COMMUNITY IMPROVEMENT CORPORATION

OF BELMONT COUNTY

ST. CLAIRSVILLE, OHIO

AUDIT REPORT

DECEMBER 31, 2008 and 2007



Mary Taylor, CPA Auditor of State

Board of Trustees Community Improvement Corporation of Belmont County 117 E. Main Street St. Clairsville, Ohio 43950

We have reviewed the *Independent Auditor's Report* of the Community Improvement Corporation of Belmont County, Belmont County, prepared by S.R. Snodgrass, A.C., for the audit period January 1, 2007 through December 31, 2008. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Community Improvement Corporation of Belmont County is responsible for compliance with these laws and regulations.

Mary Jaylor

Mary Taylor, CPA Auditor of State

September 4, 2009

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Community Improvement Corporation of Belmont County DECEMBER 31, 2008 AND 2007

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INDEPENDENT AUDITOR'S REPORT

Board of Trustees Community Improvement Corporation of Belmont County St. Clairsville, Ohio

We have audited the accompanying statements of financial position of the Community Improvement Corporation of Belmont County (a non-profit corporation) as of December 31, 2008 and 2007, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Improvement Corporation of Belmont County as of December 31, 2008 and 2007, and the changes in its net assets and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated July 22, 2009, on our consideration of the Community Improvement Corporation of Belmont County's internal control structure over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

S. R. Surdym, G. C.

Wheeling, West Virginia July 22, 2009

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Community Improvement Corporation of Belmont County STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2008 AND 2007

| | 2008 | | 2007 | |
|----------------------------------|------|---------|------------|-----------|
| ASSETS | | | | |
| Cash in bank - checking | \$ | 724,081 | \$ | 1,794,369 |
| Cash on hand | | 32 | | 100 |
| Certificate of deposit | | 113,248 | | 110,869 |
| Total cash and cash equivalents | | 837,361 | | 1,905,338 |
| Accrued interest receivable | | 407 | | • |
| Prepaid rent | | 1,400 | . <u></u> | 700 |
| TOTAL ASSETS | \$ | 839,168 | \$ | 1,906,038 |
| LIABILITIES AND NET ASSETS | | | | |
| LIABILITIES | | | | |
| Due to Belmont County | \$ | 18,725 | \$ | 1,124,160 |
| Payroll taxes withheld | | - | | 1,196 |
| Accounts payable | | 865 | | - |
| Total liabilities | | 19,590 | | 1,125,356 |
| UNRESTRICTED NET ASSETS | | | | |
| Board designated | | 819,578 | | 780,682 |
| Total net assets | | 819,578 | • <u> </u> | 780,682 |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 839,168 | \$ | 1,906,038 |

Community Improvement Corporation of Belmont County STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2008

| | Unrestricted | Temporarily Restricted | Total All Funds | |
|---------------------------------------|--------------|---------------------------|--------------------|--|
| PUBLIC SUPPORT, REVENUES, | | | | |
| AND RECLASSIFICATIONS | | | | |
| Interest income | \$ 15,715 | \$- | \$ 15,715 | |
| County Commissioners | 119,500 | - | 119,500 | |
| Government support | - | 46,657 | 46,657 | |
| Net assets released from restrictions | 46,657 | (46,657) | | |
| Total public support, revenues, | | | | |
| and reclassifications | 181,872 | - | 181,872 | |
| EXPENSES | | | | |
| Fox Commerce Park expenses | 18,137 | - | 18,137 | |
| Village of Bellaire boat ramp grant | 32,000 | - | 32,000 | |
| Salaries | 39,879 | - | 39,879 | |
| Payroll taxes | 3,617 | - | 3,617 | |
| Rent | 8,400 | - | 8,400 | |
| Utilities | 3,292 | - | 3,292 | |
| Travel | 2,266 | - | 2,266 | |
| Conferences and meetings | 1,585 | - | 1,585 | |
| Insurance | 1,658 | - | 1,658 | |
| Meals and entertainment | 1,616 | - | 1,616 | |
| Dues and subscriptions | 1,382 | - | 1,382 | |
| Education | 100 | - | 100 | |
| Advertising | 1,378 | - | 1,378 | |
| Professional fees | 5,351 | - | 5,351 | |
| Telephone | 4,743 | - | 4,743 | |
| Postage | 520 | - | 520 | |
| Office supplies | 10,470 | - | 10,470 | |
| Office maintenance | 1,975 | - | 1,975 | |
| Xerox lease | 4,272 | - | 4,272 | |
| Miscellaneous | 335 | - | 335 | |
| Total expenses | 142,976 | - | 142,976 | |
| Change in net assets | 38,896 | - | 38,896 | |
| NET ASSETS, BEGINNING OF YEAR | 780,682 | | 780,682 | |
| NET ASSETS, END OF YEAR | \$ 819,578 | <u>\$ -</u> | \$ 819,578 | |

Community Improvement Corporation of Belmont County STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2007

| | Un | restricted | | mporarily estricted | A | Total II Funds |
|---------------------------------------|---------|------------|------------|------------------------|----------|-------------------|
| PUBLIC SUPPORT, REVENUES, | | | | | | |
| AND RECLASSIFICATIONS | | | | | | |
| Interest income | \$ | 25,130 | \$ | - | \$ | 25,130 |
| Miscellaneous income | \$ | 1,028 | | | \$ | 1,028 |
| Government support | | - | | 18,529 | | 18,529 |
| Net assets released from restrictions | <u></u> | 18,529 | | (18,529) | | |
| Total public support, revenues, | | | | | | |
| and reclassifications | | 44,687 | <u>-</u> . | | | 44,687 |
| EXPENSES | | | | | | |
| Salaries | | 32,384 | | - | | 32,384 |
| Payroll taxes | | 3,738 | | - | | 3,738 |
| Rent | | 8,400 | | - | | 8,400 |
| Utilities | | 3,090 | | - | | 3,090 |
| Travel | | 2,958 | | - | | 2,958 |
| Conferences and meetings | | 698 | | - | | 698 |
| Insurance | | 2,592 | | - | | 2,592 |
| Meals and entertainment | | 4,846 | | - | | 4,846 |
| Dues and subscriptions | | 4,898 | | - | | 4,898 |
| Advertising | | 6,653 | | - | | 6,653 |
| Professional fees | | 12,706 | | - | | 12,706 |
| Telephone | | 3,668 | | - | | 3,668 |
| Postage | | 1,345 | | - | | 1,345 |
| Office supplies | | 3,290 | | - | | 3,290 |
| Office maintenance | | 1,350 | | - | | 1,350 |
| Xerox lease | | 5,063 | | - | | 5,063 |
| Miscellaneous | | 977 | | - | | 977 |
| Total expenses | | 98,656 | | | | 98,656 |
| Change in net assets | | (53,969) | | - | | (53,969) |
| NET ASSETS, BEGINNING OF YEAR | | 834,651 | | - | <u> </u> | 834,651 |
| NET ASSETS, END OF YEAR | \$ | 780,682 | \$ | - | \$ | 780,682 |

Community Improvement Corporation of Belmont County STATEMENTS OF CASH FLOWS YEAR ENDED DECEMBER 31, 2008 AND 2007

| | 2008 | 2007 | |
|--|-------------|--------------|--|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Change in net assets | \$ 38,896 | \$ (53,969) | |
| Changes in assets and liabilities: | | | |
| Accrued interest receivable | (407) | 703 | |
| Prepaid rent | (700) | - | |
| Payroll taxes withheld | (1,196) | (183) | |
| Accounts payable | 865 | (1,423) | |
| Net cash provided by (used in) operating activities | 37,458 | (54,872) | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Increase (decrease) in funds due to Belmont County | (1,532,149) | 29,707 | |
| Principal received on Revolving Loan Fund notes | 426,714 | 44,410 | |
| Net cash provided by (used in) financing activities | (1,105,435) | 74,117 | |
| Net increase (decrease) in cash and cash equivalents | (1,067,977) | 19,245 | |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 1,905,338 | 1,886,093 | |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ 837,361 | \$ 1,905,338 | |

Community Improvement Corporation of Belmont County NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2008 AND 2007

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of the Community Improvement Corporation of Belmont County (the "Corporation") is presented to assist the reader in understanding the Corporation's financial statements. The financial statements and notes are representations of the Corporation's management, which is responsible for their integrity and objectivity.

<u>Nature of Operations</u> - The Corporation was organized in 1962 as a private nonprofit corporation under the laws of the State of Ohio for the purpose of attracting new industry to the area and enhancing the business climate for existing businesses. To that end, the Corporation operates the Belmont County Department of Development. Until 2005, primary funding for the Corporation came from annual operating grants from the Commissioners of Belmont County. This funding was suspended at the end of 2004 and was resumed in 2008. The primary source of revenue in 2007 is interest earned on cash deposits and loans. In 2008, a total of \$119,500 was received from the Commissioners of Belmont County.

The Corporation also administers a Revolving Loan Fund ("RLF"). The RLF provides below market rate loans to businesses for the creation or retention of jobs in Belmont County, Ohio. Interest earned on RLF assets is used to fund the program's expenses.

<u>Basis of Accounting</u> - The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

<u>Property and Equipment</u> - The Corporation's fixed assets consist only of a small amount of office furniture which was expensed as purchased. In 1999, the Corporation acquired land for the development of a County industrial park. The ownership of the land was subsequently transferred to the government of Belmont County. The Corporation incurred costs in the amount of \$18,137 during 2008 and \$0 in 2007 for infrastructure improvements to this property. These costs were expensed as incurred.

<u>Marketing and Advertising Costs</u> - Marketing and advertising costs are expensed as incurred. Such costs amounted to \$1,378 in 2008 and \$6,653 in 2007.

Community Improvement Corporation of Belmont County NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2008 AND 2007

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Financial Statement Presentation and Fund Accounting</u> – As discussed above, the financial statements are prepared on the accrual basis. The Corporation uses fund accounting for internal reporting purposes.

To ensure the observance of limitations and restrictions placed on the use of resources available to the Corporation, the accounts of the Corporation are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purpose. Separate accounts are maintained for each fund; however, in the accompanying financial statements, funds that have similar characteristics have been combined into fund groups. Accordingly, all financial transactions have been recorded and reported by fund group.

The assets, liabilities, and fund balances of the Corporation are reported in three self-balancing fund groups as follows:

- 1. The Board Fund represents the portion of expendable funds that are available for the Corporation's general operations. These funds have been designated for economic development.
- 2. The Department of Development Fund represents the portion of expendable funds that are available for support of the Belmont County Department of Development.
- 3. The Revolving Loan Fund represents the portion of expendable funds that are available for support of the Belmont County Revolving Loan Program.

<u>Use of Estimates</u> - The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Cash and Cash Equivalents</u> - For the purpose of the statements of cash flows, the Corporation considers cash on deposit in banks and certificates of deposit with an original maturity of less than 90 days to be cash equivalents. All of the Corporation's certificates of deposit have maturities of 90 days or less.

Community Improvement Corporation of Belmont County NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2008 AND 2007

NOTE 2 – INCOME TAXES

The Community Improvement Corporation of Belmont County is a nonprofit corporation exempt from federal income taxes under Section 501(c)(4) of the Internal Revenue Code.

NOTE 3 – CONCENTRATIONS

Credit Risk - Cash Balances

At December 31, 2008 and 2007, the Corporation had several deposit accounts at three federally insured banks. The aggregate bank balance of these accounts exceeded the amount covered by Federal Deposit Insurance by approximately \$348,000 in 2008 and \$1.6 million in 2007. Agreements were in place with two banks to provide a pledge of collateral for the Corporation's deposit balances in excess of federal insurance limits. The amount of deposits which are uninsured and uncollateralized at December 31, 2008 and 2007, are \$347,600 and \$1,620,634, respectively.

NOTE 4 - COMMITMENTS AND CONTINGENCIES

At December 31, 2007, the Corporation had on deposit in its own name approximately \$1.1 million in funds related to the administration of the Belmont County Revolving Loan Fund. On August 15, 2008, the Corporation returned \$1,131,984 to the Belmont County Commission for the Revolving Loan Fund. At December 31, 2008, the amount due to Belmont County was \$18,725.

NOTE 5 - OPERATING LEASE

The Corporation leases office space under an operating lease dated July 1, 2005. The lease expires on June 30, 2009, and is renewable for four consecutive 2-year terms. Minimum future lease payments due under the lease are \$4,200 in 2009. The total lease expense incurred in 2008 and 2007 was \$8,400 and \$8,400, respectively.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Trustees Community Improvement Corporation of Belmont County

We have audited the financial statements of Community Improvement Corporation of Belmont County (a nonprofit organization) as of and for the year ended December 31, 2008 and 2007, and have issued our report thereon dated July 22, 2009. We conducted our audit in accordance with auditing standards generally accepted in the United Stated of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Community Improvement Corporation of Belmont County's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Community Improvement Corporation of Belmont County's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Community Improvement Corporation of Belmont County's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Community Improvement Corporation of Belmont County 's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information of the Board of Trustees, management, and others within the organization and is not intended to be, and should not be, used by anyone other than these specified parties.

S. N. Gradym, G.C.

Wheeling, West Virginia July 22, 2009





COMMUNITY IMPROVEMENT CORPORATION OF BELMONT COUNTY

BELMONT COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbett

CLERK OF THE BUREAU

CERTIFIED SEPTEMBER 22, 2009