

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**REGULAR AUDIT**

**FOR THE YEAR ENDED JUNE 30, 2006**



**Auditor of State  
Betty Montgomery**





Mary Taylor, CPA  
Auditor of State

January 9, 2007

The attached audit report was completed and prepared for release prior to the commencement of my term of office on January 8, 2007. Thus, I am certifying this audit report for release under the signature of my predecessor.

*Mary Taylor*

MARY TAYLOR, CPA  
Auditor of State

**This Page is Intentionally Left Blank.**

EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY

TABLE OF CONTENTS

<u>TITLE</u>	<u>PAGE</u>
Independent Accountants' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Required by <i>Government Auditing Standards</i> .....	1
Schedule of Findings.....	3
Schedule of Prior Audit Findings.....	4

**This page intentionally left blank.**



## **Auditor of State Betty Montgomery**

### **INDEPENDENT ACCOUNTANTS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS**

Educational Development Center of Trumbull County, Inc.  
Trumbull County  
458 Franklin Street S.E.  
Warren, Ohio 44483

To the Board of Directors:

We have audited the financial statements of Educational Development Center of Trumbull County, Inc., Trumbull County, Ohio, (the School) as of and for the year ended June 30, 2006, and have issued our report thereon dated December 8, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the Comptroller General of the United States' *Government Auditing Standards*.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the School's internal control over financial reporting to determine our auditing procedures to express our opinion on the financial statements and not to opine on the internal control over financial reporting. Our consideration of the internal control would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts material to the financial statements we audited may occur and not be timely detected by employees when performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider material weaknesses. In a separate letter to the School's management dated December 8, 2006, we reported other matters involving internal control over financial reporting we did not deem reportable conditions.

#### **Compliance and Other Matters**

As part of reasonably assuring whether the School's financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express an opinion. The results of our tests disclosed an instance of noncompliance or other matter we must report under *Government Auditing Standards* which is described in the accompanying Schedule of Findings as item 2006-001. In a separate letter to the School's management dated December 8, 2006, we reported an other matter related to noncompliance we deemed immaterial.

Educational Development Center of Trumbull County, Inc.  
Trumbull County  
Independent Accountants' Report on Internal Control Over  
Financial Reporting and on Compliance and Other Matters  
Required by *Government Auditing Standards*  
Page 2

We intend this report solely for the information and use of the audit committee, management, and the Board of Directors. It is not intended for anyone other than these specified parties.

A handwritten signature in black ink that reads "Betty Montgomery". The signature is written in a cursive, flowing style.

**Betty Montgomery**  
Auditor of State

December 8, 2006



EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY

SCHEDULE OF FINDINGS  
JUNE 30, 2006

FINDINGS RELATED TO THE FINANCIAL STATEMENTS  
REQUIRED TO BE REPORTED IN ACCORDANCE WITH GAGAS

FINDING NUMBER 2006-001

**Federal Tax Exemption**

**Ohio Rev. Code Section 3314.082** states it is the intent of the general assembly that no state moneys paid to a community school under section 3314.08 of the Revised Code be used by the school to pay any taxes the school might owe on its own behalf, including, but not limited to, local, state, and federal income taxes, sales taxes, and personal and real property taxes. This intent does not apply to any moneys withheld from an employee of the community school that are payable by the school to a government entity as taxes on behalf of the employee.

The School, which is a nonprofit corporation organized under Ohio Rev. Code Sections 3314 and 1702, paid federal income tax with state moneys. The School has not applied to the Internal Revenue Service (IRS) to obtain federal tax exempt status pursuant to Chapter 26 [26 U.S.C.] Section 501(c)(3) of the Internal Revenue Code. During 2006, the School has paid the IRS ~\$58,000 (~\$238,000 since the inception of the School). Additionally, the School paid real estate taxes of ~\$15,300.

In order to eliminate the possibility of paying taxes that the School would not have to pay if properly organized as a nonprofit organization, the School should file an application for federal tax exempt status with the Internal Revenue Service to obtain federal tax exempt status pursuant to Chapter 26 [26 U.S.C.] Section 501(c)(3) of the Internal Revenue Code. The School should also request a refund for taxes already paid, if it appears possible that such taxes can be refunded.

**Officials' Response:** The School applied for tax exemption in November 2006.

EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY

SCHEDULE OF PRIOR AUDIT FINDINGS  
JUNE 30, 2006

Finding Number	Finding Summary	Fully Corrected?	Not Corrected, Partially Corrected; Significantly Different Corrective Action Taken; or Finding No Longer Valid; <b>Explain</b>
2005-001	Ohio Rev. Code 3314.082	No	Not corrected. See finding 2006-001.

# Comprehensive Annual Financial Report

*For the Year Ended June 30, 2006*



**Educational Development Center of Trumbull County, Inc.**  
*Warren, Ohio*



**Educational Development Center of  
Trumbull County, Inc.  
Warren, Ohio**

**Comprehensive Annual Financial Report  
For the Year Ended June 30, 2006**

**Prepared by the Fiscal Officer and the School Finance Office Staff.**

**This page intentionally left blank.**

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
COMPREHENSIVE ANNUAL FINANCIAL REPORT  
FOR THE YEAR ENDED JUNE 30, 2006**

**TABLE OF CONTENTS**

	<u>Page</u>
<b>INTRODUCTORY SECTION</b>	
Letter of Transmittal .....	i
Board of Directors.....	iv
Government Finance Officers Association Certificate	
<b>FINANCIAL SECTION</b>	
Independent Accountants' Report.....	1
Management's Discussion and Analysis .....	3
Basic Financial Statements:	
Statement of Net Assets .....	7
Statement of Revenues, Expenses, and Changes in Net Assets .....	8
Statement of Cash Flows .....	9
Notes to the Basic Financial Statements.....	11
<b>STATISTICAL TABLES</b>	
Operating Expenses by Category - Last Six Fiscal Years .....	25
Operating and Non-Operating Revenues - Last Six Fiscal Years.....	26
Full Time Equivalent (FTE) Enrollment - Last Six Fiscal Years .....	27
Grant Revenues By Source - Last Six Fiscal Years.....	28
Net Assets - Last Six Fiscal Years.....	29
State Basic Aid - Per Pupil Funding Amount - Last Six Fiscal Years.....	30
Student Population by Resident District-2006 Fiscal Year .....	31
Miscellaneous Statistics.....	32





# Introductory Section





458 Franklin Street S.E.  
Warren, OH 44483

330-392-0231 [P]  
330-392-0253 [F]

[www.lifeskillscenters.com](http://www.lifeskillscenters.com)

---

December 31, 2006

Educational Development Center of Trumbull County Community  
Members of the Board of Directors

We are pleased to present the Comprehensive Annual Financial Report (CAFR) of the Educational Development Center of Trumbull County (the School) for the fiscal year ended June 30, 2006. The CAFR is designed to assist and guide the reader in understanding its contents. The report consists of three major sections:

Introductory Section

The Introductory Section includes the Transmittal Letter, a list of our Board members and GFOA Certificate of Achievement.

Financial Section

The Financial Section consists of the Independent Accountants' Report, Management's Discussion and Analysis, and the Basic Financial Statements as well as the Notes to the Basic Financial Statements that provide an overview of the School's financial position and operating results.

Statistical Section

The Statistical Section includes selected financial and demographic information about the School on a multi-year basis.

The School's management is responsible for the reliability of the data presented and the completeness of the presentation, including all disclosures. To the best of our knowledge, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of the School. All disclosures necessary to enable the reader to gain an understanding of the School's financial activities have been included.

Further, the School has established a comprehensive framework that is designed to compile sufficient reliable information for the preparation of its financial statements in accordance with generally accepted accounting principles (GAAP). Because the cost of internal controls should not outweigh their benefits, the School's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatements.

Ohio law requires independent audits be performed on all financial operations of the School either by the Auditor of State or an independent public accounting firm in accordance with generally accepted accounting principles (GAAP) and generally accepted auditing standards (GAAS). The Auditor of State's Office rendered an opinion on the School's financial statements as of June 30, 2006 and the Independent Accountants' Report on the Basic Financial Statements is included in the Financial Section herein.

As required by GASB Statement No. 34, "Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments", management is also responsible for preparing a discussion and analysis of the School. This Letter of Transmittal is designed to complement the Management's Discussion and Analysis and should be read in conjunction with it. This discussion follows the Independent Accountants' Report and provides an assessment of the School's finances for fiscal year 2006 and the outlook for the future.

### Profile of the Government

Ohio charter schools began operating after the passage of a 1997 State law. Charter schools, commonly referred to as “community schools” in Ohio, are public, non-profit, non-sectarian schools established to operate independently of any School District. These schools also are exempt from many of the education laws of the State allowing them to bring innovation and efficiency to the traditional education model. More importantly, the passage of this law made the concept of school choice a reality in Ohio. As required by law, each of these community schools must have a sponsor. Effective July 1, 2006, the School entered into a contract with a new sponsor, St. Aloysius Orphanage. St. Aloysius Orphanage provides oversight and advisory services to 29 community schools throughout the State serving nearly 7,000 children.

Educational Development Center of Trumbull County is a School that brings an innovative approach to addressing the high school dropout epidemic head on. This alternative high school program offers at-risk students ages 16-21 years old an opportunity to have a second chance at obtaining a quality education and vocational training and placement. Participation in this program leads students to a high school diploma, not a GED and places them on a path to success (see more at [www.lifeskillscenters.com](http://www.lifeskillscenters.com)). The School, which first opened its doors in September of 2000 in downtown Warren, Ohio is run by a seven member Board of Directors. The School looks to its six-year history of consistently graduating students from its program *twice* a year as a measure of its success. The School has contracted with White Hat Management, LLC and its subsidiaries (the Company) to operate the School on a day-to-day basis. White Hat Management is a national leader in professional education management that serves nearly 18,000 students across multiple states. The Company has managed the School since its inception.

### Economic Issues

Since the enactment of community school legislation, the School has been funded solely on the per pupil funding set forth by State of Ohio (see Statistical Section for historical funding levels). Over the past five years the School has seen a nearly 17% increase in the base level per pupil funding amount. However, this amount is still less than the amount that traditional school districts in the State receive per pupil, primarily because community schools are not authorized by statute to levy taxes in the communities that they operate in. By comparison, the Warren City Schools receives nearly \$10,000 in average per pupil funding from all sources whereas the School, which is also located in the City of Warren, receives only \$7,900. These disparities in funding are in part, the reason why contracting with a professional educational management firm like White Hat Management was an attractive option. By managing multiple schools, the Company is able to gain operational efficiencies that are more difficult to achieve in a stand-alone school. See Note 10 for a full description of services provided by the Company.

As discussed later, the School was funded on 287 full-time equivalent students for fiscal year 2006 as opposed to 348 in fiscal year 2005. This resulted in a 20% decrease over the fiscal year 2005 revenue for the School. As of the date of this letter, the School has experienced a slight decline in its current year enrollment, however, the School expects its 2007 revenues to be consistent with those received in fiscal year 2006 due an increase in the State’s per pupil funding amount in fiscal year 2007.

Also, management companies that operate schools in the State of Ohio are now required to provide more disclosure on how monies paid by the School to the company are spent. Auditor of State Bulletin No. 2004-009 provided the guidelines of how management companies are expected to comply with this new provision and Note 13 to the basic financial statements under the Financial Section includes the required information for fiscal year ended June 30, 2006.

Letter of Transmittal  
Page Three

Awards and Acknowledgments

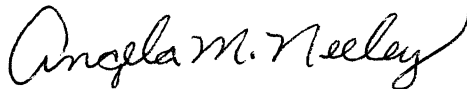
The Government Finance Officer's Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Educational Development Center of Trumbull County, Inc. for its CAFR for the year ended June 30, 2005. This was the second consecutive year that the School has received the award. The Certificate of Achievement is a prestigious national award, recognizing conformance with the highest standards for preparation of state and local government financial reports.

In order to be awarded a Certificate of Achievement, a government unit must publish an easily readable and efficiently organized CAFR, whose contents conforms to program standards. The CAFR must satisfy both generally accepted accounting principles and applicable legal requirements. A Certificate of Achievement is valid for a period of one year only. We believe our current report, which is included herein, will conform to the high standards required by the Certificate of Achievement program.

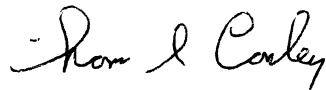
The Comprehensive Annual Financial Report was prepared by the fiscal management team for the School. Their commitment to this process has helped to make this report possible. I would also like to thank Mr. Conley and other members of the Board of Directors for their support in this effort.

Finally, we would like to thank our School community for entrusting us with the education of your children. **You** are the reason we are here. We are committed to bettering our students, their parents and the communities we serve by providing the very best alternative in public education.

Sincerely,



Angela Neeley  
Fiscal Officer  
Educational Development Center of Trumbull County, Inc.



Thomas Conley  
President, Board of Directors  
Educational Development Center of Trumbull County, Inc.

**Educational Developmental Center of Trumbull County, Inc.**  
**Board of Directors**  
**June 30, 2006**

---

Thomas Conley	Board President
Hal Ringold	Board Member
Cleo Royster	Board Member
Cliff Roberts	Board Member
Angela Davenport	Board Member
Larry Bonner	Board Member
Sandy Matlock	Board Member

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

Educational Development  
Center of Trumbull County, Inc.  
Ohio

For its Comprehensive Annual  
Financial Report  
for the Fiscal Year Ended  
June 30, 2005

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.



*Carla E. Perry*

President

*Jeffrey R. Enos*

Executive Director

**This page intentionally left blank.**



# Financial Section





**Auditor of State  
Betty Montgomery**

**INDEPENDENT ACCOUNTANTS' REPORT**

Educational Development Center of Trumbull County, Inc.  
Trumbull County  
458 Franklin Street S.E.  
Warren, Ohio 44483

To the Board of Directors:

We have audited the accompanying basic financial statements of the Educational Development Center of Trumbull County, Inc., Trumbull County, Ohio, (the School) as of and for the year ended June 30, 2006, as listed in the Table of Contents. These financial statements are the responsibility of the School's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require that we plan and perform the audit to reasonably assure whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets of Educational Development Center of Trumbull County, Inc., Trumbull County, Ohio, as of June 30, 2006, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 8, 2006, on our consideration of the School's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. While we did not opine on the internal control over financial reporting or on compliance, that report describes the scope of our testing of internal control over financial reporting and compliance and the results of that testing. That report is an integral part of an audit performed in accordance with *Government Auditing Standards*. You should read it in conjunction with this report in assessing the results of our audit.

Management's Discussion and Analysis is not a required part of the basic financial statements but is supplementary information the Governmental Accounting Standards Board requires. We have applied certain limited procedures, consisting principally of inquiries of management regarding the methods of measuring and presenting the required supplementary information. However, we did not audit the information and express no opinion on it.

We conducted our audit to opine on the financial statements that collectively comprise the School's basic financial statements. The introductory and statistical sections provide additional information and are not a required part of the basic financial statements. We did not subject the introductory and statistical sections to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on them.

A handwritten signature in black ink that reads "Betty Montgomery". The signature is written in a cursive, flowing style.

**Betty Montgomery**  
Auditor of State

December 8, 2006

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2006  
(Unaudited)**

The discussion and analysis of the Educational Development Center of Trumbull County, Inc.'s (the School) financial performance provides an overall review of the School's financial activities for the fiscal year ended June 30, 2006. The intent of this discussion and analysis is to look at the School's financial performance as a whole; readers should also review the transmittal letter, the basic financial statements and the notes to the basic financial statements to enhance their understanding of the School's financial performance.

The Management's Discussion and Analysis (MD&A) is an element of the reporting model adopted by the Governmental Accounting Standard Boards (GASB) in their Statement No. 34 *Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments* issued June 1999. Certain comparative information between the current year and the prior year is required to be presented in the MD&A.

**Financial Highlights**

- In total, net assets increased \$86,767, which represents a 20.9 percent increase from 2005. This was primarily the result of decreased income tax expenses from the previous year.
- Total assets increased \$70,965, which represents a 12.4 percent increase from 2005. As explained later, the increase is a direct result of the increase in State payables, which directly increases assets as they relate to management fees owed to the School.
- Liabilities decreased \$15,802, which represents a 10.2 percent decrease from 2005. The decrease in liabilities is primarily the result of a reduction of the School's income tax liability over the previous year.

**Using this Financial Report**

This report consists of three parts, the MD&A, the basic financial statements, and notes to those statements. The basic financial statements include a Statement of Net Assets, a Statement of Revenues, Expenses and Changes in Net Assets, and a Statement of Cash Flows.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2006  
(Unaudited)**

**Statement of Net Assets**

The Statement of Net Assets answers the question of how the School did financially during 2006. This statement includes all assets and liabilities, both financial and capital, and short-term and long-term using the accrual basis of accounting and economic resources focus, which is similar to the accounting used by most private-sector companies. This basis of accounting takes into account all revenues and expenses during the year, regardless of when the cash is received or paid.

Table 1 provides a summary of the School's net assets for fiscal year 2006 and fiscal year 2005.

(Table 1)  
**Net Assets**

	<b>2006</b>	<b>2005</b>
<b>Assets</b>		
Current Assets	\$ 642,272	\$ 571,307
<b>Liabilities</b>		
Current Liabilities	\$ 139,909	\$ 155,711
<b>Net Assets</b>		
Unrestricted	\$ 502,363	\$ 415,596

Total assets increased \$70,965. This increase directly corresponds to the increase in payables due to the State of Ohio which directly increases receivables due from the management company for monies previously paid to the management company which are due back to the State as the School operates under a management agreement with WHLS of Ohio, LLC (WHLS). Under the terms of the management agreement, WHLS is paid a specific percentage of the State and Federal revenues the School receives. Liabilities decreased by \$15,802 from 2005. This decrease is the result of a decrease in the School's current year income tax liability over fiscal year 2005.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2006  
(Unaudited)**

**Statement of Revenues, Expenses, and Changes in Net Assets**

Table 2 shows the changes in net assets for fiscal year 2005 and fiscal year 2006, as well as a listing of revenues and expenses.

(Table 2)  
**Change in Net Assets**

	<b>2006</b>	<b>2005</b>
<b>Operating Revenues</b>		
State Aid	\$ 2,062,687	\$ 2,602,201
<b>Non-Operating Revenues</b>		
Grants	135,907	160,533
Income Tax Refund	13,511	-
Total Revenues	2,212,105	2,762,734
<b>Operating Expenses</b>		
Purchased Services: Management Fees	1,753,284	2,211,871
Purchased Services: Grant Programs	135,907	160,533
Purchased Services: Health Care Training Program	50,000	50,000
Sponsorship Fees	10,459	-
Facility Cost	124,637	119,865
Legal	12,483	7,065
Advertising	265	462
Insurance	9,978	9,403
Auditing and Accounting	5,304	4,611
Board of Education	9,379	7,500
Miscellaneous	371	499
Total Operating Expenses	2,112,067	2,571,809
<b>Non-Operating Expenses</b>		
Income Tax	13,271	72,725
Total Expense	2,125,338	2,644,534
Change in Net Assets	\$ 86,767	\$ 118,200

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2006  
(Unaudited)**

**Statement of Revenues, Expenses, and Changes in Net Assets (Continued)**

The primary reason for the decrease in overall revenues from 2005 was due to the large decrease in full-time equivalent (FTE) enrollment by 61 students. The School's most significant expenses, "Purchased Services" decreased as well because of the management agreement in place between the School and WHLS. As stated previously, the agreement provides that specific percentages of the revenues received by the School will be paid to WHLS to fund operations. (See Notes to the Basic Financial Statements, Note 10.)

**Current Financial Issues**

The Educational Development Center of Trumbull County, Inc. received revenue for 287 students in 2006 and continues to enroll students on a daily basis. State law governing community schools allows for the School to have open enrollment across traditional school district boundaries.

The School receives its support almost entirely from State Aid. Per pupil revenue from State Aid for the School averaged \$7,187 in fiscal year 2006 with a 2.2 percent increase in State Basic Aid planned in fiscal year 2007. The School receives additional revenues from grant subsidies.

**Contacting the School's Financial Management**

This financial report is designed to provide our readers with a general overview of the School's finances and to show the School's accountability for the money it receives. If you have questions about this report or need additional information, contact the Fiscal Officer for the Educational Development Center of Trumbull County, Inc., 159 South Main Street, Akron, Ohio 44308.



**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**STATEMENT OF NET ASSETS**  
**AS OF JUNE 30, 2006**

**ASSETS**

Current Assets

Cash and Cash Equivalents	\$ 546,899
Continuing Fees Receivable	78,790
Sponsorship Fees Receivable	463
Grants Funding Receivable	<u>16,120</u>

**Total Current Assets** \$ 642,272

**LIABILITIES**

Current Liabilities

Accounts Payable	\$ 13,325
State Funding Payable	92,694
Grants Funding Payable	<u>33,890</u>

**Total Current Liabilities** \$ 139,909

**NET ASSETS**

Unrestricted Net Assets \$ 502,363

**Total Net Assets** \$ 502,363

The notes to the basic financial statements are an integral part of this statement.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS  
FOR THE YEAR ENDED JUNE 30, 2006**

**OPERATING REVENUES**

State Aid	\$ 2,062,687
<b>Total Operating Revenues</b>	<b>2,062,687</b>

**OPERATING EXPENSES**

Purchased Services: Management Fees	1,753,284
Purchased Services: Grant Programs	135,907
Purchased Services: Health Care Training Program	50,000
Sponsorship Fees	10,459
Facility Costs	124,637
Insurance	9,978
Advertising	265
Legal	12,483
Board of Education	9,379
Auditing and Accounting	5,304
Miscellaneous	371
<b>Total Operating Expenses</b>	<b>2,112,067</b>

<b>Operating Loss</b>	<b>(49,380)</b>
-----------------------	-----------------

**NON-OPERATING REVENUES/(EXPENSES)**

Grants	135,907
Income Tax Refund	13,511
Income Tax Expense	(13,271)
<b>Total Non-Operating Revenues</b>	<b>136,147</b>

<b>Change in Net Assets</b>	<b>86,767</b>
-----------------------------	---------------

<b>Net Assets, July 1, 2005</b>	<b>415,596</b>
---------------------------------	----------------

<b>Net Assets, June 30, 2006</b>	<b>\$ 502,363</b>
----------------------------------	-------------------

The notes to the basic financial statements are an integral part of this statement.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2006**

**INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Cash Received from State Sources	\$ 2,117,995
Cash Payments to Suppliers for Goods and Services	<u>(2,171,923)</u>
Net Cash Used for Operating Activities	(53,928)

**CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES**

Cash Payments for Income Tax	(72,000)
Cash Refund for Income Tax	13,512
Cash Received from Grant Programs	<u>143,535</u>
Net Cash Received from Noncapital Financing Activities	<u>85,047</u>
Net Increase in Cash and Cash Equivalents	31,119
Cash and Cash Equivalents at Beginning of Year	<u>515,780</u>
Cash and Cash Equivalents at End of Year	<u><u>\$ 546,899</u></u>

**RECONCILIATION OF OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES**

Operating Loss	\$ (49,380)
----------------	-------------

**ADJUSTMENTS TO RECONCILE OPERATING INCOME TO NET CASH USED FOR OPERATING ACTIVITIES**

Changes in Assets and Liabilities:	
Continuing Fees Receivable	(47,012)
Sponsorship Fees Receivable	(463)
Accounts Payable	(5,755)
State Funding Payable	55,308
Grants Funding Payable	<u>(6,626)</u>
Total Adjustments	<u>(4,548)</u>
Net Cash Used for Operating Activities	<u><u>\$ (53,928)</u></u>

The notes to the basic financial statements are an integral part of this statement.

This page intentionally left blank.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**

**1. DESCRIPTION OF THE SCHOOL AND REPORTING ENTITY**

The Educational Development Center of Trumbull County, Inc., using the trade name Life Skills Center of Trumbull County, (the School) is a state nonprofit corporation established pursuant to Ohio Rev. Code Chapters 3314 and 1702 to maintain and provide a school exclusively for any educational, literary, scientific and related teaching service. The School, which is part of the State's education program, is independent of any school district. The School may sue and be sued, acquire facilities as needed, and contract for any services necessary for the operation of the School.

The School contracts with WHLS of Ohio, LLC (WHLS) for most of its functions. ( See Note 10.)

The School signed a contract with Saint Aloysius Orphanage to operate for a period from July 1, 2005 through June 30, 2010. The School operates under a self-appointing, five-member Board of Directors (the Board). The School's Code of Regulations specify that vacancies that arise on the Board will be filled by the appointment of a successor director by a majority vote of the then existing directors. The Board is responsible for carrying out the provisions of the contract with the Sponsor which includes, but is not limited to, state-mandated provisions regarding student population, curriculum, academic goals, performance standards, admission standards, and qualifications of teachers. The School has one instructional/support facility. The facility is staffed with teaching personnel employed by WHLS, who provide services to 287 students.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The basic financial statements of the School have been prepared in conformity with generally accepted accounting principles as applied to governmental nonprofit organizations. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The School also applies Financial Accounting Standards Board (FASB) statements and interpretations issued on or before November 30, 1989, provided they do not conflict with GASB pronouncements. The School does not apply FASB statements and interpretations issued after November 30, 1989. The more significant of the School's accounting policies are described below.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**A. BASIS OF PRESENTATION**

The School's basic financial statements consist of a Statement of Net Assets, a Statement of Revenues, Expenses and Changes in Net Assets, and a Statement of Cash Flows. Enterprise fund reporting focuses on the determination of the change in net assets, financial position and cash flows.

Auditor of State of Ohio Bulletin No. 2000-005 requires the presentation of all financial activity to be reported within one enterprise fund for year-end reporting purposes. Enterprise accounting is used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent is that the costs (expenses) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

**B. MEASUREMENT FOCUS AND BASIS OF ACCOUNTING**

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. Enterprise accounting uses a flow of economic resources measurement focus. With this measurement focus, all assets and all liabilities are included on the Statement of Net Assets. Operating statements present increases (i.e., revenues) and decreases (i.e., expenses) in net total assets. The accrual basis of accounting is utilized for reporting purposes. Revenues are recognized when they are earned, and expenses are recognized when they are incurred.

**C. BUDGETARY PROCESS**

Unlike traditional public schools located in the State of Ohio, community schools are not required to follow budgetary provisions set forth in Ohio Rev. Code Section 5705, unless specifically provided in the School's contract with its Sponsor. The contract between the School and its Sponsor requires a detailed school budget for each year of the contract. In addition, the Board adopted an operating budget at the beginning of fiscal year 2006. However, the budget does not have to follow the provisions of Ohio Rev. Code Section 5705, except for section 5705.391 as it relates to five-year forecasts and spending plans.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**D. CASH AND CASH EQUIVALENTS**

All cash received by the School is maintained in a demand deposit account. For purposes of the Statement of Cash Flows and for presentation on the Statement of Net Assets, investments with an original maturity of three months or less at the time they are purchased are considered to be cash equivalents.

**E. INTERGOVERNMENTAL REVENUES**

The School currently participates in the State Foundation Program and the Career Based Intervention (CBI) Program, which are reflected under "State Aid" on the Statement of Revenues, Expenses, and Changes in Net Assets. Revenues received from these programs are recognized as operating revenues in the accounting period in which all eligibility requirements have been met.

Non-exchange transactions, in which the School receives value without directly giving equal value in return, include grants, entitlements, and contributions. Grants entitlements, and contributions are recognized as non-operating revenues in the accounting period in which all eligibility requirements have been met.

Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the fiscal year when use is first permitted; matching requirements, in which the School must provide local resources to be used for a specified purpose; and expenditure requirements, in which the resources are provided to the School on a reimbursement basis. Amounts awarded under the above programs for the 2006 school year totaled \$2,198,594.

**F. CAPITAL ASSETS AND DEPRECIATION**

For purposes of recording capital assets, the Board has a capitalization threshold of \$5,000.

As of June 30, 2006, the School's capital assets had a net book value of zero, with accumulated depreciation of \$1,031. Depreciation is computed by the straight-line method over three years for "Computers & Software."

Aside from those mentioned above, the School has no other capital assets, as the School operates under a management agreement with WHLS. (See Note 10.)

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**G. USE OF ESTIMATES**

In preparing the financial statements, management is sometimes required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**H. NET ASSETS**

Net assets represent the difference between assets and liabilities. All of the School's net assets were unrestricted at June 30, 2006.

**I. OPERATING REVENUES AND EXPENSES**

Operating revenues are those revenues that are generated directly from the School's primary activities. For the School, these revenues are primarily State Aid payments. Operating expenses are necessary costs incurred to provide the goods and services that are the primary activities of the School. Revenues and expenses not meeting this definition are reported as non-operating.

**3. DEPOSITS**

At June 30, 2006, the carrying amount of all School deposits was \$546,899. Based on the criteria described in GASB Statement No. 40, "Deposits and Investment Risk Disclosures", as of June 30, 2006, \$457,296 of the School's bank balance of \$557,296 was exposed to custodial risk as discussed below, since \$100,000 was covered by the Federal Depository Insurance Corporation.

Custodial credit risk is the risk that, in the event of bank failure, the School's deposits may not be returned. All deposits are collateralized with eligible securities in amounts equal to at least 105% of the carrying value of the deposits. Such collateral, as permitted by the Ohio Revised Code, is held in single financial institution collateral pools at Federal Reserve Banks, or at member banks of the federal reserve system, in the name of the respective depository bank and pledged as a pool of collateral against all of the public deposits it holds or as specific collateral held at the Federal Reserve Bank in the name of the School.



**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**4. STATE FUNDING PAYABLE**

The School has also recognized on its Statement of Net Assets a “State Funding Payable” for the amount of State Aid directly related to FTE, estimated to be repaid by the School to the Ohio Department of Education (ODE) based on the difference in the amount the School actually received versus the amount earned through student full-time equivalent (FTE) enrollment as determined at the end of the year. A payable reflects that the School was funded on a higher estimated enrollment figure throughout the year than what the actual FTE enrollment figure was calculated to be at year-end. At June 30, 2006, the amount of “State Funding Payable” was \$92,694.

**5. CONTINUING FEES RECEIVABLE**

A “Continuing Fees Receivable” from WHLS has been recorded by the School in the amount of \$78,790 for 85 percent of the “State Funding Payable” due to the State for the FTE liability. (See Note 4.)

**6. GRANTS FUNDING RECEIVABLE/PAYABLE**

The School has recorded “Grants Funding Receivable” in the amount of \$16,120 to account for the remainder of State and Federal awards allocated to the School, but not received as of June 30, 2006.

Additionally, under the terms of the management agreement (See Note 10.), the School has recorded a liability to WHLS in the amount of \$33,890 for 100% of any State and Federal monies uncollected or unpaid to WHLS as of June 30, 2006.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**7. LEASE AGREEMENT**

The School entered into a five-year operating lease agreement with Tri-State Realty for the school building on August 7, 2000. The School exercised its option to renew the lease for another five years thru 2011. The new lease agreement terms call for the School to pay \$72,250 annually. The Lease may be renewed for a subsequent five-year term by the lessee if there are no uncured defaults and lessee has provided written notice to the lessor of their intention to renew.

The future minimum lease payments are as follows:

<u>Fiscal Year</u>	<u>Amount</u>
2007	\$ 72,250
2008	72,250
2009	72,250
2010	72,250
2011	<u>6,021</u>
<b>Total</b>	<b><u>\$295,021</u></b>

**8. FACILITY COSTS**

Under the terms of the management agreement (See Note 10.), the School is responsible for all costs associated with the facility and its upkeep. The following are the School's facility costs for the year ended June 30, 2006:

<u>Description</u>	<u>Amount</u>
Rent	\$ 73,745
Utilities	35,598
Real Estate Taxes	<u>15,294</u>
<b>Total</b>	<b><u>\$ 124,637</u></b>

**9. RISK MANAGEMENT**

**Property and Liability** - The School is exposed to various risks of loss related to torts; theft or damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. As part of its management agreement with WHLS, WHLS has contracted with an insurance company for property and general liability insurance pursuant to the Management Agreement. There was no significant reduction in insurance coverage from the prior year and claims have not exceeded insurance coverage over the past three years. (See Note 10.)

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**9. RISK MANAGEMENT (Continued)**

**Director and Officer** - Coverage has been purchased by the School with a \$1,000,000 aggregate limit and no deductible.

**10. AGREEMENT WITH WHLS**

Effective October 24, 2005, the School entered into a revised Management Agreement (Agreement) with WHLS, which is an educational consulting and management company. The Agreement's term is renewed yearly as of June 30, 2006 unless one party notifies the other party at least six (6) months prior to the expiration of the then-current term of its intention to not renew the agreement. Substantially all functions of the School have been contracted to WHLS. WHLS is responsible and accountable to the School's Board of Directors for the administration and operation. The School is required to pay WHLS a monthly continuing fee of 85 percent of the School's "Qualified Gross Revenues", defined in the Agreement as, "...all revenues and income received by the School except for charitable contributions" and "WHLS shall receive 100 percent of any and all grants or funding of any kind generated by WHLS, and its affiliates beyond the regular per pupil state funding received by the School, subject to any terms and conditions attached to the grants, if any." The continuing fee is paid to WHLS based on the previous month's qualified gross revenues.

The School had purchased service expenses for the year ended June 30, 2006, to WHLS of \$1,889,191 of which \$33,890 was payable to WHLS at June 30, 2006. WHLS will be responsible for all costs incurred in providing the educational program at the School, which include but are not limited to, salaries and benefits of all personnel, curriculum materials, textbooks, library books, computers and other equipment, software, supplies, capital, and insurance.

**11. SPONSORSHIP FEES**

Under Paragraph D(5) of the sponsor contract with St. Aloysius, it states that the School "...shall pay to the Sponsor the amount of one half of one percent (1/2%) of the total state funds received each year, in consideration for the time, organization, oversight, fees and costs of the Sponsor pursuant." Such fees are paid to St. Aloysius monthly. As indicated on the Statement of Revenues, Expenses, and Changes in Net Assets, the School incurred \$10,459 in sponsorship fees to St. Aloysius.

**12. HEALTH CARE TRAINING PROGRAM**

The School has contracted with the Warren-Trumbull Urban League to provide health care training to students at an annual cost of \$50,000.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**13. MANAGEMENT COMPANY EXPENSES**

For the year ended June 30, 2006, WHLS of Ohio, LLC and its affiliates incurred the following expenses on behalf of the School.

<b>Expenses</b>	
<b>Direct Expenses:</b>	
Salaries & wages	\$ 799,815
Employees' benefits	211,868
Professional & technical services	163,049
Property services	24,216
Travel	10,271
Communications	20,938
Books, periodicals, & films	3,028
Other supplies	143,374
Depreciation	51,997
Other direct costs	68,561
<b>Indirect Expenses:</b>	
Overhead	407,555
<b>Total Expenses</b>	<u><u>\$ 1,904,672</u></u>

Overhead charges are assigned to the School based on a percentage of revenue. These charges represent the indirect cost of services provided in the operation of the School. Such services include, but are not limited to facilities management, equipment, operational support services, management and management consulting, board relations, human resources management, training and orientation, financial reporting and compliance, purchasing and procurement, education services, technology support and marketing and communications.

**14. DEFINED BENEFIT PENSION PLANS**

The School has contracted with WHLS to provide employee services and to pay those employees. However, these contract services do not relieve the School of the obligation for remitting pension contributions. The retirement systems consider the School as the Employer-of-Record and the School ultimately responsible for remitting retirement contributions to each of the systems noted below: (See Note 10.)

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**14. DEFINED BENEFIT PENSION PLANS (Continued)**

**A. SCHOOL EMPLOYEES RETIREMENT SYSTEM**

WHLS, on behalf of the School, contributes to the School Employees Retirement System of Ohio (SERS), a cost-sharing multiple-employer defined benefit pension plan. SERS provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to plan members and beneficiaries. Authority to establish and amend benefits is provided by Chapter 3309 of the Ohio Revised Code. SERS issues a publicly available, stand-alone financial report that includes financial statements and required supplementary information. The report may be obtained by writing to the School Employees Retirement System, 300 East Broad Street, Suite 100, Columbus, Ohio 43215-3746, by calling (800) 878-5853, or by visiting the SERS website at [ohsers.org](http://ohsers.org).

Plan members are required to contribute 10 percent of their annual covered salary and the School is required to contribute at an actuarially determined rate. The current School rate is 14 percent of annual covered payroll. A portion of the School's contribution is used to fund pension obligations with the remainder being used to fund health care benefits; for fiscal year 2006, 10.58 percent of annual covered salary was the portion used to fund pension obligations, compared to 10.57 percent for fiscal year 2005. The contribution requirements of plan members and employers are established and may be amended, up to statutory maximum amounts, by the SERS Retirement Board. The School's required contributions for pension obligations to SERS for the years ended June 30, 2006, 2005, and 2004, were \$19,242, \$22,249, and \$19,678, respectively; of which 100 percent has been contributed.

**B. STATE TEACHERS RETIREMENT SYSTEM**

WHLS, on behalf of the School, contributes to the State Teachers Retirement System of Ohio (STRS Ohio), which is a cost-sharing, multiple-employer public employee retirement system. STRS Ohio provides retirement and disability benefits to member, and death and survivor benefits to beneficiaries. STRS Ohio issues a stand-alone financial report, which may be obtained by writing to STRS Ohio, 275 East Broad Street, Columbus, Ohio 43215-3371, by calling (614) 227-4090, or by visiting the STRS Ohio website at [www.strsoh.org](http://www.strsoh.org).

New members have a choice of three retirement plans, a Defined Benefit (DB) Plan, a Defined Contribution (DC) Plan, and a Combined Plan. The DB plan offers an annual retirement allowance based on final average salary times a percentage that varies based on years of service, or an allowance based on member contributions and

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**14. DEFINED BENEFIT PENSION PLANS (Continued)**

**B. STATE TEACHERS RETIREMENT SYSTEM (Continued)**

earned interest matched by STRS Ohio funds times an actuarially determined annuity factor.

The DC Plan allows members to place all their member contributions and employer contributions equal to 10.5 percent of earned compensation into an investment account.

Investment decisions are made by the member. A member is eligible to receive a retirement benefit at age 50 and termination of employment. The Combined Plan offers features of both the DB Plan and the DC Plan. In the Combined Plan, member contributions are invested by the member, and employer contributions are used to fund the defined benefit payment at a reduced level from the regular DB Plan. DC and Combined Plan members will transfer to the Defined Benefit Plan during their fifth year of membership unless they permanently select the DC or Combined Plan. Existing members with less than five years of service credit as of June 30, 2001, were given the option of making a one time irrevocable decision to transfer their account balances from the existing DB Plan into the DC Plan or the Combined Plan. This option expired on December 31, 2001. Benefits are established by Chapter 3307 of the Ohio Revised Code.

A DB or Combined Plan member with five or more years credited service that becomes disabled may qualify for a disability benefit. Eligible spouses and dependents of these active members who die before retirement may qualify for survivor benefits. Members in the DC Plan who become disabled are entitled only to their account balance. If a member dies before retirement benefits begin, the member's designated beneficiary is entitled to receive the member's account balance.

For the fiscal year ended June 30, 2006, plan members were required to contribute 10 percent of their annual covered salaries. The School was required to contribute 14 percent; 13 percent was the portion used to fund pension obligations. For fiscal year 2005, the portion used to fund pension obligations was also 13 percent. Contribution rates are established by the State Teachers Retirement Board, upon recommendations of its consulting actuary, not to exceed statutory maximum rates of 10 percent for members and 14 percent for employers. Chapter 3307 of the Ohio Revised Code provides statutory authority for member and employer contributions.

The School's required contributions for pension obligations for the fiscal years ended June 30, 2006, 2005, and 2004, were \$82,576, \$74,889, and \$71,272, respectively; of which 100 percent has been contributed.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**15. POSTEMPLOYMENT BENEFITS**

WHLS, on behalf of the School, provides comprehensive health care benefits to retired teachers and their dependents through the State Teachers Retirement System of Ohio (STRS Ohio), and to retired non-certified employees and their dependents through the School Employees Retirement System (SERS). Benefits include hospitalization, physicians' fees, prescription drugs, and reimbursement of monthly Medicare premiums. Benefit provisions and the obligations to contribute are established by the Systems based on authority granted by State statute. Both Systems are funded on a pay-as-you-go basis.

STRS Ohio retirees who participated in the DB or Combined Plans and their dependents are eligible for health care coverage. The STRS Ohio Board has statutory authority over how much, if any, of the health care costs will be absorbed by STRS Ohio. All benefit recipients pay a portion of health care cost in the form of a monthly premium. By law, the cost of coverage paid from STRS Ohio funds is included in the employer contribution rate, currently 14 percent of covered payroll. For the fiscal year ended June 30, 2006, the STRS Ohio Board allocated employer contributions equal to 1 percent of covered payroll to the Health Care Stabilization Fund. For the School, this amount equaled \$6,352 for fiscal year 2006.

STRS Ohio pays health care benefits from the Health Care Stabilization Fund. At June 30, 2005, (the latest information available) the balance in the Fund was \$3.3 billion. For the fiscal year ended June 30, 2005, net health care costs paid by STRS Ohio were \$254,780,000 and STRS Ohio had 115,395 eligible benefit recipients.

For SERS, coverage is made available to service retirees with ten or more fiscal years of qualifying service credit, and to disability and survivor benefit recipients. All retirees and beneficiaries are required to pay a portion of their premium for health care. The portion is based on years of service, Medicare eligibility, and retirement status.

After the allocation for basic benefits, the remainder of the employer's 14 percent contribution is allocated to providing health care benefits. For the fiscal year ended June 30, 2006, employer contributions to fund health care benefits were 3.42 percent of covered payroll, compared to 3.43 percent of covered payroll for fiscal year 2005. In addition, SERS levies a surcharge to fund health care benefits equal to 14 percent of the difference between a minimum pay and the member's pay, pro-rated for partial service credit. For fiscal year 2006, the minimum pay was established at \$35,800. However, the surcharge is capped at 2 percent of each employer's SERS salaries. For the 2006 fiscal year, the School paid \$8,599 to fund health care benefits, including the surcharge.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**15. POSTEMPLOYMENT BENEFITS (Continued)**

The surcharge, added to the unallocated portion of the 14 percent employer contribution rate, provides for maintenance of the asset target level for the health care fund. The target level for the health care reserve is 150 percent of the projected claims less premium contributions for the next fiscal year. Expenses for health care for the fiscal year ended June 30, 2005 (the latest information available), were \$178,221,113. At June 30, 2005, SERS had net assets available for payment of health care benefits of \$267.5 million. SERS has approximately 58,123 participants currently receiving health care benefits.

**16. CONTINGENCES**

**A. Grants**

Amounts received from grantor agencies are subject to audit and adjustment by the grantor. Any disallowed costs may require refunding to the grantor. Amounts which may be disallowed, if any, are not presently determinable. However, in the opinion of the School, any such adjustments will not have a material adverse effect on the financial position of the School.

**B. Full Time Equivalency**

The Ohio Department of Education conducts reviews of enrollment data and full-time equivalency (FTE) calculations made by the schools. These reviews are conducted to ensure the schools are reporting accurate student enrollment data to the State, upon which state foundation funding is calculated. The conclusions of this review could result in state funding being adjusted. However, in the opinion of the School, any such adjustments will not have a material adverse effect on the financial position of the School.

**17. STATE SCHOOL FUNDING DECISION**

On December 11, 2002, the Ohio Supreme Court issued its latest opinion regarding the State's school funding plan. The decision reaffirmed earlier decisions that Ohio's current school-funding plan is unconstitutional.

The Supreme Court relinquished jurisdiction over the case and directed "...the Ohio General Assembly to enact a school-funding scheme that is thorough and efficient..." The School is currently unable to determine what effect, if any, this decision will have on its future State funding and on its financial operations.



**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**  
**TRUMBULL COUNTY**  
**NOTES TO THE BASIC FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2006**  
**(Continued)**

**18. FEDERAL TAX STATUS**

In accordance with the options granted under existing Ohio law, the School has not filed for tax-exempt status under Section 501(c)(3) of the Internal Revenue Code. The School has indicated that it will operate this School as an Ohio not-for-profit corporation but will not currently apply for tax-exempt status under any Internal Revenue Code Section, including, but not limited to, Internal Revenue Code Section 501(c)(3). The School did not file for tax-exempt status under Section 501(C)(3) of the Internal Revenue Code, contrary to Ohio Revised Code Section 3314.082.

**19. PENDING LITIGATION**

A suit was filed in the US District Court, Southern District of Ohio, Western Division on October 6, 2004, which challenges the funding of charter schools under Equal Protection, Due Process and claims violation of a right to vote on the bodies administering public schools. The case is still pending. The effect of this suit, if any, on the Life Skills Center of Trumbull County is not presently determinable.

**20. SUBSEQUENT EVENT**

In accordance with the options granted under existing Ohio law, the School filed for tax-exempt status under Section 501(c)(3) of the Internal Revenue Code in November 2006.

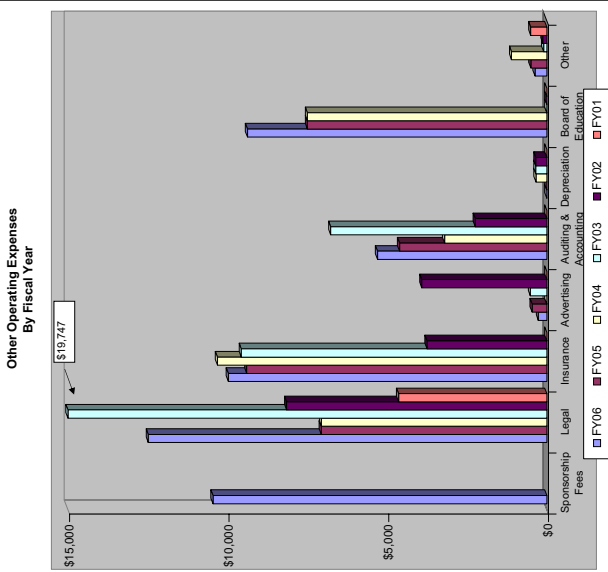
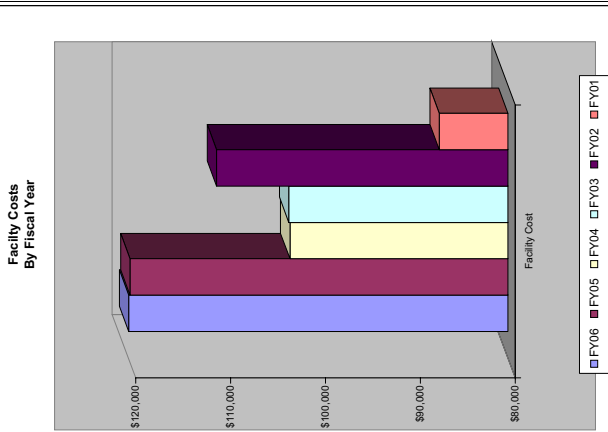
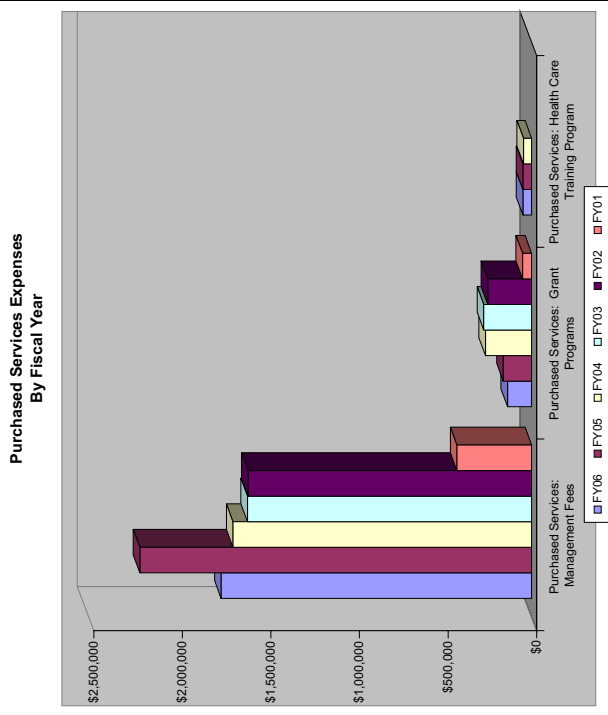
This page intentionally left blank.

# Statistical Section



**Educational Developmental Center of Trumbull County, Inc.**  
**Operating Expenses by Category**  
**Last Six Fiscal Years**

Year	Purchased Services: Management Fees	Purchased Services: Grant Programs	Purchased Services: Health Care Training Program	Sponsorship Fees	Legal	Insurance	Advertising	Facility Costs	Auditing & Accounting	Depreciation	Board of Education	Other	Total	FTE Enrollment	Per Pupil Expense
2006	\$ 1,753,294	\$ 135,907	\$ 50,000	\$ 10,459	\$ 12,483	\$ 9,978	\$ 285	\$ 124,637	\$ 5,304	\$ -	\$ 9,379	\$ 371	\$ 2,112,067	287	\$ 7,359
2005	\$ 2,211,871	\$ 160,533	\$ 50,000	\$ -	\$ 7,065	\$ 9,403	\$ 462	\$ 119,865	\$ 4,611	\$ -	\$ 7,500	\$ 499	\$ 2,671,809	348	\$ 7,390
2004	\$ 1,688,246	\$ 280,318	\$ 45,833	\$ -	\$ 7,061	\$ 10,319	\$ -	\$ 103,000	\$ 3,200	\$ 343	\$ 7,600	\$ 1,108	\$ 2,124,928	323	\$ 6,579
2003	\$ 1,604,628	\$ 270,455	\$ -	\$ -	\$ 19,747	\$ 8,570	\$ 514	\$ 103,122	\$ 6,769	\$ 344	\$ -	\$ 100	\$ 2,015,249	308	\$ 6,543
2002	\$ 1,601,108	\$ 248,686	\$ -	\$ -	\$ 8,151	\$ 3,750	\$ 3,918	\$ 110,724	\$ 2,243	\$ 344	\$ -	\$ 124	\$ 1,979,048	317	\$ 6,243
2001	\$ 422,294	\$ 52,000	\$ -	\$ -	\$ 4,642	\$ -	\$ -	\$ 87,256	\$ -	\$ -	\$ -	\$ 504	\$ 566,696	107	\$ 5,296

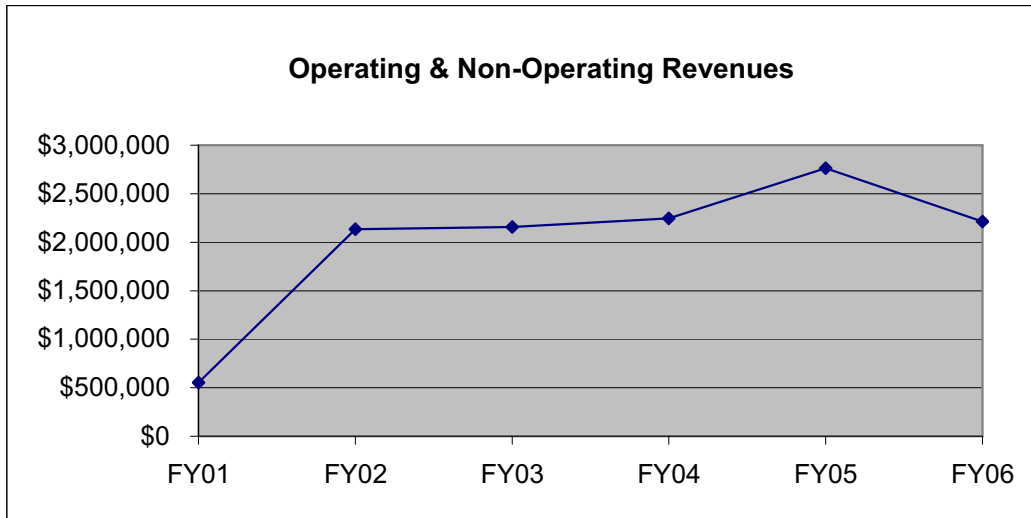


Note: The School began enrolling students in FY01.

Source: School Financial Records

**Educational Developmental Center of Trumbull County, Inc.  
Operating and Non-Operating Revenues  
Last Six Fiscal Years**

<b>Year</b>	<b>State Aid</b>	<b>Grants</b>	<b>Other</b>	<b>Total</b>
2006	\$ 2,062,687	\$ 135,907	\$ 13,511	\$ <b>2,212,105</b>
2005	\$ 2,602,201	\$ 160,533	\$ -	\$ <b>2,762,734</b>
2004	\$ 1,983,819	\$ 260,318	\$ 500	\$ <b>2,244,637</b>
2003	\$ 1,887,797	\$ 270,455	\$ -	\$ <b>2,158,252</b>
2002	\$ 1,883,656	\$ 249,717	\$ -	\$ <b>2,133,373</b>
2001	\$ 502,479	\$ 52,000	\$ -	\$ <b>554,479</b>



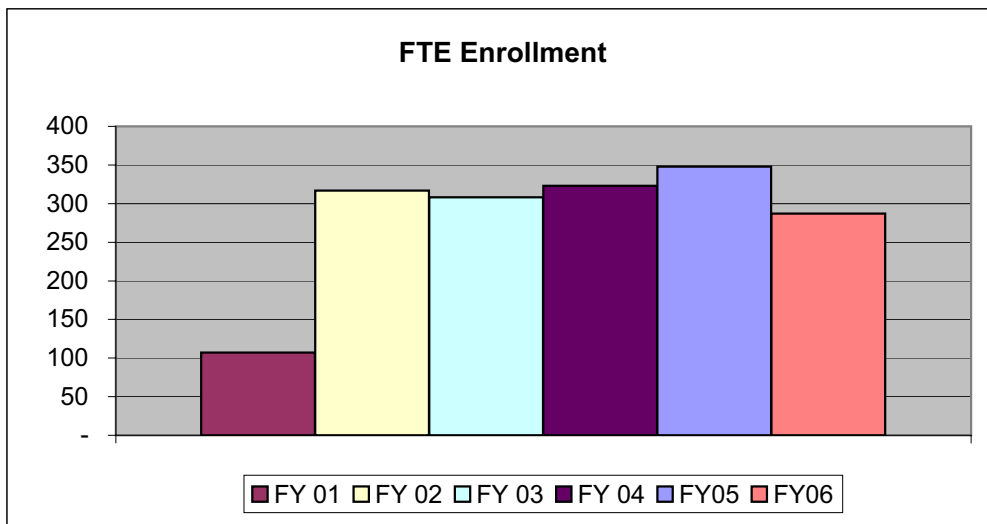
**Note: The School began enrolling students in FY01.**

**Source: School Financial Records**

**Educational Developmental Center of Trumbull County, Inc.  
Full-Time Equivalent (FTE) Enrollment  
Last Six Fiscal Years**

---

<u>Year</u>	<u>Enrollment</u>
2006	287
2005	348
2004	323
2003	308
2002	317
2001	107

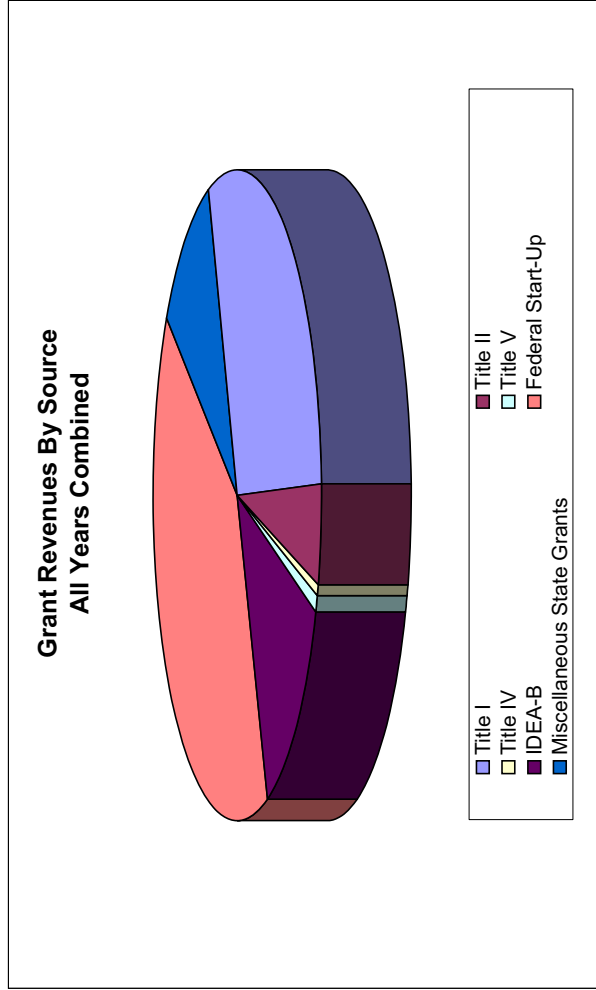


**Note: The School began enrolling students in FY01.**

**Source: School Financial Records**

**Educational Developmental Center of Trumbull County, Inc.**  
**Grant Revenues By Source**  
**Last Six Fiscal Years**

Year	Title I	Title II	Title IV	Title V	IDEA-B	Federal Start-Up	Miscellaneous State Grants	Total
2006	\$ 52,666	\$ 8,096	\$ 2,306	\$ 900	\$ 59,364	\$ -	\$ 12,575	\$ 135,907
2005	\$ 82,549	\$ 10,932	\$ 1,734	\$ 1,322	\$ 53,871	\$ -	\$ 10,125	\$ 160,533
2004	\$ 55,746	\$ 8,630	\$ 2,099	\$ 1,043	\$ 31,882	\$ 150,000	\$ 10,918	\$ 260,318
2003	\$ 76,851	\$ 22,397	\$ 967	\$ 1,534	\$ 5,425	\$ 150,000	\$ 13,281	\$ 270,455
2002	\$ 71,450	\$ 4,823	\$ 1,219	\$ 4,050	\$ -	\$ 150,000	\$ 18,175	\$ 249,717
2001	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 52,000	\$ 52,000



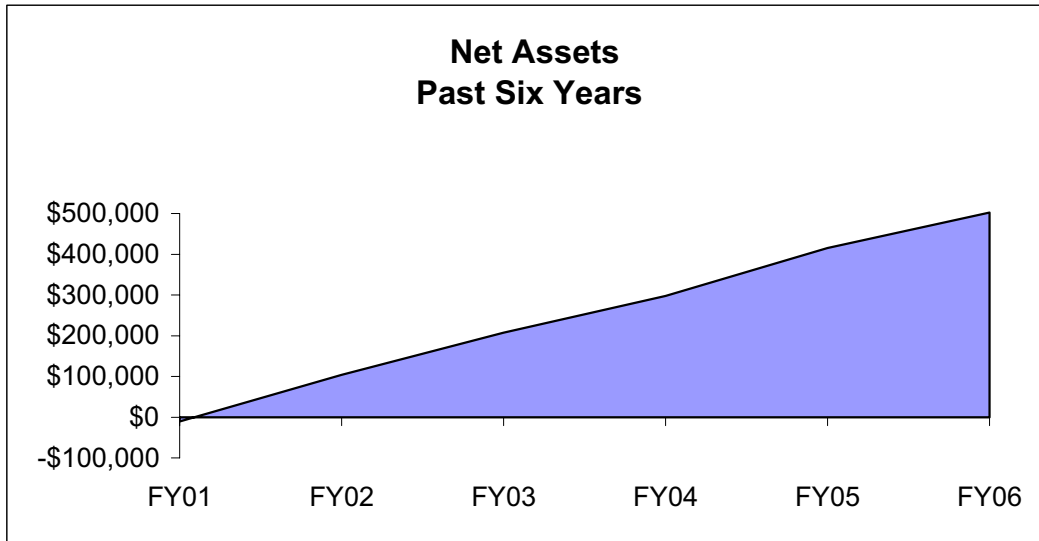
Note: The School began enrolling students in FY01.

Source: School Financial Records



**Educational Developmental Center of Trumbull County, Inc.**  
**Net Assets**  
**Last Six Fiscal Years**

<u>Year</u>	<u>Invested in Capital Assets</u>	<u>Unrestricted</u>	<u>Total</u>	<u>Change in Net Assets</u>
2006	\$ -	\$ 502,363	\$ <b>502,363</b>	\$ 86,767
2005	\$ -	\$ 415,596	\$ <b>415,596</b>	\$ 118,200
2004	\$ -	\$ 297,396	\$ <b>297,396</b>	\$ 89,709
2003	\$ 343	\$ 207,344	\$ <b>207,687</b>	\$ 103,982
2002	\$ 687	\$ 103,018	\$ <b>103,705</b>	\$ 114,115
2001	\$ -	\$ (10,410)	\$ <b>(10,410)</b>	\$ (10,410)

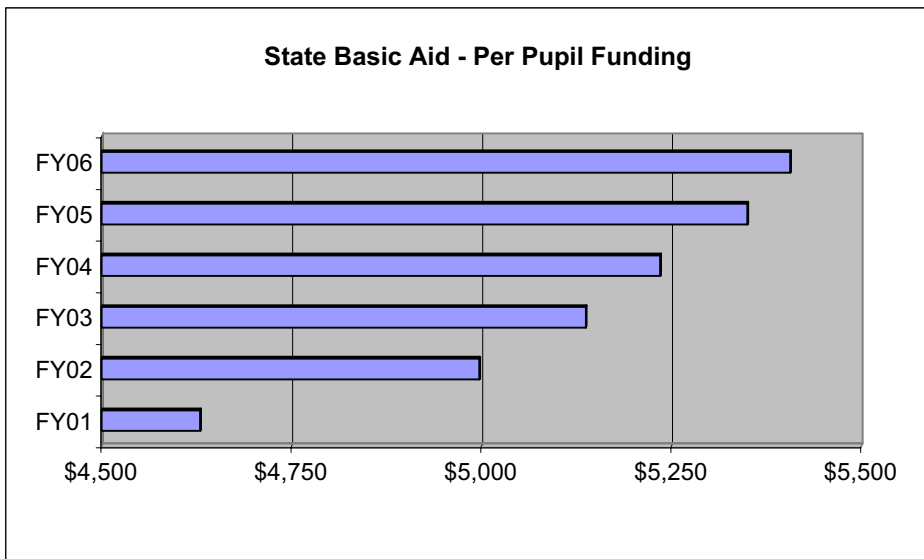


**Note: The School began enrolling students in FY01.**

**Source: School Financial Records**

**Educational Developmental Center of Trumbull County, Inc.**  
**State Basic Aid - Per Pupil Funding Amount**  
**Last Six Fiscal Years**

<u>Year</u>	<u>Per Pupil Funding</u>	<u>Cost of Doing Business Factor</u>	<u>Total Per Pupil Funding</u>
2006	\$ 5,283	1.0234	\$ 5,407
2005	\$ 5,169	1.0351	\$ 5,350
2004	\$ 5,058	1.0351	\$ 5,236
2003	\$ 4,949	1.0381	\$ 5,138
2002	\$ 4,814	1.0381	\$ 4,997
2001	\$ 4,294	1.0782	\$ 4,630



**Note 1:** In addition to the above, the School also receives other sources of State Aid including Career Based Intervention Funding and Special Education funding. These revenues have collectively been identified on the Statement of Revenues, Expenses, and Changes in Net Assets as "State Aid".

The Cost of Doing Business Factors are determined by the State of Ohio and vary by region.

**Note 2:** The School began enrolling students in FY01.

**Source:** Ohio Department of Education

**Educational Developmental Center of Trumbull County, Inc.**  
**Student Population by Resident District**  
**2006 Fiscal Year**

---

---

<u>Resident District</u>	<u>%</u>
Warren City Schools	43.27%
Niles School District	11.38%
Howland School District	8.71%
Girard School District	4.39%
Bristol School District	3.93%
LaBrae School District	3.41%
Newton Fall Schools District	3.15%
Lakeview	3.10%
Champion School District	2.70%
Maplewood	2.10%
All Other Districts	13.86%

**Note:** The School has open enrollment and draws its student population from a large surrounding area. The traditional school district the student resides in is referred to as the "Resident District".

Districts representing less than 2 percent of the student population have been combined under the heading "All Other Districts".

**Source:** Ohio Department of Education website.

**Educational Developmental Center of Trumbull County, Inc.**  
**Miscellaneous Statistics**

---

---

**School Address:** 458 Franklin Street  
Warren, OH 44483

**Square Footage:** 19,500 sq. ft.

**Date of Incorporation:** 9/21/2000

**Number of FY06  
Instructional Staff:** 14

**Total FY06 Staff:** 23

**Instructional Staff/  
Student Ratio:** 21:1

} Note: All staff are employees of WHLS of Ohio, LLC. See Note 10  
in Notes to the Basic Financial Statements.

**Number of graduates  
since inception:** 612

**Percent of  
Free/Reduced Lunch:** 54.51%

(Per Federal Statutes, only 16 and 17 year old students are  
included in the calculation.)

**Source: School Records**



**Auditor of State  
Betty Montgomery**

88 East Broad Street  
P.O. Box 1140  
Columbus, Ohio 43216-1140

Telephone 614-466-4514  
800-282-0370

Facsimile 614-466-4490

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.**

**TRUMBULL COUNTY**

**CLERK'S CERTIFICATION**

**This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.**

*Susan Babbitt*

**CLERK OF THE BUREAU**

**CERTIFIED  
JANUARY 16, 2007**