INDEPENDENT AUDITOR'S REPORT

FOR THE FISCAL YEAR ENDED JUNE 30, 2001



STATE OF OHIO OFFICE OF THE AUDITOR

JIM PETRO, AUDITOR OF STATE

88 East Broad Street P.O. Box 1140 Columbus, Ohio 43216-1140 Telephone 614-466-4514 800-282-0370 Facsimile 614-466-4490 www.auditor.state.oh.us

Board of Trustees North Central State College Foundation, Inc. 2441Kenwood Circle, Box 698 Mansfield, Ohio 44903

We have reviewed the independent auditor's report of the North Central State College Foundation, Inc., Richland County, prepared by Gary B. Fink & Associates, Inc., for the audit period July 1, 2000 through June 30, 2001. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The North Central State College Foundation, Inc. is responsible for compliance with these laws and regulations.

JIM PETRO Auditor of State

November 19, 2001

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NORTH CENTRAL STATE COLLEGE FOUNDATION, INC. FOR THE FISCAL YEAR ENDED JUNE 30, 2001

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BOARD OF TRUSTEES AS OF JUNE 30, 2001

NAME

TERM

	ste ste
Ronald E. Abrams, Ed.D.	**
Bernard W. Anders	1998 - 2001
K. Jack Bargahiser	1990 - 2001
Juanita J. Carter	1996 - 2002
R. Michael Colangelo	1999 - 2002
William T. Cooper	2000 - 2003
Mark T. Collins	**
Bruce Cummins	2000 - 2003
Bernard S. Deubel	1999 - 2003
Robert H. Enskat	1995 - 2001
Henry R. Fallerius, LL.D.	***
George F. Frank	1993 - 2002
Carol Goldman	1999 - 2001
Gayle Gorman-Freeman	1990 - 2001
Reba M. Gribben	2000 - 2003
Arnold B. Haring	1990 - 2002
John F. Harkness	**
William J. Hartnett	***
Edith Humphrey	*
William P. Jilek	1998 - 2001
Byron E. Kee, Ed.D.	***
James W. Kehoe	*
David M. Kimble	1996 - 2002
Mark L. Kreinbihl	1998 - 2001
Rocco D. Manzo, Jr.	1990 - 2002
Edward T. Meehan	1995 - 2001
Gunther S. Meisse	1999 - 2001
William C. Miller, Jr.	**
Grant Milliron	1999 - 2001
Kevin P. Nestor	1999 - 2002
Bradley C. Peffley	1999 - 2001
Norbert A. Peiker	1997 - 2003
Ralph H. Phillips	2000 - 2003
Debra J. Pinion	1997 - 2003
M. M. Ressallat, M.D.	*
Timothy J. Rowsey	1990 - 2001
Richard J. Ruehle	2000 - 2003
Thomas C. Schmid	*
E. Victor Smith	1993 - 2002
Ron Surella	2000 - 2003
Rick Taylor	2000 - 2003
5	

BOARD OF TRUSTEES AS OF JUNE 30, 2001 CONTINUED

NAME

TERM

W. Wayne Walston John W. Welsh Robert B. Zettler

1991 - 2002 1993 - 2002 **

* College Board of Trustee Appointee ** Member of College President's Staff *** Honarary Life Trustee

APPOINTED OFFICIALS JULY 1, 2000 - JUNE 30, 2001

PRESIDENT

Robert H. Enskat

VICE PRESIDENT FOR INTERNAL RELATIONS

John W. Welsh

VICE PRESIDENT FOR RESOURCE DEVELOPMENT

William P. Jilek

VICE PRESIDENT FOR COMMUNITY RELATIONS

Juanita J. Carter

VICE PRESIDENT FOR ACTIVITIES

David M. Kimble

SECRETARY

Timothy J. Rowsey

TREASURER

William C. Miller, Jr.

EXECUTIVE DIRECTOR

Betty E. Wells

Legal Counsel Weldon, Huston & Keyser John H. Siegenthaler Bank One Building Eighth, Ninth and Tenth Floors 28 Park Avenue West Mansfield, OH 44902-1692

CERTIFIED PUBLIC ACCOUNTANTS 121 College Street Wadsworth, Ohio 44281 330/336-1706 Fax 330/334-5118

INDEPENDENT AUDITOR'S REPORT

Board of Trustees North Central State College Foundation, Inc. 2441 Kenwood Circle, Box 698 Mansfield, Ohio 44903

We have audited the accompanying statement of financial position of North Central State College Foundation, Inc. (the Foundation) as of June 30, 2001, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the North Central State College Foundation, Inc. as of June 30, 2001 and the changes in net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 27, 2001 on our consideration of the Foundation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

GARY B. FINK & ASSOCIATES, INC. Certified Public Accountants

August 27, 2001

ASSETS

Cash and cash equivalents Investments	\$137,140 1,676,441
Contributions receivable, net of allowance for uncollectible contributions	113,646
Emergency loan receivable	639
Prepaid expenses	24,771
Office equipment, net	1,395
Total Assets	\$1,954,032
LIABILITIES AND NET ASSETS	
Liabilities:	
Accounts payable	\$82,700
Deferred revenue	6,835
Total Liabilities	89,535
Net Assets:	
Unrestricted	1,025,418
Temporarily restricted	267,912
Permanently restricted	571,167
Total Net Assets	1,864,497
Total Liabilities and Net Assets	\$1,954,032

The notes to the financial statements are an integral part of this statement.

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
PUBLIC SUPPORT, REVENUES AND				
RECLASSIFICATIONS				
Contributions	\$21,150	\$81,940	\$16,282	\$119,372
Investment income, including realized and	<i>q</i> _1 ,100	<i>401,</i> 710	¢10,202	<i>\</i>
unrealized gains and losses, net	61,910	2,519	1,874	66,303
Richland County Foundation revenue	39,739	0	0	39,739
Fundraising revenue	128,402	0	0	128,402
Net assets released from restrictions (Note 5)	,			,
Satisfaction of purpose restrictions	57,932	(57,932)	0	0
Total Public Support, Revenues and Reclassifications	309,133	26,527	18,156	353,816
EXPENSES				
Program services:				
Scholarships	57,932	0	0	57,932
Professional development	10,438	0	0	10,438
Personnel reimbursement	79,990	0	0	79,990
Management and general:				
Investment expense	4,760	1,961	196	6,917
Fundraising	100,294	0	0	100,294
Printing and reproduction	17,552	0	0	17,552
Materials and supplies	131	0	0	131
Depreciation	348	0	0	348
Outreach fund	5,093	0	0	5,093
Other expense	42,338	0	0	42,338
Unrealized capital loss	145,980	0	0	145,980
Total Expenses	464,856	1,961	196	467,013
Change in Net Assets	(155,723)	24,566	17,960	(113,197)
Net Assets, Beginning of Year	1,181,141	243,346	553,207	1,977,694
Net Assets, End of Year	\$1,025,418	\$267,912	\$571,167	\$1,864,497

The notes to the financial statements are an integral part of this statement.

Cash flows from operating activities: Change in net assets	(\$113,197)
č	
Adjustments to reconcile net assets to	
net cash provided by operating activities:	
Depreciation	348
Amortization and allowance for uncollectible	(3,424)
Decrease in contributions receivable	45,981
Increase in emergency loan receivable	(525)
Decrease in prepaid expenses	27,752
Increase in accounts payable	63,944
Decrease in deferred revenue	(4,303)
Contributions restricted for investment in endowment	(14,324)
Net unrealized and realized gains on investments	89,631
Total adjustments	205,080
Net cash provided by operating activities	91,883
Cash flows from investing activities:	
Purchase of investments	(50,000)
Net cash (used for) investing activities	(50,000)
Cash flows from financing activities: Proceeds from contributions restricted for	
investment in endowment	14,324
Net cash provided by financing activities	14,324
Not easil provided by maneing activities	
Net increase in cash and cash equivalents	56,207
Cash and cash equivalents at beginning of year	80,933
Cash and cash equivalents at end of year	\$137,140

The notes to the financial statements are an integral part of this statement.

NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2001

1. **DESCRIPTION OF THE REPORTING ENTITY**

North Central State College Foundation, Inc. (the Foundation) financial statements have been prepared on an accrual basis of accounting. The Foundation is a not-for-profit organization established in accordance with Section 501(c)(3) of the Internal Revenue Code. The Foundation operates under a Board of Trustees who are appointed, not to be less than twelve, but not to exceed forty members. The Foundation is organized primarily to engage in activities and programs to provide support and services to the North Central State College (the College).

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Contributions

The Foundation reports contributions in accordance with Statement of Financial Accounting Standards (SFAS) No. 116, "Accounting for Contributions Received and Contributions Made". SFAS No. 116 requires that unconditional promises to give, with payments due in future periods, be recorded as receivables and support in either unrestricted, temporarily restricted, or permanently restricted net assets as appropriate in the period received at their net present value. The accumulated discount of net present value of the pledge is accounted for as contribution income of the related class of net assets. Conditional promises to give are not recorded as support until the condition upon which they depend has been substantially met by the Foundation.

Financial Statement Presentation

SFAS No. 117, "Financial Statements of Not-For-Profit Organizations", requires that the amounts for each of three classes of net assets: unrestricted, temporarily restricted and permanently restricted, be presented in an aggregated statement of financial position and that the amounts of changes in each of those classes of net assets be presented in a statement of activities. This statement requires that resources be classified into three net asset categories according to donor-imposed restrictions. A description of the categories is as follows:

Unrestricted Net Assets

Assets which are free of donor-imposed restrictions; all revenues, expenses, gains and losses that are not changes in temporarily or permanently restricted net assets.

Temporarily Restricted Net Assets

Assets which include gifts and pledges receivable for which donor-imposed restrictions have not been met and for which the ultimate purpose of the proceeds are not permanently restricted.

NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2001

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Permanently Restricted Assets

Assets that are subject to restrictions of gift instruments requiring that the principal be invested in perpetuity. The income from these assets is included in the investment income of unrestricted and restricted funds, as appropriate, in the accompanying Statement of Activities.

When a donor restriction expires, that is, when a stipulated time restriction expires or purpose restriction is accomplished, restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Cash and Cash Equivalents

The Foundation considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

Investments

The Foundation reports investments in accordance with SFAS No. 124, "Accounting for Certain Investments Held by Not-for-Profit Organizations". Investments in marketable securities with readily determined fair values and all investments in debt securities are reported at their fair values in the Statement of Financial Position. Unrealized gains and losses are included in the change in net assets.

Investments of the unrestricted, temporarily restricted and permanently restricted funds are pooled for making investment transactions and are carried at market value. Interest and dividend income, as well as realized and unrealized gains and losses, are allocated to unrestricted, temporarily restricted and permanently restricted funds.

Contributions Receivable

Contributions received, including unconditional promises to give are recognized as revenue by net asset class when the donor's commitment is received. Unconditional promises are recognized at the estimated present value of the future cash flows, net of allowances (fair value). Promises designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Foundation reports the support as unrestricted. Conditional promises are recorded when donor stipulations are substantially met.

The Foundation requires an initial minimum balance of \$5,000 to establish a scholarship fund. The policy allows a period, generally not to exceed 48 months, for the accumulation of contributions and interest to meet the minimum \$5,000 requirement.

NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2001

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Prepaid Expenses

Certain payments to vendors for fundraising activities reflect costs applicable to future accounting periods and are recorded as prepaid items.

Fixed Assets

Fixed assets acquired by the Foundation consist of office equipment. All expenditures for fixed assets in excess of \$1,000 are capitalized. Depreciation expense is computed using the straight-line method over the estimated useful lives of the assets not to exceed ten years.

Deferred Revenue

Deferred revenue results from various fundraising activities. It represents amounts received from sponsors, vendors and sales of admission tickets in advance. Deferred revenue is recognized as revenue in the period that the fundraising activity actually occurs.

Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and related notes. Actual results may differ from those estimates.

3. **INVESTMENTS**

The various investments in fixed income securities, mutual funds and other investment securities are exposed to various risks, such as interest rate, market fluctuations and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in values of investment securities could occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

At June 30, 2001, investments consisted of the following:

	Carrying Value	Market Value
Money Market Investments – U.S. Government Obligations	\$ 122,029	\$ 122,029
Mutual Funds – Fixed Income Corporations	727,589	727,589
Mutual Funds – Equity Securities	34,102	34,102
Stocks – Domestic	792,721	792,721
Total	<u>\$1,676,441</u>	<u>\$1,676,441</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2001

4. CONTRIBUTIONS RECEIVABLE

Unconditional promises to give are included in the financial statements as contributions receivable and contributions of the appropriate net asset category. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimate future cash flows. The discount rate on those amounts are computed using a risk free interest rate applicable to the years in which the promises are to be received. The discount rate used for the year ended June 30, 2001 was 3.25%. The amortization of the discount is included in contribution revenue. Conditional promises to give are not included as support until conditions are met.

Contributions receivable consisted of the following at June 30, 2001:

Unconditional promises to give before unamortized discount and allowance for uncollectible contributions:

Unrestricted Temporarily restricted Permanently restricted	\$ 74,549 45,000 14,000
Gross unconditional promises to give	133,549
Less: Unamortized discount	(6,548)
Less: Allowance for uncollectible contributions	<u>(13,355)</u>
Net unconditional promises to give	<u>\$113,646</u>
Amounts due: Less than one year One to five years	\$ 79,365 34,281
Net unconditional promises to give	<u>\$113,646</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2001

5. TEMPORARILY RESTRICTED NET ASSETS

Temporarily and permanently restricted assets are those whose use by the Foundation has been limited by donors to a specific time period or purpose. Temporarily restricted net assets are available for providing scholarships to the College's students, providing professional development funds to the College staff and purchasing equipment for the benefit of the College. Permanently restricted net assets are restricted to investment in perpetuity and the income from which is expendable for scholarships to the College's students.

The different types of temporarily restricted net assets are classified as follows:

Temporarily Restricted:	
Brown Scholarship	\$539
Cobey Scholarship	3,566
Emerson Scholarship	13,552
Faculty Scholarship	3,800
G-R Civic Scholarship	5,451
Garber Scholarship	3,233
Gorman-Rupp Scholarship	14,065
Gubkin Scholarship	1,205
Haring Scholarship	1,929
KMU Scholarship	1,467
Mansfield University (Ambassador)	1,287
NCOBDC Scholarship	354
Neer Scholarship	442
Nursing Scholarship	28,955
Preston Endowment	3,842
Rable Machine Scholarship	2,165
Welsh Scholarship	7,766
Equipment	4,700
Miller-Carter Scholarship	3,033
Professional Development	1,814
PTA Scholarship	79
Engineering Scholarship	268
Paralegal Library	322
Computer Center	107,059
Tech Prep	2,155
Scholarships (General)	9,570
Shelby ATC	7,000
Temporarily Restricted Contributions	38,294
Total	\$267,912

NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2001

5. **TEMPORARILY RESTRICTED NET ASSETS** (continued)

Net assets were released from donor restrictions by incurring expenses satisfying the purpose restriction specified by donors as follows:

Purpose Restriction Accomplished:

North Central State College Scholarship	\$15,000
Therm-O-Disc Scholarship	3,400
Ambassador Scholarship	3,500
Rabel Scholarship	1,167
Tech Prep Scholarship	7,667
Faculty Scholarship	320
G-R Civic Scholarship	566
Garber Scholarship	920
Gorman-Rupp Scholarship	1,600
Gubkin Scholarship	250
Haring Scholarship	234
Kroger Scholarship	500
Mansfield University	1,800
Nursing Scholarship	9,183
Preston Endowment	1,192
Welsh Scholarship	2,298
Miller-Carter Scholarship	6,835
Gimbel Scholarship	
Total	¢57 022
Total	<u>\$57,932</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2001

6. PERMANENTLY RESTRICTED NET ASSETS

Permanently Restricted:	
Endowment	
Brown Scholarship	\$5,000
Cobey Scholarship	14,750
Emerson Scholarship	90,000
Faculty Scholarship	7,768
G-R Civic Scholarship	16,000
Garber Scholarship	18,941
Gorman–Rupp Scholarship	50,000
Gubkin Scholarship	5,250
Haring Scholarship	12,000
KMU Scholarship	5,000
NCOBDC Scholarship	1,200
Neer Scholarship	1,500
Nursing Scholarship	200,888
Orange and Blue Scholarship	52,415
Preston Endowment	23,900
Welsh Scholarship	44,640
Kroger Scholarship	10,000
Restricted Contributions	<u> 11,915</u>
Total	<u>\$571,167</u>

7. RICHLAND COUNTY FOUNDATION

During 1991, the Foundation established a "Direct Fund" in which an irrevocable gift was made to the Richland County Foundation. This fund is identified by the Richland County Foundation as the North Central State College Foundation "Endowment Fund" and is subject to the provisions contained within the fund agreement dated December 31, 1991. This fund is the property of the Richland County Foundation, whereby, those funds will be held in perpetuity, and the investment income will be distributed to the Foundation annually to benefit the North Central State College. One of the provisions in this fund agreement, the variance power, concerns the power to vary some of the terms of the agreement. As defined by United States Treasury Regulations, the Richland County Foundation has the right to modify the terms of the fund agreement if in the judgment of the Richland County Foundation's Board of Trustees, the restrictions and conditions in the agreement become unnecessary, incapable of fulfillment or inconsistent with the charitable needs of the community.

NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2001

7. **RICHLAND COUNTY FOUNDATION** (continued)

In accordance with SFAS No. 136, "Transfers of Assets to a Not-for-Profit Organization or Charitable Trust that Raises or Holds Contributions for Others", the portion of this fund contributed by the Foundation is considered a reciprocal transfer because the Foundation is also the beneficiary of this fund. This balance is shown on the Richland County Foundation's Statement of Financial Position as a liability called "Funds Held as Agency Endowments". This amounted to \$624,709 at June 30, 2001.

Also, under SFAS No. 136, the portion of this fund contributed by unrelated third party donors is considered a contribution to the Richland County Foundation and is included in the net assets of the Richland County Foundation. The amount recognized in the Statement of Financial Position of the Richland County Foundation at June 30, 2001 totaled \$291,690.

8. INCOME TAXES

The Foundation is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code, and this organization is exempt from federal and state income taxes.

CERTIFIED PUBLIC ACCOUNTANTS 121 College Street Wadsworth, Ohio 44281 330/336-1706 Fax 330/334-5118

REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

Board of Trustees North Central State College Foundation, Inc. 2441 Kenwood Circle, Box 698 Mansfield, Ohio 44903

We have audited the financial statements of the North Central State College Foundation, Inc., (the Foundation) as of and for the year ended June 30, 2001, and have issued our report thereon dated August 27, 2001. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Foundation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting that we consider to be material weaknesses.

REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (continued)

This report is intended solely for the information and use of management and the Board of Trustees, and is not intended to be and should not be used by anyone other than these specified parties.

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GARY B. FINK & ASSOCIATES, INC. Certified Public Accountants

August 27, 2001



STATE OF OHIO OFFICE OF THE AUDITOR

JIM PETRO, AUDITOR OF STATE

88 East Broad Street P.O. Box 1140 Columbus, Ohio 43216-1140

Telephone 614-466-4514 800-282-0370

Facsimile 614-466-4490

NORTH CENTRAL STATE COLLEGE FOUNDATION, INC.

RICHLAND COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbitt

CLERK OF THE BUREAU

CERTIFIED NOVEMBER 27, 2001