

Inn-Ohio of Athens, Inc.
**(a wholly owned subsidiary of The Ohio
University Foundation)**

Financial Report
June 29, 2012 and July 1, 2011



Dave Yost • Auditor of State

Board of Directors
Inn-Ohio of Athens, Inc.
204 HDL Center
Athens, Ohio 45701

We have reviewed the *Independent Auditor's Report* of the Inn-Ohio of Athens, Inc., Athens County, prepared by Plante & Moran, PLLC, for the audit period July 2, 2011 through June 29, 2012. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Inn-Ohio of Athens, Inc. is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Dave Yost".

Dave Yost
Auditor of State

December 31, 2012

This page intentionally left blank.

Inn-Ohio of Athens, Inc.

Contents

Report Letter	I
Financial Statements	
Balance Sheet	2-3
Statement of Operations	4
Statement of Stockholder's Equity	5
Statement of Cash Flows	6
Notes to Financial Statements	7-12
Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	13-14

This page intentionally left blank.

Independent Auditor's Report

To the Board of Directors
Inn-Ohio of Athens, Inc.

We have audited the accompanying balance sheet of Inn-Ohio of Athens, Inc. (the "Company"), a wholly owned subsidiary of The Ohio University Foundation, as of June 29, 2012 and July 1, 2011 and the related statements of operations, stockholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of the Company as of June 29, 2012 and July 1, 2011 and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 8, 2012 on our consideration of Inn-Ohio of Athens, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report (included in pages 13 and 14 herein) is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audits.

Plante & Moran, PLLC

October 8, 2012

Inn-Ohio of Athens, Inc.

Balance Sheet

	<u>June 29, 2012</u>	<u>July 1, 2011</u>
Assets		
Current Assets		
Cash	\$ 1,255,642	\$ 957,620
Investments	1,268,184	1,176,634
Accounts receivable - Net of allowance for doubtful accounts of \$6,000 as of June 29, 2012 and July 1, 2011	42,005	58,925
Inventories	43,224	34,975
Prepaid expenses and other assets	15,938	14,564
Refundable income taxes	99,373	-
Deferred income tax asset (Note 7)	<u>49,611</u>	<u>11,445</u>
Total current assets	2,773,977	2,254,163
Property and Equipment - At cost		
Land	197,300	197,300
Land improvements	780,105	683,258
Buildings	6,801,051	6,801,051
Furnishings, fixtures, and equipment	<u>3,510,052</u>	<u>3,465,526</u>
Total property and equipment	11,288,508	11,147,135
Less accumulated depreciation and amortization	<u>(7,196,228)</u>	<u>(6,750,344)</u>
Net property and equipment	4,092,280	4,396,791
Other Assets - Bond issuance costs - Net of accumulated amortization	<u>19,583</u>	<u>21,681</u>
Total assets	<u>\$ 6,885,840</u>	<u>\$ 6,672,635</u>

Inn-Ohio of Athens, Inc.

Balance Sheet (Continued)

	<u>June 29, 2012</u>	<u>July 1, 2011</u>
Liabilities and Stockholder's Equity		
Current Liabilities		
Accounts payable and accrued liabilities	\$ 539,590	\$ 479,616
Current portion of long-term debt (Note 4)	<u>242,000</u>	<u>227,400</u>
Total current liabilities	781,590	707,016
Deferred Income Tax Liability (Note 7)	163,286	2,836
Long-term Debt - Net of current portion (Note 4)	<u>2,582,400</u>	<u>2,824,400</u>
Total liabilities	3,527,276	3,534,252
Stockholder's Equity		
Common stock, no par value, stated value \$10,000 per share, authorized 750 shares, 342.9182 shares issued and outstanding	3,429,182	3,429,182
Contributed capital	4,140,455	4,140,455
Accumulated other comprehensive income	97,175	57,379
Accumulated deficit	<u>(4,308,248)</u>	<u>(4,488,633)</u>
Total stockholder's equity	<u>3,358,564</u>	<u>3,138,383</u>
Total liabilities and stockholder's equity	<u>\$ 6,885,840</u>	<u>\$ 6,672,635</u>

Inn-Ohio of Athens, Inc.

Statement of Operations

	Year Ended	
	June 29, 2012	July 1, 2011
Revenue		
Room	\$ 2,794,197	\$ 2,782,590
Restaurant	1,401,898	1,202,777
Beverage	257,004	238,810
Telephone	3,999	3,983
Total revenue	4,457,098	4,228,160
Operating Expenses		
Room	560,933	565,020
Restaurant	1,116,042	1,026,143
Beverage	117,979	116,366
Telephone	35,220	43,134
Total operating expenses	1,830,174	1,750,663
Income Before General and Unapportioned Expenses	2,626,924	2,477,497
General and Unapportioned Expenses		
Administrative and general	490,783	477,479
Repair and maintenance	441,959	473,802
Taxes, insurance, and other	227,382	199,459
Marketing	217,177	210,830
Management fees (Note 6)	197,489	175,841
Utilities	162,522	169,822
Total general and unapportioned expenses	1,737,312	1,707,233
Capital Expenses		
Interest - Net of other income of \$52,093 and \$57,271 during 2012 and 2011, respectively	45,198	134,960
Depreciation and amortization	536,105	552,058
Total capital expenses	581,303	687,018
Income Before Provision for Income Taxes	308,309	83,246
Provision for Income Taxes (Note 7)	127,924	(58,638)
Net Income	\$ 180,385	\$ 141,884

The Notes to the Financial Statements are
an Integral Part of this Statement.

Inn-Ohio of Athens, Inc.

Statement of Stockholder's Equity

	Comprehensive Income	Common Stockholder Stated Value - \$10,000 Per Share	Contributed Capital	Accumulated Comprehensive Gain	Accumulated Deficit	Total Stockholder's Equity
Balance - July 2, 2010		\$ 3,429,182	\$ 4,140,455	\$ 48,975	\$ (4,630,517)	\$ 2,988,095
Unrealized appreciation on investments	\$ 8,404	-	-	8,404	-	8,404
Net income	141,884	-	-	-	141,884	141,884
Comprehensive income	\$ 150,288					
Balance - July 1, 2011		3,429,182	4,140,455	57,379	(4,488,633)	3,138,383
Unrealized appreciation on investments	\$ 39,796	-	-	39,796	-	39,796
Net income	180,385	-	-	-	180,385	180,385
Comprehensive income	\$ 220,181					
Balance - June 29, 2012		\$ 3,429,182	\$ 4,140,455	\$ 97,175	\$ (4,308,248)	\$ 3,358,564

The Notes to the Financial Statements are
an Integral Part of this Statement.

Inn-Ohio of Athens, Inc.

Statement of Cash Flows

	Year Ended	
	June 29, 2012	July 1, 2011
Cash Flows from Operating Activities		
Net income	\$ 180,385	\$ 141,884
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	536,105	552,058
Deferred income tax expense (recovery)	107,252	(58,638)
Changes in assets and liabilities:		
Accounts receivable	16,920	13,436
Inventories	(8,249)	694
Prepaid expenses and other assets	(106,388)	14,143
Accounts payable and accrued liabilities	80,646	(69,587)
Net cash provided by operating activities	806,671	593,990
Cash Flows from Investing Activities		
Acquisition of property and equipment	(229,495)	(111,270)
Purchases of investment	(51,754)	(57,035)
Net cash used in investing activities	(281,249)	(168,305)
Cash Flows from Financing Activities - Payments of long-term debt	(227,400)	(213,800)
Net Increase in Cash	298,022	211,885
Cash - Beginning of year	957,620	745,735
Cash - End of year	<u>\$ 1,255,642</u>	<u>\$ 957,620</u>
Supplemental Disclosure of Cash Flow Information		
Interest paid	\$ 97,604	\$ 196,458
Income taxes paid	80,000	-

Inn-Ohio of Athens, Inc.

Notes to Financial Statements June 29, 2012 and July 1, 2011

Note 1 - Organization

Inn-Ohio of Athens, Inc. (the "Company") was incorporated in Ohio on September 10, 1986 to acquire and operate an 87-room hotel and restaurant facility in Athens, Ohio known as The Ohio University Inn (the "Inn"). An additional wing with 61 rooms was added to the hotel and placed in service in October 1989. The Inn currently has 139 rooms in service. The Company is a wholly owned subsidiary of The Ohio University Foundation (the "Stockholder").

Note 2 - Summary of Significant Accounting Policies

Method of Accounting - The Company maintains its books and records in accordance with accounting principles generally accepted in the United States of America.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Cash - At times, cash may exceed federally insured amounts. At June 29, 2012 the Company held \$998,877 in cash that was uninsured by the FDIC.

Advertising Costs - Advertising costs are included in marketing expenses on the statement of operations and are expensed as incurred. These costs for the years ended June 29, 2012 and July 1, 2011 were approximately \$73,000 and \$74,000, respectively.

Investments - Investments consist of fixed-income mutual funds. These securities are valued at market and are classified as available for sale as they are to be held for an indefinite period of time. Unrealized holding gains of approximately \$40,000 and \$8,000 for the years ended June 29, 2012 and July 1, 2011, respectively, are reported in other comprehensive income and are included as a component of stockholder's equity. Realized losses and gains for the years ended June 29, 2012 and July 1, 2011 were nominal.

Accounts Receivable - Accounts receivable consist of customers or businesses who have incurred charges at the facility. These customers' accounts have been preapproved for a direct billing from the facility based on a complete credit application. Collection of the accounts receivable balances is performed at the facility and all amounts are deposited daily. In the normal course of business, the Company leases facilities to Ohio University, a related party, and its affiliates.

Inn-Ohio of Athens, Inc.

Notes to Financial Statements June 29, 2012 and July 1, 2011

Note 2 - Summary of Significant Accounting Policies (Continued)

Accounts receivable include amounts due from Ohio University and its related programs, departments, and affiliates of approximately \$22,000 and \$7,000 as of June 29, 2012 and July 1, 2011, respectively. Accounts receivable are stated at invoiced amounts.

An allowance for doubtful accounts is recognized based on a specific assessment of all invoices that remain unpaid. The allowance is determined based on management's estimate of the amounts recoverable from each customer.

Inventories - Inventories consist of food and beverage products and gift shop items which are valued at the lower of cost (first-in, first-out method) or market.

Property and Equipment - Property and equipment are stated at cost less accumulated depreciation and amortization. Costs of normal repairs and maintenance and minor renewals are charged to expense. Major expenditures, which extend the useful lives of assets, are capitalized.

Depreciation is computed using the straight-line method over the estimated useful life of the property and equipment. The estimated useful lives are as follows:

Land improvements	5-15 years
Buildings	30-40 years
Furnishings, fixtures, and equipment	3-10 years

Depreciation expense for the years ended June 29, 2012 and July 1, 2011 totaled \$534,006 and \$549,957, respectively. The Company periodically reviews the carrying value of its property and equipment and determines whether any impairment needs to be recorded. As of June 29, 2012 and July 1, 2011, the Company is of the opinion there is no impairment of property and equipment.

Bond Issuance Costs - Bond issuance costs are amortized using the straight-line method (which approximates the effective interest method) over the life of the related debt. Amortization expense was approximately \$2,100 for each of the years ended June 29, 2012 and July 1, 2011.

Recognition of Revenue - Revenue is recognized from its room, restaurant, beverage, and telephone facilities and services as earned on the close of business each day. The majority of the Company's business is derived from Ohio University and its related programs, departments, and affiliates.

Note 2 - Summary of Significant Accounting Policies (Continued)

Income Taxes - A current tax liability or asset is recognized for the estimated taxes payable or refundable on tax returns for the year. Deferred tax liabilities or assets are recognized for the estimated future tax effects of temporary differences between financial reporting and tax accounting.

As of June 29, 2012 and July 1, 2011, the Company's unrecognized tax benefits were not significant. There were no significant penalties or interest recognized during the year or accrued at year end. The Company files income tax returns in U.S. federal and various state jurisdictions and at year end, tax returns were open for years 2009-2011.

Other Comprehensive Income - Accounting principles generally require that recognized revenue, expenses, gains, and losses be included in net income. Certain changes in assets and liabilities, however, such as unrealized gains and losses on available-for-sale securities, are reported as a direct adjustment to the equity section of the balance sheet. Such items, along with net income, are considered components of comprehensive income.

Fiscal Year - The Company's fiscal year included 52 weeks for 2012 and 2011.

Subsequent Events - The financial statements and related disclosures include evaluation of events up through and including October 8, 2012, which is the date the financial statements were issued.

Note 3 - Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the valuation techniques and inputs used to measure fair value.

In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or liabilities that the Company has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Note 3 - Fair Value Measurements (Continued)

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances whereby inputs used to measure fair value fall into different levels of the fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Company's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset or liability.

The Company measures investments at fair value on a recurring basis. The fair value of the Company's investments at June 29, 2012 and July 1, 2011 total \$1,268,184 and \$1,176,634, respectively, and are based primarily on Level 2 inputs as described above.

The Company's policy is to recognize transfers out of Level 1, 2, and 3 fair value classifications as of the actual date of the event of change in circumstances that caused that transfer. There were no such transfers in the current year.

Investments in Entities that Calculate Net Asset Value per Share

The Company holds shares or interests in JPMorgan Core Bond Trust, an investment company, at year end. The fair value of the investment was \$1,268,184 and \$1,176,634 at June 29, 2012 and July 1, 2011, respectively. The fair value was estimated based on the net asset value per share of \$10.90 and \$10.55 times the number of shares owned by the Company at June 29, 2012 and July 1, 2011, respectively. The investment in the JPMorgan Core Bond Trust is redeemable daily with a notice period of one day. The Trust has no unfunded commitments as of June 29, 2012.

Investee management pursues multiple strategies to diversify risks and reduce volatility. The investment company's composite portfolio for this includes investments in approximately 39 percent mortgage-based securities, 31 percent U.S. Treasury obligations, 19 percent corporate bonds, and 11 percent other.

Inn-Ohio of Athens, Inc.

Notes to Financial Statements June 29, 2012 and July 1, 2011

Note 4 - Debt Obligation

At June 29, 2012 and July 1, 2011, debt obligations consisted of the following:

	<u>2012</u>	<u>2011</u>
Term loan	\$ 2,824,400	\$ 3,051,800
Less current portion of long-term debt	<u>242,000</u>	<u>227,400</u>
Total long-term debt	<u>\$ 2,582,400</u>	<u>\$ 2,824,400</u>

In June 2006, the Company obtained a secured \$4,000,000 term loan (the "Term Loan"), the proceeds of which were used to pay a dividend of \$3,000,000 in June 2006 and \$1,000,000 of which was placed in the bond fund to retire the 1996 Serial and Term Project Bonds in November 2006. The Term Loan is guaranteed by the Stockholder.

Substantially all of the property and equipment are pledged as collateral for the Term Loan. Principal payments on the Term Loan ranging from \$21,000 to \$25,000 are due in monthly installments through June 2021. The interest rate on the new Term Loan was fixed at 6.20 percent through June 2011 and was adjusted to 3.31 percent as of July 1, 2011. The interest rate will be adjusted to the index rate as defined in the agreement plus 1.40 percent in June 2016 and every five years thereafter.

Maturities of long-term debt are as follows at June 29, 2012:

<u>Year Ending</u>	<u>Amount</u>
2013	\$ 242,000
2014	257,400
2015	273,800
2016	291,300
2017	291,300
Due thereafter	<u>1,468,600</u>
Total	<u>\$ 2,824,400</u>

Inn-Ohio of Athens, Inc.

Notes to Financial Statements June 29, 2012 and July 1, 2011

Note 5 - Working Capital Loans Payable to Stockholder

The Stockholder had made available to the Company working capital loans, with interest at the prime rate, of up to \$450,000 at June 29, 2012 and July 1, 2011. There were no outstanding borrowings on these working capital loans at June 29, 2012 and July 1, 2011. The interest rate, which is stated at the prime rate, was 3.25 percent as of both June 29, 2012 and July 1, 2011.

Note 6 - Management Fees

The property manager's compensation is based on a base fee plus a percentage of the Inn's net available operating profit, as defined in the management agreement. Management fees earned by the manager were \$197,489 and \$175,841 in fiscal years 2012 and 2011, respectively.

Note 7 - Income Taxes

The provision for income taxes for the years ended June 29, 2012 and July 1, 2011 consists of the following:

	2012	2011
Currently payable	\$ 20,672	\$ -
Deferred tax expense (recovery)	<u>107,252</u>	<u>(58,638)</u>
Provision for income taxes	<u>\$ 127,924</u>	<u>\$ (58,638)</u>

The components of the deferred income tax asset and liability as of June 29, 2012 and July 1, 2011 are as follows:

	2012	2011
Current deferred tax asset - Accrued liabilities and reserves	\$ 49,611	\$ 11,445
Noncurrent deferred tax (liabilities) assets:		
Depreciation and amortization	(163,286)	(49,045)
AMT credit carryforwards	<u>-</u>	<u>46,209</u>
Net deferred tax (liability) asset	<u>\$ (113,675)</u>	<u>\$ 8,609</u>

The difference between the federal statutory tax rate and the Company's provision for income taxes related primarily to state income taxes.

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters
Based on an Audit of Financial Statements Performed in Accordance
with *Government Auditing Standards*

To the Board of Directors
Inn-Ohio of Athens, Inc.

We have audited the financial statements of Inn-Ohio of Athens, Inc. (the "Company") as of and for the years ended June 29, 2012 and July 1, 2011 and have issued our report thereon dated October 8, 2012. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

Management of the Company is responsible for establishing and maintaining an effective internal control over financial reporting. In planning and performing our audits, we considered the Company's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

To the Board of Directors
Inn-Ohio of Athens, Inc.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Company's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Company's board of directors, management of Inn-Ohio of Athens, Inc., and the Auditor of the State of Ohio and is not intended to be used and should not be used by anyone other than these specified parties.

Plante & Moran, PLLC

October 8, 2012



Dave Yost • Auditor of State

INN-OHIO OF ATHENS, INC

ATHENS COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbitt

CLERK OF THE BUREAU

**CERTIFIED
JANUARY 10, 2013**