



Dave Yost • Auditor of State



**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION  
JEFFERSON COUNTY**

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# Dave Yost • Auditor of State

## INDEPENDENT AUDITOR'S REPORT

Jefferson County Land Reutilization Corporation  
Jefferson County  
301 Market Street, Room 105  
Steubenville, Ohio 43952

To the Board of Directors:

### ***Report on the Financial Statements***

We have audited the accompanying financial statements of the governmental activities and the major fund of the Jefferson County Land Reutilization Corporation, Jefferson County, (the Corporation), a component unit of Jefferson County, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for preparing and fairly presenting these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes designing, implementing, and maintaining internal control relevant to preparing and fairly presenting financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to opine on these financial statements based on our audit. We audited in accordance with auditing standards generally accepted in the United States of America and the financial audit standards in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require us to plan and perform the audit to reasonably assure the financial statements are free from material misstatement.

An audit requires obtaining evidence about financial statement amounts and disclosures. The procedures selected depend on our judgment, including assessing the risks of material financial statement misstatement, whether due to fraud or error. In assessing those risks, we consider internal control relevant to the Corporation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not to the extent needed to opine on the effectiveness of the Corporation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of management's accounting policies and the reasonableness of their significant accounting estimates, as well as our evaluation of the overall financial statement presentation.

We believe the audit evidence we obtained is sufficient and appropriate to support our audit opinions.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of the Jefferson County Land Reutilization Corporation, Jefferson County, (the Corporation), Ohio, as of December 31, 2017, and the respective changes in financial, thereof for the year then ended in accordance with the accounting principles generally accepted in the United States of America.

**Other Matters**

*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require this presentation to include *Management's discussion and analysis*, listed in the table of contents, to supplement the basic financial statements. Although this information is not part of the basic financial statements, the Governmental Accounting Standards Board considers it essential for placing the basic financial statements in an appropriate operational, economic, or historical context. We applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, consisting of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, to the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not opine or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to opine or provide any other assurance.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated June 6, 2018, on our consideration of the Corporation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. That report describes the scope of our internal control testing over financial reporting and compliance, and the results of that testing, and does not opine on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.



**Dave Yost**  
Auditor of State  
Columbus, Ohio

June 6, 2018

**Jefferson County Land Reutilization Corporation**  
**Jefferson County**  
Management's Discussion and Analysis  
For the Year Ended December 31, 2017  
Unaudited

The discussion and analysis of Jefferson County Land Reutilization Corporation's financial performance provides an overview of the Corporation's financial activities for the year ended December 31, 2017. The intent of this discussion and analysis is to look at the Corporation's financial performance as a whole. Readers should also review the notes to the financial statements and the basic financial statements to enhance their understanding of the Corporation's financial performance.

### **Financial Highlights**

Key financial highlights for 2017 are as follows:

- The Corporation continued to focus on returning property to productive use, returning property to the tax duplicate and accelerating economic or housing activity in Jefferson County communities. The Corporation works cooperatively with cities, other units of government and individual property owners to acquire troubled real estate and return it to productive use.
- The Corporation has acquired 63 properties throughout the year and made more sales of revitalized properties during 2017. Thirty five properties were sold in 2017 and the land bank has 67 properties on hand at year end.

### **Overview of the Financial Statements**

This annual report consists of a series of financial statements and notes to the financial statements. These statements are organized so the reader can understand the Corporation as a financial whole or as an entire operating entity.

The *Statement of Net Position* and the *Statement of Activities* provide information about the activities of the whole Corporation, presenting an aggregate view of the Corporation's finances as well as a longer-term view of those assets. The *Statement of Activities* shows changes to net position related to each department of the Corporation. Fund financial statements tell how services were financed in the short-term as well as what dollars remain for future spending.

### **Reporting of the Corporation's Financial Activities**

#### *Statement of Net Position and the Statement of Activities*

The *Statement of Net Position* and *Statement of Activities* include all assets and liabilities using the *accrual basis of accounting* similar to the accounting method used by the private sector. The basis of accounting takes into account all of the current year's revenues and expenses regardless of when cash was received or paid.

These two statements report the Corporation's net position and changes in that position. This change in net position is important because it tells the reader whether, for the Corporation as a whole, the *financial position* of the Corporation has improved or diminished.

The *Statement of Net Position* and the *Statement of Activities* are divided into the following categories:

- Assets
- Liabilities
- Net Position (Assets/Deferred Outflows minus Liabilities/Deferred Inflows)
- Expense and Program Revenue
- General Revenues
- Net Position Beginning and End of Year

**Jefferson County Land Reutilization Corporation**  
**Jefferson County**  
Management's Discussion and Analysis  
For the Year Ended December 31, 2017  
Unaudited

**Reporting on the Corporation's Funds**

*Governmental Funds*

The presentation for the Corporation's funds focuses on how resources flow into and out and the balance that is left at year-end and available for spending in future periods. The governmental funds are reported using the modified accrual of accounting which measures cash and all other financial assets that are expected to be readily converted to cash. The governmental fund statements provide a detailed short-term view of the Corporation's general operations and the basic services it provides. Governmental fund information helps you determine whether there are more or fewer financial resources that can be spent in the near future on services provided to the Corporation's government constituents. The relationship (or difference) between governmental activities (reported on the Statement of Net Position and the Statement of Activities) and the General Fund is reconciled in the financial statements. A reconciliation was not necessary.

The table below provides a summary of Corporation's net position for 2017 and 2016.

<b>Net Position</b>	<u>2017</u>	<u>2016</u>	<u>Change</u>
<b>Assets</b>			
Cash and Cash Equivalents	\$ 308,586	\$ 258,683	\$ 49,903
Assets Held for Resale	\$ 602,545	\$ 328,558	\$ 273,987
Due from NIP	\$ 59,985	-	\$ 59,985
<b>Total Assets</b>	<u>971,116</u>	<u>587,241</u>	<u>383,875</u>
<b>Liabilities</b>			
Current and Other Liabilities	12,786	4,999	7,787
Long-Term Liabilities	-	-	-
<b>Total Liabilities</b>	<u>12,786</u>	<u>4,999</u>	<u>7,787</u>
<b>Net Position</b>			
Unrestricted	958,330	582,242	376,088
<b>Total Net Position</b>	<u>\$ 958,330</u>	<u>\$ 582,242</u>	<u>\$ 376,088</u>

Over time, net position can serve as useful indicator of a government's financial position. At December 31, 2017, the Corporation's net position was \$958,330, an increase of \$376,088 from 2016. The Corporation's liabilities increased by \$7,787 due to increased activity in acquiring properties toward year end.

Assets held for resale as of December 31, 2017 increased by \$273,987 over 2016 as the corporation acquired, demolished and began to revitalize an increased number of properties on hand.



**Jefferson County Land Reutilization Corporation**  
**Jefferson County**  
Management's Discussion and Analysis  
For the Year Ended December 31, 2017  
Unaudited

The table below shows the change in net position for the years ending December 31, 2017 and December 31, 2016.

<b>Change in Net Position</b>	2017	2016	Change
<b>Revenues</b>			
Program Revenues			
Operating Grants and Contributions	\$ 600,733	\$ 362,991	\$ 237,742
<b>Total Program Revenues</b>	<b>600,733</b>	<b>362,991</b>	<b>237,742</b>
General Revenues:			
Intergovernmental	130,403	108,143	\$ 22,260
Parcel Sales	42,537	-	\$ 42,537
Interest	1,495	95	1,400
<b>Total General Revenues</b>	<b>174,435</b>	<b>108,238</b>	<b>66,197</b>
<b>Total Revenues</b>	<b>775,168</b>	<b>471,229</b>	<b>303,939</b>
<b>Program Expenses</b>			
General Government	34,947	52,181	(17,234)
Land Reutilization	364,133	52,468	311,665
<b>Total Expenses</b>	<b>399,080</b>	<b>104,649</b>	<b>294,431</b>
<b>Change in Net Position</b>	<b>376,088</b>	<b>366,580</b>	<b>9,508</b>
<b>Beginning Net Position</b>	<b>582,242</b>	<b>215,662</b>	<b>366,580</b>
<b>Ending Net Position</b>	<b>\$958,330</b>	<b>\$582,242</b>	<b>\$376,088</b>

Revenues for 2017 consist of intergovernmental shared funds, Neighborhood Initiative Program (NIP) grant revenue and parcel sales contributions. Also, the Corporation is maintaining 67 properties at the end of 2017. Revenues increased by \$303,939 and expenses increased by \$294,431 as a result of grant funding being received and expenses being incurred due to the acquisition of properties.

**The Corporation's Funds**

The Corporation's governmental funds are accounted for using the modified accrual basis of accounting. All governmental funds had revenues of \$775,168 and expenditures of \$399,080. Revenues for 2017 consist of general revenue primarily from Jefferson County levying delinquent tax and assessment collections, Ohio Housing Finance Agency (OHFA) Neighborhood Initiative Program and parcel sales.

**Capital Assets and Debt Administration**

As of December 31, 2017, the Corporation had no capital assets or debt.

**Jefferson County Land Reutilization Corporation**  
**Jefferson County**  
Management's Discussion and Analysis  
For the Year Ended December 31, 2017  
Unaudited

**Current Financial Related Activities**

The Corporation began operations on May 9, 2014. The Corporation is Jefferson County, Ohio's agent to reclaim, rehabilitate, and reutilize vacant, abandoned, tax foreclosed and other real property in Jefferson County. The purpose of the Corporation is to strengthen neighborhoods in Jefferson County by returning vacant and abandoned properties to productive use.

By strategically acquiring properties, the Corporation works to reduce blight, promote economic development, increase property values, and thereby improve the quality of life of all Jefferson County residents. The principal operating revenues of the Corporation is revenue from property dispositions and grants

**Requests for Information**

This financial report is designed to provide users of the financial statements with a general overview of the Corporation's finances and show the Corporation's accountability for the money it receives. Questions concerning any of the information provided in this report or requests for additional information should be addressed to Raymond Agresta, Chairman, 301 Market Street, First Floor, Steubenville, Ohio 43952.

**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION  
JEFFERSON COUNTY**

**STATEMENT OF NET POSITION  
(A Component Unit of Jefferson County)  
DECEMBER 31, 2017**

	<u>Governmental Activities</u>
<b>ASSETS</b>	
Cash in Bank - Wesbanco	\$ 308,586
Assets Held for Resale	602,545
Due from Neighborhood Initiative Program	<u>59,985</u>
<b>TOTAL ASSETS</b>	<u><u>971,116</u></u>
<b>LIABILITIES</b>	
Accounts Payable	\$ 12,786
<b>TOTAL LIABILITIES</b>	<u><u>\$ 12,786</u></u>
<b>NET POSITION</b>	
Unrestricted	<u>958,330</u>
<b>TOTAL NET POSITION</b>	<u><u>\$ 958,330</u></u>

SEE ACCOMPANYING NOTES TO THE BASIC FINANCIAL STATEMENTS

**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION  
JEFFERSON COUNTY**

**STATEMENT OF ACTIVITIES  
(A Component Unit of Jefferson County)  
YEAR ENDED DECEMBER 31, 2017**

	PROGRAM REVENUES	NET (EXPENSE) REVENUE AND CHANGES
	OPERATING	GOVERNMENTAL
	EXPENSES	GRANTS AND CONTRIBUTIONS
	ACTIVITIES	
<b>GOVERNMENTAL ACTIVITIES</b>		
Current:		
General Government	\$ 34,947	\$ -
Land Reutilization	\$ 364,133	\$ 600,733
Public Works	-	-
<b>TOTAL GOVERNMENTAL ACTIVITIES</b>	<b>\$ 399,080</b>	<b>\$ 600,733</b>
<b>GENERAL REVENUE</b>		
Intergovernmental Shared Revenue		130,403
Parcel Sales		42,537
Interest		1,495
<b>TOTAL GENERAL REVENUES</b>		<b>174,435</b>
<b>CHANGE IN NET POSITION</b>		<b>376,088</b>
<b>NET POSITION - BEGINNING OF YEAR</b>		<b>582,242</b>
<b>NET POSITION - END OF YEAR</b>		<b>958,330</b>

SEE ACCOMPANYING NOTES TO BASIC FINANCIAL STATEMENTS

**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION  
JEFFERSON COUNTY**

**BALANCE SHEET  
(A Component Unit of Jefferson County)  
DECEMBER 31, 2017**

	<u>General</u>
<b>ASSETS</b>	
Cash in Bank - Wesbanco	\$ 308,586
Assets Held for Resale	602,545
Due from Neighborhood Initiative Program	59,985
<b>TOTAL ASSETS</b>	<u><u>\$ 971,116</u></u>
<b>LIABILITIES</b>	
Accounts Payable	<u>\$ 12,786</u>
<b>TOTAL LIABILITIES</b>	<u>\$ 12,786</u>
<b>FUND BALANCES</b>	
Non-Spendable Assets Held for Resale	\$ 602,545
Unassigned	<u>355,785</u>
<b>Total Fund Balances</b>	<u>958,330</u>
<b>TOTAL LIABILITIES AND FUND BALANCES</b>	<u><u>\$ 971,116</u></u>

SEE ACCOMPANYING NOTES TO THE BASIC FINANCIAL STATEMENTS

**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION  
JEFFERSON COUNTY**

**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
GOVERNMENTAL FUNDS  
(A Component Unit of Jefferson County)  
YEAR ENDED DECEMBER 31, 2017**

	<u>General</u>
<b>REVENUES</b>	
Parcel Sales	\$ 42,537
Intergovernmental Shared Revenue	731,136
Interest Income	<u>1,495</u>
<b>Total Revenues</b>	775,168
<b>EXPENDITURES</b>	
Current:	
General Government	34,947
Land Reutilization	<u>364,133</u>
<b>Total Expenditures</b>	399,080
Net Change in Fund Balances	376,088
<b>FUND BALANCE - BEGINNING OF YEAR</b>	<u>582,242</u>
<b>FUND BALANCE - END OF YEAR</b>	<u><u>\$ 958,330</u></u>

SEE ACCOMPANYING NOTES TO THE BASIC FINANCIAL STATEMENTS

**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION**  
**JEFFERSON COUNTY**  
**(A Component Until of Jefferson County)**

**Notes to the Basic Financial Statements**  
**For the Year Ended December 31, 2017**

**NOTE 1 - DESCRIPTION OF THE REPORTING ENTITY**

The Jefferson County Land Reutilization Corporation (the Corporation) is a county land reutilization corporation that was formed on May 9, 2014 when the Jefferson County Board of Commissioners authorized the incorporation of the Corporation under Chapter 1724 of the Ohio Revised Code as a not-for-profit corporation under the laws of the State of Ohio. The purpose of the Corporation is to strengthen neighborhoods in Jefferson County (the County) by returning vacant and abandoned properties to productive use. The Corporation has been designated as the County's agent to further its mission to reclaim, rehabilitate, and reutilize vacant, abandoned, tax foreclosed and other real property in the County by exercising the powers of the County under Chapter 5722 of the Ohio Revised Code.

Pursuant to Section 1724.03(B) of the Ohio Revised Code, the Board of Directors of the Corporation shall be composed of no less than five and no more than nine members, including, (1) the County Treasurer, (2) at least two members of the County Board of Commissioners, (3) one member who is a representative of the largest municipal corporation, based on the population according to the most recent federal decennial census, that is located in the County, (4) one member who is a representative of a township with a population of at least ten thousand in the unincorporated area of the township according to the most recent federal decennial census, and (5) any remaining members selected by the County Treasurer and the County Commissioners who are members of the Corporation board. The term of office of each ex officio director runs concurrently with the term of office of that elected official. The term of office of each appointed director is two years.

The Corporation is a legally separate entity and is reported by the County as a discretely presented component unit in the County's basic financial statements. The Corporation does not have any component units and does not include any organizations in its presentation. The Corporation's management believes these basic financial statements present all activities for which the Corporation is financially accountable.

**NOTE 2 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The basic financial statements of the Corporation have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units. GASB is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The Corporation's significant accounting policies are described below.

**A. Basis of Presentation**

The Corporation's basic financial statements consist of government-wide statements, including a statement of net position and a statement of activities and fund financial statements which provide a more detailed level of financial information.

**Government-Wide Financial Statements** The statement of net position and the statement of activities display information about the Corporation as a whole. These statements usually distinguish between those activities of the Corporation that are governmental and those that are business-type. The Corporation, however, does not have any business-type activities.

The statement of net position presents the financial condition of the governmental activities of the Corporation at year-end.

**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION**  
**JEFFERSON COUNTY**  
**(A Component Unit of Jefferson County)**

**Notes to the Basic Financial Statements**  
**For the Year Ended December 31, 2017**

**NOTE 2 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICES (Continued)**

The statement of activities presents a comparison between direct expenses and program revenues for each program or function of the Corporation's governmental activities.

Direct expenses are those that are specifically associated with a service, program or department and therefore clearly identifiable to a particular function.

Program revenues include charges paid by the recipient of the goods or services offered by the program, grants and contributions that are restricted to meeting the operational or capital requirements of a particular program and interest earned on grants that is required to be used to support a particular program. Revenues which are not classified as program revenues are presented as general revenues of the Corporation, with certain limited exceptions. The comparison of direct expenses with program revenues identifies the extent to which each governmental program is self-financing or draws from the general revenues of the Corporation.

**Fund Financial Statements** Fund financial statements are designed to present financial information of the Corporation at this more detailed level. The Corporation's general fund is its only governmental fund.

**B. Fund Accounting**

The Corporation uses fund accounting to segregate cash and investments that are restricted as to use. A fund is a separate accounting entity with a self-balancing set of accounts recording cash and other financial resources, together with all related liabilities and residual equities or balances, and attaining certain objectives in accordance with special regulations, restrictions or limitations.

For financial statement presentation purposes, the Corporation's funds are classified as governmental.

**Governmental Funds** Governmental funds focus on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used. Current liabilities are assigned to the fund from which they will be repaid. The difference between governmental fund assets and liabilities is reported as fund balance. The following is the Corporation's governmental funds:

**General Fund** The general fund accounts for all financial resources that are not required to be separately accounted for. The general fund balance is available to the Corporation for any purpose provided it is expended or transferred according to the general laws of Ohio.

**C. Measurement Focus**

**Government-Wide Financial Statements** The government-wide financial statements are prepared using a flow of economic resource measurement focus. All assets and all liabilities associated with the operation of the Corporation are included on the Statement of Net Position. The Statement of Activities presents increases and decreases in total net position.



**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION**  
**JEFFERSON COUNTY**  
**(A Component Unit of Jefferson County)**

**Notes to the Basic Financial Statements**  
**For the Year Ended December 31, 2017**

**NOTE 2 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Fund Financial Statements** The general fund is accounted for using a flow of current financial resources measurement focus. With this measurement focus, only current assets and current liabilities generally are included on the balance sheet. The statement of revenues, expenditures and changes in fund balance reports on the sources (i.e., revenues and other financing sources) and uses (i.e., expenditures and other financing uses) of current financial resources. This approach differs from the manner in which the governmental activities of the government-wide financial statements are prepared.

**D. Basis of Accounting**

Basis of accounting determines when transactions are recorded on the financial records and reported on the financial statements. Government-wide statements are prepared using the accrual basis of accounting. Governmental funds use the modified accrual basis of accounting. Differences in the accrual and modified accrual basis of accounting arise in the recognition of revenue, the recording of deferred outflows/inflows of resources and in the presentation of expenses versus expenditures.

**Revenues - Exchange and Non-exchange Transactions** Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On a modified accrual basis, revenue is recorded in the year in which the resources are measurable and become available. Available means that the resources will be collected within the current year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current year. For the Corporation, available means expected to be received within thirty days of year-end.

Non-exchange transactions, in which the Corporation receives value without directly giving equal value in return, include grants, entitlements and donations. Revenue from grants, entitlements and donations is recognized in the year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the year when use is first permitted, matching requirements, in which the Corporation must provide local resources to be used for a specified purpose, and expenditure requirements, in which the resources are provided to the Corporation on a reimbursement basis. On the modified accrual basis, revenue from non-exchange transactions must also be available before it can be recognized.

Under the modified accrual basis, contributions and donations and grants revenue sources are considered to be both measurable and available at year-end.

**Expenses/Expenditures** On the accrual basis of accounting, expenses are recognized at the time they are incurred. The measurement focus of governmental fund accounting is on decreases in net financial resources (expenditures) rather than expenses.

Expenditures are generally recognized in the accounting period in which the related fund liability is incurred, if measurable. Allocations of cost, such as depreciation and amortization, are not recognized in governmental funds.

**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION**  
**JEFFERSON COUNTY**  
**(A Component Unit of Jefferson County)**

**Notes to the Basic Financial Statements**  
**For the Year Ended December 31, 2017**

**NOTE 2 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**E. Federal Income Tax**

The Corporation is exempt from federal income tax under Section 115(1) of the Internal Revenue Code.

**F. Cash and Cash Equivalents**

All monies received by the Corporation are deposited in a demand deposit account. The Corporation had no investments during the year or at the end of the year.

**G. Net Position**

Net position represents the difference between assets and liabilities. The Corporation did not have any deferred outflow of resources and deferred inflow of resources as of December 31, 2017. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Board of Directors or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The Corporation had no restricted net assets at December 31, 2017. The Corporation applies restricted resources first when an expense is incurred for which both restricted and unrestricted net positions are available.

**H. Estimates**

The preparation of the basic financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the basic financial statements and accompanying notes. Actual results may differ from those estimates.

**I. Fund Balance**

Fund balance is divided into five classifications based primarily on the extent to which the Corporation is bound to observe constraints imposed upon the use of the resources in the governmental funds. The classifications are as follows:

**1. Non-spendable**

The non-spendable fund balance classification includes amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact. The "not in spendable form" criterion includes items that are not expected to be converted to cash, for example, inventories and prepaid amounts.

**2. Restricted**

The restricted classification is used when constraints placed on the use of resources are either externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or imposed by law through constitutional provisions or enabling legislation.

**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION**  
**JEFFERSON COUNTY**  
**(A Component Unit of Jefferson County)**

**Notes to the Basic Financial Statements**  
**For the Year Ended December 31, 2017**

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**3. Committed**

The committed fund balance classification includes amounts that can be used only for specific purposes pursuant to constraints imposed by formal action of the Corporation's Board of Directors.

**4. Assigned**

Assigned fund balance includes amounts that are constrained by the Corporation's intent to be used for specific purposes, but are neither restricted nor committed.

**5. Unassigned**

Unassigned fund balance is the residual classification for the general fund. This classification represents fund balance that has not been assigned to other funds and that has not been restricted, committed, or assigned to specific purposes within the general fund.

The Corporation applies restricted resources first when expenditures are incurred for purposes for which either restricted or unrestricted (committed, assigned, and unassigned) amounts are available. Similarly, within unrestricted fund balance, committed amounts are reduced first followed by assigned, and then unassigned amounts when expenditures are incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used.

**J. Assets Held for Resale**

Assets held for resale represents properties held by the Corporation that the Corporation intends to sell to a third party. These assets are valued at cost, or in the case of donated or forfeited properties, estimated fair market value based upon a sales contract entered into by the Corporation with a buyer.

**K. Intergovernmental Revenue**

The Corporation receives operating income through Jefferson County. This money represents the penalties and interest on current unpaid and delinquent property taxes once these taxes are paid. Pursuant to Ohio Rev. Code § 321.263, these penalty and interest monies are collected by the County when taxes are paid and then are paid to the Corporation upon the Corporation's written request.

**NOTE 3 - DEPOSITS**

At December 31, 2017, the carrying amount of the Corporation's deposits was \$308,586. Based on the criteria described in GASB Statement Number 40, *Deposits and Investment Risk Disclosures*, as of December 31, 2017, a portion (\$250,000) of the Corporation's bank balance of \$308,586 was covered by Federal Deposit Insurance Corporation (FDIC). Custodial credit risk is the risk that in the event of bank failure that the Corporation's deposits may not be returned to it. Protection of The Corporation's cash and deposits is provided by the FDIC or collateralized by the financial institution.

**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION**  
**JEFFERSON COUNTY**  
**(A Component Unit of Jefferson County)**

**Notes to the Basic Financial Statements**  
**For the Year Ended December 31, 2017**

**NOTE 4 – RISK MANAGEMENT**

The Corporation is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. During 2017, the Corporation contracted with Oklok-Chris Insurance and West Bend Insurance for the following insurance coverages:

Type	Coverage
General Aggregate	\$1,000,000/\$2,000,000
Liability Property	1,000,000
Commercial General Liability	1,000,000
Personal Injury	1,000,000
Business Personal Property	150,000
Ohio Employer's Liability	1,700,000
Director's/Officer's Liability	2,000,000
Employment Practices Liability	1,000,000
Employee Dishonesty	225,000
Employee Benefits Liability	1,000,000/3,000,000
Umbrella Coverage	5,000,000

**NOTE 5 – RELATED PARTY TRANSACTIONS**

The Corporation, a component unit of Jefferson County, acts as the lead agency on the Neighborhood Initiative Program. As of December 31, 2017, the Neighborhood Initiative Program has reimbursed the Corporation \$599,690. The Corporation receives operating income through Jefferson County. This money represents the penalties and interest on current unpaid and delinquent property taxes once these taxes are paid. The revenue collected by the Corporation for Delinquent Tax and Assessment Collection was \$130,402.96 for the year ending December 2017.



# Dave Yost • Auditor of State

## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS

Jefferson County Land Reutilization Corporation  
Jefferson County  
301 Market Street, Room 105  
Steubenville, Ohio 43952

To the Board of Directors:

We have audited, in accordance with auditing standards generally accepted in the United States and the Comptroller General of the United States' *Government Auditing Standards*, the financial statements of the governmental activities, and the major fund, of the Jefferson County Land Reutilization Corporation, Jefferson County, (the Corporation), a component unit of Jefferson County, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements and have issued our report thereon dated June 6, 2018.

### ***Internal Control Over Financial Reporting***

As part of our financial statement audit, we considered the Corporation's internal control over financial reporting (internal control) to determine the audit procedures appropriate in the circumstances to the extent necessary to support our opinions on the financial statements, but not to the extent necessary to opine on the effectiveness of the Corporation's internal control. Accordingly, we have not opined on it.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, when performing their assigned functions, to prevent, or detect and timely correct misstatements. A *material weakness* is a deficiency, or combination of internal control deficiencies resulting in a reasonable possibility that internal control will not prevent or detect and timely correct a material misstatement of the Corporation's financial statements. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all internal control deficiencies that might be material weaknesses or significant deficiencies. Given these limitations, we did not identify any deficiencies in internal control that we consider material weaknesses. However, unidentified material weaknesses may exist.

***Compliance and Other Matters***

As part of reasonably assuring whether the Corporation's financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the determination of financial statement amounts. However, opining on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

***Purpose of this Report***

This report only describes the scope of our internal control and compliance testing and our testing results, and does not opine on the effectiveness of the Corporation's internal control or on compliance. This report is an integral part of an audit performed under *Government Auditing Standards* in considering the Corporation's internal control and compliance. Accordingly, this report is not suitable for any other purpose.

A handwritten signature in black ink that reads "Dave Yost". The signature is written in a cursive style with a large, looping "D" and "Y".

**Dave Yost**  
Auditor of State  
Columbus, Ohio

June 6, 2018



# Dave Yost • Auditor of State

**JEFFERSON COUNTY LAND REUTILIZATION CORPORATION**

**JEFFERSON COUNTY**

**CLERK'S CERTIFICATION**

**This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.**

*Susan Babbitt*

**CLERK OF THE BUREAU**

**CERTIFIED  
JUNE 26, 2018**