Northwest State Community College Foundation



Financial Statements

June 30, 2018





Board of Directors Northwest State Community College Foundation 22600 State Route 34 Archbold, Ohio 43502

We have reviewed the *Independent Auditor's Report* of the Northwest State Community College Foundation, Henry County, prepared by Plattenburg & Associates, Inc., for the audit period July 1, 2017 through June 30, 2018. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The Northwest State Community College Foundation is responsible for compliance with these laws and regulations.

Dave Yost Auditor of State

November 6, 2018



NORTHWEST STATE COMMUNITY COLLEGE FOUNDATION HENRY COUNTY, OHIO

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Northwest State Community College Foundation

Report on the Financial Statements

We have audited the accompanying financial statements of Northwest State Community College Foundation (the Foundation), (a nonprofit organization), a component unit of Northwest State Community College, which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with the accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 12, 2018, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

Plattenburg & Associates, Inc. Plattenburg & Associates, Inc.

Cincinnati, Ohio

October 12, 2018

Northwest State Community College Foundation Statement of Financial Position June 30, 2018

ASSETS

Cash and cash equivalents	\$ 114,874
Marketable securities	6,211,299
Accounts Receivable	5,300
Pledges receivable	 30,362
Total assets	 6,361,835
LIABILITIES & NET ASSETS	
LIABILITIES:	
Accounts payable	 14,980
Total liabilities	 14,980
NET ASSETS:	
Unrestricted	75,793
Temporarily restricted	5,247,643
Permanently restricted	 1,023,419
Total net assets	 6,346,855
Total liabilities and net assets	\$ 6,361,835

Northwest State Community College Foundation Statement of Activities For the Year Ended June 30, 2018

REVENUES, GAINS AND OTHER SUPPORT	Unrestri		Femporarily Restricted	manently estricted	 Total
Contributions					
Individuals	\$ 9	,923 \$	\$ 167,069	\$ 14,319	\$ 191,311
Business organizations			104,700	500	105,200
Foundations		500	29,596	10,500	40,596
In Kind Contributions	77	,215	18,814		96,029
Investment return	74	,934	335,660		410,594
Net assets released from restrictions					
Restrictions satisfied by payments	380	,915	(380,915)		
TOTAL REVENUES, GAINS AND OTHER SUPPORT	543	,487	274,924	25,319	843,730
EXPENSES Program services					
Scholarships	337	,866	_	_	337,866
Donations		,595	_	_	77,595
Supporting services	.,	,0,0			77,656
Management and general	95	,732		_	95,732
Fund-raising	75	,780		-	75,780
TOTAL EXPENSES	586	,973	-	-	586,973
CHANGE IN NET ASSETS	(43	,486)	274,924	25,319	256,757
BEGINNING NET ASSETS	119	,279	4,972,719	998,100	6,090,098
NET ASSETS AT END OF YEAR	\$ 75	,793 \$	\$ 5,247,643	\$ 1,023,419	\$ 6,346,855

Northwest State Community College Foundation Statement of Functional Expenses For the Year Ended June 30, 2018

		Suppor	_	
Expenses	Program Services	Management and General	Fundraising	Total
Scholarships and loan expenditures to Northwest State Community College	\$ 337,866	\$ -	\$ -	\$ 337,866
Donations to Northwest State Community College	77,595	-	-	77,595
Professional service	-	6,003	-	6,003
Services provided by Northwest State Community College	-	35,610	41,605	77,215
Other		54,119	34,175	88,294
TOTAL EXPENSES	\$ 415,461	\$ 95,732	\$ 75,780	\$ 586,973

Northwest State Community College Foundation Statement of Cash Flows For the Year Ended June 30, 2018

CASH FLOWS FROM OPERATING ACTIVITIES	
Unrestricted contributions	\$ 87,638
Restricted contributions	352,099
Investment return	143,018
Payments for management services & fundraising	(169,160)
Payments for scholarships and donations	(415,461)
Net cash provided (used) by operating activities	(1,866)
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchases of Marketable Securities	(75,184)
Sales of Marketable Securities	77,052
Net cash provided (used) by investing activities	1,868
Net increase (decrease) in cash and cash equivalents	2
Cash - beginning of year	114,872
Cash - end of year	\$ 114,874
Reconciliation of net operating revenue (expenses) to net cash	
used by operating activities:	
Change in Net Assets	\$ 256,757
Adjustments to Reconcile Change in Net Assets to Cash	+,
Provided (Used) by Operating Activities:	
Net Unrealized Investment Gain (Loss)	(267,576)
(Increase) in Accounts Receivable	(3,650)
Decrease in Pledges Receivable, net	10,251
Increase in Accounts payable	2,352
Net cash provided (used) by operating activities	\$ (1,866)

For the Year Ended June 30, 2018

NOTE 1 - REPORTING ENTITY

Northwest State Community College Foundation (Foundation) is a legally separate, tax-exempt organization supporting Northwest State Community College. The Foundation acts primarily as a fundraising organization to supplement the resources that are available to the College in support of its programs. The board of the Foundation is self-perpetuating and consists of graduates, community members and friends of the college. The majority of resources, or income thereon that the Foundation holds and invests are restricted to the activities of the College by its donors. Because these restricted resources held by the Foundation can only be used by, or for the benefit of, the College, the Foundation is considered a component unit of the College and is discretely presented in the College's financial statements.

NOTE 2 – SUMMARY OF SIGNIFICAN ACCOUNTING POLICIES

NATURE OF ACTIVITIES – Northwest State Community College Foundation (the Foundation) exists to provide financial assistance to the educational programs, services and facilities of Northwest State Community College. To that end, the Foundation solicits inter-vivos and testamentary gifts.

BASIS OF ACCOUNTING – The financial statements of Northwest State Community College Foundation have been prepared on the accrual basis and accordingly reflect all significant receivables, payables and other liabilities.

BASIS OF PRESENTATION – Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) 958, *Financial Statements of Not-for-Profit Organizations*. Under ASC 958, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

CASH AND CASH EQUIVALENTS – For purposes of the statement of cash flows, the Foundation considers all unrestricted, temporarily and permanently restricted highly liquid investments with an initial maturity of 3 months or less as cash and cash equivalents.

DONATED SERVICE AND FACILITIES – The Foundation has no employees or property (other than cash and investments). Substantially all clerical and management duties are presently performed by business office personnel who are employees of Northwest State Community College, utilizing equipment and facilities of Northwest State Community College.

For accounting purposes, the value of facilities is considered immaterial and it has not been recognized in the financial statements. However, the value of the services provided by the college personnel in the amount of \$77,215 have been recognized in the statement of activities as supporting revenue and as "In-Kind" supporting expense as required by ASC 958-25.

MANAGEMENT ESTIMATES – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

RESTRICTED AND UNRESTRICTED REVENUE – Contributions received are recorded as increases in unrestricted, temporarily restricted or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions.

For the Year Ended June 30, 2018

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

INCOME TAX STATUS – The Foundation is a not-for-profit organization that the Internal Revenue Service has determined to be exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

INVESTMENTS – Investments are comprised of bonds and mutual funds and are carried at fair market value. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

EXPENSE ALLOCATION – Directly identifiable expenses are charges to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of management estimates.

Administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Foundation.

FAIR VALUE OPTION – Management has elected the fair value option for pledges receivable. Management believes that the use of the fair value option for pledges receivable better reflects the value of the assets based on the anticipated investment return when the assets are realized in cash. Unrealized gains or losses on assets or liabilities for which the fair value option has been elected are reported in the statement of activities. The decision to elect the fair value option is determined on an instrument by instrument basis, and is irrevocable once elected. At this time, the Foundation has not elected to apply the fair value option to any other financial instrument.

SUBSEQUENT EVENTS - Management has evaluated events and transactions from June 30, 2018 through October 12, 2018, for possible recognition or disclosure in these financial statements. This date is the date these financials were available to be issued. Management concluded there were no subsequent events that required recognition or disclosure.

NOTE 3 – MARKETABLE SECURITIES

The Foundation determines the fair market values of its financial instruments based on the fair value hierarchy established in ASC 820-10, *Fair Value Measurements*, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the Foundation's own assumptions based on market data and on assumptions that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The Standard describes three levels within the hierarchy that may be used to measure fair value:

Level 1 Inputs: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 Inputs: Significant other observable inputs other than Level 1 quoted prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Inputs: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would rise in pricing an asset or liability.

For the Year Ended June 30, 2018

NOTE 3 – MARKETABLE SECURITIES (CONTINUED)

The fair value of investments held by the Foundation as June 30, 2018 is summarized as follows:

	Quoted Prices	Significant	Significant
	In Active Markets	Other Observ-	Unobservable
	For Identical Assets	able Inputs	Inputs
	(Level 1)	(Level 2)	(Level 3)
Mutual Funds:			
DFA Emerging Markets (DFCEX)	279,421	-0-	-0-
DFA International Core (DFIEX)	833,721	-0-	-0-
DFA International Real Estate (DFITX)	180,829	-0-	-0-
DFA Real Estate (DFREX)	184,216	-0-	-0-
DFA U.S. Core Equity 2 (DFQTX)	2,243,363	-0-	-0-
DFA Five Year Global Fixed (DFGBX)	382,480	-0-	-0-
DFA Short Duration Real (DFAIX)	378,034	-0-	-0-
DFA Short Term Extended (DFEQX)	348,179	-0-	-0-
DFA Targeted Credit (DTCPX)	384,468	-0-	-0-
Vanguard Interm Term (VFIDX)	341,855	-0-	-0-
Vanguard Short Term Investment (VFSTX	X) 289,354	-0-	-0-
Vanguard Short Term Bond (VBIRX)	365,379	0-	<u>-0-</u>
Total	<u>\$6,211,299</u>	<u>\$-0-</u>	<u>\$-0-</u>

INVESTMENT RETURN

Cash and Cash Equivalents and Marketable Securities:

	Total
Interest and Dividend Income	\$ 143,018
Net unrealized gain	 267,576
Total investment return	\$ 410,594

NOTE 4 – PLEDGES RECEIVABLE

Unconditional promises to give are valued at fair value based on the criteria in Note 2. Unconditional promises to give are discounted based on the Foundation's current total investment return on its investment portfolio, but are not discounted below zero. Total unamortized discount is \$2,059 as of June 30, 2018. No allowance for uncollectible promises to give is considered necessary.

The fair value of the Foundation's unconditional promises to give as of June 30, 2018 is as follows:

	<u>Leve</u>	<u>1 1</u>	<u>L</u>	<u>evel 2</u>	Leve	el 3
Less than one year	\$	0	\$	30,362	\$	0
One to five years		0		0		0
Total	\$	0	\$	30,362	\$	0

For the Year Ended June 30, 2018

NOTE 5 – RESTRICTIONS ON NET ASSETS

Temporarily restricted net assets are available for the following purposes after June 30, 2018:

Student scholarships	\$ 5,103,297
Loan funds	100,000
Technology programs	0
Capital Projects	44,346
Operating expenses	0
	<u>\$ 5,247,643</u>

Permanently restricted net assets consist of endowment funds to be held indefinitely, income from which is to be used for scholarships. At June 30, 2018 endowments totaled \$1,023,419.

NOTE 6 - SUPPORT OF NORTHWEST STATE COMMUNITY COLLEGE

Not included in these financial statements is the Northwest State Community College, a component unit of the State of Ohio. The College is organized for the principal purpose of offering educational programs beyond high school, normally not exceeding two years duration, and leading to the award of an associate degree.

The foundation contributes funds to the College for scholarships and other designated purposes. The contributions are subject to the approval by the Board of Directors of the Foundation. The College paid expenses related to the Foundation's scholarships which were then reimbursed.

NOTE 7 - DONOR RESTRICTED ENDOWMENTS

The Northwest State Community College Foundation funds consists of donor restricted endowment funds. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor imposed restrictions.

For the Year Ended June 30, 2018

NOTE 7 – DONOR RESTRICTED ENDOWMENTS (CONTINUED)

Changes in foundation fund net assets for the fiscal year ended June 30, 2018 are as follows:

Donor Rest	ricted Endowment I	Fund	
	Temporarily	Permanently	
	Restricted	Restricted	
	Net Assets Net Assets		Total
Foundation Fund Net Assets,			
Beginning of Year	\$ 260,751	\$ 998,100	\$1,258,851
Contributions	-	25,319	25,319
Net Unrealized Gain on Investment	51,059	-	51,059
Interest and Dividend Income	27,290	-	27,290
Investment Advisory Fees	(8,904)	-	(8,904)
Amounts Appropriated for Expenditure	(78,704)	-	(78,704)
Other Changes	(8,039)	-	(8,039)
Change in Foundation Fund Net Assets	(17,298)	25,319	8,021
Foundation Fund Net Assets			
End of Year	\$ 243,453	\$ 1,023,419	\$1,266,872

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or Uniform Prudent Management of Institutional Funds Act (Ohio Revised Code §§ 1715.51 to 1715.59, hereafter UPMIFA) requires the Foundation to retain as a fund of perpetual duration. There were no fund deficiencies as of June 30, 2018.

The Foundation has adopted investment and spending policies for Foundation fund assets that attempt to provide a predictable stream of funding to programs supported by its Foundation fund assets while seeking to maintain the purchasing power of the donor restricted endowment fund assets by not invading principal. The Foundation's spending and investment policies are designed to work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes. The current long-term return objective is to exceed the rate of inflation (Consumer Price Index) by the average annual spending distribution percent, plus management fees over time on an annualized basis. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

For the Year Ended June 30, 2018

NOTE 7 – DONOR RESTRICTED ENDOWMENTS (CONTINUED)

The spending policy calculates the amount of money to be distributed annually from the Foundation's temporarily restricted and unrestricted funds in support of its programs. The current spending policy for each fund is 4.5% of a three –year rolling average of the market value of the Endowed fund. Accordingly, over the long term, the Foundation expects the current spending policy to allow its donor restricted endowment assets to grow annually. This is consistent with the Foundation's objectives to maintain the purchasing power of donor restricted endowment assets as well as to provide additional real growth through new gifts and investment return.

Management has reviewed UPMIFA and recognizes the importance of the preservation of the donor restricted endowment funds absent explicit donor stipulations as well as the safeguarding of the original gifts to provide support to the Foundation in perpetuity. As a result, the Foundation classifies as permanently restricted net assets (a) the original gifts donated to the donor restricted endowment fund, (b) the original value of subsequent gifts to the donor restricted endowment fund, and (c) earnings of the permanent donor restricted endowment fund made in accordance with the direction of the applicable donor gift instrument at the time the earnings are added to the fund. The remaining portion of the donor restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standards of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. Duration and preservation of the donor restricted endowment fund
- 2. Purpose of the donor restricted endowment fund
- 3. General economic conditions
- 4. Possible effect of inflation or deflation
- 5. Expected total return from income and the appreciation of investments
- 6. Other resources of the Foundation
- 7. Investment policy of the Foundation

Northwest State Community College Foundation



Yellow Book Report

June 30, 2018







INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Northwest State Community College Foundation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Northwest State Community College Foundation (the Foundation), (a nonprofit organization), a component unit of Northwest State Community College, which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 12, 2018.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Plattenburg & Associates, Inc.

Plattenburg & Associates, Inc.

Cincinnati, Ohio

October 12, 2018





NORTHWEST STATE COMMUNITY COLLEGE FOUNDATION HENRY COUNTY

CLERK'S CERTIFICATION

This is a true and correct copy of the report which is required to be filed in the Office of the Auditor of State pursuant to Section 117.26, Revised Code, and which is filed in Columbus, Ohio.

CLERK OF THE BUREAU

Susan Babbitt

CERTIFIED NOVEMBER 20, 2018