Lake County Community College District

d/b/a Lakeland Community College

Financial Report
with Supplemental Information
June 30, 2019



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Board of Trustees Lake County Community College District d/b/a Lakeland Community College 7700 Clocktower Drive Kirtland, Ohio 44094

We have reviewed the *Independent Auditor's Report* of the Lake County Community College District d/b/a Lakeland Community College, Lake County, prepared by Ciuni & Panichi, Inc., for the audit period July 1, 2018 through June 30, 2019. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Lake County Community College District d/b/a Lakeland Community College is responsible for compliance with these laws and regulations.

Keith Faber Auditor of State Columbus, Ohio

December 30, 2019



| <u>Table of Contents</u> | Page |
|---|------|
| Independent Auditor's Report | 1 |
| Management's Discussion and Analysis | 3 |
| Basic Financial Statements | |
| Statement of Net Position | 15 |
| Statement of Revenues, Expenses, and Changes in Net Position | 16 |
| Statement of Cash Flows | 17 |
| Statement of Financial Position and Condensed Statement of Activities – Component Unit – The Lakeland Foundation | 19 |
| Notes to Financial Statements | 20 |
| Required Supplementary Information | |
| Schedule of the College's Proportionate Share of the Net Pension Liability (SERS) | 74 |
| Schedule of the College's Proportionate Share of the Net Pension Liability (STRS) | 75 |
| Schedule of the College's Contributions - Pension (SERS) | 76 |
| Schedule of the College's Contributions - Pension (STRS) | 77 |
| Schedule of the College's Proportionate Share of the Net OPEB Liability (SERS) | 78 |
| Schedule of the College's Proportionate Share of the Net OPEB Liability (Asset) (STRS) | 79 |
| Schedule of the College's Contributions - OPEB (SERS) | 80 |
| Schedule of the College's Contributions - OPEB (STRS) | 81 |
| Notes to the Required Supplementary Information | 82 |
| Federal Compliance Audit | |
| Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i> | 85 |

| Table of Contents (continued) | <u>Page</u> |
|--|-------------|
| Independent Auditor's Report on Compliance for Each Major Program; Report on Internal Control over Compliance; and Report on the Schedule of Expenditures of Federal Awards Required by the Uniform Guidance | 87 |
| Schedule of Expenditures of Federal Awards | 90 |
| Notes to the Schedule of Expenditures of Federal Awards | 91 |
| Schedule of Findings and Questioned Costs | 92 |
| Schedule of Prior Audit Findings and Questioned Costs | 94 |
| Corrective Action Plan | 95 |



Where Relationships Count.

Independent Auditor's Report

To the Board of Trustees Lake County Community College District d/b/a Lakeland Community College Kirtland, Ohio

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities and the discretely presented component unit of the Lake County Community College District d/b/a Lakeland Community College (the "College"), as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the College's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the College's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.



Ciuni & Panichi, Inc. C&P Wealth Management, LLC 25201 Chagrin Boulevard Cleveland, Ohio 44122.5683 p. 216.831.7171 f. 216.831.3020 www.cp-advisors.com To the Board of Trustees Lake County Community College District d/b/a Lakeland Community College

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the discretely presented component unit of the College, as of June 30, 2019, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and required schedules on pensions and other postemployment benefits as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 19, 2019, on our consideration of the College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control over financial reporting and compliance.

Cini - Panuli te

Cleveland, Ohio December 19, 2019

Management's Discussion and Analysis (Unaudited)

The management's discussion and analysis of Lake County Community College District d/b/a Lakeland Community College's (Lakeland Community College, Lakeland, or the "College") annual financial statements provides an overview of the College's financial activities for the years ended June 30, 2019 and 2018. Management has prepared the financial statements and the related note disclosures along with the discussion and analysis. Responsibility for the completeness and fairness of this information rests with the College's administration.

Using this Report

The College's annual report consists of a series of financial statements prepared in accordance with Governmental Accounting Standards Board ("GASB") Statement No. 34, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments, as amended by GASB Statement No. 35, Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities. The financial statements focus on the financial condition, the results of operations, and the impact on cash flows of the College as a whole.

One of the most important questions asked about the College's finances is whether the College as a whole is better off, or worse off, as a result of the current year's activities. The keys to understanding this question are the statement of net position, statement of revenues, expenses, and changes in net position, and statement of cash flows. These statements present financial information in a form similar to that used by corporations. The College's net position is one indicator of its financial health. Over time, increases or decreases in net position point out the improvement or erosion of the College's financial health when considered with nonfinancial facts (such as enrollment levels, state changes in funding, facility changes, etc.).

The statement of net position includes all assets and liabilities of the College. It is prepared using the accrual basis of accounting. Revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the services, regardless of when cash is exchanged.

The statement of revenues, expenses, and changes in net position presents the revenue earned and the expenses incurred during the year. Activities are reported as either operating or nonoperating. The financial reporting model classifies that state and local appropriations, as well as gifts, are treated as nonoperating revenue. Since dependency on the State of Ohio and local aid is recognized as nonoperating revenue under accounting principles generally accepted in the United States of America, a public college normally presents operating results as a deficit. The utilization of long-lived assets, primarily capital assets, is presented in the financial statements as depreciation.

Another important factor to consider when evaluating the College's financial viability is the College's ability to meet financial obligations as they mature. One measure of this factor is the College's working capital or the relationship of its current assets less its current liabilities.

The statement of cash flows presents information related to cash inflows and outflows summarized by operating, noncapital financing, capital financing, and investing activities and illustrates the College's sources and uses of cash.

Management's Discussion and Analysis (Unaudited) (continued)

The College adheres to GASB Statement No. 61, *The Financial Reporting Entity: Omnibus*. In that regard, The Lakeland Foundation is recognized as a discretely presented component unit due to the significant operational and financial relationships maintained with the College. The Lakeland Foundation's purpose is to support and promote excellence at the College by fundraising. It is a legally separate entity governed by its own board of directors. Discrete condensed financial information is presented on page 17 and in Notes 1 and 15.

Condensed Statements of Net Position

| | June 30 | | | | |
|--|---------|--------------|----|--------------|--|
| | | 2019 | | 2018 | |
| Assets | | | | | |
| Current assets | \$ | 29,695,208 | \$ | 34,122,374 | |
| Noncurrent assets: | | | | | |
| Capital | | 126,432,299 | | 122,597,210 | |
| Other | _ | 13,041,929 | _ | 11,154,128 | |
| Total assets | | 169,169,436 | | 167,873,712 | |
| Deferred Outflows of Resources | | | | | |
| Pensions | | 14,616,935 | | 18,536,529 | |
| Other postemployment benefits | | 764,265 | _ | 650,366 | |
| Total deferred outflows | | 15,381,200 | | 19,186,895 | |
| Total assets and deferred outflows | \$ | 184,550,636 | \$ | 187,060,607 | |
| Liabilities | | | | | |
| Current liabilities | \$ | 17,293,148 | \$ | 19,061,166 | |
| Noncurrent liabilities | _ | 167,889,822 | _ | 178,531,434 | |
| Total liabilities | | 185,182,970 | | 197,592,600 | |
| Deferred Inflows of Resources | | | | | |
| Property taxes | | 9,599,607 | | 9,334,029 | |
| Pensions | | 7,287,306 | | 6,281,369 | |
| Other postemployment benefits | | 6,542,190 | | 2,580,886 | |
| Total deferred inflows | | 23,429,103 | _ | 18,196,284 | |
| Net Position | | | | | |
| Net investment in capital assets | | 40,882,717 | | 44,831,312 | |
| Restricted | | 383,571 | | 376,843 | |
| Unrestricted | | (65,327,725) | _ | (73,936,432) | |
| Total net position | | (24,061,437) | _ | (28,728,277) | |
| Total liabilities, deferred inflows and net position | \$ | 184,550,636 | \$ | 187,060,607 | |

Management's Discussion and Analysis (Unaudited) (continued)

Analysis of Overall Financial Position

At June 30, 2019, current assets amounted to \$29.7 million as compared to \$34.1 million at June 30, 2018, a decrease of \$4.4 million. Current liabilities at June 30, 2019 amounted to \$17.3 million as compared to \$19.1 million at June 30, 2018, a decrease of \$1.8 million. The College's working capital ratio was 1.7 and 1.8 at June 30, 2019 and 2018, respectively.

The decrease in current assets at June 30, 2019 is primarily attributable to a decrease in loans and other receivables of \$4.8 million due mainly to a prior year debt proceeds receivable of \$4.9 million related to the Series 2017B TAN, along with a decrease in restricted cash and cash equivalents of \$1.0 million, partially offset by increases in intergovernmental receivables and short-term investments of \$1.1 million and \$0.4 million, respectively.

The decrease in current liabilities at June 30, 2019 is primarily attributable to a decrease of \$1.1 million in accounts payable and accrued liabilities, due to a decrease in accruals related to various capital projects, as well as the timing of payments to vendors, in addition to a decrease of \$1.0 million in debt payable, along with a decrease of \$0.2 million in other liabilities, partially offset by an increase of \$0.6 million in unearned revenue.

Noncurrent assets are comprised of capital assets, restricted cash and cash equivalents, investments, loans receivable, and a net other postemployment benefits (OPEB) asset recognized under GASB 75. The increase in noncurrent assets of \$5.7 million during 2019 is primarily attributable to an increase in capital assets related to various College and State funded projects including the renovation and expansion of the Health Building, along with planned equipment replacements, additional debt proceeds from the Series 2019 Certificates of Participation, and the net OPEB asset, partially offset by the capital spending of the remaining proceeds from the Series 2017B Tax Anticipation Notes.

The decrease in noncurrent liabilities in 2019 of \$10.6 million is primarily due to a decrease in the College's other postemployment benefits (OPEB) liability recognized under GASB 75, in addition to a decrease in the College's pension liability recognized under GASB 68, partially offset by an increase in debt payable due to the issuance of the Series 2019 Certificates of Participation.

The net pension liability (NPL) is the second largest liability reported by the College at June 30, 2019 and is reported pursuant to GASB Statement 68, *Accounting and Financial Reporting for Pensions—an Amendment of GASB Statement 27*. In fiscal year 2018, the College adopted GASB Statement 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*, which significantly revises accounting for costs and liabilities related to other postemployment benefits (OPEB). For reasons discussed below, many end users of this financial statement will gain a clearer understanding of the College's actual financial condition by adding deferred inflows related to pension and OPEB, the net pension liability and the net OPEB liability to the reported net position and subtracting deferred outflows related to pension and OPEB.

Governmental Accounting Standards Board standards are national and apply to all government financial reports prepared in accordance with generally accepted accounting principles. Prior accounting for pensions (GASB 27) and postemployment benefits (GASB 45) focused on a funding approach. This approach limited pension and OPEB costs to contributions annually required by law, which may or may not be sufficient to fully fund each plan's *net pension liability* or *net OPEB liability*. GASB 68 and GASB 75 take an earnings approach to pension and OPEB accounting; however, the nature of Ohio's statewide pension/OPEB plans and state law governing those systems requires additional explanation in order to properly understand the information presented in these statements.

Management's Discussion and Analysis (Unaudited) (continued)

GASB 68 and GASB 75 require the net pension liability and the net OPEB liability to equal the College's proportionate share of each plan's collective:

- 1. Present value of estimated future pension/OPEB benefits attributable to active and inactive employees' past service
- 2. Minus plan assets available to pay these benefits

GASB notes that pension and OPEB obligations, whether funded or unfunded, are part of the "employment exchange" – that is, the employee is trading his or her labor in exchange for wages, benefits, and the promise of a future pension and other postemployment benefits. GASB noted that the unfunded portion of this promise is a present obligation of the government, part of a bargained-for benefit to the employee, and should accordingly be reported by the government as a liability since they received the benefit of the exchange. However, the College is not responsible for certain key factors affecting the balance of these liabilities. In Ohio, the employee shares the obligation of funding pension benefits with the employer. Both employer and employee contribution rates are capped by State statute. A change in these caps requires action of both Houses of the General Assembly and approval of the Governor. Benefit provisions are also determined by State statute. The Ohio Revised Code permits, but does not require the retirement systems to provide healthcare to eligible benefit recipients. The retirement systems may allocate a portion of the employer contributions to provide for these OPEB benefits.

The employee enters the employment exchange with the knowledge that the employer's promise is limited not by contract but by law. The employer enters the exchange also knowing that there is a specific, legal limit to its contribution to the retirement system. In Ohio, there is no legal means to enforce the unfunded liability of the pension/OPEB plan *as against the public employer*. State law operates to mitigate/lessen the moral obligation of the public employer to the employee, because all parties enter the employment exchange with notice as to the law. The retirement system is responsible for the administration of the pension and OPEB plans.

Most long-term liabilities have set repayment schedules or, in the case of compensated absences (i.e. sick and vacation leave), are satisfied through paid time-off or termination payments. There is no repayment schedule for the net pension liability or the net OPEB liability. As explained above, changes in benefits, contribution rates, and return on investments affect the balance of these liabilities, but are outside the control of the local government. In the event that contributions, investment returns, and other changes are insufficient to keep up with required payments, State statute does not assign/identify the responsible party for the unfunded portion. Due to the unique nature of how the net pension liability and the net OPEB liability are satisfied, these liabilities are separately identified within the long-term liability section of the statement of net position.

In accordance with GASB 68 and GASB 75, the College's statements prepared on an accrual basis of accounting include an annual pension expense and an annual OPEB expense for their proportionate share of each plan's *change* in net pension liability and net OPEB liability, respectively, not accounted for as deferred inflows/outflows.

In 2018, as a result of implementing GASB 75, the College reported a net OPEB liability and deferred inflows/outflows of resources related to OPEB on the accrual basis of accounting. This implementation also had the effect of restating net position at June 30, 2017, from \$(36,642,513) to \$(60,142,823).

The decrease in deferred outflows of resources in 2019 of \$3.8 million is due primarily to GASB 68 and reflects pension activity as reported by SERS and STRS.

Management's Discussion and Analysis (Unaudited) (continued)

The increase in deferred inflows of resources in 2019 of \$5.2 million is primarily due to GASB 75, reflecting other postemployment benefit activity as reported by SERS and STRS, and GASB 68, reflecting pension activity as reported by SERS and STRS, along with an increase in property taxes.

The College's net position amounted to \$(24.1) million and \$(28.7) million at June 30, 2019 and 2018, respectively. The increase in the College's net position during 2019 was primarily attributable to a net credit to other postemployment benefits (OPEB) expense recognized under GASB 75, and a net credit to pension expense recognized under GASB 68. During 2019, a restatement was made to the College's net position as of June 30, 2018, resulting from not capitalizing interest and compensation related to the Health Building renovation and expansion project which began in 2015. See Note 2 for further description of the restatement.

Capital Assets and Long-term Debt Activity

The College utilizes state capital appropriations, internal funds, debt proceeds, and gifts and other grants for capital asset expenditures. State capital appropriations are on a biennium basis, and individual institutions' capital funding allocations are based on projects that meet the Governor's goals for the State.

During 2019, the College utilized \$0.5 million in state capital appropriations, \$0.2 million in capital grants and gifts, \$72.0 million in internal funds including debt proceeds, and purchased \$72.7 million of capital assets.

In 2019, the College issued \$22.5 million of Certificates of Participation for the purpose of refinancing the \$10.0 million Tax Anticipation Notes, Series 2017A, dated January 18, 2017 and the \$10.0 million Tax Anticipation Notes, Series 2017B, dated July 19, 2017. The Certificates are at fixed interest rates ranging from 3.125 percent to 5.0 percent and a final maturity in 2044.

In 2017, the College issued the Series 2017A Tax Anticipation Notes in the amount of \$10.0 million representing the par amount of the notes, at a fixed interest rate of 2.7 percent. The notes are dated January 18, 2017 and were payable as to principal and interest on December 1 in the years 2017 – 2027. The notes were issued for the purpose of providing funds for the acquisition of sites; the erection, furnishing, and equipment of buildings; the acquisition, construction or improvement of College property.

In 2017, the College issued the Series 2017B Tax Anticipation Notes in the amount of \$10.0 million representing the par amount of the notes, at a fixed interest rate of 2.44 percent. The notes are dated July 19, 2017 and were payable as to principal and interest on December 1 in the years 2018 – 2027. The College used the proceeds for the erection, furnishing and equipment of buildings and the improvement of various properties.

The \$10.0 million Tax Anticipation Notes, Series 2017A, and the \$10.0 million Tax Anticipation Notes, Series 2017B, have been called for optional redemption on June 3, 2019 at par, plus interest accrued to the redemption date.

In 2016, the College issued the Series 2016A Bonds in the amount of \$21.5 million representing the par amount of the bonds, at fixed interest rates ranging from 2.0 percent to 5.0 percent and a final maturity in 2042. The notes are dated February 9, 2016. Bond proceeds were used for all or a part of the cost of purchasing sites and for the erection, furnishing, and equipment of buildings, including buildings used for Applied Health Technology, Science and Bio-Science.

In 2016, the College issued the Series 2016B Bonds in the amount of \$9.0 million representing the par amount of the bonds, at fixed interest rates ranging from 2.0 percent to 3.25 percent and a final maturity in 2025. The

Management's Discussion and Analysis (Unaudited) (continued)

notes are dated February 9, 2016. Bond proceeds were used for defeasance of the Series 2008 and Series 2011 Tax Anticipation Notes.

In 2016, the College issued the Series 2016C Bonds in the amount of \$8.6 million representing the par amount of the bonds, at fixed interest rates ranging from 3.5 percent to 4.0 percent and a final maturity in 2035. The notes are dated March 2, 2016. Bond proceeds were used for the purpose of retiring the College's Facilities Construction and Improvement Notes, Series 2015, issued for the purpose of financing all or a part of the cost of purchasing sites and for the erection, furnishing, and equipment of buildings, including buildings used for Applied Health Technology, Science and Bio-Science.

The 0.4 mills levy approved by Lake County voters on November 3, 2015 will fully fund the debt service requirements on the College's Series 2016 Bonds.

In 2016, the College entered into a \$10.4 million loan agreement with the Ohio Air Quality Development Authority (OAQDA) at fixed interest rates ranging from 1.85 percent to 3.62 percent and a final maturity in 2029. The loan agreement is dated June 8, 2016. The proceeds were used to assist in the financing of certain air quality facilities in the form of energy conservation measures installed in the Lakeland Health Technology Building owned by the College.

In 2014, the College issued general receipts bonds in the amount of \$20.7 million representing the par amount of the bonds, at fixed interest rates ranging from 3.25 percent to 5.0 percent and a final maturity in 2039. The notes are dated November 25, 2014. Bond proceeds were used to refund the Series 2014 Tax Anticipation Notes, acquire the Holden University Center property, and to renovate science labs.

In 2011, the College issued the Series 2011 Notes in the amount of \$9.5 million representing the par amount of the notes, at a fixed interest rate of 2.8 percent. The notes are dated June 29, 2011 and shall be payable as to principal and interest on December 1 in the years 2011 - 2021. The notes shall not be redeemable at the option of the College in whole or in part prior to stated maturity. The proceeds are to be used for technology, furniture, and equipment at The Holden University Center and other technology, furniture, equipment, and capital additions.

In 2009, the College issued the Series 2008 Notes in the amount of \$8.5 million, with fixed interest rates ranging from 3.25 percent to 3.75 percent and a final maturity date in 2018. The proceeds of the notes were used to pay costs associated with the implementation of energy conservation measures that are intended to significantly reduce the College's energy consumption and the operating costs of its buildings. A portion of the proceeds of the notes was also used to pay costs associated with the acquisition of technology equipment and other capital improvements.

During 2019 and 2018, the College paid \$21.7 million and \$1.7 million, respectively, in connection with debt maturities. The College is in compliance with all of its contractual long-term debt requirements and covenants.

More detailed information about the College's capital assets and long-term debt is presented in Notes 5 and 6 of the financial statements.

Management's Discussion and Analysis (Unaudited) (continued)

Condensed Statements of Revenues, Expenses, and Changes in Net Position

| | | Year Ended June 30 | | | | |
|---|----|--------------------|----|--------------|--|--|
| | | 2019 | | 2018 | | |
| Operating Revenue | | | | | | |
| Student tuition and fees - Net | \$ | 10,729,728 | \$ | 9,652,640 | | |
| Grants, contracts, and other revenue | | 3,196,426 | | 3,840,405 | | |
| Auxiliary enterprises - Net | _ | 2,946,559 | _ | 3,186,515 | | |
| Total operating revenue | | 16,872,713 | | 16,679,560 | | |
| Operating Expenses | | 59,184,843 | | 40,840,788 | | |
| Operating Loss | | (42,312,130) | | (24,161,228) | | |
| Nonoperating Revenue (Expenses) | | | | | | |
| State appropriations | | 20,343,372 | | 20,433,468 | | |
| Local appropriations | | 20,364,663 | | 20,783,174 | | |
| Pell grant revenue - Net of refunds | | 7,402,521 | | 7,849,915 | | |
| Other nonoperating income and expenses - Net | | (1,826,510) | | (2,064,612) | | |
| Total nonoperating revenue | | 46,284,046 | _ | 47,001,945 | | |
| Gain - Before other changes | | 3,971,916 | | 22,840,717 | | |
| Other Changes | | | | | | |
| Capital appropriations from the State of Ohio | | 498,280 | | 4,127,929 | | |
| Capital grants and gifts | | 196,644 | _ | 201,744 | | |
| Total other changes | _ | 694,924 | | 4,329,673 | | |
| Increase in Net Position | | 4,666,840 | | 27,170,390 | | |
| Net Position - Beginning of year, restated | _ | (28,728,277) | _ | N/A | | |
| Net Position - End of year | \$ | (24,061,437) | \$ | (28,728,277) | | |

Analysis of Results of Operations

Total revenue for the years ended June 30, 2019 and 2018 was \$63.9 million and \$68.0 million, respectively, of which operating revenue amounted to \$16.9 million and \$16.7 million, respectively. Operating revenue increased \$0.2 million, or 1.2 percent. Total operating expenses for the years ended June 30, 2019 and 2018 were \$59.2 million and \$40.8 million, respectively. Operating expenses increased \$18.3 million, or 44.9 percent. The College's operating loss amounted to \$42.3 million during 2019 compared to \$24.2 million in 2018, which represented a decrease of \$18.2 million, or 75.1 percent.

Student tuition and fees, net, are comprised of credit and noncredit instruction revenue. A breakdown and comparison of this revenue is as follows:

Management's Discussion and Analysis (Unaudited) (continued)

Credit and Noncredit Instruction Revenue

| | Y | Years Ended June 30 | | | |
|---|--------------------|---------------------|----|-------|--|
| | 2 | 2019 2018 | | | |
| | (dollars in millio | | | ons) | |
| Credit instruction | \$ | 15.3 | \$ | 15.1 | |
| Less Pell grants and scholarship allowances | | (6.6) | | (7.0) | |
| Net credit instruction | | 8.7 | | 8.1 | |
| Noncredit instruction | | 0.4 | | 0.5 | |
| Other | | 1.6 | | 1.1 | |
| Total | \$ | 10.7 | \$ | 9.7 | |

Student tuition and fees, net, was higher during 2019 as compared to 2018.

Credit instruction tuition and fees, net, increased by \$0.6 million in 2019 as compared to 2018. Gross credit instruction and fees increased by 1.4 percent. The increase is primarily attributable to the tuition rate increase commencing with the fall 2018 term, partially offset by declines in summer, fall, and spring enrollment of 9.1 percent, 9.6 percent, and 8.4 percent, respectively. Gross credit instruction and fees are offset by Pell grants and other scholarship allowances of \$6.6 million during 2019 as compared to \$7.0 million during 2018.

Noncredit instruction revenue decreased by \$0.1 million during 2019 as compared to 2018.

Grants, contracts, and other revenue decreased by \$0.6 million during 2019 as compared to 2018. Lower state and federal grants and contracts of \$0.7 million and \$0.2 million, respectively, were partially offset by higher private grants and contracts of \$0.3 million.

Auxiliary enterprises revenue is comprised primarily of bookstore and event services and campus dining revenue. Revenue decreased by 7.5 percent for these operations during 2019 compared to 2018, primarily attributable to a decline in bookstore sales due to a decrease in enrollment and increased competition from online book sellers. This decrease was partially offset by a change in the offset of gross auxiliary bookstore revenue related to Pell grants. Gross auxiliary bookstore revenue is offset by Pell grants of \$0.7 million in 2019 as compared to \$0.8 million in 2018.

The College's nonoperating revenue is comprised primarily of the State of Ohio (the "State") and local appropriations and federal Pell grant revenue. State appropriations include the College's State Share of Instruction ("SSI") support.

The College's State funding for operational support is determined legislatively and controlled through the Ohio Department of Higher Education. State Share of Instruction (SSI) is a formula that determines and allocates available 2019 State funds to each two-year institution based on: (a) course completions, (b) success points, and (c) degrees and certificates earned. State support decreased during 2019 by \$0.9 million, or 0.4 percent,

Management's Discussion and Analysis (Unaudited) (continued)

as compared with 2018. The decrease is primarily due to fewer students reaching course completion milestones in the SSI formula compared to other Ohio community colleges.

Local appropriations decreased by approximately \$0.4 million or 2.0 percent during 2019 as compared to 2018. The decrease is primarily attributable to lower real estate and personal property tax collections due to the devaluation of the real property and public utility assets of First Energy Generation Corp, offset in part by higher real estate tax collections related to new construction across the County.

Pell grant revenues decreased by \$0.4 million during 2019 as compared to 2018, due to lower enrollment.

Other nonoperating income and expenses increased by \$0.2 million during 2019 as compared to 2018, due in part to the capitalization of interest expense related to the Health Building renovation and expansion project. In addition, there was an increase in net investment income primarily attributable to the reversal of prior year unrealized losses.

Operating expenses include educational and general expenses, auxiliary enterprises, and depreciation. A breakdown and comparison of these expenses are as follows:

Operating Expense Summary

| | Years Ended June 30 | | | |
|---|---------------------|-------------|--------|--------|
| | : | 2019 | | 2018 |
| | | (dollars in | millio | ons) |
| Educational and general: | | | | |
| Salaries and wages | \$ | 34.6 | \$ | 35.4 |
| Benefits - Net reduction of pension expense under GASB 68 | | (1.7) | | (24.1) |
| Benefits - Net reduction of other postemployment benefits expense under GASB 75 | | (6.1) | | (1.7) |
| Benefits - Other | | 11.7 | | 11.7 |
| Operating expenses | | 11.3 | | 11.2 |
| Total educational and general | | 49.8 | | 32.5 |
| Auxiliary enterprises | | 4.1 | | 4.1 |
| Depreciation | | 5.3 | | 4.2 |
| Total | \$ | 59.2 | \$ | 40.8 |

Salaries and wages decreased by 2.2 percent during 2019 as compared to 2018. The decrease is primarily attributable to the closeout of the faculty contract in prior year, prior year administrator, supervisory/professional, and staff stipend payouts, lower part-time faculty cost resulting from lower enrollment, replacing open full-time faculty positions at lower salaries, and delays in filling open non-faculty positions.

Benefits include retirement and non-retirement benefits. The increase during 2019 as compared to 2018 is primarily attributable to a lower net credit to pension expense recognized under GASB 68, partially offset by a higher net credit to other postemployment benefits (OPEB) expense recognized under GASB 75.

The increase in operating expenses in 2019 as compared to 2018 is primarily attributable to higher professional services expense, mainly due to the outsourcing of campus shuttle service to Laketran during 2019, along with an increase in the outsourcing of janitorial services. Additional increases included license fees,

Management's Discussion and Analysis (Unaudited) (continued)

photocopier lease expense, and utilities expense, partially offset by lower non-capitalized equipment expense, institutional dues, and library books expense.

Auxiliary enterprises expense is flat for 2019 as compared to 2018. An increase in allocated pension expense recognized under GASB 68 was offset by both lower Bookstore costs due to lower sales during 2019 due to enrollment declines and increased competition from on-line book purchases, in addition to a decrease in other postemployment benefits (OPEB) expense recognized under GASB 75.

Depreciation expense is higher by 26.7% for 2019 as compared to 2018 due to additional capital expenditures related to the renovation and expansion of the Health Building, and planned equipment replacements.

From a budgetary perspective, the College utilizes fund-based accounting to control unrestricted revenue, expenditures, and transfers. The following is a summary for the years ended June 30, 2019 and 2018, providing a comparison of net changes to fund balance, budget versus actual, for the College's unrestricted funds.

Unrestricted Funds Budget to Actual Comparison

| Changes to Fund Balances - | | 20 | 19 | | 2018 | | | | |
|----------------------------|-------|-------------|-----------|-------|-----------------------|-------|----|--------|--|
| by Unrestricted Fund Type | Adopt | ed Budget | A | ctual | Adopted Budget | | A | Actual | |
| | | (dollars in | millions) |) | (dollars in millions) | | | s) | |
| General operating | \$ | (0.4) | S | (2.7) | S | (0.9) | \$ | (0.4) | |
| Auxiliary | | 0.1 | | (0.1) | | 0.1 | | - | |
| Plant | | (1.6) | | (1.2) | | (1.0) | | 0.6 | |
| Total | s | (1.9) | \$ | (4.0) | \$ | (1.8) | s | 0.2 | |

Management's Discussion and Analysis (Unaudited) (continued)

Statements of Cash Flows

Cash Flows for the Years Ended June 30

| | 2019 | | | 2018 |
|--|------|--------------|----|--------------|
| Net Cash and Cash Equivalents (Used in) Provided by | | | | |
| Operating activities | \$ | (45,728,395) | \$ | (47,901,391) |
| Noncapital financing activities | | 48,668,170 | | 49,169,725 |
| Capital and related financing activities | | (5,257,551) | | (32,168,209) |
| Investing activities | | 4,043,813 | | 17,082,129 |
| Net Increase (Decrease) in Cash and Cash Equivalents | | 1,726,037 | | (13,817,746) |
| Cash and Cash Equivalents - Beginning of year | _ | 7,196,141 | _ | 21,013,887 |
| Cash and Cash Equivalents - End of year | \$ | 8,922,178 | \$ | 7,196,141 |

Major sources of cash included student tuition and fees of \$10.0 million in 2019 and \$9.1 million in 2018; state appropriations of \$20.0 million in 2019 and \$20.4 million in 2018; local appropriations of \$21.2 million in 2019 and \$20.9 million in 2018; grants and contracts of \$1.5 million in 2019 and \$2.1 million in 2018; auxiliary sales and services of \$3.1 million in 2019 and \$3.2 million in 2018; and proceeds from debt of \$28.9 million in 2019 and \$5.1 million in 2018.

Major uses of cash included employee compensation and benefits totaling \$48.4 million in 2019 and \$47.8 million in 2018; purchases of investments totaling \$3.1 million in 2019 and \$6.9 million in 2018; suppliers of goods and services totaling \$12.8 million in 2019 and \$15.5 million in 2018; principal payments on capital debt totaling \$20.8 million in 2019 and \$1.7 million in 2018; interest payments on capital debt totaling \$1.7 million in 2019 and \$2.1 million in 2018; and purchases of capital assets totaling \$11.9 million in 2019 and \$33.6 million in 2018.

Factors Impacting Future Periods

The level of state and local support, student tuition and fee increases, compensation, and other cost increases impact the College's ability to expand programs, undertake new initiatives, and meet its core mission and ongoing operational needs.

The College places significant reliance on state appropriations. State income and budget constraints may, from time to time, compel stabilization or reduction to levels of state assistance and support for higher education in general and the College in particular. In addition, the SSI appropriations are subject to subsequent limitations, which provide in part that if the governor ascertains that the available revenue receipts and balances for the current fiscal year will in all probability be less than the appropriations for the year, orders shall be issued to prevent the expenditure and incurred obligations from exceeding those revenue receipts and balances.

The College's state funding for operational support is determined legislatively and controlled through the Department of Higher Education. Under the current formula, the 2020 funding model for community and technical colleges will consist of three components: (1) course completions, (2) success points, and (3) degrees and certificates earned. Overall, State appropriations for higher education are 2.0% higher in 2020 as compared to 2019.

Management's Discussion and Analysis (Unaudited) (continued)

Local appropriations in the form of property taxes are another critical element of support. The electors within the County of Lake, Ohio (the "County") must approve any Lakeland Community College property tax. The College collects property taxes for operating and capital purposes from three levies approved by the County voters: a 1.7 mills for a continuing period, a 1.5 mills for 10 years, and a 0.4 mills for 27 years. The 1.7 mills replacement levy was approved by Lake County voters on November 2, 2010 and the 1.5 mills stated rate levy was renewed on November 8, 2011. The 0.4 mills levy was approved by Lake County voters on November 3, 2015 and will be used to fund the debt service on the College's Series 2016 Bonds. Variations in funding, outside the levy mill amounts is threatened by property devaluations and the level of delinquent taxes collected each year.

Instructional fees are limited by both enrollment declines and the inability to raise tuition beyond a certain level as determined by the State Legislature. The College's 2020 budget reflects an anticipated enrollment decline of 5.0 percent from 2019. The State's current biennium budget, House Bill 166, authorizes \$5 per credit hour increases for both 2020 and 2021 over what the College charged in the previous academic year. Tuition for 2020 will increase by \$5 per credit hour for in-district, out-of-district, and out-of-state students.

Contacting the College's Financial Management

This financial report is designed to provide our citizens, taxpayers, investors and creditors with a general overview of the College's finances and to show the College's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Michael Graff, Controller at Lakeland Community College, 7700 Clocktower Drive, Kirtland, Ohio 44094 or email at mgraff1@Lakelandcc.edu.

Statement of Net Position June 30, 2019

| Assets | | |
|--|----|------------------------|
| Current assets: | _ | 000.044 |
| Cash and cash equivalents (Note 3) Restricted cash and cash equivalents (Note 3) | \$ | 938,641 2,691,809 |
| Short-term investments (Note 3) | | 2,499,541 |
| Intergovernmental receivables - Net | | 12,535,923 |
| Loans and other receivables - Net (Note 4) | | 9,557,949 |
| Inventories | | 425,467 |
| Prepaid assets | _ | 1,045,878 |
| Total current assets | | 29,695,208 |
| Noncurrent assets: | | |
| Restricted cash and cash equivalents (Note 3) | | 5,291,728 |
| Investments (Note 3) Loans receivable - Net (Note 4) | | 4,957,494 13,746 |
| Capital assets - Net (Note 5) | | 126,432,299 |
| Net Other postemployment benefits asset (Note 11) | | 2,778,961 |
| Total noncurrent assets | | 139,474,228 |
| Total assets | | 169,169,436 |
| Deferred Outflows of Resources | | |
| Pensions | | 14,616,935 |
| Other postemployment benefits | _ | 764,265 |
| Total deferred outflows | _ | 15,381,200 |
| Total assets and deferred outflows | \$ | 184,550,636 |
| Liabilities | | |
| Current liabilities: | _ | |
| Accounts payable and accrued liabilities | \$ | 4,023,506 |
| Unearned revenue Debt payable (Note 6) | | 9,482,403 2,691,809 |
| Compensated absences (Note 6) | | 1,095,430 |
| Total current liabilities | | 17,293,148 |
| Noncurrent liabilities: | | 17,200,110 |
| Pensions (Note 6, 10) | | 64,832,239 |
| Other postemployment benefits (Note 6, 11) | | 12,691,822 |
| Debt payable (Note 6) | | 89,547,380 |
| Compensated absences (Note 6) | _ | 818,381 |
| Total noncurrent liabilities | _ | 167,889,822 |
| Total liabilities | _ | 185,182,970 |
| Deferred Inflows of Resources | | |
| Property Taxes | | 9,599,607 |
| Pensions Other postemployment benefits | | 7,287,306 6,542,190 |
| | _ | |
| Total deferred inflows | _ | 23,429,103 |
| Net Position | | |
| Net investment in capital assets Restricted for: | | 40,882,717 |
| Nonexpendable for endowment purposes | | 380,971 |
| Expendable for instructional purposes | | 2,600 |
| Unrestricted | _ | (65,327,725) |
| Total net position | _ | (24,061,437) |
| Total liabilities, deferred inflows and net position | \$ | 184,550,636 |

The Accompanying Notes are an Integral Part of these Financial Statements.

Statement of Revenues, Expenses, and Changes in Net Position For the Year Ended June 30, 2019

| Operating Revenue Operating revenue: Tuition and fees - Net of \$6,675,594 | |
|---|------------------------|
| in Pell and scholarship allowances | \$ 10,729,728 |
| Federal grants and contracts | 382,195 |
| State grants and contracts | 56,477 |
| Private grants and contracts Sales and services | 1,070,214 1,356,963 |
| Auxilliary activities - Net of \$726,927 | 1,330,903 |
| in Pell and scholarship allowances | 2,946,559 |
| Other operating revenue | 330,577 |
| Total operating revenue | 16,872,713 |
| Operating Expenses | |
| Operating expenses: | |
| Educational and general: | |
| Instruction and departmental research | 21,140,945 |
| Public service | 876,368 |
| Academic support Student services | 4,360,627 7,046,215 |
| Institutional support | 9,614,871 |
| Operation and maintenance of facilities | 6,728,591 |
| Total educational and general | 49,767,617 |
| | |
| Auxiliary enterprises Depreciation and amortization | 4,061,058 5,356,168 |
| Depreciation and amortization | 5,330,108 |
| Total operating expenses | 59,184,843 |
| Operating Loss | (42,312,130) |
| Nonoperating Revenue (Expense) | |
| State appropriations (Note 8) | 20,343,372 |
| Local appropriations (Note 9) | 20,364,663 |
| Pell grant revenue - Net of refunds | 7,402,521 |
| Unrestricted investment income - Net of investment expense | 460,031 |
| Restricted investment income - Net of investment expense Interest on capital asset - Related debt | 22,319 (2,308,860) |
| Net nonoperating revenue | 46,284,046 |
| · - | |
| Gain - Before other changes | 3,971,916 |
| Other Changes Control appropriations from the State of Obje (Note 9) | 400 200 |
| Capital appropriations from the State of Ohio (Note 8) Capital grants and gifts | 498,280 196,644 |
| Total other changes | 694,924 |
| Increase in Net Position | 4,666,840 |
| Net Position - Beginning of year, restated | (28,728,277) |
| Net Position - End of year | \$ (24,061,437) |
| NET FOSITION - Flid of Aegi | (24,001,437) |

Statement of Cash Flows For the Year Ended June 30, 2019

| Cash Flows from Operating Activities | | |
|--|----|--------------|
| Tuition and fees - Net | \$ | 10,003,323 |
| Grants and contracts | | 1,520,239 |
| Payments to suppliers and utilities | | (12,805,969) |
| Payments for compensation and benefits | | (48,392,389) |
| Federal drawdowns | | 9,104,505 |
| Federal drawdowns applied to tuition - Disbursed to students | | (10,007,134) |
| Auxiliary sales and services | | 3,076,846 |
| Other | _ | 1,772,184 |
| Net cash used in operating activities | | (45,728,395) |
| Cash Flows from Noncapital Financing Activities | | |
| State appropriations | | 20,042,033 |
| Local appropriations | | 21,223,616 |
| Federal Pell - Net of refunds | | 7,402,521 |
| Net cash provided by noncapital financing activities | | 48,668,170 |
| Cash Flows from Capital and Related Financing Activities | | |
| Capital gift | | 196,644 |
| Proceeds from issuance of debt | | 28,949,083 |
| Purchases of capital assets | | (11,910,295) |
| Principal paid on capital debt - Net | | (20,784,250) |
| Interest paid on capital debt | _ | (1,708,733) |
| Net cash used in capital and related financing activities | | (5,257,551) |
| Cash Flows from Investing Activities | | |
| Proceeds from sales and maturities of investments | | 6,700,000 |
| Purchase of investments | | (3,144,601) |
| Interest on investments | _ | 488,414 |
| Net cash provided by investing activities | _ | 4,043,813 |
| Net Increase in Cash and Cash Equivalents | | 1,726,037 |
| Cash and Cash Equivalents - Beginning of year | _ | 7,196,141 |
| Cash and Cash Equivalents - End of year | \$ | 8,922,178 |
| Classification of Cash and Cash Equivalents | | |
| Cash and cash equivalents | \$ | 938,641 |
| Restricted cash and cash equivalents | _ | 7,983,537 |
| Total cash and cash equivalents | \$ | 8,922,178 |

The Accompanying Notes are an Integral Part of these Financial Statements.

Statement of Cash Flows (Continued) For the Year Ended June 30, 2019

| Reconciliation of Operating Loss to Net Cash used in | | |
|---|-----------|--------------|
| Operating Activities: | | |
| Operating Loss | \$ | (42,312,130) |
| Adjustments to reconcile operating loss to net cash used in | | |
| operating activities: | | |
| Depreciation and amortization expense | | 5,356,168 |
| Net pension expense | | (1,687,154) |
| Net other postemployment benefits (OPEB) expense | | (6,085,836) |
| (Increase) Decrease in assets: | | |
| Accounts receivable | | (644,444) |
| Inventories | | 93,095 |
| Other assets | | 89,063 |
| Increase (Decrease) in liabilities: | | |
| Accounts payable and accrued liabilities | | (1,143,794) |
| Unearned revenue | | 572,675 |
| Other liabilities | | (135,231) |
| Compensated absences | | 169,193 |
| Net cash used in operating activities | <u>\$</u> | (45,728,395) |
| Noncash Investing and Capital Activities | | |
| State capital projects paid directly to vendors on College behalf | \$ | 215,526 |
| Capital assets purchased on credit | | 452,160 |
| Unrealized Gain on Investments | | 128,828 |

Statement of Financial Position and Condensed Statement of Activities Component Unit – The Lakeland Foundation As of and for the Year Ended June 30, 2019

| Statement of Financial Position | |
|---|--|
| Assets | |
| Cash and cash equivalents | \$ 608,920 |
| Cash held for others | 5,974 |
| Investments (Note 3) Receivables | 4,925,322 226,473 |
| Other assets | 16,259 |
| Total assets | \$ 5,782,948 |
| Liabilities and Net Assets | |
| Liabilities | |
| Accounts payable | \$ 9,045 |
| Deferred revenue | 57,301 |
| Due to custodial funds | 5,974 |
| Total liabilities | 72,320 |
| Net Assets Without donor restrictions | |
| Undesignated | 93,224 |
| Board -designated | 30,046 |
| Total net assets without donor restrictions | 123,270 |
| With donor restrictions | 0.004.400 |
| Purpose restrictions | 2,801,420 |
| Dornotual in naturo | 2 725 032 |
| Perpetual in nature | 2,785,938 |
| Total net assets with donor restrictions | 5,587,358 |
| Total net assets with donor restrictions Total net assets | 5,587,358 5,710,628 |
| Total net assets with donor restrictions | 5,587,358 |
| Total net assets with donor restrictions Total net assets | 5,587,358 5,710,628 |
| Total net assets with donor restrictions Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue | 5,587,358 5,710,628 \$ 5,782,948 |
| Total net assets with donor restrictions Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants | 5,587,358 5,710,628 5,782,948 \$ 1,508,492 |
| Total net assets with donor restrictions Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net | 5,587,358 5,710,628 \$ 5,782,948 \$ 1,508,492 206,658 |
| Total net assets with donor restrictions Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net Total support and revenue | 5,587,358 5,710,628 \$ 5,782,948 |
| Total net assets with donor restrictions Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net Total support and revenue Program and Support Services | 5,587,358 5,710,628 \$ 5,782,948 \$ 1,508,492 206,658 |
| Total net assets with donor restrictions Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net Total support and revenue Program and Support Services Program services: | 5,587,358 5,710,628 \$ 5,782,948 \$ 1,508,492 206,658 1,715,150 |
| Total net assets Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net Total support and revenue Program and Support Services Program services: Scholarships Educational and related programs | 5,587,358 5,710,628 \$ 5,782,948 \$ 1,508,492 206,658 1,715,150 537,647 1,014,776 |
| Total net assets with donor restrictions Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net Total support and revenue Program and Support Services Program services: Scholarships | 5,587,358 5,710,628 \$ 5,782,948 \$ 1,508,492 206,658 1,715,150 |
| Total net assets Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net Total support and revenue Program and Support Services Program services: Scholarships Educational and related programs | 5,587,358 5,710,628 \$ 5,782,948 \$ 1,508,492 206,658 1,715,150 537,647 1,014,776 |
| Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net Total support and revenue Program and Support Services Program services: Scholarships Educational and related programs Support services - Administration and fund raising Total program and support expenses Increase (Decrease) in Net Assets | \$ 5,587,358 5,710,628 \$ 5,782,948 \$ 1,508,492 206,658 1,715,150 537,647 1,014,776 247,636 |
| Total net assets Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net Total support and revenue Program and Support Services Program services: Scholarships Educational and related programs Support services - Administration and fund raising Total program and support expenses | 5,587,358 5,710,628 \$ 5,782,948 \$ 1,508,492 206,658 1,715,150 537,647 1,014,776 247,636 1,800,059 |
| Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net Total support and revenue Program and Support Services Program services: Scholarships Educational and related programs Support services - Administration and fund raising Total program and support expenses Increase (Decrease) in Net Assets | 5,587,358 5,710,628 \$ 5,782,948 \$ 1,508,492 206,658 1,715,150 537,647 1,014,776 247,636 1,800,059 |
| Total net assets Total net assets Total liabilities and net assets Condensed Statement of Activities Support and Revenue Contributions and grants Investment income - Net Total support and revenue Program and Support Services Program services: Scholarships Educational and related programs Support services - Administration and fund raising Total program and support expenses Increase (Decrease) in Net Assets Transfer out of Endowment | 5,587,358 5,710,628 \$ 5,782,948 \$ 1,508,492 206,658 1,715,150 537,647 1,014,776 247,636 1,800,059 (84,909) |

The Accompanying Notes are an Integral Part of these Financial Statements.

5,710,628

\$

Net Assets - End of year

Notes to Financial Statements June 30, 2019

Note 1: Basis of Presentation and Significant Accounting Policies

Lake County Community College District d/b/a Lakeland Community College (the "College") is a two-year community college and a political subdivision of the State of Ohio (the "State"). The College is exempt from filing a federal tax return based upon the ruling it received from the Internal Revenue Service dated August 27, 1968.

The College reports as a business-type activity, as defined by GASB Statement No. 35. Business-type activities are those that are financed in whole or in part by fees charged to external parties for goods or services.

The financial statements have been prepared in accordance with GASB Statement No. 61, *The Financial Reporting Entity: Omnibus*. This standard requires examination of significant operational or financial relationships with the College and establishes criteria for identifying and presenting component units of the organization. Based on this examination and application of the criteria, the College has identified one component unit: The Lakeland Foundation. A component unit is a separate legal entity that is included in the College's reporting entity because of the significance of its operational financial relationships with the College.

The Lakeland Foundation (the "Foundation") is discretely reported as part of the College's reporting entity (although it is legally separate and governed by its own Board of Directors) because its sole purpose is to provide support for the College. The Foundation is a private organization that reports under FASB standards. As such, certain revenue recognition criteria and presentation features are different from those under the GASB. No modifications have been made to the Foundation's financial information included in the College's financial report to account for these differences. Separate financial statements of the Foundation may be obtained by contacting The Lakeland Foundation, 7700 Clocktower Drive, Kirtland, Ohio 44094-5198.

Basis of Accounting – The accompanying financial statements of the College were prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as prescribed by the GASB.

Measurement Focus and Financial Statement Presentation – Operating revenue and expenses generally result from providing service in connection with the College's principal ongoing operations. The principal operating revenue is student tuition. The College also recognizes as operating revenue grants and contracts classified as exchange transactions and auxiliary activities. Operating expenses include educational costs, administrative expenses, and depreciation on capital assets. All revenue and expenses not meeting this definition, including state and local appropriations, are reported as nonoperating revenue and expenses. When the College incurs an expense for which both unrestricted and restricted net assets are available, it is the College's policy to first apply restricted resources. Activity related to Internal Service Funds is eliminated to avoid "doubling up" revenue and expenses.

Cash and Cash Equivalents – Cash and cash equivalents are defined as highly liquid investments with a maturity of three months or less when purchased.

Notes to Financial Statements June 30, 2019

Note 1: Basis of Presentation and Significant Accounting Policies (continued)

Cash and Cash Equivalents (continued)

During fiscal year 2019, the College invested in the State Treasury Asset Reserve of Ohio (STAR Ohio). STAR Ohio, is an investment pool managed by the State Treasurer's Office which allows governments within the State to pool their funds for investment purposes. STAR Ohio is not registered with the Securities and Exchange Commission as an investment company, but has adopted Governmental Accounting Standards Board (GASB), Statement No. 79, Certain External Investment Pools and Pool Participants. The College measures its investment in STAR Ohio at the net asset value (NAV) per share provided by STAR Ohio. The NAV per share is calculated on an amortized cost basis that provides an NAV per share that approximates fair value.

For the fiscal year 2019, there were no limitations or restrictions on any participant withdrawals due to redemption notice periods, liquidity fees, or redemption gates. However, notice must be given 24 hours in advance of all deposits and withdrawals exceeding \$25 million. STAR Ohio reserves the right to limit the transaction to \$100 million per day, requiring the excess amount to be transacted the following business day(s), but only to the \$100 million limit. All accounts of the participant will be combined for these purposes.

Restricted Cash and Cash Equivalents – As of June 30, 2019, restricted cash and cash equivalents of \$7,983,537 consist primarily of unspent proceeds from the Series 2019 Certificates of Participation, and the debt service funds for the Series 2014 and Series 2016 Bonds and the Series 2019 Certificates of Participation.

Inventories – Inventories consist primarily of books and supplies of the College's bookstore and are valued at the lower of cost (first-in, first-out) or market.

Investments – All investments are measured at fair value, based on quoted market prices, in the statement of net position. Investments maturing in one year or less are categorized as short term.

Capital Assets – The College's policy on capitalization and depreciation adheres to the requirement of GASB Statement No. 34, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments, as amended by GASB Statement No. 35, Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities. Capital assets include land, land improvements, infrastructure, and buildings, building improvements, construction in progress, equipment, furniture, vehicles, software, and library books.

Capital assets greater than \$5,000 are capitalized at cost or, if acquired by donation, at acquisition values as of the date received. When capital assets are sold or otherwise disposed of, the carrying value of such assets and any accumulated depreciation are removed from the statement of net position. The costs of normal maintenance and repairs that do not add to the value of the capital asset or materially extend the capital asset's life are expensed.

Notes to Financial Statements June 30, 2019

Note 1: Basis of Presentation and Significant Accounting Policies (continued)

Capital Assets (continued)

Capital assets, other than land and construction in progress, are depreciated. Depreciation is computed using the straight-line method. Equipment, furniture, and vehicles are based on date of acquisition and half-year straight-line method for all other capital assets:

| Land improvements | 20-30 years |
|-------------------------------------|-------------|
| Infrastructure | 20-25 years |
| Buildings and building improvements | 5-40 years |
| Equipment, furniture, and vehicles | 3-15 years |
| Software and library books | 3-5 years |

Interest expense relating to construction that was capitalized net of interest income earned on resources set aside for specific purposes amounted to \$3,010,942 at June 30, 2019.

Unearned Revenue – Unearned revenue includes tuition and fees for summer sessions and local government revenue. Summer tuition and fee revenue received and related expenses incurred are unearned in their entirety until the next fiscal year. Unearned revenue also includes amounts billed to students for the fall semester of fiscal year 2020 that have not yet been earned.

Reserve for Compensated Absences – Compensated absences, including accumulated unpaid vacation benefits and unpaid sick leave, are accrued to conform to GASB Statement No. 16, *Accounting for Compensated Absences*.

Net Position – Net position is classified according to external donor restrictions or availability of assets for satisfaction of College obligations. Nonexpendable, restricted net positions are gifts that have been received for endowment purposes, the corpus of which cannot be expended. Expendable restricted net position represents funds that have been gifted or granted for specific purposes, funds used for capital projects, and debt service. Net investment in capital assets, consists of capital assets, net of accumulated depreciation, and outstanding principal balances of debt attributable to the acquisition, construction, or improvement of those assets. Unrestricted net position is not subject to externally-imposed constraints and may be designated for specific purposes by action of the Board of Trustees (the "Board") or may otherwise be limited by contractual agreements with outside parties. For purposes where both restricted and unrestricted net position is available, the College first applies restricted resources when an expense is incurred.

Operating Revenues and Expenses – All revenues from tuition, auxiliary enterprises and program specific sources including Federal, State, local and private grants and contracts are considered to be operating revenues. Operating expenses include educational costs, auxiliary enterprises, administrative expenses, and depreciation on capital assets. Educational and administrative costs are reported by program. All revenues and expenses not meeting this definition, including State appropriations, property tax revenues, investment income, and interest on capital asset-related debt, are reported as non-operating revenues and expenses.

Notes to Financial Statements June 30, 2019

Note 1: Basis of Presentation and Significant Accounting Policies (continued)

Revenue Recognition – State appropriations are recognized when received or made available. Restricted funds are recognized as revenue only to the extent expended. Gifts and interest on student loans are recognized when received. The College's policy for defining operating activities as reported on the statement of revenues, expenses, and changes in net position are those that generally result from exchange transactions such as payments received for providing services and payments made for services or goods received. Nearly all of the College's expenses are from exchange transactions.

Grants and Contracts – The College receives grants and contracts from federal, state, and private agencies to fund education programs, research, and other activities. Grants and contracts generally provide for the recovery of direct and indirect costs. Indirect costs recovery is recorded as a percentage of direct costs at negotiated fixed rates. Revenue received under grants and contracts is subject to the examination and retroactive adjustments by the awarding agency.

Pell Grant Reimbursements – Pell grant reimbursements are classified as nonoperating revenue due to their nonexchange nature. The amounts recorded as Pell revenue for 2019 total \$7,402,521.

Intergovernmental Receivables and Revenue – Local government revenue is recorded as receivables and revenue when the legal right to the funds has occurred. Other federal and state grants and assistance awards made on the basis of entitlement are recorded as intergovernmental receivables and revenue when entitlement occurs.

Deferred Outflows/ Inflows of Resources – In addition to assets, the statement of net position reports a separate section for deferred outflows of resources. Deferred outflows of resources represent a consumption of net position that apply to a future period and will not be recognized as an outflow of resources (expense) until then. For the College, deferred outflows of resources are reported for pensions (explained in Note 10) and other postemployment benefits (explained in Note 11).

In addition to liabilities, the statement of net position reports a separate section for deferred inflows of resources. Deferred inflows of resources represent an acquisition of net position that applies to a future period and will not be recognized as an inflow of resources (revenue) until then. For the College, deferred inflows of resources include property taxes, pensions, and net OPEB obligations. Property taxes represent amounts for which there is an enforceable legal claim as of June 30, 2019, but which were levied to finance fiscal year 2020 operations. Deferred inflows of resources related to pensions are explained in Note 10. Deferred inflows of resources related to net OPEB obligations are explained in Note 11.

Pensions/Other Postemployment Benefits (OPEB) – For purposes of measuring the net pension/OPEB liability, deferred outflows of resources and deferred inflows of resources related to pensions/OPEB, and pension/OPEB expense (reduction of expense), information about the fiduciary net position of the pension/OPEB plans and additions to/deductions from their fiduciary net position have been determined on the same basis as they are reported by the pension/OPEB plan. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. The pension/OPEB plans report investments at fair value.

Notes to Financial Statements June 30, 2019

Note 1: Basis of Presentation and Significant Accounting Policies (continued)

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and disclosures in the notes. Actual results could differ from the estimates.

Bond Premiums – Bond premiums are deferred and amortized over the term of the bonds using the straight line method. Bond premiums are presented as an increase in the face amount of the applicable debt payable. Under Ohio law, premiums on the original issuance of debt are to be used for debt retirement and are precluded from being applied to the project fund. Ohio law does allow premiums on refunding debt to be used as part of the payment to the bond escrow agent.

New Accounting Pronouncements - In fiscal year 2019, the College implemented or is in the process of evaluating implementation of the following Governmental Accounting Standards and Implementation Guides issued by the Governmental Accounting Standards Board (GASB):

GASB Statement No. 83, *Certain Asset Retirement Obligations*, issued in November 2016 and effective for periods beginning after June 15, 2018 requires a liability to be recognized by a government that will eventual retire, dispose of, or environmental remediate upon retirement, a capital asset and that retirement or disposal carries with it legally enforceable obligations. Implementation of this did not have any effect on the College's financial statements, and any impact going forward will be included in the notes to financial statements.

GASB Statement No. 88, Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements, issued in April 2018 and effective for periods beginning after June 15, 2018, this pronouncement will improve financial reporting by providing users of financial statements with essential information that currently is not consistently provided. Information about resources to liquidate debt and the risks associated with changes in terms associated with debt will be disclosed thus providing users with better information to understand the effects of debt on a government's future resource flows. Implementation of this Statement did impact the College's financial statements, and the impact is included in the notes to financial statements (see Note 6).

GASB Statements and guidance to be implemented in future reporting periods include the following:

GASB Statement No. 84, *Fiduciary Activities*, issued in January 2017 with the intent of improving guidance regarding the identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. Activities meeting the criteria should be reported in a fiduciary fund in the basic financial statements. This pronouncement is effective for reporting periods beginning after December 15, 2018. The College intends to implement this standard in fiscal year 2020 and is evaluating the effect this Statement may have on the College's statements and disclosure requirements.

GASB Statement No. 87, *Leases*, issued in June 2017, the primary objective of this statement is to increase the usefulness of financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources

Notes to Financial Statements June 30, 2019

Note 1: Basis of Presentation and Significant Accounting Policies (continued)

based on the payment provisions of the contract. Under this statement, a lessee is required to recognize a lease liability and an intangible right-to-use leased asset. A lessor is required to recognize a lease receivable and a deferred inflow of resources. The effective date of this standard is reporting periods beginning after December 15, 2019. The College is currently evaluating the effect this Statement may have on the College's statements with initial implementation planned for fiscal year 2021.

GASB Statement No. 89, Accounting for Interest Cost Incurred before the End of a Construction Period, issued in June 2019, establishes guidance designed to enhance the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period by simplifying accounting for interest cost incurred before the end of a construction period. The effective date for this standard is reporting periods beginning after December 15, 2019. The College has not yet determined the impact that this GASB pronouncement will have on its financial statements and disclosures.

GASB Statement No. 90, *Majority Equity Interests*, issued in August 2018 with the intent of improving the consistency and comparability of reporting a government's majority equity interest in a legally separate organization and to improve the relevance of financial statement information for certain component units. This pronouncement is effective for reporting periods beginning after December 15, 2018. The College intends to implement this standard in fiscal year 2020 and is evaluating the effect this Statement may have on the College's statements and disclosure requirements.

Note 2: Restatement of Net Position

The College commenced construction of its Health Building Project during fiscal year 2016 and completed the Project in this current fiscal year. These current financial statements reflect that the College restated its total assets and opening net position that resulted from not capitalizing interest and compensation costs applicable to the Project incurred during the fiscal years ended June 30, 2018, 2017, and 2016. The restatement had the following effect on net position as reported at June 30, 2018:

| Net Position at June 30, 2018 (as previously reported) | (\$32,972,433) |
|--|-----------------------|
| Adjustments: | |
| Capitalized Interest | 2,978,030 |
| Capitalized Compensation | 1,266,126 |
| Net Position at June 30, 2018 (as restated) | <u>(\$28,728,277)</u> |

Notes to Financial Statements June 30, 2019

Note 3: Cash and Cash Equivalents and Investments

Cash and Cash Equivalents - Ohio law provides that all funds under the control of the College, regardless of the source thereof, may be deposited in banks or trust companies designated by the College. Such banks and trust companies shall furnish security for every such deposit as is required by Ohio Revised Code (ORC) section 135.18. Each public depository in which the College places deposits must pledge eligible securities of aggregate market value equal to the excess amount of deposits not insured by the Federal Depository Insurance Corporation (FDIC).

At June 30, 2019, the carrying amount of the College's cash balance was \$823,209 and the bank balance totaled \$1,202,787. The difference represents outstanding checks payable, deposits in transit, and normal reconciling items.

A total of \$250,000 of the bank balance was covered by the federal depository insurance for the year ended June 30, 2019. The remainder was specifically secured by U.S. government and municipal securities. The College also maintains a small on-hand cash balance to maintain day-to-day operations in the cashier's office, bookstore, and food service operations.

The College has no deposit policy for custodial risk beyond the requirements of State statute. Ohio law requires that deposits either be insured or be protected by:

Eligible securities pledged to the College and deposited with a qualified trustee by the financial institution as security for repayment whose market value at all times shall be at least 105 percent of the deposits being secured; or

Participation in the Ohio Pooled Collateral System (OPCS), a collateral pool of eligible securities deposited with a qualified trustee and pledged to the Treasurer of State to secure the repayment of all public monies deposited in the financial institution. OPCS requires the total market value of the securities pledged to be 102 percent of the deposits being secured or a rate set by the Treasurer of State.

Investments – The College's investment policy approved by the Board of Trustees establishes priorities and guidelines regarding the investment management of the College's funds. These priorities and guidelines are based upon Chapters 3354.10, 3345.05, and 135.14 of the Ohio Revised Code (ORC) and prudent money management principles.

The investment objectives of the College, in priority order, include compliance with all federal and state laws, safety of principal, liquidity, and yield. Market risks (including interest rate risk and liquidity risk) and credit risk are managed by Board policies as described below.

Interest Rate Risk – The market value of securities in the College's portfolio will increase or decrease based upon changes in the general level of interest rates. The effects of market value fluctuations will be minimized by maintaining adequate liquidity to pay current obligations, diversification of maturities, and diversification of assets.

Notes to Financial Statements June 30, 2019

Note 3: Cash and Cash Equivalents and Investments (continued)

Cash and Cash Equivalents (continued)

Liquidity Risk – The portfolio remains sufficiently liquid to meet all current obligations of the College. Minimum liquidity levels are established in order to meet all current obligations without having to sell securities. The College forecasts its cash needs and maintains cash balances (related to daily receipts or for immediate expenditure needs) in an interest-bearing bank account. In addition, funds are also invested in the State of Ohio treasurer's STAR investment program fund. The remaining portfolio at June 30, 2019 is made up of United States Treasury and agency issues, and negotiable certificates of deposit. These investments are structured so that securities mature concurrently with cash needs.

Credit Risk – Credit risk is the risk of loss due to the failure of a security issuer to pay principal or interest or the failure of the issuer to make timely payments of principal. Eligible investments affected by credit risk include certificates of deposit, commercial paper, and bankers' acceptances. The College had \$1,146,166 in negotiable certificates of deposits in 2019. Credit risk is minimized by (1) diversifying assets by issuer, (2) ensuring that required minimum credit ratings exist prior to the purchase of commercial paper and bankers' acceptances, and (3) maintaining adequate collateralization of certificates of deposits.

Custodial Credit Risk – Investments under management are directed by the College's investment manager, United American Capital Corporation. The investment manager shall be either registered with the Securities and Exchange Commission or be licensed by the division of securities under Section 1707.141 ORC, and will possess experience in the management of public funds, specifically in the area of state and local government investment portfolios, or an eligible institution referenced in 135.03 ORC.

The investment advisor is authorized to manage the investment funds of the College, which includes the selection of eligible investment assets as defined under applicable sections of the ORC, and the selection of eligible broker dealer firms based upon the criteria as determined by the investment advisor.

The investment advisor may execute the purchase and/or sale of securities with eligible Ohio financial institutions, primary securities dealers regularly reporting to the New York Federal Reserve Bank, and regional securities firms or broker dealers licensed with the Ohio Department of Commerce, Division of Securities to transact business in the state of Ohio.

The investment advisor, eligible financial institutions, and broker/dealers transacting investment business with the College are required to sign the College's investment policy as an acknowledgment and understanding of the contents of said policy.

Securities purchased for the College are held in a safekeeping account established by the College as provided in Section 135.37 ORC. Securities held in safekeeping by the custodian are evidenced by a monthly statement describing such securities. The custodian may safe keep the College's securities in (1) Federal Reserve Bank book entry form, (2) Depository Trust Company (DTC) book entry form in the account of the custodian or the custodian's correspondent bank, or (3) nonbook entry (physical) securities held by the custodian or the custodian's correspondent bank. Therefore, the custodial risk is limited.

Notes to Financial Statements June 30, 2019

Note 3: Cash and Cash Equivalents and Investments (continued)

Foreign Currency Risk – Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment. In 2019, the College had investments in international equity mutual funds of \$94,512 (included in the stock mutual fund balance of \$302,070), representing less than 1 percent of the College's total investments.

Concentration of Credit Risk – Concentration of credit risk is the risk of loss attributed to the magnitude of investment in a single issuer. The College's investment policy places no limitation on the amount that may be invested in a single issuer. The College is in full compliance with ORC 135.14 and its own investment policy regarding the concentration of credit risk.

At June 30, 2019, the College's investment portfolio consisted of the following:

| | Fair Market Less Than | | | | NRSRO | | |
|--|-----------------------|------------|----------|------------|-------------|-----------|--------|
| 2019 | Value | | One Year | | r 1-4 Years | | Rating |
| State Treasurer Asset Reserve Fund (STAR Ohio) | \$ | 6,815,628 | \$ | 6,815,628 | \$ | - | AAA |
| Money market | | 1,292,001 | | 1,292,001 | | - | AAA |
| Negotiable Certificates of Deposit | | 1,146,166 | | - | | 1,146,166 | N/A |
| U.S. Treasury | | 246,641 | | - | | 246,641 | AAA |
| U.S. government agency | | 5,645,596 | | 2,499,540 | | 3,146,056 | AAA |
| Bond mutual funds | | 107,902 | | - | | 107,902 | AA |
| Stock mutual funds | _ | 302,070 | | | _ | 302,070 | N/A |
| Total cash equivalents and investments | \$ | 15,556,004 | \$ | 10,607,169 | \$ | 4,948,835 | |

Notes to Financial Statements June 30, 2019

Note 3: Cash and Cash Equivalents and Investments (continued)

Investments by Fair Value Level - The College categorizes its fair value measurements at fair value within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted market prices in active markets for identical assets and Level 2 inputs are significant other observable inputs.

As of June 30, 2019 the College's investments had the following recurring fair value measurements:

| Investment Type | 2019 | | Level 1 | | Level 2 | |
|------------------------------------|-----------------|----|-----------|----|-----------|--|
| Money market | \$ 1,292,001 | \$ | 1,292,001 | \$ | - | |
| Negotiable Certificates of Deposit | 1,146,166 | | - | | 1,146,166 | |
| U.S. Treasury | 246,641 | | - | | 246,641 | |
| U.S. government agency | 5,645,597 | | - | | 5,645,597 | |
| Bond mutual funds | 107,902 | | 107,902 | | - | |
| Stock mutual funds | 302,070 | | 302,070 | | - | |
| Total investments | \$ 8,740,377 | \$ | 1,701,973 | \$ | 7,038,404 | |

The Star Ohio investment balance of \$6,815,628 as of June 30, 2019 is not included in the table above as this investment is valued at amortized cost.

Level 1 investments include money market investments that are valued at amortized cost which approximates fair value. Level 1 investments also include directly held registered bond and stock mutual funds, and are valued using prices quoted in active markets that the custodian and College have the ability to access.

Level 2 investments include US government agencies and obligations and negotiable certificates of deposit. The evaluated prices may be determined by factors which include, but are not limited to, market quotations, yields, maturities, call features, ratings, institutional size trading in similar groups of securities and developments related to specific securities.

Notes to Financial Statements June 30, 2019

Note 4: Loans and Other Receivables

Loans and other receivables relate to several activities including tuition and fees, auxiliary sales, and miscellaneous sales and services. Loans and other receivables are recorded net of allowances for uncollectible accounts of \$3,965,107 at June 30, 2019.

| | Current | Noncurrent | | |
|---|---------------|---------------|--|--|
| | Portion - Net | Portion - Net | | |
| Federal Perkins and nursing student loans | \$ - | \$ 6,673 | | |
| Employee computer financing | 14,276 | 7,073 | | |
| Student accounts | 9,231,427 | - | | |
| Debt proceeds receivable | - | - | | |
| Auxiliary receivables | 10,922 | - | | |
| Interest receivable | 28,113 | - | | |
| Sales and service receivables | 273,211 | | | |
| Total | \$ 9,557,949 | \$ 13,746 | | |

Federal Direct Loans processed for students by the College totaled \$8,591,328 during the year ended June 30, 2019. The College is responsible only for the performance of certain administrative duties with respect to the Federal Direct Loans Program and, accordingly, these loans are not included in the College's financial statements.

Notes to Financial Statements June 30, 2019

Note 5: Capital Assets

Capital asset activity for the year ended June 30, 2019 was as follows:

| | June 30, 2018 Balance | | | Additions | | Retirements and Transfers | | | June 30, 2019 Balance | |
|--------------------------------|--------------------------|-------------|----|------------|-----|------------------------------|--------------|----|--------------------------|--|
| Nondepreciable assets: | | | | | | | | | | |
| Land | \$ | 2,793,744 | \$ | - | | \$ | - | \$ | 2,793,744 | |
| Construction in progress | | 59,226,941 | | 1,002,528 | | | (59,206,941) | | 1,022,528 | |
| Depreciable assets: | | | | | | | | | | |
| Land improvements | | 4,687,784 | | - | | | - | | 4,687,784 | |
| Infrastructure | | 6,390,067 | | - | | | - | | 6,390,067 | |
| Buildings and improvements | | 105,094,550 | | 67,348,832 | | | - | | 172,443,382 | |
| Equipment and vehicles | | 17,627,051 | | 4,012,410 | | | (212,610) | | 21,426,851 | |
| Software and library books | _ | 12,034,415 | _ | 299,667 | | _ | _ | _ | 12,334,082 | |
| Total capital assets | | 207,854,552 | | 72,663,437 | | | (59,419,551) | | 221,098,438 | |
| Less accumulated depreciation: | | | | | | | | | | |
| Land improvements | | 3,462,430 | | 121,468 | | | - | | 3,583,898 | |
| Infrastructure | | 4,046,611 | | 181,702 | | | - | | 4,228,313 | |
| Buildings and improvements | | 58,902,854 | | 3,238,098 | | | - | | 62,140,952 | |
| Equipment and vehicles | | 12,112,235 | | 1,466,880 | | | (200,276) | | 13,378,839 | |
| Software and library books | _ | 10,977,368 | _ | 356,769 | | | - | _ | 11,334,137 | |
| Total accumulated depreciation | | 89,501,498 | | 5,364,917 | (1) | | (200,276) | _ | 94,666,139 | |
| Capital assets - Net | S | 118,353,054 | \$ | 67,298,520 | | \$ | (59,219,275) | \$ | 126,432,299 | |

⁽¹⁾ Includes \$8,749 capitalized interest amortization expense

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Notes to Financial Statements June 30, 2019

Note 6: Long-Term Obligations

Long-term obligations activity for the year ended June 30, 2019 was as follows:

| | June 30, 2018 | | | June 30, 2019 | | | | | |
|--|----------------|----|------------|---------------|------------|----|-------------|----|----------------|
| | Balance | | Additions | _ | Reductions | | Balance | C | urrent Portion |
| Torretory Add Affections | | | | | | | | | |
| Long-term debt obligations: Certificates of Participations 2019 | s - | s | 22,510,000 | • | | s | 22,510,000 | • | |
| Premium on Certificates of Participations | 3 - | 3 | 1,489,083 | , | 4,965 | 3 | 1,484,118 | 3 | 59,563 |
| Tax Anticipation Notes, Series 2017B | 10.000.000 | | 1,409,003 | | 10.000.000 | | 1,404,110 | | 39,303 |
| Tax Anticipation Notes, Series 2017B | 10,000,000 | | - | | 10,000,000 | | - | | - |
| OAODA Loan 2016 | 9,350,754 | | - | | 715,750 | | 8.635.004 | | 728,991 |
| General Receipts Bonds, Series 2016A | 21,355,000 | | - | | 155,000 | | 21,200,000 | | 150,000 |
| Premium on General Receipts Bonds | 1,456,990 | | - | | 59,267 | | 1,397,723 | | 59,267 |
| General Receipts Bonds. Series 2016B | 7.155.000 | | - | | 855,000 | | 6,300,000 | | 880,000 |
| Premium on General Receipts Bonds | 150,798 | | _ | | 6.134 | | 144,664 | | 6,134 |
| General Receipts Bonds, Series 2016C | 8,575,000 | | _ | | 0,154 | | 8,575,000 | | 0,154 |
| Premium on General Receipts Bonds | 917,541 | | _ | | 51.936 | | 865,605 | | 51,936 |
| General Receipts Bonds, Series 2014 | 20,700,000 | | | | 21,250 | | 20,700,000 | | 735,000 |
| Premium on General Receipts Bonds | 447,993 | | _ | | 20,918 | | 427,075 | | 20,918 |
| Total | 90,109,076 | | 23,999,083 | | 21,868,970 | | 92,239,189 | | 2,691,809 |
| Net Pension Liability: | | | | | | | | | |
| SERS | 29,488,808 | | _ | | 2.682,088 | | 26,806,720 | | _ |
| STRS | 41,956,116 | | _ | | 3,930,597 | | 38,025,519 | | _ |
| Total | 71,444,924 | | | | 6,612,685 | | 64,832,239 | | - |
| Net OPEB Liability: | | | | | | | | | |
| SERS | 12,955,098 | | | | 263,276 | | 12,691,822 | | |
| STRS | 6,891,004 | | - | | 6,891,004 | | 12,091,022 | | - |
| | | | | _ | | _ | | _ | |
| Total | 19,846,102 | | - | | 7,154,280 | | 12,691,822 | | - |
| Other noncurrent obligations: | | | | | | | | | |
| Reserve for compensated absences | 1,744,618 | | 169,193 | | - | | 1,913,811 | | 1,095,430 |
| Other liabilities | 150,000 | _ | | _ | 150,000 | _ | | _ | _ |
| Total long-term obligations | \$ 183,294,720 | \$ | 24,168,276 | \$ | 35,785,935 | \$ | 171,677,061 | \$ | 3,787,239 |

On May 23, 2019, the College issued \$22,510,000 of Certificates of Participation (the "Certificates") for the purpose of refinancing the \$10,000,000 Tax Anticipation Notes, Series 2017A, dated January 18, 2017 and the \$10,000,000 Tax Anticipation Notes, Series 2017B, dated July 19, 2017, and to provide additional funds for various capital projects. The Tax Anticipation Notes were issued for the purpose of the acquisition of sites, the erection, furnishing, and equipment of buildings, the acquisition, construction or improvement of any property which the Board of Trustees of a community college district is authorized to acquire, construct, or improve, including the Health Technologies Building. The Certificates are at fixed interest rates ranging from 3.125 percent to 5.0 percent and a final maturity in 2044.

Notes to Financial Statements June 30, 2019

Note 6: Long-Term Obligations (continued)

The Certificates maturing after October 1, 2028 shall be subject to redemption at the option of the Trustee, at the direction of the District, either in whole or in part, in such order of maturity as the Trustee shall determine, at the Trustee shall determine, at the direction of the district, on any date on or after April 1, 2029, at 100 percent of par amount of the Certificates redeemed plus, in each case, accrued interest to the date fixed for redemption. The Term Certificates maturing on October 1, 2044 are subject to mandatory sinking fund redemption at a redemption price of 100 percent of the principal amount to be redeemed, plus accrued interest to the date of redemption.

The Certificates are secured, with the Health Technologies Building pledged as collateral. The Certificates specify terms in the event of default. The occurrence of any one or more of the following events constitutes an "Event of Default" under this Lease:

- 1. The College's failure to make, during any Lease Term, any Lease Payment (or any other payment) when due in accordance with the terms of this Lease;
- 2. The College's failure to perform or observe any other covenant, condition or agreement to be performed or observed by it under this Lease, and the failure is not cured within 30 days after written notice of the failure to the College by the Lessor or, if the failure is of such a nature that it cannot practicably be cured within such 30 days, steps satisfactory to the Lessor are not taken to cure the failure within such 30 days and the failure is not cured within 90 days after such written notice of the failure to the College by the Lessor; or
- 3. The discovery by the Trustee or Lessor that any material statement, representation or warranty made by the College in this Lease or in any writing delivered by the College pursuant to or in connection with this Lease is false, misleading or erroneous in any material respect; provided, however, that the Lessor shall not be under any duty to investigate, inquire or ascertain whether any such statements, representations or warranties are false, misleading or erroneous.

The Certificates contain a provision that upon the occurrence of an Event of Default, and as long as the Event of Default is continuing, the Lessor shall be entitled to seek recovery of its damages in an action, suit or proceeding, to the extent permitted under the applicable laws of damages in an action, suit or proceeding, to the extent permitted under the applicable laws of the State or any other applicable law or proceed by appropriate court; provided, however, that there shall be no right under any circumstances to (i) accelerate the maturities of the Rent payments or to otherwise declare any Rent not then past due or in default to be immediately due and payable except as to the portions of Lease Payments provided for a Fiscal Year in which appropriations are made; or (ii) take physical possession of the Project Facilities to the extent that doing so would impair or impede the College's abilities to operate the Project.

The Certificates contain a provision which specifies that the College will remain liable for all covenants and obligations under this Lease, and for all legal fees and other costs and expenses to the extent permitted by law,

Notes to Financial Statements June 30, 2019

Note 6: Long-Term Obligations (continued)

including court costs awarded by a court of competent jurisdiction, incurred by the Lessor with respect to the enforcement of any of the remedies under this Lease, when a court of competent jurisdiction has finally adjudicated that an Event of Default has occurred. If an Event of Default occurs and the Lessor incurs expenses, including attorneys' fees, in connection with the enforcement of or the collection of amounts due under this Lease, the College shall reimburse the Lessor to the extent permitted by law for the expenses so incurred upon demand. The Lessor shall be entitled to seek recovery of such expenses in an action, suit or proceeding to the extent permitted by State law.

Effective July 19, 2017, the College issued Tax Anticipation Notes (Series 2017B Notes) in anticipation of the collection of a fraction of the proceeds to be received from the collection of a 1.7 mills ad valorem property tax in excess of the 10 mills limitation (the "Tax Levy") for that purpose approved by the electors of the College at an election held on November 3, 1970 and replaced by a vote of the electors on November 2, 2010. The notes are in the amount of \$10,000,000 at a fixed interest rate of 2.44 percent and a maturity date of 2027. The College used the proceeds for the erection, furnishing and equipment of buildings and the improvement of various properties.

All of the draws from the proceeds of the Series 2017B Notes were completed as of August 1, 2019. The principal and interest on the Series 2017B Notes were to be paid from the proceeds of the tax levy as levied on all property subject to ad valorem taxes levied by the College's Board of Trustees. Semiannual interest payments would have been due on June 1st and December 1st each year commencing on December 1, 2019. Custom annual principal payments would have been due on December 1st of each year commencing on December 1, 2019.

On June 3, 2019, the \$10,000,000 Tax Anticipation Notes, Series 2017B, issued on July 19, 2017, were called for optional redemption at par, plus interest accrued to the redemption date.

Effective January 18, 2017, the College issued Tax Anticipation Notes (Series 2017A Notes) in anticipation of the collection of a fraction of the proceeds to be received from the collection of a 1.7 mills ad valorem property tax in excess of the Tax Levy for that purpose approved by the electors of the College at an election held on November 3, 1970 and replaced by a vote of the electors on November 2, 2010. The notes were in the amount of \$10,000,000 at a fixed interest rate of 2.7 percent and a maturity date of 2027. The Series 2017A Notes were issued for the purpose of providing funds for the acquisition of sites; the erection, furnishing, and equipment of buildings; the acquisition, construction, or improvement of any property which the Board of Trustees of the community college district is authorized to acquire, construct, or improve, and which has an estimated life of usefulness of five years or more as certified by the fiscal officer; and the payment of operating costs of the College.

The Series 2017A Notes were payable as to both principal and interest from the proceeds of the Tax Levy, and were issued under authority of and pursuant to the laws of the State of Ohio, particularly Sections 3354.12 and 133.24 of the Revised Code, the requisite majority vote of the electors of the College cast at an election held on November 2, 2010 upon the question of the Tax Levy, and a resolution adopted by the board of trustees of the College on December 1, 2016 and a Certificate of Award dated January 18, 2017 (collectively, the "Note Legislation"). The Series 2017A Notes were subject to mandatory sinking fund redemption at a redemption

Notes to Financial Statements June 30, 2019

Note 6: Long-Term Obligations (continued)

price of 100 percent of the principal amount to be redeemed, plus accrued interest to the date of redemption, on December 1 of the years and in the respective principal amount.

On June 3, 2019, the \$10,000,000 Tax Anticipation Notes, Series 2017A, issued on January 18, 2017, were called for optional redemption at par, plus interest accrued to the redemption date.

In 2016, the College and the Ohio Air Quality Development Authority (OAQDA) entered into a resolution where the OAQDA authorized issuance of revenue bonds in the aggregate principal amount of \$10,388,237 at fixed interest rates ranging from 1.85 percent to 3.62 percent and a final maturity in 2029. The proceeds were used to assist in the financing of certain air quality facilities in the form of energy conservation measures to be installed in the Lakeland Health Technology Building owned by the College. This major energy conservation project includes electrical upgrades to include interior/exterior lighting and controls, mechanical upgrades and HVAC upgrades, building envelope R-30 roof replacement and window reglazing or replacement, and water efficiency.

In 2016, the College issued \$21,510,000 in Series 2016A Bonds at fixed interest rates ranging from 2.0 percent to 5.0 percent and a final maturity in 2042, for all or part of the cost of purchasing sites and for the erection, furnishing, and equipment of buildings, including buildings used for Applied Health Technology, Science and Bio-Science, and for the acquisition or construction of any property which the board of trustees of a community college district is authorized to acquire or construct, including infrastructure improvements. The Series 2016A Bonds maturing on or after December 1, 2027 are subject to redemption at the option of the College, either in whole or in part, in such order of maturity as the College shall determine, on any date on or after December 1, 2026, at a redemption price equal to 100% of the principal amount redeemed plus, in each case, accrued interest to the date fixed for redemption.

In 2016, the College issued \$8,990,000 in Series 2016B Bonds, at fixed interest rates ranging from 2.0 percent to 3.25 percent and a final maturity in 2025, to refund the 2008 Tax Anticipation Notes (Series 2008 Notes) previously issued on July 22, 2008 of \$8,500,000 and the 2011 Tax Anticipation Notes (Series 2011 Notes) previously issued on June 29, 2011 of \$9,500,000. The net proceeds were used to purchase direct obligations of the U.S. Government. Those securities were deposited in an irrevocable trust with an escrow agent. The securities and fixed earnings from the securities are sufficient to provide for all future debt service payments of the Series 2008 Notes and the Series 2011 Notes. As a result, the Series 2008 Notes and the Series 2011 Notes are considered defeased, and the College has removed the liabilities from its accounts. As the result of refunding, total debt service payments relating to the Series 2008 Notes, which were scheduled to mature in December 2019, were reduced by \$3,202,335, and total debt service payments relating to the Series 2011 Notes, which were scheduled to mature in December 2021, were reduced by \$6,509,850. The refunding of the Series 2008 Notes resulted in a difference between the reacquisition price and the net carrying amount of the old debt in the amount of \$169,235. The refunding of the Series 2011 Notes resulted in a difference between the reacquisition price and the net carrying amount of the old debt in the amount of \$317,890. As of June 30, 2019, \$-0- of the Series 2008 Notes remained outstanding and \$2,970,000 of the Series 2011 Notes remained outstanding. The Series 2016B Bonds, Series 2008 Notes and Series 2011 Notes are not subject to redemption at the option of the College prior to their stated maturity.

Notes to Financial Statements June 30, 2019

Note 6: Long-Term Obligations (continued)

In 2016, the College issued \$8,575,000 in Series 2016C Bonds, at fixed interest rates ranging from 3.5 percent to 4.0 percent and a final maturity in 2035, for the purpose of retiring the College's Facilities Construction and Improvement Notes, Series 2015, issued for the purpose of financing all or a part of the cost of purchasing sites and for the erection, furnishing, and equipment of buildings, including buildings used for Applied Health Technology, Science and Bio-Science, and for the acquisition or construction of any property which the board of trustees of a community college district is authorized to acquire or construct, including infrastructure improvements, and repaying moneys previously borrowed, advanced, or granted and expended for such purpose. The Bonds are subject to redemption at the option of the College, either in whole or in part, in such order of maturity as the College shall determine, on any date on or after December 1, 2025, at a redemption price equal to 100% of the principal amount redeemed plus, in each case, accrued interest to the date fixed for redemption.

The Series 2016A, 2016B, and 2016C Bonds are issued in conformity with Revised Code Chapter 133, and are, therefore, lawful investments for banks, savings and loan associations, credit union share guaranty corporations, trust companies, trustees, fiduciaries, insurance companies, including domestic for life and domestic not for life, trustees or other officers having charge of sinking and bond retirement or other funds of the State, subdivisions and taxing districts, the Commissioners of the Sinking Fund of the State, the Administrator of Workers' Compensation, the State teachers, public employees, and school employees retirement systems, and the police and firemen's disability and pension fund, and are eligible as security for the repayment of the deposit of public moneys.

The Series 2016A, 2016B, and 2016C Bonds have been duly authorized and executed by the District, and are valid and binding general obligations of the District. The Bonds are secured by the pledge of the full faith and credit of the District for the payment thereof and by the pledge of the District to levy ad valorem taxes outside the ten mill limitation of Article XII, Section 2 of the Constitution of the State of Ohio, upon all property on the general tax lists and duplicates of the District, in an amount sufficient to pay the principal of and interest on the Bonds when due, which taxes are unlimited as to rate and amount. Failure of the District to perform any of its undertakings contained in the Disclosure Certificates shall not constitute an event of default with respect to the Bonds. The exclusive remedy for any such failure shall be enforcement of the District's obligations to so perform by actions or proceedings taken in accordance with Ohio Revised Code Section 133.25(B)(4)(b) or Section 133.25(C)(1).

The 0.4 mills levy approved by Lake County voters on November 3, 2015 will fully fund the debt service requirements on the College's Series 2016A, 2016B, and 2016C Bonds.

In 2014, the College issued general receipts bonds in the amount of \$20.7 million representing the par amount of the bonds, at fixed interest rates ranging from 3.25 percent to 5.0 percent and a final maturity in 2039. The notes are dated November 25, 2014. Bond proceeds were used to refund the Series 2014 Tax Anticipation Notes, acquire the Holden University Center property, and to renovate science labs.

The Series 2014 Bonds are special obligations of the College. Bondholders have no right to have excises or taxes levied by the State of Ohio General Assembly or by the College for their payment. Principal and interest

Notes to Financial Statements June 30, 2019

Note 6: Long-Term Obligations (continued)

on the bonds are payable solely from and secured by a pledge of the College's general receipts and bond proceeds. State appropriations, local ad valorem property tax receipts, and other restricted receipts are specifically excluded from general receipts. According to bond covenants, the College includes in its budget for each fiscal year amounts from general receipts that are at least sufficient to pay debt service charges payable that fiscal year from general receipts, as well as to satisfy other requirements.

The Series 2014 Bonds contain provisions specifying terms in the event of default including remedies of trustee and holders. The occurrence of any one or more of the following events constitutes an "Event of Default":

- 1. Failure to pay any interest on any Obligation when and as the same shall have become due and payable;
- 2. Failure to pay the principal of or any premium on any Obligation when and as the same shall become due and payable, whether at the stated maturity thereof or by redemption or acceleration or pursuant to any Mandatory Sinking Fund Requirements;
- 3. Failure by the Issuer to perform or observe any other covenant, agreement or condition on the part of the Issuer contained in this Indenture or in the Obligations, which failure or Event of Default shall have continued for a period of 30 days after written notice, by registered or certified mail, given to the Issuer by the Trustee, specifying the failure or Event of Default and requiring the same to be remedied, which notice shall be given by the Trustee upon the written request of the Holders of not less than twenty five percent in aggregate principal amount of the Obligations then outstanding; provided that the Person or Persons requesting such notice may agree in writing to a 90-day extension of such period prior to the expiration of the initial 30-day period; provided further, however, that if the Issuer shall proceed to take curative action which, if begun and prosecuted with due diligence, cannot be completed within a period of 90 days, then such period shall be increased without such written extension to such extent as shall be necessary to enable the Issuer to diligently complete such curative action;
- 4. The Issuer shall (i) admit in writing its inability to pay its debts generally as they become due, (ii) have an order for relief entered in any case commenced by or against it under federal bankruptcy laws, as now or hereafter in effect, (iii) commence a proceeding under any federal or state bankruptcy, insolvency, reorganization or similar laws, or have such a proceeding commenced against it and have either an order of insolvency or reorganization entered against it or have the proceeding remain undismissed and unstayed for 90 days, (iv) make an assignment for the benefit of creditors, or, (v) have a receiver or trustee appointed for it or for the whole or substantial part of its property.

Upon the occurrence of any Event of Default, the Trustee may, and upon the written request of the Holders of not less than 25 percent in aggregate principal amount of the Obligations outstanding shall, declare the principal of all Obligations, together with accrued interest thereon, to be immediately due and payable on the announced accelerated maturity date. Upon any such declaration, which shall be made by a notice in writing given to the

Notes to Financial Statements June 30, 2019

Note 6: Long-Term Obligations (continued)

Issuer, the principal of and accrued interest, if any, on the ligations shall become and be immediately due and payable on the accelerated maturity date announced in such notice, which date shall be a Business Day not more than five days following the date of declaration of acceleration. Interest on the accelerated Obligations shall accrue to the announced accelerated maturity date; provided that interest shall continue to accrue on the Obligations after the announced accelerated maturity date to the extent that moneys are not on deposit on such date in the Bond Fund for the retirement of the principal of the Obligations.

Scheduled principal maturities and total debt service for fiscal years subsequent to June 30, 2019 are as follows:

| Fiscal Years Ending | Principal | | Interest | | Interest | | _ | Total |
|---------------------|-----------|------------|----------|------------|----------|-------------|---|-------|
| 2020 | \$ | 2,493,991 | \$ | 3,100,480 | \$ | 5,594,471 | | |
| 2021 | | 2,552,477 | | 3,153,759 | | 5,706,236 | | |
| 2022 | | 3,171,213 | | 3,066,683 | | 6,237,896 | | |
| 2023 | | 3,260,203 | | 2,965,327 | | 6,225,530 | | |
| 2024 | | 3,349,452 | | 2,857,538 | | 6,206,990 | | |
| 2025-2029 | | 18,145,977 | | 12,337,848 | | 30,483,825 | | |
| 2030-2034 | | 17,161,691 | | 8,856,270 | | 26,017,961 | | |
| 2035-2039 | | 20,065,000 | | 5,230,053 | | 25,295,053 | | |
| 2040-2044 | | 16,325,000 | | 1,427,769 | | 17,752,769 | | |
| 2045 | _ | 1,395,000 | | 23,540 | | 1,418,540 | | |
| Total | \$ | 87,920,004 | \$ | 43,019,267 | \$ | 130,939,271 | | |

Note 7: Operating Lease Obligations

The College has entered into various lease agreements, which are considered operating leases. Total rental expense under operating leases during the year ended June 30, 2019 amounted to \$222,359. Three operating leases are outstanding at June 30, 2019. One was for real estate property rentals for Lakeland's campus in Madison, one was for a motor vehicle, and the other was for office equipment.

The five-year lease on the College's facility in Madison was up for renewal on August 31, 2019. In light of the current and projected low enrollment at the Madison campus, the college has decided not to renew the lease.

Notes to Financial Statements June 30, 2019

Note 7: Operating Lease Obligations (continued)

Future minimum lease payments as of June 30, 2019 under operating leases are as follows:

| 2020 | | \$ 105,330 |
|------|-------|---------------|
| 2021 | | 72,534 |
| 2022 | | 2,130 |
| | Total | \$ 179,994 |

Note 8: State Appropriations

The College is a state-assisted institution of higher education and receives student-based support from the State. This support is determined annually based upon a formula devised by the State. In addition to this student support, the State provides funding for the construction of major academic plant facilities on the College's campus. The funding is obtained from the issuance of revenue bonds by the Ohio Public Facilities Commission (OPFC) which, in turn, is used for the construction and subsequent transfer of the facility to the College.

College facilities are not pledged as collateral for the OPFC revenue bonds. Instead, these bonds are supported by a pledge of monies in the Higher Education Bond Service Fund established in the custody of the Treasurer of the State. If sufficient monies are not available from the fund, the Ohio Department of Higher Education, formerly known as the Ohio Board of Regents, shall assess a special student fee uniformly applicable to students in state-assisted institutions of higher education throughout the state.

As a result of the above described financial assistance provided by the State to the College, outstanding debt issued by the OPFC is not included on the College's statements of net position. In addition, the appropriations by the general assembly to the Ohio Department of Higher Education for payments of debt service are not reflected and the related debt service payments are not recorded in the College's accounts.

Note 9: Local Appropriations

The College receives local appropriations in the form of property taxes levied against real and public utility property in the County of Lake, Ohio (the "County"). Real property taxes and public utility taxes are levied after October 1 on assessed value listed as of January 1, the lien date. Taxes collected on "real property" in one calendar year are levied in the preceding calendar year.

The electors within the County must approve any Lake County Community College District d/b/a Lakeland Community College property tax. Lake County Community College District d/b/a Lakeland Community College receives property taxes for operating and capital purposes from three levies approved by the County voters: a 1.7 mills stated rate for a continuing period, a 1.5 mills stated rate for 10 years, and a 0.4 mills for 27 years. On November 2, 2010, Lake County voters approved a "replacement" of the 1.7 mills continuing levy.

Notes to Financial Statements June 30, 2019

Note 9: Local Appropriations (continued)

With this replacement levy approved, the incremental revenue was approximately \$8.0 million effective in 2012 after generating \$4.0 million for half year assessments in 2011. The incremental \$8.0 million dollars, as compared to 2010, is expected to continue unless another replacement is passed. On November 8, 2011, the 1.5 mills levy was renewed by the Lake County voters. The 0.4 mills levy was approved by Lake County voters on November 3, 2015.

Revenue authorization is recognized based on the taxing authority's amounts to be distributed to the tax district and its certification of the College's annual budget. The taxing authority does not authorize the distribution of the tax assessment for the calendar year 2019 until October 2019, thus not legally making it available to the College until after the end of the College's fiscal year for that year's calendar assessment. The College has recognized one-half year of its real property and public utility property tax receipts due as an intergovernmental receivable in the current fiscal year. Property taxes receivable represent outstanding real and public utility property taxes, which were measurable at June 30, 2019. Total property tax collections for the next fiscal year are measurable amounts. However, since these revenue collections to be received during the available period are not intended to finance 2019 operations, the receivable amount is recorded as deferred inflows of resources.

Tax Incentives and Tax Abatements

Several of the cities, villages and townships within Lake County have authorized, through the passage of public ordinances/resolutions, different real estate tax incentives. The first of these incentives, which is authorized pursuant to Ohio Revised Code Chapter 5709, is called Tax Increment Financing Agreements (TIF's). Under a TIF, the property owner makes Payments in Lieu of Taxes (PILOT's) in the same amount as the property tax, on improvements made to the respective property since the inception of the TIF. The PILOT's are used by the respective cities, villages and townships to finance infrastructure improvements to the properties included within the TIF. The revenue derived from the PILOT's is redirected from the "normal" distribution had the TIF not been established. With respect to College funds, none of the PILOT's are remitted to the College, but instead are remitted to the respective cities, villages and townships to finance the construction of the respective improvements.

The following are the amounts that would have been received by the College, for the fiscal year ended June 30, 2019 had the TIF agreements not been established and the improvements still constructed:

| District | Total | | | |
|-----------------------|---------------|--|--|--|
| Mentor City | \$ 182,871 | | | |
| Painesville City | 45,356 | | | |
| Willowick City | 18,932 | | | |
| Concord Township | 12,942 | | | |
| Willoughby Hills City | 4,808 | | | |
| Madison Township | 1,438 | | | |
| Total | \$ 266,347 | | | |

Notes to Financial Statements June 30, 2019

Note 9: Local Appropriations (continued)

Tax Incentives and Tax Abatements (continued)

The second of these incentives, which is authorized pursuant to Ohio Revised Code Chapter 3735, is called Community Reinvestment Areas (CRA's). In order to establish a CRA, a city, village or township must survey the housing within its jurisdiction and determine that all or part(s) of the jurisdiction has an area(s) that has housing facilities or structures of historical significance and that repair of these facilities and/or structures is currently lacking incentives. By establishing a CRA within its jurisdiction, the respective government can offer real estate tax abatements on improvements made to such facilities and/or structures. The percentage and length of time of these abatements is negotiated by the respective government and property owner. With respect to College funds, none of the abated tax revenue is received during the duration of the abatement.

The following are the amounts that would have been received by the College, for the fiscal year ended June 30, 2019 had the CRA's not been established and the improvements still constructed:

| District | | Total | | | |
|---|----|--------|--|--|--|
| Willoughby City | \$ | 27,718 | | | |
| Mentor City | | 16,921 | | | |
| Painesville Township | | 6,775 | | | |
| Painesville City-Painesville Township School District | | 6,568 | | | |
| Willoughby Hills City | | 3,345 | | | |
| Eastlake City | | 1,578 | | | |
| Painesville City | | 578 | | | |
| Total | \$ | 63,483 | | | |

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Notes to Financial Statements June 30, 2019

Note 10 – Defined Benefit Pension Plans

Net Pension/OPEB Liability

The net pension/OPEB liability (asset) reported on the statement of net position represents a liability to employees for pensions/OPEB. Pensions/OPEB are a component of exchange transactions – between an employer and its employees – of salaries and benefits for employee services. Pensions/OPEB are provided to an employee – on a deferred-payment basis – as part of the total compensation package offered by an employer for employee services each financial period. The obligation to sacrifice resources for pensions/OPEB is a present obligation because it was created as a result of employment exchanges that already have occurred.

The net pension/OPEB liability (asset) represents the College's proportionate share of each pension/OPEB plan's collective actuarial present value of projected benefit payments attributable to past periods of service, net of each pension/OPEB plan's fiduciary net position. The net pension/OPEB liability (asset) calculation is dependent on critical long-term variables, including estimated average life expectancies, earnings on investments, cost of living adjustments and others. While these estimates use the best information available, unknowable future events require adjusting this estimate annually.

Ohio Revised Code limits the College's obligation for this liability to annually required payments. The College cannot control benefit terms or the manner in which pensions/OPEB are financed; however, the College does receive the benefit of employees' services in exchange for compensation including pension and OPEB.

GASB 68 and 75 assumes the liability is solely the obligation of the employer, because (1) they benefit from employee services; and (2) state statute requires all funding to come from these employers. All contributions to date have come solely from these employers (which also includes costs paid in the form of withholdings from employees). The retirement systems may allocate a portion of the employer contributions to provide for OPEB benefits including primarily health care. In most cases, health care plan enrollees pay a portion of the health care costs in the form of a monthly premium.

State statute requires the retirement systems to amortize unfunded pension/OPEB liabilities within 30 years. If the pension/OPEB amortization period exceeds 30 years, each retirement system's board must propose corrective action to the state legislature. Any resulting legislative change to benefits or funding could significantly affect the net pension/OPEB liability (asset). Resulting adjustments to the net pension/OPEB liability (asset) would be effective when the changes are legally enforceable. The Ohio Revised Code permits, but does not require the retirement systems to provide healthcare to eligible benefit recipients.

The proportionate share of each plan's unfunded benefits is presented as a long-term net pension/OPEB liability on the accrual basis of accounting. Funded benefits is presented as a long-term net pension/OPEB asset. Any liability for the contractually-required contribution outstanding at the end of the year is included as accrued liability. The remainder of this note includes the required pension disclosures. See Note 11 for the required OPEB disclosures.

Notes to Financial Statements June 30, 2019

Note 10 – Defined Benefit Pension Plans (continued)

Plan Description - School Employees Retirement System (SERS)

Plan Description – College non-teaching employees participate in SERS, a cost-sharing, multiple-employer defined benefit pension plan administered by SERS. SERS provides retirement, disability and survivor benefits, annual cost-of-living adjustments, and death benefits to plan members and beneficiaries. Authority to establish and amend benefits is provided by Ohio Revised Code Chapter 3309. SERS issues a publicly available, stand-alone financial report that includes financial statements, required supplementary information and detailed information about SERS' fiduciary net position. That report can be obtained by visiting the SERS website at www.ohsers.org under Employers/Audit Resources.

Age and service requirements for retirement are as follows:

| | Eligible to Retire on or before August 1, 2017 * | Eligible to Retire on or after August 1, 2017 | | | |
|------------------------------|--|--|--|--|--|
| Full Benefits | Any age with 30 years of service credit Age 65 with 5 years of service credit | Age 67 with 10 years of service credit; or Age 57 with 30 years of service credit | | | |
| Actuarially Reduced Benefits | Age 60 with 5 years of service credit Age 55 with 25 years of service credit | Age 62 with 10 years of service credit; or Age 60 with 25 years of service credit | | | |

^{*} Members with 25 years of service credit as of August 1, 2017, will be included in this plan.

Annual retirement benefits are calculated based on final average salary multiplied by a percentage that varies based on year of service; 2.2% for the first thirty years of service and 2.5% for years of service credit over 30. Final average salary is the average of the highest three years of salary.

An individual whose benefit effective date is before April 1, 2019, is eligible for a cost of living adjustment (COLA) on the first anniversary date of the benefit. Beginning April 1, 2019, new benefit recipients must wait until the fourth anniversary of their benefit for COLA eligibility. The COLA is added each year to the base benefit amount on the anniversary date of the benefit. A three-year COLA suspension is in effect for all benefit recipients for the years 2019, 2020, and 2021. Upon resumption of the COLA, it will be indexed to the percentage increase in the CPI-W, not to exceed 2.5% and with a floor of 0%, per House Bill 49.

Funding Policy – Plan members are required to contribute 10% of their annual covered salary and the College is required to contribute 14% of annual covered payroll. The contribution requirements of plan members and employers are established and may be amended by the SERS' Retirement Board up to statutory maximum amounts of 10% for plan members and 14% for employers. The Retirement Board, acting with the advice of the actuary, allocates the employer contribution rate among four of the System's funds (Pension Trust Fund, Death Benefit Fund, Medicare B Fund, and Health Care Fund). For the fiscal year ended June 30, 2019, the allocation to pension, death benefits, and Medicare B was 13.5% and the remaining 0.5% was made to the Health Care Fund.

Notes to Financial Statements June 30, 2019

Note 10: Defined Benefit Pension Plans (continued)

Plan Description - School Employees Retirement System (SERS)

Alternative Retirement Plan – Eligible faculty of Ohio's public colleges and universities may choose to enroll in either SERS or an alternative retirement plan (ARP) offered by their employer. Employees have 120 days from their date of hire to select a retirement plan. For employees who select an ARP, employers are required to remit employer contributions to SERS at a rate of 3.48% of payroll in fiscal year 2019.

The College's contractually required contribution to SERS for pension was \$2,185,337 for fiscal year 2019.

Plan Description - State Teachers Retirement System (STRS)

Plan Description – College licensed teachers and other faculty members participate in STRS Ohio, a cost-sharing multiple-employer public employee retirement system administered by STRS. STRS provides retirement and disability benefits to members and death and survivor benefits to beneficiaries. STRS issues a stand-alone financial report that includes financial statements, required supplementary information and detailed information about STRS' fiduciary net position. That report can be obtained by writing to STRS, 275 E. Broad St., Columbus, OH 43215-3771, by calling (888) 227-7877, or by visiting the STRS Web site at www.strsoh.org.

New members have a choice of three retirement plans; a Defined Benefit (DB) Plan, a Defined Contribution (DC) Plan and a Combined Plan. Benefits are established by Ohio Revised Code Chapter 3307.

The DB plan offers an annual retirement allowance, payable for life, based on the average of the member's five highest years of earnings multiplied by 2.2% for each year of credited service. For July 1, 2015 and earlier, the annual allowance is determined by multiplying final average salary (average of three highest years of earnings) by 2.2% for the first 30 years of credited service. Each year over 30 years is incrementally increased by 0.1% starting at 2.5% for the 31st year of contributing service up to a maximum allowance of 100% of final average salary. Upon reaching 35 years of Ohio service, the first 31 years of Ohio contributing service are multiplied by 2.5%, and each year over 31 years is incrementally increased by 0.1% starting at 2.6% for the 32nd year. Effective August 1, 2017 through July 1, 2019 members are eligible to retire at age 60 with five years of qualifying service credit, or age 55 with 27 years of service, or 30 years of service regardless of age. Eligibility changes will be phased in until August 1, 2026, when retirement eligibility for unreduced benefits will be five years of service credit and at least age 60. Retirement eligibility for reduced benefits will be five years of service credit and age 60, or 30 years of service credit regardless of age.

The DC Plan benefits are established under Chapter 3307.80 to 3307.89 of the Ohio Revised Code. The DC Plan allows members to place all their member contributions and 9.53% of the 14% employer contributions into an investment account. Investment allocation decisions are determined by the member. The remaining 4.47% of the 14% employer rate is allocated to help offset the defined benefit unfunded liability. A member is eligible to receive a retirement benefit at age 50 and termination of employment. The member may elect to receive a lifetime monthly annuity or a lump sum withdrawal. Employer contributions into member accounts are vested after the first anniversary of the first day of paid service. Members vest 20% per year in employer

Notes to Financial Statements June 30, 2019

Note 10: Defined Benefit Pension Plans (continued)

Plan Description - State Teachers Retirement System (STRS) (continued)

contributions and all gains and losses on those contributions. Members who become disabled are entitled only to their account balances. The member's beneficiary is entitled to receive the member's account balance should he/she die before retirement benefits begin.

The Combined Plan offers features of both the DB Plan and the DC Plan. In the Combined Plan, 12% of the 14% member rate in fiscal year 2019 and 11.53% of the 14% member contribution rate goes to the DC Plan and the remaining amount is applied to the DB Plan. Member contributions to the DC Plan are allocated among investment choices by the member, and employer contributions are used to fund a defined benefit payment. A member's defined benefit is determined by multiplying 1.0% of the member's final average salary by the member's years of service credit. The defined benefit portion of the Combined Plan payment is payable to a member on or after age 60 with five years of service. The defined contribution portion of the account may be taken as a lump sum payment or converted to a lifetime monthly annuity after termination of employment at age 50 or later.

New members who choose the DC plan or Combined Plan will have another opportunity to reselect a permanent plan during their fifth year of membership. Members may remain in the same plan or transfer to another STRS plan. The optional annuitization of a member's defined contribution account or the defined contribution portion of a member's Combined Plan account to a lifetime benefit results in STRS bearing the risk of investment gain or loss on the account. STRS has therefore included all three plan options as one defined benefit plan for GASB 68 reporting purposes.

A DB or Combined Plan member with five or more years of credited service who is determined to be disabled may qualify for a disability benefit. Eligible survivors of members who die before service retirement may qualify for monthly benefits. New members on or after July 1, 2013, must have at least ten years of qualifying service credit to apply for disability benefits.

A death benefit of \$1,000 is payable to the beneficiary of each deceased retired member who participated in the DB Plan. Death benefit coverage up to \$2,000 can be purchased by participants in the DB, DC or Combined Plans.

Alternative Retirement Plan – Eligible faculty of Ohio's public colleges and universities may choose to enroll in either STRS Ohio or an alternative retirement plan (ARP) offered by their employer. Employees have 120 days from their date of hire to select a retirement plan. For employees who select an ARP, employers are required to remit employer contributions to STRS Ohio at a rate of 4.47% of payroll in fiscal year 2019.

Administrative Expenses – The costs of administering the Defined Benefit and postemployment health care plans are financed by investment income. The administrative costs of the Defined Contribution Plan are financed by participant fees.

Notes to Financial Statements June 30, 2019

Note 10: Defined Benefit Pension Plans (continued)

Plan Description - State Teachers Retirement System (STRS) (continued)

Funding Policy – Employer and member contribution rates are established by the State Teachers Retirement Board and limited by Chapter 3307 of the Ohio Revised Code. For the fiscal year ended June 30, 2019 the employer rate was 14% and the plan members were also required to contribute 14% of covered salary.

The College's contractually required contributions to STRS was \$2,739,481 for fiscal year 2019.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

The net pension liability was measured as of June 30, 2018, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The College's proportion of the net pension liability was based on the College's share of contributions to the pension plan relative to the contributions of all participating entities.

Following is information related to the proportionate share and pension expense at June 30, 2019:

| | SERS | STRS | Total |
|--|-------------------------|-------------------|----------------|
| Proportion of net pension liability current measurement date | 0.468061% | 0.172940% | |
| Proportion of net pension liability prior measurement date Change in proportionate share | 0.493555% (0.025494) | | |
| Proportionate share of the net pension liability | \$ 26,806,72 | 0 \$ 38,025,519 | \$ 64,832,239 |
| Pension expense (reduction of expense) | \$ (1,065,71 | 3) \$ (2,171,951) | \$ (3,237,664) |

Deferred outflows/inflows of resources represent the effect of changes in the net pension liability due to the difference between projected and actual investment earnings, differences between expected and actual actuarial experience, changes in assumptions and changes in the College's proportion of the collective net pension liability. The deferred outflows and deferred inflows are to be included in pension expense over current and future periods. The difference between projected and actual investment earnings is recognized in pension expense using a straight line method over a five year period beginning in the current year. Deferred outflows and deferred inflows resulting from changes in sources other than differences between projected and actual investment earnings are amortized over the average expected remaining service lives of all members (both active and inactive) using the straight line method. Employer contributions to the pension plan subsequent to the measurement date are also required to be reported as a deferred outflow of resources.

Notes to Financial Statements June 30, 2019

Note 10: Defined Benefit Pension Plans (continued)

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (continued)

At June 30, 2019, the College reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

| | | SERS | STRS | Total |
|---|----|-----------|------------------|------------------|
| Deferred outflows of resources | | | | |
| Differences between expected and actual experience | \$ | 1,470,179 | \$ 877,745 | \$ 2,347,924 |
| Changes in assumptions | | 605,354 | 6,738,839 | 7,344,193 |
| College contributions subsequent to the measurement date | | 2,185,337 | 2,739,481 | 4,924,818 |
| incusurement date | • | 2,105,557 | 2,732,101 | 1,721,010 |
| Total deferred outflows of resources | \$ | 4,260,870 | \$ 10,356,065 | \$ 14,616,935 |
| | | SERS | STRS | Total |
| Deferred inflows of resources | | | | |
| Differences between expected and actual experience | \$ | - | \$ 248,330 | \$ 248,330 |
| Net difference between projected and | | | | |
| actual earnings on pension plan investments | | 742,733 | 2,305,824 | 3,048,557 |
| Changes in proportionate share and difference in employer contributions | - | 1,602,271 | 2,388,148 | 3,990,419 |
| Total deferred inflows of resources | \$ | 2,345,004 | \$ 4,942,302 | \$ 7,287,306 |

The \$4,924,818 reported as deferred outflows of resources related to pension resulting from College contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pension will be recognized in pension expense as follows:

| | _ | SERS | STRS | Total |
|-----------------------------|-----------------|---------------------|---------------------|-----------|
| Fiscal Year Ending June 30: | | | | |
| 2020 | \$ | 824,653 \$ | 1,831,037 \$ | 2,655,690 |
| 2021 | | 13,390 | 1,596,351 | 1,609,741 |
| 2022 | | (879,725) | (111,424) | (991,149) |
| 2023 | | (227,789) | (641,682) | (869,471) |
| | | | | |
| Total | \$ __ | <u>(269,471)</u> \$ | <u>2,674,282</u> \$ | 2,404,811 |

Notes to Financial Statements June 30, 2019

Note 10: Defined Benefit Pension Plans (continued)

Actuarial Assumptions - SERS

SERS' total pension liability was determined by their actuaries in accordance with GASB Statement No. 67, as part of their annual actuarial valuation for each defined benefit retirement plan. Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts (e.g., salaries, credited service) and assumptions about the probability of occurrence of events far into the future (e.g., mortality, disabilities, retirements, employment termination). Actuarially determined amounts are subject to continual review and potential modifications, as actual results are compared with past expectations and new estimates are made about the future.

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employers and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing benefit costs between the employers and plan members to that point. The projection of benefits for financial reporting purposes does not explicitly incorporate the potential effects of legal or contractual funding limitations.

Actuarial calculations reflect a long-term perspective. For a newly hired employee, actuarial calculations will take into account the employee's entire career with the employer and also take into consideration the benefits, if any, paid to the employee after termination of employment until the death of the employee and any applicable contingent annuitant. In many cases actuarial calculations reflect several decades of service with the employer and the payment of benefits after termination.

Key methods and assumptions used in calculating the total pension liability in the latest actuarial valuation, prepared as of June 30, 2018 are presented below:

Wage inflation
Wage increase

Cost of living increases (COLA) 2.50% on and after April 1, 2019, COLA

for future retirees will be delayed for three years following commencement.

3.00%

3.50% to 18.20 %

Investment rate of return 7.50%, net System expenses, including inflation Actuarial cost method Entry Age Normal

Mortality rates were based on the RP-2014 Blue Collar Mortality Table with fully generational projection and a five year age set-back for both males and females. Mortality among service retired members, and beneficiaries were based upon the RP-2014 Blue Collar Mortality Table with fully generational projection with Scale BB, 120% of male rates, and 110% of female rates. Mortality among disable members were based upon the RP-2000 Disabled Mortality Table, 90% for male rates and 100% for female rates, set back five years is used for the period after disability retirement.

The actuarial assumptions used were based on the results of the most recent experience study which was completed on June 30, 2015.

Notes to Financial Statements June 30, 2019

Note 10: Defined Benefit Pension Plans (continued)

Actuarial Assumptions – SERS (continued)

The long-term return expectation for the pension plan investments has been determined using a building-block approach and assumes a time horizon, as defined in SERS' *Statement of Investment Policy*. A forecasted rate of inflation serves as the baseline for the return expectation. Various real return premiums over the baseline inflation rate have been established for each asset class. The long-term expected nominal rate of return has been determined by calculating a weighted averaged of the expected real return premiums for each asset class, adding the projected inflation rate, and adding the expected return from rebalancing uncorrelated asset classes.

The target allocation and best estimates of arithmetic real rates of return for each major assets class are summarized in the following table:

| | Target | Long-Term Expected |
|------------------------|------------|---------------------|
| Asset Class | Allocation | Real Rate of Return |
| Cash | 1.00% | 0.50% |
| US equity | 22.50 | 4.75 |
| International equity | 22.50 | 7.00 |
| Fixed income | 19.00 | 1.50 |
| Private equity | 10.00 | 8.00 |
| Real assets | 15.00 | 5.00 |
| Multi-asset strategies | 10.00 | 3.00 |
| Total | 100.00% | |

Discount Rate The total pension liability was calculated using the discount rate of 7.50%. The projection of cash flows used to determine the discount rate assumed the contributions from employers and from the members would be computed based on contribution requirements as stipulated by State statute. Projected inflows from investment earning were calculated using the long-term assumed investment rate of return (7.50%). Based on those assumptions, the plan's fiduciary net position was projected to be available to make all future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefits to determine the total pension liability.

Sensitivity of the College's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate Net pension liability is sensitive to changes in the discount rate, and to illustrate the potential impact the following table presents the net pension liability calculated using the discount rate of 7.50%, as well as what each plan's net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.50%), or one percentage point higher (8.50%) than the current rate.

Notes to Financial Statements June 30, 2019

Note 10: Defined Benefit Pension Plans (continued)

Actuarial Assumptions – SERS (continued)

| | Current | | | | | | |
|-------------------------------|-------------|------------|----|---------------|----|-------------|--|
| | 1% Decrease | | | Discount Rate | | 1% Increase | |
| | _ | (6.50%) | | (7.50%) | _ | (8.50%) | |
| College's proportionate share | | | | | | | |
| of the net pension liability | \$ | 37,759,287 | \$ | 26,806,720 | \$ | 17,623,726 | |

Actuarial Assumptions – STRS

Actuarial assumptions used in the June 30, 2019 valuation are based on prior year measurement date of July 1, 2018. The actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

| Wage inflation | 2.50% |
|----------------------------|--|
| Projected salary increases | 12.50% at age 20 to 2.50% at age 65 |
| Investment rate of return | 7.45%, net of investment expenses, including inflation |
| Payroll increases | 3.00% |

Post-retirement mortality rates for healthy retirees are based on the RP-2014 Annuitant Mortality Table with 50% of rates through age 69, 70% of rates between ages 70 and 79, 90% of rates between ages 80 and 84, and 100% of rates thereafter, projected forward generationally using mortality improvement scale MP-2016. Post-retirement disabled mortality rates are based on the RP-2014 Disabled Mortality Table with 90% of rates for males and 100% of rates for females, projected forward generationally using mortality improvement scale MP-2016. Pre-retirement mortality rates are based on RP-2014 Employee Mortality Table, projected forward generationally using mortality improvement scale MP-2016.

Actuarial assumptions used in the July 1, 2018, valuation are based on the results of an actuarial experience study for the period July 1, 2011 through June 30, 2016.

STRS Ohio's investment consultant develops an estimate range for the investment return assumption based on the target allocation adopted by the Retirement Board. The target allocation and long-term expected rate of return for each major asset class are summarized as follows:

| | Target | Long Term Expected |
|----------------------|-----------------|----------------------|
| Asset Class | _ Allocation** | Real Rate of Return* |
| Domestic equity | 28.00 % | 7.35 % |
| International equity | 23.00 | 7.55 |
| Alternatives | 17.00 | 7.09 |
| Fixed income | 21.00 | 3.00 |
| Real estate | 10.00 | 6.00 |
| Liquidity reserves | 1.00 | 2.25 |
| Total | <u>100.00</u> % | |

Notes to Financial Statements June 30, 2019

Note 10: Defined Benefit Pension Plans (continued)

Actuarial Assumptions – STRS (continued)

* 10 year annualized geometric nominal returns include the real rate of return and inflation of 2.25%, and does not include investment expenses. Over a 30-year period, STRS Ohio's investment consultant indicates that the above target allocations should generate a return above the actuarial rate of return, without net value added by management.

Discount Rate The discount rate used to measure the total pension liability was 7.45% as of June 30, 2018. The projection of cash flows used to determine the discount rate assumes that member and employer contributions will be made at the statutory contribution rates in accordance with rate increases described above. For this purpose, only employer contributions that are intended to fund benefits of current plan members and their beneficiaries are included. Based on those assumptions, STRS Ohio's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members as of June 30, 2018. Therefore, the long-term expected rate of return on pension plan investments of 7.45% was applied to all periods of projected benefit payment to determine the total pension liability as of June 30, 2018.

Sensitivity of the College's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate The following table presents the College's proportionate share of the net pension liability calculated using the current period discount rate assumption of 7.45%, as well as what the College's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one-percentage-point lower (6.45%) or one-percentage-point higher (8.45%) than the current rate:

| | | | | Current | | |
|-------------------------------|----|-------------|----|---------------|----|-------------|
| | | 1% Decrease | I | Discount Rate | | 1% Increase |
| | _ | (6.45%) | _ | (7.45%) | _ | (8.45%) |
| College's proportionate share | | | | | | |
| of the net pension liability | \$ | 55,531,263 | \$ | 38,025,519 | \$ | 23,209,279 |

Note 11 - Defined Benefit OPEB Plans

Plan Description - School Employees Retirement System (SERS)

Health Care Plan Description - The College contributes to the SERS Health Care Fund, administered by SERS for non-certificated retirees and their beneficiaries. For GASB 75 purposes, this plan is considered a cost-sharing other postemployment benefit (OPEB) plan. SERS' Health Care Plan provides healthcare benefits to eligible individuals receiving retirement, disability, and survivor benefits, and to their eligible dependents. Members who retire after June 1, 1986, need 10 years of service credit, exclusive of most types of purchased credit, to qualify to participate in SERS' health care coverage. In addition to age and service retirees, disability benefit recipients and beneficiaries who are receiving monthly benefits due to the death of a member or retiree, are eligible for SERS' health care coverage. Most retirees and dependents choosing SERS' health care coverage are over the age of 65 and therefore enrolled in a fully insured Medicare Advantage plan; however, SERS maintains a traditional, self-insured preferred provider organization for its non-Medicare retiree

^{**}Target weights will be phased in over a 24-month period concluding on July 1, 2019.

Notes to Financial Statements June 30, 2019

Note 11 - Defined Benefit OPEB Plans (continued)

Plan Description - School Employees Retirement System (SERS) (continued)

population. For both groups, SERS offers a self-insured prescription drug program. Health care is a benefit that is permitted, not mandated, by statute. The financial report of the Plan is included in the SERS Comprehensive Annual Financial Report which can be obtained on SERS' website at www.ohsers.org under Employers/Audit Resources.

Access to health care for retirees and beneficiaries is permitted in accordance with Section 3309 of the Ohio Revised Code. The Health Care Fund was established and is administered in accordance with Internal Revenue Code Section 105(e). SERS' Retirement Board reserves the right to change or discontinue any health plan or program. Active employee members do not contribute to the Health Care Plan. The SERS Retirement Board established the rules for the premiums paid by the retirees for health care coverage for themselves and their dependents or for their surviving beneficiaries. Premiums vary depending on the plan selected, qualified years of service, Medicare eligibility, and retirement status.

Funding Policy - State statute permits SERS to fund the health care benefits through employer contributions. Each year, after the allocation for statutorily required pensions and benefits, the Retirement Board may allocate the remainder of the employer contribution of 14% of covered payroll to the Health Care Fund in accordance with the funding policy. For fiscal year 2019, 0.5% of covered payroll was made to health care.

An additional health care surcharge on employers is collected for employees earning less than an actuarially determined minimum compensation amount, pro-rated if less than a full year of service credit was earned. For fiscal year 2019, this amount was \$21,600. Statutes provide that no employer shall pay a health care surcharge greater than 2% of that employer's SERS-covered payroll; nor may SERS collect in aggregate more than 1.5% of the total statewide SERS-covered payroll for the health care surcharge. For fiscal year 2019, the College's surcharge obligation was \$152,791.

The surcharge, added to the allocated portion of the 14% employer contribution rate is the total amount assigned to the Health Care Fund. The College's contractually required contribution to SERS for healthcare was \$232,503 for fiscal year 2019. Of this amount \$153,337 is reported as an accrued liability.

Plan Description - State Teachers Retirement System (STRS)

Plan Description – The State Teachers Retirement System of Ohio (STRS) administers a cost-sharing Health Plan administered for eligible retirees who participated in the defined benefit or combined pension plans offered by STRS. Ohio law authorizes STRS to offer this plan. Benefits include hospitalization, physicians' fees, prescription drugs and partial reimbursement of monthly Medicare Part B premiums. Medicare Part B premium reimbursements will be discontinued effective January 1, 2020. The Plan is included in the report of STRS which can be obtained by visiting www.strsoh.org or by calling (888) 227-7877.

Funding Policy – Ohio Revised Code Chapter 3307 authorizes STRS to offer the Plan and gives the Retirement Board discretionary authority over how much, if any, of the health care costs will be absorbed by STRS. Active employee members do not contribute to the Health Care Plan. Nearly all health care plan enrollees, for the

Notes to Financial Statements June 30, 2019

Note 11 - Defined Benefit OPEB Plans (continued)

Plan Description - State Teachers Retirement System (STRS) (continued)

most recent year, pay a portion of the health care costs in the form of a monthly premium. Under Ohio law, funding for post-employment health care may be deducted from employer contributions, currently 14% of covered payroll. For the fiscal year ended June 30, 2019, STRS did not allocate any employer contributions to post-employment health care.

OPEB Liability/Asset, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

The net OPEB liability/asset was measured as of June 30, 2018, and the total OPEB liability/asset used to calculate the net OPEB liability/asset was determined by an actuarial valuation as of that date for SERS and STRS. The College's proportion of the net OPEB liability/asset was based on the College's share of contributions to the respective retirement systems relative to the contributions of all participating entities.

Following is information related to the proportionate share and OPEB expense:

| | SERS | STRS | Total |
|---|---------------|--------------|---------------|
| Proportion of net OPEB liability/asset current measurement date | 0.457483% | 0.172940% | |
| Proportion of net OPEB liability/asset prior measurement date | 0.482726% | 0.176619% | |
| Change in proportionate share | (0.025243)% | (0.003679)% | |
| Proportionate share of the net OPEB asset | \$ - | \$ 2,778,961 | \$ 2,778,961 |
| Proportionate share of the net OPEB liability | \$ 12,691,822 | \$ - | \$ 12,691,822 |
| OPEB expense (reduction of expense) | \$ (219,913) | \$ 6,073,246 | \$ 5,853,333 |

Notes to Financial Statements June 30, 2019

Note 11 - Defined Benefit OPEB Plans (continued)

OPEB Liability/Asset, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB (continued)

At June 30, 2019, the College reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

| | SERS | STRS | Total |
|---|-----------------|-----------------|-----------------|
| Deferred outflows of resources | | | |
| Differences between expected and actual experience | \$ 207,175 | \$ 324,587 | \$ 531,762 |
| College contributions subsequent to the measurement date | 232,503 | | 232,503 |
| Total deferred outflows of resources | \$ 439,678 | \$ 324,587 | \$ 764,265 |
| Deferred inflows of resources | | | |
| Differences between expected and actual experience | \$ - | \$ 161,911 | \$ 161,911 |
| Changes in assumptions | 1,140,264 | 3,786,554 | 4,926,818 |
| Net difference between projected and actual earnings on OPEB plan investments | 19,042 | 317,474 | 336,516 |
| Changes in proportionate share and difference in employer contributions | 866,359 | 250,586 | 1,116,945 |
| Total deferred inflows of resources | \$ 2,025,665 | \$ 4,516,525 | \$ 6,542,190 |

The \$232,503 reported as deferred outflows of resources related to OPEB resulting from College contributions subsequent to the measurement date will be recognized as a reduction of the net OPEB liability in the year ending June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

| | _ | SERS | STRS | <u>Total</u> |
|-----------------------------|------|----------------|-----------------------|--------------|
| Fiscal Year Ending June 30: | | | | |
| 2020 | \$ | (703,478) \$ | (751,399) \$ | (1,454,877) |
| 2021 | | (573,966) | (751,399) | (1,325,365) |
| 2022 | | (163,847) | (751,401) | (915,248) |
| 2023 | | (155,742) | (679,301) | (835,043) |
| 2024 | | (157,060) | (654,007) | (811,067) |
| Thereafter | = | (64,397) | (604,431) | (668,828) |
| | | | | |
| Total | \$ _ | (1,818,490) \$ | <u>(4,191,938)</u> \$ | (6,010,428) |

Notes to Financial Statements June 30, 2019

Note 11 - Defined Benefit OPEB Plans (continued)

Actuarial Assumptions - SERS

The total OPEB liability is determined by SERS' actuaries in accordance with GASB Statement No. 74, as part of their annual actuarial valuation for each retirement plan. Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts (e.g., salaries, credited service) and assumptions about the probability of occurrence of events far into the future (e.g., mortality, disabilities, retirements, employment terminations). Actuarially determined amounts are subject to continual review and potential modifications, as actual results are compared with past expectations and new estimates are made about the future.

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employers and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing benefit costs between the employers and plan members to that point. The projection of benefits for financial reporting purposes does not explicitly incorporate the potential effects of legal or contractual funding limitations.

Actuarial calculations reflect a long-term perspective. For a newly hired employee, actuarial calculations will take into account the employee's entire career with the employer and also take into consideration the benefits, if any, paid to the employee after termination of employment until the death of the employee and any applicable contingent annuitant. In many cases, actuarial calculations reflect several decades of service with the employer and the payment of benefits after termination.

Key methods and assumptions used in calculating the total OPEB liability in the latest actuarial valuation date of June 30, 2018, are presented below:

| Wage inflation | 3.00% |
|--|--|
| e e e e e e e e e e e e e e e e e e e | |
| Wage increase, including price inflation | 3.50% to 18.20% |
| Investment rate of return | 7.50% net of System expense, including price inflation |
| Municipal Bond Index Rate: | |
| Measurement Date | 3.62% |
| Prior Measurement Date | 3.56% |
| Single Equivalent Interest Rate, net of plan investi | ment expense, |
| including price inflation | |
| Measurement Date | 3.70% |
| Prior Measurement Date | 3.63% |
| Medical Trend Assumption | |
| Medicare | 5.375% to 4.75% |
| Pre-Medicare | 7.25% to 4.75% |

Mortality rates were based on the RP-2014 Blue Collar Mortality Table with fully generational projection and Scale BB, 120% of male rates and 110% of female rates. RP-2000 Disabled Mortality Table with 90% for male rates and 100% for female rates set back five years.

Notes to Financial Statements June 30, 2019

Note 11 - Defined Benefit OPEB Plans (continued)

Actuarial Assumptions – SERS (continued)

The most recent experience study was completed for the five year period ended June 30, 2015.

The long-term expected rate of return on plan assets is reviewed as part of the actuarial five-year experience study. The most recent study covers fiscal years 2010 through 2015, and was adopted by the Board on April 21, 2016. Several factors are considered in evaluating the long-term rate of return assumption including long-term historical data, estimates inherent in current market data, and a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return were developed by the investment consultant for each major asset class. These ranges were combined to produce the long-term expected rate of return, 7.50%, by weighting the expected future real rates of return by the target asset allocation percentage and then adding expected inflation. The capital market assumptions developed by the investment consultant are intended for use over a 10-year horizon and may not be useful in setting the long-term rate of return for funding pension plans which covers a longer timeframe. The assumption is intended to be a long-term assumption and is not expected to change absent a significant change in the asset allocation, a change in the inflation assumption, or a fundamental change in the market that alters expected returns in future years.

The target asset allocation and best estimates of arithmetic real rates of return for each major asset class, as used in the June 30, 2015 five-year experience study, are summarized as follows:

| | Target | Long-Term Expected |
|------------------------|------------|---------------------|
| Asset Class | Allocation | Real Rate of Return |
| Cash | 1.00% | 0.50% |
| US equity | 22.50 | 4.75 |
| International equity | 22.50 | 7.00 |
| Fixed income | 19.00 | 1.50 |
| Private equity | 10.00 | 8.00 |
| Real assets | 15.00 | 5.00 |
| Multi-asset strategies | 10.00 | 3.00 |
| | | |
| Total | 100.00% | |

Discount Rate The discount rate used to measure the total OPEB liability at June 30, 2018 was 3.70%. The projection of cash flows used to determine the discount rate assumed that contributions will be made from members and the System at the state statute contribution rate of 2% of projected covered employee payroll each year, which includes a 1.50% payroll surcharge and 0.50% of contributions from the basic benefits plan. Based on these assumptions, the OPEB plan's fiduciary net position was projected to become insufficient to make future benefit payments during the fiscal year ending June 30, 2026. Therefore, the long-term expected rate of return on OPEB plan assets was used to present value the projected benefit payments through the fiscal year ending June 30, 2025 and the Fidelity General Obligation 20-year Municipal Bond Index rate of 3.62%, as of June 30, 2018 (i.e. municipal bond rate), was used to present value the projected benefit payments for the remaining years in the projection. The total present value of projected benefit payments from all years was then used to determine the single rate of return that was used as the discount rate. The projection of future

Notes to Financial Statements June 30, 2019

Note 11 - Defined Benefit OPEB Plans (continued)

Actuarial Assumptions – SERS (continued)

benefit payments for all current plan members was until the benefit payments ran out.

Sensitivity of the College's Proportionate Share of the Net OPEB Liability to Changes in the Discount Rate and Changes in the Health Care Cost Trend Rates The net OPEB liability is sensitive to changes in the discount rate and the health care cost trend rate. The following table presents the net OPEB liability of SERS, what SERS' net OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (2.70%) and higher (4.70%) than the current discount rate (3.70%). Also shown is what SERS' net OPEB liability would be based on health care cost trend rates that are one percentage point lower (6.25% decreasing to 3.75%) and higher (8.25% decreasing to 5.75%) than the current rate.

| | Current | | | | |
|---|-------------|------------|------------|-----------|-------------------|
| | 1% Decre | ease Disco | ount Rate | 1% Incre | ase |
| | (2.70%) |) (3 | .70%) | (4.70%) |) |
| College's proportionate share of the | ¢ 15 262 2 | 04 6 10 6 | 101.022 ¢ | 10.547.00 | 25 |
| net OPEB liability | \$ 15,263,2 | 84 \$ 12,6 | 91,822 \$ | 10,547,03 | 33 |
| | | | Current | | |
| | 1% Decre | ease | Trend Rate | e | 1% Increase |
| | (6.25% de | ceasing | (7.25% de | creasing | (8.25% decreasing |
| | to 3.75 | %) | to 4.7 | 5%) | to 5.75%) |
| College's proportionate share of the net OPEB liability | \$ 10,2 | 239,972 \$ | 12,69 | 91,822 | \$ 15,938,512 |

Assumption Changes Since the Prior Measurement Date Since the prior measurement date, the discount rate was increased from 3.63% to 3.70% and the healthcare cost trend rate was updated from 7.5% decreasing to 5.0% to 7.25% decreasing to 4.75%.

Actuarial Assumptions - STRS

Key methods and assumptions used in the latest actuarial valuation, reflecting experience study results used in the measurement date June 30, 2018, actuarial valuation are presented below:

| Wage inflation | 2.50% |
|---------------------------------|--|
| Projected salary increases | 12.5% at age 20 to 2.50% at age 65 |
| Investment rate of return | 7.45%, net of investment expenses, including inflation |
| Payroll increases | 3.00% |
| Blended discount rate of return | 7.45% |
| Health care cost trends | -5.23% to 9.62% initial, 4.00% ultimate |

Projections of benefits include the historical pattern of sharing benefit costs between the employers and retired plan members.

Notes to Financial Statements June 30, 2019

Note 11 - Defined Benefit OPEB Plans (continued)

Actuarial Assumptions – STRS (continued)

For healthy retirees the mortality rates are based on the RP-2014 Annuitant Mortality Table with 50% of rates through age 69, 70% of rates between ages 70 and 79, 90% of rates between ages 80 and 84, and 100% of rates thereafter, projected forward generationally using mortality improvement scale MP-2016. For disabled retirees, mortality rates are based on the RP-2014 Disabled Mortality Table with 90% of rates for males and 100% of rates for females, projected forward generationally using mortality improvement scale MP-2016.

Actuarial assumptions used in the June 30, 2018, valuation are based on the results of an actuarial experience study for the period July 1, 2011 through June 30, 2016.

STRS' investment consultant develops an estimate range for the investment return assumption based on the target allocation adopted by the Retirement Board. The target allocation and long-term expected rate of return for each major asset class are summarized as follows:

| Target | Long Term Expected |
|-----------------|---|
| Allocation** | Real Rate of Return* |
| 28.00 % | 7.35 % |
| 23.00 | 7.55 |
| 17.00 | 7.09 |
| 21.00 | 3.00 |
| 10.00 | 6.00 |
| 1.00 | 2.25 |
| <u>100.00</u> % | |
| | Allocation** 28.00 % 23.00 17.00 21.00 10.00 1.00 |

^{* 10} year annualized geometric nominal returns include the real rate of return and inflation of 2.25%, and does not include investment expenses. Over a 30-year period, STRS Ohio's investment consultant indicates that the above target allocations should generate a return above the actuarial rate of return, without net value added by management.

Discount Rate The discount rate used to measure the total OPEB asset was 7.45% as of June 30, 2018. The projection of cash flows used to determine the discount rate assumes STRS Ohio continues to allocate no employer contributions to the health care fund. Based on these assumptions, the OPEB plan's fiduciary net position was projected to be sufficient to make all projected future benefit payments of current plan members.

^{**} Target weights will be phased in over a 24-month period concluding on July 1, 2019.

Notes to Financial Statements June 30, 2019

Note 11 - Defined Benefit OPEB Plans (continued)

Actuarial Assumptions – STRS (continued)

Sensitivity of the College's Proportionate Share of the Net OPEB Asset to Changes in the Discount and Health Care Cost Trend Rate The following table represents the net OPEB asset as of June 30, 2018, calculated using the current period discount rate assumption of 7.45%, as well as what the net OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (6.45%) or one percentage point higher (8.45%) than the current assumption. Also shown is the net OPEB liability as if it were calculated using health care cost trend rates that are one percentage point lower or one percentage point higher than the current health care cost trend rates.

| | | Current | |
|---|--------------------|----------------|-------------|
| | 1% Decrease | Discount Rate | 1% Increase |
| | (6.45%) | (7.45%) | (8.45%) |
| College's proportionate share of the net OPEB asset | \$ 2,381,830 \$ | 2,778,961 \$ | 3,112,732 |
| | | Current | |
| | 1% Decrease | Trend Rate | 1% Increase |
| College's proportionate share of the | | | |
| net OPEB asset | \$ 3,093,890 \$ | 5 2,778,961 \$ | 2,459,127 |

Assumption Changes Since the Prior Measurement Date The discount rate was increased from the blended rate of 4.13% to the long-term expected rate of return of 7.45% based on the methodology defined under GASB Statement No. 74, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans (OPEB). Valuation year per capita health care costs were updated.

Benefit Term Changes Since the Prior Measurement Date The subsidy multiplier for non-Medicare benefit recipients was increased from 1.9% to 1.944% per year of service effective January 1, 2019. The non-Medicare frozen subsidy base premium was increased effective January 1, 2019 and all remaining Medicare Part B premium reimbursements will be discontinued beginning January 1, 2020.

Note 12: Lake County Schools' Health Care Consortium

Effective November 1, 2001, the College joined the Lake County Schools Council (LCSC). Under state law, the LCSC was formed as a council of governments and includes a number of the boards of education in Lake County. The purpose of the LCSC is to undertake a joint program for the provision of health care benefits to the employees of those districts and their eligible dependents, as well as fostering cooperation among districts, from time to time, in other areas of educational services. As a related but separate agreement, the LCSC maintains a health care benefits consortium (the "Consortium").

The Consortium allows each political district to maintain its current plan designs (through selected providers) and allows efficiencies and economic benefits to occur through the group's buying power. The College, as well as the other LCSC members, utilizes the LCSC as its health care benefits administrator. The LCSC in turn manages various health care benefit organizations to deliver those services.

Notes to Financial Statements June 30, 2019

Note 12: Lake County Schools' Health Care Consortium (continued)

Since its inception, LCSC has built up its net assets and LCSC members are responsible for funding and setting aside reserves to pay its various health care benefit obligations. As part of joining the LCSC, the College's Board of Trustees authorized payment to the LCSC in the amount of \$680,239 as the College's assessment for inclusion in the LCSC's healthcare benefits program as a member of equal standing. The tire assessment was expensed in fiscal year 2002 since the assessment is not guaranteed to be refunded to the College should the College at any time voluntarily withdraw from the LCSC.

Under its agreements and bylaws, the Consortium's fiscal year-ends each June 30 and the treasurer of the LCSC is a position appointed by the board of directors of the LCSC. Prior to the beginning of each fiscal year, health care program and related costs and adjustments (program costs) are estimated and allocated to each member as a required contribution for that fiscal year. If contributions are insufficient to pay actual program costs during any fiscal year, members may be required to share in those additional costs or deficiencies during that fiscal year. The LCSC has purchased a stop-loss insurance policy with a maximum loss of \$500,000 per claimant. The LCSC audit report is available at the Ohio Auditor of State website (https://ohioauditor.gov) or upon request.

Note 13: Risk Management

On November 1, 2011, the College joined with seven other state-assisted community colleges in Ohio to form an insurance-purchasing pool for the acquisition of commercial property, casualty, and general liability insurance. The College pays annual premiums to the pool for coverage based on its percentage of the total insurable value to the pool. There are twelve members in the pool as of June 30, 2019.

Through the normal course of operations, the College is occasionally named as a defendant in legal actions and claims. In the opinion of management and legal counsel, any liability which may ultimately be incurred will not have a material adverse effect on the financial condition of the College. The College purchases commercial insurance to cover general liability losses.

Note 14: Subsequent Event

On May 30, 2019, the College's Board of Trustees approved a Resolution authorizing the College to issue up to \$19,965,000 in General Receipts Bonds for the purposes of refunding the Series 2014 General Receipts Bonds and paying costs and expenses associated with the issuance of such debt. The College closed this transaction on September 3, 2019.

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit

Note 1: Nature of Activities

The Lakeland Foundation (the "Foundation") was formed in 1981 to obtain private financing support for the promotion of excellence at Lakeland Community College (LCC) and operates for the benefit and is a component unit of LCC. The Foundation provides scholarships, support, and loans to financially is advantaged students, students demonstrating excellent academic abilities, and students meeting criteria of specific donor stipulations. The Foundation also provides support to specific educational departments and programs of LCC. The accounting records for the Foundation are maintained at LCC in Kirtland, Ohio. Certain administrative expenses of the Foundation are paid directly by LCC.

The Foundation serves as fiscal agent for two community organizations. The cash on hand and due these organizations is reflected on the statement of financial position as "Cash held for others" and "Due to custodial funds."

The Foundation's primary sources of revenue are endowment income and public support through grants and donations from individuals, corporations, foundations, and trusts located primarily in northeastern Ohio.

Note 2: Summary of Significant Accounting Policies

Basis of Accounting

The accompanying financial statements are presented on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles.

Basis of Presentation

The Foundation follows authoritative guidance issued by the Financial Accounting Standards Board (FASB) which established the FASB Accounting Standards Codification (ASC) as the single source of authoritative accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared on the accrual basis of accounting. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed stipulations, and are therefore available for use at the discretion of the Board of Directors and/or management for general operating purposes.

Net Assets Without Donor Restrictions (Undesignated) – Consists of net assets that are not subject to donor-imposed restrictions nor have been designated for a specific purpose by the Foundation's Board of Directors. The purpose of these net assets is to provide support for the daily operations and the mission of the Foundation.

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 2: Summary of Significant Accounting Policies (continued)

Net Assets Without Donor Restrictions (Board-designated) – Consists of net assets that can be used only for the specific purposes determined by a formal action of the Foundation's Board of Directors, which is the Foundation's highest level of decision-making authority. Commitments may be changed or lifted only by the Foundation's Board of Directors taking the same formal action that imposed the constraint originally.

Net Assets With Donor Restrictions – Net assets whose use has been limited by donor-imposed time and/or purpose restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Some net assets with donor restrictions include a donor stipulation that assets provided be maintained permanently (perpetual in nature) by the Foundation. Generally, the donors of such assets permit the Foundation to use all or part of the income earned on the assets for general or specific purposes.

Adopted Accounting Pronouncement

The FASB issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities: Presentation of Financial Statements of Not-for-Profit Entities in August 2016. This ASU changes the current reporting requirements for nonprofit organizations and their required disclosures. The changes include: (a) requiring the presentation of only two classes of net assets, entitled "net assets without donor restrictions" and "net assets with donor restrictions," (b) modifying the presentation and disclosure of underwater endowment funds, (c) requiring the use of the placed-in-service approach to recognize the releases from restriction for gifts utilized to acquire or construct long-lived assets, (d) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement, or in the notes to the financial statements and to summarize the allocation methodologies utilized to allocate the costs, (e) requiring the disclosure of quantitative and qualitative information regarding liquidity, and (f) modifying other financial statement reporting requirements and disclosures to enhance the usefulness of nonprofit financial statements. This ASU is effective for fiscal years beginning after December 15, 2017, with early adoption permitted. The Foundation's financial statements have been updated to reflect the implementation of this standard. Amounts previously reported as unrestricted net assets are now reported as net assets without donor restrictions and amounts previously reported as temporarily restricted and permanently restricted net assets are now combined and reported as net assets with donor restrictions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 2: Summary of Significant Accounting Policies (continued)

Reclassifications

Certain amounts in the prior year financial statements have been reclassified to conform with the presentation in the current year financial statements.

Cash and Cash Equivalents

For purposes of the statement of cash flows, cash equivalents include time deposits and certificates of deposit. Money market investments are considered investments. Cash held for others is excluded from the definition of cash and cash equivalents.

Concentrations of Credit Risk

Financial instruments which potentially subject the Foundation to concentrations of credit risk consist of cash and cash equivalents, investments, and pledges receivable.

The Foundation has significant investments in equity and debt securities and is, therefore, subject to concentrations of credit risk. Investments are managed by investment advisors who are overseen by a committee. Though the market value of investments is subject to fluctuations on a year-to-year basis, the committee believes that the investment policy is prudent for the long-term welfare of the Foundation.

Credit risk with respect to pledges receivable is limited due to the number and credit worthiness of the foundations, corporations, governmental units, and individuals who comprise the contributor base.

At various times during the year ended June 30, 2019, the Foundation's cash in bank balances may have exceeded the federal insured limits.

Investments

Investments in marketable securities are stated at fair market value.

The Foundation's practice with respect to contributions of equity securities is to sell the securities upon receipt for their current fair market value. Realized and unrealized gains and losses, interest, dividends, and investment fees arising during the period are included in investment return, net in the accompanying statement of activities.

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 2: Summary of Significant Accounting Policies (continued)

Contributions

The Foundation accounts for donations in accordance with ASC 958. Contributions, including unconditional promises to give, are recognized as revenue in the period received. Conditional promises to give are not recognized until they become unconditional; that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risk involved. Amortization of discounts is recorded as additional contribution revenue in accordance with donor- imposed restrictions, if any, on the contributions.

Functional Allocation of Expenses

The costs of providing the Foundation's various programs and supporting services have been summarized on a functional basis in the statements of activities and functional expenses. Expenses directly attributable to a specific functional area are reported as expenses of those functional areas.

Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*, which is a comprehensive new revenue recognition standard that will supersede existing revenue recognition guidance. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects consideration to which the entity expects to be entitled in exchange for those goods or services. FASB subsequently issued ASU 2015-14, which deferred the effective date of adoption for the Foundation until annual periods beginning after December 15, 2018. Earlier adoption is permitted subject to certain limitations. The amendments in this update are required to be applied retrospectively to each prior reporting period presented or with the cumulative effect being recognized at the date of initial application.

In June 2018, the FASB issued ASU 2018-08, Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made, to assist entities in evaluating whether transactions should be accounted for as contributions (nonreciprocal) or as exchange transactions subject to the guidance issued under ASU 2014-09. This ASU gives further guidance related to when a contribution is deemed to be conditional such that recognition of revenue should be delayed until conditions are substantially met. This ASU is effective for fiscal years beginning after December 15, 2018 for recipients of funds and for fiscal years beginning after December 15, 2019 for resource providers. Early adoption is permitted.

The Foundation is evaluating the potential impact of adopting this guidance on its financial statements.

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 2: Summary of Significant Accounting Policies (continued)

Tax Status

The Foundation is a not-for-profit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code.

The Foundation accounts for income taxes in accordance with the "Income Taxes" topic of the FASB ASC. Uncertain income tax positions are evaluated at least annually by management. The Foundation classifies interest and penalties related to income tax matters as income tax expense in the accompanying financial statements. As of June 30, 2019, the Foundation has identified no uncertain income tax positions and has incurred no amounts for income tax penalties and interest for the year then ended.

The Foundation files its Form 990 in the U.S. federal jurisdiction and the office of the state's attorney general for the State of Ohio.

Pledges Receivable

Pledges receivable are funds primarily committed as part of the major gifts campaign. The Foundation provides for uncollectible pledges receivable using the allowance method. Management estimates an allowance based on an aging schedule and a calculation using past due pledges receivable. Pledges receivable past due less than one year use an allowance percentage of 50% of the past due amount and pledges receivable past due greater than one year use an allowance percentage of 100% of the past due amount. Pledges receivable are written off when they are determined to be uncollectible.

Loans Receivable

Loans receivable are funds committed to qualifying students in the C. Schell Loan Program. This revolving student loan program grants interest-free loans with various repayment terms. The Foundation provides for uncollectible loans receivable using the allowance method. Management estimates an allowance based on historical collection percentages, an aging schedule, and a calculation based on maturity dates of individual loans. Loans receivable are written-off when they are determined to be uncollectible.

Donated Administrative Expenses

Certain administrative functions of the Foundation are performed by administrative employees of LCC at no charge to the Foundation. The value of these services is not recognized in these financial statements.

Donated Fundraising Expenses

Significant time has been provided by many volunteers in fundraising activities; however, these donated services are not reflected in the financial statements since the services do not require specialized skills.

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 2: Summary of Significant Accounting Policies (continued)

Subsequent Events

The date to which events occurring after June 30, 2019, have been evaluated for possible adjustment to the financial statements or disclosure is November 9, 2019, which is the date on which the financial statements were available to be issued. No events were identified that would require adjustment to or disclosure in the financial statements.

Note 3: Investments

Investments are recorded at fair value. The historical cost and fair value at June 30, 2019 was as follows:

| | | 2019 | | |
|--------------------------------|------|-----------|------|-----------|
| | _ | | | Fair |
| | | Cost | _ | Value |
| Debt securities: | | | | |
| Corporate bonds | \$ | 70,067 | \$ | 70,073 |
| Mutual funds: | | | | |
| Fixed-income mutual funds | | 754,652 | | 740,123 |
| Large cap equity | | 868,938 | | 1,092,429 |
| Mid cap equity | | 674,178 | | 689,645 |
| Domestic equity mutual funds | | 785,396 | | 793,015 |
| International equities | | 740,084 | | 779,226 |
| International fixed-income | | 181,952 | | 177,385 |
| Alternative assets | | 488,709 | | 480,563 |
| Emerging markets equities | | - | | - |
| Money market/cash and reserves | _ | 102,863 | _ | 102,863 |
| | | | | |
| | \$ _ | 4,666,839 | \$ _ | 4,925,322 |

Fair Value of Financial Instruments – The Foundation adopted applicable sections of ASC 820: Fair Value Measurements and Disclosures for financial assets and financial liabilities. In accordance with ASC 820, fair value is defined as the price the Foundation would receive to sell an asset or pay to transfer a liability in a timely transaction with an independent buyer in the principal market, or in the absence of a principal market the most advantageous market for the asset or liability. ASC 820 establishes a three-tier hierarchy to distinguish between (1) inputs that reflect the assumptions market participants would use in pricing an asset or liability developed based on market data obtained from sources independent of the reporting entity (observable inputs) and (2) inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing an asset or liability developed based on the best information available in the circumstances (unobservable inputs) and to establish classification of fair value measurements for disclosure purposes. Various inputs may be used in determining the value of the Foundation's investments. The inputs are summarized in the three broad levels below:

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 3: Investments (continued)

Level 1 – quoted prices in active markets for identical assets and liabilities

Level 2 – other significant observable inputs (including quoted prices for similar assets and liabilities, interest rates, credit risk, etc.)

Level 3 – significant unobservable inputs (including the Foundation's own assumptions in determining the fair value of the assets and liabilities)

The input or methodology used for valuing securities is not necessarily an indication of the risk associated with maintaining those investments.

The following is a summary of the inputs used as of June 30, 2019, in valuing the Foundation's investments carried at fair value:

| | _ | Level 1 | Level 2 | _ | Level 3 | _ | Total |
|--------------------------------|----|-----------|--------------|------|---------|------|-----------|
| Debt securities: | | | | | | | |
| Corporate bonds | \$ | - | \$ 70,073 | \$ | - | \$ | 70,073 |
| Mutual funds: | | | | | | | |
| Fixed-income mutual funds | | 740,123 | - | | - | | 740,123 |
| Large cap equity | | 1,092,429 | - | | - | | 1,092,429 |
| Mid cap equity | | 689,645 | - | | - | | 689,645 |
| Domestic equity mutual funds | | 793,015 | - | | - | | 793,015 |
| International equities | | 779,226 | - | | - | | 779,226 |
| International fixed-income | | 177,385 | - | | - | | 1717,385 |
| Alternative assets | | 480,563 | - | | - | | 480,563 |
| Money market/cash and reserves | = | 102,863 | | - | | - | 102,863 |
| Investments | \$ | 4,855,249 | \$ 70,073 | \$ _ | | \$ _ | 4,925,322 |

The Foundation's corporate bonds are valued based on bid-side quotations from dealers, or if a bond has not been traded recently, it is valued using a "matrix-based" pricing model. This pricing model analyzes bonds with similar attributes from the same issuer or other issuers.

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 4: Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following purposes as of June 30, 2019:

| | - | 2019 |
|--|------|-----------|
| Scholarships | \$ | 728,627 |
| Loans (Note 7) | | 100,197 |
| Educational and related programs | | 877,580 |
| Portion of endowment fund classified as purpose restricted | _ | 1,095,016 |
| Total net assets with donor purpose restrictions | | 2,801,420 |
| Endowment fund | | 2,775,115 |
| Pledges receivable for endowment | _ | 10,823 |
| Total net assets with perpetual donor restrictions | - | 2,785,938 |
| Total net assets with donor restrictions | \$ _ | 5,587,358 |

Net assets were released from donor restrictions by incurring expenses satisfying the purpose restriction specified by donors or transferred in accordance with donor intentions as follows:

| | _ | 2019 |
|--|----|-----------|
| Scholarships | \$ | 537,647 |
| Loans (Note 7) | | 10,706 |
| Educational and related programs | | 954,757 |
| Administration/fundraising | | 30,263 |
| Transferred – without donor restrictions | _ | 3,550 |
| Total net assets released from donor restrictions or transferred | \$ | 1.536.923 |

Note 5: Net Asset Classification of Endowment Funds

The endowment fund includes contributions restricted in perpetuity or for terms designated by the donor. Earnings on investments of the endowment fund are classified as net assets with donor purpose restrictions. However, the earnings may be used for current purposes of the Foundation. A majority of endowment activity is restricted for the use of scholarships.

As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including board-designated funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 5: Net Asset Classification of Endowment Funds (continued)

The Board of Directors of the Foundation has interpreted the State of Ohio enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as perpetually restricted net assets with donor restrictions (a) the original value of gifts donated, (b) the original value of subsequent gifts, and (c) accumulations to the perpetual endowment made in accordance with the direction of the

applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in perpetually restricted net assets with donor restrictions is classified as purpose restricted net assets with donor restrictions until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standards of prescribed by UPMIFA. In accordance with UPMIFA, the foundation considers the following factors in making a determination to appropriate donor-restricted endowment funds:

- (1) Preservation of the fund
- (2) The purpose of the Foundation and the donor-restricted Endowment Fund
- (3) General economic conditions
- (4) The investment policies of the Foundation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

Endowment net asset composition by type of fund as of June 30, 2019:

| | thout Donor estrictions | With Donor Restrictions | _ | Total |
|--|-------------------------|-------------------------|------|---------------------|
| Donor-restricted endowment funds Board-designated endowment funds | \$ - 30,046 | \$ 3,870,131 | \$_ | 3,870,131 30,046 |
| Total funds | \$ 30,046 | \$ 3,870,131 | \$ _ | 3,900,177 |

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 5: Net Asset Classification of Endowment Funds (continued)

Changes in endowment net assets for the fiscal year ended June 30, 2019:

| | Without Donor Restrictions Restrictions | | | | Total |
|---|---|---------|-----------|-----|-----------|
| Endowment net assets, | | <u></u> | | _ | 1000 |
| beginning of year | \$ 30,046 | \$ | 3,642,404 | \$ | 3,672,450 |
| Investment return: | | | | | |
| Interest and dividends | 638 | | 72,860 | | 73,498 |
| Net realized and unrealized gain | (475) | | 117,652 | | 117,177 |
| Management fees | (163) | | (18,651) | | (18,814) |
| Total investment return | - | | 171,861 | | 171,861 |
| Contributions | - | | 207,471 | | 207,471 |
| Appropriation of endowment assets for expenditure | - | | (151,651) | | (151,651) |
| Transfers | | | 46 | _ | 46 |
| Endowment net assets, end of year | \$ 30,046 | \$_ | 3,870,131 | \$_ | 3,900,177 |

The portion of the endowment with donor restrictions includes \$352,596 of net assets that by the donor's restrictions are purpose restricted. The Board of Directors has determined that the donations will be maintained similar to a perpetual endowment.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for the Endowment Fund. The policy goal for the Foundation's endowment investment portfolio is to provide a real total return that preserves the purchasing power of the endowment assets, while providing an income stream to support the Foundation's activities in support of LCC. Assets for the investment pool include those assets of donor-restricted funds that the Foundation must hold in perpetuity. The Foundation engages an investment manager whose performance is measured against respective benchmarks. The endowment's real total return is sought from an investment strategy that provides an opportunity for superior total returns within acceptable levels of risk and volatility. The Foundation recognizes that risk (i.e., the uncertainty of future events), volatility (i.e., the potential for variability of asset values), and the potential loss in purchasing power due to inflation are present to some degree with all types of investment vehicles. While high levels of risk are to be avoided, the assumption of a moderate level of risk is warranted and encouraged in order to allow the investment portfolio the opportunity to achieve satisfactory results consistent with the objectives and character of the portfolio.

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 5: Net Asset Classification of Endowment Funds (continued)

Strategies Employed for Achieving Objectives

For the long-term (defined as a rolling five-year period), the primary investment objective for the endowment portfolio is to earn a total return (net of portfolio management and custody fees) within prudent levels of risk, which is sufficient to maintain in real terms the purchasing power of the endowment's assets and support a desired annual spending policy of up to 4.5% of the five-year average of the market value of the endowment portfolio.

The Foundation's asset allocation guidelines are reviewed periodically by the Foundation Investment Committee with changes approved by the Board of Directors. The portfolio's major allocation guidelines allow an allocation of the portfolio to be invested in equity securities. Remaining portfolio funds may be invested in either fixed-income, alternatives, or cash equivalent securities.

Spending Policy

The Lakeland Foundation spending policy is based on a total return approach in order to maintain stable cash flows over an extended period of time, to protect endowment funds against inflation, and to preserve the purchasing power of endowment funds by improving investment growth and management. The spending policy allows up to a maximum of 4.5% of the five-year average market value of a designated endowment fund. Spending may include net realized gains earnings over that five-year period, and is offset by any previously designated spending amounts. All returns (gains, losses, and income-net of external and internal fees and previously designated spending amount) above 4.5% will be reinvested in the endowment fund's portfolio. The spending policy is closely monitored by the Investment Committee and recommendations for any changes are forwarded to the Executive Committee and full Board for review and approval.

Note 6: Pledges Receivable

Pledges were discounted to their present value assuming their respective terms (up to five years) and a discount rate of 6%. The pledges receivable, net as of June 30, 2019 are scheduled to be collected as follows:

| Pledges receivable: | |
|---|---------------|
| Payable within one year | \$ 110,084 |
| Payable in one to five years | 97,633 |
| Total pledges receivable | 207,717 |
| | |
| Less: discount to net present value | (10,199) |
| | |
| Less: allowance for uncollectible pledges | (3,035) |
| | |
| Pledges receivable, net at June 30, 2019 \$ | 194,483 |

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 7: Loans Receivable

As of June 30, 2019, loans receivable totaled \$129,349. During the fiscal year ended June 30, 2019, \$27,400 was distributed to qualifying students in a revolving student loan from the C. Schell Loan Program. The loans are interest-free and have various repayment terms. During the fiscal year ended June 30, 2019, \$5,130 was repaid. Repayment of the outstanding loans is poor primarily because, as a condition of the loan program, repayment is not to impose an undue burden on the borrower. The related allowance for uncollectible loans is \$106,453 at June 30, 2019.

Note 8: Related-Party Transactions

LCC made distributions to the Foundation of \$129,508 for the year ended June 30, 2019. The Foundation distributed \$1,301,707 during the year ended June 30, 2019 to LCC. The Foundation also distributed \$14,286 in Gifts-in-Kind to LCC during the year ended June 30, 2019. The Foundation had receivables from LCC of \$8,024 as of June 30, 2019. The Foundation had payables to LCC of \$8,010 as of June 30, 2019.

Note 9: Liquidity and Availability of Resources

The financial assets available within one year of June 30 for general expenditures are as follows:

| | _ | 2019 |
|--|----|-----------|
| Cash and cash equivalents | \$ | 608,920 |
| Cash held for others | | 5,974 |
| Pledges receivable, net | | 194,483 |
| Accounts receivable | | 9,094 |
| Loans receivable, net | | 22,896 |
| Investments | _ | 4,925,322 |
| Cash and cash equivalents | | 5,766,689 |
| Less: | | |
| Amounts unavailable for general expenditure within one year, due to: | | |
| Restricted by donors – purpose restrictions | | 2,801,420 |
| Restricted by donors – perpetual restrictions | | 2,785,938 |
| Cash held for others | _ | 5,974 |
| | | 5,593,332 |
| Amounts unavailable to management without Board approval: | | |
| Funds functioning as endowment | | 30,046 |
| Total amounts unavailable for general expenditure within one year | _ | 5,623,378 |
| Total financial assets available to management for general | | |
| expenditure within one year | \$ | 143,311 |

Notes to Financial Statements June 30, 2019

Note 15: Discretely Presented Component Unit (continued)

Note 9: Liquidity and Availability of Resources (continued)

The Foundation maintains a policy of structuring its financial assets to be available as it general expenses, liabilities, and `other obligations come due. The Foundation is largely supported by donor contributions and grants. The Foundation takes into account donor restrictions that require resources to be used in a particular manner or in a future period, and therefore maintains sufficient resources to meet those responsibilities.

In addition, the Foundation has the ability to access Board-designated funds functioning as endowment by special authorization of the Board, if necessary.

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Required Supplementary Information

Schedule of the College's Proportionate Share of the Net Pension Liability School Employees Retirement System of Ohio Last Five Fiscal Years (1)

| | 2019 | | 2018 | _ | 2017 | _ | 2016 | _ | 2015 | _ | 2014 |
|--|--------------|------|------------|----|------------|----|------------|----|------------|----|------------|
| College's Proportion of the Net Pension Liability | 0.4680619 | 6 | 0.493555% | | 0.512067% | | 0.514196% | | 0.515765% | | 0.515765% |
| College's Proportionate Share of the Net Pension Liability | \$ 26,806,72 | 0 \$ | 29,488,809 | \$ | 37,478,601 | \$ | 29,340,511 | \$ | 26,102,573 | \$ | 30,680,084 |
| College's Covered Payroll | \$ 17,304,53 | 4 \$ | 17,128,424 | \$ | 16,789,379 | \$ | 16,376,110 | \$ | 15,515,567 | \$ | 15,741,163 |
| College's Proportion of the Net Pension Liability as a Percentage of its Covered Payroll | 154.919 | 6 | 172.16% | | 223.23% | | 179.17% | | 168.23% | | 194.90% |
| Plan Fiduciary Net Position as a Percentage of the Total Pension Liability | 71.369 | 6 | 69.50% | | 62.98% | | 69.16% | | 71.70% | | 65.52% |

The amounts presented for each fiscal year were determined as of the measurement date, which is the prior fiscal year.

⁽¹⁾ Information prior to 2014 is not available.

Required Supplementary Information

Schedule of the College's Proportionate Share of the Net Pension Liability State Teachers Retirement System of Ohio Last Five Fiscal Years (1)

| | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 |
|--|---------------|---------------|---------------|------------------|---------------|------------|
| College's Proportion of the Net Pension Liability | 0.172940% | 0.176619% | 0.179746% | 0.189221% | 0.203669% | 0.203669% |
| College's Proportionate Share of the Net Pension Liability | \$ 38,025,519 | \$ 41,956,115 | \$ 60,166,515 | \$ 52,295,119 \$ | 49,539,464 \$ | 58,852,165 |
| College's Covered Payroll | \$ 20,296,337 | \$ 20,371,148 | \$ 19,807,673 | \$ 20,543,317 \$ | 22,818,304 \$ | 24,025,933 |
| College's Proportion of the Net Pension Liability as a Percentage of its Covered Payroll | 187.35% | 205.96% | 303.75% | 254.56% | 217.10% | 244.95% |
| Plan Fiduciary Net Position as a Percentage of the Total Pension Liability | 77.30% | 75.30% | 66.80% | 72.10% | 74.70% | 69.30% |

The amounts presented for each fiscal year were determined as of the measurement date, which is the prior fiscal year.

⁽¹⁾ Information prior to 2014 is not available.

Required Supplementary Information

Schedule of the College's Contributions - Pension School Employees Retirement System of Ohio Last Ten Fiscal Years

| | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
|---|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Contractually Required Contributions | \$ 2,185,337 | \$ 2,311,162 | \$ 2,318,894 | \$ 2,279,593 | \$ 2,092,265 | \$ 2,077,209 | \$ 1,997,267 | \$ 2,061,714 | \$ 1,793,767 | \$ 1,866,180 |
| Contributions in Relation to Contractually Required Contributions | (2,185,337) | (2,311,162) | (2,318,894) | (2,279,593) | (2,092,265) | (2,077,209) | (1,997,267) | (2,061,714) | (1,793,767) | (1,866,180) |
| Contribution Deficiency (Excess) | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>s</u> - | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| College Covered Payroll | \$ 16,894,053 | \$17,304,534 | \$17,128,424 | \$16,789,379 | \$16,376,110 | \$15,515,567 | \$15,741,163 | \$16,720,316 | \$15,642,266 | \$15,089,927 |
| Contribution as a Percentage of Covered Payroll | 12.94% | 13.36% | 13.54% | 13.58% | 12.78% | 13.39% | 12.69% | 12.33% | 11.47% | 12.37% |

Required Supplementary Information

Schedule of the College's Contributions - Pension State Teachers Retirement System of Ohio Last Ten Fiscal Years

| | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
|---|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Contractually Required Contributions | \$ 2,739,481 | \$ 2,718,386 | \$ 2,720,411 | \$ 2,651,831 | \$ 2,715,449 | \$ 2,846,641 | \$ 2,951,310 | \$ 3,095,012 | \$ 3,004,055 | \$ 2,923,450 |
| Contributions in Relation to Contractually Required Contributions | (2,739,481) | (2,718,386) | (2,720,411) | (2,651,831) | (2,715,449) | (2,846,641) | (2,951,310) | (3,095,012) | (3,004,055) | (2,923,450) |
| Contribution Deficiency (Excess) | <u> - </u> | <u>-</u> | <u>- 2</u> | <u> </u> |
| College Covered Payroll | \$ 20,336,213 | \$20,296,337 | \$20,371,148 | \$19,807,673 | \$20,543,317 | \$22,818,304 | \$24,025,933 | \$25,131,333 | \$24,431,664 | \$23,811,625 |
| Contribution as a Percentage of Covered Payroll | 13.47% | 13.39% | 13.35% | 13.39% | 13.22% | 12.48% | 12.28% | 12.32% | 12.30% | 12.28% |

Required Supplementary Information

Schedule of the College's Proportionate Share of the Net OPEB Liability School Employees Retirement System of Ohio Last Three Fiscal Years (1)

| | _ | 2019 | _ | 2018 | _ | 2017 |
|---|----|------------|----|------------|----|------------|
| College's Proportion of the Net OPEB Liability | | 0.457483% | | 0.482726% | | 0.493505% |
| College's Proportionate Share of the Net OPEB Liability | \$ | 12,691,822 | \$ | 12,955,098 | \$ | 14,066,722 |
| College's Covered Payroll | \$ | 17,304,533 | \$ | 17,128,424 | \$ | 16,789,379 |
| College's Proportion of the Net OPEB Liability as a Percentage of its Covered Payroll | | 73.34% | | 75.64% | | 83.78% |
| Plan Fiduciary Net Position as a Percentage of the Total OPEB Liability | | 13.57% | | 12.46% | | 11.49% |

The amounts presented for each fiscal year were determined as of the measurement date, which is the prior fiscal year.

⁽¹⁾ Information prior to 2017 is not available.

Required Supplementary Information

Schedule of the College's Proportionate Share of the Net OPEB Liability (Asset) State Teachers Retirement System of Ohio Last Three Fiscal Years (1)

| | _ | 2019 | _ | 2018 | _ | 2017 |
|---|----|-------------|----|------------|----|------------|
| College's Proportion of the Net OPEB Liability (Asset) | | 0.172940% | | 0.176619% | | 0.179746% |
| College's Proportionate Share of the Net OPEB Liability (Asset) | \$ | (2,778,961) | \$ | 6,891,004 | \$ | 9,612,880 |
| College's Covered Payroll | \$ | 20,296,337 | \$ | 20,371,148 | \$ | 19,807,673 |
| College's Proportion of the Net OPEB Liability (Asset) as a Percentage of its Covered Payroll | | (13.69%) | | 33.83% | | 48.53% |
| Plan Fiduciary Net Position as a Percentage of the Total OPEB Liability (Asset) | | 176.00% | | 47.10% | | 37.30% |

The amounts presented for each fiscal year were determined as of the measurement date, which is the prior fiscal year.

⁽¹⁾ Information prior to 2017 is not available.

Required Supplementary Information

Schedule of the College's Contributions - OPEB School Employees Retirement System of Ohio Last Ten Fiscal Years

| | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--|---------------|--|
| Contractually Required Contributions | \$ 232,503 | \$ 252,575 | \$ 179,292 | \$ 159,381 | \$ 270,296 | \$ 155,873 | \$ 155,696 | \$ 330,286 | \$ 443,101 | \$ 398,468 |
| Contributions in Relation to Contractually Required Contributions | (232,503) | (252,575) | (179,292) | (159,381) | (270,296) | (155,873) | (155,696) | (330,286) | (443,101) | (398,468) |
| Contribution Deficiency (Excess) | \$ - | \$ - | \$ - | \$ - | \$ - | <u>-</u> | \$ - | <u> - </u> | \$ - | <u> - </u> |
| College Covered Payroll | \$ 16,894,052 | \$ 17,304,533 | \$ 17,128,424 | \$ 16,789,379 | \$ 16,376,110 | \$ 15,515,568 | \$ 15,741,163 | \$ 16,720,316 | \$ 15,642,266 | \$ 15,089,928 |
| OPEB Contribution as a Percentage of Covered Payroll | 1.38% | 1.46% | 1.05% | 0.95% | 1.65% | 1.00% | 0.99% | 1.98% | 2.83% | 2.64% |

Required Supplementary Information

Schedule of the College's Contributions - OPEB State Teachers Retirement System of Ohio Last Ten Fiscal Years

| | 2 | 019 | _ | 2018 | _ | 2017 | _ | 2016 | _ | 2015 | _ | 2014 | _ | 2013 | _ | 2012 | _ | 2011 | _ | 2010 |
|---|--------|---------|------|-----------|------|-----------|----|------------|----|------------|----|------------|------|------------|------|------------|------|------------|------|------------|
| Contractually Required Contributions | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 218,972 | \$ | 227,024 | \$ | 238,078 | \$ | 231,081 | \$ | 224,881 |
| Contributions in Relation to Contractually Required Contributions | | | _ | | _ | | _ | - | - | - | _ | (218,972) | _ | (227,024) | _ | (238,078) | _ | (231,081) | _ | (224,881) |
| Contribution Deficiency (Excess) | \$ | | \$ | | \$ | | \$ | | \$ | - | \$ | _ | \$ | | \$ | | \$ | | \$ | |
| College Covered Payroll | \$ 20, | 336,213 | \$ 2 | 0,296,337 | \$ 2 | 0,371,148 | \$ | 19,807,673 | \$ | 20,543,317 | \$ | 22,818,304 | \$ 2 | 24,025,933 | \$ 2 | 25,131,333 | \$: | 24,431,664 | \$ 2 | 23,811,625 |
| OPEB Contribution as a Percentage of Covered Payroll | | - % | | - % | | - % | | - % | | - % | | 1.00% | | 1.00% | | 1.00% | | 1.00% | | 1.00% |

Notes to the Required Supplementary Information June 30, 2019

Note 1: Net Pension Liability

Changes in Assumptions – SERS

Beginning in fiscal year 2019, an assumption of 2.5% was used for COLA or Ad Hoc Cola. Prior to 2019, an assumption of 3% was used.

Beginning with fiscal year 2017, amounts reported incorporate changes in assumptions used by SERS in calculating the total pension liability in the latest actuarial valuation. These new assumptions compared with those used in fiscal year 2016 and prior are presented below:

| | Fiscal Year 2017 | Fiscal Year 2016 and Prior |
|---|---|---|
| Wage Inflation Future Salary Increases, | 3.00% | 3.25% |
| including inflation | 3.50% to 18.20% | 4.00% to 22.00% |
| Investment Rate of Return | 7.50% net of investments expense, including inflation | 7.75% net of investments expense, including inflation |

Beginning with fiscal year 2017, mortality assumptions use mortality rates that are based on the RP-2014 Blue Collar Mortality Table with fully generational projection and a five year age set-back for both males and females. Amounts reported for fiscal year 2016 and prior, use mortality assumptions that are based on the 1994 Group Annuity Mortality Table set back one year for both men and women. Special mortality tables were used for the period after disability retirement.

Changes in Assumptions - STRS

Beginning with fiscal year 2019, amounts reported incorporate changes in assumptions and changes in benefit terms used by STRS in calculating the total pension liability in the latest actuarial valuation. These new assumptions compared with those used in fiscal year 2017 and prior are presented below:

| | Fiscal Year 2019 | Fiscal Year 2017 and Prior |
|----------------------------|-------------------------------|------------------------------------|
| | | |
| Inflation | 2.50% | 2.75% |
| Projected salary increases | 12.50% at age 20 to | 12.25% at age 20 to |
| | 2.50% at age 65 | 2.75% at age 70 |
| Investment Rate of Return | 7.45%, net of investment | 7.75%, net of investment |
| | expenses, including inflation | expenses, including inflation |
| Payroll Increases | 3% | 3.5% |
| Cost-of-Living Adjustments | 0.0%, effective July 1, 2017 | 2% simple applied as follows: |
| (COLA) | • | for members retiring before |
| | | August 1, 2013, 2% per year; |
| | | for members retiring August 1, |
| | | ,2013, |
| | | or later, 2% COLA commences |
| | | on fifth anniversary of retirement |
| | | date. |

Notes to the Required Supplementary Information June 30, 2019

Note 1: Net Pension Liability (continued)

Changes in Assumptions – STRS (continued)

Beginning in fiscal year 2019 post-retirement mortality rates for healthy retirees are based on the RP-2014 Annuitant Mortality Table with 50% of rates through age 69, 70% of rates between ages 70 and 79, 90% of rates between ages 80 and 84, and 100% of rates thereafter, projected forward generationally using mortality improvement scale MP-2016. Post-retirement disabled mortality rates are based on the RP-2014.

Disabled Mortality Table with 90% of rates for males and 100% of rates for females, projected forward generationally using mortality improvement scale MP-2016. Pre-retirement mortality rates are based on RP-2014 Employee Mortality Table, projected forward generationally using mortality improvement scale MP-2016.

For fiscal year 2017 and prior actuarial valuation, mortality rates were based on the RP-2000 Combined Mortality Table (Projection 2022—Scale AA) for Males and Females. Males' ages are set-back two years through age 89 and no set-back for age 90 and above. Females younger than age 80 are set back four years, one year set back from age 80 through 89, and no set back from age 90 and above.

Note 2: Net OPEB Liability

Changes in Assumptions – SERS

Amounts reported for fiscal year 2019 incorporate changes in key methods and assumptions used in calculating the total OPEB liability as presented below:

Municipal Bond Index Rate:

Fiscal year 2019 3.62%

Fiscal year 2019 3.56%

Fiscal year 2017 2.92%

Single Equivalent Interest Rate, net of plan investment expense, including price inflation

Fiscal year 2019 3.70%

Fiscal year 2019 3.63%

Fiscal year 2017 2.98%

Beginning in fiscal year 2019 the healthcare cost trend rate was updated from 7.5% decreasing to 5.0% to 7.25% decreasing to 4.75%.

Changes in Assumptions - STRS

For fiscal year 2019 the discount rate was increased from the blended rate of 4.13% to the long-term expected rate of return of 7.45% based on the methodology defined under GASB Statement No. 74,

Notes to the Required Supplementary Information June 30, 2019

Note 2: Net OPEB Liability (continued)

Changes in Assumptions – STRS (continued)

Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans (OPEB). Valuation year per capita health care costs were updated.

Also for fiscal year 2019, the subsidy multiplier for non-Medicare benefit recipients was increased from 1.9% to 1.944% per year of service effective January 1, 2019. The non-Medicare frozen subsidy base premium was increased effective January 1, 2019 and all remaining Medicare Part B premium reimbursements will be discontinued beginning January 1, 2020.

For fiscal year 2019, the discount rate was increased from 3.26% to 4.13% based on the methodology defined under GASB Statement No. 74, *Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans (OPEB)* and the long term expected rate of return was reduced from 7.75% to 7.45%. Valuation year per capita health care costs were updated, and the salary scale was modified. The percentage of future retirees electing each option was updated based on current data and the percentage of future disabled retirees and terminated vested participants electing health coverage were decreased. The assumed mortality, disability, retirement, withdrawal and future health care cost trend rates were modified along with the portion of rebated prescription drug costs.

Also for fiscal year 2019, the subsidy multiplier for non-Medicare benefit recipients was reduced from 2.1% to 1.9% per year of service. Medicare Part B premium reimbursements were discontinued for certain survivors and beneficiaries and all remaining Medicare Part B premium reimbursements will be discontinued beginning January 2019.



Where Relationships Count.

Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Trustees Lake County Community College District d/b/a Lakeland Community College Kirtland, Ohio

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities and the discretely presented component unit of Lake County Community College District d/b/a Lakeland Community College (the "College"), as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the College's basic financial statements and have issued our report thereon dated December 19, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the College's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the College's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. We did identify a deficiency in internal control, described in the accompanying schedule of findings and questioned costs as item 2019-001 that we consider to be a material weakness.





Geneva Group International



To the Board of Trustees Lake County Community College District d/b/a Lakeland Community College

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the College's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

The College's Response to Finding

The College's response to the finding identified in our audit is described in the accompanying schedule of findings and questioned costs and corrective action plan. The College's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Cimi - Panuli, te

Cleveland, Ohio December 19, 2019



Where Relationships Count.

Independent Auditor's Report on Compliance for Each Major Program; Report on Internal Control over Compliance; and Report on the Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

To the Board of Trustees Lake County Community College District d/b/a Lakeland Community College Kirtland, Ohio

Report on Compliance for Each Major Federal Program

We have audited Lake County Community College District d/b/a Lakeland Community College's (the "College") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on the College's major federal program for the year ended June 30, 2019. The College's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for the College's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the College's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of the College's compliance.



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To the Board of Trustees Lake County Community College District d/b/a Lakeland Community College

Opinion on Each Major Federal Program

In our opinion, the College, complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2019.

Report on Internal Control over Compliance

Management of the College is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the College's internal control over compliance with the types of requirements that could have a direct and material effect on its major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for its major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the College's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

We have audited the financial statements of the business-type activities and the discretely presented component unit of the College, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the College's basic financial statements. We issued our report thereon dated December 19, 2019, which contained unmodified opinions on those financial statements. Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the basic financial statements. The accompanying schedule of expenditures of federal

To the Board of Trustees Lake County Community College District d/b/a Lakeland Community College

awards is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the basic financial statements as a whole.

Cini - Panuli, te

Cleveland, Ohio December 19, 2019

Lake County Community College District d/b/a Lakeland Community College Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2019

| Federal Agency/Pass-through-Agency/Program Title | CFDA Number | Pass-Through Entity Project/ Grant Number | | al Year 2019 |
|---|----------------|---|----|--------------|
| | | | | • |
| U.S Department of Education: Student Financial Assistance Cluster - | | | | |
| Federal Pell Grant Program | 84.063 | P063P102857 | \$ | 7,404,736 |
| Federal Work-Study Program | 84.033 | P0033A106053 | φ | 146,134 |
| Federal Supplemental Educational | 04.033 | 10055A100055 | | 140,134 |
| Opportunity Grants | 84.007 | P007A106053 | | 199,866 |
| Federal Direct Student Loans | 84.268 | N/A | | 8,591,328 |
| reactur Direct Student Louis | 01.200 | 1071 | | 0,571,520 |
| Total Student Financial Assistance Cluster | | | | 16,342,064 |
| Passed through the Ohio Department | | | | |
| of Education: | | | | |
| Career and Technical Education- Basic Grants to States | 84.048 | 063347-20C3-2009 | | 174,743 |
| Total U.S. Department of Education | | | | 16,516,807 |
| Wan and Wal | | | | |
| U.S Department of Labor: | | | | |
| WIOA Cluster Passed through The Ohio Department of Job and Family | | | | |
| Services - Job Training Partnership Act: | 15.050 | G 1011 15 00/0 | | 2017 |
| WIA Dislocated Worker Formula Grants | 17.278 | G-1011-15-0262 | | 2,917 |
| Total WIOA Cluster | | | | 2,917 |
| | | | | |
| Passed through Lorain County Community College | 17.282 | TC-26435-14-60-A-39 | | 24.572 |
| Trade Adjustment Assistance Community College and Career Training (TAACCCT) Grants | 17.282 | 1C-26435-14-60-A-39 | | 34,573 |
| Total U.S. Department of Labor | | | | 37,490 |
| Small Business Administration: | | | | |
| Small Business Development Centers (SBDC) | 59.037 | OSBDC-2016-01 | | 107,848 |
| | | | | 40=040 |
| Total Small Business Administration | | | | 107,848 |
| U.S. Department of Health and Human Services: | | | | |
| Substance Abuse and Mental Health Services - Projects of Regional and National Significance | 93.243 | SM062894 | | 5,719 |
| Total U.S. Department of Health and Human Services | | | | 5,719 |
| HOD CD C | | | | |
| U.S Department of Defense: | | | | |
| Passed through Defense Logistics Agency (DLA): Procurement Technical Assistance for Business Firms (PTAC) | 12.002 | NI/A | | 62.717 |
| Floculcinent Technical Assistance for Business Firms (FTAC) | 12.002 | N/A | | 62,717 |
| Total U.S Department of Defense | | | | 62,717 |
| | | | | ,. + / |
| Total Expenditures of Federal Awards | | | \$ | 16,730,581 |
| | | | | |

Notes to Schedule of Expenditures of Federal Awards

For the Year Ended June 30, 2019

Note 1: Significant Accounting Policies

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") reflects the federal grant activity of Lake County Community College District d/b/a Lakeland Community College (the "College") under programs of the federal government for the year ended June 30, 2019. Expenditures reported on the Schedule are reported on the accrual basis of accounting, the same basis of accounting as the basic financial statements.

Because the Schedule presents only a selected portion of the operations of the College, it is not intended to, and does not, present the financial position, changes in net position, or cash flows of the College. Pass-through entity identifying numbers are presented where available.

Note 2: Indirect Cost Rate

The College has not elected to use the 10 percent de minimis indirect cost rate to recover indirect costs as allowed under the Uniform Guidance.

Note 3: Federal Direct Student Loans

During the fiscal year ended June 30, 2019, the College processed new loans under the Federal Direct Student Loan Program. The amount shown in the accompanying schedule of expenditures of federal awards reflects the fiscal year amount certified by the College.

Schedule of Findings and Questioned Costs

For the Year Ended June 30, 2019

1. Summary of Auditor's Results

| (d)(1)(i) | Type of Financial Statement Opinion | Unmodified |
|--------------|--|--|
| (d)(1)(ii) | Were there any material weaknesses in internal control reported at the financial statement level (GAGAS)? | Yes |
| (d)(1)(ii) | Were there any significant deficiencies in internal control reported at the financial statement level (GAGAS)? | No |
| (d)(1)(iii) | Was there any reported material noncompliance at the financial statement level (GAGAS)? | No |
| (d)(1)(iv) | Were there any material weaknesses in internal control reported for the major federal program? | No |
| (d)(1)(iv) | Were there any other significant deficiencies in internal control reported for the major federal program? | No |
| (d)(1)(v) | Type of Major Program Compliance Opinion | Unmodified |
| (d)(1)(vi) | Are there any reportable findings under 2 CFR Section 200.516(a)? | No |
| (d)(1)(vii) | Major Program | Student Financial Assistance Cluster: CFDA # 84.063, 84.033, 84.007, 84.268 |
| (d)(1)(viii) | Dollar Threshold: Type A/B Programs | Type A: >\$750,000 Type B: All Others |
| (d)(1)(ix) | Low Risk Auditee? | Yes |

2. Findings Related to the Financial Statements Required to be Reported in Accordance with GAGAS

2019-001: Material Weakness - Prior Period Adjustment

Condition:

The College restated its beginning net position in the current year by \$4,244,156 upon identifying that it had not been capitalizing interest and compensation during the construction of its Health Technology Building, which started in 2015 and was completed in fiscal year 2019.

Criteria:

The internal control structure and processes should provide for the accurate reporting of capitalizable interest and compensation for construction projects and should provide for accurate reporting and disclosure in the financial statements at year-end.

Schedule of Findings and Questioned Costs (continued)

For the Year Ended June 30, 2019

2. Findings Related to the Financial Statements Required to be Reported in Accordance with GAGAS (continued)

2019-001: Material Weakness - Prior Period Adjustment (continued)

Cause:

Controls were not in place to review, reconcile, and properly record the interest and compensation costs related to the construction of the Health Technology Building to ensure items that should be capitalized rather than expensed were identified in the proper reporting period.

Effect:

The lack of controls necessary to properly track and report the costs associated with interest and compensation to be capitalized for a construction project may result in errors in financial reporting that may go undetected and decreases the reliability of financial data throughout the year and at year-end.

Recommendation:

We recommend the College implement controls that support performing a detailed review of any construction projects and their costs to ensure items that should be capitalized rather than expensed are identified in the proper reporting period, thereby increasing the reliability of the financial information throughout the year and at year-end.

Management's Response:

Management's response is submitted by the College's Executive Vice President (EVP) and Treasurer. As Lakeland's EVP and Treasurer, I directed and am responsible for the College's treatment as to the timing of when we recognized the capitalization of both interest and compensation expenses related to our Health Building Project. It was my decision to wait until the Project was fully completed during fiscal year 2019 to recognize all financial impacts, including setting up and capitalizing compensation and interest costs that were previously expensed (and not capitalized) during fiscal year 2016, fiscal year 2017, and fiscal year 2018. The impact of this decision to the June 30, 2019 financial statements increased both the College's total assets and its opening balance net position by \$4,244,156.

As part of its debt management and compliance procedures, the College will ensure that controls are enacted to allow for the timely assessment of capitalizable interest and compensation as it relates to applicable construction projects. This is required for any new debt issuances.

3. Findings for Federal Awards

None noted.

Schedule of Prior Audit Findings and Questioned Costs

June 30, 2019

No prior year findings or questioned costs.



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Corrective Action Plan

June 30, 2019

| Finding Number | Planned Correction Action | Anticipated Completion Date | Responsible Contact Person |
|-------------------|--|-----------------------------------|--|
| 2019-001 | The College will ensure the proper controls are in place to allow for the timely assessment of capitalizable interest and compensation as it relates to construction projects to ensure such items are properly recorded in the period incurred. | December 31, 2019 | Andrea Ausperk, CPA, Vice President and Chief Fiscal Officer |





LAKELAND COMMUNITY COLLEGE

LAKE COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED JANUARY 9, 2020