Financial Statements and Report of Independent Certified Public Accountants

## The University of Cincinnati Foundation

June 30, 2009 and 2008

## Mary Taylor, CPA <br> Auditor of State

Board of Trustees
The University of Cincinnati Foundation
P.O. Box 19970

Cincinnati, Ohio 45219-0970

We have reviewed the Report on Independent Certified Public Accountants of The University of Cincinnati Foundation, Hamilton County, prepared by Grant Thornton LLP, for the audit period July 1, 2008 through June 30, 2009. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The University of Cincinnati Foundation is responsible for compliance with these laws and regulations.


Mary Taylor, CPA
Auditor of State

November 2, 2009

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## Grant Thornton

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The Board of Trustees<br>The University of Cincinnati Foundation

We have audited the accompanying statements of financial position of The University of Cincinnati Foundation (the "Foundation") (a nonprofit organization) as of June 30, 2009 and 2008, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America as established by the American Institute of Certified Public Accountants and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2009 and 2008, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note $G$ to the financial statements, the Foundation has adopted Financial Accounting Standards Board Staff Position FAS 117-1, Endowments of Not-for-Profit Organizations: Net Asset Classifications of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds, on June 30, 2009.

In accordance with Government Auditing Standards, we have also issued our report dated October 14, 2009 on our consideration of the Foundation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audits.


Cincinnati, Ohio
October 14, 2009

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## STATEMENTS OF FINANCIAL POSITION

June 30, 2009 and 2008

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | § | 6,405,554 | \$ | 12,321,093 |
| Due from University of Cincinnati |  | 1,083,644 |  | 2,736,062 |
| Accrued interest receivable |  | 1,003,015 |  | 1,264,821 |
| Stock procceds reccivable |  | 4,037 |  | 7,092 |
| Prepaid expenses |  | 146,433 |  | 116,582 |
| Pledges receivable, net of allowance |  | 60,787,261 |  | 63,635,617 |
| Trusts held by others |  | 5,978,761 |  | 7,545,842 |
| Cash surrender value of life insurance policies |  | 847,598 |  | 818,318 |
| Other |  | 31,566 |  | 51,547 |
| Investments, at fair value: |  |  |  |  |
| Cash equivalents |  | 4,301,318 |  | 2,610,254 |
| Mutual funds |  | 12,619,123 |  | 18,963,739 |
| Common stocks |  | 6,887,762 |  | 9,053,141 |
| U.S. Government and agency obligations |  | 3,141,045 |  | 4,665,538 |
| Corporate bonds |  | 8,994,626 |  | 4,387,019 |
| University pooled investments |  | 158,410,696 |  | 201,824,174 |
| Total investments |  | 194,354,570 |  | 241,503,865 |
| Property and equipment: |  |  |  |  |
| Leasehold improvements, net of accumulated amortization of approximately $\$ 606,000$ in 2009 and $\$ 476,000$ in 2008 |  | 728,124 |  | 835,839 |
| Equipment and automobile, net of accumulated depreciation of approximately $\$ 1,675,000$ in 2009 and $\$ 1,662,000$ in 2008 |  | 431,247 |  | 415,125 |
|  | S | 271,801,810 | \$ | 331,251,803 |

## LIABILITIES AND NET ASSETS

LIABILITIES
Accounts payable
Accrucd liabilities
Accrucd compensated absences
Agency payable
Refundable deposits
Accrued interest income due to investment pool
Present valuc of annuitics payable
TOTAL LIABILI'TIES

NET ASSETS
Unrestricted
Temporarily restricted
Permanently restricted
TOTAL NITT ASSETS


## THE UNIVERSITY OF CINCINNATI FOUNDATION

## STATEMENT OF ACTIVITIES

Year ended June 30, 2009

|  |  | Unrestricted |  | Temporarily Restricted |  | Permanently <br> Restricted |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues and other additions: |  |  |  |  |  |  |  |  |
| Contributions: |  |  |  |  |  |  |  |  |
| University | S | 435,832 | \$ | 32,826,875 | S | 11,262,331 | S | 44,525,038 |
| Foundation |  | 70,000 |  | 82,316 |  | - |  | 152,316 |
| University fee |  | 1,093,532 |  | - |  | - |  | 1,093,532 |
| Assessment fee |  | 11,121,226 |  |  |  |  |  | 11,121,226 |
| Change in value of split interest ayreements |  | $(179,995)$ |  | $(372,738)$ |  | $(1,014,348)$ |  | $(1,567,081)$ |
| Other income |  | 1,842 |  | 1,490,294 |  | 86,889 |  | 1,579,025 |
| Investment income: |  |  |  |  |  |  |  |  |
| Dividend and interest income |  | 888,011 |  | 8,830,853 |  | 125,917 |  | 9,844,781 |
| Net unrealized and realized losses |  | $(42,935,482)$ |  | $(10,022,589)$ |  | - |  | $(52,958,071)$ |
| Reclassification of contributions pursuant to donor stipulation |  | $(7,917,213)$ |  | 8,032,448 |  | $(115,235)$ |  | - |
| Net assets released from restrictions satisfaction of donor restrictions |  | 56,879,118 |  | $(56,879,118)$ |  | - - |  | 13790 |
| 'Total revenues and other additions |  | 19,456,871 |  | (16,011,659) |  | 10,345,554 |  | 13,790,766 |
| Expenses and other deductions |  |  |  |  |  |  |  |  |
| Distributions to or for the University of Cincinnati |  | 53,580,261 |  | - |  | - |  | 53,580,261 |
| Operating expenses |  | 16,010,909 |  | - |  | - |  | 16,010,909 |
| Assessment fee |  | 2,935,440 |  |  |  | - |  | 2,935,440 |
| 'rotal expenses |  | 72,526,610 |  | - |  | - |  | 72,526,610 |
| Change in present value of annuities payable |  | - |  | $(262,409)$ |  | $(1,279,321)$ |  | $(1,541,730)$ |
| 'lotal expenses and other deductions |  | 72,526,610 |  | $(262,409)$ |  | $(1,279,321)$ |  | 70,984,880 |
| Reclassification of accumulated gains on endowment funds pursuant to the enactment of the Ohio Uniform |  |  |  |  |  |  |  |  |
| Prudent Management of Institutional Funds Act and other reclassifications |  | 5,534,404 |  | 11,153,054 |  | (16,687,458) |  | - |
| Change in net assets |  | (47,535,335) |  | $(4,596,196)$ |  | $(5,062,583)$ |  | $(57,194,114)$ |
| Net assets at beginning of year |  | 17,925,143 |  | 80,842,404 |  | 220,200,156 |  | 318,967,703 |
| Net assets at end of year | S | $(29,610,192)$ | \$ | 76,246,208 | \$ | 215,137,573 | S | 261,773,589 |

## THE UNIVERSITY OF CINCINNATI FOUNDATION

## STATEMENT OF ACTIVITIES

Year ended June 30, 2008

|  | Unrestricted |  | Temporarily Restricted |  | Permanently$\qquad$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues and other additions: |  |  |  |  |  |  |  |  |
| Contributions: |  |  |  |  |  |  |  |  |
| University' | § | 1,646,417 | S | 40,258,500 | $\$$ | 33,894,592 | \$ | 75,799,509 |
| Foundation |  | - |  | 76,247 |  | - |  | 76,247 |
| University fee |  | 1,128,839 |  | - |  | - |  | 1,128,839 |
| Assessment fee |  | 10,273,569 |  | - |  |  |  | 10,273,569 |
| Change in value of split interest agreements |  | $(104,928)$ |  | (174,012) |  | $(980,667)$ |  | $(1,259,607)$ |
| Other income |  | 20,491 |  | 1,682,408 |  | 333,926 |  | 2,036,825 |
| Investment income: |  |  |  |  |  |  |  |  |
| Dividend and interest income |  | 998,848 |  | 9,603,057 |  | 136,502 |  | 10,738,407 |
| Net unrcalized and realized losses |  | (14,994,622) |  | $(3,220,686)$ |  | - |  | $(18,215,308)$ |
| Reclassification of contributions pursuant to donor stipulation |  | $(6,163,083)$ |  | 5,263,612 |  | 899,471 |  | . |
| Net assets relcased from restrictions satisfaction of donor restrictions |  | 41,308,050 |  | $(41,308,050)$ |  | - |  | - |
| Total revenues and other additions |  | 34,113,581 |  | 12,181,076 |  | 34,283,824 |  | 80,578,481 |
|  |  |  |  |  |  |  |  |  |
| Expenses and other deductions |  |  |  |  |  |  |  |  |
| Distributions to or for the University |  |  |  |  |  |  |  |  |
| Operating expenses |  | 14,552,051 |  | - |  | - |  | 14,552,051 |
| Assessment fee |  | 2,581,205 |  | - |  | - |  | 2,581,205 |
| Total expenses |  | 57,493,780 |  | - |  | - |  | 57,493,780 |
| Change in present value of annuitics payable |  | - |  | 404,260 |  | (12,587) |  | 391,673 |
| Total expenses and other deductions |  | 57,493,780 |  | 404,260 |  | (12,587) |  | 57,885,453 |
| Change in net assets |  | $(23,380,199)$ |  | 11,776,816 |  | 34,296,411 |  | 22,693,028 |
| Net assets at beginning of year |  | 41,305,342 |  | 69,065,588 |  | 185,903,745 |  | 296,274,675 |
| Net assets at end of year | S | 17,925,143 | \$ | 80,842,404 | 5 | 220,200, 156 | \$ | 318,967,703 |

## THE UNIVERSITY OF CINCINNATI FOUNDATION

## STATEMENTS OF CASH FLOWS

Years ended June 30, 2009 and 2008

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating activities: |  |  |  |  |
| Payments to or for the University of Cincinnati | \$ | (54,417,014) | S | (42,286,491) |
| University fees, assensment fees and other |  | 12,500,891 |  | 10,795,774 |
| Cash paid for compensation |  | (10,362,591) |  | $(9,028,362)$ |
| Cash received for gifts |  | 36,403,527 |  | 13,100,070 |
| Investment income available for distribution |  | 9,323,615 |  | 9,869,527 |
| Cash paid for operating expenses |  | $(4,403,135)$ |  | $(3,879,452)$ |
| Net cash used in operating activities |  | $(10,954,707)$ |  | $(21,428,934)$ |
| Investing activities: |  |  |  |  |
| Proceeds from salc of investments |  | 26,081,141 |  | 36,156,739 |
| Purchase of investments |  | $(31,765,934)$ |  | $(50,915,435)$ |
| Purchase of property and equipment |  | $(180,920)$ |  | $(305,677)$ |
| Net cash used in investing activities |  | $(5,865,713)$ |  | (15,064,373) |
| Financing activities: |  |  |  |  |
| Proceeds from contributions to endowment and similar funds |  | 11,812,973 |  | 35,901,565 |
| Investment income restricted for reinvestment |  | 782,972 |  | 813,347 |
| Net cash provided by financing activitics |  | 12,595,945 |  | 36,714,912 |
| Net increase in cash and cash equivalents |  | $(4,224,475)$ |  | 221,605 |
| Cash and cash equivalents, beginning of year |  | 14,931,347 |  | 14,709,742 |
| Cash and cash equivalents, end of year | S | 10,706,872 | S | 14,931,347 |
| Reconciliation of change in net assets to net cash used in operating activities: |  |  |  |  |
| (Decrease) increase in net assets | \$ | $(57,194,114)$ | S | 22,693,028 |
| Adjustments to reconcile increase in net |  |  |  |  |
| assets to net cash used in operating activities: |  |  |  |  |
| Provision for losses on pledges receivable |  | 1,269,754 |  | 1,202,404 |
| Depreciation and amortization |  | 272,513 |  | 274,805 |
| Decrease (increase) in due from University of Cincinnati |  | 1,652,418 |  | $(41,886)$ |
| Decrease (increase) in accrued intcrest receivable |  | 261,806 |  | $(55,533)$ |
| Decrease in stock proceeds receivable |  | 3,055 |  | 208,731 |
| Increase in prepaid expenses |  | $(29,851)$ |  | $(3,918)$ |
| Decrease (increase) in pledges receivable |  | 3,145,683 |  | (28,124,348) |
| (Increase) decrease in cash surrender value of life insurance policies |  | (29,280) |  | 148,716 |
| Decrease (increase) in other assets |  | 19,981 |  | $(16,451)$ |
| (Decrease) increase in accounts payable |  | $(33,110)$ |  | 73,004 |
| (Decrease) increase in accrued liabilities |  | $(327,526)$ |  | 44,621 |
| Increase in accrued compensated absences |  | 64,701 |  | 98,909 |
| Increase (decrease) in agency payable |  | 951,990 |  | $(214,340)$ |
| Decrease in refundable deposits |  | $(190,351)$ |  | $(121,722)$ |
| (Decrease) increase in accrued interest income due to investment pool |  | $(287,260)$ |  | 31,499 |
| Decrease in present value of annuities payable |  | $(2,434,323)$ |  | $(386,456)$ |
| Contributions to endowment and similar funds |  | $(11,812,973)$ |  | $(35,901,565)$ |
| Change in value of split interest agreements |  | 1,567,081 |  | 1,259,607 |
| Investment income restricted for reinvestment |  | (782,972) |  | $(813,347)$ |
| Net loss on investments |  | 52,958,071 |  | 18,215,308 |
| Net cash used in operating activities | \$ | $(10,954,707)$ | \$ | $(21,428,934)$ |

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS

June 30, 2009 and 2008

## NOTE A - DESCRIPTION OF ORGANIZATION

The University of Cincinnati Foundation (the Foundation) is a not-for-profit organization that operates exclusively for the benefit of the University of Cincinnati (the University). Its principal function is to solicit, receive, hold, invest and administer funds and to make distributions to or for the benefit of the University.

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## 1. Basis of Presentation

The financial statements of the Foundation are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (US GAAP). Balances and transactions are presented based on the existence or absence of donor-imposed restrictions. Resources for various purposes are classified into net assets classes that are in accordance with activities or objectives specified by donors.

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Unrestricted - Net assets that are not subject to donor-imposed stipulations.
Temporarily restricted - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time.

Permanently restricted - Net assets subject to donor imposed stipulations that must be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on related investments for general or specific purposes.

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of events specified by the donors or by the change of restrictions specified by the donors. In 2009, the Foundation released approximately $\$ 56,879,000$ in restricted assets $(\$ 7,501,000$ for operations, maintenance, plant, $\$ 25,808,000$ for college programs, $\$ 4,009,000$ for instruction, $\$ 5,272,000$ for auxiliary, $\$ 5,722,000$ for scholarship, $\$ 4,440,000$ for academic support, and $\$ 4,127,000$ for other). In 2008, the Foundation released approximately $\$ 41,308,000$ in restricted assets ( $\$ 1,641,000$ for operations, maintenance, plant, $\$ 15,931,000$ for college programs, $\$ 3,853,000$ for instruction, $\$ 6,711,000$ for auxiliary, $\$ 4,740,000$ for scholarship, $\$ 5,101,000$ for academic support, and $\$ 3,331,000$ for other).

Contributions received by the Foundation for the benefit of the University are classified as University contributions on the Statements of Activities. Revenues from sources other than contributions are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Contributions are reported as increases in the appropriate category of net assets. Expenses are reported as decreases in unrestricted net assets. Expirations of temporary restrictions recognized on net assets (i.e., the donor-imposed purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as released from restriction from temporarily restricted net assets to unrestricted net assets. If a donor requests a change in purpose or time period for use of funds, the change is recorded as a reclassification of contributions pursuant to donor stipulation on the Statements of Activities.

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 1. Basis of Presentation (continued)

Temporary restrictions on gifts to acquire long-lived assets are considered met in the period in which the assets are acquired or placed in service.

Gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of gift. Contributions to be received after one year are discounted at a rate commensurate with the risk involved. Amortization of the discount is recorded as additional contribution revenue and used in accordance with donor-imposed restrictions, if any, on the contributions. Allowance is made for uncollectible contributions based upon management's judgment and analysis of the creditworthiness of the donors, past collection experience and other relevant factors.

Contributions in the form of charitable gift annuities are recognized as revenue at fair value when received, and an annuity payment liability is recognized at the present value of future cash flows expected to be paid to the donors. Payments made to donors reduce the annuity liability. Adjustments to the annuity liability to reflect changes in the life expectancy of the donor are recognized in the Statements of Activities as a change in present value of annuities payable.

## 2. Cash and Cash Equivalents

Cash equivalents consist principally of overnight funds, money market securities and certificates of deposit. As of June 30, 2009 and 2008, approximately $\$ 6,153,000$ and $\$ 13,898,000$ respectively, of cash and cash equivalents are in excess of federally insured limits. The overnight funds are collateralized by U.S. government backed securities.

## 3. Investment Securities

Investment securities, excluding University pooled investments, are carried at fair value based on quoted market prices. The Foundation has pooled certain investments with the University and owns units of that pool. Depending on the underlying investments in the pool, these units are carried at fair value based on quoted market prices or information provided by investment managers.

## 4. Investment Property

Investment property is recorded at fair market value at the date of the gift. Depreciation, recorded on the straight-line basis over the estimated useful life of the assets, is recorded on those properties that the Foundation intends to operate as rental properties.

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 5. Property and Equipment

Property and equipment are recorded at cost (or fair market value in the case of a gift) less accumulated depreciation and amortization. The estimated value lives are principally four years for automobile and computer equipment, five years for office equipment, and ten years for software. All assets are depreciated/amortized using the straight-line method over the estimated useful lives of the assets.

## 6. Agency Transactions

The Foundation has received funds whereby the Foundation is named as the trustee of the related assets. The gift arrangements direct the Foundation to distribute portions of the related assets to other charitable organizations when restrictions are met. A portion of the assets will benefit the Foundation. The amount of assets that are due to other third party organizations is recorded as a payable of approximately $\$ 1,990,000$ and $\$ 1,038,000$ at June 30, 2009 and 2008, respectively.

## 7. Income Taxes

The Foundation is a not-for-profit organization as defined under Section 501(c)(3) of the Internal Revenue Code and, as such, is exempt from federal income taxes.

In December 2008, Financial Accounting Standards Board (FASB) Staff Position FIN 48-3, Effective Date of FASB Interpretation No. 48 for Certain Nonpublic Enterprises (FSP Fin 48-3) was issued. FSP FIN 48-3 permits an entity within its scope to defer the effective date of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48), to its annual financial statements for fiscal years beginning after December 15, 2008. The Foundation has elected to defer the application of FIN 48 for the year ending June 30, 2009. The Foundation evaluates its uncertain tax positions using the provisions of FASB Statement No. 5, Accounting for Contingencies. Accordingly, a loss contingency is recognized, as necessary, when it is probable that a liability has been incurred as of the date of the financial statements and the amount of the loss can be reasonably estimated.

## 8. Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of contributions, revenues, gains, and expenses during the reporting period. Actual results could differ from those estimates.

## 9. Risks and Uncertainties

The Foundation holds a variety of investments, the underlying securities of which are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in the value of investment securities would occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 9. Risks and Uncertainties (continued)

The credit and liquidity crisis in the United States and throughout the global financial system has resulted in substantial volatility in world financial markets and the banking system. Several large banking and financial institutions have been: acquired by the federal government; granted government loan guarantees; taken over by federal regulators; sold in overnight auctions; or, have initiated bankruptcy proceedings. These and other events have had a significant negative impact on foreign and domestic financial markets. As a result, the Foundation's investment portfolio may continue to experience volatility in fair value. However, because the values of the Foundation's individual investments have and will fluctuate in response to changing market conditions, the amount of losses that will be recognized in subsequent periods, if any, cannot be determined.

## 10. Fair Value Measurements

Fair value is generally determined based on quoted market prices in active markets for identical assets or liabilities. If quoted market prices are not available, the Company uses valuation techniques that place greater reliance on observable inputs and less reliance on unobservable inputs. In measuring fair value, the Company may make adjustments for risks and uncertainties, if a market participant would include such an adjustment in its pricing.

## 11. Reclassifications

Certain 2008 amounts have been reclassified to conform to the 2009 presentation.

## NOTE C - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets as of June 30, are restricted for the following purposes:

|  |  | 2009 |  | 2008 |
| :---: | :---: | :---: | :---: | :---: |
| Capital projects | \$ | 7,812,335 | \$ | 10,966,518 |
| College programs |  | 26,238,857 |  | 27,162,030 |
| Instruction |  | 5,900,475 |  | 5,872,849 |
| Scholarships |  | 14,569,579 |  | 14,686,039 |
| Academic support |  | 4,815,861 |  | 6,876,173 |
| Auxiliary |  | 6,402,509 |  | 6,532,678 |
| Research |  | 5,353,718 |  | 2,288,792 |
| Annuity and life income funds |  | 3,047,502 |  | 4,734,851 |
| Other |  | 2,105,372 |  | 1,722,474 |
| Total temporarily restricted net assets | \$ | 76,246,208 | \$ | 80,842,404 |

Endowment funds included in temporarily restricted net assets are $\$ 41,024,780$ and $\$ 42,466,088$ as of June 30,2009 and 2008, respectively.

# THE UNIVERSITY OF CINCINNATI FOUNDATION NOTES TO FINANCIAL STATEMENTS (CONTINUED) 

June 30, 2009 and 2008

## NOTE D - PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets as of June 30, are restricted for the following purposes:

|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | ---: | ---: |
|  |  |  |
| College programs | $\$ 101,561,618$ | $\$ 99,221,074$ |
| Instruction | $23,847,915$ | $23,574,593$ |
| Scholarships | $40,276,326$ | $41,790,267$ |
| Academic support | $26,320,458$ | $29,939,514$ |
| Auxiliary | $6,990,082$ | $8,210,097$ |
| Research | $10,915,424$ | $11,665,175$ |
| Annuity and life income funds | $1,333,699$ | $1,413,801$ |
| Other | $\underline{3,892,051}$ | $\underline{4,385,635}$ |
|  |  |  |
| Total permanently restricted net assets | $\$ \underline{215,137,573}$ | $\$ \underline{220,200,156}$ |

Endowment funds included in permanently restricted net assets are $\$ 175,485,111$ and $\$ 179,335,291$ as of June 30, 2009 and 2008, respectively.

## NOTE E - PLEDGES RECEIVABLE

Contributors to the Foundation have made unconditional pledges totaling approximately $\$ 79,146,000$ and $\$ 83,124,000$ as of June 30,2009 and 2008, respectively. For payments that extend beyond one year, these pledges receivable have been discounted at rates ranging from $2.3 \%$ to $6.0 \%$ to a net present value of approximately $\$ 63,247,000$ and $\$ 66,014,000$ as of June 30,2009 and 2008 , respectively. As of June 30 , the unpaid pledges are due as follows:

|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | ---: | ---: |
| Less than one year | $\$ 20,415,399$ | $\$ 18,683,442$ |
| One to five years | $25,413,146$ | $30,037,023$ |
| More than five years | $\underline{17,418,716}$ | $\underline{17,293,152}$ |
|  | $63,247,261$ | $66,013,617$ |
| Less allowance for uncollectible pledges | $\underline{(2,460,000)}$ | $\underline{(2,378,000)}$ |
| Total | $\$ \underline{60,787,261}$ | $\$ \underline{63,635,617}$ |

Amounts due from irrevocable bequests, which are unconditional promises to give, as of June 30, 2009 and 2008 of approximately $\$ 15,152,000$ and $\$ 14,713,000$, respectively, are included in the total amount of unconditional pledges due in more than five years.

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE E - PLEDGES RECEIVABLE (continued)

Seventeen donors currently have outstanding conditional pledges to the Foundation. As of June 30, 2009, the conditions were not substantially met, therefore, the net present value of the pledges is not included in the carrying amount of pledges receivable. The net present value of the conditional pledges approximated $\$ 15,613,000$ as of June 30,2009 . There were fifteen donors with outstanding conditional pledges as of June 30, 2008. The net present value of the conditional pledges at June 30, 2008 was approximately $\$ 18,039,000$.

## NOTE F - INVESTMENTS

In July 2002, the Foundation combined its pooled investment securities with the investment pool of the University. This action was taken to maximize investment diversification and realize economies of scale with respect to costs of managing the investments. The Foundation continues to serve as trustee for these assets. The Foundation maintains individual records of each fund included in the transfer of assets to the investment pool of the University. Each fund subscribes to, or disposes of, units in the pool at the unit market value at the end of each quarter. Income is allocated to each fund in the pool based on units of participation. As of June 30, 2009 and 2008, the University is holding approximately $\$ 779,000$ and $\$ 771,000$, respectively, that is to be invested in the University investment pool. These amounts are recorded as cash equivalents in the Statements of Financial Position.

The Foundation also manages other investments, which amounted to approximately $\$ 35,164,000$ and $\$ 38,908,000$ as of June 30,2009 and 2008 , respectively. These funds represent separately invested endowments, temporary cash investments, and split-interest trusts where the Foundation is the remainderman.

The following presents investments held by the Foundation as of June 30, 2009 and 2008:

|  | $2009$ <br> Market Value | $\begin{aligned} & 2009 \\ & \text { Cost } \\ & \hline \end{aligned}$ | $2008$ <br> Market Value | $\begin{aligned} & 2008 \\ & \text { Cost } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash equivalents | \$ 4,301,318 | \$ 4,301,318 | \$ 2,610,254 | \$ 2,610,254 |
| US Government and agency obligations | 3,141,045 | 2,904,349 | 4,665,538 | 4,596,902 |
| Corporate bonds | 8,994,626 | 8,850,053 | 4,387,019 | 4,356,436 |
| Mutual funds | 12,619,123 | 15,103,850 | 18,963,739 | 18,679,990 |
| Common stocks | 6,887,762 | 7,462,572 | 9,053,141 | 8,224,110 |
| University pooled investments | 158,410,696 | $\underline{213,587,963}$ | $\underline{201,824,174}$ | 208,152,861 |
| Total | \$194,354,570 | \$252,210,105 | \$241,503,865 | \$246,620,553 |

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE F - INVESTMENTS (continued)

The number of units in the University investment pool owned by the Foundation totaled 2,087,670 and 1,921,304, which represents $26 \%$ and $25 \%$ share of the University investment pool, as of June 30, 2009 and 2008, respectively. The University pool holds primarily common stock, mutual funds, and corporate and government fixed income obligations, which are stated at fair value as determined by market prices. In addition, the pool invests in loans to certain not-for-profit entities for the purpose of developing residential and commercial facilities near the University's main campus. These loans are secured by mortgages, some of which are subordinated to external financing arrangements, on parcels of land purchased by these not-for-profit entities for development. Certain investments in the University investment pool are stated at fair value, as provided by the investment managers. Audited financial statements of the underlying investments in the University investment pool as of June 30, 2009 and 2008, are used as a basis for fair value when available. When not available, the fair value is based upon financial information as of an interim date, adjusted for cash receipts, cash disbursements and other distributions made through June 30, 2009 and 2008. The Foundation believes that the carrying value of these investments is a reasonable estimate of fair value at June 30, 2009 and 2008. Certain underlying investments in the University investment pool are not readily marketable; therefore, the estimated values of these investments are subject to certain risks. As a result, the fair value of the University pooled investments could differ from the value that may have been determined had a market for certain investments in the University investment pool existed.

The underlying investments that comprise the University investment pool as of June 30, 2009 and 2008 are as follows:


## NOTE G - ENDOWMENT FUNDS

The Uniform Prudent Management of Institutional Funds Act (UPMIFA) was passed into law by the State of Ohio in December 2008 with an effective date of June 1, 2009 and adopted by the Foundation as of June 30, 2009. FASB Staff Position FAS 117-1, Endowments of Not-for-Profit Organizations: Net Asset Classifications of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enbanced Disclosures for All Endowment Funds, prescribes accounting treatment for organizations subject to an enacted version of UPMIFA and requires specific disclosures for all organizations with permanently restricted endowment funds, whether or not UPMIFA has been enacted. These disclosures include activity of endowment funds by net asset class, including investment income, unrealized gains and losses on investments, contributions,

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE G - ENDOWMENT FUNDS (continued)

expenditures, reclassifications, and other changes, and the composition of endowment funds by net asset class, showing donor restricted endowments separately from board designated funds.

The Foundation's endowment pool and separately invested endowment funds include donor restricted endowment funds, funds designated by the Board of Trustees for reinvestment in the endowment funds, and investment income on the endowment funds that have been appropriated for expenditure. As required by US GAAP, net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the absence or existence of donor imposed restrictions.

The Board of Trustees has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment fund absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with the Foundation's interpretation of UPMIFA, investment income and appreciation/depreciation earned on investments held in the permanently restricted endowment funds are credited to either unrestricted or temporarily restricted net assets, unless otherwise stipulated by the donor.

There are approximately 770 endowment funds. As of June 30,2009 , the fair value of these funds collectively was $\$ 34,578,585$ less than the original gift amounts. Of that amount, approximately $\$ 33,259,605$ relates to donor restricted gifts, and the remainder relates to board designated gifts also held in the endowment pool or invested separately.

Prior to the adoption of UPMIFA, the Ohio Uniform Management of Institutional Funds Act specified that the governing board of an institution may appropriate for expenditure for the uses and purposes for which an endowment fund is established, up to $100 \%$ of the net realized and unrealized appreciation in the fair value of the assets of the endowment fund over the historic value of the fund. Accordingly, $100 \%$ of the amount of realized and unrealized appreciation of endowment funds was classified as unrestricted net assets.

The Foundation has adopted a spending rate policy that limits the distribution of endowment income. The spending rate is $6.0 \%$ of the moving average market value for the twelve-quarter period ended each December. The spending rate was reduced to $5 \%$, effective July 1, 2009. Earnings above the spend rate limit are reinvested in the endowment fund for the purposes of promoting endowment fund growth. During 2009 and 2008, income earned in the investment pool was less than the amount allocated for expenditure by approximately $\$ 8,799,000$ and $\$ 6,168,000$, respectively. This shortfall was funded by cumulative capital gains in the investment pool for the years ended June 30, 2009 and 2008.

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENT'S (CONTINUED)

June 30, 2009 and 2008

NOTE G - ENDOWMENT FUNDS (continued)

The endowment net asset composition by type of fund as of June 30, 2009, was as follows:

|  | Unrestricted | Temporarily Restricted | Permanently <br> Restricted | Total |
| :---: | :---: | :---: | :---: | :---: |
| Donor restricted endowment funds | \$(35,242,059) | \$41,024,780 | \$175,485,111 | \$181,267,832 |
| Board designated endowment funds | 3,161,116 |  | - | 3,161,116 |
| Total | \$(32,080,943) | \$41,024,780 | \$175,485,111 | \$184,428,948 |

The change in endowment fund net assets for the year ended June 30, 2009, is as follows:

|  | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| :---: | :---: | :---: | :---: | :---: |
| Endowment net assets, beginning of year | \$ 14,117,165 | \$42,466,088 | \$179,335,291 | \$235,918,544 |
| Net asset reclassification based on change in law | $(11,153,054)$ | 11,153,054 | - | - |
| Endowment net assets after reclassification | 2,964,111 | 53,619,142 | 179,335,291 | 235,918,544 |
| Investment return: |  |  |  |  |
| Investment income | 403,523 | 8,729,960 | - | 9,133,483 |
| Net realized/unrealized (loss) gain | (50,682,956) | 82,971 | $\cdots$ | $(50,599,985)$ |
| Total investment return | $(50,279,433)$ | 8,812,931 | - | $(41,466,502)$ |
| Contributions | - | 5,853,164 | 11,726,431 | 17,579,595 |
| Appropriation of endowment assets for expenditure | $(1,482,087)$ | $(28,336,186)$ | $(449,985)$ | $(30,268,258)$ |
| Other changes |  |  |  |  |
| Other reclassifications | 16,687,458 | - | $(16,687,458)$ | 1780,764 |
| Other income | 981 | 470,173 | 1,309,610 | 1,780,764 |
| Split interest agreements | $(663,474)$ | - | 663,474 | - |
| Transfers | 616,821 | 192,563 | $(809,384)$ | - ${ }^{-}$ |
| Income reinvestment | 74,680 | 412,993 | 397,132 | 884,805 |
| Endowment net assets, end of year | \$ (32,080, 943) | \$41,024,780 | \$175,485,111 | \$184,428,948 |

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

 NOTES TO FINANCIAL STATEMENTS (CONTINUED)June 30, 2009 and 2008

## NOTE G - ENDOWMENT FUNDS (continued)

The other reclassifications of $\$ 16,687,458$ represent net assets that were previously recorded as permanently restricted based on the Foundation's interpretation of donor restrictions and regulations in effect at the time.

The endowment net asset composition by type of fund as of June 30, 2008, was as follows:

|  | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| :---: | :---: | :---: | :---: | :---: |
| Donor restricted endowment funds | \$ 4,419,667 | \$42,466,088 | \$179,335,291 | \$226,221,046 |
| Board designated endowment funds | 2,697,498 | - - |  | 9,697,498 |
| Total | \$14,117,165 | \$42,466,088 | \$179,335,291 | \$235,918,544 |

The change in endowment fund net assets for the year ended June 30,2008 , is as follows:

|  | Unrestricted | Temporarily Restricted | Permanently Restricted |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Endowment net assets, beginning of year | \$36,983,445 | \$37,127,467 | \$140,576,539 | \$ | 214,687,451 |
| Investment return: |  |  |  |  |  |
| Investment income | 429,041 | 9,054,624 |  |  | 9,483,665 |
| Net realized/unrealized (loss) gain | $(21,391,607)$ | 3,633,071 | - - |  | (17,758,536) |
| Total investment return | $(20,962,566)$ | 12,687,695 | - |  | $(8,274,871)$ |
| Contributions | - | 8,961,163 | 35,654,869 |  | 44,616,032 |
| Appropriation of endowment assets for expenditure | $(2,012,452)$ | (17,553,570) | - |  | $(19,566,022)$ |
| Other changes 784505 |  |  |  |  |  |
| Other income |  | $784,595$ | $2,808,267$ |  | $3,592,862$ |
| Income reinvestment | $108,738$ | $458,738$ | $295,616$ |  | $863,092$ |
| Endowment net assets, end of year | \$14,117,165 | \$42,466,088 | \$179,335,291 |  | \$235,918,544 |

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE H - FAIR VALUE MEASUREMENTS

On July 1, 2008, the Foundation adopted the provisions of FASB Statement No. 157, Fair Value Measurements (FAS 157). FAS 157 defines fair value, establishes a frame work for measuring fair value, and expands disclosures about fair value measurements.

Fair value instruments measured at fair value on a recurring basis using quoted prices for identical instruments in an active market (or level 1 inputs) include equity securities and mutual funds. Fair value instruments measured at fair value using inputs based on quoted market prices for similar instruments in active markets (or level 2 inputs) include money markets, certificates of deposit, U.S. Treasury and agency obligations, corporate obligations and repurchase agreements. The Foundation invests in the University investment pool and other investments, which the Foundation bases fair value on the net asset value of each entry, adjusted for distributions, redemptions, market changes, and other financial and operational information obtained by the Foundation's management. Under FAS 157, these fair value instruments are measured at fair value on a recurring basis using significant unobservable inputs (or level 3 inputs).

The following table summarizes the valuation of financial instruments measured at fair value on a recurring basis in the statement of financial position at June 30, 2009:

|  | $\begin{gathered} \text { Balance at } \\ \text { June } 30,2009 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Quoted prices in } \\ \text { active markets } \\ \text { for identical } \\ \frac{\text { assets }}{\text { (Level 1) }} \end{gathered}$ | Significant other observable inputs (Level 2) | Significant <br> unobservable <br> inputs(Level 3) |
| :---: | :---: | :---: | :---: | :---: |
| Money markets | \$ 3,382,428 | \$ - | \$ 3,382,428 | \$ |
| Certificate of deposit | 100,000 |  | 100,000 |  |
| Equity securities | 6,887,762 | 6,887,762 |  |  |
| Mutual funds | 12,619,123 | 12,619,123 | - |  |
| U.S. treasury and agency obligations | 3,141,045 |  | 3,141,045 |  |
| Corporate bonds | 8,994,626 |  | 8,881,573 | 113,053 |
| Repurchase agreements | 6,152,987 |  | 6,152,987 | 158410.09 |
| University pooled investments | 158,410,696 | - - | - | 158,410,696 |
| Total assets at fair value | \$199,688,667 | \$19,506,885 | \$21,658,033 | \$158,523,749 |

See Note F for a breakout of the underlying investments in the University pooled investments.

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE H - FAIR VALUE MEASUREMENTS (continued)

Assets measured and recorded at fair value are presented on the statement of financial position at June 30, 2009 as follows:

|  | Balance at June 30, 2009 | Quoted prices in active markets for identical $\frac{\text { assets }}{\text { (Level } 1)}$ | Significant other observable inputs (Level 2) | Significant <br> unobservable <br> inputs <br> (Level 3) |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ 6,152,987 | \$ - | \$ 6,152,987 | \$ |
| Investments | 193,535,680 | 19,506,885 | 15,505,046 | 158,523,749 |
|  | \$199,688,667 | \$19,506,885 | \$21,658,033 | $\$ 158,523,749$ |

Realized and unrealized gains and losses related to these fair value instruments total $\$(53,564,139)$ as of June 30,2009 , and are included in net realized/unrealized (loss) on investments in the accompanying consolidated statements of activities, except for those fair value instruments where the Foundation is not the beneficiary.

A reconciliation of the balance of the level 3 fair value instruments at July 1,2008 to the balance as of June 30,2009 , is as follows:

| Beginning balance | $\$ 201,931,010$ |
| :--- | ---: |
| Investments | $14,964,591$ |
| Income | $4,509,904$ |
| Reinvested income | 758,901 |
| Liquidations | $(15,343,448)$ |
| Net losses | $(48,297,209)$ |
| Ending balance | $\$ 158,523,749$ |

Gains and losses for these level 3 fair value instruments are included in net realized/unrealized losses in the accompanying consolidated statements of activities. The total amount of losses above included in changes in net assets that is attributable to assets held at the reporting date is $\$(57,452,952)$.

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE I - FAIR VALUE OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used to estimate fair value of each class of financial instruments for which it is practicable to estimate fair value:

The carrying amounts of cash and cash equivalents, receivables (other than pledges receivable), prepaid expenses, cash surrender value of life insurance policies, accounts payable, accrued liabilities and accrued compensated absences approximate fair value because of the short maturity of these instruments.

The fair values of investments are generally estimated based on quoted market prices for those investments. Certain investments held in the University's investment pool do not have readily determinable market values. These investments are carried at estimated fair value provided by the investment managers. The majority of these investments are valued based upon independently audited financial information as of June 30 or information provided as of an interim date, which is adjusted for cash receipts, cash disbursements, and other distributions made through June 30, 2009 and 2008, respectively. The Foundation believes that the carrying value of these investments in the University investment pool is a reasonable estimate of fair value at June 30, 2009 and 2008. See also Notes F and H.

The carrying amounts of pledges receivable and annuities payable, which are anticipated to be collected and distributed in cash, respectively, are recorded at the net present value of such amounts.

## NOTE J - EQUIPMENT AND AUTOMOBILE

Equipment and automobile as of June 30 , consist of the following:

|  | 2009 | 2008 |
| :---: | :---: | :---: |
| Office equipment |  |  |
| Software | \$ 589,341 | \$ 625,731 |
| Automobile | 1,042,368 | 966,636 |
| Computer equipment | 25,068 | 25,068 |
|  | 449,076 | 460,054 |
|  | 2,105,853 | 2,077,489 |
| Accumulated depreciation and amortization | (1,674,606) | $(1,662,364)$ |
|  | \$ 431,247 | \$ 415,125 |

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE K - LEASES

Rental expense for operating leases was $\$ 239,470$ for both 2009 and 2008. The Foundation leases certain office space directly from the University. The lease expires on September 30, 2024, and is renewable for two additional terms of 20 years each.

Future minimum lease payments under noncancelable operating leases (with initial or remaining terms in excess of one year) as of June 30, are:

| 2010 | $\$ 239,470$ |
| :--- | ---: |
| 2011 | 239,470 |
| 2012 | 239,470 |
| 2013 | 239,470 |
| 2014 | 239,470 |
| Thereafter | $\underline{2,454,570}$ |
| Total minimum lease payments | $\$ \mathbf{3 , 6 5 1 , 9 2 0}$ |

## NOTE L - LIFE INSURANCE POLICIES

The Foundation is the beneficiary of certain life insurance policies that are recorded at their cash surrender value in the Statements of Financial Position. The cash surrender value represents the amount the Foundation, as beneficiary, would realize if such policies were surrendered as of June 30, 2009 and 2008. The face value of these policies, which would be paid only upon death of the insured and maturity of the contracts, approximated $\$ 4,115,000$ and $\$ 3,561,000$ as of June 30,2009 and 2008, respectively.

## NOTE M - BENEFICIAL INTEREST IN TRUSTS - OTHER TRUSTEES

The Foundation has been notified of fourteen trusts held by other trustees where the remainder interest will irrevocably benefit the University. In addition, the Foundation has been notified of two charitable lead unitrusts held by other trustees where annual payments are received by the Foundation. The Foundation values these assets by projecting the value of the trust assets to future periods and then discounting the anticipated cash flows at a rate of $6 \%$.

Beneficial interest in trusts held by other trustees amounted to approximately $\$ 5,979,000$ and $\$ 7,546,000$ as of June 30, 2009 and 2008, respectively.

## NOTE N - UNIVERSITY FEE

In accordance with an agreement with the University, the Foundation receives interest income earned on unexpended gift fund balances held at the University. The Foundation also receives reimbursement from certain colleges of the University for salaries and fringe benefits paid to college development employees below the director level.

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE O - ASSESSMENT FEE

The Foundation is primarily funded by a fee assessed on certain endowment funds held by the University and the Foundation. Funds that are eligible for the fee assessment include quasi-endowment funds, funds that are broadly restricted by college or department, funds whereby the donor has given permission to assess the fee, and unrestricted funds that do not have an internal designation. The gross assessment rate for both 2009 and 2008 was $1.85 \%$. Revenue to the Foundation from the fee was approximately $\$ 11,121,000$ and $\$ 10,274,000$ in 2009 and 2008 , respectively, and is used to fund Foundation operations. Approximately $\$ 2,935,000$ and $\$ 2,581,000$ of this fee was recorded from funds held by the Foundation in 2009 and 2008 , respectively.

## NOTE P - ANNUITY AND LIFE INCOME FUNDS

The Foundation actively markets annuities and life income agreements as part of the development program. These agreements include gift annuities and split-interest trusts where the income beneficiaries receive an income stream for their lifetimes, or a fixed number of years, and the Foundation is the remainderman. The assets and liabilities of these funds as of June 30, are:
$2009 \quad 2008$

## Annuities

Investments, at fair value
Less present value of annuities payable

| 2009 | 2008 |
| :---: | :---: |
| \$1,465,227 | \$1,765,412 |
| $(1,211,155)$ | $(1,318,231)$ |
| \$ 254,072 | \$ 447,181 |
| 2009 | 2008 |
| \$9,436,776 | \$1,765,412 |
| (4,631,760) | $(6,959,007)$ |
| \$4,805,016 | \$7,855,162 |

## NOTE Q - RETIREMENT PLANS

The Foundation participates in a retirement plan (TIAA/CREF) covering employees who meet length of service requirements. Under this arrangement, the Foundation and plan participants make annual contributions to purchase individual annuities equivalent to retirement benefits earned. The Foundation's share of the cost of these benefits was approximately $\$ 698,000$ and $\$ 572,000$ for the years ended June 30 , 2009 and 2008 , respectively.

The Foundation also maintains a Section 457 plan for highly compensated employees. The Foundation made annual contributions on behalf of the President for calendar years 2006 through 2008 in keeping with the employment agreement. Accounts for other participating employees are currently funded solely by salary reduction contributions. The plan is structured to permit Foundation contributions on behalf of the participants, as defined. The amount contributed by the Foundation totaled $\$ 0$ and $\$ 4,500$ for the years ended June 30, 2009 and 2008, respectively.

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009 and 2008

## NOTE R - RELATED PARTY TRANSACTIONS

Certain board members of the Foundation made contributions of $\$ 216,648$ and $\$ 3,143,856$ during fiscal year 2009 and 2008, respectively. In addition, certain board members are employees of organizations which provide services to the Foundation. Total fees paid to these organizations were $\$ 138,989$ and $\$ 164,216$ for the years ended June 30,2009 and 2008 respectively.

## NOTE S - SUBSEQUENT EVENTS

In May 2008, FASB Statement No. 165 (FAS 165), Subsequent Events, was issued. FAS 165 incorporates the accounting and disclosure requirements for subsequent events into US GAAP. FAS 165 introduces new terminology, defines a date through which management must evaluate subsequent events, and lists the circumstances under which an entity must recognize and disclose events or transactions occurring after the balance-sheet date. The Foundation adopted FAS 165 as of June 30,2009 , which was the required effective date.

The Foundation evaluated its June 30, 2009 financial statements for subsequent events through October 14,2009 , the date the financial statements were available to be issued. The Foundation is not aware of any subsequent events which would require recognition or disclosure in the financial statements.

Audit• Tax•Advisory<br>Grant Thornton LLP<br>4000 Smith Road, Suite 500<br>Cincinnati, OH 45209-1967<br>\section*{Report of Independent Certified Public Accountants on Supplementary Information}

The Board of Trustees<br>The University of Cincinnati Foundation

We have audited the basic financial statements of The University of Cincinnati Foundation as of and for the years ended June 30, 2009 and 2008 and have issued our report thereon dated October 14, 2009, which is presented in the preceding section of this report. Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying Schedule of Detail of Operating Expenses and Schedule of Activities - Unrestricted Net Assets are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects, in relation to the basic financial statements taken as a whole.


Cincinnati, Ohio
October 14, 2009

# THE UNIVERSITY OF CINCINNATI FOUNDATION 

## SCHEDULE OF DETAIL OF OPERATING EXPENSES

Years ended June 30, 2009 and 2008

|  |  | Foundation Operations |  | College/ <br> University <br> Expenses |  | $\begin{aligned} & \text { Total } \\ & 2009 \end{aligned}$ |  | $\begin{aligned} & \text { Total } \\ & 2008 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries and wages | \$ | 6,906,054 | \$ | 397,091 | \$ | 7,303,145 | \$ | 6,797,394 |
| Fringe benefits |  | 2,599,793 |  | 196,828 |  | 2,796,621 |  | 2,374,501 |
| Provision for losses on pledges receivable |  | - |  | 1,269,754 |  | 1,269,754 |  | 1,202,404 |
| Professional services |  | 1,117,403 |  | 16,565 |  | 1,133,968 |  | 1,316,728 |
| Promotional materials and events |  | 1,058,916 |  | - |  | 1,058,916 |  | 483,112 |
| Telephone and postage |  | 314,707 |  | - |  | 314,707 |  | 295,426 |
| General support- Alumni Association |  | 304,444 |  | - |  | 304,444 |  | 251,554 |
| Depreciation and amortization |  | 272,513 |  | - |  | 272,513 |  | 274,805 |
| Building lease |  | 239,470 |  | - |  | 239,470 |  | 239,470 |
| Travel |  | 205,597 |  | - |  | 205,597 |  | 228,751 |
| Development and recruiting |  | 175,333 |  | - |  | 175,333 |  | 156,995 |
| Public relations |  | 159,701 |  | - |  | 159,701 |  | 37,653 |
| Computer and word processing |  | 140,383 |  | - |  | 140,383 |  | 175,848 |
| Business meetings |  | 121,737 |  | - |  | 121,737 |  | 167,288 |
| Cleaning |  | 96,230 |  | - |  | 96,230 |  | 106,618 |
| Direct marketing |  | 79,417 |  | - |  | 79,417 |  | 79,502 |
| Utilities, repairs and maintenance |  | 58,237 |  | - |  | 58,237 |  | 57,920 |
| Copying charges |  | 50,466 |  | - |  | 50,466 |  | 49,259 |
| Membership dues |  | 4,6,342 |  | - |  | 46,342 |  | 46,889 |
| Parking |  | 40,360 |  | - |  | 40,360 |  | 42,898 |
| Supplies |  | 39,769 |  | - |  | 39,769 |  | 35,784 |
| Resource materials |  | 37,008 |  | - |  | 37,008 |  | 38,480 |
| Insurance |  | 32,990 |  | - |  | 32,990 |  | 30,593 |
| Miscellaneous |  | 26,021 |  | - |  | 26,021 |  | 56,594 |
| Gift annuity reserve |  | 7,780 |  | - |  | 7,780 |  | 5,585 |
|  | \$ | 14,130,671 | \$ | 1,880,238 | \$ | 16,010,909 | \$ | 14,552,051 |

THE UNIVERSITY OF CINCINNATI FOUNDATION SCHEDULE OF ACTIVITIES - UNRESTRICTED NET ASSETS

Year ended June 30, 2009

|  |  | Gifts and ransfers |  | Foundation Operations |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues and other additions: |  |  |  |  |  |  |
| Contributions: |  |  |  |  |  |  |
| University | \$ | 435,832 | \$ | - | \$ | 435,832 |
| Foundation |  | - |  | 70,000 |  | 70,000 |
| University fee |  | - |  | 1,093,532 |  | 1,093,532 |
| Assessment fee |  | - |  | 11,121,226 |  | 11,121,226 |
| Change in value of split interest agreement |  | $(179,995)$ |  | - |  | $(179,995)$ |
| Other income |  | 1,842 |  | - |  | 1,842 |
| Investment income: |  |  |  |  |  |  |
| Dividend and interest income |  | 503,594 |  | 384,417 |  | 888,011 |
| Net unrealized and realized losses |  | (42,357,017) |  | $(578,465)$ |  | $(42,935,482)$ |
| Reclassification of contributions pursuant to donor stipulation |  | $(8,463,459)$ |  | 546,246 |  | $(7,917,213)$ |
| Net assets released from restrictionssatisfaction of donor restrictions |  | 56,879,118 |  | - |  | 56,879,118 |
| Total revenues and other additions |  | 6,819,915 |  | 12,636,956 |  | 19,456,871 |
| Expenses and other deductions: |  |  |  |  |  |  |
| Distributions to or for the University of Cincinnati |  | 53,580,261 |  | - |  | 53,580,261 |
| Operating expenses |  | 1,880,238 |  | 14,130,671 |  | 16,010,909 |
| Assessment fee |  | 2,935,440 |  | - |  | 2,935,440 |
| Total expenses and other deductions |  | 58,395,939 |  | 14,130,671 |  | 72,526,610 |
| Reclassification of accumulated gains on endowment funds pursuant to the enactment of the Ohio Uniform |  |  |  |  |  |  |
| Prudent Management of Institutional Funds Act |  | 5,534,404 |  | - |  | 5,534,404 |
| Change in net assets |  | (46,041,620) |  | (1,493,715) |  | (47,535,335) |
| Net assets, beginning of year |  | 14,809,146 |  | 3,115,997 |  | 17,925,143 |
| Net assets, end of year | \$ | $(31,232,474)$ | \$ | 1,622,282 | \$ | $\underline{(29,610,192)}$ |

## GrantThornton

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS<br>\section*{Audit• Tax • Advisory}<br>Grant Thornton LLP<br>4000 Smith Road, Suite 500<br>Cincinnati, OH 45209-1967<br>T 513.762.5000<br>F 513.241.6125<br>www.GrantThornton.com<br>Board of Trustees<br>The University of Cincinnati Foundation

We have audited the financial statements of the University of Cincinnati Foundation (the "Foundation") as of and for the year ended June 30, 2009, and have issued our report thereon dated October 14, 2009. We conducted our audit in accordance with auditing standards generally accepted in the United States of America as established by the American Institute of Certified Public Accountants and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

## Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Foundation's internal control over financial reporting as a basis for designing our audit procedures for the purpose of expressing an opinion on the financial statements but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over financial reporting. Accordingly, we express no such opinion.

A deficiency in internal control over financial reporting exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control over financial reporting that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

We consider the deficiency in the following to be a significant deficiency in internal control over financial reporting.

The Foundation reclassified $\$ 16.7$ million of net appreciation from permanently restricted net assets to unrestricted net assets as a result of the Foundation's interpretation of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") which states that investment income and appreciation/depreciation earned on investments held in the permanently restricted endowment funds are credited to either unrestricted or temporarily restricted net assets, unless otherwise stipulated by the donor. The $\$ 16.7$ million (as adjusted for appreciation/depreciation) should have been previously reclassified in fiscal year 1997 when the Ohio Uniform Management of Institutional Funds Act ("UMIFA") was revised.

Foundation's Response: The Foundation did not record the reclassification of amounts from permanently restricted to unrestricted/temporarily restricted net assets in 1997 based on the Foundation's interpretation of the 1997 and 1996 UMIFA law. The Foundation makes every effort to properly interpret laws that have impact on the Foundation's financial statements.

Our consideration of internal control was for the limited purpose described above and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses in the Foundation's internal control over financial reporting. We did not identify any deficiencies in the Foundation's internal control over financial reporting that we consider to be material weaknesses, as defined above.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

We noted certain matters that we have reported to management of the Foundation in a separate letter dated October 14, 2009.

The Foundation's response to the significant deficiency identified in our audit is described above. We did not audit the Foundation's response, and accordingly, we express no opinion on it.

This report is intended solely for the information and use of management, the board of trustees, and the State of Ohio Office of the Auditor, and is not intended to be and should not be used by anyone other than these specified parties.


Cincinnati, Ohio
October 14, 2009


## Mary Taylor, CPA <br> Auditor of State

## THE UNIVERSITY OF CINCINNATI FOUNDATION <br> HAMILTON COUNTY

CLERK'S CERTIFICATION
This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

## Susan Bablutt

CLERK OF THE BUREAU
CERTIFIED
NOVEMBER 12, 2009

