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#### INDEPENDENT ACCOUNTANTS' REPORT

Northeast Ohio Public Energy Council Cuyahoga County 31320 Solon Road, Suite 20 Solon, Ohio 44139

#### To the Board of Directors:

We have audited the accompanying financial statements of the governmental activities and the major fund of the Northeast Ohio Public Energy Council, Cuyahoga County, Ohio (the Council), as of and for the years ended December 31, 2010 and December 31, 2009, which collectively comprise the Council's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Council's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require that we plan and perform the audit to reasonably assure whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of the Northeast Ohio Public Energy Council, Cuyahoga County, Ohio, as of December 31, 2010 and December 31, 2009, and the respective changes in financial position thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated April 5, 2012, on our consideration of the Council's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. While we did not opine on the internal control over financial reporting or on compliance, that report describes the scope of our testing of internal control over financial reporting and compliance and the results of that testing. That report is an integral part of an audit performed in accordance with *Government Auditing Standards*. You should read it in conjunction with this report in assessing the results of our audit.

Northeast Ohio Public Energy Council Cuyahoga County Independent Accountant's Report Page2

Accounting principles generally accepted in the United States of America require this presentation to include *Management's discussion and analysis*, as listed in the table of contents, to supplement the basic financial statements. Although this information is not part of the basic financial statements, the Governmental Accounting Standards Board considers it essential for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any other assurance.

**Dave Yost** Auditor of State

April 5, 2012

Management's Discussion and Analysis
For The Years Ended December 31, 2010 and 2009
Unaudited

The management's discussion and analysis of the Northeast Ohio Public Energy Council, Cuyahoga County, Ohio, (NOPEC's) financial performance provides an overall review of NOPEC's financial activities for the years ended December 31, 2010 and 2009. The intent of this discussion and analysis is to look at NOPEC's financial performance as a whole; readers should also review the basic financial statements and notes to enhance their understanding of NOPEC's financial performance.

#### **Highlights**

Key highlights for 2010 and 2009 are as follows:

NOPEC is the largest public energy aggregation in the United States with 128 member communities. NOPEC is funded through management fees received from energy suppliers with which it has contracts. NOPEC does not receive any public funds.

Net assets increased \$1,895,538 or 13% for 2010 and an additional \$2,348,402 or 19% for 2009. The increases in 2010 and 2009 are due to revenues that exceeded expenses for each year.

NOPEC's receipts are primarily management fees received from energy suppliers. Management fees represented 99% and 99% of total revenues in 2010 and 2009, respectively.

#### **Using the Basic Financial Statements**

This annual report is presented in a format consistent with the presentation requirements of Governmental Accounting Standards Board Statement No. 34, as adopted January 1, 2005.

#### **Report Components**

The combined statements of net assets and statements of activities provide information about the activities of NOPEC as a whole.

Fund financial statements provide a greater level of detail. Funds are created and maintained on the financial records of as a way to segregate money whose use is restricted to a particular specified purpose. These statements present financial information for NOPEC's only fund, the General Fund.

Management's Discussion and Analysis
For The Years Ended December 31, 2010 and 2009
Unaudited
(Continued)

The notes to the financial statements are an integral part of the financial statements and provide expanded explanation and detail regarding the information reported in the statements.

#### **Basis of Accounting**

The basis of accounting is a set of guidelines that determine when financial events are recorded. NOPEC has elected to present its financial statements on the accrual method of accounting. Prior to 2005, NOPEC used the cash basis of accounting. The change was made to upgrade the financial accounting and reporting by NOPEC to generally accepted accounting principles, effective January 1, 2005.

#### **Reporting NOPEC as a Whole**

The combined statements of net assets and statements of activities reflect how NOPEC performed financially during 2010 and 2009.

The combined statements report NOPEC's net assets. These reports are one way to measure NOPEC's financial health. Over time, increases or decreases in net assets is one indicator of whether NOPEC's financial health is improving or deteriorating. When evaluating financial condition, you should also consider other nonfinancial factors as well, such as the number of member communities.

In the combined statements of activities, all activity of NOPEC is reported:

Governmental activities - NOPEC is a council of governments that obtains utility services at bulk rates for individual utility customers in the communities it represents. The respective energy suppliers pay to NOPEC management fees based on a number of factors, including the number of customers that it obtains through NOPEC's member communities. NOPEC pays its costs of operating the organization with the management fees received from the energy suppliers.

#### **Reporting NOPEC's Most Significant Fund**

Fund financial statements provide detailed information about major funds – not NOPEC as a whole. NOPEC has only governmental funds.

Management's Discussion and Analysis
For The Years Ended December 31, 2010 and 2009
Unaudited
(Continued)

Governmental Funds – All of NOPEC's activities are reported in governmental funds. The governmental fund financial statements provide a detailed view of NOPEC's operations. This information helps determine whether there are more or less financial resources that can be spent to finance NOPEC's activities. NOPEC's only major governmental fund is the General Fund.

#### **NOPEC as a Whole**

Table 1 provides a summary of NOPEC's net assets for 2010 and 2009 compared to 2008:

## Net Assets (Table 1)

		As of December 3	1
	2010	2009	2008
Assets			
Cash and Cash Equivalents	\$15,029,780	\$13,975,046	\$11,523,800
Accounts Receivable	677,992	781,279	885,326
Prepaid Expenses	875,000	0	0
Capital Assets, Net	236,013	246,590	255,304
Total Assets	\$16,818,785	\$15,002,915	\$12,664,430
Liabilities			
Accounts Payable	43,691	123,359	133,276
Total Liabilities	43,691	123,359	133,276
Net Assets			
Invested in capital assets, no related debt	236,013	246,590	255,304
Unrestricted	16,539,081	14,632,966	12,275,850
Total Net Assets	\$16,775,094	\$14,879,556	\$12,531,154
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There is no related debt to the Capital Assets. Capital Assets were \$236,013 and \$246,590 at December 31, 2010 and 2009, respectively. The Capital Assets are used to provide services to citizens in member communities.

Management's Discussion and Analysis
For The Years Ended December 31, 2010 and 2009
Unaudited
(Continued)

As mentioned previously, net assets of governmental activities increased \$1,895,538 or 13% for 2010 and an additional \$2,348,402 or 19% for 2009 and an additional \$1,087,642 or 9% for 2008. The increase in assets in 2010 and 2009 was the result of changes in overall net assets. The increase in assets in 2008 was the result of NOPEC completing the purchase and construction of an office condominium, office equipment and change in overall net assets.

Table 2 reflects the changes in net assets in 2010, 2009 and 2008.

(Table 2) Changes in Net Assets

	For the Years Ended December 31		
	2010	2009	2008
Revenues			
Program Revenues:			
Charges for Services	\$5,654,736	\$3,509,638	\$3,586,336
Total Program Revenues	\$5,654,736	\$3,509,638	\$3,586,336
General Revenues:			
Interest	38,099	32,506	296,083
Miscellaneous	0	0	0
Arbitration Award	0	0	0
Total General Revenues	38,099	32,506	296,083
Total Revenues	5,692,835	3,542,144	3,882,419
Program Expenses:			
General Government	3,797,297	1,193,742	2,794,777
Total Program Expenses	3,797,297	1,193,742	2,794,777
Increase in Net Assets	1,895,538	2,348,402	1,087,642
Net Assets, January 1	14,879,556	12,531,154	11,443,512
Net Assets, December 31	\$16,775,094	\$14,879,556	\$12,531,154

Management fees historically represent a significant portion of NOPEC's total receipts. In addition, NOPEC received additional charges for services in 2010, 2009 and 2008, respectively, as a result of acquisition costs related to entering new gas contracts. Other receipts are insignificant and consist of interest earned.

Management's Discussion and Analysis
For The Years Ended December 31, 2010 and 2009
Unaudited
(Continued)

Program expenses represent the overhead costs of running NOPEC's activities. These include communication services to member communities and potential member communities, legal fees, aggregation services and other supporting services. In 2010 and 2008, NOPEC also paid FirstEnergy and First Energy Solutions \$2,760,000 and \$1,821,560 to extend the electric contract through the end of 2010 and 2008 respectively, which were the largest single expense categories for NOPEC during 2010 and 2008.

#### **Governmental Activities**

NOPEC is a jointly governed organization consisting of 128 member communities.

#### **NOPEC's Funds**

Total governmental funds had revenues of \$5,692,835 and expenditures of \$3,786,720 for the year ended December 31, 2010; and revenues of \$3,542,144 and expenditures of \$1,185,028 for the year ended December 31, 2009. The fund balance of the General Fund increased \$1,906,115 in 2010 and \$2,357,116 in 2009 indicating that the General Fund is in a surplus condition.

#### **General Fund Budgeting Highlights**

NOPEC is not bound by the budgetary laws prescribed by the Ohio Revised Code. However, NOPEC did maintain formal budgets for 2010 and 2009.

Management's Discussion and Analysis
For The Years Ended December 31, 2010 and 2009
Unaudited
(Continued)

#### **Capital Assets**

At the end of Fiscal 2010, NOPEC had \$236,013 (net of accumulated depreciation) invested in an office condominium building and equipment. The following table shows fiscal 2010 balances compared to 2009.

	(net of de	Capital Assets at December 31 (net of depreciation) Governmental Activities	
	2010	2009	
Building Equipment	\$224,417 11,596	\$229,142 17,448	
	\$236,013	\$246,590	

#### **Current Issues**

The main challenge for NOPEC is to obtain utility services for its member communities at the lowest possible bulk rates.

#### **Contacting NOPEC's Financial Management**

This financial report is designed to provide our member communities, citizens, investors, and creditors with a general overview of NOPEC's finances and to reflect NOPEC's accountability for the funds it receives. Questions concerning any of the information in this report or requests for additional information should be directed to NOPEC, 31320 Solon Rd., Suite 20, Solon, Ohio 44139 Tel. 440-248-1992.

#### Statements of Net Assets December 31, 2010 and 2009

	Government Activities 2010	Government Activities 2009
Assets Equity in Pooled Cash and Cash Equivalents	\$15,029,780	\$13,975,046
Accounts Receivable	677,992	781,279
Prepaid Expenses	875,000	0
Depreciable Capital Assets, net	236,013	246,590
Total Assets	16,818,785	15,002,915
Liabilities Accounts Payable and Accrued Expenses Total Liabilities	<u>43,691</u> 43,691	123,359 123,359
Net Assets Invested in Capital Assets, Net of related debt Unrestricted Total Net Assets	236,013 16,539,081 \$16,775,094	246,590 14,632,966 \$14,879,556

Statement of Activities
For the Year Ended December 31, 2010

		Program Revenues	Net Revenue and Changes in Net Assets
_	Expenses	Charges for Services	Governmental Activities
Governmental Activities General Government	\$3,797,297	\$5,654,736	\$1,857,439
Total Government Activities	\$3,797,297	\$5,654,736	1,857,439
		General Revenues Interest Miscellaneous	38,099 0
		Total General Revenues	38,099
		Change in Net Assets	1,895,538
		Net Assets Beginning of Year	14,879,556
		Net Assets End of Year	\$16,775,094

Statement of Activities
For the Year Ended December 31, 2009

		Program Revenues Charges	Net Revenue and Changes in Net Assets Governmental
<u> </u>	Expenses	for Services	Activities
Governmental Activities General Government	\$1,193,742	\$3,509,638	\$2,315,896
Total Government Activities	\$1,193,742	\$3,509,638	2,315,896
		General Revenues Interest Miscellaneous	32,506 0
		Total General Revenues	32,506
		Change in Net Assets	2,348,402
		Net Assets Beginning of Year	12,531,154
		Net Assets End of Year	\$14,879,556

Balance Sheets General Fund December 31, 2010 and 2009

	2010	2009
Assets Equity in Pooled Cash and Cash Equivalents Accounts Receivable Prepaid Expenses Total Assets	\$15,029,780 677,992 875,000 \$16,582,772	\$13,975,046 781,279 0 \$14,756,325
Liabilities and Fund Balances Liabilities Accounts Payable and Accrued Expenses Total Liabilities	\$43,691 43,691	\$123,359 123,359
Fund Balances Undesignated Reported in General Fund Total Liabilities and Fund Balances	\$16,539,081 \$16,582,772	\$14,632,966 \$14,756,325

Reconciliation of Total Governmental Fund Balances to Net Assets of Governmental Activities December 31, 2010 and 2009

	2010	2009
Total Governmental Fund Balances	\$16,539,081	\$14,632,966
Capital Assets used in Governmental Activities are not financial resources and, therefore, are not		
reported in the funds	236,013	246,590
Net Assets of Governmental Activities	\$16,775,094	\$14,879,556

Statements of Revenues, Expenditures and Changes in Fund Balances For the Years Ended December 31, 2010 and 2009

	2010 General Fund	2009 General Fund
Revenues:		
Management Fees	\$5,654,736	\$3,509,638
Interest	38,099	32,506
Total Revenues	5,692,835	3,542,144
Expenses:		
Current:		
Energy Conservation Grants	0	0
Communication Services	75,875	78,750
Legal Fees	298,354	392,374
Accounting/Audit Services	60,812	72,624
Aggregation Services/Community Training	210	12,000
Consulting and Strategic Planning	36,000	20,127
CRES	103,864	201,831
Literature/Media	62,242	61,489
Office/Postage/Telephone/Insurance	58,381	45,054
Salaries, Wages and Payroll Taxes	297,851	274,339
Electric Program discount	2,760,000	0
Capital Outlay	0	1,348
Meetings/Travel	33,131	25,092
Total Expenses	3,786,720	1,185,028
Excess of Revenues Over Expenditures	1,906,115	2,357,116
Fund Balance, Beginning of Year	14,632,966	12,275,850
Fund Balance, End of Year	\$16,539,081	\$14,632,966

Reconciliation of the Statements of Revenues, Expenditures and Changes In Fund Balances of Governmental Funds to the Statement of Activities For the Years Ended December 31, 2010 and 2009

	2010	2009
Net Change in Fund Balances - Total Governmental Funds	\$1,906,115	\$2,357,116
Government funds report capital outlays as expenditures. However, in the Statement of Activities, the costs of those assets are allocated over their estimated useful lives as depreciation expense/ This is the amount by which capital outlays exceeded depreciation expense in the respective period.		
Capital outlays Depreciation	0 (10,577)	1,348 (10,062)
Change in Net Assets of Governmental Activities	\$1,895,538	\$2,348,402

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NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009

#### NOTE 1 DESCRIPTION OF THE ENTITY

The Northeast Ohio Public Energy Council, (NOPEC) is a regional council of governments consisting of approximately 128 member communities (including municipal corporations, townships and counties, all of which are political subdivisions of the State of Ohio) from nine Northeast Ohio counties. NOPEC is governed by a General Assembly, made up of one representative from each member community. The representatives from each county elect one person to serve on the nine-member NOPEC Board of Directors. The Council, established under Ohio Revised Code Chapter 167, in 2000, was formed to serve as a vehicle for communities to proceed jointly with aggregation programs for the purchase of electricity and natural gas. NOPEC seeks to provide electricity and natural gas at the lowest possible rates while also ensuring stability in prices by pursuing long-term contracts with suppliers.

**Reporting Entity**: In evaluating how to define the governmental reporting entity, NOPEC complies with the provisions of GASB Statement No. 14, *The Financial Reporting Entity*, under which the financial statements include all the organizations, activities, functions, and component units for which NOPEC (primary government) is financially accountable. Financial accountability is defined as the appointment of a voting majority of the component unit's board, and either 1) NOPEC's ability to impose its will over the component unit, or 2) the possibility that the component unit will provide a financial benefit to or impose a financial burden on NOPEC.

On this basis, NOPEC's financial reporting entity has no component units as part of NOPEC's primary government in the determination of NOPEC's reporting entity.

NOPEC's management believes these financial statements present all activities for which NOPEC is financially accountable.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying financial statements as of December 31, 2010 and 2009 and for the years then ended have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) applicable to local governments. The government-wide statements do not include any fiduciary funds. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. NOPEC also applies Financial Accounting Standards Board (FASB) statements and interpretations issued on or before November 30, 1989, to its governmental activities unless those pronouncements conflict with or contradict GASB pronouncements.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### A. Basis of Accounting

NOPEC adopted GASB No. 34 effective January 1, 2005. As such, these financial statements follow the accrual basis of accounting in accordance with generally accepted accounting principles as applied to governmental units. These statements also include disclosure of material matters, as prescribed or permitted by the Auditor of State.

#### B. Cash and Investments

During the year, NOPEC invested in STAR Ohio (the State Treasurer's investment pool), an investment pool managed by the State Treasurer's Office. STAR Ohio allows governments within the State to pool their funds for investment purposes. STAR Ohio is not registered with the SEC as an investment company, but does operate in a manner consistent with Rule 2a7 of the Investment Company Act of 1940. Investments in STAR Ohio are valued at STAR Ohio's share price, which is the price the investment could be sold for on December 31, 2010 and 2009. NOPEC also invested in CDARS (Certificate of Deposit Account Registry Service) in one-year certificates of deposit aggregated from private financial institutions around the United States in amounts covered within established FDIC limits for each account and institution. Investments in CDARS are valued at historical cost plus interest accrued to day, which is the amount the investments could be sold for on December 31, 2010.

#### C. Budgetary Process

NOPEC is not bound by the budgetary laws prescribed by the Ohio Revised Code. NOPEC does pass an annual budget preceding the fiscal year.

#### D. Basis of Presentation

NOPEC's basic financial statements consist of government-wide statements, which include statements of net assets and statements of activities, and fund financial statements, which provide a more detailed level of financial information.

Government-wide Financial Statements. The statements of net assets and the statements of activities display information about NOPEC as a whole. These statements include all the financial activities of NOPEC.

The statements of net assets present the financial condition of the governmental activities of NOPEC at December 31, 2010 and 2009. The statements of activities present a comparison between direct expenses and program revenues for each program or function of NOPEC's governmental activities. Program revenues include monies provided by the recipient of the services offered by the program. Revenues which are not classified as program revenues are presented as general revenues, with certain limited exceptions. The comparison of direct expenses with program revenues identifies the extent to which the governmental programs are self-financing or draw from the general revenues of NOPEC.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fund Financial Statements. NOPEC segregates transactions related to certain functions or activities in separate funds in order to aid financial management and to demonstrate legal compliance. Fund financial statements are designed to present financial information of NOPEC at this more detailed level. The focus of governmental fund financial statements is on major funds. NOPEC has only one fund, the General Fund.

#### E. Fund Accounting

NOPEC uses funds to maintain its financial records during the year. A fund is defined as a fiscal and accounting entity with a self balancing set of accounts. There are three categories of funds: governmental, proprietary and fiduciary.

#### Governmental Funds

Governmental funds are those through which most governmental functions typically are financed. Governmental fund reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used. Current liabilities are assigned to the fund from which they will be paid. The difference between governmental fund assets and liabilities is reported as fund balance. The following is NOPEC's only governmental fund:

General Fund - The general fund accounts for all financial resources.

#### F. Measurement Focus and Basis of Accounting

#### Government-wide Financial Statements

The government-wide financial statements are prepared using the economic resources measurement focus. All assets and all liabilities associated with the operation of NOPEC are included on the Statement of Net Assets.

#### **Fund Financial Statements**

All governmental funds are accounted for using a flow of current financial resources measurement focus. With this measurement focus, only current assets and current liabilities generally are included on the balance sheet. The statement of revenues, expenditures and changes in fund balances reports on the sources (i.e., revenues and other financing sources) and uses (i.e., expenditures and other financing uses) of current financial resources. This approach differs from the manner in which the governmental activities of the government-wide financial statements are prepared. Governmental fund financial statements therefore include reconciliation with brief explanations to better identify the relationship between the government-wide statements and the statements for governmental funds.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Basis of Accounting

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when both measurable and available. Revenues are considered to be available when they are collected within the current period or soon enough thereafter to pay liabilities of the current period. NOPEC generally considers all revenues reported in the governmental funds to be available if the revenues are collected within sixty days after year-end. Expenditures are generally recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, claims and judgments, and compensated absences, which are recognized as expenditures only when payment is due. Capital asset acquisitions are reported as expenditures in governmental funds. Proceeds of general long-term debt are reported as other financing.

In applying the susceptible-to-accrual concept under the modified accrual basis, the following revenue sources are deemed both measurable and available (i.e. collectible within the current year or within sixty days after year-end and available to pay obligations of the current period): income taxes, investment earnings, and shared revenues. Reimbursements due for federal or state funded projects are accrued as revenue at the time the expenditures are made or, when received in advance, deferred until expenditures are made. Therefore property tax and special assessment receivables are recorded and deferred until they become available. Other revenues, including licenses, fees, fines and forfeitures and charges for services are recorded as revenue when received in cash because they are generally not measurable until actually received.

When both restricted and unrestricted resources are available for use, it is NOPEC's policy to use restricted resources first, then unrestricted resources as they are needed.

#### G. Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

#### H. Capital Assets

Capital assets result from expenditures in the governmental fund. These assets are reported in the governmental activities column of the government-wide statement of net assets but are not reported in the fund financial statements. Capital assets are capitalized at cost using a threshold of \$500 and updated for additions and retirements during the year. Capital assets are depreciated using the straight-line method over 50 years for buildings and 5 years for equipment.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cost for maintenance and repairs are expensed when incurred. However, costs for repairs and upgrading that materially add to the value of an asset and meet the above criteria are capitalized.

#### I. Accounts payable and accrued liabilities

All payables and accrued liabilities are reported in the government-wide financial statements.

#### J. Net Assets

Net assets represent the difference between assets and liabilities. Net assets are reported as restricted when there are limitations imposed on their use either through constitutional provisions on enabling legislation adopted by NOPEC or through external restrictions imposed by creditors, grantors or laws or regulations of other governments.

#### K. Compensated Absences

NOPEC accrues for accumulated, unpaid vacation and sick leave earned using the termination payment method specified under GASB Statement No. 16, Accounting for Compensated Absences. Normally, all vacation time is to be taken in the year available unless approval for carryover is obtained. NOPEC employees also earn sick leave which, if not taken, accumulates until retirement. Upon retirement, an employee with ten or more years of service is paid 25% of accumulated sick leave, subject to certain limitations, calculated at current wage rates. As of December 31, 2010 and 2009, NOPEC employees did not have any carryover vacation or adequate service credit to be eligible for sick leave payout. Therefore, there is no accrual of compensated absences necessary.

#### L. Fund Balances

In the governmental fund financial statements, reservations of fund balances are reported for amounts that are not available for appropriation or are legally restricted by outside parties for a specific purpose.

#### **NOTE 3 REVENUES**

NOPEC is funded through administrative fees received from energy suppliers with which it contracts to provide aggregated electricity and natural gas services to its members. NOPEC does not receive any public funds.

For 2010 and 2009, NOPEC's administrative fees were based on annual contractually agreed upon amounts, on the number of new customers and on the respective consumption of natural gas by its customers. Accounts receivable consist of billed but unpaid administrative fees.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

#### NOTE 4 EQUITY IN POOLED CASH AND INVESTMENTS AND CREDIT RISK

State statutes classify monies held by the NOPEC into three categories:

Active deposits are public deposits necessary to meet current demands on the treasury. Such monies must be maintained either as cash in the NOPEC Treasury, in commercial accounts or withdrawable on demand, including negotiable order of withdrawal (NOW) accounts, or in money market deposit accounts.

Inactive deposits are public deposits that the Board has identified as not required for use within the current five year period of designation of depositories. Inactive deposits must be evidenced by certificates of deposit maturing not later than the end of the current period of designation of depositories, or by savings or deposit accounts including, but not limited to, passbook accounts.

Interim deposits are deposits of interim monies. Interim monies are those monies which are not needed for immediate use but which will be needed before the end of the current period of designation of depositories. Interim deposits must be evidenced by time certificates of deposit maturing not more than one year from the date of deposit or by savings or deposit accounts including, but not limited to, passbook accounts.

Interim monies may be deposited or invested in the following:

- 1. Bills, bonds, or any other obligation or security issued by the United States Treasury or any other obligation guaranteed as to principal or interest by the United States;
- 2. Bonds, notes, debentures, or any other obligations or securities issued by any federal government agency or instrumentality, including but not limited to, the Federal National Mortgage Association, Federal Home Loan Bank, Federal Farm Credit Bank, Federal Home Loan Mortgage Corporation, Government National Mortgage Association, and Student Loan Marketing Association. All federal agency securities shall be direct issuances of federal government agencies or instrumentalities;
- Written repurchase agreements in the securities listed above provided that the market value
  of the securities subject to the repurchase agreement must exceed the principal value of the
  agreement by at least two percent and be marked to market daily, and that the term of the
  agreement must not exceed thirty days;
- 4. Bonds and other obligations of the State of Ohio;
- 5. No-load money market mutual funds consisting exclusively of obligations described in division (1) or (2) and repurchase agreements secured by such obligations, provided that investments in securities described in this division are made only through eligible institutions;
- 6. The State Treasury Asset Reserve of Ohio investment pool (STAR Ohio);
- 7. High grade commercial paper for a period not to exceed 180 days in an amount not to exceed twenty-five percent of NOPEC's interim monies available for investment; and
- 8. Bankers acceptances for a period not to exceed 180 days and in an amount not to exceed twenty-five percent of the NOPEC's interim monies available for investment.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

#### NOTE 4 EQUITY IN POOLED CASH AND INVESTMENTS AND CREDIT RISK – (Continued)

NOPEC may also invest any monies not required to be used for a period of six months or more in the following:

- 1. Bonds of the State of Ohio;
- 2. Bonds of any municipal corporation, village, county, township, or other political subdivision of this State, as to which there is no default of principal, interest or coupons;
- 3. Obligations of NOPEC.

Protection of NOPEC's deposits is provided by the Federal Deposit Insurance Corporation (FDIC), by eligible securities pledged by the financial institution as security for repayment, by surety company bonds deposited with the finance director by the financial institution or by a single collateral pool established by the financial institution to secure the repayment of all public moneys deposited with the institution.

Investments in stripped principal or interest obligations, reverse repurchase agreements and derivatives are prohibited. The issuance of taxable notes for the purpose of arbitrage, the use of leverage and short selling are also prohibited. An investment must mature within five years from the date of purchase unless matched to a specific obligation or debt of the Council, and must be purchased with the expectation that it will be held to maturity. Investments may only be made through specified dealers and institutions.

#### **Deposits**

The carrying amounts of NOPEC's deposits were \$10,058,068 and \$1,339,862, as of December 31, 2010 and 2009, respectively. At December 31, 2010 and 2009, \$6,802,151 and \$250,000 of NOPEC's bank balances of \$10,058,068 and \$1,339,862, respectively were insured by FDIC and collateralized by a bank's pooled securities account. As such, securities were held by the pledging financial institutions' trust departments in the Council's name and all state statutory requirements for the investment of money had been followed. Noncompliance with federal requirements could potentially subject the Council to a successful claim by the Federal Deposit Insurance Corporation.

Custodial credit risk is the risk that, in the event of bank failure, NOPEC will not be able to recover deposits or collateral securities that are in the possession of an outside party. NOPEC has no deposit policy for custodial credit risk beyond the requirements of the State statute. Ohio law requires that deposits be either insured or be protected by eligible securities pledged to and deposited either with NOPEC or a qualified trustee by the financial institution as security for repayment, or by a collateral pool of eligible securities deposited with a qualified trustee and pledged to secure the repayment of all public monies deposited in the financial institution whose market value at all times shall be at least one hundred five percent of the deposits being secured.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

#### NOTE 4 EQUITY IN POOLED CASH AND INVESTMENTS AND CREDIT RISK - (Continued)

#### Investments

As of December 31, 2010 and 2009, NOPEC had the following investments and maturities:

		Maturity		Maturity	
	Balance at	12 months or	Balance at	6 months or	
Investment Type	Fair Value	less	Fair Value	less	
STAR Ohio	\$4,978,350	\$4,978,350	\$12,670,310	\$12,670,310	

Interest Rate Risk: The Ohio Revised Code generally limits security purchases to those that mature within five years of the settlement date. Interest rate risk arises because potential purchasers of debt securities will not agree to pay face value for those securities if interest rates subsequently increase.

Custodial Credit Risk: For an investment, custodial risk is the risk that, in the event of the failure of the counterparty, NOPEC will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. NOPEC has no investment policy dealing with investment custodial risk beyond the requirement in Ohio law that prohibits payments for investments prior to the delivery of the securities representing such investments to the finance director or qualified trustee.

*Credit Risk:* STAR Ohio carries a rating of AAA by Standard & Poor's. Ohio law requires that STAR Ohio maintain the highest rating provided by at least one nationally recognized standard service rating.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

#### NOTE 5 CAPITAL ASSETS

Capital asset activity for the years ended December 31, 2010 and 2009 was as follows:

	Balances			Balances
	1/1/2010	Additions	Disposals	12/31/2010
Governmental Activities				_
Depreciable Assets				
Buildings	\$236,229	\$0	\$0	\$236,229
Equipment	27,358	0		27,358
Total Depreciable Assets	263,587	0	0	263,587
Less Accumulated Depreciation				
Buildings	7,087	4,725		11,812
Equipment	9,910	5,852	0	15,762
Total Accumulated Depreciation	16,997	10,577	0	27,574
Total Depreciable Assets, Net	246,590	(10,577)	0	236,013
Governmental Activities Capital Assets, Net	\$246,590	(\$10,577)	\$0	\$236,013
				_
	Balances			Balances
				24.4
	1/1/2009	Additions	Disposals	12/31/2009
Governmental Activities	1/1/2009	Additions	Disposals	
Governmental Activities Depreciable Assets	1/1/2009	Additions	Disposals	
	1/1/2009 \$236,229	Additions \$0	Disposals \$0	
Depreciable Assets				12/31/2009
Depreciable Assets Buildings	\$236,229	\$0		\$236,229
Depreciable Assets Buildings Equipment	\$236,229 26,010	\$0 1,348	\$0	\$236,229 27,358
Depreciable Assets Buildings Equipment Total Depreciable Assets	\$236,229 26,010	\$0 1,348	\$0	\$236,229 27,358
Depreciable Assets Buildings Equipment Total Depreciable Assets Less Accumulated Depreciation	\$236,229 26,010 262,239	\$0 1,348 1,348	\$0	\$236,229 27,358 263,587
Depreciable Assets Buildings Equipment Total Depreciable Assets Less Accumulated Depreciation Buildings	\$236,229 26,010 262,239 2,362	\$0 1,348 1,348 4,725	\$0	\$236,229 27,358 263,587 7,087
Depreciable Assets Buildings Equipment Total Depreciable Assets Less Accumulated Depreciation Buildings Equipment	\$236,229 26,010 262,239 2,362 4,573	\$0 1,348 1,348 4,725 5,337	\$0	\$236,229 27,358 263,587 7,087 9,910

Depreciation expense was fully allocated to the General Government function of the organization.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

#### NOTE 6 DEFINED BENEFIT PENSION PLAN

#### **Ohio Public Employees Retirement System**

NOPEC participates in the Ohio Public Employees Retirement System (OPERS). OPERS administers three separate pension plans. The traditional plan is a cost-sharing, multiple-employer defined benefit pension plan. The member-directed plan is a defined contribution plan in which the member invests both member and employer contributions (employer contributions vest over five years at 20 percent per year). Under the member directed plan, members accumulate retirement assets equal to the value of the member and vested employer contributions plus any investment earnings. The combined plan is a cost-sharing, multiple-employer defined benefit pension plan that has elements of both a defined benefit and a defined contribution plan. Under the combined plan, employer contributions are invested by the retirement system to provide a formula retirement benefit similar to the traditional plan benefit. Member contributions, whose investment is self-directed by the member, accumulate retirement assets in a manner similar to the member directed plan.

OPERS provides retirement, disability, survivor and death benefits and annual cost of living adjustments to members of the traditional and combined plans. Members of the member directed plan do not qualify for ancillary benefits. Authority to established and amend benefits is provided by Chapter 145 of the Ohio Revised Code. OPERS issues a stand-alone financial report that may be obtained by writing to OPERS, 277 E. Town St., Columbus, OH 43215-4642 or by calling (614) 222-5601 or (800) 222-7377.

The Ohio Revised Code provides statutory authority for employee and employer contributions. For 2010 and 2009, member and employer contribution rates were consistent across all three plans. For the years ended December 31, 2010 and 2009, members were required to contribute 10.0 percent and 10.0 percent, respectively, of their annual covered salary to fund pension obligations. For calendar year 2010 and 2009, the employer pension contribution rate was 14.0 percent of covered payroll. Contributions are authorized by State statute and the contribution rates are determined actuarially. NOPEC's required contributions (including post-employment benefits) to OPERS for the years ended December 31, 2010, 2009 and 2008 were \$30,235, \$28,98 and \$17,310, respectively. The full amount has been contributed for 2010, 2009 and 2008.

#### NOTE 7 POST RETIREMENT BENEFIT PLANS

#### **Ohio Public Employees Retirement System**

OPERS maintains a cost-sharing multiple employer defined benefit post-employment health care plan. For qualifying members for the Traditional Pension and Combined Plans, this plan includes a medical plan, prescription drug program, and Medicare part B premium reimbursement. Those belonging to the Member-Directed Plan do not qualify for ancillary benefits, including post-employment health care coverage.

In order to qualify for post-employment health care coverage, age and service retirees under the Traditional Pension and Combined Plans must have 10 or more years of qualifying Ohio service credit. Health care coverage for disability recipients and qualified survivor recipients is available. The health care coverage provided by OPERS meets the definition of Other Postemployment Benefit (OPEB) as described in GASB Statement No. 45.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

#### NOTE 7 POST RETIREMENT BENEFIT PLANS (Continued)

The Ohio Revised Code permits, but does not mandate, OPERS to provide OPEB benefits to its eligible members and beneficiaries. Authority to establish and amend benefits is provided in Chapter 145 of the Ohio Revised Code.

The Ohio Revised Code provides statutory authority requiring public employers to fund post retirement health care through their contributions to OPERS. A portion of each employer's contribution to OPERS is set aside for the funding of post retirement benefits.

Employer contribution rates are expressed as a percentage of the covered payroll of active members. In 2010 and 2009, local government employer units contributed at 14.0% of covered payroll. The Ohio Revised Code currently limits the employer contribution to a rate not to exceed 14.0% of covered payroll for state and local employer units. Active members do not make contributions to the OPEB plan.

OPERS' Post employment Health Care plan was established under, and is administered in accordance with, Internal Revenue Code 401(h). Each year, OPERS Retirement Board determines the portion of the employer contribution rate that will be set aside for funding of post employment health care benefits.

For 2010, 2009 and 2008, the employer contribution allocated to the health care plan was 4.5% of covered payroll. NOPEC's contributions to fund postemployment benefits for 2010, 2009 and 2008 were \$9,718, \$9,316, and \$8,199 respectively. The OPERS Retirement Board is also authorized to establish rules for the payment of a portion of the health benefits by the retiree or their surviving beneficiaries. Payment amounts vary depending on the number of covered dependents and coverage selected.

The OPERS Retirement Board adopted the Health Care Preservation Plan (HCPP) on September 9, 2004, effective January 1, 2007. Member and employer contribution rates increased as of January 1, 2008 and January 1, 2009 which allowed additional funds to be allocated to the healthcare plan.

#### NOTE 8 RISK MANAGEMENT AND CONTINGENCIES

NOPEC is exposed to various risks of loss. For 2010 and 2009, NOPEC contracted with the Hylant Group for various types of liability insurance. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three years and there were no significant reductions in coverage from the prior year.

Two legal claims were filed against NOPEC in 2007, both of which are covered by the existing liability insurance. NOPEC management believes that the ultimate disposition of these claims and the legal proceedings will not have a material effect, if any, on the financial condition of NOPEC and that NOPEC has adequate liability insurance coverage to protect itself against any material loss.

#### NOTE 9 RELATED PARTY TRANSACTIONS

In 2007, NOPEC authorized creation of NOPEC, Inc., a new not-for-profit corporation to be the PUCO-certified retail electric and gas supplier (CRES) for NOPEC's electric and gas aggregation programs.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (Continued)

NOPEC funded certain of the CRES Development expenses in 2010 and 2009 totaling \$103,864 and \$201,831.

#### NOTE 10 SUBSEQUENT EVENTS

In June 2009, NOPEC settled a lawsuit with SVA Communications, Inc. (SVA) in which they agreed to pay SVA and two associated individuals for damages revolving around NOPEC's termination of its relationship with SVA as an independent contractor. The amount of the settlement was not material to the financial statements.

#### NOTE 11 CHANGE IN ACCOUNTING PRINCIPLES

The GASB issued Statement No. 48, "Sales and Pledges of Receivables and Future Revenues and Intra-Entity Transfers of Assets and Future Revenues." This statement established criteria that governments will use to ascertain whether certain transactions should be regarded as sales or as collateralized borrowings. The statement also included disclosure requirements for future revenues that are pledged or sold. The requirements of the new statement became effective for fiscal periods beginning after December 15, 2006.

For fiscal year 2009, NOPEC has implemented GASB Statement No. 45, "Accounting and Financial Reporting for Post-employment Benefits other than Pensions", Statement No. 49, "Accounting and Financial Reporting for Pollution Remediation Obligations" and GASB Statement No. 50, "Pension Disclosoures." GASB Statement No. 45 supercedes GASB Statement No. 12 and established standards for disclosure of information on post-employment benefits other than pension benefits by all state and local government employers. GASB Statement No. 49 identifies circumstances under which a government would be required to estimate and record a liability of expected outlays for pollution remediation. GASB

Statement No. 50 required employers contributing to defined benefit pension plans to include the legal or contractual maximum contribution rates in the notes to the financial statements.

The implementation of GASB Statements No. 48, No. 45, No. 49 and No. 50 did not have an effect on the financial statements of NOPEC.

#### NOTE 12 PREPAID EXPENSES

Prepaid expenses consist of payments made for the respective "electric program discount" for the following year.

# INDEPENDENT ACCOUNTANTS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS

Northeast Ohio Public Energy Council Cuyahoga County 31320 Solon Road, Suite 20 Solon, Ohio 44139

#### To the Board of Directors:

We have audited the financial statements of the governmental activities and the major fund of Northeast Ohio Public Energy Council, Cuyahoga County, (the Council) as of and for the years ended December 31, 2010 and December 31, 2009, which collectively comprise the Council's basic financial statements and have issued our report thereon dated April 5, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the Comptroller General of the United States' *Government Auditing Standards*.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the Council's internal control over financial reporting as a basis for designing our audit procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of opining on the effectiveness of the Council's internal control over financial reporting. Accordingly, we have not opined on the effectiveness of the Council's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. Therefore, we cannot assure that we have identified all deficiencies, significant deficiencies or material weaknesses. However, as described in the accompanying schedule of findings we identified a certain deficiency in internal control over financial reporting, that we consider a material weakness.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, when performing their assigned functions, to prevent, or detect and timely correct misstatements. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and timely corrected. We consider finding 2010-01 described in the accompanying schedule of findings to be a material weakness.

Northeast Ohio Public Energy Council Cuyahoga County Independent Accountants' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Required by *Government Auditing Standards* Page 2

#### **Compliance and Other Matters**

As part of reasonably assuring whether the Council's financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

We did note certain matters not requiring inclusion in this report that we reported to the Council's management in a separate letter dated April 5, 2012.

We intend this report solely for the information and use of management, the audit committee, Board of Directors and others within the Council. We intend it for no one other than these specified parties.

Dave Yost Auditor of State

April 5, 2012

### SCHEDULE OF FINDINGS AND QUESTIONED COSTS DECEMBER 31, 2010 and DECEMBER 31, 2009

### 1. FINDINGS RELATED TO THE FINANCIAL STATEMENTS REQUIRED TO BE REPORTED IN ACCORDANCE WITH GAGAS

#### **FINDING NUMBER 2010-01**

#### **Proper Reporting of Financial Statements – Material Weakness**

Sound financial reporting is the responsibility of the Executive Director and the Board and is essential to ensure the information provided to the readers of the financial statements is complete and accurate.

The following weaknesses were noted and subsequent adjustments made to the financial statements and, where applicable, to the Council's accounting records:

Accounts Receivable was overstated by \$875,000 and Prepaid Expenditures were understated by \$875,000 in the General Fund as denoted during our test of Accounts Receivable.

The lack of controls over the posting of financial transactions and financial reporting can result in errors and irregularities that may go undetected and decreases the reliability of financial data throughout the year.

We recommend the Board adopt policies and procedures for controls over recording of financial transactions and over financial reporting to help ensure the information accurately reflects the activity of the Council and thereby increasing the reliability of the financial data throughout the year.

#### Official's Response

Northeast Ohio Public Energy Council strives to exercise diligence and professionalism in its financial reporting. As such, internal financial statements provided to the NOPEC Board disclose Prepaid Expenses as separate from Accounts Receivable in the Statement of Net Assets. However, for annual financial reporting purposes, these two assets were combined in the Statement of Net Assets as the relative size of the Prepaid Expense amount was clearly not material for 2009 and not considered material for 2010. A reader of the Statement of Net Assets for 2009 and 2010 is thus appropriately focused on the strong cash position at those dates, the absence of debt, and the relative insignificance of all other operating assets and liabilities.





#### NORTHEAST OHIO PUBLIC ENERGY COUNCIL

#### **CUYAHOGA COUNTY**

#### **CLERK'S CERTIFICATION**

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

**CLERK OF THE BUREAU** 

Susan Babbitt

CERTIFIED MAY 15, 2012