

**THE UNIVERSITY OF TOLEDO
LUCAS COUNTY
NCAA AGREED-UPON PROCEDURES
YEAR ENDED JUNE 30, 2022**



CPAs | CONSULTANTS | WEALTH ADVISORS

CLAcconnect.com

OHIO AUDITOR OF STATE
KEITH FABER



88 East Broad Street
Columbus, Ohio 43215
IPARReport@ohioauditor.gov
(800) 282-0370

Board of Trustees
University of Toledo NCAA
2801 West Bancroft Street
Mail Stop 978
Toledo, Ohio 43606

We have reviewed the *Independent Accountants' Report on Applying Agreed-Upon Procedures* of the University of Toledo NCAA, Lucas County, prepared by CliftonLarsonAllen LLP, for the period July 1, 2021 through June 30, 2022. Based upon this review, we have accepted this report in lieu of the audit required by Section 117.11, Revised Code

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The University of Toledo NCAA is responsible for compliance with these laws and regulations.

A handwritten signature in black ink that reads "Keith Faber".

Keith Faber
Auditor of State
Columbus, Ohio

December 13, 2022

This page intentionally left blank.

**THE UNIVERSITY OF TOLEDO
NCAA AGREED-UPON PROCEDURES
TABLE OF CONTENTS**

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES	1
INTERCOLLEGIATE ATHLETICS PROGRAM – STATEMENT OF REVENUE AND EXPENSES	16
NOTES TO INTERCOLLEGIATE ATHLETICS PROGRAM – STATEMENT OF REVENUE AND EXPENSES	17
INTERCOLLEGIATE ATHLETICS PROGRAM – NCAA AGREED UPON PROCEDURES – APPENDIX A	20
INTERCOLLEGIATE ATHLETICS PROGRAM – NCAA AGREED UPON PROCEDURES – APPENDIX B	21

This page intentionally left blank.



INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

Dr. Gregory Postel, President
The University of Toledo
Toledo, Ohio

We have performed the procedures enumerated below on the accompanying Intercollegiate Athletics Program – Statement of Revenues and Expenses (the Statement) of The University of Toledo (the Institution) for the year ended June 30, 2022. The Institution's management is responsible for the Statement.

The Institution and the National Collegiate Athletic Association (NCAA) have agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of applying procedures and reporting associated findings related to the Institution's compliance with NCAA Bylaw 3.2.4.17. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures that we performed, and our findings are as follows:

NCAA Reporting

A. We compared and agreed the sports sponsored reported in the NCAA Membership Financial Reporting System to the squad lists of the Institution. The NCAA Membership Financial Reporting System populates the sports from the NCAA Membership Database as they are reported by the Institution.

Results: We noted no exceptions.

B. We compared the 2022 revenue distribution equivalences per the 2022 Calculation for Revenue Distribution Equivalencies Report to the Revenue Distribution – Grants-In-Aid report for 2021 (Revenue Distribution – Data Entry in the NCAA portal, per A. Worlock of the NCAA).

Results: The following sports had variance of +/-4%. See Appendix B for explanations of differences.

Sport	FY22	FY21	Difference	Difference%
Football	98.07	93.81	4.26	4.54%
Men's CC	5.54	6.08	(0.54)	-8.88%
Men's Golf	4.51	5.08	(0.57)	-11.22%
Men's Tennis	4.92	5.97	(1.05)	-17.59%
Women's Basketball	16.00	15.00	1.00	6.67%
Women's CC, Track	17.98	19.33	(1.35)	-6.98%
Women's Golf	6.23	6.54	(0.31)	-4.74%
Women's Tennis	8.00	8.50	(0.50)	-5.88%

C. We obtained the Institution’s Sports Sponsorship and Demographics Forms Report for the reporting year. We observed that the countable sports reported by the Institution met the minimum requirements set forth in Bylaw 20.9.6.3 for the number of contests and the number of participants in each contest that is counted toward meeting the minimum contest requirement. The Institution has reported these sports as countable for revenue distribution purposes within the NCAA Membership Financial Reporting System.

Results: We noted no exceptions.

D. We compared current year number of Sports Sponsored to prior year reported total per the Membership Financial Report submission. There was no change in sports sponsored.

Results: We noted no exceptions.

E. For Pell Grants: We agreed the total number of Division I student-athletes who, during the academic year, received a Pell Grant award (e.g., Pell Grant recipients on Full Grant-in-Aid, Pell Grant recipients on Partial Grants-in-Aid and Pell Grant recipients with no Grants-in-Aid) and the total value of these Pell Grants reported in the NCAA Membership Financial Reporting System to a report, generated out of the Institution’s financial aid records, of all student-athlete Pell Grants.

Results: We noted no exceptions.

- F. We compared current year Pell Grants total to prior year reported total per the Membership Financial Report submission.

Results: We noted no exceptions. Variance was below +/- 20.

Notes and Disclosures

- G. Obtain a schedule of all athletics dedicated endowments maintained by athletics, the institution, and affiliated organizations. Agree the fair market value in the schedule(s) to supporting documentation, the general ledger(s) and audited financial statements, if available.

Results: We noted no exceptions. There were no significant changes to endowment and plant funds. See Note 3 for disclosures.

- H. Agree the total fair market value of institutional endowments to supporting documentation, the institution's general ledger and/or audited financial statements, if available.

Results: We noted no exceptions. There were no significant changes to endowment and plant funds. See Note 3 for disclosures.

Statement of Revenues and Expenses

- I. We obtained the Intercollegiate Athletics Program Statement of Revenues and Expenses for the reporting period, prepared by management, and agreed all amounts back to the Institution's general ledger.

Results: We noted no exceptions.

- J. For each major revenue/expense account over 10% of the total revenues/expenses, we agreed each revenue and expense amount from the Statement to prior year amounts and budget estimates. We inquired and documented any variations greater than 10% of total revenues/expenses.

Results: See Appendix A. We noted no exceptions.

- K. We performed additional procedures on the following revenue and expense categories unless the specific reporting category was less than 4.0% of total revenues or expenses.

Results: See procedures below.

Revenues

- L. We agreed each revenue category reported in the Statement during the reporting period to supporting schedules provided by the Institution.

Results: We noted no exceptions.

For each major revenue account over 10% of the total revenues, we agreed each revenue amount from the Statement to prior year amounts and budget estimates. We inquired and documented any variations greater than 10% of total revenues.

Results: We reported this analysis as a supplement to the final report. See Appendix A.

For each of the operating revenue categories more than 4% of total revenues reported in the Statement, we performed the following procedures:

1) Ticket Sales

We compared tickets sold, tickets provided, and unsold tickets to the related revenue reported by the Institution, and the related attendance figures and recalculated totals.

We selected 3 transactions from the ticket sales detail report and agreed to supporting documentation.

<u>Date</u>	<u>Description</u>	<u>Amount</u>
October 31, 2021	FB '22 X10506 Sept CC	\$ 75,609
August 31, 2021	FB '22 X10506 July CC	42,951
July 28, 2021	2107230009X10511 WBB 7/21	3,215

Results: We noted no exceptions.

2) Student Fees

We compared and agreed student fees reported by the Institution in the Statement for the reporting period to student enrollments during the same reporting period and recalculated totals. We inquired and documented the Institution's methodology for allocating student fees to intercollegiate athletics programs and recalculated totals.

Results: We noted no exceptions.

3) Direct Institutional Support

We compared the direct institutional support recorded by the Institution during the reporting period with the institutional supporting budget transfers documentation and other corroborative supporting documentation and recalculated totals.

Results: We noted no exceptions.

4) Guarantees

We selected a sample of settlement reports for away games during the reporting period and agreed selections to the Institutions Statement, and recalculated totals. We selected a sample of contractual agreements from guaranteed contests during the reporting period and compared and agreed each selection to the general ledger and recalculated totals.

We selected the following guarantees:

Notre Dame Game 9/11/21	\$ 1,000,000
Umass Game 10/02/21	150,000
Norfolk State Game Paid by Ohio	25,000
Xavier University Game	20,000
Michigan State University Game	100,000

Results: We noted no exceptions.

5) Contributions

We obtained and inspected supporting documentation and recalculated totals for any contribution of monies, goods or services received directly by an intercollegiate athletics program from any affiliated or outside organization, agency, or group of individuals (two or more) not included above (e.g., contributions by corporate sponsors) that constituted 10% or more in aggregate for the reporting year of all contributions received for intercollegiate athletics during the reporting period.

Results: We obtained the general ledger detail for contribution revenue and observed there were no contributions over 10%.

6) Media Rights

We obtained and inspected agreements to understand the Institution's total media (broadcast, television, radio) rights received by the Institution or through their conference offices as reported in the Statement. We compared and agreed the media rights revenue recorded to a summary Statement of all media rights identified, and the Institution's general ledger and recalculated totals.

We selected one transaction from the media rights transaction detail and agreed to supporting documentation.

Learfield (UT's Media Partner)	\$ 1,436,387
--------------------------------	--------------

Results: We noted no exceptions.

7) NCAA Distributions

We compared the amounts recorded in the revenue reporting to general ledger detail for NCAA revenue and other corroborative supporting documents and recalculated totals.

We selected 3 transactions from the NCAA Distributions detail and agreed to supporting documentation

NCAA CDA Trade Pay	\$	675,295
PNC Bank MAC		487,379
NCAA CDA Trade Pay		111,819

Results: We noted no exceptions.

8) Conference Distributions

We obtained and inspected agreements related to the Institution's conference distributions and participation in revenues from tournaments during the reporting period and inspected to the relevant terms and conditions. We compared the related revenues to the Institution's general ledger and the Statement, and recalculated totals. We compared the above distributions to documentation from the Mid-American Conference and the related deposit slips.

We selected 2 transactions from the conference distributions detail and agreed to supporting documentation

NCAA Post M/W B-Ball	\$	380,153
Athletics Admin.		1,612,000

Results: We noted no exceptions.

Expenses

M. We agreed each expense category reported in the Statement during the reporting period to supporting schedules provided by the Institution.

Results: We noted no exceptions.

For each major expense account over 10% of the total expenses, we agreed each expense amount from the Statement to prior year amounts and budget estimates. We inquired and documented any variations greater than 10% of total expenses.

Results: See Appendix A. We noted no exceptions.

For each of the operating expense categories more than 4% of total expenses reported in the Statement, we performed the following procedures:

1) Athletic Student Aid

We selected a sample of 38 students from the listing of institutional student aid recipients during the reporting period (no less than 10% of the total student athletes since the Institution used NCAA's Compliance Assistant software to prepare athletic aid detail). We obtained individual student account detail for each selection and agreed total aid in the Institution's student system to the student's detail in Compliance Assistant.

- a) We performed an inspection of each student selected to ensure that his or her information was reported accurately in either the NCAA's Compliance Assistant software or entered directly into the NCAA Membership Financial Reporting System using the following criteria:
 - i) The equivalency value for each student athlete in all sports, including headcount sports, needs to be converted to a full-time equivalency value. The full-time equivalency value is calculated using the athletic grant amount reported on the squad list as the numerator, and the full grant amount, which is the total cost for tuition, fees, books, room, and board for an academic year as the denominator. If using the NCAA Compliance Assistant software, this equivalency value should already be calculated on that squad list labeled "Rev. Dist. Equivalent Award."
 - ii) Grants-in-aid is calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount).
 - iii) Other expenses related to attendance (also known as cost of attendance) should not be included in grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board, and course-related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7). Note: for compliance purposes equivalencies may include other expenses related to attendance per Bylaw 15.02.2, however these expenses are not allowed to be included for revenue distribution equivalencies.
 - iv) Full grant amount should be entered as a full year of tuition, not a semester or quarter.
 - v) Student-athletes are to be counted once, regardless of multiple sport participation, and should not receive a revenue distribution equivalency greater than 1.00.
 - vi) Athletics grants are valid for revenue distribution purposes only in sports in which the NCAA conducts championships competition, emerging sports for women and bowl subdivision football.
 - vii) Grants-in-aid are valid for revenue distribution purposes in NCAA sports that do not meet the minimum contests and participants' requirements of Bylaw 20.9.6.3.
 - viii) Institutions providing grants to student-athletes listed on the CRDE as "Exhausted Eligibility (fifth-year)" or "Medical" receive credit in the grants-in-aid component.

- ix) The athletics aid equivalency cannot exceed maximum equivalency limits. However, the total revenue distribution equivalency can exceed maximum equivalency limits due to exhausted eligibility and medical equivalencies (reference Bylaw 15.5.3.1).
- x) If a sport is discontinued and the athletic grant(s) are still being honored by the Institution, the grant(s) are included in student-athlete aid for revenue distribution purposes.
- xi) All equivalency calculations should be rounded to two decimal places.
- xii) If a selected student received a Pell Grant, ensure the value of the grant is not included in the calculation of equivalencies or the total dollar amount of student athletic aid expense for the Institution.
- xiii) If a selected student received a Pell Grant, ensure the student's grant was included in the total number and total value of Pell Grants reported for Revenue Distribution purposes in the NCAA Membership Financial Reporting System.

b) We recalculated totals for each sport and overall.

Results: We observed two exceptions. In the two instances, one student was overcharged general fees of \$54.44 and the second was overcharged tuition and general fees of \$7.24 and \$64.18, respectively. The students' accounts on which procedures were performed are summarized below:

Students Tested	Amount Awarded	Students Tested	Amount Awarded
1	\$ 27,287	20	\$ 18,336
2	38,605	21	38,605
3	1,800	22	37,800
4	21,365	23	16,647
5	16,699	24	20,791
6	9,498	25	27,287
7	11,377	26	28,440
8	11,642	27	29,245
9	3,751	28	36,647
10	25,654	29	37,104
11	22,365	30	18,248
12	26,431	31	37,800
13	20,713	32	36,495
14	9,924	33	37,104
15	37,104	34	29,245
16	27,287	35	18,324
17	38,605	36	27,135
18	7,300	37	26,461
19	18,360	38	13,561

2) Coaching Salaries, Benefits, and Bonuses Paid by the Institution and Related Entities

We obtained and inspected a listing of coaches employed by the Institution and related entities during the reporting period. We selected a sample of ten coaches' contracts that included football, and men's and women's basketball from the listing. We compared and agreed the financial terms and conditions of each selection to the related coaching salaries, benefits, and bonuses recorded by the Institution and related entities in the summary registers to the related coaching salaries, benefits and bonuses paid by the Institution and related entities expense recorded by the Institution in the Statement during the reporting period. We compared and agreed the totals recorded to any employment contracts executed for the sample selected and recalculated totals.

We selected a sample of ten coaches (including football, men's, and women's basketball), obtained contracts (where applicable), and performed the procedures above for the following coaches:

<u>Coach</u>	<u>Title</u>
1	Football – Head Coach
2	Women's Basketball – Head Coach
3	Men's Basketball – Head Coach
4	Volleyball – Head Coach
5	Track & Field - Assoc. Head Coach
6	Soccer - Asst.Coach
7	Women's Tennis - Head Coach
8	Men's Baseball - Head Coach
9	Softball Coach - Asst
10	Women Swim & Diving - Head Coach

Results: The head football coach was overpaid the marketing bonus of \$8,333.

3) Support Staff/Administrative Salaries, Benefits, and Bonuses Paid by the University and Related Entities

We selected a sample of five support staff/administrative personnel employed by the Institution and related entities during the reporting period. We obtained and inspected the reporting period summary payroll register for each selection. We compared and agreed the related summary payroll register to the related support staff/administrative salaries, benefits and bonuses paid by the Institution and related entities expense recorded by the Institution in the Statement during the reporting period and recalculated totals.

We selected a sample of five support staff/administrative personnel and performed the procedures above for the following staff:

<u>Staff</u>	<u>Title</u>
1	Coord Marketing Sales/Fan Experience - Cliff Bonner
2	Secretary 2
3	Associate AD Sports Med/HA Admin
4	VP/Intercollegiate Athletics
5	Asst Recruiting Coordinator

Results: We noted no exceptions.

4) Equipment, Uniforms, and Supplies

We obtained general ledger detail and compared to the total expenses reported. We selected a sample of three transactions and compared recorded amounts to vendor invoices.

We selected the following transactions:

<u>Date</u>	<u>Expense</u>	<u>Amount</u>
January 25, 2022	Schonter WSI manufacturing	\$ 4,208
December 8, 2022	Boyd Athletic Decals	970
July, 19, 2021	Bichey Collins Sports Medicine	419

Results: We noted no exceptions.

5) Team Travel

We obtained and reviewed documentation of the Institution's team travel policies. We compared and agreed to existing institution and NCAA related policies. We obtained general ledger detail and compared to the total expenses reported and recalculated totals.

We selected the following transactions and agreed to supporting documentation:

<u>Date</u>	<u>Expense</u>	<u>Amount</u>
April 28, 2022	Schonter-Cherry BLUE LAKES CHARTER	\$ 1,585
February 25, 2022	Jones RADISSON	5,304
July 2, 2021	Triple Crown Sports	46,760

Results: We noted no exceptions.

6) Game Expenses

We obtained general ledger detail and compared to the total expenses reported. We selected a sample of three transactions and compared recorded amounts to vendor invoices.

We selected the following transactions:

<u>Date</u>	<u>Expense</u>	<u>Amount</u>
August 13, 2021	Mid American Conference	\$ 140,250
August 11, 2021	Knight Sound & Lighting Inc	16,500
November 13, 2021	African Peoples Association	400

Results: We noted no exceptions.

7) Other Operating Expenses

We obtained general ledger detail and compared to the total expenses reported. We selected a sample of three transactions and compared recorded amounts to vendor invoices.

We selected the following transactions:

Date	Expense	Amount
March 29, 2022	Aspire	\$ 25,000
December 16, 2021	IMG College Seating LLC	13,913
November 29, 2021	University of Notre Dame	299,110

Results: We noted no exceptions.

8) Athletic Facility Debt Service, Leases and Rental Fees

We obtained a listing of debt service schedules, lease payments, and rental fees for athletics facilities for the reporting year. We compared a sample of facility payments including the two highest facility payments to additional supporting documentation (e.g., debt financing agreements, leases, rental agreements). We compared amounts recorded to amounts listed in the general ledger detail and recalculated totals.

We selected the following transactions:

Expense Description	Amount
Larimer	\$ 250,000
Savage arena	391,256

Results: We noted no exceptions.

Other Reporting Items

N. We performed the following other reporting items:

1) Excess Transfers to Institution and Conference Realignment Expenses

We obtained general ledger detail and compare to total expenses reported. We selected a sample transactions and compared recorded amounts to vendor invoices.

Results: There were no expenses reported related to conference realignment.

2) Total Athletics Related Debt

We obtained repayment schedules for all outstanding intercollegiate athletics debt during the reporting period. We recalculated annual maturities (consisting of principal and interest) provided in the schedules obtained. We agreed the total annual maturities and total outstanding athletic related debt to supporting documentation and the Institution's general ledger.

Results: We noted no exceptions. See Footnote 2.

Total Institutional Debt

3) We agreed the total outstanding institutional debt to supporting documentation and the Institution's general ledger.

Results: We noted no exceptions. See Footnote 2.

4) Value of Athletic Dedicated Endowments

We obtained a schedule of all athletics dedicated endowments maintained by athletics, the Institution, and affiliated organizations. We agreed the fair market value in the schedule(s) to supporting documentation and the general ledger.

Results: We noted no exceptions.

5) Value of Institutional Endowments

We agreed the total fair market value of institutional endowments to supporting documentation and the Institution's general ledger.

Results: We noted no exceptions.

6) Total Athletics Related Capital Expenditures

We obtained a schedule of athletics related capital expenditures made by athletics, the Institution, and affiliated organizations during the reporting period. We obtained general ledger detail and compare to the total expenses reported. We selected a sample of transactions and compared recorded amounts to vendor invoices.

We selected the following transactions:

Capital Expenditure

Other Athletic Facilities	<u>\$ 49,200</u>
---------------------------	------------------

Results: We noted no exceptions. See Footnote 1.

Affiliated and Outside Organizations

O. In preparation for our procedures related to the Institution's affiliated and outside organizations, we:

1) Inquired of management as to whether they have identified any affiliated and outside organizations that meet any of the following criteria:

- Booster organizations established by or on behalf of an intercollegiate athletics program.
- Independent or affiliated foundations or other organizations that have as a principal purpose, generating or maintaining of grants-in-aid or scholarships funds, gifts, endowments or other monies, goods, or services to be used entirely or in part by the intercollegiate athletics program.
- Alumni organizations that have as one of its principal purposes the generating of monies, goods, or services for or on behalf of an intercollegiate athletics programs and that contribute monies, goods, or services directly to an intercollegiate athletics program, booster group, or independent or affiliated foundation as previously noted.

2) We also obtained documentation on the Institution's practices and procedures for monitoring the internal controls in place and financial activities of these organizations. We inquired of management on the procedures for gathering information on the nature and extent of affiliated and outside organization activity for or on behalf of the Institution's intercollegiate athletic program.

- 3) We obtained and inspected audited financial statements of the organization and any additional reports regarding internal controls and any corrective action taken in response to comments concerning the control environment that were provided to us by management.

Results: We obtained the following listing prepared by the Institution of all identified affiliated and outside organizations and agreed that list to the activities recorded in the Institution’s financial statements and to the Intercollegiate Athletics Program statement of revenue and expenditures. We observed that two of the organizations’ finances are handled through the Institution’s foundation, with only the Downtown Coaches Association being outside the control of the Institution. We observed the following activity with the three affiliated outside organizations:

	Beginning Cash Balance June 30, 2021	Cash Receipts	Contributions to or on Behalf of Program	Ending Cash Balance June 30, 2022
Varsity ‘T’ Club	\$ 44,006	\$ 14,105	\$ 12,855	\$ 45,256
Downtown Coaches Association	4,107	264,156	260,250	8,013
The University of Toledo				
Women’s Basketball Fan Club	10,795	21,463	19,289	12,969
Total	<u>\$ 58,908</u>	<u>\$ 299,724</u>	<u>\$ 292,394</u>	<u>\$ 66,238</u>

- P. For expenses on or behalf of intercollegiate athletic programs by affiliated and outside organizations not under the Institution’s accounting control, we obtained that organization’s financial statements for the reporting period. We agreed the amounts reported to the organization’s general ledger, and performed the following procedures:

- 1) We disclosed the following summary of revenue and expenses for one such organization outside the Institution’s control, the Downtown Coaches Association (DCA), as of June 30, 2022:

Revenue	\$ 264,156
Expenses	260,250

- 2) We agreed a sample of two operating revenue categories reported in the DCA’s statement during the reporting period to supporting schedules provided by the DCA.

<u>Revenue Category</u>	<u>Amount</u>
Football 50/50	\$ 127,342
Women's 50/50	49,140

- 3) We agreed a sample of three operating revenue receipts obtained from the above operating revenue schedule to supporting documentation.

<u>Date of Receipt</u>	<u>Amount</u>
September 4, 2021	\$ 18,167
July 15, 2021	1,650
February 12, 2022	4,155

- 4) We agreed each operating expense category reported in the DCA statement during the reporting period to supporting schedules provided by the DCA.

Number	Expense Category	Amount
1	Lunches - Chartwells	\$ 22,800
2	Miscellaneous Expenses	1,418
3	Football 50/50 Awards	45,226
4	Mens BB 50/50 Awards	24,484
5	Womens BB 50/50 Awards	21,877
6	50/50 Withhold - IRS Gaming	14,211
7	Gaming Nation	16,876
8	Other 50/50	4,629
9	Misc. 50/50 Expenses	5,224
10	Bankcard Fees	3,332
11	50/50 Team Distribution	42,833
12	Athletic Department Distribution	60,000

- 5) We agreed a sample of three operating expenses obtained from the above operating expense supporting schedules to supporting documentation.

Number	Expense Category	Amount
1	Ascend FS	\$ 2,197
2	FB 50/50 Winner	10,100
3	WB 50/50 Winner	1,409

- 6) We directly confirmed cash balances recorded at the end of the reporting period by the DCA and agreed to the related year-end bank reconciliations. The balance per the bank was \$8,013 on June 30, 2022.

- 7) We obtained and inspected minutes of the DCA's governing body during the reporting period and selected a sample of three financial transactions discussed in the minutes. Each transaction selected was agreed to supporting documentation without exception.

Number	Meeting Date	Amount
1	February 22, 2022	\$ 25,000
2	August 21, 2021	65,000
3	August 21, 2021	25,000

- 8) We inquired and documented the procedures of the internal controls in place surrounding revenues and expenses related to the organization.


* * * * *

Dr. Gregory Postel, President
The University of Toledo

We were engaged by the Institution to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to and did not conduct an examination or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on the Statement of the University of Toledo. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the Institution and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for the information and use of the Institution and the NCAA, and is not intended to be, and should not be, used by anyone other than these specified parties.



CliftonLarsonAllen LLP

Toledo, Ohio
November 30, 2022

THE UNIVERSITY OF TOLEDO
INTERCOLLEGIATE ATHLETICS PROGRAM – STATEMENT OF REVENUE AND EXPENSES
YEAR ENDED JUNE 30, 2022

	Football	Men's Basketball	Women's Basketball	Other	Total
OPERATING REVENUES					
Ticket Sales	\$ 939,978	\$ 401,031	\$ 148,240	\$ 444,180	\$ 1,933,429
Student Fees	-	-	-	9,452,822	9,452,822
Direct Institutional Support	262,344	19,813	22,876	2,281,900	2,586,933
Guarantees	1,175,000	120,000	10,000	3,000	1,308,000
Contributions	537,652	99,805	123,171	2,953,855	3,714,483
Media Rights	-	-	-	1,436,387	1,436,387
NCAA Revenue	-	-	-	1,556,284	1,556,284
MAC Revenue	-	-	-	1,994,771	1,994,771
Program Sales, Concessions, and Parking	17,634	10,008	3,672	20,331	51,645
Royalties, Ads, and Sponsorships	-	-	-	513,951	513,951
Sports Camp Revenue	75,950	55,940	30,157	292,395	454,442
Athletics Restricted Endowment and Investment Income	-	-	-	183,861	183,861
Other Revenue	44,942	3,892	3,342	269,324	321,500
Bowl Revenue	353,246	-	-	-	353,246
Total Operating Revenues	<u>3,406,746</u>	<u>710,489</u>	<u>341,458</u>	<u>21,403,061</u>	<u>25,861,754</u>
OPERATING EXPENSES					
Athletic Student Aid	3,651,118	507,173	608,080	4,701,386	9,467,757
Guarantees	400,000	20,000	16,000	-	436,000
Coaching Salaries	3,754,366	1,302,336	1,087,803	1,854,572	7,999,077
Support Staff Salaries	1,316	506	166	4,244,390	4,246,378
Recruiting	267,076	102,597	84,345	133,605	587,623
Team Travel	368,689	288,994	255,600	1,060,713	1,973,996
Equipment, Uniforms, and Supplies	581,005	59,778	73,874	916,432	1,631,089
Game Expenses	682,018	354,244	217,533	294,714	1,548,509
Fundraising, Marketing, and Promotion	-	-	-	560,685	560,685
Sports Camp Expense	49,518	30,752	20,361	65,547	166,178
Spirit Groups	-	-	-	65,807	65,807
Debt Service	-	-	-	641,256	641,256
Direct Overhead	-	-	-	812,275	812,275
Medical Expenses and Insurance	8,117	1,228	967	507,949	518,261
Memberships and Dues	1,202	976	1,110	202,920	206,208
Student-Athlete Meals	454,076	37,926	14,738	28,383	535,123
Bowl Expense	488,547	-	-	-	488,547
Bowl Expense-Coaching	41,136	-	-	-	41,136
Other Operating Expenses	212,811	70,258	42,609	1,561,033	1,886,711
Total Operating Expenses	<u>10,960,995</u>	<u>2,776,768</u>	<u>2,423,186</u>	<u>17,651,667</u>	<u>33,812,616</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	<u>\$ (7,554,249)</u>	<u>\$ (2,066,279)</u>	<u>\$ (2,081,728)</u>	<u>\$ 3,751,394</u>	<u>\$ (7,950,862)</u>

This statement should be read only in connection with the accompanying agreed upon procedures report and the notes to the statement.

**THE UNIVERSITY OF TOLEDO
NOTES TO INTERCOLLEGIATE ATHLETICS PROGRAM –
STATEMENT OF REVENUE AND EXPENSES
YEAR ENDED JUNE 30, 2022**

NOTE 1 INTERCOLLEGIATE ATHLETICS-RELATED ASSETS

Property and equipment are recorded at cost or, if donated, the acquisition value at the time of donation. Expense for maintenance and repairs are charged to current expense as incurred. Depreciation is computed using the straight-line method. No depreciation is recorded on land. Expenses for major renewals and betterments that extend the useful lives of the assets are capitalized. Estimated service lives range from 4 to 40 years depending on class.

The current year capitalized additions and deletions to facilities during the year ended June 30, 2022 are as follows:

	<u>Additions</u>	<u>Deletions</u>
Other Athletic Facilities	\$ 49,200	\$ -
Total	<u>\$ 49,200</u>	<u>\$ -</u>
Other Institutional Facilities	<u>\$ 5,115,397</u>	<u>\$ 558,544</u>

The total estimated book values of property, plant, and equipment, net of depreciation, of the Institution as of and for the year ended June 30, 2022 are as follows:

	<u>Estimated Book Value</u>
Athletics-Related Property, Plant, and Equipment Balance	\$ 33,469,553
Institution's Total Property, Plant, and Equipment Balance	485,472,000

NOTE 2 INTERCOLLEGIATE ATHLETICS-RELATED DEBT

The annual debt service and debt outstanding for the Institution as of the year ended June 30, 2022 is as follows:

	<u>Annual Debt Service</u>	<u>Debt Outstanding</u>
Athletics-Related Facilities	\$ 2,359,821	\$ 27,693,063
Institution's Total	23,799,575	346,133,002

The repayment schedule for all outstanding intercollegiate athletics debt maintained by the Institution during the year ended June 30, 2022 is as follows:

**THE UNIVERSITY OF TOLEDO
NOTES TO INTERCOLLEGIATE ATHLETICS PROGRAM –
STATEMENT OF REVENUE AND EXPENSES
YEAR ENDED JUNE 30, 2022**

NOTE 2 INTERCOLLEGIATE ATHLETICS-RELATED DEBT (CONTINUED)

The repayment schedule for all outstanding intercollegiate athletics debt maintained by the Institution during the year ended June 30, 2022 is as follows:

Year Ending June 30,	Savage Hall		Practice Facility		Total		Total
	Principal	Interest	Principal	Interest	Principal	Interest	
2023	\$ 679,234	\$ 602,676	\$ 701,309	\$ 376,601	\$ 1,380,543	\$ 979,278	\$ 2,359,821
2024	770,475	520,754	733,369	344,236	1,503,844	864,990	2,368,833
2025	790,750	490,287	766,765	310,391	1,557,515	800,678	2,358,193
2026	780,612	501,511	802,832	275,005	1,583,444	776,516	2,359,960
2027	861,715	424,867	838,899	237,954	1,700,614	662,821	2,363,436
Thereafter	9,428,176	2,145,230	3,809,778	499,635	13,237,954	2,644,865	15,882,820
Total	<u>\$ 13,310,963</u>	<u>\$ 4,685,325</u>	<u>\$ 7,652,952</u>	<u>\$ 2,043,823</u>	<u>\$ 20,963,915</u>	<u>\$ 6,729,148</u>	<u>\$ 27,693,063</u>

**THE UNIVERSITY OF TOLEDO
NOTES TO INTERCOLLEGIATE ATHLETICS PROGRAM –
STATEMENT OF REVENUE AND EXPENSES
YEAR ENDED JUNE 30, 2022**

NOTE 3 CONTRIBUTIONS

The value of all endowments dedicated to the sole support of athletics on June 30, 2022 is \$20,091,404. The value of all pledges dedicated to the sole support of athletics on June 30, 2022 is \$2,801,336. The athletic department fiscal year-end fund balance for the year ended June 30, 2022 is \$-0-. There were no individual contributions of monies, goods, or services received directly by the Institution's intercollegiate athletics program from any affiliated or outside organization, agency, or individuals (e.g., contributions by corporate sponsors) that constitute 10% or more of all contributions received for intercollegiate athletics during the year ended June 30, 2022.

**THE UNIVERSITY OF TOLEDO
INTERCOLLEGIATE ATHLETICS PROGRAM – NCAA AGREED UPON PROCEDURES—APPENDIX A
YEAR ENDED JUNE 30, 2022**

	2021-22 Total	2020-21 Total	Amount Change	Percent Change	<u>Explanation of Variance per Management</u>
OPERATING REVENUES					
Direct Institutional support	<u>\$ 2,586,933</u>	<u>\$ 2,117,387</u>	<u>\$ 469,546</u>	22.18%	\$248,921 Increase in "Athletics Administration" account for "Athletics Super Seniors". The remaining increase in "Savage Hall" account to increase Foundation revenue to assist in covering the operating budget.
Contributions	<u>\$ 3,714,483</u>	<u>\$ 1,204,134</u>	<u>\$ 2,510,349</u>	208.48%	\$491,368 increase related to Savage Hall, \$352,381 increase in annual giving \$163,791, increase because sales fell short of budget, \$112,641 because foundation funds were used to support a tournament and a large locker room renovation, increase of \$700,000 for the glass bowl due to increases in purchases of suites, loges, courtside, club, and premium seating, because FY21, no fans were allowed due to covid.
OPERATING EXPENSES					
Support staff salaries	<u>\$ 4,246,377</u>	<u>\$ 3,697,382</u>	<u>\$ 548,995</u>	14.85%	Increase due to a 2% increase received by all staff, and the fact that no Covid salary reductions were taken by employees in FY21.

**THE UNIVERSITY OF TOLEDO
INTERCOLLEGIATE ATHLETICS PROGRAM –
NCAA AGREED UPON PROCEDURES—APPENDIX B
YEAR ENDED JUNE 30, 2022**

Explanations regarding differences in the 2022 revenue distribution equivalences per the 2022 Calculation for Revenue Distribution Equivalencies Report to the Distribution – Grants-In-Aid report for 2021 (Revenue Distribution – Data Entry in the NCAA Portal, per A. Worlock of the NCAA).

- Football – There was one more medically disqualified student-athlete in FY22; nine more midyear replacement student-athletes in the spring of 2022 (at .50 equivalency equals roughly 4.5 more scholarships).
- Men’s Cross Country – Less athletic aid provided to student-athletes in FY22.
- Men’s Golf – There were two fewer student-athletes on the roster in FY22.
- Men’s Tennis – One fewer student-athlete on the roster in FY22, plus a student-athlete left the team at midyear in FY22.
- Women’s Basketball – There was a post-eligibility student-athlete on the roster in FY22.
- Women’s Cross Country and Track – There was one less post-eligibility student-athlete on the roster in FY22.
- Women’s Golf – There were two post-eligibility student-athletes and one medically disqualified student-athlete in FY21.
- Women’s Tennis – There was a post-eligibility student-athlete on the roster in the fall of 2020 (FY21).

This page intentionally left blank.

OHIO AUDITOR OF STATE KEITH FABER



**UNIVERSITY OF TOLEDO - NATIONAL COLLEGIATE ATHLETICS ASSOCIATION
AGREED-UPON PROCEDURES**

LUCAS COUNTY

AUDITOR OF STATE OF OHIO CERTIFICATION

This is a true and correct copy of the report, which is required to be filed pursuant to Section 117.26, Revised Code, and which is filed in the Office of the Ohio Auditor of State in Columbus, Ohio.



Certified for Release 12/27/2022

88 East Broad Street, Columbus, Ohio 43215
Phone: 614-466-4514 or 800-282-0370

This report is a matter of public record and is available online at
www.ohioauditor.gov