Southern Ohio Diversification Initiative

Pike County, Ohio

October 1, 2006 through September 30, 2007

Fiscal Year Audited Under GAGAS: 2007

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Mary Taylor, CPA Auditor of State

Board of Trustees Southern Ohio Diversification Initiative 1864 Shyville Road Piketon, Ohio 45661

We have reviewed the *Independent Auditor's Report* of the Southern Ohio Diversification Initiative, Pike County, prepared by Balestra, Harr & Scherer, CPAs, Inc., for the audit period October 1, 2006 through September 30, 2007. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Southern Ohio Diversification Initiative is responsible for compliance with these laws and regulations.

Mary Jaylor

Mary Taylor, CPA Auditor of State

April 23, 2008

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Southern Ohio Diversification Initiative Pike County

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INDEPENDENT AUDITOR'S REPORT

Members of the Board Southern Ohio Diversification Initiative 1864 Shyville Road Piketon, Ohio 45661-9749

We have audited the accompanying statement of financial position of Southern Ohio Diversification Initiative as of September 30, 2007, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of Southern Ohio Diversification Initiative's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southern Ohio Diversification Initiative as of September 30, 2007, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated March 31, 2008 on our consideration of Southern Ohio Diversification Initiative's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Southern Ohio Diversification Initiative Independent Auditor's Report Page 2

Our audit was conducted for the purpose of an forming opinion on the financial statements that collectively comprise Southern Ohio Diversification Initiative's financial statements. The accompanying schedule of federal awards expenditures is presented for purposes of additional analysis as required by the U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations,* and is not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

Balistra, Harr & Scherur

Balestra, Harr & Scherer, CPAs, Inc.

March 31, 2008

Southern Ohio Diversification Initiative

Pike County Statement of Financial Position September 30, 2007

ASSETS

CURRENT ASSETS Cash and cash equivalents Accounts receivable Prepaid expenses Deposits TOTAL CURRENT ASSETS	\$ 2,217,966 10,200 1,779 <u>36</u> 2,229,981
PROPERTY AND EQUIPMENT	
Land	2,016,600
Infrastructure	2,900,880
Vehicles	48,739
Furniture and fixtures	3,074
Less: accumulated depreciation	(315,047)
NET PROPERTY AND EQUIPMENT	 4,654,246
TOTAL ASSETS LIABILITIES AND NET ASSETS	\$ 6,884,227
CURRENT LIABILITIES	
Accounts payable	\$ 15,165
Accrued expenses	15,752
Notes payable	198,015
TOTAL CURRENT LIABILITIES	 228,932
NET ASSETS Unrestricted	 6,655,295
TOTAL LIABILITIES AND NET ASSETS	\$ 6,884,227

The accompanying notes are an integral part of these financial statements.

Southern Ohio Diversification Initiative

Pike County Statement of Activities For the Fiscal Year Ended September 30, 2007

Changes in Unrestricted Net Assets

Revenues, Gains, and Other Support: Department of Energy Charges for Services Rent Income Other Interest Income TOTAL REVENUES, GAINS, AND OTHER SUPPORT	\$ 512,000 124,300 36,000 8,842 86,322 767,464
Expenses: Program Expenses Fringe Benefits Indirect Costs Depreciation TOTAL EXPENSES	 108,296 59,374 476,948 78,441 723,059
INCREASE IN NET ASSETS Net assets, beginning of year	44,405 6,610,890
Net assets, end of year	\$ 6,655,295

The accompanying notes are an integral part of these financial statements.

Southern Ohio Diversificiation Initiative

Pike County Statement of Cash Flows For the Fiscal Year Ended September 30, 2007

Cash Flows From Operating Activities:		
Cash received from the DOE	\$	512,000
Cash received from SONIC		124,300
Cash received from Other Sources		44,842
Cash paid to Suppliers		(579,225)
Cash paid to Employees for Services and Benefits		(60,389)
Net Cash Provided by Operating Activities		41,528
Cash Flows From Capital and Related Financing Activities:		
Capital outlay		(5,644)
Interest Payments		(10,591)
Note Proceeds		198,015
Principal Payments		(198,015)
Net Cash Used by Capital and Related Financing Activities	_	(16,235)
Cash Flows From Investing Activities:		
Interest Income		86,322
Net Cash Provided By Capital Financing Activities		86,322
Net Increase In Cash		111,615
Cash At The Beginning Of Year		2,106,351
Cash At End Of Year	\$	2,217,966
Reconciliation of Change in Net Assets to Net Cash Used By Operating Activities:		
Net Income	\$	44,405
Depreciation		78,441
Interest Income Not Included in Operating Activities		(86,322)
Interest Payment Not Included in Operating Activities		10,591
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:		
Decrease in Accounts Payable		(7, 125)
Decrease in Accrued Expenses		(7,125)
Decrease in Prepaid Expenses		(1,015) 2,553
Total Adjustments		(5,587)
i otai Aujustinents		(3,307)
Net Cash Provided By Operating Activities	\$	41,528

The accompanying notes are an integral part of these financial statements.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. <u>DESCRIPTION OF THE ENTITY</u>

The Southern Ohio Diversification Initiative (the Initiative) was chartered in July of 1997 as a non-profit Ohio corporation organized under Title XVII, Chapters 1724 and 1702, Ohio Revised Code, the Not for Profit Corporation Law of Ohio filed with the Secretary of State. The sole purpose for which the corporation was formed is to advance, encourage, and promote the industrial, economic, commercial and civic development of Pike, Scioto, Jackson and Ross Counties, in the State of Ohio. The Initiative acts as a Community Reuse Organization (CRO) to deal with the impact of the planned closing of the Portsmouth Gaseous Diffusion Plant located in Pike County, Ohio. The Initiative has been officially recognized by the U.S. Department of Energy as a CRO. The Initiative operates under the direction of a fifteen member board of trustees. An appointed staff consisting of an executive director and a financial manager are responsible for fiscal control of the resources of the Initiative. The Initiative serves Jackson, Pike, Ross and Scioto Counties.

B. BASIS OF ACCOUNTING

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

For financial statement presentation purposes, the Initiative utilizes the accrual basis of accounting. Under this method of accounting, revenues are recognized when they are earned. The Initiative reports gifts of cash, grants and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Expenses are recognized under the accrual basis of accounting when the liability is incurred.

C. FINANCIAL STATEMENT PRESENTATION

SFAS No. 117, *Financial Statements of Not-For-Profit Organizations*, requires that the amounts for each of three classes of net assets: unrestricted, temporarily restricted and permanently restricted, be presented in an aggregated statement of financial position and that the amounts of changes in each of those classes of net assets be presented in a statement of activities. This statement requires that resources be classified into three net asset categories according to donor-imposed restriction. A description of each of the categories is as follows:

Unrestricted Net Assets

Assets which are free of donor-imposed restrictions; all revenues, expenses, gains and losses that are not changes in temporarily or permanently restricted net assets.

Temporarily Restricted Net Assets

Assets which include gifts and pledges receivable for which donor-imposed restrictions have not been met and for which the ultimate purpose of the proceeds are not permanently restricted.

Permanently Restricted Assets

Assets that are subject to restrictions of gift instruments requiring that the principal be invested in perpetuity. The income from these assets is included in the investment income of unrestricted and restricted funds, as appropriate, in the accompanying Statement of Activities.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

C. FINANCIAL STATEMENT PRESENTATION (continued)

When a donor restriction expires, that is, when a stipulated time restriction expires or purpose restriction is accomplished, restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions. There were no restrictions on the Initiative's net assets as of September 30, 2007.

D. COMPENSATED ABSENCES

Accumulated vacation leave and accumulated compensatory time are recorded as an expense and liability of the Initiative as the benefits accrue to the employees. Sick leave is accrued at 3.7 hours of sick leave per pay period to a maximum accrual of 960 hours. Vacation leave is accrued according to years of service with a maximum accrual of 120 hours.

E. CASH & CASH EQUIVALENTS

The Initiative's cash and cash equivalents are considered to be cash on hand and deposits.

For purposes of the statement of cash flows and for presentation on the balance sheet, investments with a maturity of three months or less at the time of purchase are considered to be cash equivalents. Investments with an initial maturity of more than three months are reported as investments.

F. FIXED ASSETS

The fixed asset values were determined based on original acquisition costs at the time of purchase. Donated fixed assets are capitalized at estimated fair market value on the date donated. The Initiative has established \$500 as the threshold for which fixed assets are to be reported. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized. Improvements that extend the useful life or increase the capacity of operating efficiency of the asset are capitalized at cost. Depreciation has been provided based on the MACRS method over the following useful lives:

<u>Description</u>	Estimated Lives
Infrastructure	40 years
Vehicles	5 years
Furniture & Fixtures	7 years

G. INCOME TAXES

The Initiative is a not for profit corporation and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Initiative is also exempt from Ohio income tax.

H. ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

NOTE 2 - CASH AND INVESTMENTS

Protection of part of the Initiative's deposits is provided by the Federal Deposit Insurance Corporation (FDIC).

Deposits At year end, the carrying amount of the Initiative's deposits was \$2,217,966 and the bank balance was \$2,227,438. Of the bank balance:

- 1. \$200,000 was covered by federal depository insurance.
- 2. \$2,027,438 was collateralized by specific investments held in the name of the Initiative by a third party trustee.

NOTE 3 - NOTES PAYABLE

During fiscal year 2007, the Initiative issued a note maturing January 25, 2008 for the purpose of construction of a building. This note is backed by the full faith and credit of the Initiative. Interest paid during fiscal year 2007 amounted to \$10,591.

	Balance 9/30/06	Additions	Deletions	Balance 9/30/07
7.1 % Note	\$198,015	\$198,015	\$198,015	\$198,015

NOTE 4 - RISK MANAGEMENT

The Initiative is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. For fiscal year 2007, the Initiative contracted with Zurich America for real property, building contents, and vehicle insurance coverage.

Coverages provided by the program are as follows:

General Liability	\$2 million Annual Aggregate Limit
Automobile	\$1 million
Property	\$12.4 thousand
Inland Marine	\$10 thousand
Crime	\$500 thousand
Directors & Officers Liability	\$1 million
Umbrella	\$2 million

Health insurance was provided by a private carrier, United Healthcare for the year. Workers' compensation benefits are provided through the State Bureau of Workers' Compensation. The Initiative has not incurred significant reductions in insurance coverage from coverage in the prior year by major category of risk. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three years.

NOTE 5 - PENSION PLAN

All employees of the Initiative contribute into a simple IRA, a privately defined benefit pension plan. The Initiative contributes 3% of an employee's gross wages into the plan. An hourly employee must work six months prior to becoming eligible for the plan. A member is fully vested immediately and can retire at the age of 62. The Initiative's contributions to the Plan for the year ended September 30, 2007 were \$3,033.

NOTE 6 - CONTINGENCIES

Grants

The Initiative received financial assistance from federal and state agencies in the form of grants. The expenditure of funds received under these programs generally requires compliance with terms and conditions specified in the grant agreements and are subject to audit by the grantor agencies. Any disallowed claims resulting from such audits could become a liability of the Initiative. However, in the opinion of management, any such disallowed claims will not have a material adverse effect on the overall financial position of the Initiative at September 30, 2007.

NOTE 7 – RELATED ENTITY

The Initiative has a controlling financial interest in Zahn's Corner Partners, LLC. This limited liability company was formed to initiate a meaningful redevelopment effort for the expansion of Zahn's Corner. The Initiative has the option under FAS-94, *Consolidation of All Majority Owned Subsidiaries*, to not consolidate if there is not a material effect on the Initiative's financial statements. The Initiative has elected not to consolidate Zahn's Corner Partners, LLC into the Initiative's financial statements. The effect of consolidation would not be material to the financial statements of the Initiative, as no liability existed as of September 30, 2007.

Southern Ohio Diversification Initiative

Pike County
Schedule of Federal Awards Expenditures
For the Fiscal Year Ended September 30, 2007

Federal Grantor/ Pass Through Grantor/ Program Title	Federal CFDA Number]	Receipts	Dis	sbursements
United States Department of Energy Direct from Federal Awarding Agency Southern Ohio Diversification Initiative		\$	512,000	\$	638,822
Total from United States Department of Energy			512,000		638,822
Total Federal Financial Assistance		\$	512,000	\$	638,822

See accompanying notes to the schedule of federal awards expenditures.

NOTE A - SIGNIFICANT ACCOUNTING POLICIES

The accompanying schedule of federal awards expenditures is a summary of the activity of the Initiative's federal award programs. The schedule has been prepared on the cash basis of accounting which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

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Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

Members of the Board Southern Ohio Diversification Initiative 1864 Shyville Road Piketon, Ohio 45661

We have audited the accompanying financial statements of the Southern Ohio Diversification Initiative, (the Initiative), as of and for the year ended September 30, 2007, and have issued our report thereon dated March 31, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Initiative's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Initiative's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Initiative's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the Initiative's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the Initiative's financial statements that is more than inconsequential will not be prevented or detected by the Initiative's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the Initiative's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Members of the Board Southern Ohio Diversification Initiative Pike County, Ohio Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards* Page 2

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Initiative's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, members of the Board, and federal awarding agencies and pass-through entities, and is not intended to be and should not be used by anyone other than these specified parties.

Balistra, Harr & Scherur

Balestra, Harr & Scherer, CPAs, Inc.

March 31, 2008

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REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

Members of the Board Southern Ohio Diversification Initiative 1864 Shyville Road Piketon, Ohio 45661

Compliance

We have audited the compliance of the Southern Ohio Diversification Initiative (the Initiative) with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* that are applicable to its major federal program for the year ended September 30, 2007. The Initiative's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to its major federal program is the responsibility of Initiative's management. Our responsibility is to express an opinion on the Initiative's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Initiative's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of Initiative's compliance with those requirements.

In our opinion, SODI complied, in all material respects, with the requirements referred to above that are applicable to its major federal program for the year ended September 30, 2007.

Internal Control Over Compliance

The management of the Initiative is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the Initiative's internal control over compliance with the requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Initiative's internal control over compliance.

Members of the Board Southern Ohio Diversification Initiative Report on Compliance With Requirements Applicable to Each Major Program and on Internal Control Over Compliance in Accordance With OMB Circular A-133 Page 2

Internal Control Over Compliance (Continued)

A control deficiency in an entity's internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect noncompliance with a type of compliance requirement of a federal program on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to administer a federal program such that there is more than a remote likelihood that noncompliance with a type of compliance requirement of a federal program that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that material noncompliance with a type of compliance requirement of a federal program will not be prevented or detected by the Initiative's internal control.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the management, members of the Board, and federal awarding agencies and pass-through entities, and is not intended to be and should not be used by anyone other than these specified parties.

Balistra, Harr & Scherv

Balestra, Harr & Scherer, CPAs, Inc.

March 31, 2008

SUMMARY OF AUDITOR'S RESULTS

(d)(1)(i)	Type of Financial Statement Opinion	Unqualified
(d)(1)(ii)	Were there any material weaknesses reported at the financial statement level (GAGAS)?	No
(d)(1)(ii)	Were there any other significant deficiencies reported at the financial statement level (GAGAS)?	No
(d)(1)(iii)	Was there any reported noncompliance at the financial statement level (GAGAS)?	No
(d)(1)(iv)	Were there any material weaknesses reported for major federal programs?	No
(d)(1)(iv)	Were there any other significant deficiencies reported for major federal programs?	No
(d)(1)(v)	Type of Major Program's Compliance Opinion	Unqualified
(d)(1)(vi)	Are there any reportable findings under section .510?	Yes
(d)(1)(vii)	Major Programs (list):	Southern Ohio Diversification Initiative CFDA # 81.xxx
(d)(1)(viii)	Dollar Threshold: Type A\B Programs	Type A: > \$300,000 Type B: all others
(d)(1)(ix)	Low Risk Auditee?	No

Southern Ohio Diversification Initiative Pike County Schedule of Findings and Questioned Costs OMB Circular A-133 Section .505 For the Fiscal Year Ended September 30, 2007

FINDINGS RELATED TO THE FINANCIAL STATEMENTS REQUIRED TO BE REPORTED IN ACCORDANCE WITH GAGAS

None

FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS

None





SOUTHERN OHIO DIVERSIFICATION INITIATIVE

PIKE COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbett

CLERK OF THE BUREAU

CERTIFIED MAY 6, 2008

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