Financial Statements June 30, 2005 and 2004

A/AkronUnv/2005/Akron FoundationFS-2005 - Rvsd 10/19/05



Board of Directors University of Akron Foundation 302 East Buchtel Ave Akron, Ohio 44325

We have reviewed the Independent Auditor's Report of the University of Akron Foundation, Summit County, prepared by PricewaterhouseCoopers LLP, for the audit period July 1, 2004 to June 30, 2005. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The University of Akron Foundation is responsible for compliance with these laws and regulations.

Betty Montgomeny

BETTY MONTGOMERY Auditor of State

January 5, 2006



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Report of Independent Auditors

To the Board of Directors of The University of Akron Foundation:

In our opinion, the accompanying statement of financial position and related statements of activities and cash flows present fairly, in all material respects, the financial position of University of Akron Foundation (the "Foundation") at June 30, 2005 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Foundation's 2004 financial statements, and in our report dated September 17, 2004, we expressed an unqualified opinion on those financial statements. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2004, from which the summarized information has been derived.

In accordance with *Government Auditing Standards*, we have also issued our report dated September 29, 2005 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report (included on Page 13-14 herein) is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Pricewaterhouse Coopers LLP

September 29, 2005

Statements of Financial Position June 30, 2005 and 2004

ASSETS		2005	2004
Cash	\$	75,523	\$ 36,980
Accounts and notes receivable		139,796	1,430,381
Pledges receivable, net of allowance and discount		2,066,429	2,244,705
Investments, at fair value	1	31,047,149	120,282,125
Beneficial interest in charitable lead trusts		554,256	652,009
Beneficial interest in real estate		1,700,000	1,700,000
Property, net of accumulated depreciation of \$160,426 and \$160,426		382,116	416,055
Total assets	\$ 1	35,965,269	\$126,762,255
LIABILITIES AND NET ASSETS			
Accounts payable	\$	22,619	\$ -
Contributions payable to the University		121,997	126,030
Refundable advances		111,465	109,157
Actuarial liability for annuity/unitrust agreements		9,677,825	10,318,336
Total liabilities		9,933,906	10,553,523
Net assets:			
Unrestricted		6,091,998	5,908,824
Temporarily restricted		46,547,768	40,975,798
Permanently restricted		73,391,597	69,324,110
Total net assets	1	26,031,363	116,208,732
Total liabilities and net assets	\$ 1	35,965,269	\$126,762,255

Statements of Activities For the Year Ended June 30, 2005 with summarized financial information for the year ended June 30, 2004

	Unrestricted 2005	Temporarily Restricted 2005	Permanently Restricted 2005	To 2005	tals 2004
Revenues and other additions: Contributions Net appreciation in the fair value of investments Change in the fair value of split-interest agreements Change in the fair value of beneficial interest in	\$ 70,876 421,414	\$ 8,511,559 3,313,269 (64,456)	\$ 3,340,124 309,250 551,900	11,922,559 4,043,933 487,444	\$ 7,557,261 12,403,853 1,844,953
perpetual trusts Dividend and interest income Other income	1,705,703	(7,838) 376,349 121,009	25,572 4,360	17,734 2,086,412 121,009	54,147 1,835,985 135,290
Total revenues and other additions	2,197,993	12,249,892	4,231,206	18,679,091	23,831,489
Release of restrictions	6,841,641	(6,730,410)	(111,231)		
Total revenues and other additions after release of restrictions	9,039,634	5,519,482	4,119,975	18,679,091	23,831,489
Expenses: Distributions to or for The University of Akron: Direct distributions to the University Distributions on behalf of the University Administration of the Foundation:	8,116,409 189,801	- -	- -	8,116,409 189,801	9,009,710 246,072
Services performed by University personnel Professional fees Other administrative expenses Office expenses Insurance and taxes	346,705 82,319 86,732 26,608 7,886	- - - -	- - - -	346,705 82,319 86,732 26,608 7,886	346,123 73,535 58,653 17,264 7,859
Total expenses	8,856,460			8,856,460	9,759,216
Change in donor designation		52,488	(52,488)		
Change in net assets	183,174	5,571,970	4,067,487	9,822,631	14,072,273
Net assets, beginning of year	5,908,824	40,975,798	69,324,110	116,208,732	102,136,459
Net assets, end of year	\$ 6,091,998	\$46,547,768	\$73,391,597	\$ 126,031,363	\$ 116,208,732

The accompanying notes are an integral part of these financial statements.

Statements of Cash Flow For the Years Ended June 30, 2005 and 2004

	2005	2004
Operating activities:		
Change in net assets	\$ 9,822,631	\$ 14,072,273
Adjustments to reconcile increase in net assets to net		
cash provided by (used by) operating activities:		
Net (appreciation) in the fair value of investments	(4,043,933)	(12,403,853)
Contributed property	(126,460)	-
Contributions restricted for long-term investment	(3,340,124)	(3,728,665)
Change in fair value of split interest agreements	(487,444)	(1,844,953)
Changes in operating assets and liabilities:		
Accounts and notes receivable, net	1,290,585	(1,372,158)
Pledges receivable, net	178,276	1,705,359
Beneficial interest in charitable lead trusts	97,753	58,340
Accounts payable and other liabilities	20,894	(247,713)
Net provided by (cash used) by operating activities	3,412,178	(3,761,370)
Investing activities:		
Proceeds from sale of investments	68,490,117	54,042,198
Purchase of investments	(75,119,094)	(55,285,256)
Proceeds from the sale of property	68,285	-
Purchases of property		(81,000)
Net cash used by investing activities	(6,560,692)	(1,324,058)
Financing activities:		
Proceeds from contributions restricted for:		
Investment in endowment	3,208,441	3,639,415
Investment subject to annuity agreements	398,002	315,618
Other financing activities:		
Interest and dividends restricted for annuity agreements	191,239	197,539
Net appreciation restricted for annuity agreements	801,159	2,304,907
Payments of annuity obligations	(1,411,784)	(1,369,236)
Net cash provided by financing activities	3,187,057	5,088,243
Net increase in cash	38,543	2,815
Cash, beginning of year	36,980	34,165
Cash, end of year	\$ 75,523	\$ 36,980

The accompanying notes are an integral part of these financial statements.

Notes to the Financial Statements

1. Organization

The University of Akron Foundation (the "Foundation") is a not-for-profit organization. The Foundation's mission is to provide financial assistance to The University of Akron (the "University") by encouraging and administering gifts and bequests.

The Foundation receives contributions from the following support groups of the University:

John R. Buchtel Society (the Society)

The Society includes seven gift clubs, ranging from the Loyalty Club for annual donors of up to \$99 to the 1870 Benefactors Club for lifetime contributions of \$1 million or more.

Partners in Excellence (the Group)

The Group constitutes an array of companies, foundations, and business organizations providing financial, technical, and material assistance to the University, including:

- Unrestricted support to the University
- Support for the Crusade for Scholars Program
- Support for the Center for Economic Education
- Support for the Intercollegiate Athletic Program
- Support for Restricted Purposes

2. Significant Accounting Policies

Basis of Accounting

The accounts of the Foundation are maintained in accordance with the principles of not-for-profit accounting. The statements have been prepared on an accrual basis.

Basis of Presentation

The Foundation reports net assets based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Unrestricted Net Assets – Net assets that are not subject to donor-imposed stipulations. This category includes unrestricted assets and uncollected pledges.

Temporarily Restricted Net Assets – Net assets subject to donor-imposed stipulations that will be met either by actions of the Foundation and/or the passage of time. This category includes true endowment earnings, quasi-endowment principal and earnings, a property annuity and property assets.

Permanently Restricted Net Assets – Net assets subject to donor-imposed stipulations that will be maintained permanently by the Foundation. The donors of these assets permit the Foundation to use the income earned on related investments for general or specific purposes. This category includes annuity funds and true endowment principal.

Notes to the Financial Statements

2. Significant Accounting Policies, Continued

Revenues

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation in non-underwater accounts, or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as the release of restrictions in the accompanying statements of activities.

Underwater Endowments

An endowment is created when a donor stipulates that only the earnings from the investment of the gift can be spent. If the market value of an endowment drops below the historic gift value, the endowment is considered to be underwater. The net depreciation of an underwater endowment will reduce unrestricted net assets. Any future gains will be used to restore the cumulative deficiency within unrestricted net assets. Once unrestricted net assets have been fully restored, net appreciation will be recorded within either temporarily or permanently restricted net assets, as required by the donor's restriction.

Income Taxes

The Foundation is an Ohio nonprofit organization, tax-exempt under Section 501(c)(3) of the Internal Revenue Code and exempt from federal, state and local income tax on related income.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Foundation's management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Foundation considers highly liquid instruments with a maturity of three months or less when purchased to be cash equivalents.

Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value. The fair value of investments are based on quoted market prices. Donated investments including donated property, are recorded as contributions at fair value on the date received. Realized gains (losses) on investments are the difference between the proceeds received and the average cost of investments sold. Net appreciation in the fair value of investments (including realized gains (losses) and unrealized gains (losses) and dividends and interest is included in revenues, gains and other income of unrestricted net assets, unless the net appreciation or investment income is restricted by the donor in a non-underwater account.

Property

Property is recorded at cost at date of acquisition or estimated fair value at date of donation. Depreciation is computed over the estimated useful lives of the assets using the straight-line method.

Notes to the Financial Statements

2. Significant Accounting Policies, Continued

Pledges Receivable

The Foundation records pledges and unconditional promises to give as receivables and revenue in the year the pledge is made. Those that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as revenue until the conditions are substantially met.

Fair Value of Financial Instruments

The carrying values of cash and cash equivalents, accounts receivable and accounts payable and other liabilities are reasonable estimates of fair value due to the short-term nature of these financial instruments. Investments, pledges receivable and annuity payment liability are reported at fair value.

Credit Risk Concentrations

Financial instruments which potentially expose the Foundation to concentrations of credit risk include cash and cash equivalents, investments in marketable securities and pledges receivable. As a matter of policy, the Foundation only maintains cash balances with financial institutions having a high credit quality. Concentration of credit risk for investments in marketable securities is mitigated by both the distribution of investment funds among asset managers and the overall diversification of managed investment portfolios. Concentration of credit risk for pledges receivable are generally limited due to the dispersion of these balances over a wide base of donors.

Expenses

The Foundation's expenses are classified into two categories: (1) distributions to or for The University of Akron and (2) administration of the Foundation. The expenses relating to the administration of the Foundation include both fund raising and management and general activities.

Reclassification

Certain reclassifications have been made to the 2004 comparative information to conform with the 2005 presentation.

Notes to the Financial Statements

3. Investments

Investments are stated at fair value. Fluctuations in fair value, as well as gains or losses on sales of securities, are recognized in the statements of activities. Investments as of June 30, 2005 and 2004, consisted of:

	2005	2004
Pooled investment funds managed for the Foundation:		
Oak Associates	\$ 12,474,265	\$ 15,234,960
Trusco	14,263,064	14,214,196
The Common Fund	361,124	360,392
Advantage Select	3,761,733	3,719,169
Westwood Management Corporation	13,704	14,139,546
Dreman Value Management	10,664,835	14,825,781
NFJ	10,603,428	-
Hotchkis & Wiley	10,804,316	-
Sterling Capital	144	1,133,530
Systematic Financial	2,010,914	6,546,107
Integrity	6,124,805	-
Wasatch Advisors	7,819,373	7,034,661
Lazard Assets Management	4,150,731	10,260,091
Julius Baer	6,480,380	-
PIMCO	11,177,022	10,719,780
Metropolitan West	11,309,998	10,683,888
Total pooled investment funds managed for the Foundation	\$ 112,019,836	\$ 108,872,101
Mutual funds	1,864,003	1,785,255
U.S. Treasury obligations	1,151,414	650,650
Bonds	4,357,679	4,226,702
Commercial paper	4,875,000	3,375,000
Common stocks	853,335	895,599
Money market funds	5,650,007	250,007
Insurance policies, cash surrender value	275,875	226,811
Total fair value	\$ 131,047,149	\$ 120,282,125
Total cost	\$125,377,064	\$112,603,082

The pooled investment funds are invested in diverse portfolios. Limitations have been placed on the trust fund managers to stay within specified parameters in managing the portfolios.

Approximately 76% and 77% of the pooled investment funds were invested in common and preferred stocks in a variety of industries and 24% and 23% were invested in fixed income securities at June 30, 2005 and 2004, respectively.

The Foundation appropriates a limited portion of the appreciation on investments held by the pooled endowments for distribution to the University and other funds within the Foundation. Actual distributions from endowments are based on a spending policy set by the Foundation's

Notes to the Financial Statements

3. Investments, Continued

Board of Directors. Under this spending policy, appropriated income is calculated at 5% of the average market value of endowment investments for the prior three years.

The fair value of certain donor-restricted endowments was less than the historic value of such funds by \$1,614,424 and \$1,894,639 at June 30, 2005 and 2004, respectively.

4. Pledges Receivable

Unconditional promises to give are included in the financial statements as pledges receivable. Pledges are recorded at their approximate present value. The future expected cash flows from pledges receivable have been discounted using a discount rate of 3.92% for pledges made during the year ended June 30, 2005, 4.59% for pledges made during the year ended June 30, 2004 and 4.19% for pledges from prior years.

Pledges receivable at June 30, 2005 and 2004 are expected to be realized in the following periods.

	2004	2003
Less than one year	\$ 1,255,032	\$ 1,360,657
One to five years	1,048,237	1,128,791
More than five years	93,625	100,656
	2,396,894	2,590,104
Less amount estimated to be uncollectible	(229,603)	(249,412)
Less unamortized discount	(100,862)	(95,987)
Total pledges receivable, net	\$ 2,066,429	\$ 2,244,705

As of June 30, 2005, the Foundation has approximately \$14,746,742 in numerous outstanding pledges which are considered to be intentions to give and are contingent upon future events. These pledges are not accrued as contributions receivable or recognized as revenue because they do no represent unconditional promises to give. It is not practicable to estimate the ultimate realizable value of these commitments or the period over which they might be collected.

5. Contributions Payable to the University

The Foundation may receive gifts on behalf of the University. The Foundation records a contribution payable to the University for such gifts. In 2005 and 2004, the Foundation recorded approximately \$1,528,006 and \$1,493,215, respectively, of contribution revenue for amounts received on behalf of the University.

Notes to the Financial Statements

6. Split-Interest Agreements

The Foundation has entered into charitable gift annuity agreements which include provisions requiring the Foundation to pay periodic fixed payments to beneficiaries during their lifetimes. Charitable gift annuities differ from other charitable giving options in that the annuity is a general obligation of the Foundation. Accordingly, if the assets of the gift are exhausted as a result of required payments to beneficiaries, then the unrestricted assets of the Foundation will be utilized to fund future payments.

The Foundation has also entered into unitrust, annuity trust and pooled income agreements which include provisions for the Foundation to pay beneficiaries periodic payments until either the assets of the trust have been exhausted or until death of the beneficiaries. Upon death of the beneficiaries, any remaining property in the trust or pooled income fund will be transferred to the Foundation in accordance with the agreements.

The Foundation accounts for such agreements by recording the fair market value of assets donated as of the date of the gift and by recording the actuarial present value of the annuities payable using the applicable IRS tables (discount rates used at June 30, 2005 and 2004 were 5.2% and 4.6%, respectively) based on the term of the agreement, as a liability. The balance of the gift is recorded as either unrestricted, temporarily restricted, or permanently restricted contributions, as appropriate.

The Foundation's payments to beneficiaries under the split-interest agreements reduce the annuity liability. Adjustments to the annuity liability are made to report amortization of the discount and record changes in the life expectancy of the beneficiary. These adjustments, as well as the return on the underlying investment assets (fair value of \$18,303,402 and \$19,768,547 at June 30, 2005 and 2004, respectively), are recognized in the statement of activities as changes in the value of split-interest agreements.

7. Beneficial Interest in Lead Trusts

The Foundation has irrevocable rights to receive a portion of the specified cash flows from certain charitable lead trusts. The recorded beneficial interest in the lead trusts is based on the present value of the future cash flows to the Foundation using a discount rate of 4.89%. Due to the time restriction of the Foundation's access to the assets held in these trusts, the Foundation's interests in the lead trusts are recorded as temporarily and permanently restricted net assets as applicable. Adjustments to the carrying value of the trusts and income distributions received are recognized as increases or decreases in temporarily and permanently restricted net assets.

8. Beneficial Interest in Real Estate

The Foundation has the irrevocable right to receive ownership of certain real estate. The donor has retained the right to the use of the real estate for the donor's lifetime. The fair value of the real estate (based upon an independent appraisal) is reported as a beneficial interest in real estate and as temporarily restricted net assets. Also, based on the agreement, the Foundation is required to pay periodic fixed payments to the donor during his lifetime. The Foundation recorded the present value of this annuity payable using the applicable IRS tables (discount rates used at June 30, 2005 and 2004 were 5.2% and 4.6% respectively), based on the term of the agreement, as a liability.

Notes to the Financial Statements

9. Net Assets

Unrestricted net assets at June 30, 2005 are as follows:

		2005
Current operations Board designated	\$	962,718 6,743,704
Underwater endowment adjustment		(1,614,424)
	_\$	6,091,998

Temporarily restricted net assets, principally related to scholarships, specific schools within the University, department chairs, and various other purposes related to support of the University at June 30, 2005 are as follows:

	2005
Accumulated appreciation on endowment investments in accordance with the spending policy Specific purpose funds Split-interest agreements	\$ 32,270,829 12,742,026 44,021
Pledges receivable	 1,490,892
	\$ 46,547,768

Permanently restricted net assets, principally related to scholarships, specific schools within the University, department chairs, and various other purposes related to support of the University at June 30, 2005 are as follows:

		2005
Endowment funds Split-interest agreements	\$	64,234,504 8,581,557
Pledges receivable	<u></u>	575,536
	<u>\$</u>	73,391,597

2005

During fiscal 2005, net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes of scholarships and development of the University in the amount of \$6,841,641 (\$8,135,933 during fiscal 2004).

10. University Services

The University allocated certain overhead expenses to the Foundation totalling \$346,705 and \$346,123 in fiscal 2005 and 2004, respectively. These amounts are recorded as "Services performed by University personnel" in the statements of activities.

11. Revocable Trust

In February 1987, the Foundation was named beneficiary of a revocable trust which has investments totalling \$111,465 and \$109,157 at June 30, 2005 and 2004, respectively (on a fair value basis). The fair value of the trust's assets have been included in the statements of position as investment and refundable advances. All income of the trust is paid to the Foundation and recognized when received.



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Report of Independent Auditors on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Directors of The University of Akron Foundation

We have audited the financial statements of the University of Akron Foundation (the "Foundation"), a component unit of The University of Akron, as of and for the year ended June 30, 2005 and have issued our report thereon dated September 29, 2005. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Foundation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Foundation's Board of Directors, management, and federal awarding and pass-through entities and is not intended to be and should not be used by anyone other than those specified parties.

September 29, 2005

Pricewaterhouse Coopers LLP



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UNIVERSITY OF AKRON FOUNDATION SUMMIT COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED JANUARY 19, 2006