NORTH EAST OHIO NETWORK INDEPENDENT AUDITORS' REPORT DECEMBER 31, 2002



Board of North East Ohio Network

We have reviewed the Independent Auditor's Report of the North East Ohio Network, Trumbull County, prepared by Cohen & Company for the audit period January 1, 2002 through December 31, 2002. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The North East Ohio Network is responsible for compliance with these laws and regulations.

Betty Montgomery

BETTY MONTGOMERY Auditor of State

July 31, 2003



NORTH EAST OHIO NETWORK DECEMBER 31, 2002

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A Limited Liability Company



BOARD OF NORTH EAST OHIO NETWORK

Independent Auditors' Report

We have audited the accompanying general purpose financial statements of North East Ohio Network as of and for the year ended December 31, 2002, as listed in the table of contents. These general purpose financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these general purpose financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the general purpose financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the general purpose financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the general purpose financial statements referred to above present fairly, in all material respects, the financial position of North East Ohio Network as of December 31, 2002, and the results of its operations for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic general purpose financial statements taken as a whole. The schedule of funds administered for county boards is presented for the purpose of additional analysis and is not a required part of the basic general purpose financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

In accordance with *Government Auditing Standards*, we have also issued a report dated May 7, 2003 on our consideration of North East Ohio Network's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Cohen & Company

May 7, 2003 Youngstown, Ohio



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COMBINED BALANCE SHEET – ALL FUND TYPES AND ACCOUNT GROUPS DECEMBER 31, 2002

	Governmental Fund General	Fiduciary Fund Agency	Asset Group General Fixed Assets	Totals (Memorandum Only)
ASSET	S			
Cash and cash equivalents Investments Deposits and prepaid expenses Accounts receivable from other governments Office equipment Furniture and fixtures	\$ 1,280,216 290,983 1,997 62,363	\$ 6,166,722 4,945,000	\$ 131,507 7,542	\$ 7,446,938 5,235,983 1,997 62,363 131,507 7,542
Total assets	<u>\$ 1,635,559</u>	<u>\$ 11,111,722</u>	<u>\$ 139,049</u>	<u>\$ 12,886,330</u>
LIABILITIES, EQUITY AND	O OTHER CREDITS			
LIABILITIES Due to other governments Accrued wages and benefits Total liabilities	\$ 876,274	\$ 11,111,722 11,111,722		\$ 11,987,996
COMMITMENTS AND CONTINGENCIES				
EQUITY AND OTHER CREDITS Investment in general fixed assets Fund balance Total equity and other credits	736,942 736,942		\$ 139,049 139,049	139,049 <u>736,942</u> <u>875,991</u>
Total liabilities, equity and other credits	<u>\$ 1,635,559</u>	<u>\$ 11,111,722</u>	<u>\$ 139,049</u>	<u>\$ 12,886,330</u>

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE – GOVERNMENTAL FUND TYPE

YEAR ENDED DECEMBER 31, 2002

	 <u>General</u>
REVENUES Waiver administration Federal financial participation reimbursement Family resource program administration fee Major unusual incidents fee Investment earnings Net decrease in fair value of investments Other	\$ 624,874 78,952 89,905 176,693 22,002 (14,074) 19,347 997,699
EXPENDITURES Current: Health Wages Employee benefits Payroll taxes Professional fees Insurance Office expense Rent Software Telephone Postage Travel and meals Seminars and training Capital outlay Miscellaneous	505,412 174,112 8,830 31,291 5,501 36,271 34,869 14,550 23,242 10,056 30,035 7,688 2,503 10,998 895,358
EXCESS OF REVENUES OVER EXPENDITURES	102,341
FUND BALANCE – BEGINNING OF YEAR	634,601
FUND BALANCE – END OF YEAR	\$ 736,942

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE – BUDGET AND ACTUAL

YEAR ENDED DECEMBER 31, 2002

	General							
		Variance						
	Budget	Actual	Favorable (Unfavorable)					
	Budget	Actual	(Omavorable)					
REVENUES								
Waiver administration	\$ 655,000	\$ 624,874	\$ (30,126)					
Federal financial participation reimbursement	85,000	78,952	(6,048)					
Family resource program administration fee	70,000	89,905	19,905					
Major unusual incidents fee	100,000	176,693	76,693					
Investment earnings Net decrease in fair value of investments	15,000	22,002	7,002 (14,074)					
Other	91,950	(14,074) 19,347	(72,603)					
Other	1,016,950	997,699	(19,251)					
	1,010,000	001,000	(10,201)					
EXPENDITURES								
Current:								
Health								
Wages	580,873	505,412	75,461					
Employee benefits	197,708	174,112	23,596					
Payroll taxes	35,049	8,830	26,219					
Professional fees Insurance	25,000	31,291	(6,291)					
Office expense	36,000	5,501 36,271	(5,501) (271)					
Rent	36,000	34,869	1,131					
Software	15,000	14,550	450					
Telephone	20,000	23,242	(3,242)					
Postage	_0,000	10,056	(10,056)					
Travel and meals	32,000	30,035	1,965					
Seminars and training	17,000	7,688	9,312					
Capital outlay	12,100	2,503	9,597					
Miscellaneous	10,400	10,998	(598)					
	1,017,130	<u>895,358</u>	121,772					
EXCESS OF REVENUES OVER (UNDER)								
EXPENDITURES	(180)	102,341	102,521					
	. ,	22.4.22.						
FUND BALANCE – BEGINNING OF YEAR	634,601	634,601						
FUND BALANCE – END OF YEAR	<u>\$ 634,421</u>	<u>\$ 736,942</u>	<u>\$ 102,521</u>					

1. DESCRIPTION OF THE ENTITY

North East Ohio Network (the Organization) is a regional council of governments formed pursuant to Chapter 167 of the Ohio Revised Code by member county boards of mental retardation and development disabilities. The member counties are Ashtabula, Columbiana, Geauga, Lake, Lorain, Mahoning, Medina, Portage, Stark, Trumbull and Wayne. Ashland County joined the Organization subsequent to December 31, 2002. The purpose of the Organization is to better serve and benefit persons with disabilities in each member county by coordinating the powers and duties of the member boards.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Measurement Focus, Basis of Accounting and Basis of Presentation

The accounts of the Organization are organized and operated on the basis of funds and account groups. A fund is an independent fiscal and accounting entity with a self-balancing set of accounts. Fund accounting segregates funds according to their intended purpose and is used to aid management in demonstrating compliance with finance-related legal and contractual provisions. The minimum number of funds are maintained consistent with legal and managerial requirements. Account groups are a reporting device to account for certain assets and liabilities of the governmental funds not recorded directly in those funds.

The Organization has the following fund types and account groups:

Governmental funds are used to account for the Organization's general government activities. Governmental fund types use the flow of current financial resources measurement focus and the modified accrual basis of accounting. Under the modified accrual basis of accounting revenues are recognized when susceptible to accrual (i.e., when they are "measurable and available"). "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to pay liabilities of the current period. The government considers all revenues available if they are collected within 60 days after year end. Expenditures are recorded when the related fund liability is incurred.

The only governmental fund is the general fund which is the Organization's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

Fiduciary funds account for assets held by the government in a trustee capacity or as an agent on behalf of others.

The agency funds are custodial in nature and do not present results of operations or have a measurement focus. Agency funds are accounted for using the modified accrual basis of accounting. These funds are used to account for assets that the Organization holds for its member county boards.

Account groups. The general fixed assets account group is used to account for fixed assets.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Cash and cash equivalents

The Organization's cash and cash equivalents are considered to be cash on hand, demand deposits, money market funds and short-term investments with original maturities of three months or less from the date of acquisition.

Investments

Investments, primarily certificates of deposit, government securities, preferred stock, and corporate bonds are stated at fair value.

Fixed Assets

Fixed assets used in the governmental fund type of the Organization are recorded in the general fixed assets account group at cost. Donated fixed assets are recorded at their estimated fair value at the date of donation. Assets in the general fixed assets account group are not depreciated.

The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not included in the general fixed assets account group.

Prepaid Expenses

Certain payments to vendors reflect costs applicable to future periods and are recorded as prepaid expenses.

Budgetary Information

Annual budgets are adopted on a basis consistent with accounting principles generally accepted in the United States of America for the general fund. All annual appropriations lapse at year end. The budget is prepared by the Business Manager and approved by the Board of North East Ohio Network. The appropriate budget is prepared by fund and function. The legal level of budgetary control is the function level. Budget amounts are as amended by the Board.

3. CASH, DEPOSITS AND INVESTMENTS

The Organization invests in those instruments authorized by its written investment policy filed with the Auditor of State which include (1) Bonds, notes, or other obligations guaranteed by the United States; (2) Bonds, notes or other obligations issued by any Federal government agency; (3) Repurchase agreements under the terms of which agreement the Organization purchases and the seller agrees unconditionally to repurchase any of the securities listed in (1) or (2); (4) Bonds and other obligations of Ohio; (5) No load money market mutual funds and (6) Investment grade corporate or commercial paper including preferred stock (up to a maximum of 25% of total investment assets).

3. CASH, DEPOSITS AND INVESTMENTS (continued)

Any public depository at the time it receives a deposit or investment is required to pledge to the investing authority, as collateral, eligible securities of aggregate market value that, when added to the portion of the insured deposit by the Federal Deposit Insurance Corporation or the Federal Savings and Loan Insurance Corporation, equals or exceeds the amount of Organization funds deposited. A public depository may, at its option, pledge a single pool of eligible securities to secure the repayment of all public monies held by the depository. The pool of securities so pledged must have a current market value at least equal to 110% of all public monies on deposit with the depository including the amount covered by federal insurance.

The Government Accounting Standards Board (GASB Statement No. 3) has established credit risk categories for deposits and investments as follows:

Category 1 – Investments that are insured or registered, or securities held by the Organization or its agent in the Organization's name. Deposits that are insured or collateralized with securities held by the Organization or its agent in the Organization's name.

Category 2 – Investments that are uninsured and unregistered with securities held by the counterparty's trust department or agent in the Organization's name. Deposits that are collateralized with securities held by the pledging financial institution's trust department or agent in the Organization's name.

Category 3 – Investments that are uninsured and unregistered with securities held by the counterparty, or by its trust department or agency but not in the Organization's name. Deposits that are uncollateralized or collateralized with securities held by the pledging financial institution, or by its trust department or agent but not in the Organization's name.

All deposits and investments are held in Merrill Lynch accounts in the name of the Organization or jointly in the name of the Organization and the individual county. All amounts held by Merrill Lynch are covered by Federal Deposit Insurance, Securities Investor Protection Corporation (SIPC) insurance, Excess SIPC coverage provided by surety bond, or financial guaranty insurance and, therefore, all deposits and investments are considered to be Category 1. The bank balance of deposits and carrying amount of investment balances are as follows:

	Categ	ory		Bank	Carrying	Market
	1	2	3	Balance	Amount	Value
Deposits	<u>\$7,446,938</u>			<u>\$7,703,611</u>		
Investments						
Certificates of						
deposit	\$3,133,812				\$ 3,133,812	\$ 3,133,812
Preferred stock	560,000				560,000	560,000
Corporate bonds	66,960				66,960	66,960
Government securities	1,475,211				1,475,211	1,475,211
	\$5,235,983				\$5,235,983	\$5,235,983

4. GENERAL FIXED ASSETS ACCOUNT GROUP

A summary of changes in the general fixed assets account group follows:

		Balance uary 1, 2002	_ <u>Ac</u>	ditions	_ <u>D</u>	<u>isposals</u>	Balance December 31, 2002	
Office equipment Furniture and fixtures	\$	145,108 7,542	\$	2,503	\$	16,104	\$	131,507 7,542
	<u>\$</u>	152,650	\$	2,503	\$	16,104	\$	139,049

5. PENSION OBLIGATIONS AND OTHER POST-EMPLOYMENT BENEFITS

PERS

All North East Ohio Network full-time employees participate in the Public Employees Retirement System of Ohio (PERS), a cost sharing multiple-employer defined benefit public employee retirement system created by the State of Ohio. PERS provides basic retirement and disability benefits, annual cost of living adjustments, and death benefits to plan members and beneficiaries. Authority to establish and amend benefits is provided by state statute per Chapter 145 of the Ohio Revised Code. PERS issues a stand-alone financial report which may be obtained by writing to the Public Employees Retirement System, 277 East Town Street, Columbus, Ohio 43215-4642.

Ohio Revised Code provides statutory authority for employee and employer contributions. The employee contribution rate for 2002 was 8.50%. The employer contribution rate was 13.55% of covered payroll; 8.55% was the portion used to fund pension obligations for 2002. The Organization's required contributions for pension obligations to PERS for the years ended December 31, 2002, 2001, and 2000 were \$43,422, \$47,039 and \$38,140, respectively, all of which had been paid as of December 31, 2002.

Other Postemployment Benefits

The Public Employees Retirement System of Ohio provides postretirement health care coverage to age and service retirants with 10 or more years of qualifying Ohio service credit. Health care coverage for disability recipients and primary survivor recipients is available. The health care coverage provided by the retirement system is considered an Other Postemployment Benefit (OPEB). A portion of each employer's contribution to PERS is set aside for the funding of postretirement health care. The Ohio Revised Code provides statutory authority requiring public employers to fund postretirement health care through their contributions to PERS. For 2002, the employer rate was 13.55% of covered payroll; 5.00% was the portion used to fund health care. The portion of the Organization's 2002 contributions actually used to fund postretirement benefits was \$25,393.

Benefits are advance-funded using an entry age normal actuarial cost method of valuation to determine the present value of benefit liabilities and normal cost. The difference between assumed and actual experience (actuarial gains and losses) becomes part of the unfunded actuarial accrued liability. Investment assets are valued at cost or amortized cost and for actuarial valuation purposes, are subject to adjustment for non-temporary market declines or to reflect 25% of unrealized market appreciation or depreciation.

5. PENSION OBLIGATIONS AND OTHER POST-EMPLOYMENT BENEFITS (continued)

Significant assumptions from the last actuarial review, performed as of December 31, 2001 (latest information available), also include: a rate of return on investments of 8.00%; annual salary increases of 4.00% for inflation and between 0.50% and 6.30% for seniority and merit increases (assuming no change in the number of active employees); and annual health care premium increases of 4.00%.

The number of active contribution participants at December 31, 2001 was 402,041. The net assets available for OPEB at December 31, 2001 (the latest information available) were \$11.6 billion and the actuarial accrued liability, based on the cost method used, was \$16.4 billion, leaving an unfunded actuarial liability of \$4.8 billion.

6. RISK MANAGEMENT

The Organization is exposed to various risks of loss related to torts and general liability; theft of, damage to, and destruction of assets, natural disasters; errors and omissions; and injuries to employees. The Organization maintains insurance to cover these risks. There has been no significant reduction in insurance coverage from the prior years. There have been no claims or settlements since the inception of the Organization.

7. COMMITMENTS AND CONTINGENCIES

Litigation

In 2001, the Organization was a defendant in a lawsuit. In 2002, the plaintiff's appeal was voluntarily dismissed, with no damages being incurred by the Organization.

Lease

The Organization subleased office space from a member county board through November 2002. In December 2002, the Organization relocated and entered into an operating lease expiring in 2007, with an option to renew for an additional five years. Rent expense for 2002 was \$34,869.

Minimum annual rentals are as follows:

2003	\$	63,000
2004		63,000
2005		63,000
2006		63,000
2007		57,750
	<u>\$</u>	309,750

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SCHEDULE OF FUNDS ADMINISTERED FOR COUNTY BOARDS YEAR ENDED DECEMBER 31, 2002

	Ashtabula	Columbiana	Geauga	<u>Lake</u>	Lorain	Mahoning	<u>Medina</u>	Portage	<u>Stark</u>	Trumbull	<u>Wayne</u>	Total
Cash and investment balance - January 1, 2002	\$ 839,056	\$ 1,760,729	\$ 8,701	\$ 41,943	\$ 1,046,015	\$ 408,000	\$ 877	\$ 1,170,404	\$ 2,168,893	\$ 188,759		\$ 7,633,377
Funds received	521,107	1,131,598	373,061	4,164,749	1,738,639	3,681,430	2,387,559	2,367,561	2,188,390	143,328	\$ 964,175	19,661,597
Investment earnings	28,801	80,739	410	13,530	12,981	13,709	16,141	74,247	77,046	2,535	6,018	326,157
Program expenses	(443,324)	(368,862)	(364,502)	(2,586,789)	(1,962,003)	(3,705,773)	(1,363,631)	(1,990,923)	(2,934,849)	(215,148)	(568,686)	(16,504,490)
Bank service charges	(330)	(330)	(300)	(420)	(779)	(330)	(510)	(360)	(570)	(690)	(300)	(4,919)
Cash and investment balance - December 31, 2002	\$ 945,310	\$ 2,603,874	\$ 17,370	\$ 1,633,013	\$ 834,853	\$ 397,036	\$ 1,040,436	\$ 1,620,929	\$ 1,498,910	\$ 118,784	\$ 401,207	\$ 11,111,722



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SOif Service Quality Innovation and Fun

BOARD OF NORTH EAST OHIO NETWORK

Report on Compliance and on Internal Control Over Financial Reporting Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

We have audited the general purpose financial statements of North East Ohio Network (the Organization) as of and for the year ended December 31, 2002, and have issued our report thereon dated May 7, 2003. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Organization's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses. However, we noted other immaterial matters involving the internal control over financial reporting that we have reported to the management of the Organization in a separate letter dated May 7, 2003.

This report is intended solely for the information and use of the Board and the State of Ohio, and is not intended to be and should not be used by anyone other than these specified parties.

Cohen & Company

May 7, 2003 Youngstown, Ohio





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NORTH EAST OHIO NETWORK

TRUMBULL COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED AUGUST 26, 2003