

**LORAIN COUNTY COMMUNITY  
COLLEGE FOUNDATION, INC.**

**FINANCIAL REPORT**

**JUNE 30, 2015**





# Dave Yost • Auditor of State

Board of Directors  
Lorain County Community College Foundation, Inc.  
1005 North Abbe Road  
Elyria, Ohio 44035

We have reviewed the *Independent Auditors' Report* of the Lorain County Community College Foundation, Inc., Lorain County, prepared by Maloney + Novotny LLC, for the audit period July 1, 2014 through June 30, 2015. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Lorain County Community College Foundation, Inc. is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Dave Yost".

Dave Yost  
Auditor of State

December 11, 2015

**This page intentionally left blank.**

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

CONTENTS

---

	<u>Page</u>
INDEPENDENT AUDITORS' REPORT ON THE FINANCIAL STATEMENTS	1-2
FINANCIAL STATEMENTS	
Statement of financial position	3
Statement of activities and changes in net assets	4
Statement of cash flows	5
Notes to financial statements	6-19
Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards	20-21



## Independent Auditors' Report

To the Board of Directors  
Lorain County Community College Foundation, Inc.  
Elyria, Ohio

We have audited the accompanying financial statements of Lorain County Community College Foundation, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2015, and the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lorain County Community College Foundation, Inc. as of June 30, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Report on Summarized Comparative Information**

We have previously audited Lorain County Community College Foundation, Inc.'s 2014 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 14, 2014. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2014 is consistent, in all material respects, with the audited financial statements from which it has been derived.

## **Other Reporting Required by Government Auditing Standards**

In accordance with Government Auditing Standards, we have also issued our report dated October 13, 2015 on our consideration of Lorain County Community College Foundation, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Lorain County Community College Foundation, Inc.'s internal control over financial reporting and compliance.

*Meloney + Novotny LLC*

Cleveland, Ohio  
October 13, 2015

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

STATEMENT OF FINANCIAL POSITION

June 30, 2015

(With Comparative Totals at June 30, 2014)

	<u>2015</u>	<u>2014</u>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 1,111,572	\$ 824,241
Unconditional promises to give, net	3,664,520	4,646,841
Investments	41,338,521	32,909,847
Prepaid expenses and other assets	14,974	14,807
Related party receivable	11,180	-
Equipment and software, net	<u>43,031</u>	<u>13,677</u>
Total assets	<u>\$46,183,798</u>	<u>\$38,409,413</u>
<b>LIABILITIES</b>		
Accounts, support and grants payable	\$ 489,083	\$ 175,034
Deferred revenue	113,845	14,410
Annuity obligation	-	1,200
Funds held as fiscal agent	<u>520,000</u>	<u>-</u>
Total liabilities	1,122,928	190,644
<b>NET ASSETS</b>		
Unrestricted	105,725	361,833
Temporarily restricted	12,519,880	13,192,928
Permanently restricted	<u>32,435,265</u>	<u>24,664,008</u>
Total net assets	<u>45,060,870</u>	<u>38,218,769</u>
Total liabilities and net assets	<u>\$46,183,798</u>	<u>\$38,409,413</u>

The accompanying notes are an integral part of these financial statements.



## LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

## STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year Ended June 30, 2015

(With Comparative Totals for Year Ended June 30, 2014)

	Unrestricted	Temporarily Restricted	Permanently Restricted	2015 Total	2014 Total
<b>REVENUE AND SUPPORT</b>					
Contributions, net	\$ 269,346	\$ 936,662	\$ 8,151,285	\$ 9,357,293	\$ 1,343,116
Innovation fund income, net		859,583		859,583	899,999
Innovation fund replenishment income		396,000		396,000	155,333
Investment income, net	3,787	140,058	469,463	613,308	4,758,399
Special event, net	9,696		31,587	41,283	22,387
	<u>282,829</u>	<u>2,332,303</u>	<u>8,652,335</u>	<u>11,267,467</u>	<u>7,179,234</u>
Total revenue and support					
Scholarship and program transfers		633,511	(633,511)	-	-
Administrative fees	347,376	(94,619)	(252,757)	-	-
Net assets released from restrictions	3,539,053	(3,539,053)		-	-
	<u>4,169,258</u>	<u>(667,858)</u>	<u>7,766,067</u>	<u>11,267,467</u>	<u>7,179,234</u>
<b>EXPENSES</b>					
Scholarships	635,257			635,257	580,605
Support for Lorain County Community College	1,588,508			1,588,508	1,074,026
Innovation fund awards and supporting expenses	1,287,410			1,287,410	1,293,679
Management and general	305,543			305,543	290,688
Fundraising	608,648			608,648	433,560
	<u>4,425,366</u>	<u></u>	<u></u>	<u>4,425,366</u>	<u>3,672,558</u>
Total expenses					
CHANGES IN NET ASSETS	(256,108)	(667,858)	7,766,067	6,842,101	3,506,676
<b>EQUITY TRANSFERS</b>					
		(5,190)	5,190	-	-
NET ASSETS, BEGINNING OF YEAR	<u>361,833</u>	<u>13,192,928</u>	<u>24,664,008</u>	<u>38,218,769</u>	<u>34,712,093</u>
NET ASSETS, END OF YEAR	<u>\$ 105,725</u>	<u>\$12,519,880</u>	<u>\$32,435,265</u>	<u>\$45,060,870</u>	<u>\$38,218,769</u>

The accompanying notes are an integral part of these financial statements.

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

STATEMENT OF CASH FLOWS

Year Ended June 30, 2015

(With Comparative Totals for Year Ended June 30, 2014)

	<u>2015</u>	<u>2014</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Changes in net assets	\$ 6,842,101	\$ 3,506,676
Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities:		
Depreciation	15,347	2,644
Net realized and unrealized loss (gain) on investments	541,512	(3,918,061)
(Increase) decrease in assets:		
Unconditional promises to give, net	982,321	538,276
Prepaid expenses and other assets	(167)	(6,419)
Related party receivable	(11,180)	-
Increase (decrease) in liabilities:		
Accounts, support and grants payable	314,049	(85,973)
Deferred revenue	99,435	(10,085)
Annuity obligation	(1,200)	(1,065)
Funds held as fiscal agent	520,000	(25,543)
Contributions restricted for permanent investment	<u>(8,069,242)</u>	<u>(190,253)</u>
Net cash provided by (used in) operating activities	1,232,976	(189,803)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from the sale and maturities of investments	15,844,682	6,243,634
Purchase of investments	(24,814,867)	(5,733,079)
Purchase of equipment and software	<u>(44,702)</u>	<u>(7,171)</u>
Net cash (used in) provided by investing activities	(9,014,887)	503,384
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Contributions restricted for permanent investment	<u>8,069,242</u>	<u>190,253</u>
<b>CHANGE IN CASH AND CASH EQUIVALENTS</b>	287,331	503,834
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<u>824,241</u>	<u>320,407</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<u>\$ 1,111,572</u>	<u>\$ 824,241</u>

The accompanying notes are an integral part of these financial statements.

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

**Note 1. Summary of Significant Accounting Policies**

- A. Nature of Activities – Lorain County Community College Foundation, Inc. (the Foundation), a non-governmental, non-profit Ohio corporation established for the exclusive benefit and support of Lorain County Community College (the College), assembles and utilizes its resources solely to assist and support the College in the achievement of its mission and vision.
- B. Accounting Method – The financial statements of the Foundation have been prepared utilizing the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The Foundation has reported information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted.

**Unrestricted Net Assets**

This category includes net assets not subject to donor-imposed stipulations. This category periodically includes net assets designated by the Board. At June 30, 2015 and 2014, there were no Board designated net assets.

**Temporarily Restricted Net Assets**

This category includes net assets subject to donor-imposed stipulations that may or will be met by actions of the Board/Foundation and/or the passage of time. It also includes earnings from the donor restricted endowment net of amounts appropriated by the Board of Directors.

**Permanently Restricted Net Assets**

This category includes net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation.

- C. Equity Transfers – From time to time, the Foundation's donors reconsider the nature of gifts to the Foundation and request reclassification of net asset balances to more closely align with the intention of their donations. The Foundation records these net asset reclassifications as equity transfers between net asset classifications.
- D. Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.
- E. Comparative Financial Information – The financial statements include certain prior year summarized comparative financial information. Such information does not include sufficient detail to constitute a full financial statement presentation. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2014, from which the summarized information was derived.

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 1. Summary of Significant Accounting Policies (Continued)**

- F. Cash and Cash Equivalents – The Foundation classifies its checking and money market accounts as cash. Any cash or cash equivalents maintained within professionally managed accounts are classified as investments, due to the overall non-current investment strategy of their investment philosophy.
- G. Investments – Investment income includes realized and unrealized gains and losses, and interest and dividends that are reported in the changes in net assets in the accompanying statement of activities.
- H. Fair Value Reporting – Under accounting principles generally accepted in the United States of America, financial and nonfinancial assets and liabilities are required to be remeasured on an annual basis. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price) and establishes a fair value hierarchy based upon the inputs used to measure fair value. The three levels of the fair value hierarchy are as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices in active markets that are accessible at the measurement date for identical unrestricted assets or liabilities (for example, exchange quoted prices).

Level 2 – Inputs to the valuation methodology are observable inputs, other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets, quoted prices in markets that are not sufficiently active to qualify as Level 1, other observable inputs or inputs that can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Inputs to the valuation methodology are significant to the fair value measurement and unobservable (for example, supported by little or no market activity).

Financial assets and liabilities are classified in their entirety based on the lowest level of input significant to the fair value measurement. The Foundation's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

The Foundation has determined the fair value of the investments to be within Levels 1, 2 and 3, as summarized herein, of the hierarchy. The Foundation's investments in equity securities and mutual funds are valued with quoted prices in active markets that are considered to be Level 1 inputs. Investments in money market funds are considered to be Level 2 inputs. Investments in limited partnerships which are based on the change in the equity partnership are considered to be Level 3 inputs.

The following is a summary of the inputs used as of June 30, 2015 and 2014 in valuing the Foundation's investments carried at fair value:

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 1. Summary of Significant Accounting Policies (Continued)**

H. Fair Value Reporting (Continued)

	2015			
	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Money market funds	\$ 103,099	\$ -	\$ 103,099	\$ -
Common equity securities	1,292,315	1,292,315	-	-
Mutual equity funds	29,612,639	29,612,639	-	-
Mutual bond funds	9,463,248	9,463,248	-	-
Real estate	735,149	-	-	735,149
Limited partnership	132,071	-	-	132,071
	<u>\$41,338,521</u>	<u>\$40,368,202</u>	<u>\$ 103,099</u>	<u>\$ 867,220</u>

	2014			
	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Money market funds	\$ 37,479	\$ -	\$ 37,479	\$ -
Common equity securities	1,489,320	1,489,320	-	-
Mutual equity funds	22,745,478	22,745,478	-	-
Mutual bond funds	7,823,915	7,823,915	-	-
Real estate	735,149	-	-	735,149
Limited partnership	78,506	-	-	78,506
	<u>\$32,909,847</u>	<u>\$32,058,713</u>	<u>\$ 37,479</u>	<u>\$ 813,655</u>

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement as of the reporting date.

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 1. Summary of Significant Accounting Policies (Continued)**

H. Fair Value Reporting (Continued)

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs) are as follow:

	<u>2015</u>	<u>2014</u>
Beginning balance	\$813,655	\$769,014
Contributions	50,000	50,000
Management fee	(5,000)	(5,000)
Unrealized gain (loss)	<u>8,565</u>	<u>(359)</u>
Ending balance	<u>\$867,220</u>	<u>\$813,655</u>

I. Grants Receivable – Grants receivable are comprised primarily of prospective and reimbursable awards committed from various funding agencies for use in the Foundation's activities. All grants receivable are expected to be collected within one year. The Foundation has recorded a provision of \$300,000 for the years ended June 30, 2015 and 2014.

J. Equipment and Software – Equipment and software are recorded at historical cost or fair market value in case of donation. Depreciation is recorded on the straight-line method over the useful lives of the respective assets, which generally range from three to seven years. The Foundation capitalizes all long-lived assets that cost more than \$1,000 and have a useful life in excess of one year. Depreciation expense was \$15,347 and \$2,644 for the years ended June 30, 2015 and 2014, respectively. Accumulated depreciation at June 30, 2015 and 2014 was \$49,183 and \$33,836, respectively.

K. Contributions – The Foundation recognizes contributions as revenue in the period in which the pledge (unconditional promise to give) is received.

Grants from the State of Ohio and collaborating colleges and universities related to the Innovation Fund are conditional based on criteria included within the grant and collaboration agreements. The Innovation Fund recognizes revenue from these agencies when the conditions are fulfilled and the Foundation has requested reimbursement.

L. Donated Services – Donated services are recognized as contributions if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills and would otherwise be purchased by the Foundation. Note 8 to the financial statements discloses the value of services donated by the College to the Foundation during the years ended June 30, 2015 and 2014.

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 1. Summary of Significant Accounting Policies (Continued)**

- M. Administration Fee – The Foundation allocates a 1.25% administration fee on temporarily and permanently restricted net assets, excluding unconditional promises to give, to provide for indirect program, general management and fundraising expenses. The total amount charged to temporarily and permanently restricted net assets related to this fee was \$347,376 and \$350,709 for the years ended June 30, 2015 and 2014, respectively.
- N. Functional Allocation of Expenses – The cost of providing various programs and supporting services has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among programs and supporting services benefited.
- O. Income Taxes – The Foundation is exempt from income taxes under Section 501(c)(3) as a non-governmental, non-profit entity under provisions of the Internal Revenue Code. The Foundation has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170 of the Internal Revenue Code.

The Foundation believes that it has appropriate support for any tax positions taken and, as such, does not have any uncertain tax positions that are material to the financial statements. As of June 30, 2015, the Foundation's income tax years from 2011 and thereafter remain subject to examination by the Internal Revenue Service, as well as various state and local taxing authorities.

- P. Innovation Fund Awards – The innovation fund bestows awards in two categories, Type A awards and Type B awards. Type A awards are up to \$25,000 and contain no right of replenishment. Type B awards are greater than \$25,000 and up to \$100,000 and contain a right of replenishment as disclosed in Note 10 to the financial statements. It is the policy of the Foundation to fully reserve against the possibility of replenishment at the time of the award based on insufficient financial information regarding the future collectability of these awards, creating a net \$-0- effect to receivables. If the right of replenishment is exercised for an award, the receivable will be recorded at the time the Foundation determines an entity is financially viable for repayment of its innovation fund award. During the years ended June 30, 2015 and 2014, the Foundation made innovation award payments of \$1,262,400 and \$1,235,150, respectively, to entities selected by the Innovation Fund Committee. At June 30, 2015 and 2014, the Foundation had additional unpaid awards of \$1,035,901 and \$798,301, respectively, which were considered conditional and, therefore, not included within accounts payable.
- Q. Reclassifications – Certain reclassifications have been made to the 2014 financial statements to conform to the 2015 presentation.
- R. Subsequent Events – The Foundation has evaluated subsequent events through October 13, 2015, the date which the financial statements were available to be issued.

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 2. Unconditional Promises to Give**

Unconditional promises to give at June 30, 2015 and 2014 are as follows:

	<u>2015</u>	<u>2014</u>
Receivable in less than one year	\$ 678,700	\$ 1,214,238
Receivable in one to five years	4,403,000	3,912,500
Receivable in six to ten years	-	1,150,000
Receivable in greater than ten years	<u>1,120,000</u>	<u>153,000</u>
Total unconditional promises to give	6,201,700	6,429,738
Less discounts to present value	(673,291)	(412,978)
Less valuation reserves for uncollectible promises to give	<u>(1,863,889)</u>	<u>(1,369,919)</u>
Net unconditional promises to give	<u>\$ 3,664,520</u>	<u>\$ 4,646,841</u>

The discount rate used on long-term promises to give was 2.00% at June 30, 2015 and 2014. Pledges receivable restricted for long-term purposes of \$42,500 are due in less than one year.

The Foundation has estimated a reserve for uncollectible promises to give based upon management's review of current outstanding promises to give, current economic conditions and historical collections of \$1,863,889 and \$1,369,919 at June 30, 2015 and 2014, respectively. During the years ended June 30, 2015 and 2014, the Foundation directly wrote off uncollectible promises to give of \$1,000 and \$500, respectively. During the years ended June 30, 2015 and 2014, the Foundation recognized an increase (decrease) in the reserve for uncollectible promises to give of \$493,970 and \$(107,127), respectively.

**Note 3. Investments**

Investments consist of equity securities, mutual funds and cash and cash equivalents. Investments are carried at fair value and are summarized as follows:

	<u>June 30, 2015</u>		<u>June 30, 2014</u>	
	<u>Cost</u>	<u>Fair Value</u>	<u>Cost</u>	<u>Fair Value</u>
Money market funds	\$ 103,099	\$ 103,099	\$ 37,479	\$ 37,479
Common equity securities	716,388	1,292,315	814,545	1,489,320
Mutual equity funds	24,057,357	29,612,639	16,790,730	22,745,478
Mutual bond funds	9,597,919	9,463,248	7,660,943	7,823,915
Real estate	735,149	735,149	735,149	735,149
Limited partnership	<u>150,000</u>	<u>132,071</u>	<u>100,000</u>	<u>78,506</u>
	<u>\$35,359,912</u>	<u>\$41,338,521</u>	<u>\$26,138,846</u>	<u>\$32,909,847</u>



LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 3. Investments (Continued)**

Investment income for the years ended June 30, 2015 and 2014 consisted of the following:

	<u>2015</u>	<u>2014</u>
Interest and dividends	\$ 1,238,962	\$ 922,954
Net realized and unrealized (losses) gains	(541,512)	3,918,061
Management fees	<u>(84,142)</u>	<u>(82,616)</u>
Total investment income	<u>\$ 613,308</u>	<u>\$ 4,758,399</u>

**Mutual Capital Partners Fund Partnership**

During 2011, the Foundation's Board approved program support of \$50,000 per year for five years with Mutual Capital Partners (MCP). Under this agreement, MCP will provide specific deliverables to enhance the College's entrepreneurship program including: internships and jobs for Lorain County Community College students with MCP companies, build an entrepreneurial speaker series and mentor Innovation Fund and GLIDE companies and initiatives.

This programmatic relationship qualified the Foundation as an investor in the Mutual Capital Partners Fund II, an Ohio limited partnership. Three payments of \$50,000 have been made. As of June 30, 2015, the Foundation has an outstanding commitment of \$100,000. At June 30, 2015, the valuation of this investment was \$132,071. The partnership assesses a \$5,000 annual administrative fee.

**Note 4. Charitable Remainder Trust**

The Foundation was named co-beneficiary of a charitable remainder unitrust. Despite the fact the trust is irrevocably funded, no amount has been recorded in the accompanying financial statements, as the naming and changing of the charities in the trust is revocable by the trustees.

**Note 5. Temporarily Restricted Net Assets**

Net assets as of June 30, 2015 and 2014 were temporarily restricted for the following purposes:

	<u>2015</u>	<u>2014</u>
Support of the College's faculty, programs, facilities and Foundation's operation	\$11,549,277	\$12,242,579
Scholarships	970,603	947,226
Passage of time	<u>-</u>	<u>3,123</u>
Total temporarily restricted net assets	<u>\$12,519,880</u>	<u>\$13,192,928</u>

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 5. Temporarily Restricted Net Assets (Continued)**

Net assets released from donor restrictions by incurring expenses satisfying the restricted purposes or passage of time for the years ended June 30, 2015 and 2014 are as follows:

	<u>2015</u>	<u>2014</u>
Support of the College's faculty, programs, facilities and Foundation's operation	\$1,641,396	\$1,147,679
Innovation fund disbursements	1,262,400	1,236,030
Scholarships	<u>635,257</u>	<u>563,518</u>
Total restrictions released	<u>\$3,539,053</u>	<u>\$2,947,227</u>

**Note 6. Endowments**

The Foundation's endowment includes 158 scholarship funds and 14 program funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA), as adopted by the State of Ohio, as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation and (7) the Foundation's investment policies.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 6. Endowments (Continued)**

**Investment Return Objectives, Risk Parameters and Strategies**

The Foundation has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also preserving the fair value of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well diversified asset mix, which includes cash and cash equivalents, mutual equity and bond funds, common equity securities and alternatives intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make annual distributions in accordance with the Foundation's Investment and Allocation Policy of up to 4.5% of the audited June 30 trailing three year moving market value average of permanently restricted endowment funds. By this practice, the Foundation expects its endowment assets, over time, to produce an average rate of return in excess of 6% which allows for transfers of endowed net assets in accordance with both the spending policy and administrative fee policy, while maintaining growth within the endowment. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

**Spending Policy**

The Foundation has a policy of appropriating for distribution, on an annual basis, up to 4.5% of the fair market value of permanently restricted endowment funds as approved by the Board, plus the administrative fee described in Note 1 to the financial statements. The Foundation charges an administrative fee to offset the costs of operating the Foundation. In establishing these policies, the Foundation considered the long-term expected return on its investment assets, the nature and duration of the individual endowment funds, many of which must be maintained in perpetuity because of donor restrictions, and the possible effects of inflation. The Foundation expects the current spending policy to allow its endowment to grow over the long-term. This is consistent with the Foundation's objective to preserve the fair value of the endowment assets as well as to provide additional real growth through new gifts and investment return. All withdrawals or transfers to other funds are subject to approval by the Board of Directors. The Foundation has two permanently restricted funds designated for operations which have fallen below the corpus by approximately \$850,000 as of June 30, 2015.

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 6. Endowments (Continued)**

Changes in endowment net assets as of June 30, 2015 were as follows:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ -	\$ 2,026,500	\$24,570,910	\$26,597,410
Investment return:				
Administrative fee	272,298	(19,541)	(252,757)	-
Scholarship and program transfers	-	633,511	(633,511)	-
Investment income, net	-	33,254	1,098,431	1,131,685
Net appreciation (depreciation) (realized and unrealized)	<u>-</u>	<u>-</u>	<u>(628,968)</u>	<u>(628,968)</u>
Total investment return - endowed	272,298	647,224	(416,805)	502,717
Contributions	-	-	8,167,480	8,167,480
Special events	-	-	31,587	31,587
Equity transfers	-	1,235	5,190	6,425
Appropriation of endowment assets for expenditure	<u>(272,298)</u>	<u>(899,365)</u>	<u>-</u>	<u>(1,171,663)</u>
Endowment net assets, end of year	<u>\$ -</u>	<u>\$ 1,775,594</u>	<u>\$32,358,362</u>	<u>\$34,133,956</u>

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 6. Endowments (Continued)**

Changes in endowment net assets as of June 30, 2014 were as follows:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ -	\$ 1,418,901	\$22,152,205	\$23,571,106
Investment return:				
Administrative fee	281,352	(12,470)	(268,882)	-
Scholarship and program transfers	149,647	1,178,969	(1,328,616)	-
Investment income, net	-	-	794,762	794,762
Net appreciation (realized and unrealized)	-	234,375	2,802,769	3,037,144
Total investment return - endowed	430,999	1,400,874	2,000,033	3,831,906
Contributions	-	141	380,163	380,304
Special events	-	372	19,993	20,365
Equity transfers	-	-	18,516	18,516
Appropriation of endowment assets for expenditure	<u>(430,999)</u>	<u>(793,788)</u>	<u>-</u>	<u>(1,224,787)</u>
Endowment net assets, end of year	<u>\$ -</u>	<u>\$ 2,026,500</u>	<u>\$24,570,910</u>	<u>\$26,597,410</u>

**Note 7. Permanently Restricted Net Assets**

Permanently restricted net assets as of June 30, 2015 and 2014 were comprised of the following amounts, the earnings of which were available for the following purposes:

	<u>2015</u>	<u>2014</u>
Support of the College's faculty, programs and facilities	\$14,535,368	\$ 6,629,906
Scholarships	14,552,776	14,741,883
Operations and general support	<u>3,347,121</u>	<u>3,292,219</u>
Total permanently restricted net assets	<u>\$32,435,265</u>	<u>\$24,664,008</u>

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 8. Related Party**

As described in Note 1, the Foundation is affiliated with, but separate from, the College. During the years ended June 30, 2015 and 2014, the College provided the Foundation with professional staffing and other support valued at \$157,976 and \$72,564, respectively. The value of those services is included as contributions in the financial statements and expensed on a functional basis based on the type of service provided by the employee.

During the years ended June 30, 2015 and 2014, the Foundation provided scholarships and support to the College of \$2,223,765 and \$1,654,631, respectively.

At June 30, 2015 and 2014, amounts due to the College and included within "accounts, support and grants payable" totaled \$416,437 and \$161,263, respectively.

The Foundation made contributions of \$170,000 to Citizens for LCCC during the years ended June 30, 2015 and 2014 and are included in support for the College. Citizens for LCCC is a non-profit political action committee organized to enhance public support for the College. These contributions fall within the mission of the Foundation as Citizens for LCCC supports the growth of the College through support for tax levies benefiting the College.

The Lorain County Community College Innovation Foundation (LCCCIF) is a 501(c)(3) public charity and a Supporting Organization to the College separate from the Foundation. Several key employees of the College serve as both officers of the LCCCIF and the Foundation. As of June 30, 2015, the Foundation holds \$500,000 on behalf of the LCCCIF.

Innovation Fund America (IFA) is a 501(c)(3) public charity separate from the Foundation. For the year ended June 30, 2015, the Foundation accrued a receivable of \$11,180 for disbursements made on behalf of IFA.

**Note 9. Concentrations**

The Foundation maintains cash balances at a bank. The deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. These limits are subject to change by the FDIC. The Foundation's cash balances may exceed this amount from time to time.

At June 30, 2015 and 2014, one donor's promise to give represented approximately 57% and 70%, respectively, of the outstanding promises to give.

**Note 10. Conditional Events**

**Innovation Award Replenishment**

As described in Note 1 to the financial statements, the Foundation holds a right of replenishment over all Type B funds awarded. The awards specify a recipient may repay the Foundation without interest the amount of the award within two years. Subsequent to the two year anniversary of the award, the Foundation may exercise its right of replenishment through the fifth year, at which point the right of replenishment is forfeited. Effective September 30, 2011, for new awards, the repayment schedule is three years without interest and the Foundation's right to replenishment is through the sixth year.

The Foundation made 78 Type B Innovation Fund Awards since inception of the program. Of these 78 Type B Innovation Fund Awards, the Foundation holds the right of replenishment on 52 awards expiring in:

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 10. Conditional Events (Continued)**

**Innovation Award Replenishment (Continued)**

<u>Years Ending June 30,</u>	
2016	\$1,579,667
2017	75,000
2018	578,000
2019	680,000
2020	850,000
2021	<u>713,000</u>
	<u>\$4,475,667</u>

The purpose of the Innovation Fund is to foster entrepreneurship and jobs growth. The Foundation's objective in providing these awards was not the return of principal, which is why Innovation Fund awards are expensed when all conditions of the award are fulfilled. The Foundation has not recorded an estimate of funds receivable from award replenishment because the amount cannot be reasonably estimated. As such, the Foundation's ability to realize these amounts is based on the financial success of the recipients. During the years ended June 30, 2015 and 2014, the Foundation received \$396,000 and \$155,333, respectively, of Innovation Fund replenishment income.

During the year ended June 30, 2013, the Foundation accepted an offer from Segmint, Inc. to take an equity position in an Innovation Fund award recipient company in lieu of its \$100,000 replenishment right. The Foundation accepted the offer and received 60,000 shares of restricted common stock. As the restricted stock cannot be transferred or sold, the Foundation has not recorded an estimate of the stock's value as the amount cannot be reasonably estimated.

**Grants Receivable**

During the year ended June 30, 2011, the Foundation was awarded a \$2,000,000 conditional grant (11-084) by the Ohio Department of Development to support the Innovation Fund. The Foundation was approved to receive the funds over a three year period from April 2011 through March 2014. During 2014, the grant was extended through September 2014. All of the requirements have been fulfilled and payments received.

During the year ended June 30, 2015, the Foundation was awarded a \$2,125,000 conditional grant (13-127) by the Ohio Department of Development to support the Innovation Fund. The Foundation was approved to receive the funds over a three year period from June 2015 through June 2018. For the year ended June 30, 2015, the Foundation has fulfilled some requirements pertaining to the grant and received \$318,750.

LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

**Note 10. Conditional Events (Continued)**

**Awards Payable**

As described in Note 1 to the financial statements, the Foundation's Innovation Fund involves multi-year conditional awards provided to start-up businesses that create or enhance technology. The Foundation has made award commitments of \$10,210,000, of which \$890,830 has been forfeited to date. The net remaining award commitment is \$1,035,901. These awards are expected to be paid out over the next two years once the sponsored recipients fulfill required conditions which may include completion and testing of a prototype, filing and protection of necessary patents and meeting certain financial reporting metrics. The conditional obligations are measured by Great Lakes Innovation and Development Enterprise, which monitors the recipients and reports progress of the recipients to the Foundation, which then approves payment of the conditional portion of the awards.

As these awards are conditional, no liability has been recorded at June 30, 2015 and 2014.

**Grants**

The Fund for Our Economic Future (the Fund) is a nonprofit tax exempt public charity which started as a pooled grant fund to dramatically improve the economic climate in Northeast Ohio by organizations with the potential to strengthen the region as a whole. Over \$72 million has been raised by over 100 foundations, corporations and individuals in the Northeast Ohio region. All grant recipients of the Fund are non-profit organizations and tax-exempt under Section 501(c)(3) of the Internal Revenue Code. Grants are awarded by the Fund based on extensive due diligence and approval by the members of the Board. The Board is comprised of representatives from member organizations contributing at least \$100,000 over a three year period (phase).

The Foundation had previously made a \$100,000 conditional commitment to Phase II of the Fund, all of which was paid as of November 24, 2009.

The Foundation has made a conditional commitment to Phase III of the Fund for a total of \$100,000. During 2013, the Foundation made the third and final \$33,333 payment toward this commitment.

The Foundation has made a conditional commitment to Phase IV of the Fund for a total of \$100,000. During 2014, the first of three \$33,333 payments was paid toward the commitment. During 2015, the second \$33,333 payment was paid toward the commitment. As the grant is conditional, no liability has been recorded for this account at June 30, 2015.

**Note 11. Gift of Land and Building**

In December 2012, the Foundation took title to the land and building at 225 Burns Road in Elyria, Ohio. The location of the property is adjacent to the college campus. The real estate was gifted to the Foundation in partial fulfillment of a larger pledge booked during the year ended June 30, 2010.

During the year ended June 30, 2013, upon receipt of title to the land and building, the Foundation booked the value of the real estate at \$735,149 based upon the estimated net realizable value upon sale.

The property is not deemed to be part of the Foundation's endowment and costs or gains related to the property are not deemed to be part of the endowment fund.





To the Board of Directors  
Lorain County Community College Foundation, Inc.  
Elyria, Ohio

Independent Auditors' Report on Internal Control Over Financial Reporting  
and on Compliance and Other Matters Based on an Audit of Financial  
Statements Performed in Accordance With Government Auditing Standards

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Lorain County Community College Foundation, Inc., which comprise the statement of financial position as of June 30, 2015, and the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 13, 2015.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Lorain County Community College Foundation, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Lorain County Community College Foundation, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Lorain County Community College Foundation, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Independent Auditors' Report on Internal Control Over Financial Reporting  
and on Compliance and Other Matters Based on an Audit of Financial  
Statements Performed in Accordance With Government Auditing Standards (Continued)

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Lorain County Community College Foundation, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Meloney + Novotny LLC*

Cleveland, Ohio  
October 13, 2015



# Dave Yost • Auditor of State

**LORAIN COUNTY COMMUNITY COLLEGE FOUNDATION**

**LORAIN COUNTY**

**CLERK'S CERTIFICATION**

**This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.**

*Susan Babbitt*

**CLERK OF THE BUREAU**

**CERTIFIED  
DECEMBER 24, 2015**