

**KNOX COUNTY CONVENTION
AND VISITORS BUREAU**

AGREED UPON PROCEDURES

DECEMBER 31, 2015 and 2014



Dave Yost • Auditor of State

Members of the Board
Knox County Convention and Visitors Bureau
105 South Main Street
Mount Vernon, Ohio 43050

We have reviewed the *Independent Accountants' Report on Applying Agreed-Upon Procedures* of the Knox County Convention and Visitors Bureau, Knox County, prepared by Maloney + Novotny LLC, for the period January 1, 2014 through December 31, 2015. Based upon this review, we have accepted this report in lieu of the audit required by Section 117.11, Revised Code.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Knox County Convention and Visitors Bureau is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Dave Yost".

Dave Yost
Auditor of State

July 11, 2016

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Donald J. Wolf, CPA
William D. Rogers, CPA
G. Michael Dickey, CPA

Independent Accountants' Report on Applying Agreed-Upon Procedures

Members of the Board
Knox County Convention and Visitors Bureau
Knox County
105 South Main Street
Mount Vernon, Ohio 43050

We have performed the procedures enumerated below, to which the management of the Knox County Convention and Visitors Bureau (the Bureau) agreed, solely to assist the Bureau in evaluating whether it recorded all lodging taxes it received from Knox County and to help evaluate whether the Bureau disbursed these lodging taxes for allowable purposes described below for the years ended December 31, 2015 and 2014. The Bureau is responsible for disbursing lodging taxes for allowable purposes. This agreed-upon procedures engagement was conducted in accordance with the American Institute of Certified Public Accountants' attestation standards and applicable attestation engagement standards included in the Comptroller General of the United States' *Government Auditing Standards*. The sufficiency of the procedures is solely the responsibility of the Bureau. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

Cash and Investments

1. We tested the mathematical accuracy of the December 31, 2015 and December 31, 2014 bank reconciliations. We found no exceptions.
2. We agreed the January 1, 2014 beginning cash balances recorded in the general ledger to the December 31, 2013 balance in the prior year documentation in the prior year Agreed-Upon Procedures working papers. We found no exceptions. We also agreed the January 1, 2015 beginning cash balance recorded in the general ledger to the December 31, 2014 balance in the general ledger. We found no exceptions.
3. We agreed the totals per the bank reconciliations to the total of December 31, 2015 and 2014 cash balances reported in the general ledger. The amounts agreed.
4. We observed the year-end bank balances on the financial institution's website. The balances agreed.

Cash and Investments (continued)

5. We selected five reconciling debits (such as outstanding checks) haphazardly from the December 31, 2015 bank reconciliation:
 - a. We traced each debit to the subsequent January bank statement. We found no exceptions.
 - b. We traced the amount and dates to the check register, to determine the debits were dated prior to December 31. We noted no exceptions.
6. We tested investments held at December 31, 2015 and December 31, 2014 to determine that they:
 - a. Were of a type authorized by the CVB. We found no exceptions.

Cash Receipts

1. We confirmed with Knox County Auditor the lodging taxes it paid to the Bureau during the years ended December 31, 2015 and 2014. The County confirmed the following amounts:

Year Ended	Amount
December 31, 2015	\$165,042.00
December 31, 2014	\$140,291.40

2. We compared the amounts from Step 1 to amounts recorded as lodging tax receipts on the Bureau's general ledger. Taxes paid by the County Auditor in late December were received and recorded by the Bureau in the following month and are not considered exceptions. We found no exceptions.

Cash Disbursements

1. We inquired of management regarding sources describing allowable purposes or restrictions related to the Bureau's disbursements of lodging taxes. We listed these sources and summarized significant related restrictions below:

Sources of Restrictions:

- a. The Bureau's Articles of Incorporation
- b. The Bureau's By-Laws/Code of Regulations
- c. The Bureau's 501(c)(6) Tax Exemption
- d. County of Knox Resolution 768-2015 and 895-2010
- e. Ohio Revised Code Section 5739.09(A)(2)
- f. Auditor of State of Ohio Bulletin 2003-005

The Bureau's tax exemption prohibits it from disbursements supporting a candidate's election.

Ohio Revised Code Section 5739.09(A)(2) restricts the Bureau to spending lodging tax "specifically for promotion, advertising, and marketing of the region in which the county is located."

Knox County Convention and Visitors Bureau
Knox County
Independent Accountants' Report on Applying Agreed-Upon Procedures

Cash Disbursements (continued)

Auditor of State Bulletin 2003-005 deems any disbursement of public funds (e.g. lodging taxes) for alcohol to be improper.

Knox County Resolution Number 768-2015 dated 8-27-2015 and 895-2010 dated 9-23-2010 permits the Bureau to spend lodging taxes for the promotion and publicizing of the Knox County, in order to bring the patronage and business of tourists and cultural, educational, religious, professional and sports organizations into the County, for the benefit of the citizens of the county and the business community thereof.

The Bureau's By-Laws/Code of Regulations permits the Bureau to spend the lodging taxes for the promotion of Knox County, Ohio, as a tourist destination.

2. We haphazardly selected forty disbursements of lodging taxes from the years ended December 31, 2015 and 2014 in addition to all disbursements exceeding \$5,000, and compared the purpose for these disbursements as documented on vendor invoices or other supporting documentation to the sources of restrictions listed in Cash Disbursements Step 1 above. We found no instances where the purpose described on the invoice or other supporting documentation violated the restrictions listed above.

We were not engaged to, and did not examine the Bureau's lodging tax receipts and disbursements for the years ended December 31, 2015 and 2014, the objective of which would have been to opine on lodging tax receipts and disbursements. Accordingly, we do not express an opinion. Had we performed additional procedures, other matters might have come to our attention that we would have reported to you.

This report is intended solely for the information and use of the Bureau and is not intended to be, and should not be used by anyone other than the specified party.

Meloney + Novotny LLC

Delaware, Ohio
May 16, 2016

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Dave Yost • Auditor of State

KNOX COUNTY CONVENTION AND VISITORS BUREAU

KNOX COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

Susan Babbitt

CLERK OF THE BUREAU

**CERTIFIED
JULY 21, 2016**