



# **TABLE OF CONTENTS**

| IIILE  | PAGE |
|--|------|
| Cover Letter   | 1    |
| Independent Accountants' Report  | 3    |
| Statement of Receipts, Disbursements, and Change in Cash Balance - For the Years Ended November 30, 2010 and 2009  | 5    |
| Notes to the Financial Statements  | 7    |
| Independent Accountants' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Required by Government Auditing Standards | 13   |



Wood County Agricultural Society Wood County P.O. Box 146 Bowling Green, Ohio 43402-0146

#### To the Board of Directors:

As you are aware, the Auditor of State's Office (AOS) must modify the *Independent Accountants' Report* we provide on your financial statements due to an interpretation from the American Institute of Certified Public Accountants (AICPA). While AOS does not legally require your government to prepare financial statements pursuant to Generally Accepted Accounting Principles (GAAP), the AICPA interpretation requires auditors to formally acknowledge that you did not prepare your financial statements in accordance with GAAP. Our Report includes an adverse opinion relating to GAAP presentation and measurement requirements, but does not imply the amounts the statements present are misstated under the non-GAAP basis you follow. The AOS report also includes an opinion on the financial statements you prepared using the cash basis and financial statement format the AOS permits.

Dave Yost Auditor of State

July 21, 2011

This page intentionally left blank.

#### INDEPENDENT ACCOUNTANTS' REPORT

Wood County Agricultural Society Wood County P.O. Box 146 Bowling Green, Ohio 43402-0146

#### To the Board of Directors:

We have audited the accompanying financial statements of the Wood County Agricultural Society, Wood County, Ohio (the Society), as of and for the years ended November 30, 2010 and 2009. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require that we plan and perform the audit to reasonably assure whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

As described more fully in Note 1, the Society has prepared these financial statements using accounting practices the Auditor of State prescribes or permits. These practices differ from accounting principles generally accepted in the United States of America (GAAP). Although we cannot reasonably determine the effects on the financial statements of the variances between these regulatory accounting practices and GAAP, we presume they are material.

While the Society does not follow GAAP, generally accepted auditing standards requires us to include the following paragraph if the statements do not substantially conform to GAAP presentation requirements. The Auditor of State permits, but does not require societies to reformat their statements. The Society has elected not to follow GAAP statement formatting requirements. The following paragraph does not imply the amounts reported are materially misstated under the accounting basis the Auditor of State permits. Our opinion on the fair presentation of the amounts reported pursuant to its non-GAAP basis is in the second following paragraph.

In our opinion, because of the effects of the matter discussed in the preceding two paragraphs, the financial statements referred to above for the years ended November 30, 2010 and 2009 do not present fairly, in conformity with accounting principles generally accepted in the United States of America, the financial position of the Society as of November 30, 2010 and 2009, or its changes in financial position for the years then ended.

Also, in our opinion, the financial statements referred to above present fairly, in all material respects, the cash balance of Wood County Agricultural Society, Wood County, as of November 30, 2010 and 2009, and its combined cash receipts and disbursements for the years then ended on the accounting basis Note 1 describes.

Wood County Agricultural Society Wood County Independent Accountants' Report Page 2

The Society has not presented Management's Discussion and Analysis, which accounting principles generally accepted in the United States of America has determined is necessary to supplement, although not required to be part of, the financial statements.

In accordance with *Government Auditing Standards*, we have also issued our report dated July 21, 2011, on our consideration of the Society's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. While we did not opine on the internal control over financial reporting or on compliance, that report describes the scope of our testing of internal control over financial reporting and compliance, and the results of that testing. That report is an integral part of an audit performed in accordance with *Government Auditing Standards*. You should read it in conjunction with this report in assessing the results of our audit.

**Dave Yost** Auditor of State

July 21, 2011

# STATEMENT OF RECEIPTS, DISBURSEMENTS, AND CHANGE IN CASH BALANCE FOR THE YEARS ENDED NOVEMBER 30, 2010 AND 2009

|  | 2010      | 2009      |
|--|-----------|-----------|
| Operating Receipts:  |           |           |
| Admissions   | \$358,545 | \$307,348 |
| Privilege Fees   | 95,765    | 87,523    |
| Rentals  | 129,876   | 159,391   |
| Sustaining and Entry Fees                                  | 13,715    | 16,800    |
| Parimutuel Wagering Commission                             | 107       | 338       |
| Other Operating Receipts                                   | 40,969    | 34,665    |
| Total Operating Receipts                                   | 638,977   | 606,065   |
| Operating Disbursements:                                   |           |           |
| Wages and Benefits   | 97,074    | 107,146   |
| Utilities  | 71,591    | 79,900    |
| Professional Services                                      | 117,111   | 112,230   |
| Equipment and Grounds Maintenance                          | 123,622   | 125,700   |
| Race Purse   | 31,897    | 36,216    |
| Senior Fair  | 367,462   | 310,755   |
| Junior Fair  | 42,370    | 41,511    |
| Capital Outlay   | 66,411    | 104,382   |
| Other Operating Disbursements                              | 76,103    | 79,176    |
| Total Operating Disbursements                              | 993,641   | 997,016   |
| Excess of Operating Disbursements                          |           |           |
| Over Operating Receipts                                    | (354,664) | (390,951) |
| Non-Operating Receipts (Disbursements):                    |           |           |
| State Support  | 22,192    | 23,704    |
| County Support   | 3,300     | 13,300    |
| Debt Proceeds  |           | 29,950    |
| Donations/Contributions                                    | 368,672   | 325,918   |
| Investment Income  | 1,428     | 1,992     |
| Debt Service   | (17,168)  | (30,956)  |
| Net Non-Operating Receipts (Disbursements)                 | 378,424   | 363,908   |
| Excess (Deficiency) of Receipts Over (Under) Disbursements | 23,760    | (27,043)  |
| Cash Balance, Beginning of Year                            | 277,744   | 304,787   |
| Cash Balance, End of Year                                  | \$301,504 | \$277,744 |

The notes to the financial statement are an integral part of this statement.

This page intentionally left blank.

# NOTES TO THE FINANCIAL STATEMENTS NOVEMBER 30, 2010 AND 2009

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A. Description of the Entity

The constitution and laws of the State of Ohio establish the rights and privileges of the Wood County Agricultural Society, Wood County, Ohio (the Society), as a body corporate and politic. The Society is a county agricultural society corporation formed under Chapter 1711 of the Ohio Revised Code. The Society was founded in 1951 to operate an annual agricultural fair. The Society sponsors the week-long Wood County Fair during August. During the fair, harness races are held, culminating in the running of the Signature Series. Wood County is not financially accountable for the Society. The Board of Directors manages the Society. The Board is made up of 25 directors serving staggered three-year terms. Society members elect Board members from its membership. Members of the Society must be residents of Wood County and pay an annual membership fee to the Society.

### **Reporting Entity**

The reporting entity includes all activity occurring on the fairgrounds. This includes the annual fair and harness racing during fair week. Other year round activities at the fairgrounds including facility rental, and community events including flea markets, swap meets, and horse shows. The reporting entity does not include any other activities or entities of Wood County, Ohio.

Notes 6 and 7, respectively, summarize the Junior Fair Board's and Junior Livestock Sale Committee's financial activity.

The Society's management believes this financial statement presents all activities for which the Society is financially accountable.

### **B.** Accounting Basis

These financial statements follow the accounting basis the Auditor of State prescribes or permits. This basis is similar to the cash receipts and disbursements accounting basis. The Society recognizes receipts when received in cash rather than when earned, and recognizes disbursements when paid rather than when a liability is incurred.

These statements include adequate disclosure of material matters, as the Auditor of State prescribes or permits.

### C. Deposits and Investments

The Society's accounting basis includes investments as assets. This basis does not record disbursements for investment purchases or receipts for investment sales. This basis records gains or losses at the time of sale as receipts or disbursements, respectively.

#### D. Property, Plant, and Equipment

The Society records disbursements for acquisitions of property, plant, and equipment when paid. The accompanying financial statements do not report these items as assets.

#### E. Restricted Support

Restricted support includes amounts that donors restrict for specific uses.

# NOTES TO THE FINANCIAL STATEMENTS NOVEMBER 30, 2010 AND 2009 (Continued)

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### F. Income Tax Status

The Society is a not-for-profit organization, exempt from income taxes under Section 501(c) (3) of the Internal Revenue Code. The Society is not a private foundation within the meaning of Section 509 (a). Contributions to the Society are deductible per Section 170(b)(1)(A)(v1). Management is unaware of any actions or events that would jeopardize the Society's tax status.

#### G. Race Purse

Ohio State Race Series stake races are held during the Wood County Fair. The Society pays all Sustaining and Entry fees and the required portion of the cash received from the Ohio Fairs Fund as Race Purse to winning horses.

#### Sustaining and Entry Fees

Horse owners and the Wood County Horseman's Association pay fees to the Society to qualify horses for entry into stake races. They must make payment before a horse can participate in a stake race. The accompanying financial statement report these fees as Sustaining and Entry Fees.

### Ohio Fairs Fund

The State of Ohio contributes money to the Society from the Ohio Fairs Fund to supplement the race purse. See Note 3 for additional information.

### H. Pari-mutuel Wagering

A wagering system totals the amounts wagered and adjusts the payoff to reflect the relative amount bet on different horses and various odds. The total amount bet (also known as the "handle"), less commission, is paid to bettors in accordance with the payoffs, as the pari-mutuel wagering system determines. The Society contracts with a totalizer service to collect bets and provide the pari-mutuel wagering system.

Pari-mutuel wagering commission (the commission) is the Society's share of total pari-mutuel wagers after payment of amounts to winning bettors. The commission is determined by applying a statutory percentage to the total amount bet and is reflected in the accompanying financial statement as Pari-mutuel Wagering Commission. See Note 3 for additional information.

#### I. Accumulated Leave

In certain circumstances, such as upon leaving employment, employees are entitled to cash payments for unused leave. The Society's basis of accounting does not report these amounts as liabilities.

# NOTES TO THE FINANCIAL STATEMENTS NOVEMBER 30, 2010 AND 2009 (Continued)

#### 2. DEPOSITS AND INVESTMENTS

The Ohio Revised Code prescribes allowable deposits and investments. The carrying amount of deposits and investments at November 30, 2010 and 2009 was as follows:

|                                | 2010      | 2009      |
|--------------------------------|-----------|-----------|
| Demand deposits                | \$202,602 | \$200,643 |
| Certificates of deposit        | 38,594    | 37,668    |
| Total deposits                 | 241,196   | 238,311   |
| Repurchase agreement           | 60,308    | 39,433    |
| Total deposits and investments | \$301,504 | \$277,744 |

**Deposits:** Deposits are insured by the Federal Depository Insurance Corporation or collateralized by the financial institution's public entity deposit pool.

**Investments:** The Society's financial institution transfers securities to the Society's agent to collateralize repurchase agreements. The securities are not in the Society's name.

#### 3. HORSE RACING

### State Support Portion of Purse

The financial statements report Ohio Fairs Fund money, received to supplement purse for the year ended November 30, 2010 and 2009 was \$17,778 and \$19,069, respectively, as State Support.

#### Pari-mutuel Wagering

The Society does not record the Total Amount Bet or the Payoff to Bettors in the accompany financial statement, rather, it records the Pari-mutuel Wagering Commission (commission) which is the Society's share of total pari-mutuel wagers after paying winning bettors. The expenses of providing the pari-mutuel wagering system are called Tote Services, and these expenses are included in Professional Service Disbursements, State taxes, which are also paid from Pari-mutuel Wagering Commission, are reflected in Other Operating Disbursements, and the amount remaining is the Society's net portion.

|  | 2010 |                                  | 2009 |                                    |
|--|------|----------------------------------|------|------------------------------------|
| Total Amount Bet (Handle)<br>Less: Payoff to Bettors                                     | \$   | 5,413<br>(4,286)                 | \$   | 9,569<br>(7,622)                   |
| Parimutuel Wagering Commission Tote Service Set Up Fee Tote Service Commission State Tax |      | 1,127<br>(500)<br>(371)<br>(149) |      | 1,947<br>(1,000)<br>(338)<br>(271) |
| Society Portion  | \$   | 107                              | \$   | 338                                |

# NOTES TO THE FINANCIAL STATEMENTS NOVEMBER 30, 2010 AND 2009 (Continued)

#### 4. DEBT

Debt outstanding at November 30, 2010 was as follows:

|                                   | Principal | Interest Rate |
|-----------------------------------|-----------|---------------|
| Women's World Building Renovation | \$54,886  | 6.75%         |
| Equipment Loan                    | 8,581     | 5.00%         |
| Total                             | \$63,467  |               |

The building loan was refinanced in May 2009 and now bears an interest rate of 6.75 percent and is due to AG Credit Corporation. The note was entered into on September 27, 2006 in the amount of \$85,500 and matures October 1, 2016. Proceeds from the note were used to renovate the Women's Building.

The equipment loan was entered into on June 4, 2009 in the amount of \$14,950 and matures July 1, 2012. The note bears an interest rate of 5% and is due to AG Credit Corporation. Proceeds from the note were used to purchase equipment consisting of a lawn mower and utility vehicle.

The Society also entered into a short term loan on December 5, 2008 in the amount of \$15,000 at 5.875% with a maturity of July 1, 2009. Proceeds of the loan were used for the purchase of a sign and the loan was paid off during 2009 with the sale of sponsorship space on the sign.

Amortization of the above debt is scheduled as follows:

|              | Women's  |           |          |          |
|--------------|----------|-----------|----------|----------|
| Year ending  | World    | Equipment |          |          |
| November 30: | Building | Loan      | Interest | Total    |
| 2011         | \$7,812  | \$5,063   | \$3,780  | \$16,655 |
| 2012         | 8,355    | 3,518     | 2,988    | 14,861   |
| 2013         | 8,937    |           | 2,340    | 11,277   |
| 2014         | 9,559    |           | 1,718    | 11,277   |
| 2015         | 10,225   |           | 1,053    | 11,278   |
| 2016         | 9,998    |           | 341      | 10,339   |
| Total        | \$54,886 | \$8,581   | \$12,220 | \$75,687 |

#### 5. RISK MANAGEMENT

The Society provides health coverage for full-time, supervisory employees through an insurance company.

The Wood County Commissioners provide general insurance coverage for all the buildings on the Wood County Fairgrounds pursuant to Ohio Revised Code § 1711.24. A private company provides general liability and vehicle insurance, with limits of \$3,000,000. This policy includes crime coverage for employee dishonesty with limits of liability of \$3,000,000. The Society's Secretary and Treasurer are bonded with coverage of \$50,000.

The Society provides workers compensation coverage on all employees through the State of Ohio workers compensation fund. Coverage is currently in effect through August 2011.

# NOTES TO THE FINANCIAL STATEMENTS NOVEMBER 30, 2010 AND 2009 (Continued)

#### 6. JUNIOR FAIR BOARD

The Junior Fair Board, which is comprised of 4-H, FFA, Boy Scout, Girl Scout, and Farm Bureau Youth organization representatives, is responsible for the Junior Fair Division activities of the Wood County Fair. The Society disbursed \$10,714 directly to the Junior Fair Board and \$31,656 directly to vendors to support Junior Fair activities in 2010 and \$9,951 directly to the Junior Fair Board and \$31,560 directly to vendors to support Junior Fair activities in 2009. These expenses are reflected as a disbursement in the accompanying financial statements as Junior Fair Disbursement. Wood County paid the Society \$500 in 2010 and 2009 to support Junior Club work. The Junior Fair Board accounts for its activities separately. The accompanying financial statements do not include this activity. The Junior Fair Board's financial activity for the years ended November 30, 2010 and 2009 follows:

|                        | 2010 |          | 2009 |          |
|------------------------|------|----------|------|----------|
| Beginning Cash Balance | \$   | 7,056    | \$   | 6,890    |
| Receipts               |      | 14,300   |      | 11,667   |
| Disbursements          |      | (13,948) |      | (11,501) |
|                        |      |          |      |          |
| Ending Cash Balance    | \$   | 7,408    | \$   | 7,056    |

#### 7. JUNIOR LIVESTOCK SALE COMMITTEE

The Junior Livestock Committee is a separate committee charged with running the Junior Livestock Auction. This auction is held during fair week. Children may sell their animals directly to market or through the Wood County's auction. The Society subsidizes the Junior Livestock Sale Committee to the extent necessary. The accompanying financial statements include the activities of the Junior Livestock Committee.

This page intentionally left blank.

# INDEPENDENT ACCOUNTANTS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS

Wood County Agricultural Society Wood County P.O. Box 146 Bowling Green, Ohio 43402-0146

To the Board of Directors:

We have audited the financial statements of the Wood County Agricultural Society, Wood County, Ohio (the Society), as of and for the years ended November 30, 2010 and 2009, and have issued our report thereon dated July 21, 2011, wherein we noted the Society prepared its financial statements using accounting practices the Auditor of State prescribes or permits rather than accounting principles generally accepted in the United States of America. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the Comptroller General of the United States' Government Auditing Standards.

## **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the Society's internal control over financial reporting as a basis for designing our audit procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of opining on the effectiveness of the Society's internal control over financial reporting. Accordingly, we have not opined on the effectiveness of the Society's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, when performing their assigned functions, to prevent, or detect and timely correct misstatements. A material weakness is a deficiency, or combination of internal control deficiencies resulting in more than a reasonable possibility that a material misstatement of the Society's financial statements will not be prevented, or detected and timely corrected.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider material weaknesses, as defined above.

## **Compliance and Other Matters**

As part of reasonably assuring whether the Society's financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

One Government Center, Suite 1420, Toledo, Ohio 43604-2246
Phone: 419-245-2811 or 800-443-9276 Fax: 419-245-2484

Wood County Agricultural Society
Wood County
Independent Accountants' Report on Internal Control Over
Financial Reporting and on Compliance and Other Matters
Required by Government Auditing Standards
Page 2

We did note certain matters not requiring inclusion in this report that we reported to the Society's management in a separate letter dated July 21, 2011.

We intend this report solely for the information and use of management, the audit committee, the Board of Directors, and others within the Society. We intend it for no one other than these specified parties.

**Dave Yost** Auditor of State

July 21, 2011



#### **WOOD AGRICULTURAL SOCIETY**

#### WOOD COUNTY

### **CLERK'S CERTIFICATION**

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

**CLERK OF THE BUREAU** 

Susan Babbitt

CERTIFIED AUGUST 4, 2011