### FINANCIAL REPORT

For the Fiscal Year Ended June 30, 1999



The Ohio University Foundation Athens, Ohio



35 North Fourth Street, 1st Floor Columbus, Ohio 43215

Telephone 614-466-4514

800-282-0370

Facsimile 614-728-7398

Board of Trustees The Ohio University Foundation

We have reviewed the Independent Auditor's Report of The Ohio University Foundation, Athens County, prepared by Arthur Andersen LLP for the audit period July 1, 1998 through June 30, 1999. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Ohio University Foundation is responsible for compliance with these laws and regulations.

Auditor of State

August 8, 2000

### TO

### THE PRESIDENT AND TRUSTEES OF THE OHIO UNIVERSITY FOUNDATION

I herewith tender the Financial Statements of The Ohio University Foundation for the period July 1, 1998 through June 30, 1999.

Respectfully submitted,

Richard P. Siemer, Treasurer

### **BOARD OF TRUSTEES MEMBERS**

TERM EXPIRES JUNE 30,

Robert Arter, Leavenworth, Kansas	2000
Robert P. Axline, Jr., Northboro, Massachusetts	2000
Deborah Phillips Bower, Columbus, Ohio	2000
Jeanette Grasselli Brown, Chagrin Falls, Ohio	2000
Richard H. Brown, Dallas, Texas	2002
Gordon F. Brunner, Cincinnati, Ohio	2000
Sydney E. Buck, Corona del Mar, California	2002
William J. Burke, New Albany, Ohio	2000
David L. Burner, Charlotte, North Carolina	2002
Steven Carin, Jr., Guysville, Ohio	2002
Richard F. Carlile, Dayton, Ohio	2002
Alfred G. Corrado, Shaker Heights, Ohio	2000
James E. Daley, Plano, Texas	2002
John D. Davis, Ironton, Ohio	2000
Charles R. Emrick, Jr., Westlake, Ohio	2002
Charlotte Coleman Eufinger, Marysville, Ohio	2000
Robert Glidden, Athens, Ohio	
N. Victor Goodman, New Albany, Ohio	2001
B. T. Grover, Jr., Athens, Ohio	2002
Leona H. Hughes, Sarasota, Florida	2001
J. Davis Illingworth, Jr., Irvine, California	2000
Scott C. Kirschman, Cincinnati, Ohio	2000
Wilfred R. Konneker, Ladue, Missouri	Life Trustee
	2002
Frank P. Krasovec, Austin, Texas	2002 1999
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina	1999
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois	1999 2002
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio	1999 2002 2000
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio	1999 2002 2000 2000
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan	1999 2002 2000 2000 2001
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania	1999 2002 2000 2000 2001 2001
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania Howard E. Nolan, Oviedo, Florida	1999 2002 2000 2000 2001 2001 2000
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania Howard E. Nolan, Oviedo, Florida Karol A. Ondick, Enon, Ohio	1999 2002 2000 2000 2001 2001 2000 2001
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania Howard E. Nolan, Oviedo, Florida Karol A. Ondick, Enon, Ohio Clarence E. Page, Silver Spring, Maryland	1999 2002 2000 2000 2001 2001 2000 2001 2002
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania Howard E. Nolan, Oviedo, Florida Karol A. Ondick, Enon, Ohio Clarence E. Page, Silver Spring, Maryland Jerry P. Peppers, Scarsdale, New York	1999 2002 2000 2000 2001 2001 2000 2001
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania Howard E. Nolan, Oviedo, Florida Karol A. Ondick, Enon, Ohio Clarence E. Page, Silver Spring, Maryland Jerry P. Peppers, Scarsdale, New York Leonard R. Raley, Athens, Ohio	1999 2002 2000 2000 2001 2001 2000 2001 2002 2000
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania Howard E. Nolan, Oviedo, Florida Karol A. Ondick, Enon, Ohio Clarence E. Page, Silver Spring, Maryland Jerry P. Peppers, Scarsdale, New York Leonard R. Raley, Athens, Ohio John E. Reynolds III, Centerville, Ohio	1999 2002 2000 2000 2001 2001 2000 2001 2002 2000 1999
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania Howard E. Nolan, Oviedo, Florida Karol A. Ondick, Enon, Ohio Clarence E. Page, Silver Spring, Maryland Jerry P. Peppers, Scarsdale, New York Leonard R. Raley, Athens, Ohio John E. Reynolds III, Centerville, Ohio Alan E. Riedel, Houston, Texas	1999 2002 2000 2000 2001 2001 2000 2001 2002 2000 1999 2001
Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania Howard E. Nolan, Oviedo, Florida Karol A. Ondick, Enon, Ohio Clarence E. Page, Silver Spring, Maryland Jerry P. Peppers, Scarsdale, New York Leonard R. Raley, Athens, Ohio John E. Reynolds III, Centerville, Ohio Alan E. Riedel, Houston, Texas T. Richard Robe, Salem, South Carolina	1999 2002 2000 2000 2001 2001 2001 2001
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Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania Howard E. Nolan, Oviedo, Florida Karol A. Ondick, Enon, Ohio Clarence E. Page, Silver Spring, Maryland Jerry P. Peppers, Scarsdale, New York Leonard R. Raley, Athens, Ohio John E. Reynolds III, Centerville, Ohio Alan E. Riedel, Houston, Texas T. Richard Robe, Salem, South Carolina Stacia L. Roth, Mason, Ohio Lucille L. Schey, Westlake, Ohio Daniel Kung-Chuen Shao, Hong Kong Richard P. Siemer, Athens, Ohio	1999 2002 2000 2000 2001 2001 2001 2001
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Frank P. Krasovec, Austin, Texas Richard A. Lancaster, Charlotte, North Carolina Richard T. Lewis, Lake Forest, Illinois Robert W. Litter, Chillicothe, Ohio Sheila R. McHale, Aurora, Ohio Cruse W. Moss, Ann Arbor, Michigan Philip F. Muck, Sewickley, Pennsylvania Howard E. Nolan, Oviedo, Florida Karol A. Ondick, Enon, Ohio Clarence E. Page, Silver Spring, Maryland Jerry P. Peppers, Scarsdale, New York Leonard R. Raley, Athens, Ohio John E. Reynolds III, Centerville, Ohio Alan E. Riedel, Houston, Texas T. Richard Robe, Salem, South Carolina Stacia L. Roth, Mason, Ohio Lucille L. Schey, Westlake, Ohio Daniel Kung-Chuen Shao, Hong Kong Richard P. Siemer, Athens, Ohio Lola A. Signom, Dayton, Ohio William J. Sitterley, Lancaster, Ohio	1999 2002 2000 2000 2001 2001 2001 2001

### **BOARD OF TRUSTEES MEMBERS, CONTINUED**

TERM EXPIRES JUNE 30,

Frank E. Underwood, Petersburg, Virginia	2002				
Donald H. Voelker, Brevard, North Carolina	2001				
Alan I. Weinberg, Norcross, Georgia	2000				
Harry W. White, St. Clairsville, Ohio	2000				
Richard R. Wilhelm, Miami Beach, Florida	2000				
Joseph B. Yanity, Jr., Athens, Ohio	2000				

1998-99 OFFICERS	
James E. Daley, Chairman	1999
Charlotte Coleman Eufinger, Vice Chairperson	1999
Frank E. Underwood, Secretary	1999
Richard P. Siemer Treasurer	1999
Leonard R. Raley, Executive Director	1999

1999-2000 OFFICE	ERS			
James E. Daley, Chairman	2000			
Charlotte Coleman Eufinger, Vice Chairperson	2000			
Frank E. Underwood, Secretary	2000			
Richard P. Siemer Treasurer	2000			
Leonard R. Raley, Executive Director	2000			

REAPPOINTMENTS						
Richard H. Brown, Rockwood, Maine	2002					
Sydney E. Buck, Corona del Mar, California	2002					
David L. Burner, Charlotte, North Carolina	2002					
Steven Carin, Jr., Guysville, Ohio	2002					
Richard F. Carlile, Dayton, Ohio	2002					
James E. Daley, Plano, Texas	2002					
Charles R. Emrick, Jr., Westlake, Ohio	2002					
Richard T. Lewis, Lake Forest, Illinois	2002					
Lola Signom, Dayton, Ohio	2002					
Frank E. Underwood, Petersburg, Virginia	2002					

NEW APPOINTMENTS							
Frank P. Krasovec, Austin, Texas	2002						
Clarence E. Page, Silver Spring, Maryland	2002						
Stacia L. Roth, Mason, Ohio	2002						

### INDEX FOR COMBINING FINANCIAL STATEMENTS

### AS OF JUNE 30, 1999 AND 1998

	Page(s)
Report of Independent Public Accountants	1
Combining Statements of Financial Position	2-5
Combining Statements of Activities	6-9
Combined Statements of Cash Flows	10-11
Notes to Combining Financial Statements	12-24

### Report of Independent Public Accountants

To the Board of Trustees of The Ohio University Foundation:

We have audited the accompanying combining statements of financial position of THE OHIO UNIVERSITY FOUNDATION (an Ohio not-for-profit corporation) and subsidiary as of June 30, 1999 and 1998, and the related combining statements of activities and combined cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Ohio University Foundation and subsidiary as of June 30, 1999 and 1998, and the changes in their net assets and cash flows for the years then ended in conformity with generally accepted accounting principles.

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Columbus, Ohio, September 10, 1999.

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# COMBINING STATEMENT OF FINANCIAL POSITION

### AS OF JUNE 30, 1999

	Unrestricted	Temporarily Restricted	Permanently Restricted	Agency	Enterprise	Eliminations	Total
ASSETS.	\$ 519.214	\$ 12,164	·	ı U	\$ 595,855	ų.	\$ 1.127.233
Accounts receivable	151,901	8,710	4,725	,	171,238	,	336,574
Pledges receivable	•	2,303,821	4,251,070	1		•	6,554,891
Bequests receivable	1	54,200	1,235,000	•	•	,	1,289,200
Interest and dividends receivables	92,028	219,290	1,522	1,697	•	,	314,537
Investments in securities	11,775,304	96,617,066	63,588,207	288,400	•		172,268,977
Investment in Inn-Ohio of Athens, Inc.	4,527,179	•	t	•	1	(4.527,179)	
Property and equipment, net	332,088	1	248,464	•	5,799,289		6,379,841
Prepaid expenses	13,481	39,016		•		•	52,497
Cash surrender value - life insurance policies	174,979	422,889	1,185,038	•	•	•	1,782,906
Notes receivable	145,000			1	•	•	145,000
Charitable remainder trusts		ı	1,176,771	•	r	1	1,176,771
Charitable gift annuity trusts	:	ı	3,970,057	•	•	•	3,970,057
Other	t	r	•	ı	170,531	•	170,531
Total assets	\$ 17,731,174	\$ 99,677,156	\$ 75,660,854	\$ 290,097	\$ 6,736,913	\$ (4,527,179)	\$195,569,015
EQUITY:							
Labilities							
Accounts payable:				•	4	4	1
- One University	201,283	/80,089	9/7	1 #}	- P	- <del>-</del>	\$ 1,757,446
- mancand ones Annilies navable	142/072	#C1/077	2 400 003	ı <b>ı</b>	166100±	<b>1</b> 1	2 400 003
Deposits held in custody for others	•	ı	-	290,097	•	ı	290,097
cong-term debt	•	,	ı		1,728,737	ı	1,728,737
Total Habilities	387,477	1,223,741	2,409,369	290,097	2,209,734		6,520,418

(Continued on next page)

# COMBINING STATEMENT OF FINANCIAL POSITION

### AS OF IUNE 30, 1999 (Continued)

Total	\$ 14,890,675 1,855,472 597,550 22,287,620 76,165,795 73,251,485	. ,	189,048,597	\$195,569,015
Eliminations		(4,140,455)	3,042,458 (4,527,179)	\$ (4,527,179)
Enterprise	6. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4,140,455	(3,042,458) 4,527,179	\$ 6,736,913
Agency	, 1 1 t t t t 1 t 1 t t 1 t t 1 t t 1 t t 1 t t 1 t t 1 t t 1 t t 1 t t 1 t t 1 t 1 t t 1 t 1 t 1 t t 1 t	•	1 1	\$ 290,097
Permanently Restricted	\$ - - 73,251,485	•	73,251,485	\$ 75,660,854
Temporarily Restricted	\$ - 22,287,620 76,165,795	•	98,453,415	\$ 99,677,156
Unrestricted	\$ 14,890,675 1,855,472 597,550		17,343,697	\$ 17,731,174
	Net assets: Unrestricted: - Board of Trustees designated quasi-endowments - Board of Trustees designated other - Undesignated Temporarily restricted Temporarily restricted Temporarily restricted funds designated as endowments Permanently restricted Shareholder's equity: Common stock, no par value, stated value \$10,000 per share, 750 shares authorized, 342.9181 shares issued and outstanding	Contributed capital Retained deficit	ncomes which the sects shareholder's equity Total liabilities and net assets	shareholder's equity

The accompanying notes to combining financial statements are an integral part of this statement.

# COMBINING STATEMENT OF FINANCIAL POSITION

### AS OF JUNE 30, 1998

Total	\$ 1,409,737 336,233 2,683,657 681,701 154,276,806 6,715,034 10,578 1,706,019 151,001 1,014,544 3,060,459 173,770 \$173,770	\$ 895,317 567,496 1,976,712 131,673 1,832,963
Eliminations	\$	\$ - - - - (447,199)
Enterprise	\$ 381,826 101,094 - 6,127,106 - 173,770 \$ 6,783,796	\$ 396,864 - 1,832,963 447,199 2,677,026
Agency	\$ - 978 130,695 - 5	\$ 131,673
Permanently Restricted	\$ 11,225 1,217,223 2,739 57,555,869 - 248,464 - 1,123,271 1,014,544 3,060,459 \$ 64,233,794	1,976,712
Temporarily Restricted	\$ 509,218 41,871 1,466,434 370,350 85,747,275 - - 9,683 399,337 - -	\$ 670,848 122,428
Unrestricted	\$ 518,693 182,043 307,634 10,842,967 4,106,770 339,464 895 183,411 598,200	\$ 224,469 48,204
	ASSETS: Cash Accounts receivable Pledges receivable Interest and dividends receivables Investments in securities Investment in Inn-Ohio of Athens, Inc. Property and equipment, net Prepaid expenses Cash surrender value - life insurance policies Notes receivable Charitable gift annuity trusts Other Total assets	LIABILITIES AND NET ASSETS/SHAREHOLDER'S EQUITY: Liabilities Accounts payable: - Ohio University - Trade and other Annuities payable Deposits held in custody for others Long-term debt Other payables Total liabilities

(Continued on next page)

# COMBINING STATEMENT OF FINANCIAL POSITION

### AS OF 1UNE 30, 1998 (Continued)

Total	\$ 14,236,890 1,518,232 1,052,282 17,942,903 69,807,989 62,257,082	166,815,378
Eliminations	, , , , , , , , , , , , , , , , , , ,	(3,429,182) (4,140,455) 3,462,867 (4,106,770) \$ (4,533,969)
Enterprise	, , , , , , , , , , , , , , , , , , ,	3,429,182 4,140,455 (3,462,867) 4,106,770 \$ 6,783,796
Agency	; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	
Permanently Restricted	\$	62,257,082
Temporarily Restricted	\$ 17,942,903 69,807,989	87,750,892 \$ 88,544,168
Unrestricted	\$ 14,236,890 1,518,232 1,052,282	16,807,404
	Net assets: Unrestricted: - Board of Trustees designated quasi-endowments - Board of Trustees designated other - Undesignated - Temporarily restricted - Temporarily restricted funds designated as - endowments - Permanently restricted	Shareholder's equity: Common stock, no par value, stated value \$10,000 per share, 750 shares authorized, 342.9181 shares issued and outstanding Contributed capital Retained deficit Total net assets/shareholder's equity Total liabilities and net assets/ shareholder's equity

The accompanying notes to combining financial statements are an integral part of this statement.

## COMBINING STATEMENT OF ACTIVITIES

### FOR THE YEAR ENDED JUNE 30, 1999

Total	\$ 16,681,731 2,583,676	4,665,446	6,958,654 4,143,343	4,077,647 484,711		, ,	, ,	, ,	,	, ,		39,595,208
Eliminations	ı ı	(420,409)		1 1		F 4		1 1	•	t 1		(420,409)
Enterprise	r 1	1 3	1 1	4,061,768			l I	1 1	ı	1 1	1 1	4,061,768
Permanently Restricted	\$ 10,885,150	244,641	117,797 (340,368)	87,183			, ,	, ,		, ,	* *	10,994,403
Temporarily Restricted	\$ 5,521,323	3,222,118	6,059,861 4,239,019	47,750	3	(22,469) (729,229)	(4,015,705)	(213,992)	(2,176,816)	(105,6/1)	(8,387,548)	10,702,523
Unrestricted	\$ 275,258 2,583,676	1,198,687 420,409	780,996 244,692	15,879 349,778		20,469 729,229	4,015,705	213,992	2,176,816	79,784	2,453	14,256,923
	REVENUES AND OTHER SUPPORT: Gifts and contributions University support	Interest and dividends Interest and dividends Equity in income of Inn-Ohio of Athens, Inc. Change in market value of investments.	Sold during the year Held at year-end	Revenues from sales, services and events Other	Net assets released from restrictions- Satisfaction of program restrictions:	- Alumn relations - Institutional support	<ul> <li>Instruction and departmental support</li> <li>Academic services support</li> </ul>	<ul> <li>Intercollegiate athletics support</li> <li>Student services</li> </ul>	Scholarships and fellowships	- rubik servikes - Research	<ul> <li>Fundraising and development</li> <li>Total net assets released from restrictions</li> </ul>	Total revenues and other support

(Continued on next page)

## COMBINING STATEMENT OF ACTIVITIES

### FOR THE YEAR ENDED JUNE 30, 1999 (Continued)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Enterprise	Eliminations	Total
EXPENSES:						
Program services-						
Alumni relations	\$ 874,633	ı S	, 49		, ss	\$ 874,633
Institutional support	1,013,117	·	•	•	•	1,013,117
Instruction and departmental support	4,063,960	•	•	•	•	4,063,960
Academic services support	1,134,248	•	t	•	•	1,134,248
Intercollegiate athletics support	217,212		t	•	•	217,212
Student services	115,584	•	•	•	,	115,584
Scholarships and fellowships	2,176,816	•	•	ŧ	•	2,176,816
Public services	162,060	1	•	•	1	162,060
Research	227,625	•	,	•	•	227,625
Supporting services-						
Fundraising and development	3,390,032	•	t	•	•	3,390,032
Fund administration	328,196		ı	•	•	328,196
Inn-Ohio of Athens, Inc. operations			ı	3,641,359	•	3,641,359
Carrying costs of real estate	17,147		•	•	•	17,147
Total expenses	13,720,630	1		3,641,359	,	17,361,989
CHANGES NET ASSETS/NET INCOME	536,293	10,702,523	10,994,403	420,409	(420,409)	22,233,219
NET ASSETS/RETAINED DEFICIT, BEGINNING OF YEAR	16,807,404	87,750,892	62,257,082	(3,462,867)	3,462,867	166,815,378
NET ASSETS/RETAINED DEFICIT, END OF YEAR	\$ 17,343,697	\$ 98,453,415	\$ 73,251,485	\$ (3,042,458)	\$ 3,042,458	\$189,048,597

The accompanying notes to combining financial statements are an integral part of this statement.

## COMBINING STATEMENT OF ACTIVITIES

### FOR THE YEAR ENDED JUNE 30, 1998

Eliminations Total	\$ - \$ 11,102,853	- 2,477,125	1	- 4,165,828			7,669,749	- 11,024,107	3,433,329	- 504,917			ı	•		,	•	•	•		•		
Enterprise	٠,	•		1	•		•	ı	3,405,358				ŧ		•	1		•	•	1	ι	1	1
Permanently Restricted	\$ 7,095,393			146,500	•		70,153	(11,921)	•	92,776		-	٠	•	•	•	•	1	•	ı	•	ı	
Temporarily Restricted	\$ 3,553,528			2,846,259	•		7,036,888	9,849,758	•	70,985			(51,925)	(438,961)	(3,533,622)	(817,782)	(232,303)	(295,969)	(2,094,081)	(95,282)	(60,428)	(15,324)	(7,635,677)
Unrestricted	\$ 453,932	2,477,125		1,173,069	(609,236)		562,708	1,186,270	126'22	334,156			51,925	438,961	3,533,622	817,782	232,303	295,969	2,094,081	95,282	60,428	15,324	7,635,677
	REVENUES AND OTHER SUPPORT: Gifts and contributions	University support	Income from investments-	Interest and dividends	Equity in loss of Inn-Ohio of Athens, Inc.	Change in market value of investments:	Sold during the year	Held at year-end	Revenues from sales, services and events	Other	Net assets released from restrictions-	Satisfaction of program restrictions:	- Alumni relations	<ul> <li>Institutional support</li> </ul>	<ul> <li>Instruction and departmental support</li> </ul>	<ul> <li>Academic services support</li> </ul>	<ul> <li>Intercollegiate athletics support</li> </ul>	- Student services	<ul> <li>Scholarships and fellowships</li> </ul>	<ul> <li>Public services</li> </ul>	- Research	<ul> <li>Fundraising and development</li> </ul>	Total net assets released from restrictions

(Continued on next page)

40,377,908

609,236

3,405,358

7,399,901

15,721,741

13,241,672

Total revenues and other support

## COMBINING STATEMENT OF ACTIVITIES

### FOR THE YEAR ENDED JUNE 30, 1998 (Continued)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Enterprise	Eltminations	Total
	\$ 738,595	, ss	, 4	, 49	, sn	\$ 738,595
Institutional support	605,128	•	•	,	1	605,128
Instruction and departmental support	3,713,184		•	•	•	3,713,184
Academic services support	908,374	ı		•	•	908,374
Intercollegiate athletics support	232,303	•	•		•	232,303
1	295,961		•	•		295,961
Scholarships and fellowships	2,094,081	,	•		ı	2,094,081
•	97,469	•	•	•	i	97,469
	277,358		•		•	277,358
Fundraising and development	2,828,579	1	•		1	2,828,579
Fund administration	324,355	•	4	•	1	324,355
Inn-Ohio of Athens, Inc. operations	ı	ı	1	4,014,594	1	4,014,594
Carrying costs of real estate	15,551		•	•	ı	15,551
	•	•	134,737	,		134,737
Total expenses	12,130,938		134,737	4,014,594		16,280,269
CHANGES NET ASSETS/NET LOSS	1,110,734	15,721,741	7,265,164	(609,236)	609,236	24,097,639
NET ASSETS/RETAINED DEFICIT, BEGINNING OF YEAR	15,696,670	72,029,151	54,991,918	(2,853,631)	2,853,631	142,717,739
NET ASSETS/RETAINED DEFICIT, END OF YEAR	\$ 16,807,404	\$ 87,750,892	\$ 62,257,082	\$ (3,462,867)	\$ 3,462,867	\$166,815,378

The accompanying notes to combining financial statements are an integral part of this statement.

### COMBINED STATEMENTS OF CASH FLOWS

### FOR THE YEARS ENDED JUNE 30, 1999 AND 1998

### INCREASE (DECREASE) IN CASH

	1999	1998
CASH FLOWS FROM OPERATING ACTIVITIES:		
Changes in net assets/net income (loss)	\$22,233,219	\$24,097,639
Adjustments to reconcile change in net assets/ net income		
(loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	427,040	416,447
Loss on disposal of property and equipment	~	852,144
Accretion on investments	9,278	(10,030)
Realized investment gains, net	(5,919,740)	(11,092,842)
Unrealized investment gains, net	(5,177,371)	(7,588,020)
Increase in cash surrender value of life insurance policies	(76,887)	(128,324)
Forgiveness of notes receivable	6,001	6,000
Changes in current assets and liabilities:		
Increase in accounts receivable	(341)	(102,571)
(Increase) decrease in pledges receivable	(3,871,234)	791,162
Increase in bequests receivable	(1,289,200)	- '
Decrease in interest and dividends receivables	367,164	62,427
(Increase) decrease in prepaid expenses	(41,919)	19,330
Increase in charitable remainder trusts	(162,227)	(148,948)
Decrease (increase) in other assets	3,239	(7,455)
Increase (decrease) in accounts payable	629 <i>,</i> 678	(1,988,123)
Decrease in deposits	<del>-</del>	(5,420)
Increase (decrease) in deposits held in custody for others	158,424	(4,001)
Total adjustments	(14,938,095)	(18,928,224)
Net cash provided by operating activities	7,295,124	5,169,415
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of property and equipment	(91,847)	(1,648,235)
Purchases of investment securities	(154,460,496)	(63,593,098)
Proceeds from sales of investment securities	147,556,158	60,460,341
Net cash used in investing activities	_(6,996,185)	(4,780,992)

(Continued on next page)

### COMBINED STATEMENTS OF CASH FLOWS

### FOR THE YEARS ENDED JUNE 30, 1999 AND 1998

### INCREASE (DECREASE) IN CASH (Continued)

	1999	1998
CASH FLOWS FROM FINANCING ACTIVITIES: Payments of long-term debt Net increase in annuity obligations Increase in investments subject to annuity agreements Net cash used in financing activities	(104,226) 432,381 (909,598) (581,443)	\$ (96,836) 511,155 (447,797) (33,478)
NET(DECREASE) INCREASE IN CASH	(282,504)	354,945
CASH, BEGINNING OF YEAR	1,409,737	1,054,792
CASH, END OF YEAR	1,127,233	\$ 1,409,737
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
Interest paid	\$ 81,040	\$ 122,827

The accompanying notes to combining financial statements are an integral part of these statements.

### NOTES TO COMBINING FINANCIAL STATEMENTS

### **IUNE 30, 1999 AND 1998**

### (1) Organization and Operation

The Ohio University Foundation (the Foundation) was incorporated in Ohio in October 1945 to support the educational undertakings of Ohio University (the University). The Foundation is authorized to solicit and receive gifts and contributions for the benefit of the University and to ensure that funds and property received are applied to the uses specified by the donor.

### (2) Summary of Significant Accounting Policies

### Basis of Accounting

The combining financial statements of the Foundation have been prepared on the accrual basis of accounting. The accompanying combining financial statements present the financial position and results of operations of the Foundation and its wholly-owned subsidiary, Inn-Ohio of Athens, Inc. (the Inn or Company). All intercompany transactions have been eliminated.

The Inn's fiscal year includes 52 weeks.

### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Concentrations of Credit Risk

Financial instruments, which potentially subject the Foundation to a concentration of credit risk, consist principally of contributions receivable, investments for the Foundation and receivables related to operation of the Inn. Exposure to losses on contributions receivable is principally dependent on each donor's financial condition. The Foundation monitors the exposure for credit losses and maintains allowances for anticipated losses.

Investments are recorded at market value. Changes in market conditions could dramatically affect the Foundation's net assets. Regarding the Inn, the management company is responsible for collection of receivables (Note 8). However, the management company has recourse with respect to these receivables, and accordingly, the Inn provides a reserve for any estimated uncollectible balances.

### Gifts and Contributions

Contributions are recorded at their fair market value on the date of receipt. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset categories. When a donor restriction expires (when a stipulated time restriction ends or purpose of restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Contributed property is recorded at fair value at the date of donation. If donors stipulate how long the assets must be used or restrict the use of such assets for a specific purpose, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property are recorded as unrestricted support.

Contributions of charitable gift annuity trusts are reduced by the actuarially determined liability resulting from acceptance of the gift. Contributions held in charitable remainder trusts are recorded upon notification of each donor's death at the present value of their estimated future benefits to be received when the trust assets are distributed (see Note 7).

### Pledges Receivable

Unconditional promises to give, that are expected to be collected within one year, are recorded at net realizable value. Unconditional promises to give, that are expected to be collected in future years, are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Discount rates ranged from 5.53% to 5.93% for fiscal year 1999 and 5.43% to 5.57% for fiscal year 1998. Amortization of the discounts is included in contribution revenues. Unconditional promises to give, which are silent as to the due date, are presumed to be time restricted by the donor until received and are reported as temporarily restricted net assets. Conditional promises to give are not included as support until the conditions are substantially met.

Included in the "Pledges Receivable" are the following unconditional promises to give at June 30, 1999 and 1998:

			1999	1998
Unconditional promises t	o give before un	amortized		
discount and allowance	•		\$8,639,706	\$3,690,312
Less: Unamortized discor	unt		(542,960)	(233,898)
Subtotal			8,096,746	3,456,414
Less: Allowance for unco	llectibles		(1,541,855)	(772,757)
Net unconditional promis	\$6,554,891	\$2,683,657		
-	•			<u> </u>
	19	199	19	98
	Temporarily	Permanently	Temporarily	Permanently
	Restricted	Restricted	Restricted	_Restricted
Amounts due in:				
Less than one year	\$ 741,505	\$1,889,751	\$ 475,285	\$ 491,709
One to five years	1,397,878	2,316,286	873,949	638,883
More than five years	164,438	45,033	117,200	86,631
Total	\$2,303,821	\$4,251,070	\$1,466,434	\$1,217,223

The Foundation has received communications from donors indicating that the Foundation has been included in the donor's will or life insurance policy as a beneficiary, representing intentions to give rather than promises to give. Such communications are not unconditional promises to give because the donors retain the ability to modify their wills and insurance policies during their lifetimes. The total realizable value of these intended gifts has not been established, nor have the intended gifts been recognized as an asset or contribution revenue. Such gifts are recorded when the Foundation is notified of the donor's death, the will is declared valid by a probate court and the proceeds are measurable. At June 30, 1999 and 1998, the Foundation has bequests receivable of \$1,289,200 and \$0, respectively, based upon their policy. In addition, the Foundation has recorded the cash surrender value of insurance policies that it serves as owner and beneficiary, which totals \$1,782,906 and \$1,706,019 as of June 30, 1999 and 1998, respectively.

### **Investments**

Investments in securities are recorded at market value with changes in market value during the year reflected in the combining statement of activities. Investments also include common stock of the Inn (see Note 8). The investment in the Inn is recorded using the equity method of accounting which reflects cumulative income and losses of the Inn.

### Income from Investments

All investment income in the form of interest and dividends is credited to unrestricted net assets unless otherwise designated by the donor. All capital appreciation/depreciation earned on permanently restricted, temporarily restricted and unrestricted investments is credited to unrestricted net assets unless otherwise designated by the donor.

### Property and Equipment

Property and equipment is recorded at the estimated fair market value (if received as a gift) or at the purchase cost (if purchased by the Foundation or Inn), plus any expenditures for improvements. As needed, the carrying value of property is adjusted to estimated net realizable value based on the Board of Trustees' intended use of the property.

Depreciation of buildings is recorded over periods ranging from ten to thirty-one and one-half years using the straight-line method. Depreciation and amortization of other property and equipment and improvements is recorded over periods ranging from five to fifteen years using the straight-line method.

As of June 30, 1999 and 1998, property and equipment (primarily related to the Inn) is as follows:

	<u>1999</u>	1998
Land	\$ 773,263	\$ 787,622
Land improvements	128,843	128,843
Buildings	6,482,966	6,445,009
Furnishings, fixtures and equipment	2,113,119	2,069,190
Construction in progress	-	3,180
Less - accumulated depreciation and amortization	(3,118,350)	(2,718,810)
Property and equipment, net	\$6,379,841	\$6,715,034

Total depreciation and amortization expense of \$427,040 and \$416,447 was recorded in fiscal years 1999 and 1998, respectively.

SFAS No. 121, "Accounting for Impairment of Long-Lived Assets and Long-Lived Assets to be Disposed Of" requires that long-lived assets and certain identifiable intangibles to be held and used by an entity be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The Foundation and Inn have determined that no impairment to the carrying value of its long-lived assets exists at June 30, 1999.

### Functional Allocation of Expenses

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statement of activities. Certain costs have been allocated among the programs and supporting services benefited.

### Income Taxes

The Internal Revenue Service has determined that the Foundation is an exempt organization under Section 501(c)(3) of the <u>Internal Revenue Code</u>. Accordingly, no provision for income or excise tax has been made in the accompanying combining financial statements.

### Fair Value of Financial Instruments

The carrying values of the Foundation's financial instruments in the accompanying combining statements of financial position approximate their respective estimated fair values at June 30, 1999 and 1998, except for notes receivable. The fair value of the notes receivable is not reasonably determinable given the terms of the notes (see Note 5).

The Foundation has estimated the fair values of its financial instruments using available quoted market information and other valuation methodologies in accordance with Statement of Financial Accounting Standards (SFAS) No. 107, "Disclosures About Fair Value of Financial Instruments." Accordingly, the estimates presented are not necessarily indicative of the amounts that the Foundation could realize in a current market exchange. Determinations of fair value are based on subjective data and significant judgment relating to timing of payments and collections and the amounts to be realized. Different market assumptions and/or estimation methodologies might have a material effect on the estimated fair value amounts.

### **Advertising Costs**

Advertising costs of the Inn are included in marketing expenses and are expensed as incurred. These costs were immaterial for the years ended July 2, 1999 and July 3, 1998.

### (3) Net Assets

### Unrestricted Net Assets

The unrestricted net assets consists of operating funds available for any purpose authorized by the Board of Trustees.

The unrestricted net assets, as of June 30, 1999, consists of an unallocated amount of \$597,550 and an allocated amount of \$1,855,472 with \$1,496,232 held in escrow pending disposition by the Board of Trustees, and \$359,240 of unexpended funds previously authorized by the Board of Trustees for expenditure. In addition, unrestricted net assets includes Board of Trustees designated quasi-endowments of \$14,890,675.

The unrestricted net assets, as of June 30, 1998, consists of an unallocated amount of \$1,052,282 and an allocated amount of \$1,518,232 with \$1,076,692 held in escrow pending disposition by the Board of Trustees, and \$441,540 of unexpended funds previously authorized by the Board of Trustees for expenditure. In addition, unrestricted net assets includes Board of Trustees designated quasi-endowments of \$14,236,890.

### Restricted Net Assets

Temporarily restricted net assets consist of funds which are restricted for a specific use or time determined by the donor.

Temporarily restricted net assets, as of June 30, 1999 and 1998, are available for the following purposes:

	1999	1998
Alumni relations	\$ 524,743	\$ 236,165
Institutional support	2,725,208	2,608,423
Instruction and departmental support	41,465,015	36,280,587
Academic services support	11,240,647	10,132,938
Intercollegiate athletics support	1,373,680	282,605
Student services	1,577,325	1,329,998
Scholarships and fellowships	38,003,189	35 <b>,2</b> 91 <b>,7</b> 33
Public services	276,935	229,748
Research	1,127,304	957,428
Fundraising and development	139,369	337,348
Implicit time restrictions	_	63,919
•	\$98,453,415	\$87,750,892

Included in temporarily restricted net assets are temporarily restricted funds designated as endowments. This is primarily due to the Foundation having a spending policy, which was approved by the Board of Trustees, to protect the Foundation's endowments from the effect of inflation. Based upon the spending policy, management has reinvested a portion of the earnings on the Foundation's donor designated endowments into the related endowment accounts. As this reinvestment of earnings into the endowment accounts was not explicitly designated by the donors, the reinvested earnings cannot be classified as permanently restricted under SFAS No. 116 and SFAS No. 117.

### Permanently Restricted Net Assets

Permanently restricted net assets consist of funds arising from a gift or bequest in which the donor has stipulated, as a condition of the gift, that the principal be maintained in perpetuity and only the investment income from investment of the funds be expended. Certain donor endowments also specify that a portion of the earnings from the investment be reinvested as principal, or that all income earned over a period of time be reinvested. Amounts are also transferred for specific uses, as authorized, from time to time by the donor.

Permanently restricted net assets are restricted to:

	1999	1998
Alumni relations	\$ 502,823	\$ 426,918
Institutional support	2,376,129	1,564,450
Instruction and departmental support	33,822,456	29,557,570
Academic services support	2,993,444	2,522,224
Intercollegiate athletics support	58,437	48,770
Student services	1,311,980	1,283,731
Scholarships and fellowships	31,311,112	26,233,271
Public services	244,030	195,202
Research	97,504	100,019
Fundraising and development	219,090	145,812
Other	314,480	179,115
	\$73,251,485	\$62,257,082

### Agency Net Assets

Agency net assets consist of resources received and held by the Foundation as custodian or trustee. Agency transactions are not reported on the combining statement of activities, as the Foundation only acts as custodian for the outside agency depositing the funds.

### **Enterprise Fund**

The enterprise fund consists of the activities of the Foundation's wholly-owned subsidiary, Inn-Ohio of Athens, Inc. The Inn owns and operates a 144 room hotel and restaurant facility in Athens, Ohio known as The Ohio University Inn (see Note 8).

### (4) Investment in Securities

The cost and market value of the investment in securities at June 30, 1999 and 1998, are as follows:

	19	999	19	998		
	Cost	Market	Cost	Market		
Common and preferred stocks	\$105,025,422	\$121,615,850	\$ 97,386,451	\$115,521,049		
Commercial paper and other short-term cash investments	9,391,661	9,392,365	16,189,916	16,196,753		
Bonds and debentures	33,789,193	41,256,710	19,085,287	15,761,181		
Other	4,052	4,052	342,286	6,797,823		
Total investments	\$148,210,328	\$172,268,977	\$133,003,940	\$154,276,806		

Within the unrestricted and permanently restricted net assets, the Foundation has investments of approximately \$0 and \$570,000 in stock of a non-public entity at June 30, 1999 and 1998, respectively. The Foundation owns 62% of the issued and outstanding stock of this entity and accounts for its investment at the lower of historical cost or estimated market value. One of the members of the Foundation's Board of Trustees is also an officer of this entity.

### (5) Notes Receivable

The Foundation has made available to the Inn a non-interest bearing working capital loan of up to \$450,000 at June 30, 1999 and 1998. The Inn had total borrowings of approximately \$0 and \$447,000 from the Foundation on the working capital loan as of June 30, 1999 and 1998. The unused borrowings available on this working capital loan were approximately \$450,000 and \$3,000 at June 30, 1999 and 1998. Effective July 1, 1998, the Board of Directors of the Foundation voted to change the loan to interest bearing.

Prior to 1998 the Foundation made available two interest bearing working capital loans totaling \$145,000 to an Ohio entity, which was formed to support, enhance and supplement the scientific and technological research, educational activities and economic development of the University. Two-thirds of the members of the Ohio entity's Board of Trustees must be current or former members of the Foundation's Board of Trustees. Currently, the President of the entity is a member of the Foundation's Board of Trustees. Interest accrued at an annual rate of the prime rate plus two percent. The \$75,000 loan made in fiscal year 1996 is personally guaranteed by two members of the Foundation's Board of Trustees. Total outstanding notes receivable related to the Ohio entity are \$145,000 at June 30, 1999 and 1998, and are recorded in unrestricted net assets.

### (6) Support from the Ohio University

During 1999 and 1998 the Foundation paid all operating costs of the University Development Office, the Office of Alumni Relations and the Foundation Accounting Office, except certain payroll costs amounting to \$2,338,981 and \$2,213,896, respectively, and additional costs of \$244,695 and \$263,229, respectively, which were paid by the University. The support costs paid by the University are reflected in the combining statement of activities, as University support, with a like amount included in expenses.

The University provides office space and the use of certain common facilities and services to the Foundation at no cost. These costs have not been recorded as University support because they cannot readily be quantified nor are they considered to be material to the results of operations of the Foundation.

### (7) Split-Interest Agreements

### Charitable Gift Annuity Trusts

Under charitable gift annuity trust agreements, the Foundation has recorded the donated assets at fair value and the liabilities to the donor or his/her beneficiaries at the present value of the estimated future payments to be distributed by the Foundation to such individuals. The amount of the contribution is the difference between the asset and liability and is recorded as contribution revenue.

### Charitable Remainder Trusts

Under charitable remainder trust agreements, the Foundation serves as the remainderman, whereby the Foundation will receive the net assets of the trust upon death of the donor's beneficiary. All assets of charitable remainder trusts are maintained by a third party trustee, in an irrevocable trust, for the benefit of the Foundation. The trustee disburses income earned on the assets of the charitable remainder trusts to the donor or donor designated beneficiaries.

In instances whereby the donor has not specifically reserved the right to change the remainderman, the Foundation will recognize, as contribution revenue and as a receivable, the present value of the estimated future benefits to be received when the trust assets are distributed.

Certain charitable remainder trusts transactions are not reported on the combining statement of financial position or the combining statement of activities, as in these cases the remainderman (the Foundation) can be changed by the donor prior to his/her death. For this reason the Foundation does not report these trust transactions on the combining statement of financial position or the combining statement of activities.

Adjustments to the receivable to reflect amortization of the discount, revaluation of the present value of the estimated future payments to the donor designated beneficiaries and changes in actuarial assumptions during the term of the trust will be recognized as changes in the value of split-interest agreements. Upon the death of the donor designated beneficiaries, the receivable is closed, the assets received from the trust are recognized at fair value and any difference is reported as a change in the value of split-interest agreements.

### Revocable Trusts

Under revocable trust agreements the Foundation serves as the remainderman, whereby the Foundation will receive the net assets of the trust upon death of the donor's beneficiary. All assets of the trusts are maintained by a third party trustee for the benefit of the Foundation. The trustee disburses income earned on the assets of trusts to the donor or donor designated beneficiaries. Under revocable trust agreements the donor maintains the ability to legally dissolve the trusts and may or may not reserve the right to change the remainderman. For these reasons the Foundation does not report revocable trust transactions on the combining statement of financial position or the combining statement of activities.

### (8) Inn-Ohio of Athens, Inc.

The Ohio University Inn was purchased by the Foundation on August 30, 1986. The primary purpose, for which the Foundation invested in the Inn, was to provide affordable and convenient housing, dining and conference facilities for the University employees, alumni and guests. Thus, a significant amount of the Inn's revenues are derived from these customers. For this reason the Foundation is committed to financially supporting the Inn.

On September 10, 1986, a separate corporation, Inn-Ohio of Athens, Inc., was formed to operate the facility. At that time all assets, liabilities and operations were transferred to the Inn. The Inn's business is subject to all of the risks inherent in the lodging industry. These risks include, among other factors, varying levels of demand for rooms and related services, adverse effects of general and local economic and market conditions, changes in governmental regulations that influence wages or prices, changes in interest rates, the availability of credit and changes in real estate taxes and other operating expenses and the recurring need for renovations, refurbishment and improvements.

The financial activity of the Inn is shown on the Foundation's records as an enterprise fund.

### Operations

The Inn's operations are summarized below for the year ended July 2, 1999 and July 3, 1998:

	1999	1998
Revenues	\$4,061,768	\$3,405,358
Operating and general expenses	3,118,798	3,542,284
Depreciation and amortization	425,121	409,071
Interest expense, net Total expenses	97,440 3,641,359	63,239 4,014,594
Net income (loss)	\$420,409	\$ (609,236)

Effective November 30, 1996, a management agreement (the Management Agreement) was entered into with Winegardner & Hammonds, Inc. (the Manager). The Management Agreement expires June 30, 2000. The Manager's compensation is a base fee plus 15% of the hotel's net available operating profit, as defined in the Management Agreement.

Total management fees incurred by the Inn with respect to the Manager were \$100,000 in fiscal years 1999 and 1998, and incentive fees were \$104,000 and \$47,000 in fiscal years 1999 or 1998, respectively.

As of July 2, 1999 and July 3, 1998, the Inn has NOL carryforwards of \$2,217,310 and \$2,694,487, respectively, for Federal income tax purposes. The NOL carryforwards expire in years 2002 through 2012. The Inn has reflected deferred income taxes at a 40% tax rate which represents a blended statutory Federal and state income tax rate. As of July 2, 1999 and July 3, 1998, the Inn has recorded a valuation allowance of \$1,121,350 and \$1,289,782, respectively, due to the uncertainty of the future realizability of its remaining NOL carryforwards in accordance with the provisions of SFAS No. 109.

Debt Obligations

Long-term debt consists of the following, as of July 2, 1999 and July 3, 1998:

	<u> 1999</u>	1998
1996 Serial Project Bonds		
- 4.90%, due November 1, 1998	\$ -	\$ 90,000
- 5.10%, due November 1, 1999	95,000	95,000
- 5.30%, due November 1, 2000	100,000	100,000
-5.45%, due November 1, 2001	105,000	105,000
- 5.60%, due November 1, 2002	110,000	110,000
- 5.75%, due November 1, 2003	115,000	115,000
- 5.85%, due November 1, 2004	120,000	120,000
- 5.95%, due November 1, 2005	130,000	130,000
- 6.05%, due November 1, 2006	140,000	140,000
1996 Term Project Bonds - 6.25%, at 97.617%, due November 1, 2011	830,000	830,000
Bank Loan, interest at prime plus 2%(10.50% at July 3, 1998), interest payable monthly,		
principal due April 1999		15,544
	1,745,000	1,850,544_
Less: Current portion of long-term debt	(95,000)	(105,544)
Less: Unamortized discount on series 1996		
bonds	(16,263)	(17,581)
	(111,263)	(123,125)
Total long-term debt	\$1,633,737	\$1,727,419

In November 1996 the Inn issued approximately \$1.9 million in 1996 Serial Project Bonds and 1996 Term Project Bonds (1996 Bonds). The proceeds from the issuance of 1996 Bonds, the bond fund, the reserve fund and an additional capital contribution from the Foundation were used to call the 1986 Serial Project Bonds and 1986 Term Project Bonds (1986 Bonds) in November 1996. Related to the calling of the 1986 Bonds, the Inn paid a premium of \$114,150 for extinguishment of the 1986 Bonds. In addition, the Inn wrote-off \$102,892 of unamortized bond acquisition costs related to the 1986 Bonds.

The 1996 Bonds are secured by a mortgage on the property and a security agreement granted by the Inn. The 1996 Bonds are guaranteed by the Foundation from the money and investments comprising its unrestricted endowments.

Under the 1996 Bonds the Inn is required to make monthly payments to a trustee. These payments accumulate in the bond fund to pay principal and interest on the 1996 Bonds. Principal payments are due annually on November 1; interest payments are due semi-annually each May 1 and November 1 and are payable from the bond fund. The 1996 Serial Project Bonds are subject to redemption prior to maturity, including mandatory sinking fund redemption. After November 1, 2006, the Inn has the option to pre-pay the 1996 Bonds. The balance in the bond fund at July 2, 1999 and July 3, 1998 was \$81,206 and \$80,001, respectively.

The 1996 Bonds maturing on November 1, 2011 are subject to a mandatory sinking fund requirement to be deposited as set forth in the following schedule:

November 1,	Amount
2007	#1 4E 000
2007	\$145,000
2008	155,000
2009	165,000
2010	175,000
2011	190,000
	\$830,000

The fair value of the debt obligations approximate their historical carrying amounts.

### (9) Allocation of Joint Costs

In March 1998 the American Institute of Certified Public Accountants ("AICPA") issued Statement of Position ("SOP") 98-2, "Accounting for Costs of Activities of Not-for-Profit Organizations and State and Local Governmental Entities That Included Fund Raising." This SOP details specific guidelines for the accounting and reporting for an entity's joint cost activities. This SOP amends existing guidance in AICPA literature and superceded SOP 87-2, "Accounting for Joint Costs of Informational Materials and Activities of Not-for-Profit Organizations That Include a Fund-Raising Appeal" and is effective for financial statements for years beginning after December 15, 1998. The Foundation is currently evaluating the effect this SOP will have on its financial statements. The Foundation will adopt the SOP in fiscal year 2000.



88 East Broad Street P.O. Box 1140 Columbus, Ohio 43216-1140

Telephone 614-466-4514

800-282-0370

Facsimile 614-466-4490

### OHIO UNIVERSITY FOUNDATION

### ATHENS COUNTY

### **CLERK'S CERTIFICATION**

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

**CLERK OF THE BUREAU** 

Susan Babbitt

CERTIFIED OCTOBER 10, 2000