

**LANCASTER AREA COMMUNITY
IMPROVEMENT CORP.
FINANCIAL STATEMENTS
Years Ended December 31, 2000 and 1999**



STATE OF OHIO
OFFICE OF THE AUDITOR

JIM PETRO, AUDITOR OF STATE

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Board of Trustees
Lancaster Area Community Improvement Corporation
109 N. Broad St.
Lancaster, OH 43130

We have reviewed the independent auditor's report of the Lancaster Area Community Improvement Corporation, Fairfield County, prepared by Wolfe, Wilson, & Phillips, Inc., for the audit period January 1, 2000 through December 31, 2000. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Lancaster Area Community Improvement Corporation is responsible for compliance with these laws and regulations.

JIM PETRO
Auditor of State

September 12, 2001

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Lancaster Area Community Improvement Corporation
Years Ended December 31, 2000 and 1999

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Wolfe, Wilson, & Phillips, Inc.
Certified Public Accountants
37 South Seventh Street
Zanesville, OH 43701

INDEPENDENT AUDITORS' REPORT

Board of Trustees
Lancaster Area Community Improvement Corp.
Lancaster, Ohio

We have audited the accompanying statement of financial position of Lancaster Area Community Improvement Corp. (a non-profit corporation) as of December 31, 2000 and 1999, and the related statements of financial activities and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lancaster Area Community Improvement Corp. as of December 31, 2000 and 1999 and the changes in its net assets and its cash flows for the years then ended in conformity with generally accepted accounting principles.

In Accordance with *Government Auditing Standards*, we have also issued a report dated August 27, 2001, on our consideration of the Lancaster Area Community Improvement Corp.'s internal control structure over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grants. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Wolfe, Wilson, & Phillips, Inc.
Zanesville, OH
August 27, 2001

LANCASTER AREA COMMUNITY IMPROVEMENT CORP.
STATEMENTS OF FINANCIAL POSITION
December 31, 2000 and 1999

ASSETS	<u>2000</u>	<u>1999</u>
Cash and cash equivalents	\$ 56,329	\$ 82,430
Prepaid insurance	1,167	1,167
Land for investment/sale	1,987,791	1,953,781
Furniture and equipment – net	<u>0</u>	<u>0</u>
 TOTAL ASSETS	 <u>\$2,045,287</u>	 <u>\$2,037,378</u>
 LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable	\$ 8,950	\$ 450
Accrued real estate tax	5,618	6,579
Unearned member dues	<u>0</u>	<u>1,160</u>
 TOTAL LIABILITIES	 14,568	 8,189
 UNRESTRICTED NET ASSETS	 <u>2,030,719</u>	 <u>2,029,189</u>
 TOTAL LIABILITIES AND NET ASSETS	 <u>\$2,045,287</u>	 <u>\$2,037,378</u>

See notes to financial statements

LANCASTER AREA COMMUNITY IMPROVEMENT CORP.
STATEMENTS OF FINANCIAL ACTIVITIES
Years Ended December 31, 2000 and 1999

UNRESTRICTED NET ASSETS	<u>2000</u>	<u>1999</u>
Revenue		
Interest income	\$ 2,730	\$ 2,044
Land sales	0	125,120
Land rent	14,820	19,988
Dues	1,390	570
In-kind rent	<u>1,500</u>	<u>1,500</u>
	20,440	149,222
Expenses		
Land sale expenses	0	73,464
Administrative fee	3,000	3,000
Insurance	3,136	3,136
Membership dues	0	350
Accounting services	2,380	2,050
Legal services	1,800	1,800
Real estate taxes	5,035	6,830
In-kind rent	1,500	1,500
Supplies	160	117
Permits and fees	5	150
Promotion	1,722	4,557
Depreciation	0	147
Interest expense	0	5,405
Meetings	157	0
Printing and publications	<u>15</u>	<u>0</u>
	<u>18,910</u>	<u>102,506</u>
 INCREASE IN NET ASSETS	 1,530	 46,716
 NET ASSETS AT BEGINNING OF YEAR	 <u>2,029,189</u>	 <u>1,982,473</u>
 NET ASSETS AT END OF YEAR	 <u>\$2,030,719</u>	 <u>\$2,029,189</u>

See notes to financial statements

LANCASTER AREA COMMUNITY IMPROVEMENT CORP.
STATEMENTS OF CASH FLOWS
Years Ended December 31, 2000 and 1999

CASH FLOWS FROM OPERATING ACTIVITIES	<u>2000</u>	<u>1999</u>
Increase in net assets	\$ 1,530	\$ 46,716
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Depreciation	0	147
(Increase) decrease in operating assets:		
Prepaid expense – brochure	0	3,063
Increase (decrease) in operating liabilities:		
Accounts payable	8,500	(490)
Accrued real estate tax	(961)	(161)
Accrued interest	0	(334)
Unearned member dues	<u>(1,160)</u>	<u>1,160</u>
 NET CASH PROVIDED BY OPERATING ACTIVITIES	 7,909	 50,101
 CASH FLOWS FROM INVESTING ACTIVITIES		
Land purchase and development costs	(34,010)	(40,105)
Allocation of cost of land sold	<u>0</u>	<u>73,339</u>
 NET CASH PROVIDED BY INVESTING ACTIVITIES	 (34,010)	 33,234
 CASH FLOWS FROM FINANCING ACTIVITIES		
Payments on note payable to Fairfield National Bank	<u>0</u>	<u>(64,911)</u>
 NET CHANGE IN CASH AND CASH EQUIVALENTS	 (26,101)	 18,424
 BEGINNING CASH AND CASH EQUIVALENTS	 <u>82,430</u>	 <u>64,006</u>
 ENDING CASH AND CASH EQUIVALENTS	 <u>\$ 56,329</u>	 <u>\$ 82,430</u>

See notes to financial statements

LANCASTER AREA COMMUNITY IMPROVEMENT CORP.
NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Lancaster Area Community Improvement Corp. (the "Corporation") is an Ohio nonprofit corporation established for the purpose of advancing, encouraging, and promoting the industrial, economic, commercial and civic development of the City of Lancaster and the surrounding community and county.

Basis of Accounting

The financial statements of the Corporation have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Revenue Recognition

Income from membership dues, fees and land sales is recognized over the period to which the dues, fees and land sales relate.

Cash and Cash Equivalents

For the purposes of the Statements of Cash Flows, cash and cash equivalents include all highly liquid investments with initial maturities of three months or less.

Equipment

Equipment is stated at cost and depreciated over the estimated useful lives by the straight-line method for financial reporting purposes. Repairs and maintenance are charged to operations when incurred and improvements and additions are capitalized. When equipment is sold, or otherwise disposed of, the asset account and related accumulated depreciation account are relieved, and any gain or loss is included in operations.

Donated Property

Donations of property are recorded as contributions at their estimated fair value at the date of the donation.

Federal Income Taxes

The Corporation was incorporated as a non-profit entity and is exempt from federal income taxes under Section 501(c)(6) of the Internal Revenue Code.

Land

Original land available for sale is stated at its appraised value, which approximates market value at the time of donation. Subsequent land purchases and costs to prepare the land for sale are stated at cost. As land is sold, an allocation of cost for those acres sold is charged to operations.

**LANCASTER AREA COMMUNITY IMPROVEMENT CORP.
NOTES TO FINANCIAL STATEMENTS**

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimated and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenue and expenses. Actual results could differ from those estimates.

2. LAND

The Corporation owns the land known as the Rockmill Corporate Park. The Rockmill Corporate Park consists of approximately 250.183 acres of land at December 31, 2000. The Corporation promotes the sale of this land in Fairfield County to prospective industrial clients.

3. FURNITURE AND EQUIPMENT

Furniture and equipment consists of:

Cost	\$ 3,021	\$ 3,021	
Accumulated depreciation	(3,021)	(3,021)	
	<u>\$ 0</u>	<u>\$ 0</u>	

4. LEASES

Annual leases have been negotiated for tenants to occupy and use, for agricultural purposes, the remaining tillable acres of land owned by the Corporation. For 2000 and 1999, the lease was negotiated for \$14,820 and \$19,988, respectively. Credit is allowed for land rendered untilable by construction work or a direct reimbursement may be made to the lessee for crops destroyed.

5. ADMINISTRATIVE FEE

A management fee is paid to the Lancaster Area Chamber of Commerce. The Corporation uses the Chamber's facilities and personnel. The fee for the years ended December 31, 2000 and 1999, was \$3,000 and \$3,000, respectively.

6. PROMOTIONAL BROCHURE

In 1997 a brochure was designed and printed to assist in marketing Fairfield County to prospective industrial clients. The amount of the brochure costs expensed for the years ended December 31, 2000 and 1999 was \$0 and \$3,063, respectively.

LANCASTER AREA COMMUNITY IMPROVEMENT CORP.
NOTES TO FINANCIAL STATEMENTS

7. IN-KIND RENT

The Lancaster Area Chamber of Commerce furnishes approximately 200 square feet of office space at no charge for use of the Corporation. The in-kind revenue and expense is computed using a market rental value of \$7.50 per square foot and for the years ended December 31, 2000 and 1999 was \$1,500 and \$1,500, respectively.

8. NOTE PAYABLE

The Corporation had a note payable to Fairfield National Bank, a division of the Park National Bank at December 31, 1998 for \$64,911. This loan was paid off in December, 1999. The Corporation paid interest annually at the rate of 7.838%. The note was secured by the 180 acres of land purchased during 1997.

9. LINE OF CREDIT

On December 21, 1999, the Corporation obtained a line of credit of \$150,000 from the Standing Stone National Bank. The line of credit will have an interest rate of 7.2% and is collateralized by 167.08 acres of real estate owned by the Corporation. The maturity date is December 20, 2004. There were no advances on this line of credit prior to December 31, 2000.

10. SUBSEQUENT EVENT

On January 14, 2000, the Corporation entered into an agreement with the Rickenbacker Port Authority to designate approximately 44 acres of Rockmill Corporate Park as a Foreign-Trade Zone. The Corporation paid \$10,000 of the \$30,000 fee for this agreement in January, 2000, and \$10,000 in January, 1999.

Wolfe, Wilson, & Phillips, Inc.
Certified Public Accountants
37 South Seventh Street
Zanesville, OH 43701

**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE AND ON
INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT
OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Board of Trustees
Lancaster Area Community Improvement Corp.
Lancaster, Ohio

We have audited the financial statements of the Lancaster Area Community Improvement Corp. as of and for the year ended December 31, 2000, and have issued our report thereon dated August 27, 2001. We conducted our audit in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether the Lancaster Area Community Improvement Corp.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Lancaster Area Community Improvement Corp.'s internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

This report is intended for the information of Board of Trustees, management, and the Auditor of State, and is not intended to be and should not be used by anyone other than these specified parties.

Wolfe, Wilson, & Phillips, Inc.

Zanesville, Ohio

August 27, 2001



STATE OF OHIO
OFFICE OF THE AUDITOR

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LANCASTER AREA COMMUNITY IMPROVEMENT CORPORATION

FAIRFIELD COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbitt

CLERK OF THE BUREAU

**CERTIFIED
SEPTEMBER 25, 2001**