# Wright State University Foundation, Inc.

Financial Statements June 30, 2006 and 2005



## Mary Taylor, CPA Auditor of State

Board of Trustees Wright State University Foundation, Inc. 3640 Colonel Glenn Highway Dayton, Ohio 45435

We have reviewed the *Report of Independent Auditors* of the Wright State University Foundation, Inc., Greene County, prepared by PricewaterhouseCoopers LLP, for the audit period July 1, 2005 through June 30, 2006. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Wright State University Foundation, Inc. is responsible for compliance with these laws and regulations.

Mary Taylor, CPA Auditor of State

Mary Taylor

January 23, 2007



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June 30, 2006 and 2005

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Report of Independent Auditors on Internal Control over Financial Report and Other Matters Based on an Audit of Financial Statements Performed i Government Auditing Standards	n Accordance with





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#### **Report of Independent Auditors**

To the Audit Committee of the Board of Trustees Wright State University Foundation:

In our opinion, the accompanying statements of financial position and the related statements of activities and cash flows present fairly, in all material respects, the financial position of Wright State University Foundation at June 30, 2006 and 2005, and the changes in net assets and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 2, 2006 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

October 2, 2006 Dayton, Ohio

Primaterhouse (upper CLP

## Wright State University Foundation, Inc. Statements of Financial Position June 30, 2006 and 2005

Assets	
Cash and cash equivalents \$ 294,25	8 \$ 2,246,678
Pledges receivable (net) 10,281,10	The state of the s
Gifts receivable from trusts held by others 1,315,50	1,547,800
Investment in securities 90,626,77	1 81,024,952
Other investments 158,41	· · · · · · · · · · · · · · · · · · ·
Land held for development 650,00	,
Cash surrender value of life insurance policies 59,46	,
Annuity assets 1,243,02	•
Other assets 627,67	226,965
Total assets \$ 105,256,21	0 \$ 97,325,479
Liabilities and Net Assets Liabilities Accounts payable	
Wright State University \$ 454,15	8 \$ 1,288,630
Trade and other 36,71	. , ,
Deposits held in custody for others 1,251,71	•
Annuities payable 664,60	The state of the s
Loan payable 900,00	· · · · · · · · · · · · · · · · · · ·
Total liabilities 3,307,19	3,798,494
Net Assets Unrestricted	
Designated 1,272,73	1,203,435
Undesignated 1,796,19	948,940
Temporarily restricted 72,466,16	
Permanently restricted 26,413,92	24,334,138
Total net assets 101,949,01	7 93,526,985
Total liabilities and net assets \$ 105,256,21	0 \$ 97,325,479

## Wright State University Foundation, Inc. Statement of Activities June 30, 2006

	U	nrestricted	emporarily Restricted	ermanently Restricted		Totals
Revenue and Other Support						
Gifts and contributions	\$	76,833	\$ 4,324,101	\$ 889,803	\$	5,290,737
Investment earnings						
Interest and dividends		673,730	3,836,289	-		4,510,019
Net realized and unrealized gains		367,500	2,748,467	-		3,115,967
Administrative fee charged to certain						
restricted accounts		662,415	(662,415)			-
Change in value of split interest agreements		(103,100)	19,900	(232,310)		(315,510)
Other income		36,580	(9,153)	5,751		33,178
Prior year gifts transferred from						-
Wright State University		-	2,780,324	1,363,882		4,144,206
Net assets released from restrictions		7,556,162	(7,556,162)	-		-
Change in donor restrictions			 (52,657)	 52,657		
Total revenue and other support		9,270,120	 5,428,694	2,079,783		16,778,597
Expenses						
Program services						
Scholarships		1,711,966	-	-		1,711,966
University programs		5,055,359	-	-		5,055,359
Athletic programs		356,455	-	-		356,455
Research		550,275	-	-		550,275
Miscellaneous grants		45,031	-	-		45,031
Fund raising		326,470	-	-		326,470
Management and general		311,009	-	=		311,009
Total expenses		8,356,565	 	 		8,356,565
Changes in Net Assets		913,555	 5,428,694	2,079,783		8,422,032
Net Assets						
Beginning of year		2,155,375	 67,037,472	24,334,138		93,526,985
End of year	\$	3,068,930	\$ 72,466,166	\$ 26,413,921	\$ 1	01,949,017

## Wright State University Foundation, Inc. Statement of Activities June 30, 2005

	U	nrestricted	Temporarily Restricted	ermanently Restricted	Totals
Revenue and Other Support					
Gifts and contributions	\$	80,966	\$ 35,815,383	\$ 487,675	\$ 36,384,024
Investment earnings					
Interest and dividends		346,951	815,419	-	1,162,370
Net realized and unrealized gains		504,271	2,359,165	-	2,863,436
Administrative fee charged to certain					
restricted accounts		358,649	(358,649)	-	-
Change in value of split interest agreements		11,600	13,100	72,150	96,850
Other income		34,043	61,938	765,826	861,807
Net assets released from restrictions		5,047,818	(5,047,818)	-	-
Change in donor restrictions		(4,075)	(90,945)	95,020	
Total revenue and other support		6,380,223	33,567,593	1,420,671	41,368,487
Expenses					
Program services					
Scholarships		1,596,851	-	_	1,596,851
University programs		2,508,238	-	_	2,508,238
Athletic programs		326,062	-	_	326,062
Research		735,051	-	_	735,051
Miscellaneous grants		53,425	-	_	53,425
Fund raising		358,563	-	-	358,563
Management and general		286,460		 _	286,460
Total expenses		5,864,650			5,864,650
Changes in net assets		515,573	33,567,593	1,420,671	35,503,837
Net Assets					
Beginning of year		1,639,802	33,469,879	22,913,467	58,023,148
End of year	\$	2,155,375	\$ 67,037,472	\$ 24,334,138	\$ 93,526,985

## Wright State University Foundation, Inc. Statement of Cash Flows June 30, 2005

		2006		2005
Operating Activities Cash received from contributors	\$	5,099,149	\$	35,777,004
Less: Gifts and contributions received for permanently	Ψ	3,077,147	Ψ	33,777,004
restricted accounts		(889,803)		(487,675)
Interest and dividends received		4,560,155		1,143,432
Deposits received for investment on behalf of others		=		29,919
Cash received from other revenue sources		21,165		835,738
Temporarily restricted gifts transferred from Wright State University		2,780,324		- (5.0.40.505)
Cash paid to students, employees and suppliers		(9,130,440)		(5,343,787)
Interest paid Contadial denseits returned		(49,870)		(34,696)
Custodial deposits returned		(10,000)		(15,000)
Net cash provided by operating activities		2,380,680		31,904,935
Investing Activities				
Cash paid for investments		(9,627,765)		(78,202,004)
Cash received from investments		3,140,980		46,677,132
Net cash used in investing activities		(6,486,785)		(31,524,872)
Financing Activities				
Gifts and contributions received for permanently				
restricted accounts		889,803		487,675
Permanently restricted gifts transferred from		1 262 002		
Wright State University		1,363,882		(100,000)
Payments on loan payable		(100,000)		(100,000)
Net cash provided by financing activities		2,153,685		387,675
(Decrease) increase in cash and equivalents		(1,952,420)		767,738
Cash and equivalents - Beginning of year		2,246,678		1,478,940
Cash and equivalents - End of year	\$	294,258	\$	2,246,678
Reconciliation of Change in Net Assets to Net Cash Provided by Operat	_			
Change in net assets	\$	8,422,032	\$	35,503,837
Adjustments to reconcile change in net assets				
to cash provided by operating activities:  Net realized and unrealized gains		(2 115 067)		(2 962 126)
Gifts and contributions received for permanently		(3,115,967)		(2,863,436)
restricted accounts		(889,803)		(487,675)
Permanently restricted prior year gifts transferred from		(00),000)		(107,070)
Wright State University		(1,363,882)		-
Decrease (increase) in pledges receivable (net)		526,000		(611,100)
Decrease (increase) in gifts receivable form trusts held				
by others		232,300		(81,300)
Decrease (increase) in cash surrender value of life		4 217		(2.290)
insurance policies		4,317 (648,659)		(2,280)
Increase in annuity assets Increase in other assets		(394,357)		(18,991) (72,587)
(Decrease) increase in accounts payable		(823,745)		429,434
Increase in deposits held in custody for others		87,744		99,233
Increase in annuities payable		344,700		9,800
Net cash provided by operating activities	\$	2,380,680	\$	31,904,935
Noncash transaction				
Miami Valley Venture Fund Return of Capital Receivable	\$	6,352	\$	-

The accompanying notes are an integral part of these financial statements.

#### 1. Organization and Operation

Wright State University Foundation, Inc. (the "Foundation") was incorporated on December 15, 1966 to receive and hold gifts, grants and bequests of money and property for the benefit of Wright State University (the "University") and its students and faculty. Consistent with such purposes, the mission of the Foundation is to secure, manage and distribute private support to enhance the growth and development of the University. One of its most important roles is to ensure that funds and property contributed are used for purposes specified by the donor. The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Governing direction is provided by a code of regulations most recently revised in May of 2006. Overall policy direction is provided by a board of 25 - 35 community leaders who serve as trustees of the Foundation. Trustees elect a chair and other officers from their number. The Foundation has no employees of its own, but several University employees provide staff support, including the University's vice president for university advancement who serves as president of the board (non-voting).

The 557-acre Wright State campus is located near Dayton, Ohio and was founded in 1964. Wright State is a four-year institution operating under the auspices of the State of Ohio's public university system. Financial statements for the University may be obtained from the Controllers Office, 301 University Hall, 3640 Colonel Glenn Highway, Dayton, Ohio 45435-0001.

#### 2. Summary of Significant Accounting Policies

In accord with generally accepted accounting principles as applied to not-for-profit organizations, the financial statements of the Foundation have been prepared on the accrual basis of accounting. The Financial Accounting Standards Board (FASB) is the accepted standards setting body for establishing accounting and reporting principles for not-for-profit entities. The following is a summary of the Foundation's significant accounting and reporting policies presented to assist the reader in interpreting the financial statements and other data in this report.

#### Cash and equivalents

The Foundation considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

#### **Pledges Receivable**

Unconditional pledges are recorded in the period that the pledges are received. Conditional pledges are recorded in the period in which the conditions have been met. Funds from pledges to be collected in future years are recorded at net present value. All pledges are presented net of an allowance for doubtful collections.

#### Gifts Receivable from Trusts Held by Others

Irrevocable trusts which will benefit the Foundation are recognized as gift revenue and as a receivable in an amount equal to the present value of the estimated future benefits to be received when trust assets are distributed. Adjustments to the receivable to reflect revaluation of the present value of the estimated future payments to the donor-designated beneficiaries and changes in actuarial assumptions during the term of the trust will be recognized as changes in the value of the asset.

#### **Investment in Securities**

Investments are stated in fair or appraised value and realized and unrealized gains and losses are reflected in the statement of activities. Market value is determined by market quotations. Donated investments are recorded at fair value at the time received.

#### **Land Held for Development**

Land owned by the Foundation consists primarily of lots adjacent to the University that are carried at historical cost.

#### **Annuity Assets/Payable**

Under charitable gift annuity agreements, the Foundation has recorded the donated assets at fair value and the liabilities to the donor and/or his/her beneficiaries at the present value of the estimated future payments to be distributed by the Foundation to such individuals. The amount of the gift is the difference between the asset and liability and is recorded as gift revenue.

#### **Deposits Held in Custody for Others**

These assets represent resources received and held by the Foundation as custodian. The assets are placed in the Foundation's investment portfolio and receive a pro-rata share of investment earnings.

#### **Net Assets**

The Foundation's net assets are classified into three categories: (1) unrestricted net assets, which include no donor-imposed restrictions, (2) temporarily restricted net assets, which include donor-imposed restrictions that will expire in the future and (3) permanently restricted net assets, which include donor-imposed restrictions that the assets be maintained permanently.

The unrestricted net assets consist of operating funds available for any purpose authorized by the board of trustees. Included in unrestricted net assets are funds that have been designated as endowments by the board (quasi-endowments). The board may elect to reverse the decision to designate unrestricted net assets.

Temporarily restricted net assets consist of funds arising from a gift in which the donor has stipulated, as a condition of the gift, restrictions on how or when the gift may be spent. Temporarily restricted net assets also include gifts that have been designated as quasi-endowments by virtue of the Foundation's spending policy. This policy, which was approved by the board of trustees, aims to protect the Foundation's donor-designated endowments from the effects of inflation by reinvesting a portion of the earnings on these funds as if they were endowment funds. Since the reinvestment of earnings from quasi-endowments was not explicitly designated by the donors, the reinvested earnings cannot be classified as permanently restricted under generally accepted accounting principles as applied to not-for-profit organizations.

Permanently restricted net assets consist of funds arising from a gift or bequest in which the donor has stipulated, as a condition of the gift, that the principal be maintained in perpetuity and only the investment income from investment of the funds be expended. Certain donor endowments also specify that a portion of the earnings from the investment be reinvested as principal, or that all income earned over a period of time be reinvested. Amounts are also transferred for specific uses from time to time, as requested by the donor.

#### **Gifts and Contributions**

Gifts and contributions are recorded at their fair market value on the date of receipt. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Gifts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset categories.

Contributed property is recorded at fair value at the date of donation. If donors stipulate how long the assets must be used or restrict the use of such assets for a specific purpose, the contributions are recorded as restricted support. In the absence of such stipulations, gifts of property are recorded as unrestricted support.

#### **Investment Earnings**

Interest and dividends from endowment investments are credited to temporarily restricted funds and spent in compliance with donor stipulations and the Foundation's spending policy. Interest and dividends from non-endowment investments are credited to the unrestricted fund for expenditure at the discretion of the Foundation's board of trustees. Realized gains or losses are determined based on the average cost method.

#### **Net Assets Released from Restrictions**

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. Business and Concentrations of Credit Risk

One donor accounted for 79% of total gifts and contributions for the year ended June 30, 2005. There were no individual donors that accounted for more than 10% of total gifts and contributions for the year ended June 30, 2006.

The Foundation's financial instruments that are exposed to concentrations of credit risk consist primarily of cash and investments. The Foundation deposits its cash in federally insured banks. These deposits are generally in excess of the Federal Deposit Insurance Corporation's insurance limit.

Investments are managed by a professional investment management company utilizing the "manager of managers" model of portfolio administration. The investment manager is subject to the Foundation's investment policy, approved by the board of trustees, which contains objectives, guidelines and restrictions designed to provide for preservation of capital with an emphasis on providing current income and achieving long-term growth of the funds without undue exposure to risk. Certain funds have been pooled for ease of management and to achieve greater diversification in investments.

#### 4. Pledges Receivable

Pledges receivable at June 30, 2006 and 2005, by fund type, are as follows:

	2006													
	Unr	estricted		emporarily Restricted		ermanently Restricted		Totals						
Less than one year One to five years	\$	33,213 887	\$	2,461,360 5,194,984	\$	1,061,620 2,067,630		3,556,193 7,263,501						
Gross pledges receivable Present value discount Allowance for uncollectible pledges		34,100 - (100)		7,656,344 (409,044) (15,400)		3,129,250 (113,550) (500)		10,819,694 (522,594) (16,000)						
Pledges receivable (net)	\$	34,000	\$	7,231,900	\$	3,015,200	\$	10,281,100						
				200	)5									
	Unr	estricted		emporarily Restricted		ermanently Restricted		Totals						
Less than one year One to five years	\$	36,870 24,100	\$	2,620,881 5,199,228	\$	1,378,745 2,028,080	\$	4,036,496 7,251,408						
Gross pledges receivable Present value discount Allowance for uncollectible pledges		60,970 (2,370) (200)		7,820,109 (352,709) (14,800)		3,406,825 (110,425) (300)		11,287,904 (465,504) (15,300)						
Pledges receivable (net)	\$ 58,400		\$ 7,452,600		\$ 3,296,100		\$	10,807,100						

The fair value of pledges receivable was determined using discount rates applicable to the year in which the pledge was established. Rates ranged from 2.46% to 6.18%.

#### 5. Gifts Receivable from Trusts Held by Others

The Foundation is a party to charitable gift trusts. Third party trustees maintain trust assets in irrevocable trusts for the benefit of the Foundation. The fair values of the trusts are estimated based upon the fair value of the assets contributed by the donor less the present value of the payment expected to be made to other beneficiaries. The present value is calculated using discount rates the year in which the trust was established, and range from 4.09% to 6.18%. The balances at June 30, 2006 and 2005, by fund type, are as follows:

	2006	2005
Unrestricted	\$ 141,400	\$ 244,500
Temporarily restricted	351,200	331,300
Permanently restricted	822,900	972,000
Totals	\$ 1,315,500	\$ 1,547,800

#### 6. Investment in Securities

The cost and fair value of the Foundation's investments, at June 30, 2006 and 2005, are as follows:

		20	006		 20	05
	Cost			Fair Value	Cost	Fair Value
Mutual funds Equity Fixed income	\$	57,419,234 30,086,314	\$	61,848,306 28,778,465	\$ 51,549,101 29,033,787	\$ 52,034,369 28,990,583
Totals	\$	87,505,548	\$	90,626,771	\$ 80,582,888	\$ 81,024,952

Net realized gains on sales of investments were \$2,681,645 and \$2,483,723 for the years ended June 30, 2006 and 2005, respectively. Calculation of net realized gains on sales of investments is based on original cost.

#### 7. Other Assets

Other assets include payments receivable from the University's Lake Campus branch in the amount of \$271,704. This receivable amount represents payments on pledges made to the Lake Campus capital campaign that had not been transmitted to the Foundation as of June 30, 2006.

Also included in other assets are unrestricted funds set aside for a specific group of University students to invest in order to provide them experience in managing a "live" portfolio. The project is known as Raider Asset Management (RAM). As the funds are not under the direct control of the Foundation's investment management system, they have been separately classified from investments in securities. The balance at June 30, 2006 and 2005 was \$170,052 and \$158,039, respectively. Earnings generated from the project are included in other income. Total net returns for 2006 and 2005 amounted to \$12,013 and \$26,070, respectively.

#### 8. Deposits Held in Custody for Others

Assets currently held by the Foundation in custody for others consist of resources deposited by the Western Ohio Education Foundation (WOEF), an educational Foundation that benefits the Lake Campus branch of Wright State University. As of June 30, 2006 and 2005, the balance of these deposits was \$1,251,716 and \$1,163,972, respectively.

#### 9. Accounts Payable

Most of the Foundation's expenses are processed by the University Controller's Office. The Foundation reimburses the University monthly for those checks written on its behalf. At June 30, 2006 and 2005, the balance owed to the University was \$454,158 and \$1,288,630, respectively.

#### 10. Loan Payable

The Foundation has a line-of-credit agreement with a bank that provides up to \$1.5 million of borrowings at the bank's prime rate or LIBOR, plus 0.75% (5.84% and 3.85% at June 30, 2006 and 2005, respectively). The line of credit expires December 31, 2009, with an option to extend. The line-of-credit is collateralized with a portion of the Foundation's investments. Outstanding

borrowings under the agreement totaled \$900,000 and \$1,000,000 at June 30, 2006 and 2005, respectively.

Borrowings under the line-of-credit were used to fund the \$1.5 million grant made in 1999 to the University for construction of the initial phase of a baseball stadium. The University has expressed intent to fundraise the total amount of the \$1.5 million grant and all associated costs (including interest and loan origination fees). The Foundation believes such a fundraising effort for this specific purpose may take 10 to 15 years. The Foundation may reduce the amount of its annual reimbursement to the University for administrative support in an amount equal to the annual fundraising shortfall. The annual fundraising shortfall is defined as the difference between the cumulative debt service payments incurred by the Foundation to finance the grant and the cumulative amount of funds raised by the University for the baseball stadium project.

#### 11. Net Assets

Net assets, as June 30, 2006 and 2005, are available for the following purposes:

Unwagtwigted

#### 2006

**Permanently** 

Totala

**Temporarily** 

Dogtwioted

	U	nrestricted		Restricted		Restricted	Totals
Scholarships University programs Athletic programs Research Market stablization Undesignated	\$	483,557 - - 789,178 1,796,195	\$	16,460,512 53,181,016 203,169 2,570,607 50,862	\$	10,827,894 15,246,698 - 339,329	\$ 27,771,963 68,427,714 203,169 2,909,936 789,178 1,847,057
Totals	\$	3,068,930	\$	72,466,166	\$	26,413,921	\$ 101,949,017
				20	005		
	U	nrestricted	1	Temporarily Restricted	F	Permanently Restricted	Totals
Scholarships University programs Athletic programs Research Market stablization Undesignated	<b>V</b> \$	474,016 	\$	1	\$	•	\$ Totals  23,727,866 65,183,836 253,562 2,629,362 732,419 999,940
University programs Athletic programs Research Market stablization		474,016 - - - 732,419		Restricted  14,269,135 50,173,641 253,562 2,290,134		8,984,715 15,010,195	\$ 23,727,866 65,183,836 253,562 2,629,362 732,419

#### 12. Functional Classification of Expenses

Total expenses, classified by both service areas and expense categories for the years ended June 30, 2006 and 2005, consist of the following:

									20	006					
					Prog	Support Services									
				University		Athletic				Miscellaneous		Fund	N	<b>Management</b>	
<b>Expense Category</b>	Scholarships		Programs		Programs		Research		Grants		Raising		& General		Totals
Salaries and wages	\$	35,163	\$	1,265,572	\$	-	\$	244,899	\$	-	\$	178,576	\$	-	\$ 1,724,210
Employee benefits		399		290,563		-		57,362		-		31,921		-	380,245
Professional services		-		142,766		-		9,332		-		-		217,987	370,085
Supplies		1,556		146,566		17,550		117,698		178		4,978		425	288,951
Travel		9,749		298,854		104,614		5,320		7,330		17,918		10,498	454,283
Information and communications		15,289		168,941		85,590		33,894		36,724		92,827		6,103	439,368
Maintenance and repair		-		16,284		38,392		4,807		-		-		-	59,483
Student financial aid		1,653,868		81,351		-		8,698		-		-		-	1,743,917
Other		(4,058)		209,987		110,309		2,770		799		250		26,126	346,183
Capital outlay		-		2,434,475		-		65,495		-		-		-	2,499,970
Debt service		-		-		-	_					_		49,870	49,870
Totals	\$	1,711,966	\$	5,055,359	\$	356,455	\$	550,275	\$	45,031	\$	326,470	\$	311,009	\$ 8,356,565
		•				•			20	005				·	

								20	05					
					Prog	Support Services								
			Ţ	University		Athletic			Miscellaneous		Fund	N	<b>Ianagement</b>	
Expense Category	Sc	holarships	]	Programs	1	Programs	Research		Grants		Raising		& General	Totals
Salaries and wages	\$	25,074	\$	1,001,592	\$	-	\$ 381,857	\$	-	\$	201,607	\$	-	\$ 1,610,130
Employee benefits		-		221,206		-	95,241		-		35,813		-	352,260
Professional services		76		257,634		33,614	2,165		1,500		-		217,911	512,900
Supplies		82		82,622		60,216	208,617		-		4,300		208	356,045
Travel		9,383		195,105		131,058	7,011		3,151		21,626		5,032	372,366
Information and communications		50,754		613,120		77,627	3,130		46,966		92,467		8,889	892,953
Maintenance and repair		-		3,761		-	21,770		-		-		-	25,531
Student financial aid		1,511,482		50,426		-	8,343		-		2,040		-	1,572,291
Other		-		5,188		23,547	246		1,808		710		19,724	51,223
Capital outlay		-		77,584		-	6,671		-		-		-	84,255
Debt service		-		_		-	_				_		34,696	34,696
Totals	\$	1,596,851	\$	2,508,238	\$	326,062	\$ 735,051	\$	53,425	\$	358,563	\$	286,460	\$ 5,864,650

#### 13. Fund Raising Expenses

Fund raising expenses, for the years ended June 30, 2006 and 2005, consist of the following:

	2006	2005
Development operations support	\$ 130,725	\$ 143,694
Reimbursement for information services manager	53,660	78,475
In-college development officers	99,635	88,307
Capital campaign expense	 42,450	 48,087
Totals	\$ 326,470	\$ 358,563

The Foundation partially supports the University's fund raising efforts by underwriting the costs of several of its development department functions including annual appeals, corporate and foundation relations, major donor cultivation and donor recognition events.

The salaries and benefits of development officers assigned to several of the University's colleges and schools are partially offset by the Foundation.

#### 12. Management And General Expenses

Management and general expenses, for the years ended June 30, 2006 and 2005, consist of the following:

2005		2005
\$ 198,130	\$	175,304
19,857		42,607
13,904		6,289
49,870		34,696
700		(5,200)
28,548		32,764
\$ 311,009	\$	286,460
\$	\$ 198,130 19,857 13,904 49,870 700 28,548	\$ 198,130 \$ 19,857 13,904 49,870 700 28,548

The Foundation has agreed to provide the University an annual allocation in the amount of 1% of certain assets as reimbursement for administrative staff support provided by various University employees. The amount of the reimbursement is subject to annual review and adjustment.



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#### Report of Independent Auditors on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Trustees of the Wright State University Foundation:

We have audited the financial statements of Wright State University Foundation, Inc. (the "Foundation) as of and for the year ended June 30, 2006, and have issued our report thereon dated October 2, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the Foundation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Foundation's audit committee, management, and the Auditor of the State of Ohio and is not intended to be and should not be used by anyone other than those specified parties.

Priuraterbone (vopen CLP October 2, 2006 Dayton, Ohio



## Mary Taylor, CPA Auditor of State

### WRIGHT STATE UNIVERSITY FOUNDATION GREENE COUNTY

#### **CLERK'S CERTIFICATION**

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

**CLERK OF THE BUREAU** 

Susan Babbitt

**CERTIFIED FEBRUARY 6, 2007**