

NEOMED FOUNDATION

FINANCIAL REPORT

JUNE 30, 2013



Dave Yost • Auditor of State

Board of Directors
NEOMED Foundation
4209 State Route 44
PO Box 95
Rootstown, Ohio 44272

We have reviewed the *Independent Auditor's Report* of the NEOMED Foundation, Portage County, prepared by Plante & Moran, PLLC, for the audit period July 1, 2012 through June 30, 2013. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The NEOMED Foundation is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Dave Yost".

Dave Yost
Auditor of State

January 2, 2014

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NEOMED FOUNDATION

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Independent Auditor's Report

To the Board of Directors
NEOMED Foundation

Report on the Financial Statements

We have audited the accompanying financial statements of NEOMED Foundation, which comprise the statement of financial position as of June 30, 2013 and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NEOMED Foundation as of June 30, 2013 and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

To the Board of Directors
NEOMED Foundation

Report on Summarized Comparative Information

We have previously audited NEOMED Foundation's 2012 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 28, 2012. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2012 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 28, 2013 on our consideration of NEOMED Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering NEOMED Foundation's internal control over financial reporting and compliance.

Plante & Moran, PLLC

October 28, 2013

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)
STATEMENT OF FINANCIAL POSITION

June 30, 2013
(With Comparative Totals at June 30, 2012)

	<u>2013</u>	<u>2012</u>
ASSETS		
CURRENT ASSETS		
Cash and equivalents	\$ 635,506	\$ 427,240
Prepays	1,400	-
Student notes receivable (Note 7)	48,463	67,257
Pledges receivable (Note 3)	<u>306,057</u>	<u>307,244</u>
Total current assets	991,426	801,741
LONG-TERM ASSETS		
Pledges receivable (Note 3)	754,973	978,287
Investments (Note 4)	11,910,230	10,589,000
Student notes receivable (Note 7)	243,406	235,780
Beneficial interest in trusts (Note 6)	<u>699,407</u>	<u>915,842</u>
Total long-term assets	<u>13,608,016</u>	<u>12,718,909</u>
Total assets	<u>\$ 14,599,442</u>	<u>\$ 13,520,650</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accrued liabilities	\$ 68,140	\$ 44,370
Annuity obligations (Note 8)	21,990	21,990
Deposits held in custody for others	<u>44,282</u>	<u>40,250</u>
Total current liabilities	134,412	106,610
LONG-TERM LIABILITIES		
Annuity obligations (Note 8)	<u>119,153</u>	<u>129,623</u>
Total liabilities	253,565	236,233
NET ASSETS		
Unrestricted		
Undesignated	114,634	(14,083)
Designated (Note 9)	<u>783,659</u>	<u>659,010</u>
Total unrestricted	898,293	644,927
Temporarily restricted (Note 10)	5,517,176	4,902,644
Permanently restricted (Note 12)		
Loan funds	825,563	799,553
Endowment funds	7,031,083	6,865,035
Annuity and life income funds	<u>73,762</u>	<u>72,258</u>
Total permanently restricted	<u>7,930,408</u>	<u>7,736,846</u>
Total net assets	<u>14,345,877</u>	<u>13,284,417</u>
Total liabilities and net assets	<u>\$ 14,599,442</u>	<u>\$ 13,520,650</u>

The accompanying notes are an integral part of these financial statements

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)
STATEMENT OF ACTIVITIES

Year Ended June 30, 2013
(With Comparative Totals for June 30, 2012)

	Operating Funds			Permanently Restricted	Total All Funds 2013	Total All Funds 2012
	Unrestricted	Temporarily Restricted	Total Operating			
CONTRIBUTIONS, GAINS AND OTHER SUPPORT						
Contributions and bequests	\$ 250,778	\$ 772,559	\$ 1,023,337	\$ 166,198	\$ 1,189,535	\$ 950,978
In-kind support from NEOMED	<u>1,098,581</u>	<u>-</u>	<u>1,098,581</u>	<u>-</u>	<u>1,098,581</u>	<u>901,984</u>
Total contributions	1,349,359	772,559	2,121,918	166,198	2,288,116	1,852,962
Investment income						
Interest and dividend income	49,703	165,760	215,463	8,719	224,182	211,636
Realized gain (loss) on sale of investments	66,137	15,248	81,385	(2,555)	78,830	75,038
Unrealized appreciation (depreciation) of investments	36,045	755,103	791,148	11,948	803,096	(231,853)
Change in value of beneficial interest in a trust	<u>-</u>	<u>83,565</u>	<u>83,565</u>	<u>-</u>	<u>83,565</u>	<u>22,998</u>
Total investment income	151,885	1,019,676	1,171,561	18,112	1,189,673	77,819
Other income	287	16,716	17,003	9,252	26,255	64,332
Endowment returned to donor	-	-	-	-	-	(1,735,945)
Net assets released from restrictions	<u>1,194,419</u>	<u>(1,194,419)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total contributions, gains and other support	2,695,950	614,532	3,310,482	193,562	3,504,044	259,168
EXPENDITURES						
Disbursed for charitable purposes						
Instructional	117,701	-	117,701	-	117,701	41,866
Research	81,078	-	81,078	-	81,078	58,801
Public services	201,048	-	201,048	-	201,048	38,583
Academic support	157,810	-	157,810	-	157,810	457,611
Institutional support	365,421	-	365,421	-	365,421	280,384
Student financial assistance	<u>332,945</u>	<u>-</u>	<u>332,945</u>	<u>-</u>	<u>332,945</u>	<u>306,324</u>
Total disbursed for charitable purposes	1,256,003	-	1,256,003	-	1,256,003	1,183,569
Management and general	609,301	-	609,301	-	609,301	491,917
Fundraising	<u>577,280</u>	<u>-</u>	<u>577,280</u>	<u>-</u>	<u>577,280</u>	<u>538,765</u>
Total expenditures	2,442,584	-	2,442,584	-	2,442,584	2,214,251
CHANGE IN NET ASSETS	253,366	614,532	867,898	193,562	1,061,460	(1,955,083)
NET ASSETS – BEGINNING	<u>644,927</u>	<u>4,902,644</u>	<u>5,547,571</u>	<u>7,736,846</u>	<u>13,284,417</u>	<u>15,239,500</u>
NET ASSETS – ENDING	\$ <u>898,293</u>	\$ <u>5,517,176</u>	\$ <u>6,415,469</u>	\$ <u>7,930,408</u>	\$ <u>14,345,877</u>	\$ <u>13,284,417</u>

The accompanying notes are an integral part of these financial statements

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)
STATEMENT OF CASH FLOWS

Year Ended June 30, 2013
(With Comparative Totals for June 30, 2012)

	<u>2013</u>	<u>2012</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (decrease) in net assets	\$ 1,061,460	\$ (1,955,083)
Adjustments to reconcile increase (decrease) in net assets to cash provided by operating activities:		
Noncash items:		
Decrease in discount of pledges receivable	33,786	36,431
Decrease in allowance of pledges receivable	6,713	4,033
Net change in value of annuity agreements	11,520	12,198
Net realized gain on investments	(78,830)	(75,038)
Net unrealized (appreciation) depreciation of investments	(803,096)	231,853
Contributions restricted for endowment	(166,198)	(207,784)
Changes in current assets and liabilities:		
Increase in value of beneficial interest in a trust	(83,565)	(22,998)
(Increase) decrease in prepaid expenses	(1,400)	480
Decrease in pledges receivable	184,002	100,322
Increase in accrued liabilities	23,770	32,098
Increase (decrease) in deposits held for others	<u>4,032</u>	<u>(1,541)</u>
Net cash provided by (used in) operating activities	192,194	(1,845,029)
CASH FLOWS FROM INVESTING ACTIVITIES		
Decrease in student notes receivable	11,168	21,397
Total purchase of investments	(2,006,574)	(1,397,115)
Total sale of investments	<u>1,567,270</u>	<u>2,877,584</u>
Net cash (used in) provided by investing activities	(428,136)	1,501,866
CASH FLOWS FROM FINANCING ACTIVITIES		
Payments to beneficiaries of charitable gift annuities	(21,990)	(21,990)
Distribution of principal from beneficial interest in trusts	300,000	300,000
Contributions restricted for endowment	<u>166,198</u>	<u>207,784</u>
Net cash provided by financing activities	<u>444,208</u>	<u>485,794</u>
NET INCREASE IN CASH AND EQUIVALENTS	208,266	142,631
CASH AND EQUIVALENTS – BEGINNING	<u>427,240</u>	<u>284,609</u>
CASH AND EQUIVALENTS – ENDING	\$ <u>635,506</u>	\$ <u>427,240</u>

The accompanying notes are an integral part of these financial statements

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 1. Organization

NEOMED Foundation, a discretely presented component unit of NEOMED University (hereinafter referred to as the "Foundation"), was incorporated on April 14, 1978 as a nonprofit tax-exempt corporation. The purpose of the Foundation is to raise funds for and make distributions to the Northeast Ohio Medical University (hereinafter referred to as the "University") and to assist in developing and increasing its resources to provide broader educational opportunities and services for charitable, educational, and scientific purposes.

The Foundation is governed by a volunteer Board of Directors consisting of a maximum forty-two members.

Note 2. Significant Accounting Policies

Basis of Accounting - The Foundation has adopted the accrual method of accounting in accordance with not-for-profit accounting principles generally accepted in the United States of America.

Basis of Presentation - The Foundation reports net assets based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Unrestricted Net Assets - Net assets that are not subject to donor-imposed stipulations. This category includes unrestricted assets.

Temporarily Restricted Net Assets - Net assets subject to donor-imposed stipulations that will be met either by actions of the Foundation and/or the passage of time.

Permanently Restricted Net Assets - Net assets subject to donor-imposed stipulations that will be maintained permanently by the Foundation. The donors of these assets permit the Foundation to use the income earned on related investments for general or specific purposes. This category includes loan funds, annuity funds restricted by the donor and true endowment principal.

Cash and Equivalents - The Foundation considers highly liquid instruments such as cash, certificates of deposit, and investments with a maturity of three months or less when purchased to be cash equivalents.

The Foundation maintains its cash in bank deposits which, at times, may exceed federally insured limits. The Foundation has not experienced any losses in such accounts and believes it is not exposed to significant risk on cash.

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 2. Significant Accounting Policies (Continued)

Pledge Receivables - The Foundation records pledges and unconditional promises to give as receivables and revenue in the year the pledge is made. Those that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as revenue until the conditions are substantially met. Management's estimate of the allowance for doubtful pledges receivable is based on historical collectibility.

Investments - Investments are carried at fair market value based on quoted market prices. Realized and unrealized gains and losses are reflected in the Statement of Activities.

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value. The fair values of investments are based on quoted market prices. Investments not publicly traded are stated at cost, which approximates market. Donated investments, including donated property, are recorded as contributions at fair value on the date received. Realized gains (losses) on investments are the difference between the proceeds received and the average cost of investments sold. Net appreciation in the fair value of investments (including realized gains (losses) and unrealized gains (losses) and dividends and interest) is included in revenue, gains, and other income of unrestricted net assets, unless the net appreciation or investment income is restricted by the donor or by law.

Annuity and Life Income Accounts - The amount of the contribution recorded by the Foundation from annuity trust agreements is the fair value of the trust assets received less the present value of the estimated annuity payments. The liability is determined based on actuarial assumptions and is included in the liabilities section of the Statement of Financial Position.

Revenue Recognition - Unrestricted contributions of cash and other assets are recognized as revenue when they are received. All other material restricted contributions are recognized when pledged.

The Foundation receives donated services which are specialized skills that would need to be purchased if not provided by donation. Such in-kind donations are reported as contributions in the Statement of Activities.

Functional Allocation of Expenses - Total expenses consisted of expenses relating to program services, management and general, and fundraising. Costs are allocated between the various programs and support services on an actual basis, where available, or based upon reasonable methods. Although methods of allocation are considered appropriate, other methods could be used that would produce different amounts.

Risks and Uncertainties - The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the Statement of Financial Position.

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 2. Significant Accounting Policies (Continued)

Income Taxes - The Foundation operates as a nonprofit corporation and has been determined to be exempt from federal income taxes under Section 501(c)(3) of the United States Internal Revenue Code. As of June 30, 2013 and 2012, there were no unrecognized tax benefits, significant penalties, or interest recognized during the year or accrued at year end. The Foundation files income tax returns in U.S. federal and various state jurisdictions and at year end, tax returns were open for examination for years 2010-2012.

Accounting principles generally accepted in the United States of America require management to evaluate certain tax positions taken by the Foundation and recognize a tax liability if the Foundation has taken an uncertain tax position that more likely than not would not be sustained upon examination by the IRS or other applicable taxing authorities. Management has analyzed the tax positions taken by the Foundation and has concluded that as of June 30, 2013 and 2012, there are no uncertain tax positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements. The Foundation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. Management believes it is no longer subject to income tax examinations for years prior to June 30, 2010.

Use of Estimates - The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenue, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Comparative Financial Statements - The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2012 from which the summarized information was derived.

Upcoming Accounting Pronouncements - In April 2013, the FASB issued Accounting Standards Update 2013-06, *Not-for-Profit Entities: Services Received from Personnel of an Affiliate*. The standard provides guidance on how to account for contributed personnel services from an affiliate. The standard clarifies that all contributed services received from an affiliate that directly benefit the recipient not-for-profit should be recognized. The standard will be effective for annual periods beginning after June 15, 2014. The Foundation is currently evaluating the impact this standard will have on the financial statements when adopted during the June 30, 2015 fiscal year.

Subsequent Events - The financial statements and related disclosures include evaluation of events up through and including October 28, 2013, which is the date the financial statements were available to be issued.

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 3. Pledges Receivable

Unconditional promises to give are included in the financial statements as pledges receivable. Pledges are recorded at their approximate present value. The future expected cash flows from pledges receivable have been discounted using a discount rate of 5 percent for the years ended June 30, 2013 and 2012.

Pledges receivable at June 30, 2013 and 2012 are expected to be realized in the following periods:

	<u>2013</u>	<u>2012</u>
Less than one year	\$ 313,750	\$ 315,000
Between one and five years	770,000	903,750
More than five years	<u>90,000</u>	<u>220,000</u>
Total outstanding pledges	1,173,750	1,438,750
Less net present value discount	(93,455)	(127,241)
Less allowance for uncollectible pledges	<u>(19,265)</u>	<u>(25,978)</u>
Net outstanding pledges	<u>\$ 1,061,030</u>	<u>\$ 1,285,531</u>

Note 4. Investments

Following is a summary of investments at June 30:

	<u>2013</u>		<u>2012</u>	
	<u>Cost</u>	<u>Market</u>	<u>Cost</u>	<u>Market</u>
Money market funds	\$ 102,719	\$ 102,719	\$ 95,307	\$ 95,307
Cash surrender value of life insurance	239,413	239,413	238,850	238,850
Fixed income	3,913,052	4,775,827	4,002,311	4,523,892
Other	98,296	280,907	1,839	5,573
Equities	<u>4,907,787</u>	<u>6,511,364</u>	<u>4,407,620</u>	<u>5,725,378</u>
Total long-term investments	<u>\$ 9,261,267</u>	<u>\$11,910,230</u>	<u>\$ 8,745,927</u>	<u>\$10,589,000</u>

The Foundation's Board of Directors has adopted an investment policy which is reviewed and updated on an annual basis and is used to determine asset allocation.

Note 5. Fair Value of Financial Instruments

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 5. Fair Value of Financial Instruments (Continued)

Level 1 - Uses unadjusted quoted prices that are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset or liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 - Uses inputs other than Level 1 that are either directly or indirectly observable as of the reporting date through correlation with market data, including quoted prices for similar assets or liabilities in active markets and quoted prices in markets that are not active. Level 2 also includes assets and liabilities that are valued using models or other pricing methodologies that do not require significant judgment since input assumptions used in the models, such as interest rates and volatility factors, are corroborated by readily observable data.

Level 3 - Uses inputs that are unobservable and are supported by little or no market activity and reflect the use of significant management judgment. These values are generally determined using pricing models for which assumptions utilize management's estimates of market participant assumptions.

The Foundation's policy is to recognize transfers between levels of the fair value hierarchy as of the end of the reporting period. For the years ended June 30, 2013 and 2012, there were no transfers between levels of the fair value hierarchy.

The following tables set forth by level within the fair value hierarchy the Foundation's financial assets that were accounted for at fair value on a recurring basis as of June 30, 2013 and 2012. The financial assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Foundation's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of fair value assets and their placement within the fair value hierarchy levels. The table does not include cash on hand or other assets and liabilities that are measured at historical cost or any basis other than fair value.

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 5. Fair Value of Financial Instruments (Continued)

	Balance at June 30, 2013	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets - Investments				
Domestic Fixed Income	\$ 3,662,796	\$ 3,662,796	\$ -	\$ -
International Fixed Income	1,113,031	1,113,031	-	-
Domestic Equities	4,671,750	4,671,750	-	-
International Equities	1,839,614	1,839,614	-	-
Money market funds	102,719	-	102,719	-
Other Investments	280,907	273,445	-	7,462
Total Investments	<u>\$ 11,670,817</u>	<u>\$ 11,560,636</u>	<u>\$ 102,719</u>	<u>\$ 7,462</u>
Assets - Beneficial Interest in Trusts				
Total Beneficial Interests in Trusts	<u>\$ 699,407</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 699,407</u>
Total Fair Value Measurements	<u>\$ 12,370,224</u>	<u>\$ 11,560,636</u>	<u>\$ 102,719</u>	<u>\$ 706,869</u>
	Balance at June 30, 2012	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets - Investments				
Domestic Fixed Income	\$ 3,698,368	\$ 3,698,368	\$ -	\$ -
International Fixed Income	825,524	825,524	-	-
Domestic Equities	4,057,221	4,057,221	-	-
International Equities	1,668,157	1,668,157	-	-
Money Market Funds	95,307	-	95,307	-
Other Investments	5,573	-	-	5,573
Total Investments	<u>\$ 10,350,150</u>	<u>\$ 10,249,270</u>	<u>\$ 95,307</u>	<u>\$ 5,573</u>
Assets - Beneficial Interest in Trusts				
Total Beneficial Interests in Trusts	<u>\$ 915,842</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 915,842</u>
Total Fair Value Measurements	<u>\$ 11,265,992</u>	<u>\$ 10,249,270</u>	<u>\$ 95,307</u>	<u>\$ 921,415</u>

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 5. Fair Value of Financial Instruments (Continued)

Investments - The Foundation invests in cash and equivalents, equities and bonds, with quoted prices in active markets, which are considered to be Level 1 inputs. In 2011, the Foundation held land stated at fair value at the time of purchase, which approximated market value, and was considered to be Level 3 inputs. The Foundation donated the real estate to the University during 2012.

The Foundation has processes in place to select the appropriate valuation technique and unobservable inputs to perform Level 3 fair value measurements. These processes include quarterly meetings with the Foundation's investment committee for calibration and review of Level 3 investment monthly or quarterly fund manager statements and annual audited financial statements. The Foundation cannot independently assess the value of these underlying positions through a public exchange or over-the-counter market. The Foundation utilizes a third party investment manager to monitor, participate in fund manager calls, and obtain underlying financial information on the Level 3 investments.

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) are as follows:

	<u>Real Estate</u>	<u>Beneficial Interest in Trust</u>	<u>Alternative Investments</u>
Balance at 6/30/12	\$ -	\$ 915,842	\$ 5,573
Contributions	-	-	1,889
Payments	-	-	-
Gift to University	-	-	-
Change in Value	<u>-</u>	<u>(216,435)</u>	<u>-</u>
Balance as of 6/30/13	<u>\$ -</u>	<u>\$ 699,407</u>	<u>\$ 7,462</u>
	<u>Real Estate</u>	<u>Beneficial Interest in Trust</u>	<u>Alternative Investments</u>
Balance at 6/30/11	\$ 200,229	\$ 1,194,569	\$ -
Contributions	-	-	5,573
Payments	-	-	-
Gift to University	(40,500)	-	-
Change in Value	<u>(159,729)</u>	<u>(278,727)</u>	<u>-</u>
Balance as of 6/30/12	<u>\$ -</u>	<u>\$ 915,842</u>	<u>\$ 5,573</u>

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 5. Fair Value of Financial Instruments (Continued)

Beneficial Interest in Trusts - The Foundation is the sole owner of equities and bonds that are held with a trustee. They have quoted prices in active markets and are considered to be Level 1 inputs. In addition, the Foundation is part owner of investments from a third party. Not all investment information is available, and as a result, it is considered to be Level 3 inputs. At year end, the fair value of beneficial interest in trust is measured as follows:

	<u>Fair Value</u>	<u>Valuation Technique</u>	<u>Significant Unobservable Inputs</u>
Beneficial interest in trusts	\$ 699,407	Fair value of interest in underlying assets of the trusts	Values of underlying securities

Note 6. Beneficial Interest in Trusts

The Foundation is a beneficiary of a charitable remainder trust. Upon the death of the donors, the Foundation will receive its share of the trust funds. The Foundation recorded an investment in this trust equal to the expected future distribution discounted at a rate of 5 percent. The value of the Foundation's interest in the trust at June 30, 2013 and 2012 totaled \$61,327 and \$52,570, respectively.

In addition, the Foundation is the sole beneficiary of an irrevocable grantor trust. According to the trust, the Foundation is to receive annually the sum of \$300,000 until such time that the trust is fully liquidated. The value of the Foundation's interest in the trust has been recorded at its fair market value and at June 30, 2013 and 2012, the value totaled \$638,080 and \$863,272, respectively.

Note 7. Student Notes Receivable

The Foundation has established a revolving loan fund that disburses funds with an interest rate of 5 percent. The note receivable is reported at the original issue amount plus accrued interest, less principal repaid. Interest is recognized to the terms of the specific note.

The Foundation considers a student receivable to be impaired when, based upon current information and events, it believes it is probable that the Foundation will be unable to collect all amounts due according to the contractual terms of the loan agreement. The Foundation did not have any notes receivable considered to be impaired or uncollectible as of June 30, 2013 or 2012. There were no amounts that were considered past due as of June 30, 2013 and 2012.

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 8. Gift Annuity Obligations

The Foundation is obligated under various annuity contracts, whereby donors have contributed cash to the Foundation with agreement that the donor shall be the sole recipient of annual annuity payments. These annual payments, currently totaling \$21,990 per year, shall terminate on the last payment date preceding the death of the donor. In determining the net present value of the obligations as of June 30, 2013 and 2012, the Foundation utilized life expectancy tables and a discount rate of 1.6 percent and 1.2 percent, respectively. The discount rate is determined using the risk free rate of return as of the date of the initial contract.

Note 9. Unrestricted - Designated

The following net assets have been designated to be available primarily for charitable purposes benefiting the Foundation's faculty, staff, and students in the following functional categories:

	<u>2013</u>	<u>2012</u>
Charitable purposes:		
Instruction and departmental research	\$ 8,969	\$ 16,017
Academic support	354,682	55,682
Institutional support	395,357	547,566
Student scholarships and other student aid	6,251	21,425
Student loan funds	<u>18,400</u>	<u>18,320</u>
Total designated net assets, June 30	<u>\$ 783,659</u>	<u>\$ 659,010</u>

Note 10. Temporarily Restricted Net Assets

All temporarily restricted net assets are available for charitable purposes benefiting the Foundation's faculty, staff, and students in the following functional categories:

	<u>2013</u>	<u>2012</u>
Instruction and departmental research	\$ 810,971	\$ 424,693
Separately budgeted research	264,719	223,489
Public service	753,248	904,516
Academic support	1,776,235	2,092,544
Institutional support	83,111	69,042
Plant operation and maintenance	258,674	8,674
Student scholarships and other student aid	1,339,496	950,738
Deferred gift annuity	239,413	238,850
Allowance for uncollectible pledges	<u>(8,691)</u>	<u>(9,902)</u>
Total temporarily restricted net assets, June 30	<u>\$5,517,176</u>	<u>\$4,902,644</u>

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 11. Endowment Funds

NEOMED Foundation's endowment includes donor-restricted endowment funds. Net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors of NEOMED Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Foundation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 11. Endowment Funds (Continued)

Endowments as of June 30:	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets as of June 30, 2012	\$ -	\$ 1,078,953	\$ 6,865,035	\$ 7,943,988
Investment return:				
Investment income	-	85,698	-	85,698
Net appreciation (realized and unrealized)	<u>-</u>	<u>841,099</u>	<u>13,652</u>	<u>854,751</u>
Total investment return	-	926,797	13,652	940,449
Contributions	-	-	166,198	166,198
Endowment returned to donor	-	-	-	-
Appropriations for expenditures	-	(139,887)	-	(139,887)
Other changes	<u>-</u>	<u>-</u>	<u>(13,802)</u>	<u>(13,802)</u>
Endowment net assets As of June 30, 2013	<u>\$ -</u>	<u>\$ 1,865,863</u>	<u>\$ 7,031,083</u>	<u>\$ 8,896,946</u>
Investment return:				
Investment income	-	147,221	-	147,221
Net depreciation (realized and unrealized)	<u>-</u>	<u>(196,862)</u>	<u>-</u>	<u>(196,862)</u>
Total investment return	-	(49,641)	-	(49,641)
Contributions	-	-	194,908	194,908
Endowment returned to donor	-	(235,945)	(1,500,000)	(1,735,945)
Appropriations for expenditures	-	(167,299)	-	(167,299)
Other changes	<u>-</u>	<u>-</u>	<u>2,833</u>	<u>2,833</u>
Endowment net assets As of June 30, 2012	<u>\$ -</u>	<u>\$ 1,078,953</u>	<u>\$ 6,865,035</u>	<u>\$ 7,943,988</u>

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, there were no deficiencies of this nature that are reported in unrestricted net assets as of June 30, 2013 and 2012.

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 11. Endowment Funds (Continued)

Return Objectives and Risk Parameters

NEOMED Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s). Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 Index while assuming a moderate level of investment risk. NEOMED Foundation expects its endowment funds, over time, to provide an average rate of return of approximately 8 percent annually. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, NEOMED Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). NEOMED Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

NEOMED Foundation has a policy of appropriating for distribution each year up to 5 percent of its endowment fund's average fair value over the prior three years through the preceding fiscal year in which the distribution is planned. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, NEOMED Foundation expects the current spending policy to allow its endowment to grow at an average of 3 percent annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 12. Permanently Restricted Net Assets

Permanently restricted net assets are held in perpetuity for the following functional purposes:

	<u>2013</u>	<u>2012</u>
Student loans	\$ 825,563	\$ 799,552
Endowments requiring earnings only be made available for:		
Student scholarships and awards	3,280,125	3,129,731
Student loans	100,236	100,236
Anatomy endowed chair	1,002,471	1,002,471
Psychiatry endowed chair	2,000,000	2,000,000
General and other	658,825	648,674
Deferred gift annuity	73,762	72,258
Allowance for uncollectible pledges	<u>(10,574)</u>	<u>(16,076)</u>
 Total permanently restricted net assets, June 30	 <u>\$7,930,408</u>	 <u>\$ 7,736,846</u>

Note 13. Related Party Transactions

For the years ended June 30, 2013 and 2012, the Foundation made disbursements of \$1,247,247 and \$1,183,569, respectively, in direct support of charitable, educational, and scientific purposes benefiting the University and its students. In addition, the Foundation granted loans of \$76,066 and \$72,833 to college students for the years ended June 30, 2013 and 2012, respectively.

The Foundation provided reimbursements of \$125,174 and \$66,661, respectively, to the University for management, fundraising, services, and office space during the years ended June 30, 2013 and 2012. Amounts for such services provided by the University which are not reimbursed by the Foundation are reported as in-kind contributions in the Statement of Activities. The University's in-kind support for these services was valued at \$1,098,581 and \$901,984 for the years ended June 30, 2013 and 2012, respectively.

During 2012, the Foundation transferred real estate with a fair value of \$40,500 to the University. The Foundation reviews the recoverability of long-lived assets when events or changes in circumstances occur that indicate that the carrying value of the asset may not be recoverable. The assessment of possible impairment is based on the ability to recover the carrying value of the asset from the expected future pretax cash flows (undiscounted and without interest charges) of the related operations. If the cash flows are less than the carrying value of such asset, an impairment loss is recognized for the difference between estimated fair value and carrying value. The measurement of impairment requires management to make estimates of these cash flows related to long lived assets, as well as other fair value determinations.

NEOMED FOUNDATION
(A Component Unit of Northeast Ohio Medical University)

NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2013

Note 13. Related Party Transactions (Continued)

During 2012, real estate was deemed to be impaired and written down to its fair value. The carrying value of the assets exceeded their fair value, which was determined by reference to the present value of the estimated future cash inflows, by \$159,729. An impairment loss of that amount (included in other expenses) has been charged to operations in 2012.

Note 14. Endowment Returned to Donor

In 2001, the Foundation received a \$1,500,000 endowment to establish the donor's Endowed Professorship in Community and Public Health, to be used to support expenses for the Foundation's academic chair faculty position. The purpose of this endowment was to support an academic chairperson to provide academic, research and community public health services. The individual left the University and no replacement was identified; therefore, the donor has requested full reimbursement of their charitable gift. As a result, the Foundation returned funds of \$1,735,945 during the year ended June 30, 2012.

Report on Internal Control Over Financial Reporting and on Compliance
and Other Matters Based on an Audit of Financial Statements
Performed in Accordance with *Government Auditing Standards*

Independent Auditor's Report

To Management and the Board of Directors
NEOMED Foundation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of NEOMED Foundation, which comprise the basic statement of financial position as of June 30, 2013 and the related basic statements of activities and cash flows for the year then ended, and related notes to the financial statements and have issued our report thereon dated October 28, 2013.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered NEOMED Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

To Management the Board of Directors
NEOMED Foundation

Compliance and Other Matters

As part of obtaining reasonable assurance about whether NEOMED Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Plante & Moran, PLLC

October 28, 2013



Dave Yost • Auditor of State

NEOMED FOUNDATION

PORTAGE COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbitt

CLERK OF THE BUREAU

**CERTIFIED
JANUARY 14, 2014**