



Rea & associates *a brighter way*

# Educational Development Center of Trumbull County, Inc. Trumbull County, Ohio

*Audited Financial Statements*

For the Fiscal Year Ended  
June 30, 2015





# Dave Yost • Auditor of State

Board of Directors  
Educational Development Center of Trumbull County, Inc.  
458 Franklin Street S.E.  
Warren, Ohio 44483

We have reviewed the *Independent Auditor's Report* of the Educational Development Center of Trumbull County, Inc., Trumbull County, prepared by Rea & Associates, Inc., for the audit period July 1, 2014 through June 30, 2015. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Educational Development Center of Trumbull County, Inc. is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Dave Yost".

Dave Yost  
Auditor of State

May 3, 2016

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EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY

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December 28, 2015

To the Board of Directors  
Educational Development Center of Trumbull County, Inc.  
Trumbull County, Ohio  
458 Franklin Street S.E.  
Warren, Ohio 44483

## **Independent Auditor's Report**

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Educational Development Center of Trumbull County, Inc., Trumbull County, Ohio (the "School") as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise the School's basic financial statements as listed in the table of contents.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the School, as of June 30, 2015, and the changes in its financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

***Emphasis of a Matter***

As described in Note 3, the School restated the June 30, 2014 net position balance to account for the implementation of Governmental Accounting Standard Board (GASB) Statement No. 68, "*Accounting and Financial Reporting for Pensions – An Amendment of GASB Statement No. 27*", and GASB Statement No. 71, "*Pension Transition for Contributions Made Subsequent to the Measurement Date – An Amendment of GASB Statement No. 68*." Our opinion is not modified with respect to this matter.

***Other Matters***

***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the *Management's Discussion and Analysis* and the *Schedule of the School's Proportionate Share of the Net Pension Liability*, and *Schedule of School Contributions* on pages 4-9, 32-33, and 34-37, respectively, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 28, 2015 on our consideration of the School's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the School's internal control over financial reporting and compliance.

*Rea & Associates, Inc.*

Medina, Ohio

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**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2015**

The discussion and analysis of the Educational Development Center of Trumbull County, Inc.'s (the School) financial performance provides an overall review of the School's financial activities for the fiscal year ended June 30, 2015. The intent of this discussion and analysis is to look at the School's financial performance as a whole; readers should also review the financial statements and the notes to the financial statements to enhance their understanding of the School's financial performance.

The Management's Discussion and Analysis (MD&A) is an element of the reporting model adopted by the Governmental Accounting Standard Boards (GASB) in their Statement No. 34 *Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments* issued June 1999. Certain comparative information between the current year and the prior year is required to be presented in the MD&A.

**Financial Highlights**

- In total, Net Position decreased \$32,595, which represents a 7.2 percent decrease from 2014. This was primarily due to a decrease in state basic aid and federal and state grants.
- Total assets decreased \$66,201, which represents a 9.5 percent decrease from 2014. This is primarily due to a decrease in cash and cash equivalents.
- Liabilities decreased \$221,049, which represents a 16.7 percent decrease from 2014. This was primarily due to a decrease in net pension liability and grants funding.
- Deferred outflows of resources increased \$11,524, which represents an 18.4 percent increase from 2014. This change represents contractually required amounts due to GASB 68.
- Deferred inflows of resources increased \$198,967, which was the first year in which this was recorded. This change represents the implementation of GASB 68.

During 2015, the School adopted GASB Statement 68, "Accounting and Financial Reporting for Pensions—an Amendment of GASB Statement 27," which significantly revises accounting for pension costs and liabilities. For reasons discussed below, many end users of this financial statement will gain a clearer understanding of the School's actual financial condition by adding deferred inflows related to pension and the net pension liability to the reported net position and subtracting deferred outflows related to pension.

Governmental Accounting Standards Board standards are national and apply to all government financial reports prepared in accordance with generally accepted accounting principles. When accounting for pension costs, GASB 27 focused on a funding approach. This approach limited pension costs to contributions annually required by law, which may or may not be sufficient to fully fund each plan's *net pension liability*. GASB 68 takes an earnings approach to pension accounting; however, the nature of Ohio's statewide pension systems and state law governing those systems requires additional explanation in order to properly understand the information presented in these statements.

Under the new standards required by GASB 68, the net pension liability equals the School's proportionate share of each plan's collective:

1. Present value of estimated future pension benefits attributable to active and inactive employees' past service
- 2 Minus plan assets available to pay these benefits

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2015**

**Financial Highlights (continued)**

GASB notes that pension obligations, whether funded or unfunded, are part of the "employment exchange" – that is, the employee is trading his or her labor in exchange for wages, benefits, and the promise of a future pension. GASB noted that the unfunded portion of this pension promise is a present obligation of the government, part of a bargained-for benefit to the employee, and should accordingly be reported by the government as a liability since they received the benefit of the exchange. However, the School is not responsible for certain key factors affecting the balance of this liability. In Ohio, the employee shares the obligation of funding pension benefits with the employer. Both employer and employee contribution rates are capped by State statute. A change in these caps requires action of both Houses of the General Assembly and approval of the Governor. Benefit provisions are also determined by State statute. The employee enters the employment exchange with the knowledge that the employer's promise is limited not by contract but by law. The employer enters the exchange also knowing that there is a specific, legal limit to its contribution to the pension system. In Ohio, there is no legal means to enforce the unfunded liability of the pension system *as against the public employer*. State law operates to mitigate/lessen the moral obligation of the public employer to the employee, because all parties enter the employment exchange with notice as to the law. The pension system is responsible for the administration of the plan.

Most long-term liabilities have set repayment schedules or, in the case of compensated absences (i.e. sick and vacation leave), are satisfied through paid time-off or termination payments. There is no repayment schedule for the net pension liability. As explained above, changes in pension benefits, contribution rates, and return on investments affect the balance of the net pension liability, but are outside the control of the local government. In the event that contributions, investment returns, and other changes are insufficient to keep up with required pension payments, State statute does not assign/identify the responsible party for the unfunded portion. Due to the unique nature of how the net pension liability is satisfied, this liability is separately identified within the long-term liability section of the statement of net position.

In accordance with GASB 68, the School's statements prepared on an accrual basis of accounting include an annual pension expense for their proportionate share of each plan's *change* in net pension liability not accounted for as deferred inflows/outflows.

As a result of implementing GASB 68, the School is reporting a net pension liability and deferred inflows/outflows of resources related to pension on the accrual basis of accounting. This implementation also had the effect of restating net position at June 30, 2014, from \$665,341 to (\$563,489).

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2015**

**Financial Highlights (continued)**

The information necessary to restate the 2014 beginning balances and the 2014 pension expense amounts for the effects of the initial implantation of GASB 68 is not available. Therefore, 2014 functional expenses still include pension expense of \$62,751 computed under GASB 27. GASB 27 required recognizing pension expense equal to the contractually required contributions to the plan. Under GASB 68, pension expense represents additional amounts earned, adjusted by deferred inflows and deferred outflows. The contractually required contribution is no longer a component of pension expense. Under GASB 68, the 2015 statements report pension expense of \$45,148. Consequently, in order to compare 2015 total program expenses to 2014, the following adjustments are needed:

Total 2015 program expenses under GASB 68	\$ 1,804,196
Pension expense under GASB 68	(45,148)
2015 contractually required contribution	<u>63,917</u>
Adjusted 2015 program expenses	1,822,965
Total 2014 program expenses under GASB 27	<u>2,064,307</u>
Decrease in program expenses not related to pension	<u><u>\$ (241,342)</u></u>

**Using this Financial Report**

This report consists of three parts, the required supplementary information, the financial statements, and notes to the financial statements. The financial statements include a Statement of Net Position, a Statement of Revenues, Expenses and Changes in Net Position, and a Statement of Cash Flows.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2015**

**Statement of Net Position**

The Statement of Net Position answers the question of how the School performed financially during 2015. This statement includes all assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position, both financial and capital and current and long-term, using the accrual basis of accounting, which is the accounting used by most private-sector companies. This basis of accounting takes into account all revenues and expenses during the year, regardless of when the cash is received or expended. Table 1 provides a summary of the School's Net Position for fiscal years 2015 and 2014.

(Table 1)

**Statement of Net Position**

	2015	Restated 2014
<b>Assets</b>		
Current Assets	\$ 602,414	\$ 696,219
Other Current Assets	30,000	-
Capital Assets, Net	-	2,396
Total Assets	632,414	698,615
<b>Deferred Outflows of Resources</b>		
Pension System	74,275	62,751
<b>Liabilities</b>		
Current Liabilities	18,436	33,274
Long Term Liabilities	1,085,370	1,291,581
Total Liabilities	1,103,806	1,324,855
<b>Deferred Inflows of Resources</b>		
Pension System	198,967	-
<b>Net Position</b>		
Investment in Capital Assets	-	2,396
Unrestricted	(596,084)	(565,885)
Total Net Position	\$ (596,084)	\$ (563,489)

Total assets decreased \$66,201. This decrease corresponds primarily to the decrease in cash and cash equivalents. Deferred outflows of resources increased \$11,524 from 2014. Liabilities decreased by \$221,049. This decrease is primarily the result of the decrease in net pension liability. Deferred inflows of resources increased \$198,967, which is the first year to be recorded. The changes for deferred outflows and inflows of resources impacted by the implementation of GASB 68. The School operates under a management agreement with WHLS of Ohio, LLC (WHLS). Under the terms of the management agreement, WHLS is paid a specific percentage of the State and Federal revenues the School receives (see notes to the financial statements, note 10).

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2015**

**Statement of Revenues, Expenses, and Changes in Net Position**

Table 2 shows the changes in Net Position for fiscal year 2015 and fiscal year 2014, as well as a listing of revenues and expenses.

(Table 2)

**Change in Net Position**

	<u>2015</u>	<u>2014</u>
<b>Operating Revenue</b>		
State Aid	\$ 1,593,610	\$ 1,728,688
Total Operating Revenue	<u>1,593,610</u>	<u>1,728,688</u>
<b>Non-Operating Revenues</b>		
Grants	163,915	243,006
Interest	308	154
Miscellaneous	13,768	1,036
Total Revenues	<u>1,771,601</u>	<u>1,972,884</u>
<b>Operating Expenses</b>		
Management Fees	1,354,568	1,469,385
Mgmt Fee Contra - Pension Funding	(63,917)	-
Grant Programs	163,915	243,006
Pension Expense	45,148	-
Sponsorship Fees	47,039	51,003
Legal	16,771	6,455
Advertising	3,357	845
Insurance	10,002	9,943
Auditing and Accounting	11,962	4,678
Board of Education	33,632	21,220
Facility Costs	179,180	255,304
Depreciation	2,396	2,396
Miscellaneous	143	72
Total Operating Expenses	<u>1,804,196</u>	<u>2,064,307</u>
Change in Net Position	<u>\$ (32,595)</u>	<u>\$ (91,423)</u>

The primary reason for the decrease in overall revenues from 2014 was due in part to the decrease in state funding from the prior year due to decrease in enrollment. The School's most significant expenses, "Management fees and grant programs" decreased in part because of the decrease in state aid and federal grants related to enrollment decline for the year and because of the management agreement in place between the School and WHLS. The agreement provides that specific percentages of the revenues received by the School will be paid to WHLS to fund operations (see notes to the financial statements, note 10).

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE YEAR ENDED JUNE 30, 2015**

**Capital Assets**

At the end of fiscal year 2015 the School did not report any book value for capital assets. Table 3 shows the respective balances for fiscal year 2015 and fiscal year 2014.

(Table 3)

**Capital Assets (Net of Depreciation)**

	2015	2014
Computers and Software	\$ -	\$ 2,396
Totals	<u>\$ -</u>	<u>\$ 2,396</u>

For more information on capital assets, see note 9 in the notes to the financial statements.

**Current Financial Issues**

The Educational Development Center of Trumbull County, Inc. received revenue for 168 students in 2015 and continues to enroll students on a daily basis. State law governing community schools allows for the School to have open enrollment across traditional school district boundaries.

The School receives its support almost entirely from state aid. Per pupil revenue from state aid for the School averaged \$9,486 in fiscal year 2015. The School receives additional revenues from grant subsidies.

Although there is a possibility that state aid will be cut in future years due to the economic climate, the School feels that the relationship with the management company will insulate them from any significant change. The relationship brings stability to the School since specific percentages of revenues are payable to the management company (see notes to the financial statements, note 10).

**Contacting the School's Financial Management**

This financial report is designed to provide our readers with a general overview of the School's finances and to show the School's accountability for the money it receives. If you have questions about this report or need additional information, contact the Fiscal Officer for the Educational Development Center of Trumbull County, Inc., 3320 West Market Street, Suite 300, Fairlawn, Ohio 44333.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY  
TRUMBULL COUNTY  
STATEMENT OF NET POSITION  
JUNE 30, 2015**

**ASSETS**

Current assets

Cash & cash equivalents	\$	596,706
Continuing fees receivable		890
Grant funding receivable		4,818
		4,818

Total current assets		602,414
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Other current assets

Deposit - school improvements		30,000
		30,000

<b>Total assets</b>		632,414
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**DEFERRED OUTFLOWS OF RESOURCES**

Pension system		74,275
		74,275

**LIABILITIES**

Current liabilities

Accounts payable		5,113
Continuing fees payable		8,553
Federal grant funding payable		4,770
		4,770

Total current liabilities		18,436
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Long term liabilities

Net pension liability		1,085,370
		1,085,370

<b>Total liabilities</b>		1,103,806
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**DEFERRED INFLOWS OF RESOURCES**

Pension system		198,967
		198,967

**NET POSITION**

Unrestricted net position		(596,084)
		(596,084)

<b>Total net position</b>		\$ (596,084)
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The accompanying notes to the financial statements are an integral part of this statement.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY  
TRUMBULL COUNTY  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION  
FOR THE YEAR ENDED JUNE 30, 2015**

**OPERATING REVENUES**

State basic aid	\$	1,567,969
Facilities aid		15,154
Casino revenue		10,487
		1,593,610
<b>Total operating revenues</b>		<b>1,593,610</b>

**OPERATING EXPENSES**

Management fees		1,354,568
Management fees (contra- recharacterizing pension funding)		(63,917)
Federal grant programs		163,915
Facility costs		179,180
Sponsorship fees		47,039
Pension expense		45,148
Board of education		33,632
Legal		16,771
Advertising		3,357
Accounting & auditing		11,962
Bank fees		143
Insurance: D&O & liability		10,002
Depreciation		2,396
		1,804,196
<b>Total operating expenses</b>		<b>1,804,196</b>
<b>Operating loss</b>		<b>(210,586)</b>

**NON-OPERATING REVENUE**

Federal grants		163,915
Interest		308
Miscellaneous		13,768
		177,991
<b>Total non-operating revenue</b>		<b>177,991</b>
<b>Change in net position</b>		<b>(32,595)</b>
<b>Net position, June 30, 2014 (restated - see note 3)</b>		<b>(563,489)</b>
<b>Net position, June 30, 2015</b>	<b>\$</b>	<b>(596,084)</b>

The accompanying notes to the financial statements are an integral part of this statement.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY  
TRUMBULL COUNTY  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED JUNE 30, 2015**

**INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Cash received from state aid	\$	1,583,689
Cash payments to suppliers for goods and services		(1,856,375)
		(272,686)

**CASH FLOWS FROM INVESTING ACTIVITIES**

Cash received from interest		308
		308

**CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES**

Cash received from grant programs		168,030
Cash received from miscellaneous sources		13,768
		181,798
Net cash received from noncapital financing activities		181,798
Net decrease in cash and cash equivalents		(90,580)
Cash and cash equivalents at beginning of year		687,286
Cash and cash equivalents at end of year	\$	596,706

**RECONCILIATION OF OPERATING LOSS TO NET CASH  
USED FOR OPERATING ACTIVITIES**

Operating loss	\$	(210,586)
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**ADJUSTMENTS TO RECONCILE OPERATING LOSS TO NET  
CASH USED FOR OPERATING ACTIVITIES**

Depreciation		2,396
Changes in assets, liabilities, and deferred outflows/inflows of resources:		
Continuing Fees Receivable		(890)
Pension Deferred Outflows		(11,524)
Deposit - School Improvement		(30,000)
Pension Deferred Inflows		198,967
Net Pension Liability		(206,211)
Accounts payable		(4,946)
Continuing fees payable		29
Grants funding payable		(9,921)
		(9,921)
Total adjustments		(62,100)
Net cash used for operating activities	\$	(272,686)

The accompanying notes to the financial statements are an integral part of this statement.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2015  
(Continued)**

**1. DESCRIPTION OF THE SCHOOL AND REPORTING ENTITY**

The Educational Development Center of Trumbull County, Inc., using the trade name Life Skills Center of Trumbull County, (the School) is a federal 501(c)(3) tax exempt, state nonprofit corporation established pursuant to Ohio Rev. Code Chapters 3314 and 1702 to maintain and provide a school exclusively for any educational, literary, scientific and related teaching service. The School, which is part of the State's education program, is independent of any school district. The School may sue and be sued, acquire facilities as needed, and contract for any services necessary for the operation of the School.

The School contracts with WHLS of Ohio, LLC (WHLS) for most of its functions (see note 10).

The School signed a contract with Saint Aloysius Orphanage (Sponsor) to operate for a period from July 1, 2010 through June 30, 2015. As of June 30<sup>th</sup>, 2015, the school entered into an agreement with the Sponsor to operate for a period of a one year term, automatically renewing each year until June 30<sup>th</sup>, 2018. The School operates under a self-appointing, five-member Board of Directors (the Board). The School's Code of Regulations specify that vacancies that arise on the Board will be filled by the appointment of a successor director by a majority vote of the then existing directors. The Board is responsible for carrying out the provisions of the contract with the Sponsor which include, but are not limited to, state-mandated provisions regarding student population, curriculum, academic goals, performance standards, admission standards, and qualifications of teachers. The School has one instructional/support facility. The facility is staffed with teaching personnel employed by WHLS, who provide services to 168 students.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The financial statements of the School have been prepared in conformity with generally accepted accounting principles as applied to governmental nonprofit organizations. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant of the School's accounting policies are described below.

**A. Basis of Presentation**

The School's financial statements consist of a Statement of Net Position, a Statement of Revenues, Expenses and Changes in Net Position, and a Statement of Cash Flows. Enterprise fund reporting focuses on the determination of the change in Net Position, financial position and cash flows.

Auditor of State of Ohio Bulletin No. 2000-005 requires the presentation of all financial activity to be reported within one enterprise fund for year-end reporting purposes. Enterprise accounting is used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent is that the costs (expenses) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2015  
(Continued)**

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**B. Measurement Focus and Basis of Accounting**

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. Enterprise accounting uses a flow of economic resources measurement focus. With this measurement focus, all assets and deferred outflows of resources as well as all liabilities and deferred inflows of resources are included on the Statement of Net Position. Operating statements present increases (i.e., revenues) and decreases (i.e., expenses) in total Net Position. The accrual basis of accounting is utilized for reporting purposes. Revenues are recognized when they are earned, and expenses are recognized when they are incurred.

**C. Budgetary Process**

Unlike traditional public schools located in the State of Ohio, community schools are not required to follow budgetary provisions set forth in Ohio Rev. Code Section 5705, unless specifically provided in the School's contract with its Sponsor. The contract between the School and its Sponsor requires a detailed school budget for each year of the contract. In addition, the Board adopted an operating budget at the beginning of fiscal year 2015. However, the budget does not have to follow the provisions of Ohio Rev. Code Section 5705, except for section 5705.391 as it relates to five-year forecasts.

**D. Cash and Cash Equivalents**

All cash received by the School is maintained in a demand deposit account and STAROhio. For purposes of the Statement of Cash Flows and for presentation on the Statement of Net Position, investments with an original maturity of three months or less at the time they are purchased are considered to be cash equivalents.

During fiscal year 2015, investments were limited to the State Treasurer's Investment Pool, STAROhio. STAROhio is an investment pool managed by the State Treasurer's Office, which allows governments within the State to pool their funds for investment purposes. STAROhio is not registered with the SEC as an investment company, but does operate in a manner consistent with Rule 2a7 of the Investment Company Act of 1940. Investments in STAROhio are valued at STAROhio's share price, which is the price the investment could be sold for on June 30, 2015.

**E. Intergovernmental Revenues**

The School currently participates in the State Foundation Program and casino tax distributions which are reflected under "operating revenues" on the Statement of Revenues, Expenses, and Changes in Net Position. Revenues received from these programs are recognized as operating revenues in the accounting period in which all eligibility requirements have been met.

Non-exchange transactions, in which the School receives value without directly giving equal value in return, include grants, entitlements, and contributions. Grants, entitlements, and contributions are recognized as non-operating revenues in the accounting period in which all eligibility requirements have been met.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2015  
(Continued)**

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**E. Intergovernmental Revenues (continued)**

Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the fiscal year when use is first permitted; matching requirements, in which the School must provide local resources to be used for a specified purpose; and expenditure requirements, in which the resources are provided to the School on a reimbursement basis. Amounts awarded under the above programs for the 2015 school year totaled \$1,757,525.

**F. Capital Assets and Depreciation**

For purposes of recording capital assets, the Board has a capitalization threshold of \$5,000.

At the end of fiscal year 2015, all capital assets had been fully depreciated. Depreciation is computed by the straight-line method over three years for "Computers and Software".

Aside from those mentioned above, the School has no other capital assets, as the School operates under a management agreement with WHLS (see note 10).

**G. Use of Estimates**

In preparing the financial statements, management is sometimes required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**H. Operating Revenues and Expenses**

Operating revenues are those revenues that are generated directly from the School's primary activities. For the School, these revenues are primarily state aid payments. Operating expenses are necessary costs incurred to provide the goods and services that are the primary activities of the School. Revenues and expenses not meeting this definition are reported as non-operating.

**I. Pensions**

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the pension plans and additions to/deductions from their fiduciary net position have been determined on the same basis as they are reported by the pension systems. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. The pension systems report investments at fair value.

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**J. Deferred Outflows and Deferred Inflows of Resources**

In addition to assets, the statements of the financial position will sometimes report a separate section for deferred outflows of resources. Deferred outflows of resources represent a consumption of net position that applies to a future period and will not be recognized as an outflow of resources (expense) until then. For the School, deferred outflows of resources are reported on the statement of net position for pension. The deferred outflows of resources related to pension are explained in note 13.

In addition to liabilities, the statements of financial position report a separate section for deferred inflows of resources. Deferred inflows of resources represent an acquisition of net position that applied to a future period and will not be recognized until that time. For the School, deferred inflows of resources include pension. Deferred inflows of resources related to pension are reported on the statement of net position. (See note 13)

**3. CHANGE IN ACCOUNTING PRINCIPLES AND RESTATEMENT OF NET POSITION**

For fiscal year 2015, the School implemented the Governmental Accounting Standards Board (GASB) Statement No. 68, "Accounting and Financial Reporting for Pensions" and GASB Statement No. 71, "Pension Transition for Contributions Made Subsequent to the Measurement Date—an amendment of GASB Statement No. 68." GASB 68 established standards for measuring and recognizing pension liabilities, deferred outflows of resources deferred inflows of resources and expense/expenditure. GASB Statement No. 71 amends paragraph 137 of GASB Statement No. 68 to require that, at transition, a government recognize a beginning deferred outflow of resources for its pension contributions, if any, made subsequent to the measurement date of the beginning net pension liability. The provisions of this Statement are required to be applied simultaneously with the provisions of Statement 68. See below for the effect on net position as previously reported. The implementation of this pronouncement had the following effect on net position as reported June 30, 2014:

Net position June 30, 2014	\$665,341
Adjustments:	
Net Pension Liability	(1,291,581)
Deferred Outflow - Payments Subsequent to Measurement Date	<u>62,751</u>
Restated Net Position June 30, 2014	<u><u>(\$563,489)</u></u>

Other than employer contributions subsequent to the measurement date, the School made no restatement for deferred inflows/outflows of resources as the information needed to generate these restatements was not available.

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**4. DEPOSITS AND INVESTMENTS**

**A. Deposits with Financial Institutions**

At June 30, 2015, the carrying amount of all School deposits was \$118,559. Based on the criteria described in GASB Statement No. 40, "Deposits and Investment Risk Disclosures", as of June 30, 2015, none of the school's bank balance of \$118,559 was exposed to custodial risk as discussed below, since all of the bank balance was covered by the Federal Depository Insurance Corporation.

Custodial credit risk is the risk that, in the event of bank failure, the School's deposits may not be returned. All deposits are collateralized with eligible securities in amounts equal to at least 105% of the carrying value of the deposits. Such collateral, as permitted by the Ohio Revised Code, is held in single financial institution collateral pools at Federal Reserve Banks, or at member banks of the federal reserve system, in the name of the respective depository bank and pledged as a pool of collateral against all of the public deposits it holds or as specific collateral held at the Federal Reserve Bank in the name of the School.

**B. Investments**

As of June 30, 2015, the School had the following investments and maturities:

<u>Investment type</u>	<u>Balance at Fair Value</u>	<u>Investment Maturities</u>		
		<u>6 months or less</u>	<u>7 to 12 months</u>	<u>Greater than 24 months</u>
STAROhio	\$ 478,147	\$ 478,147	\$ -	\$ -

*Interest Rate Risk:* As a means of limiting its exposure to fair value losses arising from rising interest rates and according to state law, the School's investment policy limits investment portfolio maturities to five years or less. The weighted average of maturity of the portfolio held by STAR Ohio as of June 30, 2015, is 53 days.

*Credit Risk:* Standard & Poor's has assigned STAROhio an AAAM money market rating.

*Concentration of Credit Risk:* The School places no limit on the amount that may be invested in any one issuer. The following table includes the percentage of each investment type held by the School at June 30, 2015:

<u>Investment type</u>	<u>Fair Value</u>	<u>% to Total</u>
STAROhio	\$ 478,147	100.00

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**5. GRANTS FUNDING RECEIVABLE/PAYABLE**

The School has recorded "Grants Funding Receivable" in the amount of \$4,818 to account for the remainder of State and Federal awards allocated to the School, but not received as of June 30, 2015.

Under the terms of the management agreement (see note 10), the School has recorded a liability to WHLS in the amount of \$4,770 for 100% of any State and Federal monies uncollected or unpaid to WHLS as of June 30, 2015.

**6. LEASE AGREEMENT**

The School entered into a seven-year operating lease agreement with Tri-State Realty for the school building on October 1, 2010 and ending on September 30, 2017. The School has the option to renew the lease for one additional term of five years through September 30, 2022. In October 2010, the lease amount was changed to \$9,583 per month.

**7. FACILITY COSTS**

Under the terms of the management agreement (see note 10), the School is responsible for all costs associated with the facility and its upkeep. The following are the School's facility costs for the year ended June 30, 2015:

<u>Description</u>	<u>Amount</u>
Rent	\$ 115,000
Utilities	34,848
Maintenance	29,332
Total	<u>\$ 179,180</u>

**8. RISK MANAGEMENT**

**Property and Liability** - The School is exposed to various risks of loss related to torts; theft or damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. As part of its management agreement with WHLS, WHLS has contracted with an insurance company for property and general liability insurance pursuant to the management agreement (see note 10). There was no significant reduction in insurance coverage from the prior year and claims have not exceeded insurance coverage over the past three years.

**Director and Officer** - Coverage has been purchased by the School with a \$1,000,000 aggregate limit and no deductible.

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**9. CAPITAL ASSETS AND DEPRECIATION**

For the year ended June 30, 2015, the School's capital assets consisted of the following:

	<u>Balance 06/30/14</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance 06/30/15</u>
<b>Capital Assets</b>				
<b>Being Depreciated:</b>				
Computers and Software	\$ 7,188	\$ -	\$ -	\$ 7,188
<b>Less Accumulated Depreciation:</b>				
Computers and Software	(4,792)	(2,396)	-	(7,188)
<b>Total Capital Assets Being Depreciated, Net</b>	<u>\$ 2,396</u>	<u>\$ (2,396)</u>	<u>\$ -</u>	<u>\$ -</u>

**10. AGREEMENT WITH WHLS**

Effective November 27, 2008, the School entered into a revised management agreement (Agreement) with WHLS, which is an educational consulting and management company. The Agreement's term ends on June 30, 2015, and is renewed every five years unless one party notifies the other party by January 1<sup>st</sup> in the year prior to the expiration of the then-current term of its intention to not renew the agreement. Substantially all functions of the School have been contracted to WHLS. WHLS is responsible and accountable to the School's Board of Directors for the administration and operation of the School. The School is required to pay WHLS a monthly continuing fee of 85 percent of the School's "Qualified Gross Revenues", defined in the Agreement as, "...all revenues and income received by the School except for charitable contributions" and "WHLS shall receive 100 percent of any and all grants or funding of any kind generated by WHLS, and its affiliates beyond the regular per pupil state funding received by the School, subject to any terms and conditions attached to the grants, if any." The continuing fee is paid to WHLS based on the previous month's qualified gross revenues.

The School had management fee (including grant programs) expenses for the year ended June 30, 2015, of \$1,518,483 of which \$13,323 was payable to WHLS at June 30, 2015. WHLS will be responsible for all costs incurred in providing the educational program at the School, which include but are not limited to, salaries and benefits of all personnel, curriculum materials, textbooks, library books, computers and other equipment, software, supplies, capital, and insurance.

**11. SPONSORSHIP FEES**

Included in the sponsor contract, the School will pay the Sponsor three percent (3%) of the total state funds received each year, in consideration for the time, organization, oversight, fees and costs of the Sponsor. Such fees are paid to the Sponsor monthly. As indicated on the Statement of Revenues, Expenses, and Changes in Net Position, the School incurred \$47,039 in sponsorship fees.

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**12. MANAGEMENT COMPANY EXPENSES**

For the year ended June 30, 2015, WHLS of Ohio, LLC and its affiliates incurred the following expenses on behalf of the School.

	<b>2015</b>
<b>Expenses</b>	
<b>Direct Expenses:</b>	
Salaries and wages	\$ 461,391
Employees' benefits	135,038
Professional and technical services	161,149
Property services	21,572
Travel	1,872
Communications	29,258
Transportation	7,197
Books, periodicals, and films	1,041
Food and related supplies	18,037
Other supplies	31,756
Depreciation	2,843
Other direct costs	45,471
<b>Indirect Expenses:</b>	
Overhead	308,478
<b>Total Expenses</b>	<b>\$ 1,225,103</b>

Overhead charges are assigned to the School based on a percentage of revenue. These charges represent the indirect cost of services provided in the operation of the School. Such services include, but are not limited to facilities management, equipment, operational support services, management and management consulting, board relations, human resources management, training and orientation, financial reporting and compliance, purchasing and procurement, education services, technology support and marketing and communications.

**13. DEFINED BENEFIT PENSION PLANS**

**A. Net Pension Liability**

The net pension liability reported on the statement of net position represents a liability to employees for pensions. Pensions are a component of exchange transactions—between an employer and its employees—of salaries and benefits for employee services. Pensions are provided to an employee—on a deferred-payment basis—as part of the total compensation package offered by an employer for employee services each financial period. The obligation to sacrifice resources for pensions is a present obligation because it was created as a result of employment exchanges that already have occurred.

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13. **DEFINED BENEFIT PENSION PLANS (continued)**

**A. Net Pension Liability (continued)**

The net pension liability represents the School's proportionate share of each pension plan's collective actuarial present value of projected benefit payments attributable to past periods of service, net of each pension plan's fiduciary net position. The net pension liability calculation is dependent on critical long-term variables, including estimated average life expectancies, earnings on investments, cost of living adjustments and others. While these estimates use the best information available, unknowable future events require adjusting this estimate annually.

Ohio Revised Code limits the School's obligation for this liability to annually required payments. The School cannot control benefit terms or the manner in which pensions are financed; however, the School does receive the benefit of employees' services in exchange for compensation including pension.

GASB 68 assumes the liability is solely the obligation of the employer, because (1) they benefit from employee services; and (2) State statute requires all funding to come from these employers. All contributions to date have come solely from these employers (which also includes costs paid in the form of withholdings from employees). State statute requires the pension plans to amortize unfunded liabilities within 30 years. If the amortization period exceeds 30 years, each pension plan's board must propose corrective action to the State legislature. Any resulting legislative change to benefits or funding could significantly affect the net pension liability. Resulting adjustments to the net pension liability would be effective when the changes are legally enforceable.

The proportionate share of each plan's unfunded benefits is presented as a long-term *net pension liability* on the accrual basis of accounting.

**B. Plan Description – School Employees Retirement System (SERS)**

**Plan Description** – School non-teaching employees participate in SERS, a cost-sharing multiple-employer defined benefit pension plan administered by SERS. SERS provides retirement, disability and survivor benefits, annual cost-of-living adjustments, and death benefits to plan members and beneficiaries. Authority to establish and amend benefits is provided by Ohio Revised Code Chapter 3309. SERS issues a publicly available, stand-alone financial report that includes financial statements, required supplementary information and detailed information about SERS' fiduciary net position. That report can be obtained by visiting the SERS website at [www.ohsers.org](http://www.ohsers.org) under Employers/Audit Resources.

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**NOTES TO THE FINANCIAL STATEMENTS  
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**13. DEFINED BENEFIT PENSION PLANS (continued)**

**B. Plan Description – School Employees Retirement System (SERS) (continued)**

Age and service requirements for retirement are as follows:

	Eligible to Retire on or before August 1, 2017 *	Eligible to Retire on or after August 1, 2017
Full Benefits	Any age with 30 years of service credit	Age 67 with 10 years of service credit; or Age 57 with 30 years of service credit
Actuarially Reduced Benefits	Age 60 with 5 years of service credit Age 55 with 25 years of service credit	Age 62 with 10 years of service credit; or Age 60 with 25 years of service credit

\* Members with 25 years of service credit as of August 1, 2017, will be included in this plan.

Annual retirement benefits are calculated based on final average salary multiplied by a percentage that varies based on year of service; 2.2 percent for the first thirty years of service and 2.5 percent for years of service credit over 30. Final average salary is the average of the highest three years of salary.

One year after an effective benefit date, a benefit recipient is entitled to a three percent cost-of-living adjustment (COLA). This same COLA is added each year to the base benefit amount on the anniversary date of the benefit.

**Funding Policy** – Plan members are required to contribute 10 percent of their annual covered salary and the School is required to contribute 14 percent of annual covered payroll. The contribution requirements of plan members and employers are established and may be amended by the SERS' Retirement Board up to statutory maximum amounts of 10 percent for plan members and 14 percent for employers. The Retirement Board, acting with the advice of the actuary, allocates the employer contribution rate among four of the System's funds (Pension Trust Fund, Death Benefit Fund, Medicare B Fund, and Health Care Fund). For the fiscal year ended June 30, 2015, the allocation to pension, death benefits, and Medicare B was 13.18 percent. The remaining 0.82 percent of the 14 percent employer contribution rate was allocated to the Health Care Fund.

The School's contractually required contribution to SERS was \$11,039 for fiscal year 2015. Of this amount \$0 is reported as an intergovernmental payable.

**C. Plan Description – State Teachers Retirement System (STRS)**

Plan Description – School licensed teachers and other faculty members participate in STRS Ohio, a cost-sharing multiple-employer public employee retirement system administered by STRS. STRS provides retirement and disability benefits to members and death and survivor benefits to beneficiaries. STRS issues a stand-alone financial report that includes financial statements, required supplementary information and detailed information about STRS' fiduciary net position. That report can be obtained by writing to STRS, 275 E. Broad St., Columbus, OH 43215-3771, by calling (888) 227-7877, or by visiting the STRS Web site at [www.strsoh.org](http://www.strsoh.org).

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**13. DEFINED BENEFIT PENSION PLANS (continued)**

**C. Plan Description – State Teachers Retirement System (STRS)(continued)**

New members have a choice of three retirement plans; a Defined Benefit (DB) Plan, a Defined Contribution (DC) Plan and a Combined Plan. Benefits are established by Ohio Revised Code Chapter 3307. The DB plan offers an annual retirement allowance based on final average salary multiplied by a percentage that varies based on years of service. Effective August 1, 2015, the calculation will be 2.2 percent of final average salary for the five highest years of earnings multiplied by all years of service. With certain exceptions, the basic benefit is increased each year by two percent of the original base benefit. For members retiring August 1, 2013, or later, the first two percent is paid on the fifth anniversary of the retirement benefit. Members are eligible to retire at age 60 with five years of qualifying service credit, or age 55 with 25 years of service, or 30 years of service regardless of age. Age and service requirements for retirement will increase effective August 1, 2015, and will continue to increase periodically until they reach age 60 with 35 years of service or age 65 with five years of service on August 1, 2026.

The DC Plan allows members to place all their member contributions and 9.5 percent of the 14 percent employer contributions into an investment account. Investment allocation decisions are determined by the member. The remaining 4.5 percent of the 14 percent employer rate is allocated to the defined benefit unfunded liability. A member is eligible to receive a retirement benefit at age 50 and termination of employment. The member may elect to receive a lifetime monthly annuity or a lump sum withdrawal.

The Combined Plan offers features of both the DB Plan and the DC Plan. In the Combined Plan, member contributions are allocated among investment choices by the member, and employer contributions are used to fund the defined benefit payment at a reduced level from the regular DB Plan. The defined benefit portion of the Combined Plan payment is payable to a member on or after age 60 with five years of services. The defined contribution portion of the account may be taken as a lump sum payment or converted to a lifetime monthly annuity at age 50.

New members who choose the DC plan or Combined Plan will have another opportunity to reselect a permanent plan during their fifth year of membership. Members may remain in the same plan or transfer to another STRS plan. The optional annuitization of a member's defined contribution account or the defined contribution portion of a member's Combined Plan account to a lifetime benefit results in STRS bearing the risk of investment gain or loss on the account. STRS has therefore included all three plan options as one defined benefit plan for GASB 68 reporting purposes.

A DB or Combined Plan member with five or more years of credited service who is determined to be disabled may qualify for a disability benefit. Eligible survivors of members who die before service retirement may qualify for monthly benefits. New members on or after July 1, 2013, must have at least ten years of qualifying service credit that apply for disability benefits. Members in the DC Plan who become disabled are entitled only to their account balance. If a member of the DC Plan dies before retirement benefits begin, the member's designated beneficiary is entitled to receive the member's account balance.

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**13. DEFINED BENEFIT PENSION PLANS (continued)**

**C. Plan Description – State Teachers Retirement System (STRS) (continued)**

**Funding Policy** – Employer and member contribution rates are established by the State Teachers Retirement Board and limited by Chapter 3307 of the Ohio Revised Code. The statutory maximum employee contribution rate was increased one percent July 1, 2014, and will be increased one percent each year until it reaches 14 percent on July 1, 2016. For the fiscal year ended June 30, 2015, plan members were required to contribute 12 percent of their annual covered salary. The School was required to contribute 14 percent; the entire 14 percent was the portion used to fund pension obligations. The fiscal year 2015 contribution rates were equal to the statutory maximum rates.

The School's contractually required contribution to STRS was \$52,878 for fiscal year 2015. Of this amount \$0 is reported as an intergovernmental payable.

**D. Pension Liabilities, Pension Expense, Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

The net pension liability was measured as of June 30, 2014, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The School's proportion of the net pension liability was based on the School's share of contributions to the pension plan relative to the contributions of all participating entities. Following is information related to the proportionate share and pension expense:

	<u>SERS</u>	<u>STRS</u>	<u>Total</u>
Proportionate Share of the Net Pension Liability	\$80,621	\$1,004,749	\$1,085,370
Proportion of the Net Pension Liability	0.001593%	0.0041308%	
Pension Expense	\$11,964	\$33,184	\$45,148

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**NOTES TO THE FINANCIAL STATEMENTS  
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**13. DEFINED BENEFIT PENSION PLANS (continued)**

**D. Pension Liabilities, Pension Expense, Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (continued)**

At June 30, 2015, the School reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	SERS	STRS	Total
<b>Deferred Outflows of Resources</b>			
Differences between expected and actual experience	\$686	\$9,672	\$10,358
School District contributions subsequent to the measurement date	11,039	52,878	63,917
Total Deferred Outflows of Resources	\$11,725	\$62,550	\$74,275
<b>Deferred Inflows of Resources</b>			
Net difference between projected and actual earnings on pension plan investments	\$13,085	\$185,882	\$198,967
Total Deferred Inflows of Resources	\$13,085	\$185,882	\$198,967

\$63,917 reported as deferred outflows of resources related to pension resulting from School contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2016. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pension will be recognized in pension expense as follows:

	SERS	STRS	Total
Fiscal Year Ending June 30:			
2016	(\$3,100)	(\$44,053)	(\$47,153)
2017	(3,100)	(44,053)	(47,153)
2018	(3,100)	(44,053)	(47,153)
2019	(3,099)	(44,051)	(47,150)
Total	(\$12,399)	(\$176,210)	(\$188,609)

**E. Actuarial Assumptions – SERS**

SERS' total pension liability was determined by their actuaries in accordance with GASB Statement No. 67, as part of their annual actuarial valuation for each defined benefit retirement plan. Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts (e.g., salaries, credited service) and assumptions about the probability of occurrence of events far into the future (e.g., mortality, disabilities, retirements, employment termination). Actuarially determined amounts are subject to continual review and potential modifications, as actual results are compared with past expectations and new estimates are made about the future.

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employers and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing benefit costs between the employers and plan members to that point. The projection of benefits for financial reporting purposes does not explicitly incorporate the potential effects of legal or contractual funding limitations.

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**13. DEFINED BENEFIT PENSION PLANS (continued)**

**E. Actuarial Assumptions – SERS (continued)**

Actuarial calculations reflect a long-term perspective. For a newly hired employee, actuarial calculations will take into account the employee's entire career with the employer and also take into consideration the benefits, if any, paid to the employee after termination of employment until the death of the employee and any applicable contingent annuitant. In many cases actuarial calculations reflect several decades of service with the employer and the payment of benefits after termination.

Key methods and assumptions used in calculating the total pension liability in the latest actuarial valuation, prepared as of June 30, 2014, are presented below:

Wage Inflation	3.25 percent
Future Salary Increases, including inflation	4.00 percent to 22 percent
COLA or Ad Hoc COLA	3 percent
Investment Rate of Return	7.75 percent net of investments expense, including inflation
Actuarial Cost Method	Entry Age Normal

For post-retirement mortality, the table used in evaluating allowances to be paid is the 1994 Group Annuity Mortality Table set back one year for both men and women. Special mortality tables are used for the period after disability retirement.

The most recent experience study was completed June 30, 2010.

The long-term return expectation for the Pension Plan Investments has been determined using a building-block approach and assumes a time horizon, as defined in SERS' *Statement of Investment Policy*. A forecasted rate of inflation serves as the baseline for the return expectation. Various real return premiums over the baseline inflation rate have been established for each asset class. The long-term expected nominal rate of return has been determined by calculating a weighted averaged of the expected real return premiums for each asset class, adding the projected inflation rate, and adding the expected return from rebalancing uncorrelated asset classes. The target allocation and best estimates of arithmetic real rates of return for each major assets class are summarized in the following table:

<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-Term Expected Real Rate of Return</u>
Cash	1.00 %	0.00 %
US Stocks	22.50	5.00
Non-US Stocks	22.50	5.50
Fixed Income	19.00	1.50
Private Equity	10.00	10.00
Real Assets	10.00	5.00
Multi-Asset Strategies	15.00	7.50
Total	<u>100.00 %</u>	

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**13. DEFINED BENEFIT PENSION PLANS (continued)**

**E. Actuarial Assumptions – SERS (continued)**

**Discount Rate** The total pension liability was calculated using the discount rate of 7.75 percent. The projection of cash flows used to determine the discount rate assumed the contributions from employers and from the members would be computed based on contribution requirements as stipulated by State statute. Projected inflows from investment earning were calculated using the long-term assumed investment rate of return (7.75 percent). Based on those assumptions, the plan’s fiduciary net position was projected to be available to make all future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefits to determine the total pension liability.

**Sensitivity of the School's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate** Net pension liability is sensitive to changes in the discount rate, and to illustrate the potential impact the following table presents the net pension liability calculated using the discount rate of 7.75 percent, as well as what each plan’s net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.75 percent), or one percentage point higher (8.75 percent) than the current rate.

	1% Decrease (6.75%)	Current Discount Rate (7.75%)	1% Increase (8.75%)
School District's proportionate share of the net pension liability	\$115,022	\$80,621	\$51,686

**F. Actuarial Assumptions - STRS**

The total pension liability in the June 30, 2014, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.75 percent
Projected salary increases	2.75 percent at age 70 to 12.25 percent at age 20
Investment Rate of Return	7.75 percent, net of investment expenses
Cost-of-Living Adjustments (COLA)	2 percent simple applied as follows: for members retiring before August 1, 2013, 2 percent per year; for members retiring August 1, 2013, or later, 2 percent COLA paid on fifth anniversary of retirement date.

Mortality rates were based on the RP-2000 Combined Mortality Table (Projection 2022—Scale AA) for Males and Females. Males’ ages are set-back two years through age 89 and no set-back for age 90 and above. Females younger than age 80 are set back four years, one year set back from age 80 through 89 and not set back from age 90 and above.

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**13. DEFINED BENEFIT PENSION PLANS (continued)**

**F. Actuarial Assumptions – STRS (continued)**

Actuarial assumptions used in the June 30, 2014, valuation are based on the results of an actuarial experience study, effective July 1, 2012.

The 10 year expected real rate of return on pension plan investments was determined by STRS' investment consultant by developing best estimates of expected future real rates of return for each major asset class. The target allocation and best estimates of geometric real rates of return for each major asset class are summarized as follows:

<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-Term Expected Real Rate of Return</u>
Domestic Equity	31.00 %	8.00 %
International Equity	26.00	7.85
Alternatives	14.00	8.00
Fixed Income	18.00	3.75
Real Estate	10.00	6.75
Liquidity Reserves	1.00	3.00
 Total	 <u>100.00 %</u>	

**Discount Rate** The discount rate used to measure the total pension liability was 7.75 percent as of June 30, 2014. The projection of cash flows used to determine the discount rate assumes member and employer contributions will be made at the statutory contribution rates in accordance with rate increases described above. For this purpose, only employer contributions that are intended to fund benefits of current plan members and their beneficiaries are included. Projected employer contributions that are intended to fund the service costs of future plan members and their beneficiaries, as well as projected contributions from future plan members, are not included. Based on those assumptions, STRS' fiduciary net position was projected to be available to make all projected future benefit payments to current plan members as of June 30, 2014. Therefore, the long-term expected rate of return on pension plan investments of 7.75 percent was applied to all periods of projected benefit payment to determine the total pension liability as of June 30, 2014.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2015  
(Continued)**

**13. DEFINED BENEFIT PENSION PLANS (continued)**

**F. Actuarial Assumptions – STRS (continued)**

***Sensitivity of the School's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate*** The following table presents the School's proportionate share of the net pension liability calculated using the current period discount rate assumption of 7.75 percent, as well as what the School's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one-percentage-point lower (6.75 percent) or one-percentage-point higher (8.75 percent) than the current rate:

	1% Decrease (6.75%)	Current Discount Rate (7.75%)	1% Increase (8.75%)
School District's proportionate share of the net pension liability	\$1,438,407	\$1,004,749	\$638,019

**G. Social Security System**

Effective July 1, 1991, all employees not otherwise covered by the School Employees Retirement System or the State Teachers Retirement System of Ohio have an option to choose Social Security or the School Retirement System. The contribution rate is 6.2 percent of wages. As of June 30, 2015, there were no members that elected Social Security.

**14. POSTEMPLOYMENT BENEFITS**

**A. School Employee Retirement System**

**Health Care Plan Description** – On behalf of the School, WHLS contributes to the SERS Health Care Fund, administered by SERS for non-certificated retirees and their beneficiaries. For GASB 45 purposes, this plan is considered a cost-sharing, multiple-employer, defined benefit other postemployment benefit (OPEB) plan. The Health Care Plan includes hospitalization and physicians' fees through several types of plans including HMO's, PPO's, Medicare Advantage, and traditional indemnity plans as well as a prescription drug program. The financial report of the Plan is included in the SERS Comprehensive Annual Financial Report which can be obtained on SERS' website at [www.ohsers.org](http://www.ohsers.org) under Employers/Audit Resources.

Access to health care for retirees and beneficiaries is permitted in accordance with Section 3309 of the Ohio Revised Code. The Health Care Fund was established and is administered in accordance with Internal Revenue Code Section 105(e). SERS' Retirement Board reserves the right to change or discontinue any health plan or program. Health care is financed through a combination of employer contributions and retiree premiums, copays and deductibles on covered health care expenses, investment returns, and any funds received as a result of SERS' participation in Medicare programs. Active employee members do not contribute to the Health Care Plan. Retirees and their beneficiaries are required to pay a health care premium that varies depending on the plan selected, the number of qualified years of service, Medicare eligibility and retirement status.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2015  
(Continued)**

**14. POSTEMPLOYMENT BENEFITS (continued)**

**A. School Employee Retirement System (continued)**

Funding Policy - State statute permits SERS to fund the health care benefits through employer contributions. Each year, after the allocation for statutorily required basic benefits, the Retirement Board allocates the remainder of the employer contribution of 14 percent of covered payroll to the Health Care Fund. For fiscal year 2015, 0.82 percent of covered payroll was allocated to health care. In addition, employers pay a surcharge for employees earning less than an actuarially determined minimum compensation amount, pro-rated according to service credit earned. For fiscal year 2015, this amount was \$20,450. Statutes provide that no employer shall pay a health care surcharge greater than 2 percent of that employer's SERS-covered payroll; nor may SERS collect in aggregate more than 1.5 percent of the total statewide SERS-covered payroll for the health care surcharge. WHLS' contributions on behalf of the School assigned to health care for the years ended June 30, 2015, 2014, and 2013, were \$389, \$255, and \$0, respectively.

**B. State Teachers Retirement System**

Plan Description – WHLS, on behalf of the School, contributes to the cost sharing multiple employer defined benefit Health Plan administered by the State Teachers Retirement System of Ohio (STRS Ohio) for eligible retirees who participated in the defined benefit or combined pension plans offered by STRS Ohio. Benefits include hospitalization, physicians' fees, prescription drugs and reimbursement of monthly Medicare Part B premiums. The Plan is included in the report of STRS Ohio which may be obtained by visiting [www.strsoh.org](http://www.strsoh.org) or by calling (888) 227-7877.

Funding Policy – Ohio law authorizes STRS Ohio to offer the Plan and gives the Retirement Board authority over how much, if any, of the health care costs will be absorbed by STRS Ohio. Active employee members do not contribute to the Plan. All benefit recipients pay a monthly premium. Under Ohio law, funding for post-employment health care may be deducted from employer contributions. For 2015, STRS Ohio allocated employer contributions equal to 1 percent of covered payroll to the Health Care Stabilization Fund. The School's contributions for health care for the fiscal years ended June 30, 2015, 2014, and 2013, were \$0, \$4,643, and \$4,178, respectively; 100 percent has been contributed for fiscal years 2015, 2014, and 2013.

**15. CONTINGENCIES**

**Grants**

Amounts received from grantor agencies are subject to audit and adjustment by the grantor. Any disallowed costs may require refunding to the grantor. Amounts which may be disallowed, if any, are not presently determinable. However, in the opinion of the School, any such adjustments will not have a material adverse effect on the financial position of the School.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY, INC.  
TRUMBULL COUNTY**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED JUNE 30, 2015  
(Continued)**

**15. CONTINGENCIES (continued)**

**Enrollment FTE**

School Foundation funding is based on the annualized full-time equivalent (FTE) enrollment of each student. Effective for the 2014-2015 school year, traditional school districts must comply with minimum hours of instruction, instead of a minimum number of school days each year. The funding formula the Ohio Department of Education (ODE) is legislatively required to follow will continue to adjust as enrollment information is updated by the school, which can extend past the fiscal year end. As of the date of this report, ODE has not finalized the impact of enrollment adjustments to the June 30, 2015 Foundation funding for the school; therefore, the financial statement impact is not determinable at this time. ODE and management believe this will result in either a receivable to or liability of the School.

**16. Subsequent Event**

Effective July 1, 2015, the School entered into a new agreement with Cambridge Education Group, which is a management and consulting company, and changed its name to River Gate High School.

**EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY  
TRUMBULL COUNTY**

*Required Supplementary Information  
Schedule of the School's Proportionate Share of the Net Pension Liability  
School Employees Retirement System of Ohio  
Last Two Fiscal Years (1)*

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	<u>2014</u>	<u>2013</u>
School's Proportion of the Net Pension Liability	0.001593%	0.001593%
School's Proportionate Share of the Net Pension Liability	\$ 80,621	\$ 94,731
School's Covered-Employee Payroll	\$ 96,717	\$ 59,682
School's Proportionate Share of the Net Pension Liability as a Percentage of its Covered-Employee Payroll	83.36%	158.73%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	71.70%	65.52%

(1) Information prior to 2013 is not available.

Amounts presented as of the School's measurement date which is the prior fiscal year end.

**Educational Development Center of Trumbull County, Ohio**  
*Required Supplementary Information*  
*Schedule of the School's Proportionate Share of the Net Pension Liability*  
*State Teachers Retirement System of Ohio*  
*Last Two Fiscal Years (1)*

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	2014	2013
School's Proportion of the Net Pension Liability	0.0041308%	0.0041308%
School's Proportionate Share of the Net Pension Liability	\$ 1,004,749	\$ 1,196,850
School's Covered-Employee Payroll	\$ 379,585	\$ 321,362
School's Proportionate Share of the Net Pension Liability as a Percentage of its Covered-Employee Payroll	264.70%	372.43%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	74.70%	69.30%

(1) Information prior to 2013 is not available.

Amounts presented as of the School's measurement date which is the prior fiscal year end.

**Educational Development Center of Trumbull County, Ohio**  
*Required Supplementary Information*  
*Schedule of School Contributions*  
*School Employee Retirement System of Ohio*  
*Last Ten Fiscal Years*

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	2015	2014	2013	2012
Contractually Required Contribution	\$ 11,039	\$ 13,405	\$ 8,260	\$ 7,938
Contributions in Relation to the Contractually Required Contribution	(11,039)	(13,405)	(8,260)	(7,938)
Contribution Deficiency (Excess)	\$ -	\$ -	\$ -	\$ -
School Covered-Employee Payroll	\$ 83,756	\$ 96,717	\$ 59,682	\$ 59,019
Contributions as a Percentage of Covered-Employee Payroll	13.18%	13.86%	13.84%	13.45%

**Educational Development Center of Trumbull County, Ohio**  
*Required Supplementary Information*  
*Schedule of School Contributions*  
*School Employee Retirement System of Ohio*  
*Last Ten Fiscal Years*

<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
\$ 8,636	\$ 9,850	\$ 7,507	\$ 7,070	\$ 7,838	\$ 19,242
<u>(8,636)</u>	<u>(9,850)</u>	<u>(7,507)</u>	<u>(7,070)</u>	<u>(7,838)</u>	<u>(19,242)</u>
<u>\$ -</u>					
\$ 68,703	\$ 72,747	\$ 76,291	\$ 71,996	\$ 73,390	\$ 181,871
12.57%	13.54%	9.84%	9.82%	10.68%	10.58%

**Educational Development Center of Trumbull County, Ohio**  
*Required Supplementary Information*  
*Schedule of School Contributions*  
*State Teachers Retirement System of Ohio*  
*Last Ten Fiscal Years*

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	2015	2014	2013	2012
Contractually Required Contribution	\$ 52,878	\$ 49,346	\$ 41,777	\$ 75,470
Contributions in Relation to the Contractually Required Contribution	(52,878)	(49,346)	(41,777)	(75,470)
Contribution Deficiency (Excess)	\$ -	\$ -	\$ -	\$ -
School Covered-Employee Payroll	\$ 377,700	\$ 379,585	\$ 321,362	\$ 580,538
Contributions as a Percentage of Covered-Employee Payroll	14.00%	13.00%	13.00%	13.00%

**Educational Development Center of Trumbull County, Ohio**  
*Required Supplementary Information*  
*Schedule of School Contributions*  
*State Teachers Retirement System of Ohio*  
*Last Ten Fiscal Years*

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2011	2010	2009	2008	2007	2006
\$ 84,850	\$ 89,466	\$ 95,596	\$ 81,509	\$ 69,343	\$ 82,576
(84,850)	(89,466)	(95,596)	(81,509)	(69,343)	(82,576)
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 652,692	\$ 688,200	\$ 735,354	\$ 626,992	\$ 533,408	\$ 635,200
13.00%	13.00%	13.00%	13.00%	13.00%	13.00%

December 28, 2015

To the Board of Directors  
Educational Development Center of Trumbull County, Inc.  
Trumbull County, Ohio  
458 Franklin Street S.E.  
Warren, Ohio 44483

**Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards***

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Educational Development Center of Trumbull County, Inc., Trumbull County, Ohio (the "School") as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise the School's basic financial statements, and have issued our report thereon dated December 28, 2015, in which we noted the School restated the June 30, 2014 net position to account for the implementation of Governmental Accounting Standard Board (GASB) Statement No. 68, "*Accounting and Financial Reporting for Pensions – An Amendment of GASB Statement No. 27*", and GASB Statement No. 71, "*Pension Transition for Contributions Made Subsequent to the Measurement Date – An Amendment of GASB Statement No. 68*."

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the School's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the School's internal control. Accordingly, we do not express an opinion on the effectiveness of the School's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the School's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Rea & Associates, Inc.*

Medina, Ohio

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# Dave Yost • Auditor of State

EDUCATIONAL DEVELOPMENT CENTER OF TRUMBULL COUNTY

TRUMBULL COUNTY

## CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

*Susan Babbitt*

CLERK OF THE BUREAU

CERTIFIED  
MAY 19, 2016