FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2013

CHAD D. YANCEY, CPA, FINANCE DIRECTOR



Board of Directors Community Improvement Corporation of Springfield 20 S. Limestone Street, Suite 100 Springfield, Ohio 45502

We have reviewed the *Independent Auditor's Report* of the Community Improvement Corporation of Springfield, Clark County, prepared by Julian & Grube, Inc., for the audit period January 1, 2013 through December 31, 2013. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Community Improvement Corporation of Springfield is responsible for compliance with these laws and regulations.

Dave Yost Auditor of State

June 10, 2014



BASIC FINANCIAL STATEMENTS FOR YEAR ENDED DECEMBER 31, 2013

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Julian & Grube, Inc.

Serving Ohio Local Governments

333 County Line Rd. West, Westerville, OH 43082 Phone: 614.846.1899 Fax: 614.846.2799

Independent Auditor's Report

Community Improvement Corporation of Springfield - Clark County Clark County 20 S. Limestone Street, Suite 100 Springfield, Ohio 45502

To the Board of Directors:

Report on the Financial Statements

We have audited the accompanying financial statements of the Community Improvement Corporation of Springfield - Clark County, Clark County, Ohio, as of and for the year ended December 31, 2013, and the related notes to the financial statements, which collectively comprise the Community Improvement Corporation of Springfield - Clark County's financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for preparing and fairly presenting these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes designing, implementing, and maintaining internal control relevant to preparing and fairly presenting financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to opine on these financial statements based on our audit. We audited in accordance with auditing standards generally accepted in the United States of America and the financial audit standards in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require us to plan and perform the audit to reasonably assure the financial statements are free from material misstatement.

An audit requires obtaining evidence about financial statement amounts and disclosures. The procedures selected depend on our judgment, including assessing the risks of material financial statement misstatement, whether due to fraud or error. In assessing those risks, we consider internal control relevant to the Community Improvement Corporation of Springfield - Clark County's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not to the extent needed to opine on the effectiveness of the Community Improvement Corporation of Springfield - Clark County's internal control. Accordingly, we express no opinion. An audit also includes evaluating the appropriateness of management's accounting policies and the reasonableness of their significant accounting estimates, as well as our evaluation of the overall financial statement presentation.

We believe the audit evidence we obtained is sufficient and appropriate to support our audit opinion.

Independent Auditor's Report Page Two

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Community Improvement Corporation of Springfield - Clark County, Clark County, Ohio, as of December 31, 2013, and the respective changes in financial position and its cash flows, for the year then ended in accordance with the accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 15, 2014, on our consideration of the Community Improvement Corporation of Springfield - Clark County's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. That report describes the scope of our internal control testing over financial reporting and compliance, and the results of that testing, and does not opine on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Community Improvement Corporation of Springfield - Clark County's internal control over financial reporting and compliance.

Julian & Grube, Inc.

Julian & Sube the

May 15, 2014

Community Improvement Corporation of Springfield - Clark County, Ohio Statement of Financial Position As of December 31, 2013

ASSETS		
Current Assets: Cash, unrestricted	\$	34,876
Cash, restricted	Ф	182,554
Cash, custodial		34,484
Other receivables		178,567
Prepaid Expenses		4,532
Total Current Assets		435,013
		,
Property & Equipment:		
Office furniture, equipment, and vehicles		12,560
Less: Accumulated Depreciation		(8,571)
Net Property & Equipment		3,989
Other Assets:		
Land and land improvements		1,214,422
Capitalized Project Development Cost, at cost		,276,300
Total Other Assets	5	5,490,722
TOTAL ASSETS	\$ 5	5,929,724
LIABILITIES & NET ASSETS		
Current Liabilities:		
Accounts payable	\$	49,640
Contract retainages		137,755
Deferred revenue		32,000
Line of credit		807,742
Custodial assets		29,912
Total Current Liabilities	1	,057,049
Long-Term Liabilities		
Notes payable - long-term portion	1	,678,521
Total Long-Term Liabilities	1	,678,521
		<u>, , , , , , , , , , , , , , , , , , , </u>
Net Assets:		
Temporarily restricted	1	,085,816
Unrestricted		2,108,338
Total Net Assets		3,194,154
TOTAL LIABILITIES & NET ASSETS	\$ 5	5,929,724

Community Improvement Corporation of Springfield - Clark County, Ohio Statement of Activities For the Year Ended December 31, 2013

	Unrestricted	Temporarily Restricted	Total
REVENUE:			
Local government funding	\$ 235,621	\$ 70,550	\$ 306,171
Property sales	11,510	-	11,510
Grants & contributions	105,730	195,635	301,365
Contract revenue	299,939	2,500	302,439
Interest	22	905	927
Miscellaneous	53,591	38,953	92,544
Net assets released from restriction	158,088	(158,088)	-
TOTAL REVENUE	864,501	150,455	1,014,956
EXPENSES:			
Administrative and general operating	712,018	-	712,018
Economic development	199,801	-	199,801
Depreciation	1,090	-	1,090
TOTAL EXPENSES	912,909	-	912,909
Increase/(Decrease) in net assets	(48,408)	150,455	102,047
Net Assets, beginning of year	2,156,746	935,361	3,092,107
Net Assets, end of year	\$ 2,108,338	\$ 1,085,816	\$ 3,194,154

Community Improvement Corporation of Springfield - Clark County, Ohio Statement of Cash Flows

For the Year Ended December 31, 2013

Cash Flows from Operating Activities:		
Change in net assets	\$	102,047
Adjustments to reconcile change in net assets		
to net cash provided by operating activities:		
Depreciation		1,090
(Increase)/Decrease in Accounts Receivable		4,388
(Increase)/Decrease in Prepaid Expenses		1,215
(Increase)/Decrease in Other Assets		(171,811)
Increase/(Decrease) in Accounts Payable		(28,673)
Increase/(Decrease) in Contracts Retainages		37,755
Increase/(Decrease) in Deferred Revenue		32,000
Increase/(Decrease) in Custodial Assets		(8,845)
Total Adjustments		(132,881)
·		
Net Cash Used in Operating Activities		(30,834)
Cash Flows from Investing Activities:		
Purchase of Land and Land Improvements		(374,128)
- The state of the		(67.1,120)
Net Cash (Used in) Investing Activities		(374,128)
Cash Flows from Financing Activities:		
Proceeds of line of credit		852,857
Payments of line of credit		(353,445)
Payments on notes payable		(95,317)
Proceeds of notes		60,056
Net Cash Provided by Financing Activities		464,151
NET INCREASE IN CASH AND CASH EQUIVALENTS		59,189
Cook & Cook Equivalents at Decimina of Voca		102.725
Cash & Cash Equivalents at Beginning of Year		192,725
Cash and Cash Equivalents at End of Year	\$	251,914
Cash Represented By:		
Cash, unrestricted	\$	34,876
Cash, restricted	7	182,554
Cash, restricted Cash, custodial		•
Casii, Cusiouiai	•	34,484 251,914
:	\$	431,914

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following accounting principles and practices of the corporation are set forth to facilitate the understanding of data presented in the financial statements.

A. Organization

The Community Improvement Corporation of Springfield - Clark County, Ohio (the "Corporation") is a not-for-profit corporation whose purpose is to promote industrial and economic development in the City of Springfield and Clark County, Ohio.

B. Financial Statement Presentation

The Corporation follows the recommendations of the Financial Accounting Standards Board ASC 958, *Financial Statements of Not-For-Profit Organizations*. Under ASC 958, the Corporation is required to report information regarding its financial position and activities according to three classes of net assets:

<u>Unrestricted Net Assets</u> - Net assets that are not subject to donor or grantor imposed stipulations.

<u>Temporarily Restricted Net Assets</u> - Net assets subject to donor-imposed restrictions that may or will be met, either by actions of the Corporation and/or passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently Restricted Net Assets</u> - Net assets resulting from contributions and other inflows of assets whose used by the Corporation is limited by donor-imposed restrictions that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Corporation.

C. Cash

For purposes of cash flows, the Corporation considers cash on hand and in demand accounts with a maturity of 90 days or less to be cash.

D. Capitalized Project Development Cost

Includes capitalized costs for remaining land and associated expenses at Prime Ohio II. This asset is decreased as land is sold by the related land and development costs. Periodically, costs are reviewed by management for disposal.

E. Income Taxes

The Corporation is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code on income arising from normal operations. The Corporation has been liable for income tax on its unrelated business income in excess of related expenses in past years. During the current year, the Corporation has no unrelated business income.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (Continued)

F. Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

G. Property and Depreciation

Property and equipment are recorded at cost. Depreciation is provided on the straight-line method over the estimated useful lives (five to fifty years) of the respective assets.

H. Restricted Cash

Restricted cash accounts are monies held by the Corporation which are restricted for use primarily for retainage held.

I. Custodial Cash

The cash accounts reported as custodial cash accounts by the Corporation represent monies held for third-party projects. At December 31, 2013, the funds being held were for the Small Business Development Corporation Revolving Loan Account.

NOTE 2 - OTHER ASSETS: CAPITALIZED PROJECT DEVELOPMENT COST

The Corporation continues to explore both existing and new sites for industrial parks as well as sites for green space development. Below summarizes current locations and capitalized costs as of December 31, 2013:

Prime Ohio II <u>Total</u>

\$ 1,276,300

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2013

NOTE 3 - TEMPORARILY RESTRICTED NET ASSETS

Net assets in the amount of \$158,088 were released from restriction in 2013 as expenses were incurred which satisfied the restricted purposes.

Temporarily restricted net assets at December 31, 2013 represent the results of activities for the following programs that have donor or grantor stipulations:

Prime Ohio II	\$ 1,034,761
Project Apple	46,483
SBDC Loan Program	 4,572
Total	\$ 1.085.816

NOTE 4 - ADMINISTRATIVE EXPENSES

The Springfield Clark County Chamber of Commerce (the "Chamber") furnishes services to the Corporation. Costs incurred by the Chamber on behalf of the Corporation include salaries and benefits and other related expenses. The Corporation reimbursed the Chamber for these services in the amount of \$495,833 for 2013.

NOTE 5 - CONCENTRATION OF RISK

At times throughout the year, the Corporation may have deposits at financial institutions in excess of FDIC limits.

NOTE 6 - FUNCTIONAL EXPENSES

The costs of operations incurred by the Corporation are for programs to promote industrial and economic development.

NOTE 7 - ECONOMIC DEPENDENCY

The Corporation is dependent upon continued funding from federal, state and local sources to meet its operational expenses.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2013

NOTE 8 - PROPERTY, FACILITIES AND EQUIPMENT

Capital asset activity for the year ended December 31, 2013 is as follows:

	Balance <u>1/1/13</u>	Additions	Deletions	Balance <u>12/31/13</u>
Captial Assets Being Depreciated: Office Equipment	\$ 7,464	\$ -	\$ (2,730)	\$ 4,734
Furniture and Fixtures	7,826			7,826
Total Capital Assets Being Depreciated	15,290		(2,730)	12,560
Less Accumulated Depreciation:				
Office Equipment	(6,231)	(308)	2,730	(3,809)
Furniture and Fixtures	(3,980)	(782)		(4,762)
Total Accumulated Depreciation	(10,211)	(1,090)	2,730	(8,571)
Total Capital Assets Being Depreciated, Net	\$ 5,079	\$ (1,090)	<u>\$</u>	\$ 3,989

NOTE 9 - NOTES PAYABLE

As of December 31, 2013, the Corporation had the following outstanding notes:

	Outstanding Balance	Interest Rate	Maturity <u>Date</u>
Security National Bank	\$ 1,200,000	2.75%	10/5/2017
Harry M. & Violet Turner 95 Charitable Trust	478,521	0.00%	N/A

NOTE 10 - LINE OF CREDIT

In addition, as of December 31, 2013, the Corporation had two lines of credit outstanding with Security National Bank in the amounts of \$657,480 and \$150,262. Further, the Corporation was advanced \$353,445 in June of 2013 which was paid off in August of 2013.



Julian & Grube, Inc.

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Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Required by *Government Auditing Standards*

Community Improvement Corporation of Springfield - Clark County Clark County 20 S. Limestone Street, Suite 100 Springfield, Ohio 45502

To the Board of Directors:

We have audited, in accordance with auditing standards generally accepted in the United States and the Comptroller General of the United States' *Government Auditing Standards*, the financial statements of the Community Improvement Corporation of Springfield - Clark County, Clark County, Ohio, as of December 31, 2013 and the related notes to the financial statements, which collectively comprise the Community Improvement Corporation of Springfield - Clark County and have issued our report thereon dated May 15, 2014.

Internal Control Over Financial Reporting

As part of our financial statement audit, we considered the Community Improvement Corporation of Springfield - Clark County's internal control over financial reporting (internal control) to determine the audit procedures appropriate in the circumstances to the extent necessary to support our opinion on the financial statements, but not to the extent necessary to opine on the effectiveness of the Community Improvement Corporation of Springfield - Clark County's internal control. Accordingly, we have not opined on it.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, when performing their assigned functions, to prevent, or detect and timely correct misstatements. A *material weakness* is a deficiency, or combination of internal control deficiencies resulting in a reasonable possibility that internal control will not prevent or detect and timely correct a material misstatement of the Community Improvement Corporation of Springfield - Clark County's financial statements. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all internal control deficiencies that might be material weaknesses or significant deficiencies. Given these limitations, we did not identify any deficiencies in internal control that we consider material weaknesses. However, unidentified material weaknesses may exist.

Board of Directors Community Improvement Corporation of Springfield - Clark County

Compliance and Other Matters

As part of reasonably assuring whether the Community Improvement Corporation of Springfield - Clark County's financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the determination of financial statement amounts. However, opining on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

Purpose of this Report

This report only describes the scope of our internal control and compliance testing and our testing results, and does not opine on the effectiveness of the Community Improvement Corporation of Springfield - Clark County's internal control or on compliance. This report is an integral part of an audit performed under *Government Auditing Standards* in considering the Community Improvement Corporation of Springfield - Clark County's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Julian & Grube, Inc.

Julian & Lube, Ehre!

May 15, 2014

STATUS OF PRIOR AUDIT FINDINGS DECEMBER 31, 2013

			Not Corrected, Partially Corrected; Significantly Different Corrective Action
Finding	Finding	Fully	Taken; or Finding No Longer
Number	Summary	Corrected?	Valid; Explain:
2012-CICOS-001	Significant Deficiency - Financial	Yes	N/A
	<u>Statement Presentation</u> - The Corporation		
	had an audit adjustment to its financial		
	statements that was related to a grant in		
	which the expenses accrued in 2012;		
	however, the reimbursement was not		
	received until 2013.		





COMMUNITY IMPROVEMENT CORPORATION OF SPRINGFIELD CLARK COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED JUNE 24, 2014