



**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

REGULAR AUDIT

FOR THE YEAR ENDED JUNE 30, 2007



Mary Taylor, CPA
Auditor of State

EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY

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Mary Taylor, CPA

Auditor of State

INDEPENDENT ACCOUNTANTS' REPORT

Educational Development Center of Trumbull County, Inc.
Trumbull County
458 Franklin Street S.E.
Warren, Ohio 44483

To the Board of Directors:

We have audited the accompanying basic financial statements of the Educational Development Center of Trumbull County, Inc., Trumbull County, Ohio, (the School) as of and for the year ended June 30, 2007, as listed in the Table of Contents. These financial statements are the responsibility of the School's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require that we plan and perform the audit to reasonably assure whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets of Educational Development Center of Trumbull County, Inc., Trumbull County, Ohio, as of June 30, 2007, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated February 29, 2008, on our consideration of the School's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. While we did not opine on the internal control over financial reporting or on compliance, that report describes the scope of our testing of internal control over financial reporting and compliance and the results of that testing. That report is an integral part of an audit performed in accordance with *Government Auditing Standards*. You should read it in conjunction with this report in assessing the results of our audit.

Management's Discussion and Analysis is not a required part of the basic financial statements but is supplementary information the accounting principles generally accepted in the United States of America requires. We have applied certain limited procedures, consisting principally of inquiries of management regarding the methods of measuring and presenting the required supplementary information. However, we did not audit the information and express no opinion on it.

A handwritten signature in black ink that reads "Mary Taylor". The signature is written in a cursive, flowing style.

Mary Taylor, CPA
Auditor of State

February 29, 2008

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED JUNE 30, 2007
(Unaudited)**

The discussion and analysis of the Educational Development Center of Trumbull County, Inc.'s (the School) financial performance provides an overall review of the School's financial activities for the fiscal year ended June 30, 2007. The intent of this discussion and analysis is to look at the School's financial performance as a whole; readers should also review the basic financial statements and the notes to the basic financial statements to enhance their understanding of the School's financial performance.

The Management's Discussion and Analysis (MD&A) is an element of the reporting model adopted by the Governmental Accounting Standard Boards (GASB) in their Statement No. 34 *Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments* issued June 1999. Certain comparative information between the current year and the prior year is required to be presented in the MD&A.

Financial Highlights

- In total, net assets increased \$64,172, which represents a 12.8 percent increase from 2006. This was primarily the result of a decrease in Accounts Payable and State Funding Payable; as well as an increase in "Grants Funding Receivable" from the previous year.
- Total assets increased \$121,266, which represents an 18.9 percent increase from 2006. This increase is also a direct result of the increase in "Grants Funding Receivable" from the previous year.
- Liabilities increased \$57,094, which represents a 40.8 percent increase from 2006. The increase in liabilities is primarily the result of a significant increase in the School's "Grant Funding Payable" from the previous year.

Using this Financial Report

This report consists of three parts, the MD&A, the basic financial statements, and notes to those statements. The basic financial statements include a Statement of Net Assets, a Statement of Revenues, Expenses and Changes in Net Assets, and a Statement of Cash Flows.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED JUNE 30, 2007
(Unaudited)**

Statement of Net Assets

The Statement of Net Assets answers the question of how the School did financially during 2007. This statement includes all assets and liabilities, both financial and capital, and short-term and long-term using the accrual basis of accounting and economic resources focus, which is similar to the accounting used by most private-sector companies. This basis of accounting takes into account all revenues and expenses during the year, regardless of when the cash is received or paid.

Table 1 provides a summary of the School's net assets for fiscal year 2007 and fiscal year 2006.

(Table 1)
Net Assets

	<u>2007</u>	<u>2006</u>
Assets		
Current Assets	<u>\$ 763,538</u>	<u>\$ 642,272</u>
Liabilities		
Current Liabilities	<u>\$ 197,003</u>	<u>\$ 139,909</u>
Net Assets		
Unrestricted	<u>\$ 566,535</u>	<u>\$ 502,363</u>

Total assets increased \$121,266. This increase directly corresponds to the increase in grant receivables due from the State of Ohio. Under the terms of the management agreement, WHLS is paid a specific percentage of the State and Federal revenues the School receives. Liabilities increased by \$57,094 from 2006. This increase is the result of an increase in the School's current year grants payable.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED JUNE 30, 2007
(Unaudited)**

Statement of Revenues, Expenses, and Changes in Net Assets

Table 2 shows the changes in net assets for fiscal year 2007 and fiscal year 2006, as well as a listing of revenues and expenses.

(Table 2)
Change in Net Assets

	2007	2006
Operating Revenues		
State Aid	\$ 2,207,279	\$ 2,062,687
Non-Operating Revenues		
Grants	206,195	135,907
Miscellaneous	425	13,511
Total Revenues	2,413,899	2,212,105
Operating Expenses		
Purchased Services: Management Fees	1,877,188	1,753,284
Purchased Services: Grant Programs	206,195	135,907
Purchased Services: Health Care Training Program	75,000	50,000
Sponsorship Fees	20,716	10,459
Facility Costs	114,880	124,637
Legal	6,606	12,483
Advertising	559	265
Insurance	11,630	9,978
Auditing and Accounting	8,054	5,304
Board of Education	27,288	9,379
Miscellaneous	1,611	371
Total Operating Expenses	2,349,727	2,112,067
Non-Operating Expenses		
Income Tax	-	13,271
Total Expense	2,349,727	2,125,338
Change in Net Assets	\$ 64,172	\$ 86,767

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED JUNE 30, 2007
(Unaudited)**

Statement of Revenues, Expenses, and Changes in Net Assets (Continued)

The primary reason for the increase in overall revenues from 2006 was due to the large increase in grant monies the school received from the State. The School's most significant expenses, "Purchased Services: Management Fees" increased as well because of the management agreement in place between the School and WHLS. As stated previously, the agreement provides that specific percentages of the revenues received by the School will be paid to WHLS to fund operations. (See Notes to the Basic Financial Statements, Note 11.)

Current Financial Issues

The Educational Development Center of Trumbull County, Inc. received revenue for 292 students in 2007 and continues to enroll students on a daily basis. State law governing community schools allows for the School to have open enrollment across traditional school district boundaries.

The School receives its support almost entirely from State Aid. Per pupil revenue from State Aid for the School averaged \$7,559 in fiscal year 2007 with a 2.2 percent increase in State Basic Aid planned in fiscal year 2008. The School receives additional revenues from grant subsidies.

Contacting the School's Financial Management

This financial report is designed to provide our readers with a general overview of the School's finances and to show the School's accountability for the money it receives. If you have questions about this report or need additional information, contact the Fiscal Officer for the Educational Development Center of Trumbull County, Inc., 159 South Main Street, Akron, Ohio 44308.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**STATEMENT OF NET ASSETS
AS OF JUNE 30, 2007**

ASSETS

Current Assets

Cash and Cash Equivalents	\$ 611,185
Continuing Fees Receivable	72,663
Sponsorship Fees Receivable	867
Grants Funding Receivable	<u>78,823</u>

Total Current Assets \$ 763,538

LIABILITIES

Current Liabilities

Accounts Payable	\$ 5,105
Sponsorship Fees Payable	117
State Funding Payable	86,663
Grants Funding Payable	<u>105,118</u>

Total Current Liabilities \$ 197,003

NET ASSETS

Unrestricted Net Assets \$ 566,535

Total Net Assets \$ 566,535

The notes to the basic financial statements are an integral part of this statement.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2007**

OPERATING REVENUES

State Aid	\$ 2,207,279
Total Operating Revenues	<u>2,207,279</u>

OPERATING EXPENSES

Purchased Services: Management Fees	1,877,188
Purchased Services: Grant Programs	206,195
Purchased Services: Health Care Training Program	75,000
Sponsorship Fees	20,716
Facility Costs	114,880
Insurance	11,630
Advertising	559
Legal	6,606
Board of Education	27,288
Auditing and Accounting	8,054
Miscellaneous	1,611
Total Operating Expenses	<u>2,349,727</u>
Operating Loss	(142,448)

NON-OPERATING REVENUES

Miscellaneous	425
Grants	206,195
Total Non-Operating Revenues	<u>206,620</u>
Change in Net Assets	64,172
Net Assets, July 1, 2006	<u>502,363</u>
Net Assets, June 30, 2007	<u><u>\$ 566,535</u></u>

The notes to the basic financial statements are an integral part of this statement.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2007**

INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

CASH FLOWS FROM OPERATING ACTIVITIES

Cash Received from State Sources	\$ 2,201,248
Cash Payments to Suppliers for Goods and Services	<u>(2,267,608)</u>
Net Cash Used for Operating Activities	(66,360)

CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES

Cash Payments for Income Tax	(13,271)
Cash Received from Miscellaneous	425
Cash Received from Grant Programs	<u>143,492</u>
Net Cash Received from Noncapital Financing Activities	<u>130,646</u>
Net Increase in Cash and Cash Equivalents	64,286
Cash and Cash Equivalents at Beginning of Year	<u>546,899</u>
Cash and Cash Equivalents at End of Year	<u><u>\$ 611,185</u></u>

**RECONCILIATION OF OPERATING LOSS TO NET CASH
USED FOR OPERATING ACTIVITIES**

Operating Loss	\$ (142,448)
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**ADJUSTMENTS TO RECONCILE OPERATING LOSS TO NET
CASH USED FOR OPERATING ACTIVITIES**

Changes in Assets and Liabilities:	
Continuing Fees Receivable	6,127
Sponsorship Fees Receivable	(404)
Accounts Payable	5,051
Sponsorship Fees Payable	117
State Funding Payable	(6,031)
Grants Funding Payable	<u>71,228</u>
Total Adjustments	<u>76,088</u>
Net Cash Used for Operating Activities	<u><u>\$ (66,360)</u></u>

The notes to the basic financial statements are an integral part of this statement.

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**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007**

1. DESCRIPTION OF THE SCHOOL AND REPORTING ENTITY

The Educational Development Center of Trumbull County, Inc., using the trade name Life Skills Center of Trumbull County, (the School) is a state nonprofit corporation established pursuant to Ohio Rev. Code Chapters 3314 and 1702 to maintain and provide a school exclusively for any educational, literary, scientific and related teaching service. The School, which is part of the State's education program, is independent of any school district. The School may sue and be sued, acquire facilities as needed, and contract for any services necessary for the operation of the School.

The School contracts with WHLS of Ohio, LLC (WHLS) for most of its functions. (See Note 11.)

The School signed a contract with Saint Aloysius Orphanage (Sponsor) to operate for a period from July 1, 2005 through June 30, 2010. The School operates under a self-appointing, five-member Board of Directors (the Board). The School's Code of Regulations specify that vacancies that arise on the Board will be filled by the appointment of a successor director by a majority vote of the then existing directors. The Board is responsible for carrying out the provisions of the contract with the Sponsor which includes, but is not limited to, state-mandated provisions regarding student population, curriculum, academic goals, performance standards, admission standards, and qualifications of teachers. The School has one instructional/support facility. The facility is staffed with teaching personnel employed by WHLS, who provide services to 292 students.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The basic financial statements of the School have been prepared in conformity with generally accepted accounting principles as applied to governmental nonprofit organizations. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The School also applies Financial Accounting Standards Board (FASB) statements and interpretations issued on or before November 30, 1989, provided they do not conflict with GASB pronouncements. The School does not apply FASB statements and interpretations issued after November 30, 1989. The more significant of the School's accounting policies are described below.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

A. BASIS OF PRESENTATION

The School's basic financial statements consist of a Statement of Net Assets, a Statement of Revenues, Expenses and Changes in Net Assets, and a Statement of Cash Flows. Enterprise fund reporting focuses on the determination of the change in net assets, financial position and cash flows.

Auditor of State of Ohio Bulletin No. 2000-005 requires the presentation of all financial activity to be reported within one enterprise fund for year-end reporting purposes. Enterprise accounting is used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent is that the costs (expenses) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

B. MEASUREMENT FOCUS AND BASIS OF ACCOUNTING

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. Enterprise accounting uses a flow of economic resources measurement focus. With this measurement focus, all assets and all liabilities are included on the Statement of Net Assets. Operating statements present increases (i.e., revenues) and decreases (i.e., expenses) in net total assets. The accrual basis of accounting is utilized for reporting purposes. Revenues are recognized when they are earned, and expenses are recognized when they are incurred.

C. BUDGETARY PROCESS

Unlike traditional public schools located in the State of Ohio, community schools are not required to follow budgetary provisions set forth in Ohio Rev. Code Section 5705, unless specifically provided in the School's contract with its Sponsor. The contract between the School and its Sponsor requires a detailed school budget for each year of the contract. In addition, the Board adopted an operating budget at the beginning of fiscal year 2007. However, the budget does not have to follow the provisions of Ohio Rev. Code Section 5705, except for section 5705.391 as it relates to five-year forecasts.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

D. CASH AND CASH EQUIVALENTS

All cash received by the School is maintained in a demand deposit account.

E. INTERGOVERNMENTAL REVENUES

The School currently participates in the State Foundation Program and the Career Based Intervention (CBI) Program, which are reflected under “State Aid” on the Statement of Revenues, Expenses, and Changes in Net Assets. Revenues received from these programs are recognized as operating revenues in the accounting period in which all eligibility requirements have been met.

Non-exchange transactions, in which the School receives value without directly giving equal value in return, include grants, entitlements, and contributions. Grants entitlements, and contributions are recognized as non-operating revenues in the accounting period in which all eligibility requirements have been met.

Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the fiscal year when use is first permitted; matching requirements, in which the School must provide local resources to be used for a specified purpose; and expenditure requirements, in which the resources are provided to the School on a reimbursement basis. Amounts awarded under the above programs for the 2007 school year totaled \$2,413,474.

F. CAPITAL ASSETS AND DEPRECIATION

For purposes of recording capital assets, the Board has a capitalization threshold of \$5,000.

As of June 30, 2007, the School’s capital assets had a net book value of zero, with accumulated depreciation of \$1,031. Depreciation is computed by the straight-line method over three years for “Computers & Software.”

Aside from those mentioned above, the School has no other capital assets, as the School operates under a management agreement with WHLS. (See Note 11.)

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

G. USE OF ESTIMATES

In preparing the financial statements, management is sometimes required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

H. NET ASSETS

Net assets represent the difference between assets and liabilities. All of the School's net assets were unrestricted at June 30, 2007.

I. OPERATING REVENUES AND EXPENSES

Operating revenues are those revenues that are generated directly from the School's primary activities. For the School, these revenues are primarily State Aid payments. Operating expenses are necessary costs incurred to provide the goods and services that are the primary activities of the School. Revenues and expenses not meeting this definition are reported as non-operating.

3. DEPOSITS

At June 30, 2007, the carrying amount of all School deposits was \$611,185. Based on the criteria described in GASB Statement No. 40, "Deposits and Investment Risk Disclosures", as of June 30, 2007, \$516,332 of the School's bank balance of \$616,332 was exposed to custodial risk as discussed below, since \$100,000 was covered by the Federal Depository Insurance Corporation.

Custodial credit risk is the risk that, in the event of bank failure, the School's deposits may not be returned. All deposits are collateralized with eligible securities in amounts equal to at least 105% of the carrying value of the deposits. Such collateral, as permitted by the Ohio Revised Code, is held in single financial institution collateral pools at Federal Reserve Banks, or at member banks of the federal reserve system, in the name of the respective depository bank and pledged as a pool of collateral against all of the public deposits it holds or as specific collateral held at the Federal Reserve Bank in the name of the School.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

4. STATE FUNDING PAYABLE

The School has also recognized on its Statement of Net Assets a “State Funding Payable” for the amount of State Aid directly related to FTE, estimated to be repaid by the School to the Ohio Department of Education (ODE) based on the difference in the amount the School actually received versus the amount earned through student full-time equivalent (FTE) enrollment as determined at the end of the year. A payable reflects that the School was funded on a higher estimated enrollment figure throughout the year than what the actual FTE enrollment figure was calculated to be at year-end. At June 30, 2007, the amount of “State Funding Payable” was \$86,663.

5. CONTINUING FEES RECEIVABLE

A “Continuing Fees Receivable” from WHLS has been recorded by the School in the amount of \$72,663 for 85 percent of the “State Funding Payable” due to the State for the FTE liability. (See Note 4.)

6. GRANTS FUNDING RECEIVABLE/PAYABLE

The School has recorded “Grants Funding Receivable” in the amount of \$78,823 to account for the remainder of State and Federal awards allocated to the School, but not received as of June 30, 2007.

Additionally, under the terms of the management agreement (See Note 11.), the School has recorded a liability to WHLS in the amount of \$105,118 for 100% of any State and Federal monies uncollected or unpaid to WHLS as of June 30, 2007.

7. SPONSORSHIP FEES PAYABLE/RECEIVABLE

A “Sponsorship Fees Payable” to St. Aloysius has been recorded by the School in the amount of \$117, due to the underpayment of Sponsorship Fees throughout the year.

A “Sponsorship Fees Receivable” from St. Aloysius has been recorded by the School in the amount of \$867 for one (1) percent of the State Funding Payable due to the State for the FTE liability. (See Note 4.)

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

8. LEASE AGREEMENT

The School entered into a five-year operating lease agreement with Tri-State Realty for the school building on August 7, 2000. The School exercised its option to renew the lease for another five years thru 2010. The new lease agreement terms call for the School to pay \$72,250 annually. The Lease may be renewed for a subsequent five-year term by the lessee if there are no uncured defaults and lessee has provided written notice to the lessor of their intention to renew.

The future minimum lease payments are as follows:

<u>Fiscal Year</u>	<u>Amount</u>
2008	\$ 72,250
2009	72,250
2010	<u>72,250</u>
Total	<u>\$ 216,750</u>

9. FACILITY COSTS

Under the terms of the management agreement (See Note 11.), the School is responsible for all costs associated with the facility and its upkeep. The following are the School's facility costs for the year ended June 30, 2007:

<u>Description</u>	<u>Amount</u>
Rent	\$ 72,250
Utilities	34,827
Real Estate Taxes	<u>7,803</u>
Total	<u>\$ 114,880</u>

10. RISK MANAGEMENT

Property and Liability - The School is exposed to various risks of loss related to torts; theft or damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. As part of its management agreement with WHLS, WHLS has contracted with an insurance company for property and general liability insurance pursuant to the Management Agreement. There was no significant reduction in insurance coverage from the prior year and claims have not exceeded insurance coverage over the past three years. (See Note 11.)

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

10. RISK MANAGEMENT (Continued)

Director and Officer - Coverage has been purchased by the School with a \$1,000,000 aggregate limit and no deductible.

11. AGREEMENT WITH WHLS

Effective October 24, 2005, the School entered into a revised Management Agreement (Agreement) with WHLS, which is an educational consulting and management company. The Agreement's term is renewed yearly as of June 30, 2006 unless one party notifies the other party at least six (6) months prior to the expiration of the then-current term of its intention to not renew the agreement. Substantially all functions of the School have been contracted to WHLS. WHLS is responsible and accountable to the School's Board of Directors for the administration and operation. The School is required to pay WHLS a monthly continuing fee of 85 percent of the School's "Qualified Gross Revenues", defined in the Agreement as, "...all revenues and income received by the School except for charitable contributions" and "WHLS shall receive 100 percent of any and all grants or funding of any kind generated by WHLS, and its affiliates beyond the regular per pupil state funding received by the School, subject to any terms and conditions attached to the grants, if any." The continuing fee is paid to WHLS based on the previous month's qualified gross revenues.

The School had purchased service expenses for the year ended June 30, 2007, to WHLS of \$2,083,383 of which \$105,118 was payable to WHLS at June 30, 2007. WHLS will be responsible for all costs incurred in providing the educational program at the School, which include but are not limited to, salaries and benefits of all personnel, curriculum materials, textbooks, library books, computers and other equipment, software, supplies, capital, and insurance.

12. SPONSORSHIP FEES

Under Paragraph D(5) of the sponsor contract with St. Aloysius, it states that the School "...shall pay to the Sponsor the amount of one percent (1%) of the total state funds received each year, in consideration for the time, organization, oversight, fees and costs of the Sponsor pursuant to this contract." The fee increased in August 2006 from one half of one percent (1/2%) to one percent (1%). Such fees are paid to St. Aloysius monthly. As indicated on the Statement of Revenues, Expenses, and Changes in Net Assets, the School incurred \$20,716 in sponsorship fees to St. Aloysius.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

13. HEALTH CARE TRAINING PROGRAM

The School has contracted with the Warren-Trumbull Urban League to provide health care training to students at an annual cost of \$75,000.

14. MANAGEMENT COMPANY EXPENSES

For the year ended June 30, 2007, WHLS of Ohio, LLC and its affiliates incurred the following expenses on behalf of the School.

	2007
Expenses	
Direct Expenses:	
Salaries & wages	\$ 630,014
Employees' benefits	163,484
Professional & technical services	125,370
Property services	43,853
Travel	4,914
Communications	24,736
Books, periodicals, & films	6,839
Other supplies	147,757
Depreciation	30,474
Other direct costs	39,346
Indirect Expenses:	
Overhead	413,775
Total Expenses	\$ 1,630,562

Overhead charges are assigned to the School based on a percentage of revenue. These charges represent the indirect cost of services provided in the operation of the School. Such services include, but are not limited to facilities management, equipment, operational support services, management and management consulting, board relations, human resources management, training and orientation, financial reporting and compliance, purchasing and procurement, education services, technology support and marketing and communications.

15. DEFINED BENEFIT PENSION PLANS

The School has contracted with WHLS to provide employee services and to pay those employees. However, these contract services do not relieve the School of the obligation for remitting pension contributions. The retirement systems consider the School as the Employer-of-Record and the School ultimately responsible for remitting retirement contributions to each of the systems noted below: (See Note 11.)

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

15. DEFINED BENEFIT PENSION PLANS (Continued)

A. SCHOOL EMPLOYEES RETIREMENT SYSTEM

WHLS, on behalf of the School, contributes to the School Employees Retirement System of Ohio (SERS), a cost-sharing multiple-employer defined benefit pension plan. SERS provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to plan members and beneficiaries. Authority to establish and amend benefits is provided by Chapter 3309 of the Ohio Revised Code. SERS issues a publicly available, stand-alone financial report that includes financial statements and required supplementary information. The report may be obtained by writing to the School Employees Retirement System, 300 East Broad Street, Suite 100, Columbus, Ohio 43215-3746, by calling (800) 878-5853, or by visiting the SERS website at ohsers.org.

Plan members are required to contribute 10 percent of their annual covered salary and the School is required to contribute at an actuarially determined rate. The current School rate is 14 percent of annual covered payroll. A portion of the School's contribution is used to fund pension obligations with the remainder being used to fund health care benefits; for fiscal year 2007, 10.68 percent of annual covered salary was the portion used to fund pension obligations, compared to 10.58 percent for fiscal year 2006. The contribution requirements of plan members and employers are established and may be amended, up to statutory maximum amounts, by the SERS' Retirement Board. The School's required contributions for pension obligations to SERS for the years ended June 30, 2007, 2006, and 2005, were \$7,838, \$19,242, and \$22,249, respectively; of which 100 percent has been contributed.

B. STATE TEACHERS RETIREMENT SYSTEM

WHLS, on behalf of the School, contributes to the State Teachers Retirement System of Ohio (STRS Ohio), which is a cost-sharing, multiple-employer public employee retirement system. STRS Ohio provides retirement and disability benefits to member, and death and survivor benefits to beneficiaries. STRS Ohio issues a stand-alone financial report, which may be obtained by writing to STRS Ohio, 275 East Broad Street, Columbus, Ohio 43215-3771, by calling (614) 227-4090, or by visiting the STRS Ohio website at www.strsoh.org.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

15. DEFINED BENEFIT PENSION PLANS (Continued)

B. STATE TEACHERS RETIREMENT SYSTEM (Continued)

New members have a choice of three retirement plans, a Defined Benefit (DB) Plan, a Defined Contribution (DC) Plan, and a Combined Plan. The DB plan offers an annual retirement allowance based on final average salary times a percentage that varies based on years of service, or an allowance based on member contributions and earned interest matched by STRS Ohio funds times an actuarially determined annuity factor.

The DC Plan allows members to place all their member contributions and employer contributions equal to 10.5 percent of earned compensation into an investment account.

Investment decisions are made by the member. A member is eligible to receive a retirement benefit at age 50 and termination of employment. The Combined Plan offers features of both the DB Plan and the DC Plan. In the Combined Plan, member contributions are invested by the member, and employer contributions are used to fund the defined benefit payment at a reduced level from the regular DB Plan. DC and Combined Plan members will transfer to the Defined Benefit Plan during their fifth year of membership unless they permanently select the DC or Combined Plan. Existing members with less than five years of service credit as of June 30, 2001, were given the option of making a one time irrevocable decision to transfer their account balances from the existing DB Plan into the DC Plan or the Combined Plan. This option expired on December 31, 2001. Benefits are established by Chapter 3307 of the Ohio Revised Code.

A DB or Combined Plan member with five or more years credited service that becomes disabled may qualify for a disability benefit. Eligible spouses and dependents of these active members who die before retirement may qualify for survivor benefits. Members in the DC Plan who become disabled are entitled only to their account balance. If a member dies before retirement benefits begin, the member's designated beneficiary is entitled to receive the member's account balance.

For the fiscal year ended June 30, 2007, plan members were required to contribute 10 percent of their annual covered salaries. The School was required to contribute 14 percent; 13 percent was the portion used to fund pension obligations. For fiscal year 2006, the portion used to fund pension obligations was also 13 percent. Contribution rates are established by the State Teachers Retirement Board, upon recommendations of its consulting actuary, not to exceed statutory maximum rates of 10 percent for members and 14 percent for employers. Chapter 3307 of the Ohio Revised Code provides statutory authority for member and employer contributions.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

15. DEFINED BENEFIT PENSION PLANS (Continued)

B. STATE TEACHERS RETIREMENT SYSTEM (Continued)

The School's required contributions for pension obligations for the fiscal years ended June 30, 2007, 2006, and 2005, were \$69,343, \$82,576, and \$74,889, respectively; of which 100 percent has been contributed.

16. POSTEMPLOYMENT BENEFITS

WHLS, on behalf of the School, provides comprehensive health care benefits to retired teachers and their dependents through the State Teachers Retirement System of Ohio (STRS Ohio), and to retired non-certified employees and their dependents through the School Employees Retirement System (SERS). Benefits include hospitalization, physicians' fees, prescription drugs, and reimbursement of monthly Medicare premiums. Benefit provisions and the obligations to contribute are established by the Systems based on authority granted by State statute. Both Systems are funded on a pay-as-you-go basis.

STRS Ohio retirees who participated in the DB or Combined Plans and their dependents are eligible for health care coverage. The STRS Ohio Board has statutory authority over how much, if any, of the health care costs will be absorbed by STRS Ohio. All benefit recipients pay a portion of health care cost in the form of a monthly premium. By law, the cost of coverage paid from STRS Ohio funds is included in the employer contribution rate, currently 14 percent of covered payroll. For the fiscal year ended June 30, 2007, the STRS Ohio Board allocated employer contributions equal to 1 percent of covered payroll to the Health Care Stabilization Fund. For the School, this amount equaled \$5,334 for fiscal year 2007.

STRS Ohio pays health care benefits from the Health Care Stabilization Fund. At June 30, 2006, (the latest information available) the balance in the Fund was \$3.5 billion. For the fiscal year ended June 30, 2006, net health care costs paid by STRS Ohio were \$282,743,000 and STRS Ohio had 119,184 eligible benefit recipients.

For SERS, coverage is made available to service retirees with ten or more fiscal years of qualifying service credit, and to disability and survivor benefit recipients. All retirees and beneficiaries are required to pay a portion of their premium for health care. The portion is based on years of service, Medicare eligibility, and retirement status.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

16. POSTEMPLOYMENT BENEFITS (Continued)

After the allocation for basic benefits, the remainder of the employer's 14 percent contribution is allocated to providing health care benefits. For the fiscal year ended June 30, 2007, employer contributions to fund health care benefits were 3.32 percent of covered payroll, compared to 3.42 percent of covered payroll for fiscal year 2006. In addition, SERS levies a surcharge to fund health care benefits equal to 14 percent of the difference between a minimum pay and the member's pay, pro-rated for partial service credit. For fiscal year 2007, the minimum pay was established at \$35,800. However, the surcharge is capped at 2 percent of each employer's SERS salaries. For the 2007 fiscal year, the School paid \$3,544 to fund health care benefits, including the surcharge.

The surcharge, added to the unallocated portion of the 14 percent employer contribution rate, provides for maintenance of the asset target level for the health care fund. The target level for the health care reserve is 150 percent of the projected claims less premium contributions for the next fiscal year. Expenses for health care for the fiscal year ended June 30, 2006 (the latest information available) were \$158,751,207. At June 30, 2006, SERS had net assets available for payment of health care benefits of \$295.6 million. SERS has approximately 59,492 participants eligible to receive health care benefits.

17. CONTINGENCES

Grants

Amounts received from grantor agencies are subject to audit and adjustment by the grantor. Any disallowed costs may require refunding to the grantor. Amounts which may be disallowed, if any, are not presently determinable. However, in the opinion of the School, any such adjustments will not have a material adverse effect on the financial position of the School.

18. STATE SCHOOL FUNDING DECISION

On December 11, 2002, the Ohio Supreme Court issued its latest opinion regarding the State's school funding plan. The decision reaffirmed earlier decisions that Ohio's current school-funding plan is unconstitutional.

The Supreme Court relinquished jurisdiction over the case and directed "...the Ohio General Assembly to enact a school-funding scheme that is thorough and efficient..." The School is currently unable to determine what effect, if any, this decision will have on its future State funding and on its financial operations.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY**

**NOTES TO THE BASIC FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
(Continued)**

19. FEDERAL TAX STATUS

The School filed for tax-exempt status under Section 501(c)(3) of the Internal Revenue Code in November 2006.

20. PENDING LITIGATION

A lawsuit entitled Beverly Blount-Hill, et al. v. State of Ohio, et.al., Case #3:04CV197 was filed in the US District Court, Southern District of Ohio, Western Division on October 6, 2004. The suit alleges the funding provisions of the Ohio Community Schools Act, O.R.C. Section 3314, violate both the Ohio and Federal constitutions. If the funding scheme is determined to be unconstitutional, it could have financial ramifications for all community/charter schools. The case is still currently pending, and the effect of this suit, if any, on the Educational Development Center of Trumbull County cannot presently be determined.

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Mary Taylor, CPA

Auditor of State

INDEPENDENT ACCOUNTANTS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY *GOVERNMENT AUDITING STANDARDS*

Educational Development Center of Trumbull County, Inc.
Trumbull County
458 Franklin Street S.E.
Warren, Ohio 44483

To the Board of Directors:

We have audited the financial statements of the Educational Development Center of Trumbull County, Inc., Trumbull County, Ohio, (the School) as of and for the year ended June 30, 2007, and have issued our report thereon dated February 29, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the Comptroller General of the United States' *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the School's internal control over financial reporting as a basis for designing our audit procedures for expressing our opinion on the financial statements, but not to opine on the effectiveness of the School's internal control over financial reporting. Accordingly, we have not opined on the effectiveness of the School's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the School's ability to initiate, authorize, record, process, or report financial data reliably in accordance with its applicable accounting basis, such that there is more than a remote likelihood that the School's internal control will not prevent or detect a more-than-inconsequential financial statement misstatement.

A material weakness is a significant deficiency, or combination of significant deficiencies resulting in more than a remote likelihood that the School's internal control will not prevent or detect a material financial statement misstatement.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all internal control deficiencies that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider material weaknesses, as defined above.

We noted certain matters that we reported to the School's management in a separate letter dated February 29, 2008.

Compliance and Other Matters

As part of reasonably assuring whether the School's financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

We did note a certain noncompliance or other matter that we reported to the School's management in a separate letter dated February 29, 2008.

We intend this report solely for the information and use of the audit committee, management, and the Board of Directors and the Community School's Sponsor. We intend it for no one other than these specified parties.

A handwritten signature in cursive script that reads "Mary Taylor".

Mary Taylor, CPA
Auditor of State

February 29, 2008

EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.
TRUMBULL COUNTY

SCHEDULE OF PRIOR AUDIT FINDINGS
JUNE 30, 2007

Finding Number	Finding Summary	Fully Corrected?	Not Corrected, Partially Corrected; Significantly Different Corrective Action Taken; or Finding No Longer Valid; Explain
2006-001	Ohio Rev. Code 3314.082	No	See Management Letter comment.



Mary Taylor, CPA
Auditor of State

EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL CO., INC.

TRUMBULL COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbitt

CLERK OF THE BUREAU

**CERTIFIED
APRIL 8, 2008**