credits681,864619,848	•	672 764	608 473
Total Fund Equity and Other Credits 681,864 619,848			
	Contracted Capital	3,100	11,070
Total Liabilities, Fund Equity and Other Credits \$730,060 \$628,662	Total Fund Equity and Other Credits	681,864	619,848
	Total Liabilities, Fund Equity and Other Credits	\$730,060	\$628,662

The notes to the financial statements are an integral part of this statement.

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND EQUITY FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

	2003	2002
Operating Revenues:		
Charges for Services (Workshop)	\$316,057	\$338,160
Vocational Revenue	26,906	10,860
Total Operating Revenues	342,963	349,020
Cost of Sales:		
Labor and Employment Taxes	245,243	241,621
Subcontracts	5,543	4,269
Repair and Maintenance	23,906	32,006
Total Cost of Sales	274,692	277,896
Operating Expenses:		
Community Employment Wages	48,892	51,223
Insurance	5,994	7,999
Depreciation	13,703	12,279
Professional Fees	9,351	14,763
Membership Dues	1,534	745
Administrative Expenses	41,557	35,544
Total Operating Expenses	121,031	122,553
Loss From Operations	(52,760)	(51,429)
Non-Operating Revenues (Expenses):		
Miscellaneous Revenue	3,617	7,066
Investment Income (Loss)	98,587	(47,564)
Donations	14,847	159,756
Employee Program Revenue		23,106
Employee Program Expense		(23,715)
Unrestricted Support	236,822	235,029
Expenditures of Unrestricted Support	(236,822)	(235,029)
Total Non-Operating Revenues (Expenses)	117,051	118,649
Net Income	64,291	67,220
Retained Earnings - January 1	608,473	541,253
Retained Earnings - December 31	672,764	608,473
Contributed Capital - January 1	11,375	14,220
Depreciation on Fixed Asset Acquired by Contributed Capital	(2,275)	(2,845)
Contributed Capital-December 31	9,100	11,375
Total Fund Equity - December 31	\$681,864	\$619,848

The notes to the financial statements are an integral part of this statement.

STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2003 and 2002

Cash Flows from Operating Activities: \$348,422 \$330,623 Cash Payments to Employees for Services (292,716) (293,691) Cash Payments to Suppliers for Goods and Services (49,922) (97,360) Net Cash Used for Operating Activities 5,784 (80,428) Miscellaneous Non-Operating Revenue 3,617 6,457 Cash Received from Donations 14,847 159,756 Net Cash Provided by Noncapital Financing Activities 14,847 159,756 Net Cash Provided by Noncapital Financing Activities: (54,110) (13,250) Cash Flows from Capital and Related Financing Activities: (54,110) (13,250) Net Cash (Used) for Capital Financing Activities (54,110) (13,250) Net Redemptions of Certificates of Deposit 2 2,569 Net Provises of Investing Activities 3,874 (31,487) Cash Received from Interest 3,874 (31,487) Cash Received from Interest 3,876 (32,846) Net Increase (Decrease) in Cash (9,096) 9,689 Cash at Beginning of Year 26,288 16,599 Cash at End of		2003	2002
Cash Payments to Employees for Services (292,716) (293,891) Cash Payments to Suppliers for Goods and Services (49,922) (97,360) Net Cash Used for Operating Activities 5,784 (60,428) Cash Flows from Noncapital Financing Activities: Miscellaneous Non-Operating Revenue 3,617 6,457 Cash Received from Donations 14,847 159,756 Net Cash Provided by Noncapital Financing Activities 18,464 166,213 Cash Flows from Capital and Related Financing Activities: Cash Flows from Capital Assets (54,110) (13,250) Net Cash (Used) for Capital Financing Activities 25,410 (13,250) Net Cash (Used) for Capital Financing Activities 25,410 (13,250) Net Cash (Used) for Capital Financing Activities 25,410 (13,250) Net Cash (Used) for Capital Financing Activities 27 32,569 Net Cash (Used) for Investments 27 32,569 Net Purchases of Investments 3,874 (13,1487) Cash Received from Interest 18,865 16,072 Net Increase (Decrease) in Cash (26,2	Cash Flows from Operating Activities:		
Cash Payments to Suppliers for Goods and Services (49,922) (97,360) Net Cash Used for Operating Activities 5,784 (60,428) Cash Flows from Noncapital Financing Activities: Miscellaneous Non-Operating Revenue 3,617 6,457 Cash Received from Donations 14,847 159,756 Net Cash Provided by Noncapital Financing Activities: 18,464 166,213 Cash Flows from Capital and Related Financing Activities: Acquisition of Capital Assets (54,110) (13,250) Net Cash (Used) for Capital Financing Activities 25,4110 (13,250) Cash Flows from Investing Activities 27 32,569 Net Desemble of Certificates of Deposit 27 32,569 Net Purchases of Investments 3,874 (131,487) Cash Received from Interest 16,865 16,072 Net Cash Provided by Investing Activities 20,766 82,846 Net Increase (Decrease) in Cash (9,996) 9,689 Cash at End of Year 17,192 26,288 Reconciliation of Operating Loss) to Net Cash	Cash Received from Customers	\$348,422	\$330,623
Net Cash Used for Operating Activities 5,784 (60,428) Cash Flows from Noncapital Financing Activities: 3,617 6,457 Miscellaneous Non-Operating Revenue 3,617 15,756 Cash Received from Donations 14,847 159,756 Net Cash Provided by Noncapital Financing Activities 18,464 166,213 Cash Flows from Capital and Related Financing Activities: 4,250 4,250 Requisition of Capital Assets (54,110) (13,250) Net Cash (Used) for Capital Financing Activities 25,410 (13,250) Cash Flows from Investing Activities: 27 32,569 Net Redemptions of Certificates of Deposit 27 32,569 Net Purchases of Investments 3,874 (13,487) Cash Received from Interest 16,865 16,072 Net Cash Provided by Investing Activities 20,766 (82,846) Net Increase (Decrease) in Cash (9,096) 9,689 Cash at End of Year 17,192 26,288 Reconciliation of Operating Loss) to Net Cash 4,599 Adjustments to Reconcile Operating (Loss) to Net Cash 13,703	Cash Payments to Employees for Services	(292,716)	(293,691)
Cash Flows from Noncapital Financing Activities: 3,617 6,457 Miscellaneous Non-Operating Revenue 3,617 159,756 Cash Received from Donations 14,847 159,756 Net Cash Provided by Noncapital Financing Activities 18,464 166,213 Cash Flows from Capital and Related Financing Activities: Net Cash (Used) for Capital Financing Activities (54,110) (13,250) Net Cash (Used) for Capital Financing Activities 27 32,569 Net Redemptions of Certificates of Deposit 27 32,569 Net Purchases of Investments 3,874 (131,487) Cash Received from Interest 16,865 16,072 Net Cash Provided by Investing Activities 20,766 (82,846) Net Increase (Decrease) in Cash (9,096) 9,689 Cash at End of Year 26,288 16,599 Cash at End of Year 17,192 26,288 Reconciliation of Operating Loss) to Net Cash Used for Operating Activities: 5 5 Operating Increase (Decrease) in Accounts Receivable (Trade) 13,703 12,279 Ch	Cash Payments to Suppliers for Goods and Services	(49,922)	(97,360)
Miscellaneous Non-Operating Revenue 3,617 6,457 Cash Received from Donations 14,847 159,766 Net Cash Provided by Noncapital Financing Activities 18,464 166,213 Cash Flows from Capital and Related Financing Activities: Acquisition of Capital Assets (54,110) (13,250) Net Cash (Used) for Capital Financing Activities (54,110) (13,250) Net Redemptions of Certificates of Deposit 27 32,569 Net Purchases of Investments 3,874 (131,487) Cash Received from Interest 16,865 16,072 Net Cash Provided by Investing Activities 20,766 (82,846) Net Increase (Decrease) in Cash (9,996) 9,689 Cash at Beginning of Year 26,288 16,599 Cash at End of Year 17,192 26,288 Reconciliation of Operating Loss) to Net Cash Used for Operating Activities: Operating Activities: 31,703 12,279 Changes in Assets and Liabilities: Used for Operating Activities: 31,703 12,279 Changes in Assets and Liabilities: 37,	Net Cash Used for Operating Activities	5,784	(60,428)
Miscellaneous Non-Operating Revenue 3,617 6,457 Cash Received from Donations 14,847 159,766 Net Cash Provided by Noncapital Financing Activities 18,464 166,213 Cash Flows from Capital and Related Financing Activities: Acquisition of Capital Assets (54,110) (13,250) Net Cash (Used) for Capital Financing Activities (54,110) (13,250) Net Redemptions of Certificates of Deposit 27 32,569 Net Purchases of Investments 3,874 (131,487) Cash Received from Interest 16,865 16,072 Net Cash Provided by Investing Activities 20,766 (82,846) Net Increase (Decrease) in Cash (9,996) 9,689 Cash at Beginning of Year 26,288 16,599 Cash at End of Year 17,192 26,288 Reconciliation of Operating Loss) to Net Cash Used for Operating Activities: Operating Activities: 31,703 12,279 Changes in Assets and Liabilities: Used for Operating Activities: 31,703 12,279 Changes in Assets and Liabilities: 37,	Cash Flows from Noncapital Financing Activities:		
Cash Received from Donations 14,847 159,756 Net Cash Provided by Noncapital Financing Activities 18,464 166,213 Cash Flows from Capital Assets (54,110) (13,250) Net Cash (Used) for Capital Financing Activities (54,110) (13,250) Cash Flows from Investing Activities 27 32,569 Net Redemptions of Certificates of Deposit 27 32,569 Net Purchases of Investments 3,874 (131,487) Cash Received from Interest 16,865 16,072 Net Cash Provided by Investing Activities 20,766 (82,846) Net Increase (Decrease) in Cash (9,096) 9,689 Cash at End of Year 26,288 16,599 Cash at End of Year 26,288 16,599 Reconcililation of Operating Loss) to Net Cash Used for Operating Activities: 52,760 (51,429) Operating Activities: 52,760 (51,429) Changes in Assets and Liabilities: (Increase) Decrease in Accounts Receivable (Trade) 5,459 (18,397) Increase (Decrease) in Accounts Payable		3,617	6,457
Net Cash Provided by Noncapital Financing Activities 18,464 166,213 Cash Flows from Capital and Related Financing Activities: 4,110 (13,250) Acquisition of Capital Assets (54,110) (13,250) Net Cash (Used) for Capital Financing Activities (54,110) (13,250) Cash Flows from Investing Activities: 27 32,569 Net Redemptions of Certificates of Deposit 27 32,569 Net Purchases of Investments 3,874 (131,487) Cash Received from Interest 16,865 16,072 Net Cash Provided by Investing Activities 20,766 (82,846) Net Increase (Decrease) in Cash (9,096) 9,689 Cash at End of Year 26,288 16,599 Cash at End of Year 17,192 26,288 Reconciliation of Operating Loss) to Net Cash 3 4 4 Used for Operating Activities: 5 4 5 4,599 Adjustments to Reconcile Operating (Loss) to Net Cash 13,703 12,279 Changes in Assets and Liabilities: 3 12,499 18,397 Incre	, e		
Acquisition of Capital Assets (54,110) (13,250) Net Cash (Used) for Capital Financing Activities (54,110) (13,250) Cash Flows from Investing Activities: 327 32,569 Net Redemptions of Certificates of Deposit 27 32,569 Net Purchases of Investments 3,874 (131,487) Cash Received from Interest 16,865 16,072 Net Cash Provided by Investing Activities 20,766 (82,846) Net Increase (Decrease) in Cash (9,096) 9,689 Cash at Beginning of Year 26,288 16,599 Cash at End of Year 17,192 26,288 Reconciliation of Operating Loss) to Net Cash Used for Operating Activities: Operating (Loss) (52,760) (51,429) Adjustments to Reconcile Operating (Loss) to Net Cash Used for Operating Activities: 313,703 12,279 Changes in Assets and Liabilities: (Increase) Decrease in Accounts Receivable (Trade) 5,459 (18,397) Increase (Decrease) in Accounts Payable 37,963 (2,034) Increase (Decrease) in Compensat	Net Cash Provided by Noncapital Financing Activities		
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Increase (Decrease) in Accrued Payroll Taxes 1,299 (569)		1,882	
	Increase (Decrease) in Accrued Payroll Taxes		
	Net Cash Used for Operating Activities	\$5,784	(\$60,428)

The notes to the financial statements are an integral part of this statement.

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NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

1. DESCRIPTION OF THE ENTITY

Auglaize Industries, Inc. is a non-profit corporation that was incorporated in 1983 for the purpose of providing adult services for the Auglaize County Mental Retardation and Developmental Disabilities Board (ACMRDD). The ACMRDD principally subsidizes and staffs this adult sheltered workshop. The mission of the adult services workshop is to provide training and community job placement for adults with disabilities.

Auglaize Industries is considered a component unit of Auglaize County.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies followed in the preparation of these financial statements are summarized below. These policies conform to United States, generally accepted accounting principles for governmental units as prescribed in the statements issued by the Governmental Accounting Standards Board and other recognized authoritative sources. The operations of Auglaize Industries apply Financial Accounting Standards Board Statements and Interpretations issued prior to November 30, 1989, provided they do not conflict with or contradict GASB pronouncements.

A. Accounting System

Auglaize Industries maintains its own set of accounting records. These financial statements were prepared from the accounts and financial records of Auglaize Industries and, accordingly, these financial statements do not present the financial position or results of operations of Auglaize County.

B. Revenue and Expense Recognition

Auglaize Industries prepares its financial statements on the accrual basis of accounting, consequently certain revenues and related assets are recognized when earned rather than when received and certain expenses are recognized when incurred rather than when the obligation is paid.

C. Budgetary Process

Through a contractual agreement with the Auglaize County Board of Mental Retardation and Developmental Disabilities, Section VII, Item Number 11, Auglaize Industries is required to prepare and approve an annual budget. A summary of 2003 budgetary activity appears in Note 4.

D. Estimates

The preparation of financial statements in conformity with United States generally accepted accounting principles requires the use of management's estimates. Actual results may differ from those estimates.

E. Cash and Investments

To improve cash management, cash received by Auglaize Industries is maintained in a checking account or used to purchase investments. Investments are limited to certificates of deposits, government securities and mutual funds. Investments are stated at market value.

For purposes of the statement of cash flows and for presentation on the balance sheet, investments with an original maturity of three months or less at the time they are purchased are considered to be cash equivalents.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002 (Continued)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

F. Fixed Assets

Buildings, equipment and improvements are stated at cost except for donated assets, which are stated at fair market value at the date of receipt. Auglaize Industries maintains a capitalization threshold of \$1,000. A portion of the facilities occupied by Auglaize Industries consists of additions to the original facilities owned by Auglaize County. Leasehold improvements are depreciated rateably over the estimated useful life. Depreciation of fixed assets is on a declining balance basis over the estimated useful lives of the respective assets, as follows:

Class of Asset	Years
Leasehold Improvements	31½
Transportation Equipment	5
Computers	5
Furniture and Fixtures	7

G. Prepaid Items

Payments made to vendors for services that will benefit periods beyond the year end, are recorded as prepaid items using the consumption method by recording a current asset for the prepaid amount and reflecting the expenditure/expense in the year in which services are consumed.

H. Advertising

Advertising costs are charged to operations when incurred. Advertising costs amounted to \$7,081 and \$2,918 for 2003 and 2002, respectively.

I. Inventory

Work is performed on customer owned materials. Inventory on hand at any one time consists primarily of consumable manufacturing supplies in nominal amounts. Accordingly, no manufacturing inventories are recognized on the financial statements.

J. Compensated Absences

Governmental Accounting and Financial Reporting Standards specifies that a liability should be accrued for leave benefits if the employer's obligation relating to employees' rights to receive compensation for future absences is attributable to employees' services already rendered; the obligation relates to rights that vest or accumulate; payment of the compensation is probable; and the amount can be reasonably estimated.

Auglaize Industries records a liability for accumulated unused vacation time when earned for workshop employees.

K. Contributed Capital

Contributed capital represents resources provided from other governments and other sources whose use is restricted to capital acquisition or construction and is not subject to repayment. These assets are recorded at their fair market value on the date contributed. Depreciation on those assets acquired or constructed with contributed resources is expensed and closed to either unreserved retained earnings or contributed capital at year end.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002 (Continued)

3. CASH AND INVESTMENTS

The following information classifies deposits and investments by categories of risk as defined in GASB Statement 3, "Deposits with Financial Institutions, Investments and Reverse Repurchase Agreements".

At year-end, Auglaize Industries had \$300 in undeposited cash on hand, which is included as part of "cash" on the balance sheet for both 2002 and 2003.

Deposits - The carrying amount of Auglaize Industries deposits was \$16,892 and the bank balance was \$32,233 at December 31, 2003. The carrying amount of Auglaize Industries deposits was \$25,988 and the bank balance was \$36,400 at December 31, 2002.

Investments - Auglaize Industries' investments are categorized below to give an indication of the level of risk assumed at fiscal year end. Category 1 includes investments that are insured or registered or for which the securities are held by Auglaize Industries or its agent in Auglaize Industries' name. Category 2 includes uninsured and unregistered investments which are held by the counterparty's trust department or agent in Auglaize Industries' name. Category 3 includes uninsured and unregistered investments for which securities are held by the counterparty, or by its trust department or agent but not in Auglaize Industries' name.

Investments at December 31, were as follows:

0000	0-4		•		•	-10		arrying
2003	Cat	egory 1	Ca	tegory 2	Ca	ategory 3		Value
Certificates of Deposit								
(Long Term)	\$	20,592					\$	20,592
Mutual Funds				374,692				374,692
Corporate Bonds				23,230				23,230
Government and Agency Securities				46,287				46,287
Asset and Mortgage Backed Securities						122,694		122,694
Total Investments	\$	20,592	\$	444,209	\$	122,694	\$	587,495
							Ca	arrying
2002	Cat	egory 1	Ca	tegory 2	Ca	ategory 3		Value
Certificates of Deposit								
(Long Term)	\$	20,619		\$		\$	\$	20,619
Mutual Funds				283,450				283,450
Corporate Bonds				23,058				23,058
Government and Agency Securities				47,150				47,150
Asset and Mortgage Backed Securities						135,397		135,397
Total Investments	\$	20,619	\$	353,658	\$	135,397	\$	509,674

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002 (Continued)

4. BUDGETARY ACTIVITY

Budgetary activity for the years ending December 31, 2003 and 2002 are as follows:

2003 Projected vs. Actual Revenues

Projected	Actual	
Revenues	Revenues	Variance
\$ 335,550	\$ 460,014	\$ 124,464

2003 Projected vs. Actual Expenses

Projected	Actual	
Expenses	Expenses	Variance
<u>\$ 400,986</u>	<u>\$ 397,998</u>	\$ 2,988

2002 Projected vs. Actual Revenues

Projected	Actual	
Revenues	Revenues	Variance
<u>\$ 548,750</u>	<u>\$ 538,948</u>	\$ (9,802)

2002 Projected vs. Actual Expenses

Projected	Actual	
Expenses	Expenses	Variance
\$ 421,066	\$ 474,573	\$ (53,507)

5. ACCOUNTS RECEIVABLE

Receivables consisted of outstanding balances on customer accounts. Auglaize Industries grants credit to customers, substantially all of whom reside in Auglaize County. Consequently, Auglaize Industries' ability to collect amounts due from customers may be affected by economic fluctuations in the local economy.

Management has elected to record bad debts using the direct write-off method. Generally accepted accounting principles require that the allowance method be used to reflect bad debts. However, the effect of the use of the direct write-off method is not materially different from the results that would have been obtained had the allowance method been followed.

6. FEDERAL TAXES

A. Federal Income Tax

Auglaize Industries qualifies as a tax exempt organization under Section 501(c)(3) of the Internal Revenue Code, therefore, has no provision for Federal income taxes. In addition, Auglaize Industries qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(1).

B. Social Security System

Employees of the Workshop are members of the Social Security System. The Board's liability is a matching 6.2 percent of wages paid.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002 (Continued)

7. RISK MANAGEMENT

Auglaize Industries is exposed to various risks of loss related to torts, theft or damage to, and destruction of assets; errors and omissions; injuries to employees and natural disasters. During 2003 and 2002, Auglaize Industries contracted with the Ohio School Plan (See Note 13) and Cincinnati Insurance for coverage as follows:

Harcum-Hyre Insurance Each Occurrence Limit \$1,000,000 None None Sexual Abuse Injury - Each Sexual Abuse Injury - Each Sexual Abuse Injury - Each Offense Limit Injury - Each Accidental Limit Injury - Each Offense Injury - Each Accident Injury - Each Offense Injury - Injury - Each Offense Injury - Each Offense In	Company	Type of Coverage	Maximum	Deductible
Plan Abuse	•		\$1,000,000	None
Personal and Advertising Injury - Each Offense Limit			1.000.000	None
Fire Damage - Any One Event 500,000 None Medical Expense - Any One Person Limit 10,000 None Each Accidental Limit 10,000 None None South Accidental Limit 10,000 None South Accidental Limit 10,000,000 None South Accident 1,000,000 South Accident	,	Personal and Advertising Injury –	, ,	
Medical Expense – Any One Person Limit		Each Offense Limit	1,000,000	None
Each Accidental Limit		•		None
General Aggregate Limit		Medical Expense – Any One Person Limit	10,000	None
Products - Completed Operations		Each Accidental Limit	10,000	None
Employee Benefits Injury – Each Offense Employee Benefits Injury – Aggregate Bodily Injury by Accident – Each Accident Bodily Injury by Disease – Endorsement Bodily Injury by Disease – Endorsement Bodily Injury by Disease – Each Bodily Injury by Disease e Lach Bodily Injury by Disease – Each Bodily Injury by Disease e Lach Bodily Injury by Disease – Each Bodily Injury by Disease Peach Bodily Injury by Disease Bodily Injury Bodile Bodily Injury			3,000,000	None
Employee Benefits Injury – Aggregate 3,000,000 None Bodily Injury by Accident – Each Accident 1,000,000 None Bodily Injury by Disease – Endorsement 1,000,000 None Bodily Injury by Disease – Each 1,000,000 None Errors and Omissions Injury Limit 1,000,000 \$2,500 Errors and Omissions Injury Aggregate 2,000,000 2,500 Employment Practices Injury Limit 1,000,000 2,500 Employment Practices Injury Aggregate 2,000,000 2,500 Employment Practices Injury Aggregate 2,000,000 2,500 General Liability: Property and General Liability:		· · · · · · · · · · · · · · · · · · ·	1,000,000	None
Bodily Injury by Accident - Each Accident				None
Bodily Injury by Disease – Endorsement 1,000,000 None Bodily Injury by Disease – Each 1,000,000 None Errors and Omissions Injury Limit 1,000,000 \$2,500 Errors and Omissions Injury Aggregate 2,000,000 2,500 Employment Practices Injury Limit 1,000,000 2,500 Employment Practices Injury Aggregate 2,000,000 2,500 Employment Practices Injury Aggregate 2,000,000 2,500 General Liability: Building 30,000 500 General Liability (Aggregate) 1,000,000 None (Each Occurrence) 1,000,000 None Fire Damage 100,000 None Medical – Auto 5,000 None Equipment 75,000 500 Employee Dishonesty 20,000 None Faithful Performance 150,000 None Uninsured Motorist Auto Liability 1,000,000 Commercial Umbrella Liability (Aggregate) 1,000,000		. , , , , , , , , , , , , , , , , , , ,		None
Bodily Injury by Disease - Each			1,000,000	None
Errors and Omissions Injury Limit 1,000,000 \$2,500 Errors and Omissions Injury Aggregate 2,000,000 2,500 Employment Practices Injury Limit 1,000,000 2,500 Employment Practices Injury Aggregate 2,000,000 2,500 Employment Practices Injury Aggregate 2,000,000 2,500 Cincinnati Property and General Liability: Building 30,000 500 General Liability (Aggregate) 1,000,000 None (Each Occurrence) 1,000,000 None Fire Damage 100,000 None Medical – Auto 5,000 None Equipment 75,000 500 Employee Dishonesty 20,000 None Faithful Performance 150,000 None Uninsured Motorist Auto Liability 1,000,000 Commercial Umbrella Liability (Aggregate) 1,000,000			1,000,000	None
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Employment Practices Injury Limit 1,000,000 2,500 Employment Practices Injury Aggregate 2,000,000 2,500 Cincinnati Property and General Liability: Building 30,000 500 General Liability (Aggregate) 1,000,000 None (Each Occurrence) 1,000,000 None Fire Damage 100,000 None Medical – Auto 5,000 None Equipment 75,000 500 Employee Dishonesty 20,000 None Faithful Performance 150,000 None Uninsured Motorist Auto Liability (Aggregate) 1,000,000 Commercial Umbrella Liability (Aggregate) 1,000,000		, ,	1,000,000	\$2,500
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Settled claims have not exceeded this commercial coverage in any of the past three years. There has been no significant reduction in insurance coverage from last fiscal year.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002 (Continued)

8. EMPLOYEE PROGRAMS

Auglaize Industries provides a hot lunch program, recreational outings and other miscellaneous items to the employees of the workshop. The programs operate on a reimbursement basis, with the employee reimbursing for goods or services received. The transactions for these activities are reported as non-operating revenue and expenses on the financial statements. This program was discontinued for 2003.

Auglaize Industries entered into an agreement with Uptown Catering of Lima, Ohio beginning in 2003 to provide hot lunches to employees of the workshop. Employees pay directly to Uptown Catering when meals are provided.

9. COMPENSATED ABSENCES

Employees of Auglaize Industries workshop earn vacation in accordance with the adopted policies detailed in the Operations Manual. Workshop employees who have been employed for the last six months of the previous calendar year are entitled to one week of paid vacation for the week of July 4th, in the subsequent year. The employee must be on active payroll status at the time of the vacation period. The amount paid to each employee is based on one average week's pay.

Auglaize Industries records an amount considered as earned for the six month period prior to year end.

10. RELATED PARTY TRANSACTIONS

Auglaize Industries has entered into a contract with the Auglaize County Board of Mental Retardation and Developmental Disabilities (ACMRDD), whereby the ACMRDD has agreed to pay specified overhead expenses for the workshop. The additional income and related expenses are reported on the income statement as Unrestricted Support. The operating expenses paid by the ACMRDD on behalf of Auglaize Industries amounted to \$236,822 and \$235,029, for the years ended December 31, 2003 and 2002, respectively.

11. INVESTMENT SECURITIES

Auglaize Industries has adopted GASB Statement No. 31, "Accounting and Financial Reporting for Certain Investments and For External Investment Pools".

	2003	2002
Fair Value at End of Year	\$566,903	\$ 489,055
Add: Proceeds of investments sold	76,454	21,000
Less: Cost of investments purchased	(73,169)	(161,175)
Fair value at beginning of year	(489,055)	(412,516)
Change in Fair Value of Investments	\$ 81,722	(\$ 63,636)
Investment income consists of the following components:		
Interest and dividends	\$ 16,865	\$ 16,072
Change in fair value of investments	81,722	(63,636)
Total Investment Income	\$ 98,587	(\$ 47,564)

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002 (Continued)

12. MAJOR CUSTOMERS

Substantially all of the production of Auglaize Industries, Inc. is purchased by three customers. Sales to these customers amounted to 77 percent in 2003, and 64 percent in 2002, of total sales with each customer individually accounting for greater than 10 percent of total sales.

13. INSURANCE POOL

Ohio School Plan

Auglaize Industries participates in the Ohio School Plan (Plan), an insurance purchasing pool established under Section 2744.081 of the Ohio Revised Code. The Plan is an unincorporated nonprofit association of its members which enables the participants to provide for a formalized joint insurance purchasing program for maintaining adequate insurance protection and provides risk management programs and other administrative services.

The Plan's business and affairs are conducted by a fifteen member board consisting of superintendents, treasurers, the president of Harcum-Hyre Insurance Agency, Inc., and a member of the Hylant Group, Inc. The Hylant Group, Inc. is the Plan's administrator and is responsible for processing claims. Harcum-Hyre Insurance Agency serves as the sales and marketing representative which establishes agreements between the Plan and its members. Financial information can be obtained from Harcum-Hyre Insurance Agency, 246 East Sycamore Street, Columbus, Ohio 43206.

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INDEPENDENT ACCOUNTANTS' REPORT ON COMPLIANCE AND ON INTERNAL CONTROL REQUIRED BY GOVERNMENT AUDITING STANDARDS

Auglaize Industries, Inc. Auglaize County 330 West Boesel Ave. P. O. Box 34 New Bremen, Ohio 45869

To the Members of the Board:

We have audited the financial statements of Auglaize Industries, Inc., as of and for the years ended December 31, 2003 and December 31, 2002, and have issued our report thereon dated April 22, 2004. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether Auglaize Industries' financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Auglaize Industries' internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses. However, we noted other matters involving the internal control over financial reporting that do not require inclusion in this report, that we have reported to management of Auglaize Industries in a separate letter dated April 22, 2004.

One First National Plaza / 130 W. Second St. / Suite 2040 / Dayton, OH 45402 Telephone: (937) 285-6677 (800) 443-9274 Fax: (937) 285-6688 www.auditor.state.oh.us

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Auglaize Industries, Inc.
Auglaize County
Independent Accountants' Report on Compliance and on
Internal Control Required by *Government Auditing Standards*Page 2

This report is intended for the information and use of management and the Board of Trustees, and is not intended to be and should not be used by anyone other than these specified parties.

Betty Montgomery Auditor of State

Butty Montgomery

April 22, 2004



88 East Broad Street P.O. Box 1140 Columbus, Ohio 43216-1140

Telephone 614-466-4514

800-282-0370

Facsimile 614-466-4490

AUGLAIZE INDUSTRIES, INC.

AUGLAIZE COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED MAY 25, 2004