# Hope Academy Northcoast Campus Cuyahoga County, Ohio

Reports Issued Pursuant to Government Auditing Standards And OMB Circular A-133

For the Fiscal Year Ended June 30, 2012



Board of Directors Hope Academy Northcoast Campus 4310 East 71<sup>st</sup> Street Cleveland, Ohio 44105

We have reviewed the *Independent Auditor's Report* of the Hope Academy Northcoast Campus, Cuyahoga County, prepared by Rea & Associates, Inc., for the audit period July 1, 2011 through June 30, 2012. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Hope Academy Northcoast Campus is responsible for compliance with these laws and regulations.

Dave Yost Auditor of State

February 19, 2013



#### Hope Academy Northcoast Campus Cuyahoga County, Ohio

## Reports Issued Pursuant to Government Auditing Standards and OMB Circular A-133 June 30, 2012

#### **Table of Contents**

Pi	age
Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards	1
Independent Auditor's Report on Compliance with Requirements That Could Have a Direct and Material Effect On Each Major Program and Internal Control over Compliance in Accordance with OMB Circular A-133	
Schedule of Expenditures of Federal Awards	5
Notes to the Schedule of Expenditures of Federal Awards	6
Schedule of Findings and Questioned Costs	7





December 12, 2012

To the Board of Directors Hope Academy Northcoast Campus 4310 East 71<sup>st</sup> Street Cleveland, OH 44105

## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

We have audited the financial statements of the Hope Academy Northcoast Campus, Cuyahoga County, Ohio (the "School") as of and for the year ended June 30, 2012, and have issued our report thereon dated December 12, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### **Internal Control Over Financial Reporting**

Management of the School is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the School's internal control over financial reporting as a basis for designing our audit procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the School's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the School's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Hope Academy Northcoast Campus
Independent Auditors Report on Internal Control Over
Financial Reporting and on Compliance and Other
Matters Based on an Audit of Financial Statements
Performed in Accordance with Government Auditing Standards
Page 2

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the School's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Board of Directors, management, others within the school, the School's sponsor, and federal awarding agencies and pass-through entities, and is not intended to be and should not be used by anyone other than those specified parties

Lea & Associates, Inc.



December 12, 2012

To the Board of Directors Hope Academy Northcoast Campus 4310 East 71<sup>st</sup> Street Cleveland, OH 44105

# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

#### **Compliance**

We have audited the compliance of the Hope Academy Northcoast Campus, Cuyahoga County, Ohio (the School) with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* that could have a direct and material effect on its major federal program for the year ended June 30, 2012. The School's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings. Compliance with the requirements of laws, regulations, contracts, and grants applicable to its major federal program is the responsibility of the School's management. Our responsibility is to express an opinion on the School's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the School's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the School's compliance with those requirements.

In our opinion, the School complied, in all material respects, with the requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2012.

#### **Internal Control Over Compliance**

Management of the School is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the School's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance.

Hope Academy Northcoast Campus Independent Auditor's Report on Compliance with Requirements That Could Have a Direct and Material Effect on Each Major Program and Internal Control Over Compliance in Accordance with OMB Circular A-133 Page 2

Accordingly, we do not express an opinion on the effectiveness of the School's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

#### **Schedule of Expenditures of Federal Awards**

We have audited the basic financial statements of the School as of and for the year ended June 30, 2012, and have issued our report thereon dated December 12, 2012, which contained an unqualified opinion on those financial statements. Our audit was conducted for the purpose of forming our opinion on the financial statements that collectively comprise the School's financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by OMB Circular A-133 and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the financial statements as a whole.

This report is intended solely for the information and use of the Board of Directors, management, others within the school, the School's sponsor, and federal awarding agencies and pass-through entities, and is not intended to be and should not be used by anyone other than these specific parties.

Kea Herscieter, Inc.

#### HOPE ACADEMY NORTHCOAST CAMPUS CUYAHOGA COUNTY, OHIO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2012

Federal Grantor/ Pass-Through Grantor/ Program Title	CFDA#	Grant Year	Revenues	Expenses	
U. S. Department of Education					
Passed Through Ohio Department of Education:					
Title I	84.010	2012	\$ 321,950	\$ 321,950	
Special Education IDEA Part B	84.027	2012	55,240	55,240	
Technology Literacy Challenge Fund Grant	84.318	2012	1,180	1,180	
Improving Teacher Quality	84.367	2012	3,869	3,869	
ARRA -Race to the Top	84.395	2012	21,865	21,865	
Ed Jobs	84.410	2012	40,463	40,463	
Total U.S. Department of Education			444,567	444,567	
U. S. Department of Agriculture					
Passed Through the Ohio Department of Education:					
Frest Fruit & Vegetable Program	10.582	2012	18,097	18,097	
Child Nutrition Cluster:					
Non-Cash Assitance (Food Program):					
National School Lunch Program (B)	10.555	2012	8,124	8,124	
Cash Assistance:					
School Breakfast Program	10.553	2012	38,795	38,795	
National School Lunch Program	10.555	2012	104,024	104,024	
Total Child Nutrition Cluster			150,943	150,943	
Total U.S. Department of Agriculture			169,040	169,040	
TOTAL FEDERAL FINANCIAL ASSISTANCE			\$ 613,607	\$ 613,607	

# HOPE ACADEMY NORTHCOAST CAMPUS CUYAHOGA COUNTY, OHIO NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2012

#### NOTE A - SIGNIFICANT ACCOUNTING POLICIES

The accompanying Schedule of Expenditures of Federal Awards summarizes activity of the School's federal awards programs. This schedule has been prepared using the full accrual basis of accounting.

#### NOTE B - CHILD NUTRITION CLUSTER

Cash receipts from the U.S. Department of Agriculture are commingled with State grants. It is assumed federal monies are expended first. Food Distribution Program nonmonetary assistance is reported in the schedule of expenditures of federal awards at the entitlement value of the commodities received and disbursed. At June 30, 2012 the School had no significant food commodities inventory.

#### **NOTE C - TRANSFERS**

The School generally must spend Federal assistance within 15 months of receipt. However, with Ohio Education (ODE) approval, a School can transfer (carryover) unspent Federal assistance to the succeeding allowing the School a total of 27 months to spend the assistance. There were no transfers of federal funds from 2011 to fiscal year 2012.

#### HOPE ACADEMY NORTHCOAST CAMPUS CUYAHOGA COUNTY, OHIO

#### SCHEDULE OF FINDINGS AND QUESTIONED COSTS OMB CIRCULAR A-133, SECTION .505 FOR THE YEAR ENDED JUNE 30, 2012

#### 1. SUMMARY OF AUDITOR'S RESULTS

(d) (1) (i)	Type of Financial Statement Opinion	Unqualified
(d) (1) (ii)	Were there any material control weakness conditions reported at the financial statement level (GAGAS)?	No
(d) (1) (ii)	Were there any other significant deficiencies in internal control reported at the financial statement level (GAGAS)?	No
(d) (1) (iii)	Was there any reported material non- compliance at the financial statement level (GAGAS)?	No
(d) (1) (iv)	Were there any material internal control weakness conditions reported for major federal programs?	No
(d) (1) (iv)	Were there any other significant deficiencies in internal control reported for major federal programs?	No
(d) (1) (v)	Type of Major Programs' Compliance Opinion	Unqualified
(d) (1) (vi)	Are there any reportable findings under Section .510?	No
(d) (1) (vii)	Major Programs (list):	Title I, CFDA # 84.010
(d) (1) (viii)	Dollar Threshold: Type A/B Programs	Type A: > \$300,000  Type B: All others
(d)(1)(ix)	Low Risk Auditee?	Yes

## 2. FINDINGS RELATED TO THE FINANCIAL STATEMENTS REQUIRED TO BE REPORTED IN ACCORDANCE WITH GAGAS

None were noted.

#### 3. FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS

None were noted.



# Comprehensive Annual Financial Report

For the Year Ended June 30, 2012



## **HOPEACADEMIES**

There is HOPE for every child

Hope Academy Northcoast Campus

Cleveland, Ohio

# Hope Academy Northcoast Campus Cleveland, Ohio

**Comprehensive Annual Financial Report For the Year Ended June 30, 2012** 

Prepared by Brian G. Adams MBA, CMA, CFM, CrFA

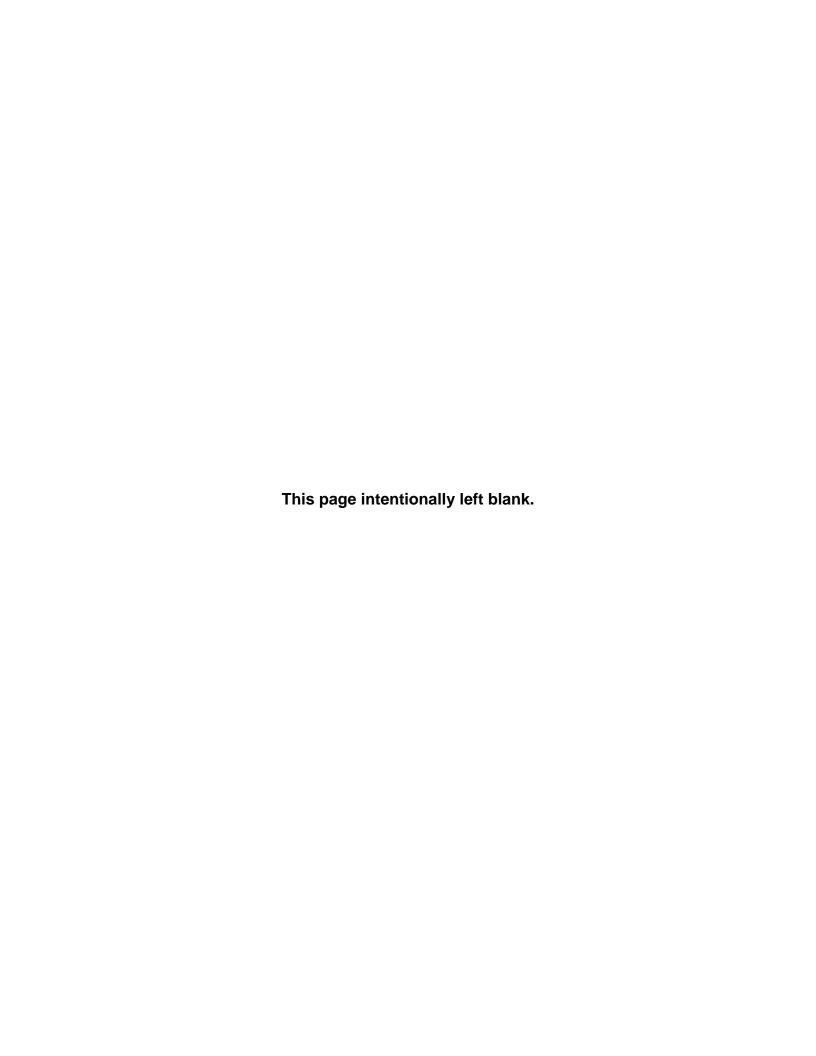
#### HOPE ACADEMY NORTHCOAST CAMPUS CUYAHOGA COUNTY, OHIO COMPREHENSIVE ANNUAL FINANCIAL REPORT FOR THE YEAR ENDED JUNE 30, 2012

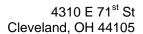
#### **TABLE OF CONTENTS**

Ittle	Page
INTRODUCTORY SECTION	
Letter of Transmittal	i
Board of Directors	iv
Organizational Chart	v
Government Finance Officers Association Certificate	vi
FINANCIAL SECTION	
Independent Auditor's Report	1
Management's Discussion and Analysis	3
Basic Financial Statements:	
Statement of Net Assets	7
Statement of Revenues, Expenses, and Changes in Net Assets	8
Statement of Cash Flows	9
Notes to the Basic Financial Statements	11
STATISTICAL TABLES	
Operating Expenses by Category - Last Ten Fiscal Years	24
Operating and Non-Operating Revenues - Last Ten Fiscal Years	25
Full Time Equivalent (FTE) Enrollment - Last Ten Fiscal Years	26
Grant Revenues by Source - Last Ten Fiscal Years	27
Net Assets - Last Ten Fiscal Years	28
State Basic Aid - Per Pupil Funding Amount - Last Ten Fiscal Years	29
Student Population by Resident District - 2012 Fiscal Year	30
Miscellaneous Statistics	31



Introductory Section







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December 12, 2012

Hope Academy Northcoast Campus Members of the Board of Directors

We are pleased to present the Comprehensive Annual Financial Report (CAFR) of the Hope Academy Northcoast Campus (the School) for the fiscal year ended June 30, 2012. The CAFR is designed to assist and guide the reader in understanding its contents. The report consists of three major sections:

<u>Introductory Section</u> The Introductory Section includes the Transmittal Letter, a list of our Board members, an organizational chart, and GFOA Certificate of Achievement.

<u>Financial Section</u> The Financial Section consists of the Independent Auditor's Report, Management's Discussion and Analysis, and the Basic Financial Statements as well as the Notes to the Basic Financial Statements that provide an overview of the School's financial position and operating results.

<u>Statistical Section</u> The Statistical Section includes selected financial and demographic information about the School on a multi-year basis.

The School's management is responsible for the reliability of the data presented and the completeness of the presentation, including all disclosures. To the best of our knowledge, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of the School. All disclosures necessary to enable the reader to gain an understanding of the School's financial activities have been included.

Further, the School has established a comprehensive framework of internal controls that is designed to compile sufficient reliable information for the preparation of its financial statements in accordance with generally accepted accounting principles (GAAP). Because the cost of internal controls should not outweigh their benefits, the School's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatements.

Ohio law requires independent audits be performed on all financial operations of the School either by the Auditor of State or an independent public accounting firm in accordance with generally accepted accounting principles (GAAP) and generally accepted auditing standards (GAAS). Rea & Associates, Inc. rendered an opinion on the School's financial statements as of June 30, 2012, and the Independent Auditor's Report on the Basic Financial Statements is included in the Financial Section herein.

As required by GASB Statement No. 34, "Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments," management is also responsible for preparing a discussion and analysis of the School. This Letter of Transmittal is designed to complement the Management's Discussion and Analysis and should be read in conjunction with it. This discussion follows the Independent Auditor's Report and provides an assessment of the School's finances for fiscal year 2012 and the outlook for the future.

Hope Academy Northcoast Campus Letter of Transmittal Page 2

#### Profile of the Government

Ohio charter schools began operating after the passage of a 1997 State law. Charter schools, commonly referred to as "community schools" in Ohio, are public, non-profit, non-sectarian schools established to operate independently of any School District. These schools also are exempt from many of the education laws of the State allowing them to bring innovation and efficiency to the traditional education model. More importantly, the passage of this law made the concept of school choice a reality in Ohio. As required by law, each of these community schools must have a sponsor. Effective July 1, 2005, the School entered into a contract with a sponsor, St. Aloysius Orphanage. St. Aloysius Orphanage provides oversight and advisory services to 46 community schools throughout the State serving over 10,000 children.

Hope Academy Northcoast Campus is an elementary school offering grades K-8. The School, which first opened its doors in August of 2002, is located in Cleveland, Ohio and is run by a five member Board of Directors. The School has contracted with HA Northcoast, LLC, a subsidiary of White Hat Management, LLC, to operate the School on a day-to-day basis. White Hat Management is a national leader in professional education management that operates 33 schools in three states under the auspices of three separate educational ventures. The Company has managed the School since its inception.

#### **Economic Issues**

Since the enactment of community school legislation, the School has been funded solely on the per pupil funding set forth by State of Ohio (see Statistical Section for historical funding levels). Historically, the School has seen an increase in the base level per pupil funding amount. However, this amount is still less than the amount that traditional school districts in the State receive per pupil, primarily because community schools are not authorized by statute to levy taxes in the communities that they operate in. By comparison, the Cleveland Municipal School District receives over \$18,000 in average per pupil funding from all sources whereas the School (which is also located in the City of Cleveland) receives only \$9,644 from all sources. These disparities in funding are, in part, the reason why contracting with a professional educational management firm like White Hat Management was an attractive option. By managing multiple schools, the Company is able to gain operational efficiencies that are more difficult to achieve in a stand-alone school. In November 2005, the School renewed its management agreement with White Hat and its affiliates. (See Note 7 for a full description of services provided by the Company.)

As discussed later, the School was funded on 279 full-time equivalent students for fiscal year 2012. As of the date of this letter, it is expected that the School will maintain that enrollment with the possibility of a slight decline consistent with declines seen in other Hope Academies throughout the State. Obviously, any decline in enrollment would have a direct corresponding impact to current year revenues.

As a result of legislative changes, management companies that operate schools in the State of Ohio are required to provide more disclosure on how monies paid by the School to the company are spent. Auditor of State Bulletin No. 2004-009 provided the guidelines of how management companies are expected to comply with this provision and Note 8 to the basic financial statements under the Financial Section includes the required information for fiscal year ended June 30, 2012.

Hope Academy Northcoast Campus Letter of Transmittal Page 3

#### Awards and Acknowledgements

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Hope Academy Northcoast Campus for its CAFR for the year ended June 30, 2011. The School has received the award annually since 2004. The School was also acknowledged by the Ohio Department of Education as being one of the first community schools in the State to ever receive such an award. The Certificate of Achievement is a prestigious national award, recognizing conformance with the highest standards for preparation of state and local government financial reports.

In order to be awarded a Certificate of Achievement, a government unit must publish an easily readable and effectively organized CAFR, whose contents conform to program standards. The CAFR must satisfy both generally accepted accounting principles and applicable legal requirements. A Certificate of Achievement is valid for a period of one year only. We believe our current report, which is included herein, will conform to the high standards required by the Certificate of Achievement program.

The Comprehensive Annual Financial Report was prepared by the fiscal management team for the School. Their commitment to this process has helped to make this report possible. We would also like to thank Mr. King and other members of the Board of Directors and Finance Committee for their support in this endeavor. It is truly appreciated.

Finally, we would like to thank our School community for entrusting us with the education of your children. You are the reason we are here. We are committed to bettering our students, their parents, and the communities we serve by providing the very best alternative in public education.

Sincerely,

Brian G. Adams MBA, CMA, CFM, CrFA Fiscal Officer/Internal Auditor

Hope Academy Northcoast Campus

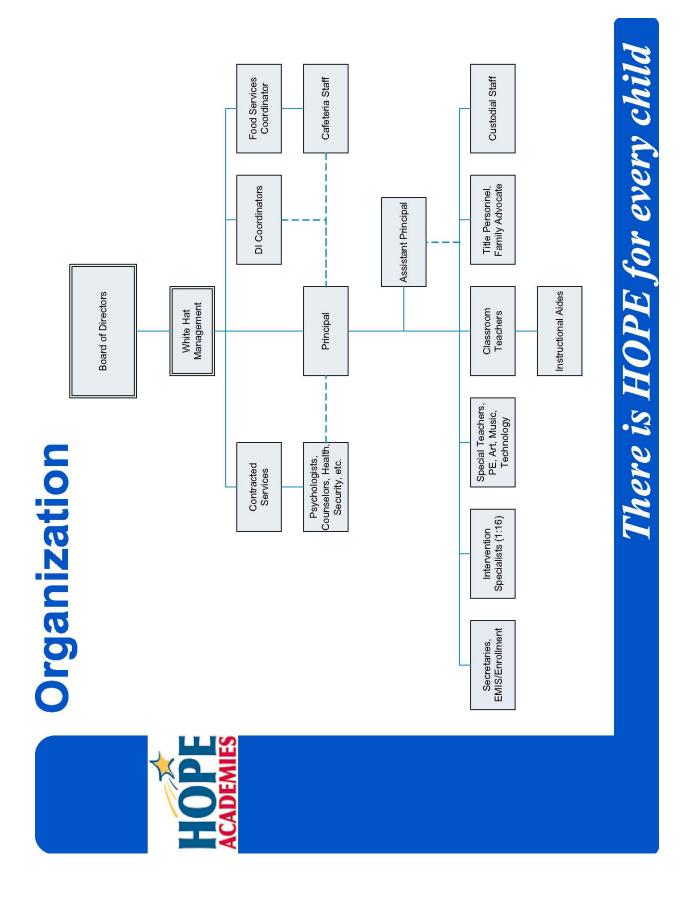
Clifford King

President, Board of Directors

Hope Academy Northcoast Campus

#### Hope Academy Northcoast Campus Board of Directors June 30, 2012

Clifford King	Board President
Prince Meredith	Board Member
Brenda Dixon	Board Member
Dorothy Curtis	Board Member
Elaine Vance Hill	Board Member



## Certificate of Achievement for Excellence in Financial Reporting

Presented to

Hope Academy Northcoast Campus Ohio

For its Comprehensive Annual Financial Report for the Fiscal Year Ended June 30, 2011

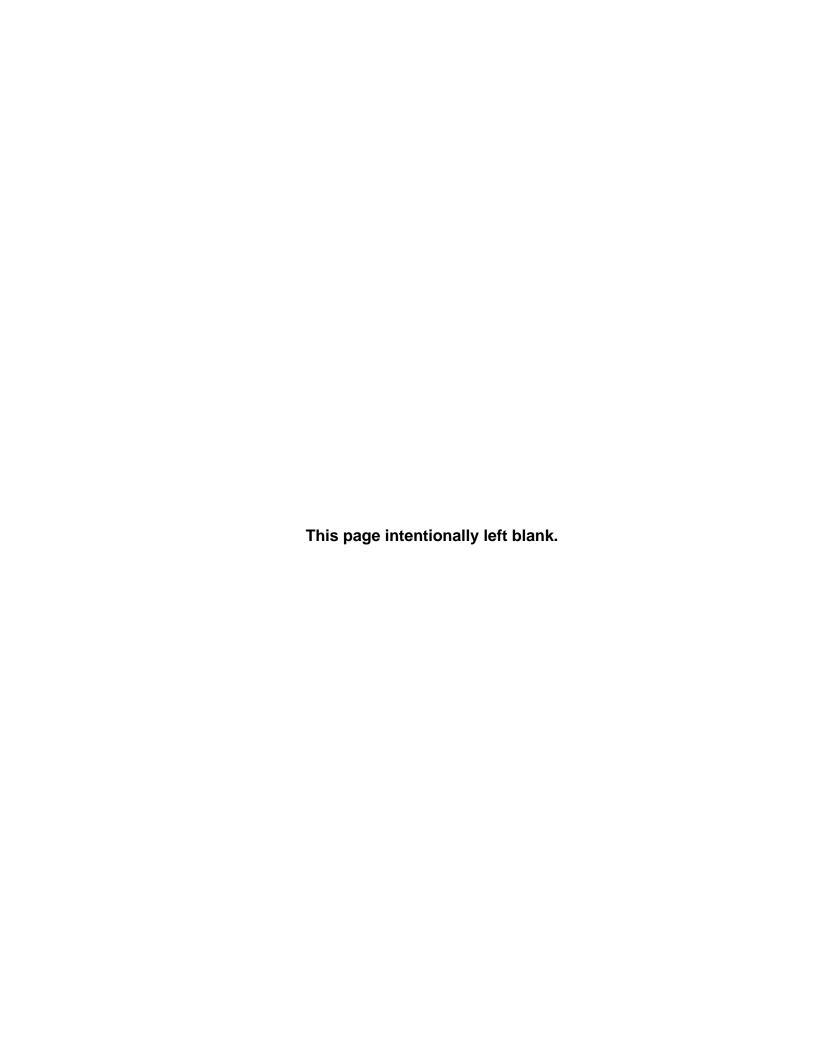
A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.

OF THE UNITED STATES
AND CANABA CORPORATION SEAT STATES
OFFICASO

Fresident

Executive Director

## **Financial Section**





December 12, 2012

To the Board of Directors Hope Academy Northcoast Campus 4310 East 71<sup>st</sup> Street Cleveland, OH 44105

#### INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying financial statements of the Hope Academy Northcoast Campus, Cuyahoga County, Ohio (the School), as of and for the year ended June 30, 2012, which collectively comprise the School's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the School's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the School, as of June 30, 2012, and the respective changes in financial position and cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 12, 2012, on our consideration of the School's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis information on pages 3 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Government Accounting Standards Board, who considers it to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements,

Hope Academy Northcoast Campus Independent Auditor's Report Page 2

and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the School's basic financial statements. The introductory and statistical sections are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

Lea & Casociates, Inc.

The discussion and analysis of the Hope Academy Northcoast Campus' (the School) financial performance provides an overall review of the School's financial activities for the fiscal year ended June 30, 2012. The intent of this discussion and analysis is to look at the School's financial performance as a whole; readers should also review the transmittal letter, the basic financial statements, and the notes to the basic financial statements to enhance their understanding of the School's financial performance.

The Management's Discussion and Analysis (MD&A) is an element of the reporting model adopted by the Governmental Accounting Standards Board (GASB) in their Statement No. 34 Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments issued June 1999. Certain comparative information between the current year and the prior year is required to be presented in the MD&A.

#### **Financial Highlights**

- In total, net assets decreased \$41,316, which represents a 24 percent decrease from 2011. This decrease is due to the depreciation of capital assets and the spending of supplemental educational services.
- Total assets decreased \$11,589, which represents a 4.4 percent decrease from 2011. This was primarily due to depreciation of capital assets and reduction in cash for operating expenses.
- Liabilities increased \$29,727, which represents a 32.4 percent increase from 2011. The increase in liabilities is a direct primarily due to an increase in continuing fees payable and grant funding payable.

#### **Using this Financial Report**

This report consists of three parts: the MD&A, the basic financial statements, and notes to those statements. The basic financial statements include a Statement of Net Assets, a Statement of Revenues, Expenses, and Changes in Net Assets, and a Statement of Cash Flows.

The School uses enterprise presentation for all of its activities.

#### **Statement of Net Assets**

The Statement of Net Assets answers the question of how the School did financially during 2012. This statement includes all assets and liabilities, both financial and capital as well as short-term and long-term, using the accrual basis of accounting and economic resources focus, which is similar to the accounting used by most private-sector companies. This basis of accounting takes into account all revenues and expenses during the year, regardless of when the cash is received or paid.

Table 1 provides a summary of the School's net assets for fiscal years 2012 and 2011.

## (Table 1) Statement of Net Assets

	2012	2011
Assets		
Current Assets	\$178,193	\$157,770
Non-Current Assets	74,286	106,298
Total Assets	252,479	264,068
Liabilities		
Current Liabilities	121,499	91,772
Net Assets		
Investment in Capital Assets	74,286	106,298
Unrestricted	56,694	65,998
Total Net Assets	\$130,980	\$172,296

Total assets decreased \$11,589, which represents a 4.4 percent decrease from 2011. This was primarily due to depreciation of capital assets and reduction in cash for operating expenses. Liabilities increased \$29,727, which represents a 32.4 percent increase from 2011. The increase in liabilities is a direct primarily due to an increase in continuing fees payable and grant funding payable.

#### Statement of Revenues, Expenses, and Changes in Net Assets

Table 2 shows the changes in net assets for fiscal years 2012 and 2011, as well as a listing of revenues and expenses. This change in net assets is important because it tells the reader that, for the School as a whole, the financial position of the School has improved or diminished. The cause of this may be the result of many factors, some financial and some not. Non-financial factors include the current laws in Ohio restricting revenue growth, facility conditions, required educational programs, and other factors.

## (Table 2) Change in Net Assets

	2012	2011
OPERATING REVENUES		
State Aid	\$ 2,078,946	\$ 1,884,480
NON-OPERATING REVENUE		
Grants	609,436	891,883
Interest Income	267	375
Miscellaneous	2,113	2,000
Total Revenues	2,690,762	2,778,738
EXPENSES		
Purchased Services: Management Fees	1,933,420	1,753,070
Purchased Services: Grant Programs	568,949	858,207
Instructional Services	40,463	33,676
Supplemental Education Services	11,418	44,173
Sponsorship Fees	51,942	37,613
Legal	14,898	16,662
Auditing and Accounting	32,438	27,696
Insurance	1,435	1,461
Board of Education	11,594	5,029
Depreciation	32,012	34,618
Other	33,509	4,331
Total Expenses	2,732,078	2,816,536
	•	•
Change in Net Assets	\$ (41,316)	\$ (37,798)

The primary reason for the decrease in overall revenues from 2011 was the decrease in federal revenues from the federal stimulus program. The School's most significant expenses, "Purchased Services – Grant Programs" decreased as well because of the management agreement in place between the School and WHLS. As stated previously, the agreement provides that specific percentages of the revenues received by the School will be paid to WHLS to fund operations (See Notes to the Basic Financial Statements, Note 7).

#### **Budgeting Highlights**

Unlike other public schools located in the State of Ohio, community schools are not required to follow budgetary provisions set forth in Ohio Rev. Code Chapter 5705, unless specifically provided in the community school's contract with its Sponsor. The contract between the School and its Sponsor does prescribe a budgetary process. The School has developed a one year spending plan and a five-year projection that is reviewed periodically by the Board of Directors. The five-year projections are also submitted to the Sponsor and the Ohio Department of Education.

#### **Capital Assets**

At the end of fiscal year 2012, the School had \$74,286, invested in capital assets, which represented a decrease of \$32,012 from 2011 as shown below:

## (Table 3) Capital Assets (Net of Depreciation)

	2012		 2011	
Equipment	\$	2,593	\$	3,889
Leasehold Improvements		71,693		102,409
Totals	\$	74,286	\$	106,298

For more information on capital assets, see Note 5 in the Notes to the Basic Financial Statements.

#### **Current Financial Issues**

The Hope Academy Northcoast Campus received revenue for 279 students in 2012 (an increase from 2011 of 6) and continues to enroll students on a daily basis. State law governing community schools allows for the School to have open enrollment across traditional school district boundaries. The School receives its support almost entirely from State Aid. Per pupil revenue from State Aid for the School averaged \$7,451 in fiscal year 2012. The School receives additional revenues from grant subsidies.

On July 1, 2005, the School contracted with the Saint Aloysius Orphanage (SAO) as its sponsor. State law allows sponsors to assess the schools up to 3 percent of State revenues as an oversight fee. In June 2010, the School extended its contract with SAO through June 30, 2013. SAO was paid Two Percent (2%) for the time period of July 1, 2010, through June 30, 2011, Two and a half Percent (2.5%) for the time period of July 1, 2011, through June 30, 2012 and Three Percent (3%) for the remainder of the contractual period of all funds received by the School from the State of Ohio.

#### **Contacting the School's Financial Management**

This financial report is designed to provide our readers with a general overview of the School's finances and to show the School's accountability for the money it receives. If you have questions about this report or need additional information, contact Brian G. Adams, Fiscal Officer for the Hope Academy Northcoast Campus, 65 E. Wilson Bridge Road, Worthington, OH 43085 or e-mail at badams@ocscltd.com.

#### HOPE ACADEMY NORTHCOAST CAMPUS CUYAHOGA COUNTY, OHIO STATEMENT OF NET ASSETS JUNE 30, 2012

#### **ASSETS**

Current Assets	
Cash and Cash Equivalents	\$ 81,794
Grants Receivable	96,399
Total Current Assets	 178,193
Nancurrent Assats	
Noncurrent Assets	74.000
Depreciable Capital Assets, net	 74,286
Total Assets	252,479
LIABILITIES	
Current Liabilities	
Accounts Payable	12,663
Grants Funding Payable	95,432
Continuing Fees Payable	1,895
Sponsor Fee Payable	10,341
Payable to Schools	 1,168
Total Current Liabilities	121,499
Total Liabilities	121,499
NET ACCETO	
NET ASSETS	
Investment in Capital Assets	74,286
Unrestricted	 56,694
Total Net Assets	\$ 130,980

See accompanying notes to the basic financial statements

#### HOPE ACADEMY NORTHCOAST CAMPUS CUYAHOGA COUNTY, OHIO STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE FISCAL YEAR ENDED JUNE 30, 2012

#### **OPERATING REVENUES**

State Aid	\$ 2,078,946
ODED ATIMO EVDENOTO	
OPERATING EXPENSES	4 000 400
Purchased Services: Management Fees	1,933,420
Purchased Services: Grant Programs	568,949
Instructional Services	40,463
Supplemental Education Services	11,418
Sponsorship Fees	51,942
Legal	14,898
Auditing and Accounting	32,438
Insurance	1,435
Board of Education	11,594 32,012
Depreciation Miscellaneous	
Miscellatieous	 3,509
Total Operating Expenses	2,702,078
Operating Loss	 (623,132)
NON-OPERATING REVENUE	
Grants	609,436
Interest Income	267
Legal Settlements	(30,000)
Miscellaneous	 2,113
Total Non-Operating Revenue	581,816
Total Non-Operating Revenue	 301,010
Change in Net Assets	(41,316)
Net Assets Beginning of Year	 172,296
Net Assets End of Year	\$ 130,980

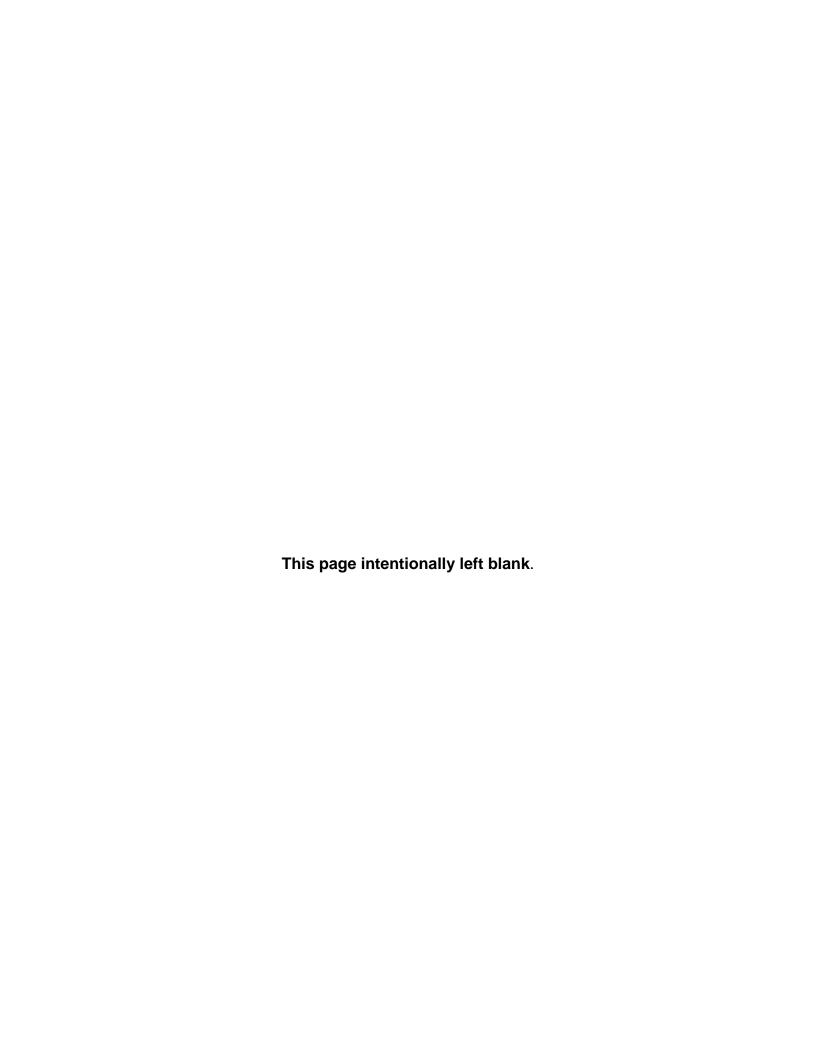
See accompanying notes to the basic financial statements

# HOPE ACADEMY NORTHCOAST CAMPUS CUYAHOGA COUNTY, OHIO STATEMENT OF CASH FLOWS FOR THE FISCAL YEAR ENDED JUNE 30, 2012

# INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

CASH FLOWS FROM OPERATING ACTIVITIES	Ф 0 0 <b>7</b> 0 040
Cash Received from State of Ohio Cash Payments to Suppliers for Goods and Services	\$ 2,078,946 (2,638,339)
Net Cash Used For Operating Activities	(559,393)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES Cash Received from Grants	596,547
Cash Payments for Legal Settlements Miscellaneous Cash Receipts	(30,000) 2,113
Net Cash Provided by Noncapital Financing Activities	568,660
CASH FLOWS FROM INVESTING ACTIVITIES	
Cash Received from Interest on Investments	267
Net Increase in Cash and Cash Equivalents	9,534
Cash and Cash Equivalents Beginning of Year	72,260
Cash and Cash Equivalents End of Year	\$ 81,794
Cash and Cash Equivalents End of Year  RECONCILIATION OF OPERATING LOSS TO NET  CASH USED FOR OPERATING ACTIVITIES	\$ 81,794
RECONCILIATION OF OPERATING LOSS TO NET	\$ 81,794 \$ (623,132)
RECONCILIATION OF OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES	
RECONCILIATION OF OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Operating Loss ADJUSTMENTS TO RECONCILE OPERATING LOSS TO NET	
RECONCILIATION OF OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Operating Loss  ADJUSTMENTS TO RECONCILE OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES	\$ (623,132)
RECONCILIATION OF OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Operating Loss  ADJUSTMENTS TO RECONCILE OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Depreciation  Changes in Assets and Liabilities: Accounts Receivable	\$ (623,132) 32,012 2,000
RECONCILIATION OF OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Operating Loss  ADJUSTMENTS TO RECONCILE OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Depreciation  Changes in Assets and Liabilities: Accounts Receivable Accounts Payable	\$ (623,132) 32,012 2,000 4,584
RECONCILIATION OF OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Operating Loss  ADJUSTMENTS TO RECONCILE OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Depreciation  Changes in Assets and Liabilities: Accounts Receivable Accounts Payable Grants Payable	\$ (623,132) 32,012 2,000 4,584 24,280
RECONCILIATION OF OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Operating Loss  ADJUSTMENTS TO RECONCILE OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Depreciation  Changes in Assets and Liabilities: Accounts Receivable Accounts Payable	\$ (623,132) 32,012 2,000 4,584
RECONCILIATION OF OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Operating Loss  ADJUSTMENTS TO RECONCILE OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES Depreciation  Changes in Assets and Liabilities: Accounts Receivable Accounts Payable Grants Payable Continuing Fees Payable	\$ (623,132) 32,012 2,000 4,584 24,280 1,895

See accompanying notes to the basic financial statements



#### 1. DESCRIPTION OF THE SCHOOL AND REPORTING ENTITY

Hope Academy Northcoast Campus (the School) is a state nonprofit corporation established pursuant to Ohio Rev. Code Chapters 3314 and 1702 to maintain and provide a school exclusively for any educational, literary, scientific, and related teaching service. The School, which is part of the State's education program, is independent of any school district. The School may sue and be sued, acquire facilities as needed, and contract for any services necessary for the operation of the School.

The School contracts with HA Northcoast, LLC, a Nevada limited liability company, for most of its functions. WHLS of Ohio, LLC, a Nevada limited liability company ("WHLS") d/b/a White Hat Management Company, is the sole member of HA Northcoast, LLC and is the entity with which the School's board interacts regarding day-to-day operations (see note 7 for details).

The School was originally approved for operation under contract with the Ohio State Board of Education for a period of five years from May 16, 2000, through June 30, 2005. Effective July 1, 2005, House Bill 364 required schools sponsored by the Ohio Department of Education to have new sponsorship in place by June 30, 2005. The School signed a contract with a sponsor, Saint Aloysius Orphanage (Sponsor), to operate for a period from July 1, 2005, through June 30, 2010. In June 2010, the school signed a new 3-year agreement for services.

The School operates under a self-appointing, five-member Board of Directors (the Board). The School's Code of Regulations specify that vacancies that arise on the Board will be filled by the appointment of a successor director by a majority vote of the then existing directors. The Board is responsible for carrying out the provisions of the contract with the Sponsor, which include but are not limited to, state-mandated provisions regarding student population, curriculum, academic goals, performance standards, admission standards, and qualifications of teachers. The facility is staffed with teaching personnel employed by WHLS who provide services to 279 students.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The basic financial statements of the School have been prepared in conformity with generally accepted accounting principles as applied to governmental nonprofit organizations. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The School also applies Financial Accounting Standards Board (FASB) statements and interpretations issued on or before November 30, 1989, provided they do not conflict with GASB pronouncements. The School does not apply FASB statements and interpretations issued after November 30, 1989. The more significant of the School's accounting policies are described below.

#### A. Basis of Presentation

The School's basic financial statements consist of a Statement of Net Assets, a Statement of Revenues, Expenses, and Changes in Net Assets, and a Statement of Cash Flows. Enterprise fund reporting focuses on the determination of the change in net assets, financial position, and cash flows.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### A. Basis of Presentation (Continued)

Auditor of State of Ohio Bulletin No. 2000-005 requires the presentation of all financial activity to be reported within one enterprise fund for year-end reporting purposes. Enterprise accounting is used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent is that the costs (expenses) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

#### B. Measurement Focus and Basis of Accounting

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. Enterprise accounting uses a flow of economic resources measurement focus. With this measurement focus, all assets and all liabilities are included on the Statement of Net Assets. Operating statements present increases (i.e., revenues) and decreases (i.e., expenses) in total net assets. The accrual basis of accounting is utilized for reporting purposes. Revenues are recognized when they are earned and expenses are recognized when they are incurred.

#### C. Budgetary Process

Unlike traditional public schools located in the State of Ohio, community schools are not required to follow budgetary provisions set forth in Ohio Rev. Code Section 5705, unless specifically provided in the School's contract with its Sponsor. The contract between the School and its Sponsor requires a detailed school budget for each year of the contract. In addition, the Board adopted an operating budget at the beginning of fiscal year 2012. However, the budget does not have to follow the provisions of Ohio Rev. Code Section 5705, except for section 5705.391 as it relates to five-year forecasts.

#### D. Cash and Cash Equivalents

All cash received by the School is maintained in a demand deposit account, certificates of deposit, a money market account, and STAROhio. For purposes of the Statement of Cash Flows and for presentation on the Statement of Net Assets, investments with an original maturity of three months or less at the time they are purchased are considered to be cash equivalents. Investments with an initial maturity of more than three months are reported as "Investments." During fiscal year 2012, investments were limited to the State Treasurer's Investment Pool (STAROHio). STAROhio is an investment pool managed by the State Treasurer's Office, which allows governments within the State to pool their funds for investment purposes. STAROhio is not registered with the SEC as an investment company, but does operate in a manner consistent with Rule 2a7 of the Investment Company Act of 1940. Investments in STAROhio are valued at STAROhio's share price, which is the price the investment could be sold for on June 30, 2012.

#### E. Intergovernmental Revenues

The School currently participates in the State Foundation Program, the State Disadvantaged Pupil Impact Aid (DPIA) Program, and the State Special Education Program, which are reflected under "State Aid" on the Statement of Revenues, Expenses and Changes in Net Assets. Revenues received from these programs are recognized as operating revenues in the accounting period in which all eligibility requirements have been met.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### E. Intergovernmental Revenues (Continued)

Non-exchange transactions, in which the School receives value without directly giving equal value in return, include grants, entitlements, and contributions. Grants, entitlements, and contributions are recognized as non-operating revenues in the accounting period in which all eligibility requirements have been met.

Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the fiscal year when use is first permitted; matching requirements, in which the School must provide local resources to be used for a specified purpose; and expenditure requirements, in which the resources are provided to the School on a reimbursement basis. Amounts received under the above programs for the 2012 school year totaled \$2,688,382.

#### F. Capital Assets and Depreciation

For purposes of recording capital assets, the Board has a capitalization threshold of \$5,000.

The capital assets are recorded on the accompanying Statement of Net Assets at cost, net of accumulated depreciation in the amount of \$74,286. Depreciation is computed by the straight-line method over five years for "Equipment," three years for "Computers and Software," and five to twenty years for "Leasehold Improvements."

Aside from those mentioned above, the School has no other capital assets, as the School operates under a management agreement with WHLS. (See Note 7)

#### G. Use of Estimates

In preparing the financial statements, management is sometimes required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### H. Net Assets

Net assets represent the difference between assets and liabilities. Net assets consist of capital assets, net of accumulated depreciation, and unrestricted net assets.

#### I. Operating Revenues and Expenses

Operating revenues are those revenues that are generated directly from the School's primary activities. For the School, these revenues are primarily State Aid payments. Operating expenses are necessary costs incurred to provide the goods and services that are the primary activities of the School. Revenues and expenses not meeting this definition are reported as non-operating.

#### 3. DEPOSITS AND INVESTMENTS

#### A. Deposits with Financial Institutions

At June 30, 2012, the carrying amount of all School deposits was \$76,407, and its bank balance was \$76,407. Based on the criteria described in GASB Statement No. 40, "<u>Deposits and Investment Risk Disclosures</u>", as of June 30, 2012, the School's bank balance of \$76,407 was covered by the Federal Deposit Insurance Corporation.

Custodial credit risk is the risk that, in the event of bank failure, the School's deposits may not be returned. All deposits are collateralized with eligible securities in amounts equal to at least 105 percent of the carrying value of the deposits. Such collateral, as permitted by the Ohio Revised Code, is held in single financial institution collateral pools at Federal Reserve Banks, or at member banks of the federal reserve system, in the name of the respective depository bank and pledged as a pool of collateral against all of the public deposits it holds or as specific collateral held at the Federal Reserve Bank in the name of the School.

#### B. Investments

As of June 30, 2012, the School had the following investments and maturities:

		Investment Maturities				
	Balance at	6 months	7 to 12	Greater than		
Investment Type	Fair Value	or less	months months	12 months		
STAROhio	\$5.387	\$5.387	\$ -	\$ -		

Interest Rate Risk: As a means of limiting its exposure to fair value losses arising from rising interest rates and according to state law, the School's investment policy limits investment portfolio maturities to five years or less.

Credit Risk: The School's investments at June 30, 2012, in StarOhio are rated AAA by Standard & Poor's. Investments in Star Ohio are rated AAAm by Standard & Poor's. The weighted average maturity of the portfolio held by StarOhio as of June 30, 2012 is 53 days.

Concentration of Credit Risk: The School places no limit on the amount that may be invested in any one issuer. The following table includes the percentage of each investment type held by the School at June 30, 2012:

Investment Type	<u>Fair Value</u>	Percent to Total
STAROhio	\$5,387	100.00

#### 4. GRANTS FUNDING RECEIVABLE/PAYABLE

The School has recorded "Grants Funding Receivable" in the amount of \$96,399 to account for the remainder of State and Federal awards allocated to the School, but not received as of June 30, 2012.

Additionally, under the terms of the management agreement (See Note 7), the School has recorded "Grants Funding Payable" to WHLS in the amount of \$95,432 for 100 percent of any State and Federal monies uncollected or unpaid to WHLS as of June 30, 2012.

#### 5. CAPITAL ASSETS AND DEPRECIATION

For the year ended June 30, 2012, the School's capital assets consisted of the following:

	Balance		_	Balance
Capital Assets Being Depreciated	6/30/2011	<u>Additions</u>	<b>Deletions</b>	6/30/2012
Equipment	\$ 45,571	\$ -	\$ -	\$ 45,571
Computers and Software	7,250	-		7,250
Leasehold Improvements	307,163			307,163
Total Assets Being Depreciated	359,984			359,984
Less: Accumulated Depreciation			-	
Equipment	(41,682)	(1,296)	-	(42,978)
Computers and Software	(7,250)	-		(7,250)
Leasehold Improvements	(204,754)	(30,716)		(235,470)
Total Accumulated Depreciation	(253,686)	(32,012)		(285,698)
TOTAL CAPITAL ASSETS BEING DEPRECIATED, NET	\$106,298	\$(32,012)	\$ -	\$ 74,286

#### 6. RISK MANAGEMENT

**Property and Liability** - The School is exposed to various risks of loss related to torts; theft, or damage to, or destruction of assets; errors and omissions; injuries to employees; and natural disasters. As part of its management agreement with WHLS, WHLS has contracted with an insurance company for property and general liability insurance pursuant to the Management Agreement (See Note 7). There was no significant reduction in insurance coverage from the prior year and claims have not exceeded insurance coverage over the past three years.

**Director and Officer** - Coverage has been purchased by the School with a \$1,000,000 aggregate limit and a \$2,500 deductible.

#### 7. AGREEMENT WITH WHLS

Effective November 1, 2005, the School entered into a multi-year Management Agreement (Agreement) with WHLS (through its subsidiary HA Northcoast, LLC), which is an educational consulting and management company. The Agreement's term ran through June 30, 2008, was renewed for two year term ending on June 30, 2010. In June 2010, the school signed a new 3 year agreement for services. Substantially all functions of the School have been contracted to WHLS. WHLS is responsible and accountable to the School's Board of Directors for the administration and day-to-day operations. As part of the terms of this agreement, the "Continuing Fee" percentage of the School is 93 percent. "Continuing Fees" are defined in the Agreement as, "...the revenue per student received by the School from the State of Ohio Department of Education pursuant to Title 33 and other provisions of the Ohio Revised Code...". With regard to grant funding, the agreement reads as follows: "Federal Title Programs, lunch programs revenue, and other such federal, state, and local government grant funding designated to compensate the school for the education of its students shall be fully paid to the Company." The continuing fee is paid to WHLS based on the previous month's qualified gross revenues". As such, WHLS receives 93 percent of "State Aid" (see note 2 E) and 100 percent of all other federal, state, and local grants. The School retains 4 percent of the "State Aid" as well as miscellaneous revenues generated from interest on deposits and donations.

#### 7. AGREEMENT WITH WHLS (continued)

The continuing fee is paid to WHLS based on the previous month's qualified gross revenues. The School had purchased service expenses for the year ended June 30, 2012, to WHLS of \$2,502,369 and payables to WHLS at June 30, 2012, aggregating \$95,432. WHLS is responsible for all costs incurred in providing the educational program at the School, which include but are not limited to, salaries and benefits of all personnel, curriculum materials, textbooks, library books, computers and other equipment, software, supplies, building payments, maintenance, capital, and insurance.

#### 8. MANAGEMENT COMPANY EXPENSES

For the year ended June 30, 2012, White Hat Ventures, LLC and its affiliates incurred the following expenses on- behalf of the School.

	2012
Expenses	_
Direct Expenses:	
Salaries & wages	\$ 872,555
Employees' benefits	334,506
Professional & technical services	385,942
Property services	211,687
Travel	3,432
Communications	2,012
Utilities	52,077
Books, periodicals, & films	47,798
Food & Related Supplies	93,244
Other supplies	51,090
Depreciation	16,783
Other direct costs	62,034
Indirect Expenses:	
Overhead	 255,433
Total Expenses	\$ 2,388,593

Overhead charges are assigned to the School based on a percentage of revenue. These charges represent the indirect cost of services provided in the operation of the School. Such services include but are not limited to, facilities management, equipment, operational support services, management and management consulting, board relations, human resources management, training and orientation, financial reporting and compliance, purchasing and procurement, education services, technology support, and marketing and communications.

#### 9. DEFINED BENEFIT PENSION PLANS

The School has contracted with WHLS to provide employee services and to pay those employees. However, these contract services do not relieve the School of the obligation for remitting pension contributions. The retirement systems consider the School as the Employer-of-Record and the School ultimately responsible for remitting retirement contributions to each of the systems noted below: (See Note 7)

#### 9. DEFINED BENEFIT PENSION PLANS (continued)

#### A. School Employees Retirement System

<u>Plan Description</u> – WHLS, on behalf of the School, contributes to the School Employees Retirement System (SERS), a cost-sharing multiple employer pension plans. SERS provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to plan members and beneficiaries. Authority to establish and amend benefits is provided by Chapter 3309 of the Ohio Revised Code. SERS issues a publicly available, stand-alone financial report that includes financial statements and required supplementary information. That report may be obtained by contacting School Employees Retirement System, 300 East Broad Street, Suite 100, Columbus, Ohio 43215-3746, or by calling toll free 1-800-878-5853. It is also posted at the SERS' website at www.ohsers.org under Employer/ Audit Resources.

<u>Funding Policy</u> - Plan members are required to contribute 10 percent of their annual covered salary and the WHLS is required to contribute 14 percent of annual covered payroll. The contribution requirements of plan members and employers are established and may be amended by the SERS' Retirement Board up to a statutory maximum amount by the SERS' Retirement Board. The Retirement Board acting with the advice of the actuary, allocates the employer contribution rate among four of the funds (Pension Trust Fund, Death Benefit Fund, Medicare B and Health Care Fund) of the System. For the fiscal year ending June 30, 2012, the allocation to pension and death benefits is 12.70 percent. The remaining 1.30 percent of the 14 percent employer contribution rate is allocated to the Health Care and Medicare B Funds. WHLS contributions to SERS for the year ended June 30, 2012, 2011, and 2010 were \$34,774, \$34,255, and \$49,913, respectively, which equaled the required contributions each year.

#### B. State Teachers Retirement System

<u>Plan Description</u> — WHLS, on behalf of the School, contributes to the State Teachers Retirement System of Ohio (STRS Ohio), which is a cost-sharing, multiple-employer public employee retirement system. STRS Ohio provides retirement and disability benefits to members and death and survivor benefits to beneficiaries. STRS Ohio issues a stand-alone financial report, which may be obtained by writing to STRS Ohio, 275 East Broad Street, Columbus, Ohio 43215-3771, by calling (888) 227-7877, or by visiting the STRS Ohio website at <a href="https://www.strsoh.org">www.strsoh.org</a>.

New members have a choice of three retirement plans, a Defined Benefit (DB) Plan, a Defined Contribution (DC) Plan, and a Combined Plan. The DB plan offers an annual retirement allowance based on final average salary times a percentage that varies based on years of service, or an allowance based on member's lifetime contributions and earned interest matched by STRS Ohio funds divided by an actuarially determined annuity factor. The DC Plan allows members to place all their member contributions and employer contributions equal to 10.5 percent of earned compensation into an investment account. Investment decisions are made by the member. A member is eligible to receive a retirement benefit at age 50 and termination of employment. The member may elect to receive a lifetime monthly annuity or a lump sum withdrawal. The Combined Plan offers features of both the DB Plan and the DC Plan.

In the Combined Plan, member contributions are invested by the member, and employer contributions are used to fund the defined benefit payment at a reduced level from the regular DB Plan. The DB portion of the Combined Plan payment is payable to a member on or after age 60; the DC portion of the account may be taken as a lump sum or converted to a lifetime

#### 9. DEFINED BENEFIT PENSION PLANS (Continued)

#### B. State Teachers Retirement System (Continued)

monthly annuity at age 50. Benefits are established by Chapter 3307 of the Ohio Revised Code.

A DB or Combined Plan member with five or more years credited service who becomes disabled may qualify for a disability benefit. Eligible spouses and dependents of these active members who die before retirement may qualify for survivor benefits. Members in the DC Plan who become disabled are entitled only to their account balance. If a member dies before retirement benefits begin, the member's designated beneficiary is entitled to receive the member's account balance.

<u>Funding Policy</u> - For the fiscal year ended June 30, 2012, plan members were required to contribute 10 percent of their annual covered salaries. The School was required to contribute 14 percent; 13 percent was the portion used to fund pension obligations. For fiscal year 2011 the portion used to fund pension obligations was also 13 percent. Contribution rates are established by the State Teachers Retirement Board, upon recommendations of its consulting actuary, not to exceed statutory maximum rates of 10 percent for members and 14 percent for employers. Chapter 3307 of the Ohio Revised Code provides statutory authority for member and employer contributions.

The School's required contribution for pension obligations to STRS for the fiscal years ended June 30, 2012, 2011, and 2010 were \$78,632, \$88,967, and \$95,436, respectively, of which 100% has been contributed. The above is the latest information available.

#### C. Social Security System

Effective July 1, 1991, all employees not otherwise covered by the School Employees Retirement System or the State Teachers Retirement System of Ohio have an option to choose Social Security or the School Retirement System. As of June 30, 2012, there were no members that elected Social Security. The contribution rate is 6.2 percent of wages.

#### 10. POSTEMPLOYMENT BENEFITS

#### A. School Employee Retirement Systems

In addition to a cost-sharing multiple-employer defined pension plan the School Employees Retirement System of Ohio (SERS) administers two post employment benefit plans.

#### **Medicare Part B**

Medicare B plan reimburse Medicare B premiums paid by eligible retirees and beneficiaries as set forth in Ohio Revised Code (ORC) 3309.69. Qualified benefits recipients who pay Medicare Part B premiums may apply for and receive a monthly reimbursement from SERS. The reimbursement amount is limited by statute to the lesser of the January 1, 1999 Medicare Part B premium or the current premium. The Medicare Part B premium for calendar year 2012 was \$99.90; SERS' reimbursement for retirees was \$45.50.

#### 10. POSTEMPLOYMENT BENEFITS (Continued)

#### A. School Employee Retirement Systems (Continued)

The Retirement Board, acting with the advice of the actuary, allocates a portion of the current employer contribution rate to the Medicare B Fund, For fiscal 2012, the actuarial required allocation is .75 percent. WHLS contributions for the years ended June 30, 2012, 2011, and 2010 were \$2,054, \$2,204, and \$2,968, respectively, of which 100% has been contributed.

#### **Health Care Plan**

ORC 3309.375 and 3309.69 permit SERS to offer health care benefits to eligible retirees and beneficiaries. SERS' Retirement Board reserves the right to change or discontinue any health plan or program. SERS offers several types of health plans from various vendors, including HMO's, PPO's, Medicare Advantage, and traditional indemnity plans. A prescription drug program is also available to those who elect health coverage. SERS employs two third-party administrators and a pharmacy benefit manager to manage the self-insurance and prescription drug plans, respectively.

The ORC provides the statutory authority to fund SERS' postemployment benefits through employer contributions.

The Health Care Fund was established under, and is administered in accordance with the Internal Revenue Code 105(e). Each year after the allocation for statutorily required benefits, the Retirement Board allocates the remainder of the employer 14 percent contribution to the Health Care Fund. For the year ended June 30, 2012, the health care allocation is .55 percent. An additional health care surcharge on employers is collected for employees earning less than the actuarially determined minimum compensation amount, pro-rated according to service credit earned. Statutes provides that no employer shall pay a health care surcharge greater than 2 percent of that employer's SERS-covered payroll; nor may SERS collect in aggregate more than 1.5 percent of the total statewide SERS-covered payroll for the health care surcharge. For the fiscal year June 30, 2012, the minimum compensation level was established at \$35,800. The surcharge added to the unallocated portion of the 14 percent employer contribution rate is the total amount assigned to the Health Care Fund. The Schools' contributions assigned to health care for the years ended June 30, 2012, 2011, and 2010 were \$7,947, \$9,411, and \$9,131, respectively, of which 100% has been contributed.

The SERS Retirement Board establishes the rules for the premiums paid by the retirees for health care coverage for themselves and their dependents or their surviving beneficiaries. Premiums vary depending on the plan selected, qualified years, Medicare eligibility, and retirement status.

The financial reports of SERS' Health Care and Medicare B plans are included in its *Comprehensive Annual Financial Report*. The report can be obtained by contacting SERS, 300 East Broad Street, Suite 100, Columbus, Ohio 43215-3746 or by calling toll free (800) 878-5853. It is also posted on the SERS' website <a href="www.ohsers.org">www.ohsers.org</a> under <a href="mailto:Employers/Audit">Employers/Audit</a> Resources.

#### 11. POSTEMPLOYMENT BENEFITS (Continued)

#### **B.** School Employee Retirement Systems

<u>Plan Description</u> – WHLS, on behalf of the School contributes to the cost sharing multiple employer defined benefit Health Plan administered by the State Teachers Retirement System of Ohio (STRS Ohio) for eligible retirees who participated in the defined benefit or combined pension plans offered by STRS Ohio. Benefits include hospitalization, physicians' fees, prescription drugs, and reimbursement of monthly Medicare Part B premiums. The Plan is included in the report of STRS Ohio which may be obtained by visiting <a href="www.strsoh.org">www.strsoh.org</a> or by calling (888) 227-7877.

<u>Funding Policy</u> - Ohio law authorizes STRS Ohio to offer the Plan and gives the Retirement Board authority over how much, if any, of the health care costs will be absorbed by STRS Ohio. Active employee members do not contribute to the Plan. All benefit recipients pay a monthly premium. Under Ohio law, funding for post-employment health care may be deducted from employer contributions. For 2012, STRS Ohio allocated employer contributions equal to 1 percent of covered payroll to the Health Care Stabilization Fund. The School's contributions for health care for the fiscal years ended June 30, 2012, 2011, and 2010 were \$6,049, \$6,844, and \$7,341, respectively all of which has been contributed for all fiscal years.

The above is the latest information available.

#### 11. CONTINGENCES

#### A. Grants

Amounts received from grantor agencies are subject to audit and adjustment by the grantor. Any disallowed costs may require refunding to the grantor. Amounts which may be disallowed, if any, are not presently determinable. However, in the opinion of the School, any such adjustments will not have a material adverse effect on the financial position of the School.

#### B. Full Time Equivalency

The Ohio Department of Education conducts reviews of enrollment data and full time equivalency calculations made by the School. These reviews are conducted to ensure the School is reporting accurate student enrollment data to the State, upon which state foundation funding is calculated. A review has been conducted for the 2011-2012 school year. The adjustments for FTE did not have a material effect on the accompanying financial statements presented.

The Auditor of State is currently performing a statewide review of supporting documentation for student attendance data reported to the Ohio Department of Education. The results of this review are still pending and will be reported separately to the Ohio Department of Education at a later date.

#### 11. CONTINGENCES (Continued)

#### B. Full Time Equivalency (Continued)

The School received financial assistance from federal and State agencies in the form of grants. The expenditure of funds received under these programs generally requires compliance with terms and conditions specified in the grant agreements and is subject to audit by the grantor agencies. Any disallowed claims resulting from such audits could become a liability of the General Fund or other applicable funds. This also encompasses the Auditor of State's ongoing review of student attendance data. However, the effect of any such disallowed claims on the overall financial position of the School at June 30, 2012, if applicable, cannot be determined at this time.

#### 12. FEDERAL TAX STATUS

The School was approved under § 501(c)(3) of the Internal Revenue Code as a tax exempt organization.

#### 13. SPONSORSHIP FEES

The School contracted with Saint Aloysius Orphanage (SAO) as its sponsor effective July 1, 2005. The School pays the Sponsor two and 1/2 percent of the State Aid. Total fees for fiscal year 2012 were \$51,942. In June 2010, the School extended its contract with SAO through June 30, 2013. SAO will be paid Two Percent (2%) for the time period of July 1, 2010 through June 30, 2011, Two and a half Percent (2.5%) for the time period of July 1, 2011, through June 30, 2012 and Three Percent (3%) for the remainder of the contractual period of all funds received by the School from the State of Ohio.

#### 14. PAYABLE TO SCHOOLS

The School shares costs for certain professional services with other Hope Academies and Life Skills Centers. As of June 30, 2012, the School has \$1,168 due to other schools (payable) for various payments made for these services.

#### 15. SETTLEMENT EXPENSE

In October 2007, the School filed lawsuits against Integrated Consulting Management and Community Educational Partnerships for matters related to their contracts. Both organizations have in turn countersued the School. The out of court settlement resulted in the school paying \$30,000 for its portion of the lawsuit.



# **Statistical Section**

# STATISTICAL SECTION

This part of the **Hope Academy Northcoast's** comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements and note disclosures says about the School's overall financial health. The school has presented ten years of statistical data.

#### **Contents**

#### Financial Trends

This schedule contains trend information to help the reader understand how the School's overall expenses by class compared with the expenditure per pupil have changed over time.

- Operating Expenses by Category
- State Basic Aid Per Pupil Funding

#### Revenue Capacity

This schedule contains information to help the reader assess the affordability of the School's most significant revenue sources the state aid and grants.

Operating and Non-Operating Revenues

#### **Enrollment Trends**

This schedule contains information to help the reader understand the changes in enrollment over time.

➤ Full-Time Equivalent (FTE) Enrollment

# Revenue by Grants Sources

This schedule contains information to help the reader understand the changes in revenues by grant source.

Grant Revenues by Source

#### Net Assets Trends

This schedule offers information to help the reader understand the funds invested in capital assets versus the unrestricted funds remaining for future expenditures.

Net Assets

### Demographic and Economic Information

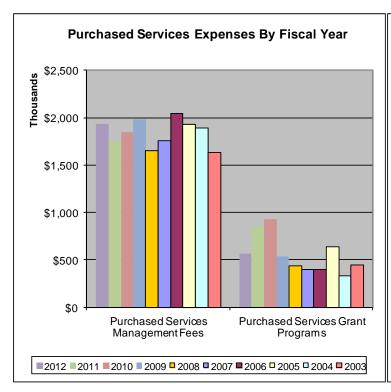
These schedules offer demographic and economic indicators to help the reader understand the environment within which the School's financial activities take place.

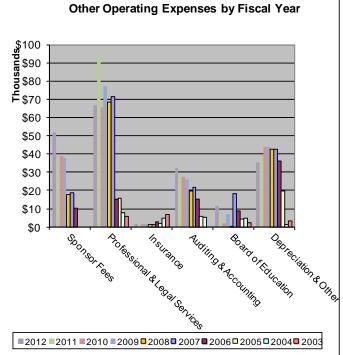
- Student Population by Resident District
- Miscellaneous Statistics

**Sources:** Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year. The School implemented GASB Statement 34 for the year ended June 30, 2004.

# Hope Academy Northcoast Campus Operating Expenses by Category Last Ten Fiscal Years

<u>Year</u>	Purchased Services Management Fees	Purchased Services Grant Programs	Sponsor Fees	Professional & Legal Services	Insurance	Auditing & Accounting	Board of Education	Depreciation & Other	Total	Enrollment	Per Pupil Expenditure
2012	\$ 1,933,420	\$ 568,949	\$51,942	\$ 66,779	\$ 1,435	\$ 32,438	\$ 11,594	\$ 35,521	\$2,702,078	279	\$ 9,685
2011	\$ 1,753,070	\$ 858,207	\$37,613	\$ 94,511	\$ 1,461	\$ 27,696	\$ 5,029	\$ 38,949	\$2,816,536	273	\$ 10,317
2010	\$ 1,845,497	\$ 926,031	\$38,858	\$ 65,858	\$ 1,444	\$ 27,227	\$ 2,161	\$ 43,875	\$2,950,951	282	\$ 10,464
2009	\$ 1,981,037	\$ 540,661	\$37,871	\$ 77,375	\$ 1,614	\$ 25,689	\$ 7,051	\$ 43,903	\$2,715,201	285	\$ 9,527
2008	\$ 1,656,021	\$ 438,487	\$17,739	\$ 68,283	\$ 1,390	\$ 19,594	\$ 304	\$ 42,441	\$2,244,259	244	\$ 9,198
2007	\$ 1,755,978	\$ 402,878	\$18,795	\$ 71,313	\$ 1,390	\$ 21,555	\$ 18,354	\$ 42,576	\$2,332,839	264	\$ 8,837
2006	\$ 2,040,776	\$ 402,203	\$10,392	\$ 15,341	\$ 2,764	\$ 15,421	\$ 8,829	\$ 36,294	\$2,532,020	298	\$ 8,497
2005	\$ 1,932,090	\$ 634,432	\$ -	\$ 15,635	\$ 1,980	\$ 5,582	\$ 4,252	\$ 19,901	\$2,613,872	288	\$ 9,076
2004	\$ 1,887,343	\$ 330,027	\$ -	\$ 7,770	\$ 5,032	\$ 5,171	\$ 4,912	\$ 1,301	\$2,241,556	300	\$ 7,472
2003	\$ 1,631,010	\$ 451,934	\$ -	\$ 5,976	\$ 6,650	\$ -	\$ 2,515	\$ 3,427	\$2,101,512	286	\$ 7,348





Note 1: The School began enrolling students in FY 03.

#### Note 2:

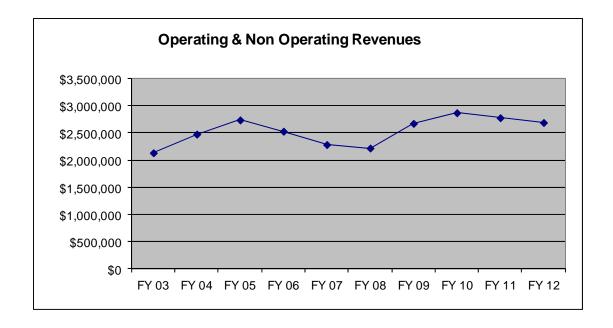
The sponsor may contract with the school to receive 3% or less of the amount the State pays to a school annually, solely for the costs of its oversight and monitoring activities.

Note 3: Restatement in FY 08 due to prior period adjustment for grant expenditures.

Source: School Financial Records

# Hope Academy Northcoast Campus Operating and Non-Operating Revenues Last Ten Fiscal Years

Year	State Aid	Grants	Other	Total
2012	\$2,078,946	\$609,436	\$ 2,380	\$2,690,762
2011	\$1,884,480	\$891,883	\$ 2,375	\$2,778,738
2010	\$1,942,882	\$926,031	\$ 1,583	\$2,870,496
2009	\$2,124,442	\$547,141	\$ 3,103	\$2,674,686
2008	\$1,773,870	\$438,486	\$ 8,009	\$2,220,365
2007	\$1,864,186	\$410,128	\$10,289	\$2,284,603
2006	\$2,119,387	\$402,203	\$ 8,250	\$2,529,840
2005	\$1,991,845	\$743,024	\$ 3,496	\$2,738,365
2004	\$1,945,715	\$529,428	\$ 1,359	\$2,476,502
2003	\$1,681,451	\$451,935	\$ -	\$2,133,386

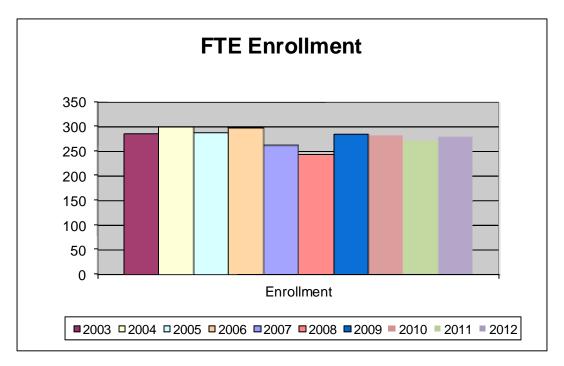


Note: The School began enrolling students in FY 03.

**Source: School Financial Records** 

# Hope Academy Northcoast Campus Full-Time Equivalent (FTE) Enrollment Last Ten Fiscal Years

Year	Enrollment
2012	279
2011	273
2010	282
2009	285
2008	244
2007	264
2006	298
2005	288
2004	300
2003	286

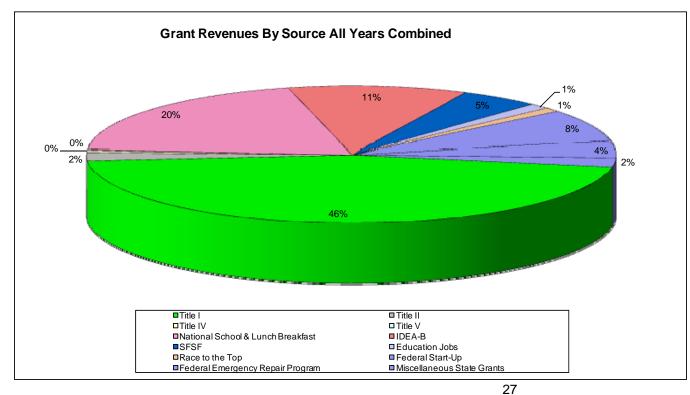


Note: The School began enrolling students in FY 03

**Source: School Financial records** 

# Hope Academy Northcoast Campus Grant Revenues by Source Last Ten Fiscal Years

Year	Title I	Title II	Title IV	Title V	National School & Lunch Breakfast	Title VI	State Stabilization	Education Jobs	Race to the Top	Federal Start-Up	Federal Emergency Repair Program	Misc State Grants	Total
2012	\$321,974	\$ 5,049	\$ -	\$ -	\$161,508	\$ 55,240	\$ -	\$ 40,463	\$21,865	\$ -	\$ -	\$ 3,337	\$ 609,436
2011	\$410,120	\$10,254	\$1,309	\$ -	\$124,324	\$ 98,814	\$ 159,260	\$ 33,676	\$36,351	\$ -	\$ -	\$17,775	\$ 891,883
2010	\$511,744	\$13,002	\$2,272	\$ -	\$147,498	\$110,692	\$ 132,336	\$ -	\$ -	\$ -	\$ -	\$ 8,486	\$ 926,030
2009	\$299,602	\$13,362	\$2,656	\$ 229	\$153,206	\$ 67,696	\$ -	\$ -	\$ -	\$ -	\$ -	\$10,390	\$ 547,141
2008	\$232,103	\$11,899	\$3,541	\$ 713	\$112,686	\$ 70,655	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,890	\$ 438,487
2007	\$211,859	\$11,016	\$3,394	\$ 476	\$109,136	\$ 66,347	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,900	\$ 410,128
2006	\$191,499	\$11,633	\$4,728	\$ 946	\$107,185	\$ 73,137	\$ -	\$ -	\$ -	\$ -	\$ -	\$13,075	\$ 402,203
2005	\$217,633	\$15,032	\$4,048	\$1,249	\$ 99,202	\$ 68,031	\$ -	\$ -	\$ -	\$300,000	\$ 28,425	\$ 9,404	\$ 743,024
2004	\$181,716	\$13,756	\$ 655	\$2,005	\$ 82,548	\$ 30,568	\$ -	\$ -	\$ -	\$ -	\$ 199,400	\$18,780	\$ 529,428
2003	\$152,378	\$11,766	\$2,418	\$ 692	\$ 90,961	\$ 13,020	\$ -	\$ -	\$ -	\$150,000	\$ -	\$30,700	\$ 451,935

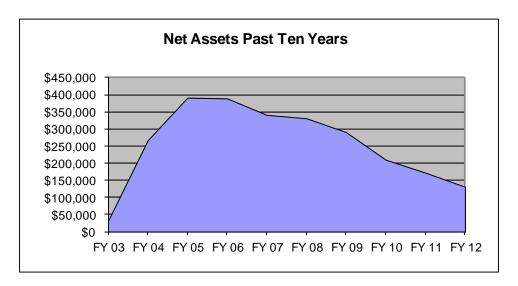


Note: The School began enrolling students in FY 03.

**Source: School Financial Records** 

# Hope Academy Northcoast Campus Net Assets Last Ten Fiscal Years

	Invested in Capital			Change in
Year	Assets	Unrestricted	Total	Net Assets
2012	\$ 74,286	\$ 56,694	\$ 130,980	\$ (41,316)
2011	\$ 106,298	\$ 65,998	\$ 172,296	\$ (37,798)
2010	\$ 140,917	\$ 69,177	\$ 210,094	\$ (80,454)
2009	\$ 180,947	\$109,601	\$ 290,548	\$ (40,516)
*2008	\$ 215,419	\$115,645	\$ 331,064	\$ (9,833)
2007	\$ 256,371	\$ 84,526	\$ 340,897	\$ (48,236)
2006	\$ 289,871	\$ 99,262	\$ 389,133	\$ (2,180)
2005	\$ 286,708	\$104,605	\$ 391,313	\$124,493
2004	\$ 112,460	\$154,360	\$ 266,820	\$234,946
2003	\$ -	\$ 31,874	\$ 31,874	\$ 31,874



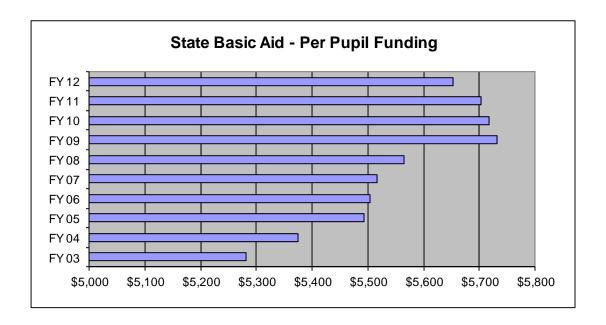
Note: The School began enrolling students in FY 03.

**Source: School Financial Records** 

<sup>\* =</sup> A prior period adjustment of \$14,601 was recorded

# Hope Academy Northcoast Campus State Basic Aid – Per Pupil Funding Amount Last Ten Fiscal Years

Year	Per Pupil Funding	Cost of Doing Business	Total Per Pupil
2012	\$ 5,653	-	\$ 5,653
2011	\$ 5,703	-	\$ 5,703
2010	\$ 5,718	-	\$ 5,718
2009	\$ 5,732	-	\$ 5,732
2008	\$ 5,565	-	\$ 5,565
2007	\$ 5,403	1.0209	\$ 5,516
2006	\$ 5,283	1.0417	\$ 5,503
2005	\$ 5,169	1.0626	\$ 5,493
2004	\$ 5,058	1.0626	\$ 5,375
2003	\$ 4,949	1.0672	\$ 5,282



Note 1: In addition to the above, the School also receives other sources of State Aid including (but not limited to) Career Based Intervention Funding, Disadvantaged Pupil Impact Aid, Parity Aid, and Special Education funding. The revenues have collectively been identified on the Statement of Revenues, Expenses, and Changes in Net Assets as "State Aid."

Note 2: The School began enrolling students in FY 03.

Note 3: The Ohio Department of Education eliminated the cost of doing business factor in fiscal year 2008.

**Source: Ohio Department of Education** 

# Hope Academy Northcoast Campus Student Population by Resident District 2012 Fiscal Year

<b>Resident District</b>	%
Cleveland	98.57%
Garfield Heights	0.72%
All Other Districts	0.71%

Note 1: The School has open enrollment and draws its population from a large surrounding area. The traditional school district that the student resides in is referred to as the Resident District.

Note 2: Districts representing less than 2 percent of the student population are combined under the heading "All Other Districts".

**Source:** Ohio Department of Education

# Hope Academy Northcoast Campus Miscellaneous Statistics

Note: All Staff are employees of WHLS of Ohio, LLC. See Note 7 in Notes to the Basic Financial Statements.

School Address: 4310 East 71<sup>st</sup> Street

Cleveland, Ohio 44105

Square Footage: 20,054 sq. ft.

**Date of Incorporation:** 1/17/2002

**Instructional Staff:** 18

Total FY 12 Staff: 34

**Instructional Staff/:** 16:1

**Student Ratio** 

Percent of Low Income Students: 95.6%

**Source: School Records** 



#### HOPE ACADEMY NORTHCOAST CAMPUS

#### **CUYAHOGA COUNTY**

#### **CLERK'S CERTIFICATION**

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

**CLERK OF THE BUREAU** 

Susan Babbitt

CERTIFIED MARCH 5, 2013