

CONSOLIDATED FINANCIAL STATEMENTS

The Bowling Green State University Foundation, Inc. and Subsidiary
Years Ended June 30, 2007 and 2006
With Report of Independent Auditors



Mary Taylor, CPA
Auditor of State

Board of Directors
Bowling Green State University Foundation, Inc.
Mileti Alumni Center
Bowling Green, Ohio 43403

We have reviewed the *Report of Independent Auditors* of the Bowling Green State University Foundation, Inc., Wood County, prepared by Ernst & Young LLP, for the audit period July 1, 2006 through June 30, 2007. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Bowling Green State University Foundation, Inc. is responsible for compliance with these laws and regulations.

Mary Taylor

Mary Taylor, CPA
Auditor of State

October 19, 2007

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The Bowling Green State University Foundation, Inc. and Subsidiary

Consolidated Financial Statements

Years Ended June 30, 2007 and 2006

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Report of Independent Auditors

The Board of Directors
The Bowling Green State University
Foundation, Inc. and Subsidiary

We have audited the accompanying consolidated statements of financial position of The Bowling Green State University Foundation, Inc. and subsidiary (the Foundation) as of June 30, 2007 and 2006, and the related consolidated statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Foundation's internal control over financial reporting. Our audits included consideration of internal controls over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal controls over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Bowling Green State University Foundation, Inc. and subsidiary as of June 30, 2007 and 2006, and the changes in their net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

In accordance with *Government Auditing Standards*, we have also issued our report dated September 7, 2007, on our consideration of the Foundation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audits.

Ernst + Young LLP

September 7, 2007

The Bowling Green State University Foundation, Inc. and Subsidiary

Consolidated Statements of Financial Position

	June 30	
	2007	2006
Assets		
Current assets:		
Cash	\$ 510,191	\$ 515,583
Contributions receivable, net of allowance for uncollectible contributions (<i>Note 2</i>)	6,802,735	4,974,699
Interest receivable	209,632	219,552
Total current assets	<u>7,522,558</u>	<u>5,709,834</u>
Investments (<i>Notes 1 and 3</i>):		
Corporate stocks	66,687,098	55,890,973
U.S. government and agency obligations	10,518,900	12,230,075
Corporate bonds, debentures, and others	13,990,172	10,905,023
Alternative investments	10,663,278	5,677,037
Total investments	<u>101,859,448</u>	<u>84,703,108</u>
Prepaid and other assets	89,331	4,200
Long-term contributions receivable, net of allowance for uncollectible contributions (<i>Note 2</i>)	8,224,532	9,258,075
Cash value of life insurance (<i>Note 4</i>)	1,113,728	666,491
Total assets	<u>\$ 118,809,597</u>	<u>\$ 100,341,708</u>
Liabilities and net assets		
Current liabilities:		
Accounts payable	\$ 221,268	\$ 298,165
Total current liabilities	<u>221,268</u>	<u>298,165</u>
Annuities payable	1,089,397	1,042,331
Total liabilities	<u>1,310,665</u>	<u>1,340,496</u>
Net assets (<i>Notes 1, 6, and 7</i>):		
Unrestricted	4,452,791	2,145,832
Temporarily restricted	47,405,770	37,760,472
Permanently restricted	65,640,371	59,094,908
Total net assets	<u>117,498,932</u>	<u>99,001,212</u>
Total liabilities and net assets	<u>\$ 118,809,597</u>	<u>\$ 100,341,708</u>

See accompanying notes.

The Bowling Green State University Foundation, Inc. and Subsidiary

Consolidated Statements of Activities

Year Ended June 30, 2007

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support, revenue, and gains				
Contributions and gifts	\$ 1,059,182	\$ 6,909,308	\$ 6,121,331	\$ 14,089,821
Interest and dividends	528,119	1,823,097	-	2,351,216
Net realized and unrealized gains	2,196,512	10,907,284	-	13,103,796
Other revenue	650,304	1,403,784	41,541	2,095,629
Transfers (Note 7)	-	(382,591)	382,591	-
Net assets released from restriction	11,015,584	(11,015,584)	-	-
Total support, revenue, and gains	<u>15,449,701</u>	<u>9,645,298</u>	<u>6,545,463</u>	<u>31,640,462</u>
Expenses				
Program services	11,720,011	-	-	11,720,011
Fund raising	880,286	-	-	880,286
Operating	542,445	-	-	542,445
Total expenses	<u>13,142,742</u>	<u>-</u>	<u>-</u>	<u>13,142,742</u>
Change in net assets	2,306,959	9,645,298	6,545,463	18,497,720
Net assets at the beginning of the year	2,145,832	37,760,472	59,094,908	99,001,212
Net assets at the end of the year	<u>\$ 4,452,791</u>	<u>\$ 47,405,770</u>	<u>\$ 65,640,371</u>	<u>\$ 117,498,932</u>

See accompanying notes.

The Bowling Green State University Foundation, Inc. and Subsidiary

Consolidated Statements of Activities

Year Ended June 30, 2006

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support, revenue, and gains				
Contributions and gifts	\$ 712,145	\$ 6,474,009	\$ 3,692,179	\$ 10,878,333
Interest and dividends	348,826	1,630,050	–	1,978,876
Net realized and unrealized gains	823,138	2,500,752	–	3,323,890
Other revenue	668,091	914,088	49,821	1,632,000
Transfers (<i>Note 7</i>)	–	(802,108)	802,108	–
Net assets released from restriction	8,973,013	(8,973,013)	–	–
Total support, revenue, and gains	11,525,213	1,743,778	4,544,108	17,813,099
Expenses				
Program services	10,330,653	–	–	10,330,653
Fund raising	885,425	–	–	885,425
Operating	518,815	–	–	518,815
Total expenses	11,734,893	–	–	11,734,893
Change in net assets	(209,680)	1,743,778	4,544,108	6,078,206
Net assets at the beginning of the year	2,355,512	36,016,694	54,550,800	92,923,006
Net assets at the end of the year	<u>\$ 2,145,832</u>	<u>\$ 37,760,472</u>	<u>\$ 59,094,908</u>	<u>\$ 99,001,212</u>

See accompanying notes.

The Bowling Green State University Foundation, Inc. and Subsidiary

Consolidated Statements of Cash Flows

	Year Ended June 30	
	2007	2006
Operating activities		
Change in net assets	\$ 18,497,720	\$ 6,078,206
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Net realized and unrealized gains	(13,103,796)	(3,323,890)
Contributions of securities	(3,497,522)	(5,372,379)
Provision for uncollectible contributions, net of actuarial adjustment on annuity obligations	(293,484)	(131,031)
Changes in operating assets and liabilities:		
Contributions and accounts receivable	(501,009)	4,036,000
Interest receivable	9,920	(24,107)
Prepaid and other assets	(85,131)	-
Accounts payable and accrued liabilities	(29,831)	(431,835)
Total adjustments	(17,500,853)	(5,247,242)
Net cash provided by operating activities	996,867	830,964
Investing activities		
Sales of investments	78,462,202	52,993,684
Purchases of investments	(79,017,224)	(54,168,959)
Net change in cash surrender value of life insurance	(447,237)	1,709
Net cash used in investing activities	(1,002,259)	(1,173,566)
Decrease in cash	(5,392)	(342,602)
Cash at beginning of year	515,583	858,185
Cash at end of year	\$ 510,191	\$ 515,583

See accompanying notes.

The Bowling Green State University Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2007 and 2006

1. Organization and Significant Accounting Policies

The consolidated financial statements include accounts of The Bowling Green State University Foundation, Inc. (the Foundation) and The Bowling Green State University Foundation LLC (the Corporation). Significant intercompany accounts and transactions have been eliminated.

The Foundation is a nonprofit Ohio corporation, which assists in the development and advancement of Bowling Green State University (the University). All program expenses are for the benefit of the University.

In July 2004, the Corporation was formed as a wholly owned subsidiary of the Foundation. The Corporation was organized to acquire, hold title to, and collect income from real property to the benefit of the Foundation and the University.

Significant accounting policies followed in preparing the financial statements of the Foundation are presented below.

The financial statements of the Foundation have been prepared on the accrual basis of accounting.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Reclassification

Certain amounts in 2006 financial statements have been reclassified to conform to 2007 presentation.

The Bowling Green State University Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

1. Organization and Significant Accounting Policies (continued)

Investments

Investment securities are stated at fair value, based on quoted market value of the individual securities. Alternative investments are stated at fair value and include investment in real estate, Real Estate Investment Trusts (REITs), Arbitration funds and others. Purchases and sales of investment securities are recorded on the trade date. Realized gains or losses from sale of securities are determined using the cost basis of the securities sold. Interest and dividend income is reported when earned. Permanently restricted endowment funds participate in an investment pool in which each fund has a specific unit value interest. All investment income, including realized and unrealized gains and losses, derived from investments in the endowment investment pool is allocated to the participating endowment fund based upon the current year's average balance of each endowment fund.

The Foundation is named as a beneficiary of several irrevocable trusts. All of the assets of the trusts are held by third parties who manage the assets and distribute the income as defined in each trust. Such assets are included in investment securities. The Foundation's interest in the future income stream of perpetual trusts is recognized based on the present market value of the trust assets. Under a split-interest trust, the donor is paid specified distributions for a future period of time and upon termination of the trust, the Foundation receives all or a portion of the trust. The Foundation's interest in such trusts is based on the estimated value of the assets to be received from each trust.

Fund Accounting and Net Asset Classifications

Resources of the Foundation are maintained in funds which are classified into net asset categories based on the limitations and restrictions placed on the contributions and gifts received. The net assets of the Foundation are classified into the following types for financial reporting purposes:

- Permanently restricted net assets represent contributions received whereby the donors have stipulated that the corpus is to be maintained permanently, but permit the Foundation to use or expend part or all of the income for either specified or unspecified purposes. The unexpended income from these donated assets is classified as temporarily restricted net assets.
- Temporarily restricted net assets contain donor-imposed restrictions that permit the Foundation to use or expend the assets as specified. The restrictions are satisfied either by the passage of time or by actions of the Foundation.
- Unrestricted net assets are not restricted by donors, or the donor-imposed restrictions have expired. The governing board has the right to approve the use of these funds.

The Bowling Green State University Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

1. Organization and Significant Accounting Policies (continued)

Administrative Fees and Spending Policy

The Foundation has adopted a spending policy with respect to amounts available for distribution on all endowed funds. The spending policy provides for a range of 3.00% to 7.00% of the three-year rolling average market value of endowed fund balances, with the Board of Directors approving 4.25% and 4.00% for 2007 and 2006, respectively.

The Foundation has adopted a policy of charging an administrative fee on all endowed funds, unless prohibited by the guidelines of the fund. The Board of Directors approved an administrative fee of 0.9% for the years ended June 30, 2007 and 2006. The Board of Directors also approved the charging of such fee on certain nonendowed funds. The fee is based on the prior two-year average market value balance for endowed funds and certain nonendowed funds. The administrative fee amounted to approximately \$693,000 in 2007 and \$608,000 in 2006 and is included in unrestricted other revenue.

Promises to Give

Unconditional promises to give are recognized as revenues in the period made and as assets, net of liabilities or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met and the promises become unconditional.

Restricted and Unrestricted Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. When a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted and reported in the statements of activities as net assets released.

Income Taxes

The Foundation is incorporated under the laws of the State of Ohio as a nonprofit corporation and is exempt from federal, state, and local income taxes. The Internal Revenue Service has determined that the Foundation is a tax-exempt organization as defined under Section 501(c)(3) of the Internal Revenue Code. The Corporation is incorporated as a limited liability corporation.

The Bowling Green State University Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

1. Organization and Significant Accounting Policies (continued)

Annuities Payable

The Foundation receives life annuity donations. Fixed payments from these funds are to be remitted to the donor from the donor's specified date of commencement until death, at which time any remaining balance will revert to the Foundation. The Foundation reports as a contribution the difference between the funds received and the present value of all expected annuity payments to be made to the donor. A portion of the payments to the donors is charged to the annuities payable account each year.

2. Contributions Receivable and Contributed Services

Contributors to the Foundation have made written unconditional promises to give, on which management has set up an allowance for uncollectible pledges. Contributions due reflect net present value using the Internal Revenue Code §7520 discount rate of 5.60% and 6.00% as of June 30, 2007 and 2006, respectively. Write-offs of uncollectible pledges for the years ended June 30, 2007 and 2006, amounted to approximately \$218,000 and \$391,000, respectively.

Contributions receivable at June 30 are due as follows:

	<u>2007</u>	<u>2006</u>
Within one year	\$ 7,223,816	\$ 6,560,710
One to five years	7,738,101	9,596,098
More than five years	2,340,216	2,115,392
	<u>17,302,133</u>	18,272,200
Less allowance	(346,043)	(639,525)
Present value discount	(1,928,823)	(3,399,901)
Total	<u>\$ 15,027,267</u>	<u>\$ 14,232,774</u>

Contributions and gifts received include approximately \$9,800 in 2007 and \$7,300 in 2006 from the BGSU Alumni Association.

The Bowling Green State University Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

2. Contributions Receivable and Contributed Services (continued)

Expenses related to occupancy of facilities, and salaries and fringe benefits of financial and accounting personnel are paid by the University on behalf of the Foundation and are not shown in the accompanying financial statements. The Foundation approximates the value of these items at \$413,000 in 2007 and \$392,000 in 2006. In addition, the University paid approximately \$71,000 in 2007 and \$134,000 in 2006 of operating expenses relating to the current comprehensive campaign of the Foundation.

3. Investments

Following is a summary of investments at June 30:

	2007		2006	
	Fair Value	Cost	Fair Value	Cost
Corporate stocks	\$ 66,687,098	\$ 53,655,470	\$ 55,890,973	\$ 49,382,923
U.S. government and agency obligations	10,518,900	10,670,367	12,230,075	12,631,960
Corporate bonds, debentures, and other	13,990,172	13,964,562	10,905,023	11,136,758
Alternative investments	10,663,278	10,041,512	5,677,037	5,682,771
Total	<u>\$101,859,448</u>	<u>\$ 88,331,911</u>	<u>\$ 84,703,108</u>	<u>\$ 78,834,412</u>

Net unrealized gains (losses) on investments at June 30 were as follows:

	2007	2006
Beginning of year	\$ 5,868,697	\$ 4,967,430
End of year	13,527,537	5,868,697
Net unrealized gains for the year	<u>\$ 7,658,840</u>	<u>\$ 901,267</u>

Realized gains from sales of investment securities amounted to approximately \$5,445,000 in 2007 and \$2,423,000 in 2006.

The Bowling Green State University Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

3. Investments (continued)

The Foundation had outstanding commitments to invest in various alternative investments at June 30, 2007 and 2006 amounting to approximately \$5.4 million and \$4.7 million, respectively.

Assets held in charitable remainder trust are principally comprised of Corporate stocks and corporate bonds and debentures. Unrealized gains amounted to approximately \$25,000 and \$5,000 at June 30, 2007 and 2006, respectively and realized gains of approximately \$70,000 and \$33,000 were recognized for the years ended 2007 and 2006, respectively.

Certain investment securities are held by independent custodial and management agents. Custodial and management fees paid approximated \$248,000 and \$268,000 in 2007 and 2006, respectively, and are reported as reductions to interest and dividends in the accompanying statement of activities.

4. Life Insurance Policies

The Foundation is owner and beneficiary of certain life insurance policies which have a total face value of approximately \$4,785,000 at June 30, 2007, and \$3,613,000 at June 30, 2006. Premiums on these policies are generally paid by the insured individuals. The cash surrender value of such policies approximated \$1,114,000 at June 30, 2007, and \$666,000 at June 30, 2006, and is recorded in the accompanying statement of financial position.

5. Other Revenue

Unrestricted other revenue includes the administrative fee income charged to various restricted funds. The administrative fee expense charged to the funds, as described in Note 1, is reported as a reduction of other revenue based on the classification of the funds. Also included in other revenue are monies received from various activities sponsored by University departments and organizations. The proceeds from these activities are recorded in the appropriate funds.

The Bowling Green State University Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

6. Restricted Net Assets

Temporarily restricted net assets at June 30 are available for the following purposes:

	<u>2007</u>	<u>2006</u>
General support of colleges and departments	\$ 19,584,568	\$ 18,612,099
Student aid	16,429,989	10,630,392
Property and equipment	6,559,571	5,505,302
Endowed chairs and professorships	2,818,267	1,659,029
Research	950,847	670,765
Fellowship	455,459	386,863
Faculty and staff	607,069	296,022
Total temporarily restricted net assets	<u>\$ 47,405,770</u>	<u>\$ 37,760,472</u>

The following represents a summary of the net assets released from restrictions during the years ended June 30:

	<u>2007</u>	<u>2006</u>
General support of colleges and departments	\$ 4,723,351	\$ 3,360,782
Student aid	2,297,891	2,698,649
Property and equipment	3,666,800	2,542,556
Endowed chairs and professorships	208,719	170,819
Research	82,481	105,306
Faculty and staff	22,442	68,710
Fellowship	13,900	26,191
Total net assets released from restrictions	<u>\$ 11,015,584</u>	<u>\$ 8,973,013</u>

The Bowling Green State University Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements (continued)

6. Restricted Net Assets (continued)

Permanently restricted net assets at June 30 are restricted to investments in perpetuity, the income from which is expendable to support the following purposes:

	<u>2007</u>	<u>2006</u>
Student aid	\$ 36,247,775	\$ 33,846,502
General support of colleges and departments	17,071,195	13,899,852
Endowed chairs and professorships	6,700,694	6,570,519
Property and equipment	1,848,555	1,815,789
Research	1,503,711	1,503,230
Faculty and staff	2,051,574	1,245,349
Fellowship	216,867	213,667
Total permanently restricted net assets	<u>\$ 65,640,371</u>	<u>\$ 59,094,908</u>

7. Transfers of Net Assets

During 2007 and 2006, certain funds which originally had been reported as temporarily restricted became fully endowed funds once the fund's balance exceeded \$25,000. As a result, \$383,000 and \$802,000 of net assets have been reclassified as of June 30, 2007 and 2006, respectively, to reflect such balances as permanently restricted net assets. In 2007 and 2006, there were no reclassifications from permanently restricted net assets to temporarily restricted net assets as a result of changes in donor designations.

8. Bowling Green State University Foundation LLC

In July 2004, the Corporation acquired the University House at a value of approximately \$750,000 and a second adjoining parcel of land for \$350,000. In 2005 the Board of Directors of the Corporation voted to gift the House to the University. The title to the house was transferred to the University in June 2006 and the transaction is reflected as an expense in the consolidated statement of activities.

Report on Internal Control Over Financial Reporting and On Compliance
and Other Matters Based on an Audit of Financial Statements
Performed in Accordance with *Government Auditing Standards*

Board of Directors
The Bowling Green State University Foundation, Inc.

We have audited the financial statements of The Bowling Green State University Foundation, Inc. as of and for the year ended June 30, 2007, and have issued our report thereon dated September 7, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered The Bowling Green State University Foundation, Inc.'s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Bowling Green State University Foundation, Inc.'s internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of The Bowling Green State University Foundation, Inc.'s internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

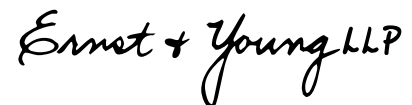
A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Bowling Green State University Foundation's Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information of the board of directors and management and is not intended to be and should not be used by anyone other than these specified parties.



September 7, 2007



Mary Taylor, CPA
Auditor of State

BOWLING GREEN STATE UNIVERSITY FOUNDATION, INC.

WOOD COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbitt

CLERK OF THE BUREAU

**CERTIFIED
NOVEMBER 8, 2007**