Wright State University Foundation, Inc.

Financial Statements June 30, 2005 and 2004



Auditor of State Betty Montgomery

Board of Trustees Wright State University Foundation, Inc. Dayton, Ohio

We have reviewed the *Report of Independent Auditors* of the Wright State University Foundation, Inc., Greene County, prepared by PricewaterhouseCoopers LLP, for the audit period July 1, 2004 through June 30, 2005. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Wright State University Foundation, Inc. is responsible for compliance with these laws and regulations.

Betty Montgomeny

BETTY MONTGOMERY Auditor of State

December 21, 2005

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PRICEWATERHOUSE COOPERS I

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Report of Independent Auditors

To the Audit Committee of the Board of Trustees Wright State University Foundation:

In our opinion, the accompanying statements of financial position and the related statements of activities and cash flows present fairly, in all material respects, the financial position of Wright State University Foundation at June 30, 2005 and 2004, and the changes in net assets and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In accordance with *Government Auditing Standards*, we have also issued our report dated September 30, 2005 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Price Aterbour Coopen CLP

September 30, 2005 Dayton, Ohio

Wright State University Foundation, Inc. Statements of Financial Position June 30, 2005 and 2004

	2005	2004
Assets Cash and cash equivalents Pledges receivable (net) Gifts receivable from trusts held by others Investment in securities Other investments Land held for development Cash surrender value of life insurance policies Annuity assets Other assets	\$ 2,246,678 10,807,100 1,547,800 81,024,952 163,833 650,000 63,786 594,365 226,965	\$ 1,478,940 10,196,000 1,466,500 46,664,885 135,592 650,000 61,506 575,374 154,378
Total assets	\$ 97,325,479	\$ 61,383,175
Liabilities and Net Assets Liabilities Accounts payable Wright State University Trade and other Deposits held in custody for others Annuities payable Loan payable Total liabilities	\$ 1,288,630 25,992 1,163,972 319,900 1,000,000 3,798,494	\$ 787,877 97,311 1,064,739 310,100 1,100,000 3,360,027
Net Assets Unrestricted Designated Undesignated Temporarily restricted Permanently restricted Total net assets Total liabilities and net assets	1,206,435 948,940 67,037,472 24,334,138 93,526,985 \$ 97,325,479	469,252 1,170,550 33,469,879 22,913,467 58,023,148 \$ 61,383,175

Wright State University Foundation, Inc. Statement of Activities June 30, 2005

	Un	restricted	Temporarily Restricted	rmanently Restricted	Totals
Revenue and Other Support					
Gifts and contributions	\$	80,966	\$ 35,815,383	\$ 487,675	\$36,384,024
Investment earnings					
Interest and dividends		346,951	815,419		1,162,370
Net realized and unrealized gains		504,271	2,359,165	-	2,863,436
Administrative fee charged to certain					
restricted accounts		358,649	(358,649)	-	-
Change in value of split interest agreements		11,600	13,100	72,150	96,850
Other income		34,043	61,938	765,826	861,807
Net assets released from restrictions		5,047,818	(5,047,818)	-	-
Change in donor restrictions		(4,075)	(90,945)	 95,020	-
Total revenue and other support	-	6,380,223	33,567,593	 1,420,671	41,368,487
Expenses					
Program services					
Scholarships		1,596,851	-	1 <u>1</u> 13	1,596,851
University programs		2,508,238	-	-	2,508,238
Athletic programs		326,062	-	-	326,062
Research		735,051	-	-	735,051
Miscellaneous grants		53,425		-	53,425
Fund raising		358,563	-	-	358,563
Management and general	-	286,460		 -	286,460
Total expenses	-	5,864,650	-	 -	5,864,650
Changes in Net Assets		515,573	33,567,593	1,420,671	35,503,837
Net Assets					
Beginning of year		1,639,802	33,469,879	 22,913,467	58,023,148
End of year	\$	2,155,375	\$ 67,037,472	\$ 24,334,138	\$93,526,985

Wright State University Foundation, Inc. Statement of Activities

June 30, 2004

	U	restricted	emporarily Restricted	ermanently Restricted	Totals
Revenue and Other Support					
Gifts and contributions	\$	118,160	\$ 6,134,203	\$ 6,458,126	\$ 12,710,489
Investment earnings					
Interest and dividends		224,948	520,623	(137)	745,434
Net realized and unrealized gains		921,035	4,626,463	-	5,547,498
Administrative fee charged to certain					
restricted accounts		311,531	(311,531)	-	-
Change in value of split interest agreements		11,000	(442,500)	(71,284)	(502,784)
Other income		33,709	1,707	5,189	40,605
Net assets released from restrictions		4,796,195	(4,796,195)	-	-
Change in donor restrictions		-	 (34,580)	 34,580	-
Total revenue and other support		6,416,578	 5,698,190	 6,426,474	18,541,242
Expenses					
Program services					
Scholarships		1,456,584	177.0	-	1,456,584
University programs		2,534,367	-	-	2,534,367
Athletic programs		275,772	<u></u>	_	275,772
Research		307,018	-	_	307,018
Miscellaneous grants		35,157	-	-	35,157
Fund raising		273,349	— 1	-	273,349
Management and general		240,702	 -	-	240,702
Total expenses		5,122,949	-	 	5,122,949
Changes in net assets		1,293,629	5,698,190	6,426,474	13,418,293
Net Assets					
Beginning of year		346,173	 27,771,689	 16,486,993	44,604,855
End of year	\$	1,639,802	\$ 33,469,879	\$ 22,913,467	\$ 58,023,148

Wright State University Foundation, Inc. Statement of Cash Flows June 30, 2005 and 2004

	2005	2004
Operating Activities		
Cash received from contibutors	\$ 35,777,004	\$ 8,845,036
Less: Gifts and contributions received for permanently		
restricted accounts	(487,675)	(6,458,126)
Interest and dividends received	1,143,432	765,388
Deposits received for investment on behalf of others	29,919	380,716
Cash received from other revenue sources	835,738	16,531
Cash paid to students, employees and suppliers	(5,343,787) (34,696)	(4,882,460) (22,809)
Interest paid Custodial deposits returned	(15,000)	(15,000)
Net cash provided by (used in) operating activities	31,904,935	(1,370,724)
		(1,570,724)
Investing Activities Cash paid for investments	(78,202,004)	(10,939,962)
Cash received from investments	46,677,132	4,048,849
Net cash used in investing activities	(31,524,872)	(6,891,113)
Financing Activities		
Gifts and contributions received for permanently		
restricted accounts	487,675	6,458,126
Payments on loan payable	(100,000)	(100,000)
Net cash provided by financing activities	387,675	6,358,126
Increase (decrease) in cash and equivalents	767,738	(1,903,711)
Cash and equivalents - Beginning of year	1,478,940	3,382,651
Cash and equivalents - End of year	\$ 2,246,678	\$ 1,478,940
Reconciliation of Change in Net Assets to Net Cash Provided b	y Operating Acti	ivities
Change in net assets	\$ 35,503,837	\$ 13,418,293
Adjustments to reconcile change in net assets		
to cash provided by operating activities:	(2.0(2.420)	(5 547 400)
Net realized and unrealized gains	(2,863,436)	(5,547,498)
Gifts and contributions received for permanently restricted accounts	(487,675)	(6,458,126)
Increase in pledges receivable (net)	(611,100)	(3,507,200)
(Increase) decrease in gifts receivable form trusts held	(, , , , ,	
by others	(81,300)	378,200
(Increase) decrease in cash surrender value of life	(2 2 2 0)	805
insurance policies	(2,280) (18,991)	805 (482,874)
Increase in annuity assets Increase in other assets	(72,587)	(23,076)
Increase in accounts payable	429,434	120,623
Increase in deposits held in custody for others	99,233	481,729
Increase in annuities payable	9,800	248,400
Net cash provided by (used in) operating activities	\$ 31,904,935	\$ (1,370,724)

1. Organization and Operation

Wright State University Foundation, Inc. (the "Foundation") was incorporated on December 15, 1966 to receive and hold gifts, grants and bequests of money and property for the benefit of Wright State University (the "University") and its students and faculty. Consistent with such purposes, the mission of the Foundation is to secure, manage and distribute private support to enhance the growth and development of the University. One of its most important roles is to ensure that funds and property contributed are used for purposes specified by the donor. The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Governing direction is provided by a code of regulations most recently revised in October of 2000. Overall policy direction is provided by a board of 25 - 35 community leaders who serve as trustees of the Foundation. Trustees elect a chair and other officers from their number. The Foundation has no employees of its own, but several University employees provide staff support, including the University's vice president for university advancement who serves as president of the board (non-voting).

The 557-acre Wright State campus is located near Dayton, Ohio and was founded in 1964. Wright State is a four-year institution operating under the auspices of the State of Ohio's public university system. Financial statements for the University may be obtained from the Controllers Office, 301 University Hall, 3640 Colonel Glenn Highway, Dayton, Ohio 45435-0001.

2. Summary of Significant Accounting Policies

In accordance with generally accepted accounting principles as applied to not-for-profit organizations, the financial statements of the Foundation have been prepared on the accrual basis of accounting. The Financial Accounting Standards Board (FASB) is the accepted standards setting body for establishing accounting and reporting principles for not-for-profit entities. The following is a summary of the Foundation's significant accounting and reporting policies presented to assist the reader in interpreting the financial statements and other data in this report.

Cash and equivalents

The Foundation considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

Pledges Receivable

Unconditional pledges are recorded in the period that the pledges are received. Conditional pledges are recorded in the period in which the conditions have been met. Funds from pledges to be collected in future years are recorded at net present value. All pledges are presented net of an allowance for doubtful collections.

Gifts Receivable from Trusts Held by Others

Irrevocable trusts which will benefit the Foundation are recognized as gift revenue and as a receivable in an amount equal to the present value of the estimated future benefits to be received when trust assets are distributed. Adjustments to the receivable to reflect revaluation of the present value of the estimated future payments to the donor-designated beneficiaries and changes in actuarial assumptions during the term of the trust will be recognized as changes in the value of the asset.

Wright State University Foundation, Inc. Notes to the Financial Statements June 30, 2005 and 2004

Investment in Securities

Investments are stated at fair or appraised value and realized and unrealized gains and losses are reflected in the statement of activities. Market value is determined by market quotations. Donated investments are recorded at fair value at the time received.

Land Held for Development

Land owned by the Foundation consists primarily of lots adjacent to the University that are carried at historical cost.

Annuity Assets/Payable

Under charitable gift annuity agreements, the Foundation has recorded the donated assets at fair value and the liabilities to the donor and/or his/her beneficiaries at the present value of the estimated future payments to be distributed by the Foundation to such individuals. The amount of the gift is the difference between the asset and liability and is recorded as gift revenue.

Deposits Held in Custody for Others

These assets represent resources received and held by the Foundation as custodian. The assets are placed in the Foundation's investment portfolio and receive a pro-rata share of investment earnings.

Net Assets

The Foundation's net assets are classified into three categories: (1) unrestricted net assets, which include no donor-imposed restrictions, (2) temporarily restricted net assets, which include donor-imposed restrictions that will expire in the future and (3) permanently restricted net assets, which include donor-imposed restrictions that the assets be maintained permanently.

The unrestricted net assets consist of operating funds available for any purpose authorized by the board of trustees. Included in unrestricted net assets are funds that have been designated as endowments by the board (quasi-endowments). The board may elect to reverse the decision to designate unrestricted net assets.

Temporarily restricted net assets consist of funds arising from a gift in which the donor has stipulated, as a condition of the gift, restrictions on how or when the gift may be spent. Temporarily restricted net assets also include gifts that have been designated as quasi-endowments by virtue of the Foundation's spending policy. This policy, which was approved by the board of trustees, aims to protect the Foundation's donor-designated endowments from the effects of inflation by reinvesting a portion of the earnings on these funds as if they were endowment funds. Since the reinvestment of earnings from quasi-endowments was not explicitly designated by the donors, the reinvested earnings cannot be classified as permanently restricted under generally accepted accounting principles as applied to not-for-profit organizations.

Permanently restricted net assets consist of funds arising from a gift or bequest in which the donor has stipulated, as a condition of the gift, that the principal be maintained in perpetuity and only the investment income from investment of the funds be expended. Certain donor endowments also specify that a portion of the earnings from the investment be reinvested as principal, or that all income earned over a period of time be reinvested. Amounts are also transferred for specific uses from time to time, as requested by the donor.

Gifts and Contributions

Gifts and contributions are recorded at their fair market value on the date of receipt. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Gifts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset categories.

Contributed property is recorded at fair value at the date of donation. If donors stipulate how long the assets must be used or restrict the use of such assets for a specific purpose, the contributions are recorded as restricted support. In the absence of such stipulations, gifts of property are recorded as unrestricted support.

Included in other income are certain federal and state grants totaling \$731,250 for the year ended June 30, 2005.

Investment Earnings

Interest and dividends from endowment investments are credited to temporarily restricted funds and spent in compliance with donor stipulations and the Foundation's spending policy. Interest and dividends from non-endowment investments are credited to the unrestricted fund for expenditure at the discretion of the Foundation's board of trustees. Realized gains or losses are determined based on the average cost method.

Net Assets Released from Restrictions

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

3. Business and Concentrations of Credit Risk

One donor accounted for 79% of total gifts and contributions for the year ended June 30, 2005.

The Foundation's financial instruments that are exposed to concentrations of credit risk consist primarily of cash and investments. The Foundation deposits its cash in federally insured banks. These deposits are generally in excess of the Federal Deposit Insurance Corporation's insurance limit.

Investments are managed by a professional investment management company utilizing the "manager of managers" model of portfolio administration. The investment manager is subject to the Foundation's investment policy, approved by the board of trustees, which contains objectives, guidelines and restrictions designed to provide for preservation of capital with an emphasis on providing current income and achieving long-term growth of the funds without undue exposure to risk. Certain funds have been pooled for ease of management and to achieve greater diversification in investments.

4. Pledges Receivable

Pledges receivable (net)

Pledges receivable at June 30, 2005 and 2004, by fund type, are as follows:

			 200)5		
	Unr	estricted	emporarily Restricted		ermanently Restricted	Totals
Less than one year One to five years	\$	36,870 24,100	\$ 2,620,881 5,199,228	\$	1,378,745 2,028,080	\$ 4,036,496 7,251,408
Gross pledges receivable Present value discount Allowance for uncollectible pledges		60,970 (2,370) (200)	 7,820,109 (352,709) (14,800)		3,406,825 (110,425) (300)	11,287,904 (465,504) (15,300)
Pledges receivable (net)	\$	58,400	\$ 7,452,600	\$	3,296,100	\$ 10,807,100
			200)4		
	· · · · · ·			ermanently Restricted	Totals	
Less than one year One to five years	\$	42,015 34,600	\$ 3,311,579 3,389,971	\$	1,464,069 2,355,950	\$ 4,817,663 5,780,521
Gross pledges receivable		76,615	 6,701,550		3,820,019	 10,598,184
Present value discount		(2,815)	(256,450)		(122,419)	(381,684)
Allowance for uncollectible pledges		(500)	(19,000)		(1,000)	(20,500)

The fair value of pledges receivable was determined using discount rates applicable to the year in which the pledge was established. Rates ranged from 2.46% to 6.18%.

73,300

\$

6,426,100

\$

3,696,600

\$ 10,196,000

\$

5. Gifts Receivable from Trusts Held by Others

The Foundation is a party to charitable gift trusts. Third party trustees maintain trust assets in irrevocable trusts for the benefit of the Foundation. The fair values of the trusts are estimated based upon the fair value of the assets contributed by the donor less the present value of the payment expected to be made to other beneficiaries. The present value is calculated using discount rates the year in which the trust was established, and range from 4.09% to 6.18%. The balances at June 30, 2005 and 2004, by fund type, are as follows:

	2005	2004
Unrestricted Temporarily restricted Permanently restricted	\$ 244,500 331,300 972,000	\$ 232,900 318,200 915,400
Totals	\$ 1,547,800	\$ 1,466,500

6. Investment in Securities

The cost and fair value of the Foundation's investments, at June 30, 2005 and 2004 are as follows:

	 20	05		 20	04
	Cost]	Fair Value	Cost	Fair Value
Common stock	\$ -	\$	-	\$ 9,725,075	\$ 10,447,411
Mutual funds Equity Fixed income Exchange traded funds	51,549,101 29,033,787		52,034,369 28,990,583	12,031,062 15,316,087 3,649,642	15,980,599 15,980,480 4,256,395
Totals	\$ 80,582,888	\$	81,024,952	\$ 40,721,866	\$ 46,664,885

Net realized gains on sales of investments were \$2,483,723 and \$583,476 for the years ended June 30, 2005 and 2004, respectively. Calculation of net realized gains on sales of investments is based on original cost.

7. Other Assets

Other assets include unrestricted funds set aside for a specific group of University students to invest in order to provide them experience in managing a "live" portfolio. The project is known as Raider Asset Management (RAM). As the funds are not under the direct control of the Foundation's investment management system, they have been separately classified from investments in securities. The balance at June 30, 2005 and 2004 was \$158,039 and \$131,969, respectively. Earnings generated from the project are included in other income. Total gains for 2005 and 2004 amounted to \$26,070 and \$24,073, respectively.

8. Deposits Held in Custody for Others

Assets currently held by the Foundation in custody for others consist of resources deposited by the Western Ohio Education Foundation (WOEF), an educational Foundation that benefits the Lake Campus branch of Wright State University. As of June 30, 2005 and 2004, the balance of these deposits was \$1,163,972 and \$1,064,739, respectively.

9. Accounts Payable

Most of the Foundation's expenses are processed by the University Controller's Office. The Foundation reimburses the University monthly for those checks written on its behalf. At June 30, 2005 and 2004, the balance owed to the University was \$1,288,630 and \$787,877, respectively.

10. Loan Payable

The Foundation has a line-of-credit agreement with a bank that provides up to \$1.5 million of borrowings at the bank's prime rate or LIBOR, plus 0.75% (3.85% and 1.85% at June 30, 2005 and 2004, respectively). The line of credit expires December 31, 2009, with an option to extend. The line-of-credit is collateralized with a portion of the Foundation's investments. Outstanding borrowings under the agreement totaled \$1,000,000 and \$1,100,000 at June 30, 2005 and 2004, respectively.

Borrowings under the line-of-credit were used to fund the \$1.5 million grant made in 1999 to the University for the construction of the initial phase of a baseball stadium. The University has expressed intent to fundraise the total amount of the \$1.5 million grant and all associated costs (including interest and loan origination fees, if any). The Foundation believes such a fundraising effort for this specific purpose may take 10 to 15 years. The Foundation may reduce the amount of its annual reimbursement to the University for administrative support in an amount equal to the annual fundraising shortfall. The annual fundraising shortfall is defined as the difference between the cumulative debt service payments incurred by the Foundation to finance the grant and the cumulative amount of funds raised by the University for the baseball stadium project.

Totals

11. Net Assets

Net assets, as June 30, 2005 and 2004, are available for the following purposes:

1,639,802

\$

	U	nrestricted	Temporarily Restricted	Permanently Restricted	Totals
Scholarships University programs Athletic programs Research Board designated Undesignated	\$	474,016 - - 732,419 948,940	\$ 14,269,135 50,173,641 253,562 2,290,134 - 51,000	\$ 8,984,715 15,010,195 - 339,228 -	\$23,727,866 65,183,836 253,562 2,629,362 732,419 999,940
Totals	\$	2,155,375	\$ 67,037,472	\$ 24,334,138	\$93,526,985
			20	04	
	U	nrestricted	Temporarily Restricted	Permanently Restricted	Totals
Scholarships University programs Athletic programs Research Undesignated	\$	469,252 - - 1,170,550	\$ 13,591,298 16,749,491 288,494 2,775,196 65,400	\$ 8,641,068 14,188,170 - 84,229	\$22,701,618 30,937,661 288,494 2,859,425 1,235,950

\$ 33,469,879

2005

\$ 58,023,148

\$ 22,913,467

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ity Foundation, Inc.	atements	
Wright State University Foundation, Inc.	Notes to the Financial Statements	June 30, 2005 and 2004

12. Functional Classification of Expenses

Total expenses, classified by both service areas and expense categories for the years ended June 30, 2005 and 2004, consist of the following:

Expense Category Salaries and wages Employee benefits Professional services		Prog	Program Services			Suppor	Support Services	
8		University	Athletic		Miscellaneous	Fund	Management	
cs	Scholarships	Programs	Programs	Research	Grants	Raising	& General	Totals
3mployee benefits Professional services	\$ 25,074	\$ 1,001,592	(\$ 381,857	•	\$ 201,607	s s	\$ 1,610,130
Professional services		221,206	R	95,241	·	35,813		352,260
	76	257,634	33,614	2,165	1,500	,	217,911	512,900
Supplies	82	82,622	60,216	208,617		4,300	208	356,045
Travel	9,383	195,105	131,058	7,011	3,151	21,626	5,032	372,366
Information and communicati	50,754	613,120	77,627	3,130	46,966	92,467	8,889	892,953
Maintenance and repair	ı	3,761		21,770	•	a		25,531
Student financial aid	1,511,482	50,426		8,343	ı	2,040		1,572,291
Other	1	5,188	23,547	246	1,808	710	19,724	51,223
Capital outlay	,	77,584	•	6,671	î,	Ŀ	ŀ	84,255
Debt service	•			1	•	,	34,696	34,696
Totals	\$ 1,596,851	\$ 2,508,238	\$ 326,062	\$ 735,051	\$ 53,425	\$ 358,563	\$ 286,460	\$ 5,864,650
				2(2004			
1		Prog	Program Services			Suppor	Support Services	
1		University	Athletic		Miscellaneous	Fund	Management	
Expense Category	Scholarships	Programs	Programs	Research	Grants	Raising	& General	Totals
	\$ 28,972	\$ 516,895	•	\$ 102,828	•	\$ 172,179	s	\$ 820,874
Employee benefits	,	120,689		26,280		34,923		181,892
Professional services	ı	287,191	•	6,000		а	198,365	491,556
Supplies	3,117	149,735	69,659	80,109	15	1,031	271	303,937
Travel		389,647	48,283	10,704	3,665	19,423	5,303	477,025
Information and communicati	2,696	942,645	87,539	2,434	29,187	43,333	6,245	1,114,079
Maintenance and repair		16,601	224	18,420		ı	1	35,245
Student financial aid	1,421,799	18,339	ı	100	r	2,460	ł	1,442,698
Other	•	17,131	70,067	,	2,290	,	7,709	97,197
Capital outlay		75,494	,	60,143	n	ı	,	135,637
Debt service			•	1	•		22,809	22,809
Totals	\$ 1,456,584	\$ 2,534,367	\$ 275,772	\$ 307,018	\$ 35,157	\$ 273,349	\$ 240,702	\$ 5,122,949

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13. Fund Raising Expenses

Fund raising expenses, for the years ended June 30, 2005 and 2004, consist of the following:

		2005	2004
Development operations support	\$	143,694	\$ 110,521
Reimbursement for information services manager		78,475	84,488
In-college development officers		88,307	78,340
Capital campaign expense	<u>10</u>	48,087	 -
Totals	\$	358,563	\$ 273,349

The Foundation partially supports the University's fund raising efforts by underwriting the costs of several of its development department functions including annual appeals, corporate and foundation appeals, major donor cultivation and donor recognition events.

The salaries and benefits of development officers assigned to several of the University's colleges and schools are partially offset by the Foundation.

14. Management and General Expenses

Management and general expenses, for the years ended June 30, 2005 and 2004, consist of the following:

	2005		2004	
Reimbursement for university staff support Professional fees Board/committee meetings Loan interest Change in reserve for uncollectible pledges Other	\$	175,304 42,607 6,289 34,696 (5,200) 32,764	\$	147,941 50,424 6,280 22,809 (17,100) 30,348
Totals	\$	286,460	\$	240,702

The Foundation has agreed to provide the University an annual allocation in the amount of 1% of certain assets as reimbursement for administrative staff support provided by various University employees. The amount of the reimbursement is subject to annual review and adjustment.

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PricewaterhouseCoopers LLP 2080 Kettering Tower Dayton, Ohio 45405 Telephone (937) 331-2100 Facsimile (937) 331-2101 www.pwc.com

Report of Independent Auditors on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Audit Committee of the Board of Trustees of the Wright State University Foundation:

We have audited the financial statements of Wright State University Foundation, Inc. (the "Foundation) as of and for the year ended June 30, 2005, and have issued our report thereon dated September 30, 2005. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Foundation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The

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results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Foundation's audit committee, management, and the Auditor of the State of Ohio and is not intended to be and should not be used by anyone other than those specified parties.

Price Aterhouse Coopen CLP

September 30, 2005 Dayton, Ohio



Auditor of State Betty Montgomery 88 East Broad Street P.O. Box 1140 Columbus, Ohio 43216-1140

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WRIGHT STATE UNIVERSITY FOUNDATION, INC.

GREENE COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbett

CLERK OF THE BUREAU

CERTIFIED DECEMBER 30, 2005