

# **Comprehensive Annual Financial Report**

For the Year Ended June 30, 2010



**Life Skills Center of Northeast Ohio**

**Cleveland, Ohio**





# Dave Yost • Auditor of State

Board of Directors  
Life Skills Center of Northeast Ohio  
12201 Larchmere Blvd.  
Cleveland, Ohio 44120

We have reviewed the *Independent Auditor's Report* of the Life Skills Center of Northeast Ohio, Cuyahoga County, prepared by Rea & Associates, Inc., for the audit period July 1, 2009 through June 30, 2010. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Life Skills Center of Northeast Ohio is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Dave Yost".

Dave Yost  
Auditor of State

February 7, 2011

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**Life Skills Center of Northeast Ohio  
Cleveland, Ohio**

**Comprehensive Annual Financial Report  
For the Year Ended June 30, 2010**

**Prepared by Brian G. Adams MBA, CMA, CFM, CrFA**

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**COMPREHENSIVE ANNUAL FINANCIAL REPORT  
FOR THE YEAR ENDED JUNE 30, 2010**

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# Introductory Section

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[www.lifeskillscenters.com](http://www.lifeskillscenters.com)

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December 15<sup>th</sup>, 2010

Life Skills Center of Northeast Ohio Community  
Members of the Board of Directors

We are pleased to present the Comprehensive Annual Financial Report (CAFR) of the Life Skills Center of Northeast Ohio (the School) for the fiscal year ended June 30, 2010. The CAFR is designed to assist and guide the reader in understanding its contents. The report consists of three major sections:

Introductory Section The Introductory Section includes the Transmittal Letter, a list of our Board members, organizational chart, and GFOA Certificate of Achievement.

Financial Section The Financial Section consists of the Independent Auditor's Report, Management's Discussion and Analysis, and the Basic Financial Statements as well as the Notes to the Basic Financial Statements that provide an overview of the School's financial position and operating results.

Statistical Section The Statistical Section includes selected financial and demographic information about the School on a multi-year basis.

The School's management is responsible for the reliability of the data presented and the completeness of the presentation, including all disclosures. To the best of our knowledge, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of the School. All disclosures necessary to enable the reader to gain an understanding of the School's financial activities have been included.

Further, the School has established a comprehensive framework of internal controls that is designed to compile sufficient reliable information for the preparation of its financial statements in accordance with generally accepted accounting principles (GAAP). Because the cost of internal controls should not outweigh their benefits, the School's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatements.

Ohio law requires independent audits be performed on all financial operations of the School either by the Auditor of State or an independent public accounting firm in accordance with generally accepted accounting principles (GAAP) and generally accepted auditing standards (GAAS). Rea and Associates, Inc. rendered an opinion on the School's financial statements as of June 30, 2010 and the Independent Auditor's Report on the Basic Financial Statements is included in the Financial Section herein.

As required by GASB Statement No. 34, "Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments", management is also responsible for preparing a discussion and analysis of the School. This Letter of Transmittal is designed to complement the Management's Discussion and Analysis and should be read in conjunction with it. This discussion follows the Independent Auditor's Report and provides an assessment of the School's finances for fiscal year 2010 and the outlook for the future.

### Profile of the Government

Ohio charter schools began operating after the passage of a 1997 State law. Charter schools, commonly referred to as “community schools” in Ohio, are public, non-profit, non-sectarian schools established to operate independently of any School District. These schools also are exempt from many of the education laws of the State allowing them to bring innovation and efficiency to the traditional education model. More importantly, the passage of this law made the concept of school choice a reality in Ohio. As required by law, each of these community schools must have a sponsor. Effective July 1, 2005, the School entered into a contract with a sponsor, St. Aloysius Orphanage. St. Aloysius Orphanage provides oversight and advisory services to 38 community schools throughout the State serving nearly 10,807 children.

Life Skills Center of Northeast Ohio is a School that brings an innovative approach to addressing the high school dropout epidemic head on. This alternative high school program offers at-risk students ages 16-21 years old an opportunity to have a second chance at obtaining a quality education and vocational training and placement. Participation in this program leads students to a high school diploma, not a GED and places them on a path to success (see more at [www.lifeskillscenters.com](http://www.lifeskillscenters.com)). The School, which first opened its doors in November 2003 in Cleveland, Ohio, is run by a six-member Board of Directors. The School looks to its nearly seven-year history of consistently graduating students from its program twice a year as a measure of its success. The School has contracted with LS Northeast Ohio, LLC, a subsidiary of White Hat Management, LLC (the Company) to operate the School on a day-to-day basis. White Hat Management is a national leader in professional education management that serves nearly 18,000 students across multiple states. The Company has managed the School since its inception.

### Economic Issues

Since the enactment of community school legislation, the School has been funded solely on the per pupil funding set forth by State of Ohio (see Statistical Section for historical funding levels). Historically, the School has seen increases in the base level per pupil funding amount (currently 0.88 percent between fiscal years 2010 and 2008). However, this amount is still less than the amount that traditional school districts in the State receive per pupil, primarily because community schools are not authorized by statute to levy taxes in the communities that they operate in. By comparison, the Cleveland City School District receives over \$13,000 in average per pupil funding from all sources whereas the School (which is also located in the City of Cleveland) receives only \$8,930 from all sources. These disparities in funding are in part, the reason why contracting with a professional educational management firm like White Hat Management was an attractive option. By managing multiple schools, the Company is able to gain operational efficiencies that are more difficult to achieve in a stand-alone school. In November 2005, the School renewed its management agreement with White Hat and its affiliates. (See Note 7 for a full description of services provided by the Company.)

As discussed later, the School was funded on 353 full-time equivalent students for fiscal year 2010. As of the date of this letter, it is expected that the School will maintain that enrollment with the possibility of a slight decline consistent with declines seen in other Life Skills Centers throughout the State. Obviously, any decline in enrollment would have a direct corresponding impact to current year revenues.

As a result of legislative changes, management companies that operate schools in the State of Ohio are required to provide more disclosure on how monies paid by the School to the company are spent. Auditor of State Bulletin No. 2004-009 provided the guidelines of how management companies are expected to comply with this provision and Note 8 to the basic financial statements under the Financial Section includes the required information for fiscal year ended June 30, 2010.

Awards and Acknowledgements

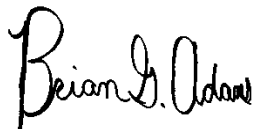
The Government Finance Officer's Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Life Skills Center of Northeast Ohio for its CAFR for the year ended June 30, 2008. This was the fifth year that the School has received the award. The School was also acknowledged by the Ohio Department of Education as being one of the first community schools in the State to ever receive such an award. The Certificate of Achievement is a prestigious national award, recognizing conformance with the highest standards for preparation of state and local government financial reports.

In order to be awarded a Certificate of Achievement, a government unit must publish an easily readable and effectively organized CAFR, whose contents conform to program standards. The CAFR must satisfy both generally accepted accounting principles and applicable legal requirements. A Certificate of Achievement is valid for a period of one year only. We believe our current report, which is included herein, will conform to the high standards required by the Certificate of Achievement program.

The Comprehensive Annual Financial Report was prepared by the fiscal management team for the School. Their commitment to this process has helped to make this report possible. We would also like to thank Mr. King and other members of the Board of Directors and Finance Committee for their support in this endeavor. It is truly appreciated.

Finally, we would like to thank our School community for entrusting us with the education of your children. You are the reason we are here. We are committed to bettering our students, their parents, and the communities we serve by providing the very best alternative in public education.

Sincerely,



Brian G. Adams MBA, CMA, CFM, CGFM  
Fiscal Officer/Internal Auditor  
Life Skills Center of Northeast Ohio



Clifford P. King  
President, Board of Directors  
Life Skills Center of Northeast Ohio

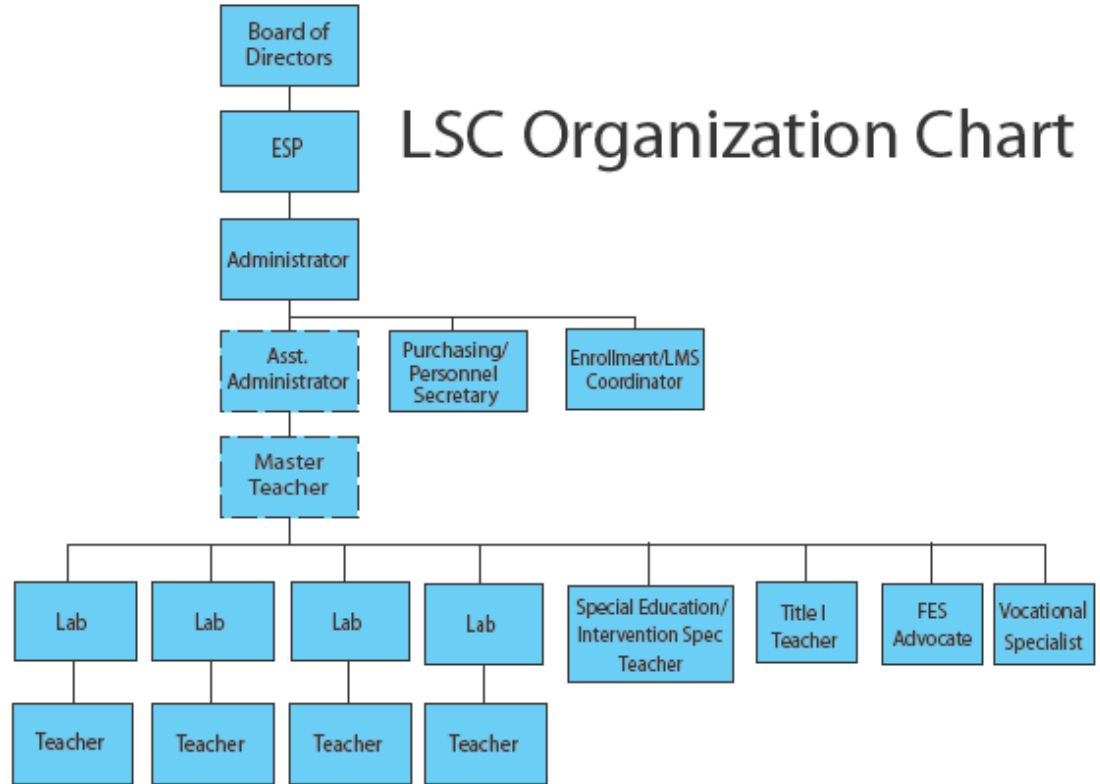
Life Skills Center of Northeast Ohio  
Board of Directors  
June 30, 2010

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Clifford King	Board President
Maria Meredith	Board Secretary
Elaine Vance	Board Treasurer
Juanita Reynolds	Board Member
Dorothy Curtis	Board Member



# LSC Organization Chart



 Optional Based on School Size

Education that fits your life

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

## Life Skills Center of Northeast Ohio

For its Comprehensive Annual  
Financial Report  
for the Fiscal Year Ended  
June 30, 2009

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.



A handwritten signature in black ink, appearing to read "Jeffrey R. Emer".

President

A handwritten signature in black ink, appearing to read "Jeffrey R. Emer".

Executive Director

# Financial Section

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# Rea & Associates, Inc.

ACCOUNTANTS AND BUSINESS CONSULTANTS

*Focused on Your Future.*

December 15, 2010

To the Board of Directors  
Life Skills Center of Northeast Ohio  
12201 Larchmere Blvd.  
Cleveland, Oh 44120

## **INDEPENDENT AUDITOR'S REPORT**

We have audited the accompanying financial statements of the Life Skills Center of Northeast Ohio (the School), as of and for the year ended June 30, 2010, which collectively comprise the School's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the School's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Life Skills Center of Northeast Ohio, as of June 30, 2010, and the respective changes in financial position and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 15, 2010 on our consideration of the School's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis on pages 3 through 6 are not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

We conducted our audit to opine on the financial statements that collectively comprise the School's basic financial statements. The introductory and statistical sections provide additional information and are not a required part of the basic financial statements. We did not subject the introductory and statistical sections to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on them.

*Rea & Associates, Inc.*

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Unaudited)**

The discussion and analysis of the Life Skills Center of Northeast Ohio's (the School) financial performance provides an overall review of the School's financial activities for the fiscal year ended June 30, 2010. The intent of this discussion and analysis is to look at the School's financial performance as a whole; readers should also review the transmittal letter, the basic financial statements and the notes to the basic financial statements to enhance their understanding of the School's financial performance.

The Management's Discussion and Analysis (MD&A) is an element of the reporting model adopted by the Governmental Accounting Standards Board (GASB) in their Statement No. 34 *Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments* issued June 1999. Certain comparative information between the current year and the prior year is required to be presented in the MD&A.

**Financial Highlights**

- In total, net assets increased \$25,861 which represents a 5.7 percent increase from 2009. The increase is the result of increase revenues with limited associated operating cost increase.
- Total assets increased \$85,606, which represents a 17.3 percent decrease from 2009. This was primarily due to a increase in cash and grants funding.
- Liabilities increased \$59,745, which represents a 147.3 percent increase from 2009. The increase in liabilities is a direct result of the increase in Federal Grants Funding Payable.

**Using this Financial Report**

This report consists of three parts, the MD&A, the basic financial statements, and notes to those statements. The basic financial statements include a Statement of Net Assets, a Statement of Revenues, Expenses and Changes in Net Assets, and a Statement of Cash Flows.

The School uses enterprise presentation for all of its activities.

**Statement of Net Assets**

The Statement of Net Assets answers the question of how the School did financially during 2010. This statement includes all assets and liabilities, both financial and capital, and short-term and long-term using the accrual basis of accounting and economic resources focus, which is similar to the accounting used by most private-sector companies. This basis of accounting takes into account all revenues and expenses during the year, regardless of when the cash is received or paid.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Unaudited)**

Table 1 provides a summary of the School's net assets for fiscal years 2010 and 2009.

(Table 1)

**Statement of Net Assets**

	2010	2009
<b>Assets</b>		
Current Assets	\$560,183	\$468,977
Capital Assets, Net	20,067	25,667
Total Assets	580,250	494,644
<b>Liabilities</b>		
Current Liabilities	100,310	40,565
<b>Net Assets</b>		
Investment in Capital Assets	20,067	25,667
Unrestricted	459,873	428,412
Total Net Assets	\$479,940	\$454,079

Total assets increased \$85,606, which represents a 17.3 percent decrease from 2009. This was primarily due to a increase in cash and grants funding. Liabilities increased \$59,745, which represents a 147.3 percent increase from 2009. The increase in liabilities is a direct result of the increase in Federal Grants Funding Payable.

**Statement of Revenues, Expenses and Changes in Net Assets**

Table 2 shows the changes in net assets for fiscal years 2010 and 2009, as well as a listing of revenues and expenses. This change in net assets is important because it tells the reader that, for the School as a whole, the financial position of the School has improved or diminished. The cause of this may be the result of many factors, some financial, some not. Non-financial factors include the current laws in Ohio restricting revenue growth, facility conditions, required educational programs and other factors.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Unaudited)**

(Table 2)

**Change in Net Assets**

	2010	2009
<b>Operating Revenues</b>		
State Aid	\$2,576,480	\$2,512,638
<b>Non-Operating Revenue</b>		
Grants	573,000	234,466
Interest Income	2,842	6,953
Total Revenues	3,152,322	2,754,057
<b>Operating Expenses</b>		
Purchased Services: Management Fees	2,447,655	2,387,497
Purchased Services: Grant Programs	573,000	234,466
Sponsorship Fees	51,530	46,535
Legal & Professional Services	13,444	22,017
Auditing & Accounting	25,253	25,206
Insurance	1,342	1,527
Depreciation	5,600	5,600
Board of Education	2,525	4,789
Miscellaneous	6,112	3,254
Total Expenses	3,126,461	2,730,891
Change in Net Assets	\$ 25,861	\$ 23,166

The primary reason for the increase in overall revenues from 2009 was the increase in student enrollment from 311 in fiscal year 2009 to 353 in fiscal year 2010, and increase in grants from federal stimulus funds. The School's most significant expenses, "Purchased Services – Management Fees" increase as well since such payments are based on State Aid and other grants as reflected in the management agreement in place between the School and WHLS. (See Note 7 to the Basic Financial Statements)

**Budgeting Highlights**

Unlike other public schools located in the State of Ohio, community schools are not required to follow budgetary provisions set forth in Ohio Rev. Code Chapter 5705, unless specifically provided in the community school's contract with its Sponsor. The contract between the School and its Sponsor does not prescribe a budgetary process. However, the School has developed a one year spending plan and a five-year forecast that is reviewed periodically by the Board of Directors. The five-year forecasts are also submitted to the Sponsor and the Ohio Department of Education.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Unaudited)**

**Capital Assets**

At the end of fiscal year 2010 the School had \$20,067 invested in Leasehold Improvements, which represented a decrease of \$5,600 from 2009. Table 3 shows the changes in Capital Assets below.

(Table 3)  
**Capital Assets (Net of Depreciation)**

	<u>2010</u>	<u>2008</u>
Leasehold Improvements	<u>\$ 20,067</u>	<u>\$ 25,667</u>

For more information on capital assets, see Note 5 to the Basic Financial Statements.

**Current Financial Issues**

The Life Skills Center of Northeast Ohio received revenue for 353 students in 2010 (an increase from 2009 of 42) and continues to enroll students on a daily basis. State law governing community schools allows for the School to have open enrollment across traditional school district boundaries. The School receives its support almost entirely from State Aid. Per pupil revenue from State Aid for the School averaged \$7,299 in fiscal year 2010. The School receives additional revenues from grant subsidies.

On July 1, 2005, the School contracted with the Saint Aloysius Orphanage as its sponsor. State law allows sponsors to assess the schools up to 3 percent of State revenues as an oversight fee, a cost that was not incurred through the sponsorship by ODE. Saint Aloysius Orphanage charged two percent of State Aid to be paid by the School for fiscal year 2010.

In June 2010, the School extended its contract with SAO through June 30, 2013. SAO will be paid two percent (2%) for the time period of July 1, 2010 through June 30, 2011, two and a half percent (2.5%) for the time period of July 1, 2011 through June 30, 2012 and three Percent (3%) for the remainder of the contractual period of all funds received by the School from the State of Ohio.

**Contacting the School's Financial Management**

This financial report is designed to provide our readers with a general overview of the School's finances and to show the School's accountability for the money it receives. If you have questions about this report or need additional information, contact Brian G. Adams, Fiscal Officer for the Life Skills Center of Northeast Ohio, 7215 Sawmill Rd, Suite 050, Dublin, OH 43016 or e-mail at [badams@ocscltd.com](mailto:badams@ocscltd.com).

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**STATEMENT OF NET ASSETS  
JUNE 30, 2010**

**ASSETS**

Current Assets

Cash and Cash Equivalents	\$468,381
Grants Funding Receivable	<u>91,802</u>
 Total Current Assets	 <u>560,183</u>

Noncurrent Assets:

Depreciable Capital Assets, net	<u>20,067</u>
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<b>Total Assets</b>	<b><u>580,250</u></b>
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**LIABILITIES**

Current Liabilities

Accounts Payable	1,719
Grant Funding Payable	91,802
Sponsor Fees Payable	5,638
Payable to Schools	<u>1,151</u>

<b>Total Liabilities</b>	<b><u>100,310</u></b>
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**NET ASSETS**

Investment in Capital Assets	20,067
Unrestricted	<u>459,873</u>

<b>Total Net Assets</b>	<b><u>\$479,940</u></b>
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See accompanying notes to the basic financial statements

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**STATEMENT OF REVENUES,  
EXPENSES AND CHANGES IN FUND NET ASSETS  
FOR THE FISCAL YEAR ENDED JUNE 30, 2010**

**OPERATING REVENUES**

State Aid \$2,576,480

**OPERATING EXPENSES**

Purchased Services: Management Fees 2,447,655

Purchased Services: Grant Programs 573,000

Sponsorship Fees 51,530

Legal 13,444

Auditing & Accounting 25,253

Insurance 1,342

Depreciation 5,600

Board of Education 2,525

Miscellaneous 6,112

Total Operating Expenses 3,126,461

**Operating Loss** (549,981)

**NON-OPERATING REVENUE**

Grants 573,000

Interest Income 2,842

**Total Non-Operating Revenue** 575,842

**Change in Net Assets** 25,861

**Net Assets Beginning of Year** 454,079

**Net Assets End of Year** \$ 479,940

See accompanying notes to the basic financial statements



**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**STATEMENT OF CASH FLOWS  
FOR THE FISCAL YEAR ENDED JUNE 30, 2010**

**INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Cash Received from State of Ohio	\$2,576,480
Cash Payments to Suppliers for Goods and Services	<u>(3,061,105)</u>
Net Cash Used for Operating Activities	(484,625)

**CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES**

Cash Received from Grants	<u>507,675</u>
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**CASH FLOWS FROM INVESTING ACTIVITIES**

Cash Received from Interest on Investments	<u>2,842</u>
Net Cash Provided by Investing Activities	2,842

**Net Increase in Cash and Cash Equivalents** 25,892

**Cash and Cash Equivalents Beginning of Year** 442,489

**Cash and Cash Equivalents End of Year** \$ 468,381

**RECONCILIATION OF OPERATING LOSS TO NET CASH  
USED IN OPERATING ACTIVITIES**

Operating Loss \$ (549,981)

**ADJUSTMENTS TO RECONCILE OPERATING LOSS TO NET  
CASH**

    Depreciation 5,600

Changes in Assets and Liabilities:

Sponsor Fee Receivable	11
Accounts Payable	(3,809)
Grant Funding Payable	63,325
Sponsor Fee Payable	(610)
Payable to Schools	<u>839</u>

**Net Cash Used in Operating Activities** \$ (484,625)

See accompanying notes to the basic financial statements

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**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010**

**1. DESCRIPTION OF THE SCHOOL AND REPORTING ENTITY**

Life Skills Center of Northeast Ohio (the School) is a state nonprofit corporation established pursuant to Ohio Rev. Code Chapters 3314 and 1702 to maintain and provide a school exclusively for any educational, literary, scientific and related teaching service. The School, which is part of the State's education program, is independent of any school district. The School may sue and be sued, acquire facilities as needed, and contract for any services necessary for the operation of the School.

The School contracts with LS Northeast, LLC, a Nevada limited liability company, for most of its functions. WHLS of Ohio, LLC, a Nevada limited liability company ("WHLS") d/b/a White Hat Management Company, is the sole member of LS Northeast, LLC and is the entity which the School's board interacts with regarding day-to-day operations (see note 7 for details).

The School was originally approved for operation under contract with the Ohio State Board of Education for a period of five years from May 16, 2000 through June 30, 2005. Effective July 1, 2005, House Bill 364 required schools sponsored by the Ohio Department of Education to have new sponsorship in place by June 30, 2005. The School signed a contract with a sponsor, Saint Aloysius Orphanage (Sponsor), to operate for a period from July 1, 2005 through June 30, 2010. In June 2010, the school signed a new 3-year agreement for services.

The School operates under a self-appointing, five-member Board of Directors (the Board). The School's Code of Regulations specify that vacancies that arise on the Board will be filled by the appointment of a successor director by a majority vote of the then existing directors. The Board is responsible for carrying out the provisions of the contract with the Sponsor, which include, but are not limited to, state-mandated provisions regarding student population, curriculum, academic goals, performance standards, admission standards, and qualifications of teachers. The School began operations in November 2003 and has one instructional/support facility, which is leased by WHLS. The facility is staffed with teaching personnel employed by WHLS, who provide services to 353 students. As of June 30<sup>th</sup>, 2010, three Board members sit on the Boards of HOPE Academy Cuyahoga County Campus, HOPE Academy East Campus, and Life Skills Center of Lake Erie in the City of Cleveland, Life Skills Center of Summit County in the City of Akron, and HOPE Academy Northcoast Campus in the City of Cleveland.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The basic financial statements of the School have been prepared in conformity with generally accepted accounting principles as applied to governmental nonprofit organizations. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The School also applies Financial Accounting Standards Board (FASB) statements and interpretations issued on or before November 30, 1989, provided they do not conflict with GASB pronouncements. The School does not apply FASB statements and interpretations issued after November 30, 1989. The more significant of the School's accounting policies are described below.

**A. Basis of Presentation**

The School's basic financial statements consist of a Statement of Net Assets, a Statement of Revenues, Expenses and Changes in Net Assets, and a Statement of Cash Flows. Enterprise fund reporting focuses on the determination of the change in net assets, financial position and cash flows.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Continued)**

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**A. Basis of Presentation (Continued)**

Auditor of State of Ohio Bulletin No. 2000-005 requires the presentation of all financial activity to be reported within one enterprise fund for year-end reporting purposes. Enterprise accounting is used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent is that the costs (expenses) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

**B. Measurement Focus and Basis of Accounting**

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. Enterprise accounting uses a flow of economic resources measurement focus. With this measurement focus, all assets and all liabilities are included on the Statement of Net Assets. Operating statements present increases (i.e., revenues) and decreases (i.e., expenses) in net total assets. The accrual basis of accounting is utilized for reporting purposes. Revenues are recognized when they are earned, and expenses are recognized when they are incurred.

**C. Budgetary Process**

Unlike traditional public schools located in the State of Ohio, community schools are not required to follow budgetary provisions set forth in Ohio Rev. Code Section 5705, unless specifically provided in the School's contract with its Sponsor. The contract between the School and its Sponsor requires a detailed school budget for each year of the contract. In addition, the Board adopted an operating budget at the beginning of fiscal year 2010. However, the budget does not have to follow the provisions of Ohio Rev. Code Section 5705, except for section 5705.391 as it relates to five-year forecasts.

**D. Cash and Cash Equivalents**

All cash received by the School is maintained in a demand deposit account, a money market account, certificates of deposit, and STAROhio. For purposes of the Statement of Cash Flows and for presentation on the Statement of Net Assets, investments with an original maturity of three months or less at the time they are purchased are considered to be cash equivalents.

During fiscal year 2010, investments were limited to the State Treasurer's Investment Pool, STAROhio. STAROhio is an investment pool managed by the State Treasurer's Office, which allows governments within the State to pool their funds for investment purposes. STAROhio is not registered with the SEC as an investment company, but does operate in a manner consistent with Rule 2a7 of the Investment Company Act of 1940. Investments in STAROhio are valued at STAROhio's share price, which is the price the investment could be sold for on June 30, 2010.

**E. Intergovernmental Revenues**

The School currently participates in the State Foundation Program, the State Disadvantaged Pupil Impact Aid (DPIA) Program, and the Career Based Intervention (CBI) Program, which are reflected under "State Aid" on the Statement of Revenues, Expenses and Changes in Net Assets. Revenues received from these programs are recognized as operating revenues in the accounting period in which all eligibility requirements have been met.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Continued)**

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**E. Intergovernmental Revenues (Continued)**

Non-exchange transactions, in which the School receives value without directly giving equal value in return, include grants, entitlements, and contributions. Grants, entitlements, and contributions are recognized as non-operating revenues in the accounting period in which all eligibility requirements have been met.

Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the fiscal year when use is first permitted; matching requirements, in which the School must provide local resources to be used for a specified purpose; and expenditure requirements, in which the resources are provided to the School on a reimbursement basis. Amounts awarded under the above programs for the 2010 school year totaled \$3,149,480.

**F. Capital Assets and Depreciation**

For purposes of recording capital assets, the Board has a capitalization threshold of \$5,000.

The capital assets are recorded on the accompanying Statement of Net Assets at cost, net of accumulated depreciation, is \$20,067. Depreciation is computed by the straight-line method over five to twenty years for "Leasehold Improvements".

Aside from those mentioned above, the School has no other capital assets, as the School operates under a management agreement with WHLS. (See Note 7)

**G. Use of Estimates**

In preparing the financial statements, management is sometimes required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**H. Net Assets**

Net assets represent the difference between assets and liabilities. Net assets consist of capital assets, net of accumulated depreciation, and unrestricted net assets.

**I. Operating Revenues and Expenses**

Operating revenues are those revenues that are generated directly from the School's primary activities. For the School, these revenues are primarily State Aid payments. Operating expenses are necessary costs incurred to provide the goods and services that are the primary activities of the School. Revenues and expenses not meeting this definition are reported as non-operating.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Continued)**

**3. DEPOSITS AND INVESTMENTS**

**A. Deposits with Financial Institutions**

At June 30, 2010, the carrying amount of all School deposits was \$453,556, and its bank balance was \$453,556. Based on the criteria described in GASB Statement No. 40, "Deposits and Investment Risk Disclosures", as of June 30, 2010, \$203,556 of the School's bank balance of \$453,556 was exposed to custodial risk as discussed below. \$250,000 of the bank balance was covered by the Federal Deposit Insurance Corporation as the total bank balance was deposited in multiple financial institutions.

The investment and deposit of the School's monies is governed by the provisions of the ORC. In accordance with these statutes, the School is authorized to invest in United States and State of Ohio bonds, notes, and other obligations; bank certificates of deposit and STAR Ohio.

Custodial credit risk is the risk that, in the event of bank failure, the School's deposits may not be returned. The School has no deposit policy for custodial credit risk beyond the requirements of state statute. According to state law, public depositories must give security for all public funds on deposits. All deposits are collateralized with eligible securities in amounts equal to at least 105 percent of the carrying value of the deposits. Such collateral, as permitted by the Ohio Revised Code, is held in single financial institution collateral pools at Federal Reserve Banks, or at member banks of the federal reserve system, in the name of the respective depository bank and pledged as a pool of collateral against all of the public deposits it holds or as specific collateral held at the Federal Reserve Bank in the name of the School. State law does not require security for public deposits and investments to be maintained in the School's name. During 2010, the School and public depositories complied with the provisions of these statutes.

**B. Investments**

As of June 30, 2010, the School had the following investments and maturities:

<u>Investment Type</u>	<u>Balance at Fair Value</u>	<u>Investment Maturities</u>		
		<u>6 months or less</u>	<u>7 to 12 months</u>	<u>Greater than 12 months</u>
STAROhio	\$14,825	\$14,825	\$ -	\$ -

**Interest Rate Risk:** As a means of limiting its exposure to fair value losses arising from rising interest rates and according to state law, the School's investment policy limits investment portfolio maturities to five years or less.

**Credit Risk:** Standard & Poor's has assigned STAROhio an AAAM money market rating. The School has no investment policy that would further limit its investment choices.

**Concentration of Credit Risk:** The School places no limit on the amount that may be invested in any one issuer. The following table includes the percentage of each investment type held by the School at June 30, 2010:

<u>Investment Type</u>	<u>Fair Value</u>	<u>Percent to Total</u>
STAROhio	\$14,825	100.00

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Continued)**

**4. GRANTS FUNDING RECEIVABLE/PAYABLE**

The School has recorded "Grants Funding Receivable" in the amount of \$91,802 to account for the remainder of State and Federal awards allocated to the School, but not received as of June 30, 2010.

Additionally, under the terms of the management agreement (See Note 7), the School has recorded a liability to WHLS in the amount of \$91,802 for 100 percent of any State and Federal grant monies uncollected or unpaid to WHLS as of June 30, 2010.

**5. CAPITAL ASSETS AND DEPRECIATION**

For the year ended June 30, 2010, the School's capital assets consisted of the following:

<b>Capital Assets Being Depreciated</b>	<u>Balance 06/30/09</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance 6/30/2010</u>
Leasehold Improvements	\$ 56,000	\$ -	\$ -	\$ 56,000
Less: Accumulated Depreciation	<u>(30,333)</u>	<u>(5,600)</u>	<u>-</u>	<u>(35,933)</u>
<b>Total Capital Assets Being Depreciated, Net</b>	<u>\$ 25,667</u>	<u>\$(5,600)</u>	<u>\$ -</u>	<u>\$ 20,067</u>

**6. RISK MANAGEMENT**

**Property and Liability** - The School is exposed to various risks of loss related to torts; theft or damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. As part of its management agreement with WHLS, WHLS has contracted with an insurance company for property and general liability insurance pursuant to the Management Agreement (See Note 7). There was no significant reduction in insurance coverage from the prior year and claims have not exceeded insurance coverage over the past three years.

**Director and Officer** - Coverage has been purchased by the School with a \$1,000,000 aggregate limit and a \$2,500 deductible.

**7. AGREEMENT WITH WHLS**

Effective November 1, 2005, the School entered into a multi-year Management Agreement (Agreement) with WHLS (through its subsidiary LS Northeast Ohio, LLC), which is an educational consulting and management company. The Agreement's term ran through June 30, 2008, was renewed for a one year term ending June 30, 2009, and was renewed for an additional one year term ending on June 30, 2010. Substantially all functions of the School have been contracted to WHLS. In June 2010, the school signed a new 3-year agreement for services.

WHLS is responsible and accountable to the School's Board of Directors for the administration and day-to-day operations. As part of the terms of this agreement, the "Continuing Fee" percentage of the School is 95 percent. "Continuing Fees" are defined in the Agreement as, "...the revenue per student received by the School from the State of Ohio Department of Education pursuant to Title 33 and other provisions of the Ohio Revised Code...". With regard to grant funding, the agreement reads as follows: "Federal Title Programs, lunch programs revenue, and other such federal, state and local government grant funding designated to compensate the school for the education of its students shall be fully paid to the Company." The continuing fee is paid to WHLS based on the

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Continued)**

**7. AGREEMENT WITH WHLS (continued)**

previous month's qualified gross revenues. As such, WHLS receives 95 percent of "State Aid" (see note 2 E) and 100 percent of all other federal, state, and local grants. The School retains 5 percent of the "State Aid" as well as miscellaneous revenues generated from interest on deposits and donations.

**8. MANAGEMENT COMPANY EXPENSES**

The School had purchased service expenses for the year ended June 30, 2010, to WHLS of \$3,020,655, and payables to WHLS at June 30, 2010 aggregating to \$91,802. WHLS is responsible for all costs incurred in providing the educational program at the School, which include but are not limited to, salaries and benefits of all personnel, curriculum materials, textbooks, library books, computers and other equipment, software, supplies, building payments, maintenance, capital, and insurance.

For the year ended June 30, 2010, White Hat Ventures, LLC and its affiliates incurred the following expenses on behalf of the School.

	<b>2010</b>
<b>Expenses</b>	
<b>Direct Expenses:</b>	
Salaries & wages	\$696,539
Employees' benefits	220,393
Professional & technical services	280,910
Property services	326,621
Travel	2,375
Communications	33,553
Utilities	44,833
Books, periodicals, & films	900
Other supplies	136,866
Depreciation	26,620
Other direct costs	169,372
<b>Indirect Expenses:</b>	
Overhead	609,082
<b>Total Expenses</b>	<b>\$2,548,064</b>

Overhead charges are assigned to the School based on a percentage of revenue. These charges represent the indirect cost of services provided in the operation of the School. Such services include, but are not limited to facilities management, equipment, operational support services, management and management consulting, board relations, human resources management, training and orientation, financial reporting and compliance, purchasing and procurement, education services, technology support and marketing and communications.



**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Continued)**

**9. DEFINED BENEFIT PENSION PLANS**

The School has contracted with WHLS to provide employee services and to pay those employees. However, these contract services do not relieve the School of the obligation for remitting pension contributions. The retirement systems consider the School as the Employer-of-Record and the School ultimately responsible for remitting retirement contributions to each of the systems noted below (See Note 7)

**A. School Employees Retirement System**

**Plan Description** – WHLS, on behalf of the School, contributes to the School Employees Retirement System (SERS), a cost-sharing multiple employer pension plans. SERS provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to plan members and beneficiaries. Authority to establish and amend benefits is provided by Chapter 3309 of the Ohio Revised Code. SERS issues a publicly available, stand-alone financial report that includes financial statements and required supplementary information. That report may be obtained by contacting School Employees Retirement System, 300 East Broad Street, Suite 100, Columbus, Ohio 43215-3746, or by calling toll free 1-800-878-5853. It is also posted at the SERS' website at [www.ohsers.org](http://www.ohsers.org) under Employer/ Audit Resources.

**Funding Policy** - Plan members are required to contribute 10 percent of their annual covered salary and the WHLS is required to contribute 14 percent of annual covered payroll. The contribution requirements of plan members and employers are established and may be amended by the SERS' Retirement Board up to a statutory maximum amount by the SERS' Retirement Board. The Retirement Board acting with the advice of the actuary, allocates the employer contribution rate among four of the funds (Pension Trust Fund, Death Benefit Fund, Medicare B and Health Care Fund) of the System. For the fiscal year ending June 30, 2010, the allocation to pension and death benefits is 12.78 percent. The remaining 1.22 percent of the School contributions to SERS for the year ended June 30, 2010, 2009 and 2008 were \$10,270, \$7,564, and \$7,273, respectively, which equaled the required contributions each year.

**B. State Teachers Retirement System**

**Plan Description** – WHLS, on behalf of the School, contributes to the State Teachers Retirement System of Ohio (STRS Ohio), which is a cost-sharing, multiple-employer public employee retirement system. STRS Ohio provides retirement and disability benefits to members and death and survivor benefits to beneficiaries. STRS Ohio issues a stand-alone financial report, which may be obtained by writing to STRS Ohio, 275 East Broad Street, Columbus, Ohio 43215-3771, by calling (888) 227-7877, or by visiting the STRS Ohio website at [www.strsoh.org](http://www.strsoh.org).

New members have a choice of three retirement plans, a Defined Benefit (DB) Plan, a Defined Contribution (DC) Plan, and a Combined Plan. The DB plan offers an annual retirement allowance based on final average salary times a percentage that varies based on years of service, or an allowance based on member's lifetime contributions and earned interest matched by STRS Ohio funds divided by an actuarially determined annuity factor. The DC Plan allows members to place all their member contributions and employer contributions equal to 10.5 percent of earned compensation into an investment account. Investment decisions are made by the member. A member is eligible to receive a retirement benefit at age 50 and termination of employment. The member may elect to receive a lifetime monthly annuity or a lump sum withdrawal. The Combined Plan offers features of both the DB Plan and the DC Plan.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Continued)**

**9. DEFINED BENEFIT PENSION PLANS (Continued)**

**B. State Teachers Retirement System (Continued)**

In the Combined Plan, member contributions are invested by the member, and employer contributions are used to fund the defined benefit payment at a reduced level from the regular DB Plan. The DB portion of the Combined Plan payment is payable to a member on or after age 60; the DC portion of the account may be taken as a lump sum or converted to a lifetime monthly annuity at age 50. Benefits are established by Chapter 3307 of the Ohio Revised Code.

A DB or Combined Plan member with five or more years credited service who becomes disabled may qualify for a disability benefit. Eligible spouses and dependents of these active members who die before retirement may qualify for survivor benefits. Members in the DC Plan who become disabled are entitled only to their account balance. If a member dies before retirement benefits begin, the member's designated beneficiary is entitled to receive the member's account balance.

**Funding Policy** - For the fiscal year ended June 30, 2010, plan members were required to contribute 10 percent of their annual covered salaries. The School was required to contribute 14 percent; 13 percent was the portion used to fund pension obligations. For fiscal year 2009, the portion used to fund pension obligations was also 13 percent. Contribution rates are established by the State Teachers Retirement Board, upon recommendations of its consulting actuary, not to exceed statutory maximum rates of 10 percent for members and 14 percent for employers. Chapter 3307 of the Ohio Revised Code provides statutory authority for member and employer contributions.

The School's required contributions for pension obligations to STRS for the fiscal years ended June 30, 2010, 2009 and 2008 were \$79,109, \$62,808, and \$58,395, respectively, of which 100% has been contributed. Contributions to the DB and combined plans for fiscal year 2010 were \$70,445 made by the school and \$50,318 made by the plan members.

**C. Social Security System**

Effective July 1, 1991, all employees not otherwise covered by the School Employees Retirement System or the State Teachers Retirement System of Ohio have an option to choose Social Security or the School Retirement System. As of June 30, 2010, there were no members that elected Social Security. The contribution rate is 6.2 percent of wages.

**10. POSTEMPLOYMENT BENEFITS**

**A. School Employee Retirement Systems**

In addition to a cost-sharing multiple-employer defined pension plan the School Employees Retirement System of Ohio (SERS) administers two post employment benefit plans.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Continued)**

**10. POSTEMPLOYMENT BENEFITS (Continued)**

**A. School Employee Retirement Systems (Continued)**

**Medicare Part B**

Medicare B plan reimburse Medicare B premiums paid by eligible retirees and beneficiaries as set forth in Ohio Revised Code (ORC) 3309.69. Qualified benefits recipients who pay Medicare Part B premiums may apply for and receive a monthly reimbursement from SERS. The reimbursement amount is limited by statute to the lesser of the January 1, 1999 Medicare Part premium or the current premium. The Medicare Part B premium for calendar year 2010 was \$96.40; SERS' reimbursement for retirees was \$45.50.

The Retirement Board, acting with the advice of the actuary, allocates a portion of the current employer contribution rate to the Medicare B Fund, For fiscal 2010, the actuarial required allocation is .76 percent. The Schools' contributions for the years ended June 30, 2010, 2009 and 2008 were \$611, \$624, and \$524, respectively, of which 100% has been contributed.

**Health Care Plan**

ORC 3309.375 and 3309.69 permit SERS to offer health care benefits to eligible retirees and beneficiaries. SERS' Retirement Board reserves the right to change or discontinue any health plan or program. SERS offers several types of health plans from various vendors, including HMO's, PPO's, Medicare Advantage, and traditional indemnity plans. A prescription drug program is also available to those who elect health coverage. SERS employs two third-party administrators and a pharmacy benefit manager to manage the self-insurance and prescription drug plans, respectively.

The ORC provides the statutory authority to fund SERS' postemployment benefits through employer contributions.

The Health Care Fund was established under, and is administered in accordance with the Internal Revenue Code 105(e). Each year after the allocation for statutorily required benefits, the Retirement Board allocates the remainder of the employer 14 percent contribution to the Health Care Fund. For the year ended June 30, 2010, the health care allocation is .46%. An additional health care surcharge on employers is collected for employees earning less than the actuarially determined minimum compensation amount, pro-rated according to service credit earned. Statutes provides that no employer shall pay a health care surcharge greater than 2 percent of that employer's SERS-covered payroll; nor may SERS collect in aggregate more than 1.5 percent of the total statewide SERS-covered payroll for the health care surcharge. For the fiscal year June 30, 2010, the minimum compensation level was established at \$35,800. The surcharge added to the unallocated portion of the 14 percent employer contribution rate is the total amount assigned to the Health Care Fund. The Schools' contributions assigned to health care for the years ended June 30, 2010, 2009 and 2008 were \$1,763, \$4,873, and \$4,633, respectively, of which 100% has been contributed.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Continued)**

**10. POSTEMPLOYMENT BENEFITS (Continued)**

**A. School Employee Retirement Systems (Continued)**

The SERS Retirement Board establishes the rules for the premiums paid by the retirees for health care coverage for themselves and their dependents or their surviving beneficiaries. Premiums vary depending on the plan selected, qualified years, Medicare eligibility, and retirement status

The financial reports of SERS' Health Care and Medicare B plans are included in its *Comprehensive Annual Financial Report*. The report can be obtained by contacting SERS, 300 East Broad Street, Suite 100, Columbus, Ohio 43215-3746 or by calling toll free (800) 878-5853. It is also posted on the SERS' website [www.ohsers.org](http://www.ohsers.org) under **Employers/Audit Resources**.

**B. State Teachers Retirement System**

**Plan Description** – WHLS, on behalf of the School, contributes to the cost sharing multiple employer defined benefit Health Plan administered by the State Teachers Retirement System of Ohio (STRS Ohio) for eligible retirees who participated in the defined benefit or combined pension plans offered by STRS Ohio. Benefits include hospitalization, physicians' fees, prescription drugs and reimbursement of monthly Medicare Part B premiums. The Plan is included in the report of STRS Ohio which may be obtained by visiting [www.strsoh.org](http://www.strsoh.org) or by calling (888) 227-7877.

**Funding Policy** - Ohio law authorizes STRS Ohio to offer the Plan and gives the Retirement Board authority over how much, if any, of the health care costs will be absorbed by STRS Ohio. Active employee members do not contribute to the Plan. All benefit recipients pay a monthly premium. Under Ohio law, funding for post-employment health care may be deducted from employer contributions. For 2010, STRS Ohio allocated employer contributions equal to 1 percent of covered payroll to the Health Care Stabilization Fund. The School's contributions for health care for the fiscal years ended June 30, 2010, 2009, and 2008 were \$6,085, \$4,831, \$4,492, respectively, all of which has been contributed for all fiscal years.

**11. CONTINGENCES**

**A. Grants**

Amounts received from grantor agencies are subject to audit and adjustment by the grantor. Any disallowed costs may require refunding to the grantor. Amounts which may be disallowed, if any, are not presently determinable. However, in the opinion of the School, any such adjustments will not have a material adverse effect on the financial position of the School.

**B. Pending Litigation**

In October 2007, the School filed lawsuits against Integrated Consulting Management and Community Educational Partnerships for matters related to their contracts. Both organizations have in turn countersued the School. The effects of these lawsuits are presently not determinable.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2010  
(Continued)**

**11. CONTINGENCES (Continued)**

**C. Full Time Equivalency**

The Ohio Department of Education conducts reviews of enrollment data and full-time equivalency (FTE) calculations made by the schools. These reviews are conducted to ensure the schools are reporting accurate student enrollment data to the State, upon which state foundation funding is calculated. The adjustment was immaterial to financial statements.

**12. FEDERAL TAX STATUS**

The School was approved under § 501(c)(3) of the Internal Revenue Code as a tax exempt organization.

**13. SPONSORSHIP FEES**

The School contracted with Saint Aloysius Orphanage (SAO) as its sponsor effective July 1, 2005. The School pays the Sponsor two percent of State Aid. Total fees for fiscal 2010 were \$51,530. The contract is for five years ending June 30, 2010. The Sponsor provides oversight, monitoring, and technical assistance for the School. At June 30, 2010, the school recorded "Sponsorship Fee Payable of \$5,638.

In June 2010, the School extended its contract with SAO through June 30, 2013. SAO will be paid Two Percent (2%) for the time period of July 1, 2010 through June 30, 2011, Two and a half Percent (2.5%) for the time period of July 1, 2011 through June 30, 2012 and Three Percent (3%) for the remainder of the contractual period of all funds received by the School from the State of Ohio.

**14. RECEIVABLES/PAYABLES TO SCHOOLS**

The School shares costs for certain professional services with other Hope Academies and Life Skills Centers. As of June 30, 2010, the School has \$1,151 due to other schools (payable) for various payments made for these services.

# Statistical Section

# STATISTICAL SECTION

This part of the **Life Skills Center of Northeast Ohio's** comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements and note disclosures says about the School's overall financial health. The School has not presented ten years worth of statistical data due to the fact that the School began operations in 2003.

## Contents

### ***Financial Trends***

This schedule contains trend information to help the reader understand how the School's overall expenses by class compared with the expenditure per pupil have changed over time.

- Operating Expenses by Category
- State Basic Aid – Per Pupil Funding

### ***Revenue Capacity***

This schedule contains information to help the reader assess the affordability of the School's most significant revenue sources the state aid and grants.

- Operating and Non-Operating Revenues

### ***Enrollment Trends***

This schedule contains information to help the reader understand the changes in enrollment over time.

- Full-Time Equivalent (FTE) Enrollment

### ***Revenue by Grants Sources***

This schedule contains information to help the reader understand the changes in revenues by grant source.

- Grant Revenues by Source

### ***Net Assets Trends***

This schedule offers information to help the reader understand the funds invested in capital assets versus the unrestricted funds remaining for future expenditures.

- Net Assets

### ***Demographic and Economic Information***

These schedules offer demographic and economic indicators to help the reader understand the environment within which the School's financial activities take place.

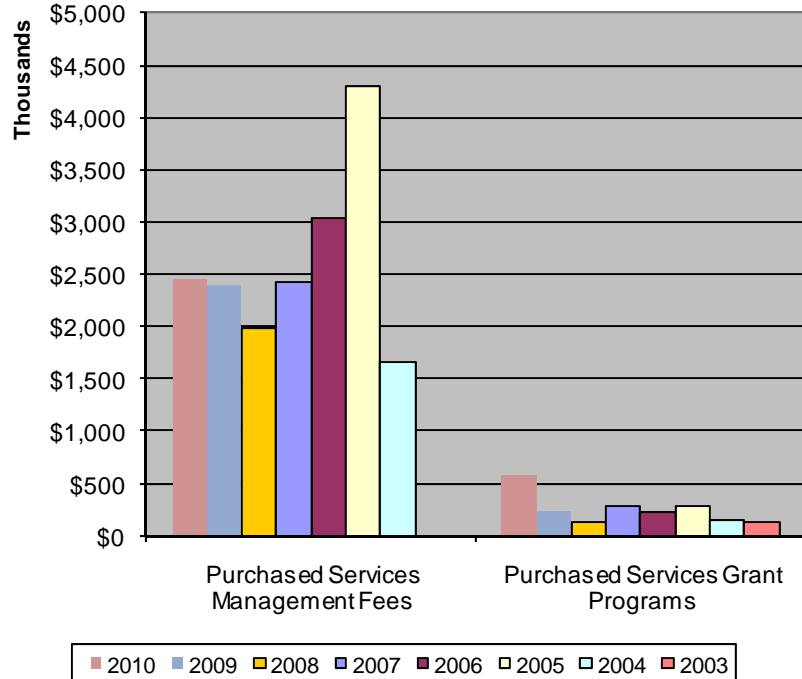
- Student Population by Resident District
- Miscellaneous Statistics

**Sources:** Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year. The School implemented GASB Statement 34 for the year ended June 30, 2004.

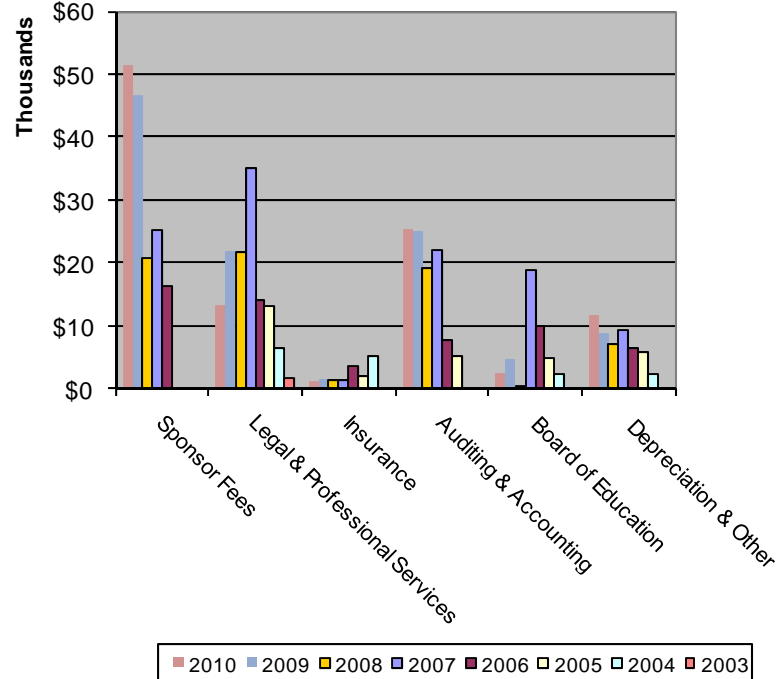
Life Skills Center of Northeast Ohio  
Operating Expenses by Category  
Last Eight Fiscal Years

Year	Purchased Services Management Fees	Purchased Services Grant Programs	Sponsor Fees	Legal & Professional Services	Insurance	Auditing & Accounting	Board of Education	Depreciation & Other	Total	Enrollment	Per Pupil Expenditure
2010	\$2,447,655	\$573,000	\$51,530	\$ 13,444	\$ 1,342	\$ 25,253	\$ 2,525	\$ 11,712	\$3,126,461	353	\$ 8,857
2009	\$2,387,497	\$234,466	\$46,535	\$ 22,017	\$ 1,527	\$ 25,206	\$ 4,789	\$ 8,854	\$2,730,891	311	\$ 8,781
2008	\$1,976,094	\$127,660	\$20,801	\$ 21,730	\$ 1,490	\$ 19,137	\$ 304	\$ 7,104	\$2,174,320	261	\$ 8,331
2007	\$2,420,686	\$279,703	\$25,211	\$ 35,160	\$ 1,490	\$ 21,986	\$ 18,779	\$ 9,317	\$2,812,332	334	\$ 8,420
2006	\$3,045,508	\$233,296	\$16,354	\$ 14,010	\$ 3,503	\$ 7,813	\$ 9,989	\$ 6,356	\$3,336,829	443	\$ 7,532
2005	\$4,300,673	\$284,666	\$ -	\$ 13,022	\$ 1,980	\$ 5,277	\$ 4,877	\$ 5,804	\$4,616,299	590	\$ 7,824
2004	\$1,668,280	\$150,000	\$ -	\$ 6,546	\$ 5,327	\$ -	\$ 2,518	\$ 2,462	\$1,835,133	261	\$ 7,031
2003	\$ -	\$119,700	\$ -	\$ 1,795	\$ -	\$ -	\$ -	\$ -	\$ 121,495	-	NA

**Purchased Services Expenses By Fiscal Year**



**Other Operating Expenses By Fiscal Year**



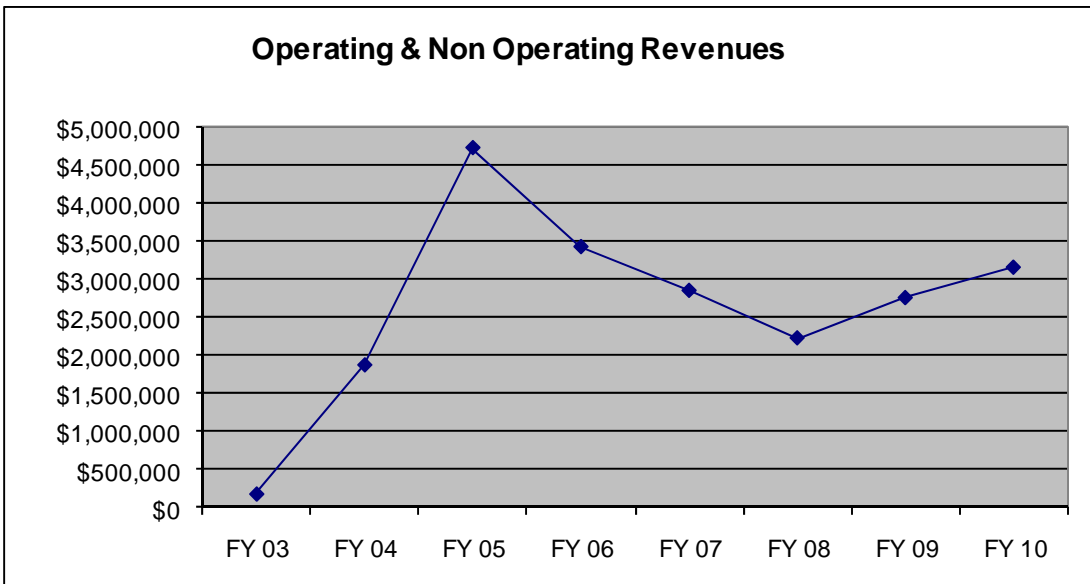
Note: The School began enrolling students in FY 04.

Source: School Financial Records



Life Skills Center of Northeast Ohio  
 Operating and Non-Operating Revenues  
 Last Eight Fiscal Years

<u>Year</u>	<u>State Aid</u>	<u>Grants</u>	<u>Other</u>	<u>Total</u>
2010	\$2,576,480	\$573,000	\$ 2,842	<b>\$3,152,322</b>
2009	\$2,512,638	\$234,466	\$ 6,953	<b>\$2,754,057</b>
2008	\$2,080,099	\$127,660	\$17,949	<b>\$2,225,708</b>
2007	\$2,548,049	\$279,703	\$20,949	<b>\$2,848,701</b>
2006	\$3,176,404	\$233,296	\$13,491	<b>\$3,423,191</b>
2005	\$4,433,684	\$284,666	\$ 4,033	<b>\$4,722,383</b>
2004	\$1,719,876	\$150,000	\$ 837	<b>\$1,870,713</b>
2003	\$ -	\$175,700	\$ -	<b>\$ 175,700</b>



**Note: The School began enrolling students in FY 04.**

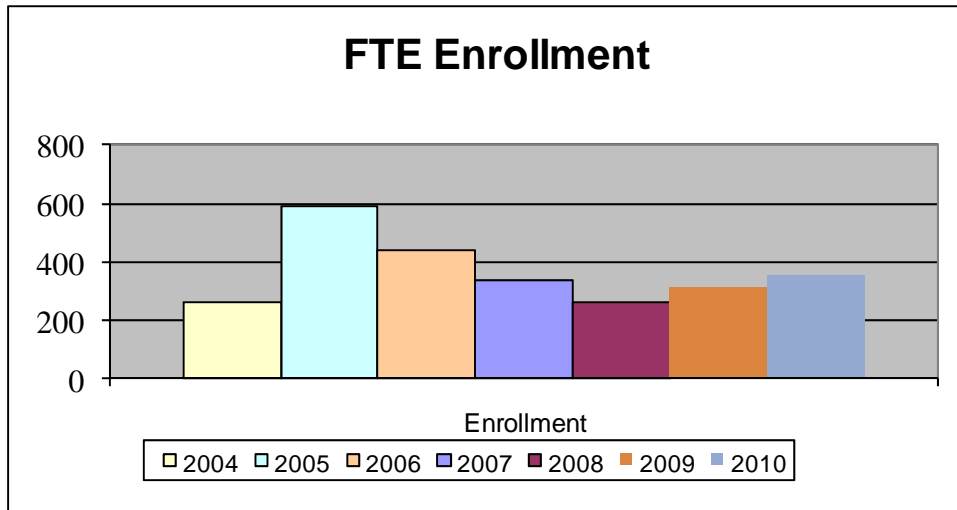
**The school grant revenues increased during FY 10 due to the addition of stimulus funding.**

**Source: School Financial Records**

Life Skills Center of Northeast Ohio  
Full-Time Equivalent (FTE) Enrollment  
Last Seven Fiscal Years

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<u>Year</u>	<u>Enrollment</u>
2010	353
2009	311
2008	261
2007	334
2006	443
2005	590
2004	261

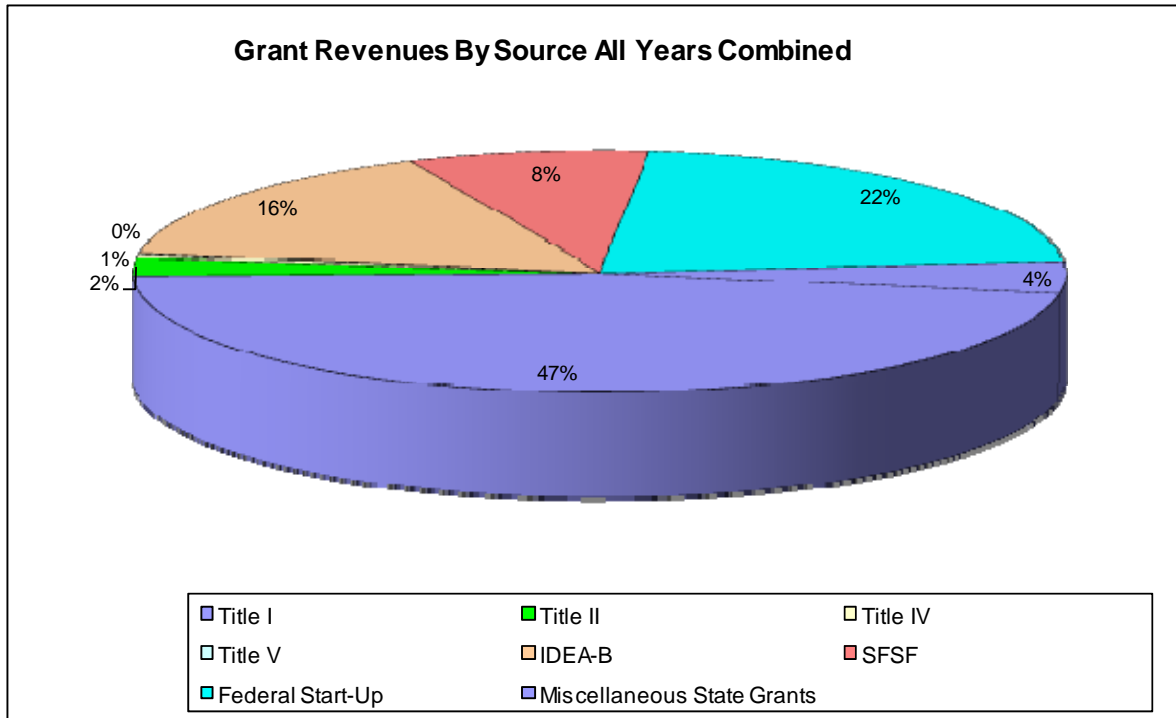


**Note: The School began enrolling students in FY 04.**

**Source: School Financial Records**

Life Skills Center of Northeast Ohio  
Grant Revenues by Source  
Last Eight Fiscal Years

Year	Title I	Title II	Title IV	Title V	IDEA-B	State Stabilization	Federal Start-Up	Miscellaneous State Grants	Total
2010	\$ 337,122	\$ 4,726	\$ 643	\$ -	\$ 52,987	\$ 172,523	\$ -	\$ 5,000	\$ 573,000
2009	\$ 151,914	\$ 5,109	\$ 2,491	\$ 180	\$ 67,182	\$ -	\$ -	\$ 7,590	\$ 234,466
2008	\$ 50,708	\$ 5,182	\$ 2,634	\$ 561	\$ 60,086	\$ -	\$ -	\$ 8,490	\$ 127,660
2007	\$ 180,251	\$ 9,880	\$ 2,616	\$ 588	\$ 64,672	\$ -	\$ -	\$ 21,696	\$ 279,703
2006	\$ 129,345	\$ 9,725	\$ 3,171	\$ 1,228	\$ 80,752	\$ -	\$ -	\$ 9,075	\$ 233,296
2005	\$ 115,525	\$ 9,827	\$ -	\$ 289	\$ -	\$ -	\$ 150,000	\$ 9,025	\$ 284,666
2004	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 150,000	\$ -	\$ 150,000
2003	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 150,000	\$ 25,700	\$ 175,700

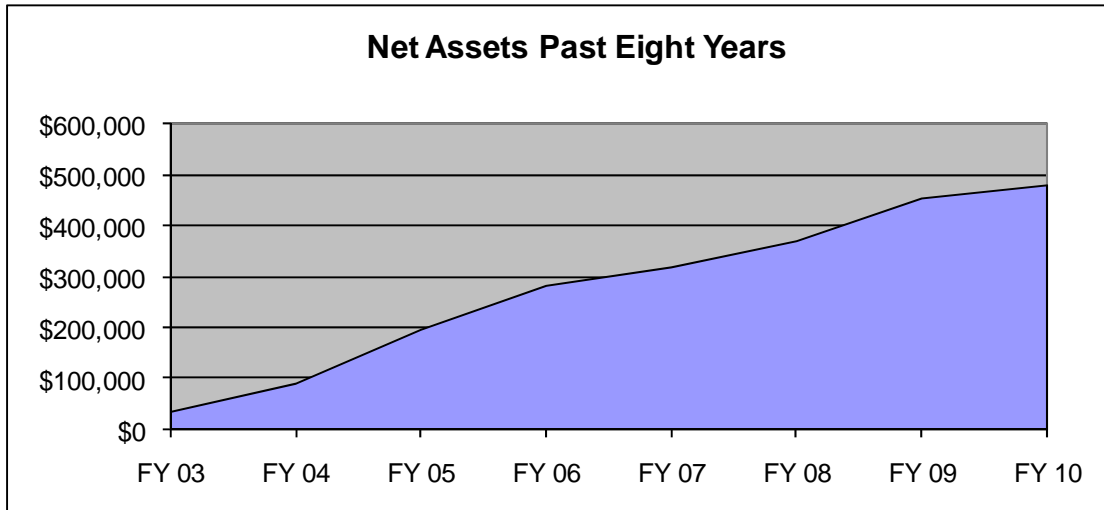


**Note: The School began enrolling students in FY 04.**

**Source: School Financial Records**

Life Skills Center of Northeast Ohio  
Net Assets  
Last Eight Fiscal Years

<u>Year</u>	<u>Invested in Capital Assets</u>	<u>Restricted For Grants</u>	<u>Unrestricted</u>	<u>Total</u>	<u>Change in Net Assets</u>
2010	\$20,067	\$ -	\$459,873	\$ 479,940	\$ 25,861
2009	\$25,667	\$ -	\$428,412	\$ 454,079	\$ 84,091
*2008	\$31,267	\$ -	\$338,721	\$ 369,988	\$ 51,388
2007	\$36,867	\$ -	\$281,733	\$ 318,600	\$ 36,369
2006	\$42,467	\$ -	\$239,764	\$ 282,231	\$ 86,362
2005	\$48,067	\$ -	\$147,802	\$ 195,869	\$106,084
2004	\$53,667	\$ -	\$ 36,118	\$ 89,785	\$ 55,580
2003	\$ -	\$ 13,900	\$ 40,305	\$ 34,205	\$ 40,305



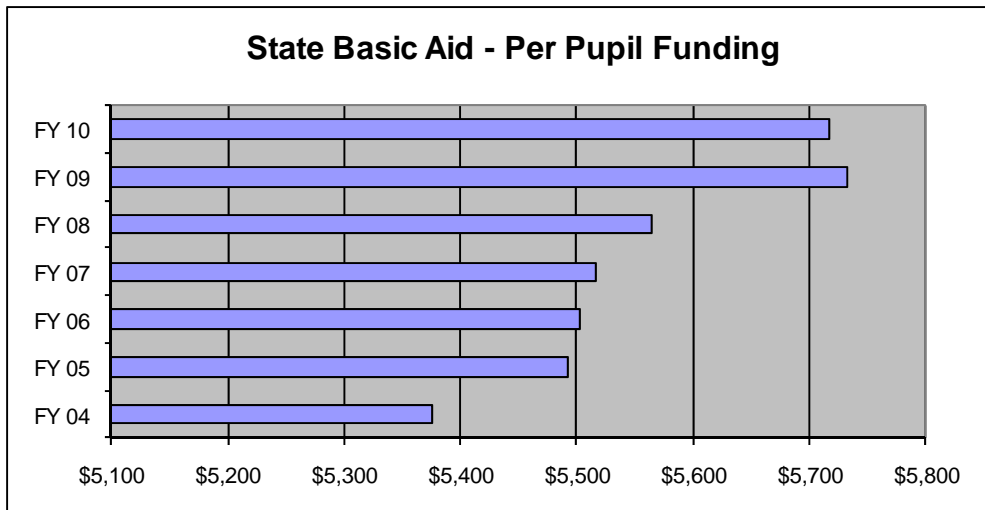
**Note 1: The School began enrolling students in FY 04.**

**Note 2: Prior Period adjustment in FY 08**

**Source: School Financial Records**

Life Skills Center of Northeast Ohio  
 State Basic Aid – Per Pupil Funding Amount  
 Last Seven Fiscal Years

Year	Per Pupil Funding	Cost of Doing Business	Total Per Pupil
2010	\$ 5,718	-	\$ 5,718
2009	\$ 5,732	-	\$ 5,732
2008	\$ 5,565	-	\$ 5,565
2007	\$ 5,403	1.0209	\$ 5,516
2006	\$ 5,283	1.0417	\$ 5,503
2005	\$ 5,169	1.0626	\$ 5,493
2004	\$ 5,058	1.0626	\$ 5,375



**Note 1:** In addition to the above, the School also receives other sources of State Aid including Career Based Intervention Funding, Disadvantaged Pupil Impact Aid, Parity Aid, and Special Education funding. The revenues have collectively been identified on the Statement of Revenues, Expenses, and Changes in Net Assets as “State Aid”.

The Cost of Doing Business Factors are determined by the State of Ohio and vary by region.

**Note 2:** The School began enrolling students in FY 04.

**Note 3:** The Ohio Department of Education eliminated the cost of doing business factor in fiscal year 2008.

**Source:** Ohio Department of Education

Life Skills Center of Northeast Ohio  
Student Population by Resident District  
2010 Fiscal Year

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<u>Resident District</u>	<u>%</u>
Bedford	2.06%
Cleveland Heights	7.77%
Cleveland	68.65%
Euclid	1.45%
Garfield Heights	3.02%
Maple Heights	3.80%
Shaker Heights	5.92%
Warrensville Heights	3.77%
All Other Districts	3.56%

**Note:** The School has open enrollment and draws its population from a large surrounding area. The traditional school district that the student resides in is referred to as the Resident District.

Districts representing less than 1 percent of the student population are combined under the heading "All Other Districts".

**Source:** Ohio Department of Education

Life Skills Center of Northeast Ohio  
Miscellaneous Statistics

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**School Address:** 12201 Larchmere Boulevard  
Cleveland, Ohio 44120

**Square Footage:** 18,683 sq. ft.

**Date of Incorporation:** 02/22/2002

**Instructional Staff:** 10

**Total FY 10 Staff:** 16



**Note: All Staff are employees of WHLS of Ohio, LLC. See Note 7 in Notes to the Basic Financial Statements.**

**Instructional Staff/  
Student Ratio** 35:1

**Number of Graduates  
since inception:** 338

**Percent of Low  
Income Students:** 55.11%

**Source: School Records**

**Life Skills Center of Northeast Ohio  
Cuyahoga County**

\* \* \* \*

*Audit Report Letters*

***June 30, 2010***



**Life Skills Center of Northeast Ohio  
Cuyahoga County**

***Audit Report Letters***

***June 30, 2010***

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# Rea & Associates, Inc.

ACCOUNTANTS AND BUSINESS CONSULTANTS

*Focused on Your Future.*

December 15, 2010

To the Board of Directors  
Life Skills Center of Northeast Ohio  
12201 Larchmere Blvd.  
Cleveland, OH 44120

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

We have audited the financial statements of the Life Skills Center of Northeast Ohio (the School) as of and for the year ended June 30, 2010, which collectively comprise the School's basic financial statements and have issued our report thereon dated December 15, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

**Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the School's internal control over financial reporting as a basis for designing our audit procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the School's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the School's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider material weaknesses as defined above.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the School's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that we must report under *Government Auditing Standards*.

This report is intended solely for the information and use of the Board of Directors, audit committee, management, federal awarding agencies and pass-through agencies, and the School's sponsor, and is not intended to be and should not be used by anyone other than these specific parties.

*Hea & Associates, Inc.*



# Rea & Associates, Inc.

ACCOUNTANTS AND BUSINESS CONSULTANTS

*Focused on Your Future.*

December 15, 2010

To the Board of Directors  
Life Skills Center of Northeast Ohio  
12201 Larchmere Blvd.  
Cleveland, OH 44120

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS  
THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM  
AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB  
CIRCULAR A-133**

## **Compliance**

We have audited the compliance of the Life Skills Center of Northeast Ohio with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2010. The Life Skills Center of Northeast Ohio's major federal programs are identified in the summary of auditor's results section of the accompanying *Schedule of Findings and Questioned Costs*. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of Life Skills Center of Northeast Ohio's management. Our responsibility is to express an opinion on Life Skills Center of Northeast Ohio's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Life Skills Center of Northeast Ohio's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of Life Skills Center of Northeast Ohio's compliance with those requirements.

In our opinion, Life Skills Center of Northeast Ohio complied, in all material respects, with the requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2010.

### **Internal Control Over Compliance**

Management of Life Skills Center of Northeast Ohio is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the Life Skills Center of Northeast Ohio's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Life Skills Center of Northeast Ohio's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

### **Schedule of Expenditures of Federal Awards**

We have audited the basic financial statements of Life Skills Center of Northeast Ohio as of and for the year ended June 30, 2010, and have issued our report thereon dated December 15, 2010. Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by OMB Circular A-133 and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

This report is intended solely for the information and use of the Board of Directors, management, audit committee, others within the school, the School's sponsor, and federal awarding agencies and pass-through entities, and is not intended to be and should not be used by anyone other than these specific parties.

*Kea & Associates, Inc.*

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
 CUYAHOGA COUNTY  
 SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
 FOR THE YEAR ENDED JUNE 30, 2010**

Federal Grantor/ Pass-Through Grantor/ Program Title	CFDA #	Grant Year	Revenues	Expenses
<b>U. S. Department of Education</b>				
<i>Passed Through Ohio Department of Education:</i>				
<i>Title I, Part A Cluster:</i>				
Title I	84.010	2010	\$ 245,326	\$ 245,326
ARRA - Title I	84.389	2010	35,175	35,175
<i>Total Title I, Part A Cluster</i>			<u>280,501</u>	<u>280,501</u>
<i>Special Education Cluster:</i>				
Special Education IDEA Part B	84.027	2010	50,652	50,652
ARRA - Special Education IDEA Part B	84.391	2010	2,335	2,335
<i>Total Special Education Cluster</i>			<u>52,987</u>	<u>52,987</u>
Safe and Drug-Free Schools	84.186	2010	643	643
Technology Literacy Challenge Fund Grant	84.318	2010	400	400
Improving Teacher Quality	84.367	2010	4,326	4,326
School Improvement Grants	84.377	2010	56,621	56,621
ARRA - Education Stabilization Fund	84.394	2010	172,523	172,523
<i>Total U.S. Department of Education</i>			<u>568,001</u>	<u>568,001</u>
<b>TOTAL FEDERAL FINANCIAL ASSISTANCE</b>			<u>\$ 568,001</u>	<u>\$ 568,001</u>

The accompanying notes are an integral part of this schedule.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY  
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
FOR THE YEAR ENDED JUNE 30, 2010**

**NOTE A - SIGNIFICANT ACCOUNTING POLICIES**

The accompanying Schedule of Expenditures of Federal Awards summarizes activity of the School's federal awards programs. This schedule has been prepared using the full accrual basis of accounting.

**NOTE B - TRANSFERS**

The School generally must spend Federal assistance within 15 months of receipt. However, with Ohio Department of Education (ODE) approval, a School can transfer (carryover) unspent Federal assistance to the succeeding year, thus allowing the School a total of 27 months to spend the assistance. There were no transfers of federal funds from fiscal year 2009 to fiscal year 2010.

**LIFE SKILLS CENTER OF NORTHEAST OHIO  
CUYAHOGA COUNTY**

**SCHEDULE OF FINDINGS AND QUESTIONED COSTS  
OMB CIRCULAR A-133 , SECTION .505  
FOR THE YEAR ENDED JUNE 30, 2010**

<b>1. SUMMARY OF AUDITOR'S RESULTS</b>
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(d) (1) (i)	Type of Financial Statement Opinion	Unqualified
(d) (1) (ii)	Were there any material control weakness conditions reported at the financial statement level (GAGAS)?	No
(d) (1) (ii)	Were there any other significant deficiencies in internal control reported at the financial statement level (GAGAS)?	No
(d) (1) (iii)	Was there any reported material non-compliance at the financial statement level (GAGAS)?	No
(d) (1) (iv)	Were there any material internal control weakness conditions reported for major federal programs?	No
(d) (1) (iv)	Were there any other significant deficiencies in internal control reported for major federal programs?	No
(d) (1) (v)	Type of Major Programs' Compliance Opinion	Unqualified
(d) (1) (vi)	Are there any reportable findings under Section .510?	No
(d) (1) (vii)	Major Programs (list):	Title I Cluster, CFDA # 84.010, 84.389 State Fiscal Stabilization Fund CFDA #84.394
(d) (1) (viii)	Dollar Threshold: Type A/B Programs	Type A: > \$300,000 Type B: All others
(d) (1) (ix)	Low Risk Auditee?	No

<b>2. FINDINGS RELATED TO THE FINANCIAL STATEMENTS REQUIRED TO BE REPORTED IN ACCORDANCE WITH GAGAS</b>
---

None were noted.

<b>3. FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS</b>
--

None were noted.





# Dave Yost • Auditor of State

LIFE SKILLS CENTER OF NORTHEAST OHIO

CUYAHOGA COUNTY

## CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

*Susan Babbitt*

CLERK OF THE BUREAU

CERTIFIED  
FEBRUARY 17, 2011