# UNIVERSITY OF AKRON FOUNDATION SUMMIT COUNTY REGULAR AUDIT FOR THE YEARS ENDED JUNE 30, 2023 AND 2022



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Board of Directors The University of Akron Foundation 302 Buchtel Common Akron, Ohio 44325

We have reviewed the *Independent Auditor's Report* of The University of Akron Foundation, Summit County, prepared by Crowe LLP, for the audit period July 1, 2022 through June 30, 2023. Based upon this review, we have accepted these reports in lieu of the audit required by Section 117.11, Revised Code. The Auditor of State did not audit the accompanying financial statements and, accordingly, we are unable to express, and do not express an opinion on them.

Our review was made in reference to the applicable sections of legislative criteria, as reflected by the Ohio Constitution, and the Revised Code, policies, procedures and guidelines of the Auditor of State, regulations and grant requirements. The University of Akron Foundation is responsible for compliance with these laws and regulations.

Keith Faber Auditor of State Columbus, Ohio

December 07, 2023



### THE UNIVERSITY OF AKRON FOUNDATION

Akron, Ohio

### **FINANCIAL STATEMENTS**

June 30, 2023 and 2022



### THE UNIVERSITY OF AKRON FOUNDATION Akron, Ohio

### FINANCIAL STATEMENTS June 30, 2023 and 2022

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
The University of Akron Foundation

### **Report on the Audit of the Financial Statements**

### **Opinion**

We have audited the financial statements of The University of Akron Foundation (the "Foundation"), a discretely presented component unit of the University of Akron, which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for one year from the date the financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, and design and perform audit procedures responsive to those risks. Such procedures include
  examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable
  period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 8, 2023 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

Crowe LLP

Columbus, Ohio November 8, 2023

# THE UNIVERSITY OF AKRON FOUNDATION STATEMENTS OF FINANCIAL POSITION June 30, 2023 and 2022

ACCETC		2023		2022
ASSETS Cash Accounts receivable Pledges receivable – net of allowances and discounts Note receivable Investments - at fair value Property Beneficial interest in real estate	\$	1,762,587 648,639 11,035,297 1,385,884 235,125,505 1,332,423 335,000	\$	9,322,467 406,890 11,988,954 220,884 216,681,683 747,900 335,000
Total assets	<u>\$</u>	251,625,335	\$	239,703,778
LIABILITIES AND NET ASSETS Liabilities				
Accounts payable Contributions payable to the University Funds held for others Deferred revenue Annuity/Unitrust agreements and refundable advance Total liabilities	\$	166,059 381,712 5,000 28,500 8,394,893 8,976,164	\$	512,674 50,244 5,000 28,500 8,874,610 9,471,028
Net Assets		40.000.004		0.004.000
Without donor restrictions With donor restrictions Total net assets	_	10,393,994 232,255,177 242,649,171	_	9,281,660 220,951,090 230,232,750
Total liabilities and net assets	\$	251,625,335	\$	239,703,778

# THE UNIVERSITY OF AKRON FOUNDATION STATEMENT OF ACTIVITIES Year ended June 30, 2023

Revenues and other additions (reductions)	 thout Donor testrictions	With Donor Restrictions		<u>Total</u>
Contributions – financial	\$ 3,597,251	\$ 5,383,195	\$	8,980,446
Realized gain and net change in fair value of investments Change in fair value of annuity/unitrust	647,057	15,577,922		16,224,979
agreements	8,165	745,492		753,657
Dividend and interest income, net of fees	2,294,709	(825,311)		1,469,398
Other income	 4,716	 63,018		67,734
Total revenue and other				
additions – net	6,551,898	20,944,316		27,496,214
Release of restrictions	 9,640,229	 (9,640,229)	_	
Total revenue and other additions				
(reductions) and release of restrictions	16,192,127	11,304,087		27,496,214
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Expenses				
Distributions to or for The University of Akron:				
Direct distributions to the University	13,253,404	-		13,253,404
Distributions on behalf of the University	431,089	-		431,089
Administration of the Foundation:				
Services performed by University	F47.074			E47.074
personnel	517,974	-		517,974
Property expenses Professional fees	2,077 357,851	-		2,077 357,851
Travel and cultivation	315,342	-		315,342
Office expenses	155,969	-		155,969
Other expenses	46,087	_		46,087
Total expenses	 15,079,793	 		15,079,793
rotal expenses	 10,010,100	 		10,010,100
Change in net assets	1,112,334	11,304,087		12,416,421
Net assets – beginning of year	 9,281,660	 220,951,090		230,232,750
Net assets – end of year	\$ 10,393,994	\$ 232,255,177	\$	<u>242,649,171</u>

### THE UNIVERSITY OF AKRON FOUNDATION STATEMENT OF ACTIVITIES Year ended June 30, 2022

Revenues and other additions (reductions)  Contributions – financial  Realized (loss) and net change in		ithout Donor Restrictions 3,515,494	-	With Donor Restrictions 12,883,281	\$	<u>Total</u> 16,398,775
fair value of investments Change in fair value of annuity/unitrust		(471,834)		(17,051,098)		(17,522,932)
agreements Dividend and interest income, net of fees		74,491 2,150,080		(503,558) 513,141		(429,067) 2,663,221
Other income		2, 150,060 873		65,932		66,805
Total revenue (loss) and other				_		<u> </u>
additions – net		5,269,104		(4,092,302)		1,176,802
Release of restrictions	_	7,730,112		(7,730,112)	_	<u>-</u>
Total revenue (loss) and other additions (reductions) and release of restrictions		12,999,216		(11,822,414)		1,176,802
Expenses						
Distributions to or for The University of Akron:		44 205 005				44 205 005
Direct distributions to the University Distributions on behalf of the University		11,395,885 641,117		-		11,395,885 641,117
Administration of the Foundation:  Services performed by University		011,111				011,111
personnel		372,874		-		372,874
Property expenses		512		-		512
Professional fees Travel and cultivation		316,668 167,806		-		316,668 167,806
Office expenses		174,018		-		174,018
Other expenses		36,305		_		36,30 <u>5</u>
Total expenses		13,105,185		-		13,105,185
Change in net assets		(105,969)		(11,822,414)		(11,928,383)
Net assets – beginning of year		9,387,629		232,773,504		242,161,133
Net assets – end of year	\$	9,281,660	\$	220,951,090	\$	230,232,750

### THE UNIVERSITY OF AKRON FOUNDATION STATEMENTS OF CASH FLOWS Years ended June 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
Cash flows from operating activities Change in net assets Adjustments to reconcile change in net assets to net cash from operating activities:	\$ 12,416,421	\$ (11,928,383)
Net change in the fair value of investments Contributions restricted for long-term investments Change in fair value of annuity/unitrust agreements Change in allowance for doubtful accounts Change in pledge discount Changes in operating assets and liabilities: Accounts receivable Pledges receivable Accounts payable and other liabilities	(17,242,301) 4,997,257 (753,657) 16,591 694,372 (241,749) 242,694 (15,147)	17,157,837 (7,095,406) 429,067 156,142 (616,662) 2,540,710 (1,435,103) 364,824
Cash flows from investing activities Changes in note receivable Proceeds from sale of investments Purchase of investments Purchase of property Net cash flows from investing activities	(9,880,033) (1,165,000) 9,946,529 (11,148,050) (584,523) (2,951,044)	9,116 12,040,580 (10,787,507) 1,262,189
Cash flows from financing activities  Proceeds from contributions restricted for:     Investment in endowment Other financing activities:     Interest and dividends restricted for annuity agreements     Net change in restricted annuity agreements     Payments of annuity obligations     Net cash from financing activities	4,997,257 79,973 995,170 (801,203) 5,171,197	7,095,406 80,555 (1,860,950) (904,333) 4,410,678
Net change in cash	(7,559,880)	5,245,893
Cash – beginning of year	9,322,467	4,076,574
Cash – end of year	<u>\$ 1,762,587</u>	\$ 9,322,467

#### **NOTE 1 – ORGANIZATION**

The University of Akron Foundation (the "Foundation"), a discretely presented component unit of The University of Akron (the "University"), is a not-for-profit organization. The Foundation's mission is to provide financial assistance to the University by encouraging, investing and administering gifts and bequests on behalf of alumni, friends, corporations, organizations and foundations who have a deep and abiding interest in supporting the University.

Through the generosity of University benefactors, the Foundation provides University students and faculty with resources to grow and excel; meaningful and experiential learning and teaching opportunities; as well as pathways for University students to succeed and graduate.

Bestowing scholarships, lectureships, professorships, chairs, instructional grants, equipment funds, building and landscape improvements, and many other important programs, the Foundation is a vital part of supporting the University's mission and goals.

University benefactors are recognized by the Foundation as members of the John R. Buchtel Society, which includes eleven giving societies, ranging from the Loyalty Club for annual donors of up to \$99 to the Leadership Club for lifetime contributions of \$5 million or more.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Basis of Accounting</u>: The accounts of the Foundation are maintained in accordance with the principles of not-for-profit accounting. The statements have been prepared on an accrual basis.

<u>Basis of Presentation</u>: The Foundation reports net assets based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

- Net Assets Without Donor Restrictions Net assets that are not subject to donor-imposed stipulations.
   This category includes quasi-endowment principal, annuity funds, and earnings designated by the board of directors to function as endowments.
- Net Assets With Donor Restrictions- Net assets subject to donor-imposed stipulations that will be met either by actions of the Foundation and/or the passage of time, including quasi-endowments, which are purpose-restricted donor contributions, designated to function as endowments. This category includes endowment earnings as well as net assets subject to donor-imposed stipulations to be maintained permanently by the Foundation. The donors of these assets permit the Foundation to use the appreciation earned on related investments for general or specific purposes. This category includes annuity funds and endowment principal.

Revenues: Revenues are reported as increases in net assets without donor restrictions unless the use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless its use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as the release of restrictions in the accompanying statements of activities.

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Cash</u>: The Foundation maintains its cash in bank deposits which, at times, may exceed federally insured limits. The Foundation has not experienced any losses in such accounts and believes it is not exposed to significant risk of loss.

Investments: Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value. The fair values of investments are based on quoted market prices. Investments not publicly traded are stated either at cost or at appraised market values when applicable. Alternatives, for which there is no ready market, are recorded at their net asset value according to the most recent available valuation as provided by the investment custodian. Donated investments including donated property are recorded as contributions at fair value on the date received. Realized gains (losses) on investments are the difference between the proceeds received and the fair market value of investments sold. Net appreciation in the fair value of investments (including realized and unrealized gains and losses) is included in revenue, gains, and other income of net assets without donor restrictions, unless the net appreciation or investment income is restricted by the donor or by law. Dividend and interest income is presented net of investment fees of approximately \$943,000 and \$1,305,000 for the years ended June 30, 2023 and 2022, respectively, on the statement of activities.

<u>Underwater Endowments</u>: In Ohio, the Uniform Prudent Management of Institutional Funds Act (UPMIFA) governs the investment of and spending from endowments. The Foundation has interpreted this act as requiring the preservation of the historical value of the original gift as of the gift date of the donor-restricted endowment fund. Under this interpretation, if the market value of an endowment drops below the historic gift value, the endowment is considered underwater.

<u>Property</u>: Property is held for investment purposes and recorded at cost at the date of acquisition or estimated fair value at the date of donation.

<u>Impairment</u>: The Foundation annually reviews the recoverability of long-lived assets, including property, for events or changes in circumstances that indicate that the carrying value of the asset may not be recoverable. The assessment of possible impairment is based on the ability to recover the carrying value of the asset from the expected future cash flows (undiscounted and without interest charges) of the related operations. If these cash flows are less than the carrying value of such asset, an impairment loss is recognized for the difference between estimated fair value and carrying value. The measurement of impairment requires management to make estimates of these cash flows related to long-lived assets, as well as other fair value determinations.

There were no impairment losses for the years ended June 30, 2023 and 2022.

<u>Pledges Receivable</u>: The Foundation records pledges including unconditional promises to give as receivables and revenue in the year the pledge is made. Those that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as revenue until the conditions are substantially met.

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Fair Value of Financial Instruments</u>: The estimated fair value amounts have been determined by the Foundation using available market information and appropriate valuation methodologies. These estimates are subjective in nature and involve uncertainties and matters of considerable judgment. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Foundation could realize in a current market exchange. The use of different assumptions, judgments, and/or estimation methodologies may have a material effect on the estimated fair value amounts. All investment securities are carried at fair value in the financial statements. The fair values of short-term financial instruments, including cash equivalents, accounts receivable and payable, approximate the carrying amounts in the accompanying financial statements due to the short maturity of such instruments. The inputs are based upon terms in contractual agreements. The fair values of these financial instruments are determined using Level 2 inputs.

<u>Credit Risk Concentrations</u>: Financial instruments which potentially expose the Foundation to concentrations of credit risk include investments in marketable securities and pledges receivable. As a matter of policy, the Foundation only maintains balances with financial institutions having a high credit quality. Concentration of credit risk for investments in marketable securities is mitigated by both the distribution of investment funds among asset managers and the overall diversification of managed investment portfolios. Concentration of credit risk for pledges receivable is generally limited due to the dispersion of these balances over a wide base of donors.

<u>Fundraising</u>: Fundraising costs are charged to expense as incurred. During the fiscal years ended June 30, 2023 and 2022, total fundraising costs were approximately \$458,000 and \$308,000, respectively.

Expenses: The Foundation's expenses are classified into two categories: (1) distributions to or for the University of Akron and (2) administration of the Foundation. The expenses relating to the administration of the Foundation include administrative support, facilities operation and maintenance, and fundraising. Costs are allocated between the various programs and support activities on an actual basis, where available, or based upon the functional expense area most related to their purpose. Although methods of allocation used are considered appropriate, other methods could be used that would produce different results.

<u>Income Taxes</u>: The Foundation is an Ohio nonprofit organization, tax-exempt under Section 501(c)(3) of the Internal Revenue Code, and exempt from federal, state, and local income tax on related income.

<u>Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Foundation's management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

<u>Risks and Uncertainties</u>: The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and those such changes could materially affect the amounts reported in the statement of financial position.

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Fair Value Option</u>: The fair value option for financial assets and financial liabilities permits entities to choose to measure many financial instruments and certain other items at fair value. The fair value option may be applied instrument by instrument, is irrevocable, and is applied only to entire instruments and not to portions of instruments. Management made the election for the fair value option to provide an accurate portrayal of these balances by discounting the annuity pool given the length of time involved with some of the annuities and by adjusting the refundable advances to their underlying investment's market value.

The fair value of the annuity pool, which relates to the annuity and unitrust agreements is estimated by discounting expected cash inflows and outflows to present value using appropriate rates with the risk of realizing such cash inflows and outflows. The fair value of the liability of the annuity pool at June 30, 2023 and 2022 is \$8,394,893 and \$8,874,610, respectively.

Recently Adopted Accounting Pronouncements: On July 1, 2022, the Foundation adopted ASU No. 2016-02, Leases ("Topic 842') using the modified retrospective method. Under the guidance, the net present value of future lease payments is recorded as right-of-use assets and lease liabilities. In addition, the Foundation elected the 'package of practical expedients' permitted under the transition guidance within the new standard, which among other things, allowed the Foundation to carry forward the historical lease classification. In addition, the Foundation elected not to utilize the hindsight practical expedient to determine the lease term for existing leases. The Foundation elected the short-term lease recognition exemption for all leases that qualify. This means, for those leases that qualify, the Foundation did not recognize right-of-use assets or lease liabilities for existing short-term leases of those assets in transition. The Foundation does not have any material non-cancelable leases, and therefore there was no impact of the adoption of Topic 842 on the financial statements.

<u>Reclassifications</u>: The University has made certain reclassifications of the prior year financial statements in order to conform to the current year presentation. These reclassifications had no effect on net assets or changes in net assets.

### **NOTE 3 - PLEDGES RECEIVABLE**

Unconditional promises to give are included in the financial statements as pledges receivable. Pledges are recorded at their approximate present value, discounted using the U.S. Treasury note rate in effect the year the pledge is received. For pledges made during the years ended June 30, 2023 and 2022, the future expected cash flows from pledges receivable have been discounted using discount rates ranging from 0.29% to 4.59%.

Pledges receivable at June 30, 2023 and 2022 are expected to be realized as follows:

	<u>2023</u>	<u>2022</u>
Less than one year	\$ 1,864,846	\$ 2,178,746
One to five years More than five years	5,223,563 7,309,329	5,441,357 7,020,329
Total	14,397,738	14,640,432
Less amount estimated to be uncollectible Less unamortized discount	(525,416) <u>(2,837,025</u> )	(508,825) (2,142,653)
Total pledges receivable – net	<u>\$ 11,035,297</u>	<u>\$ 11,998,954</u>

#### NOTE 3 - PLEDGES RECEIVABLE (Continued)

The allowance for uncollectible contributions is a general valuation based on the percentage of prior year pledge write-offs. Specific pledges deemed uncollectible are charged against the allowance for uncollectible pledges in the period in which the determination is made. Both the general allowance and the specific write-offs are reported as reductions in total revenues in the statement of activities.

As of June 30, 2023 and 2022, the Foundation has \$38,764,479 and \$29,087,980 in numerous outstanding pledges, which are considered intentions to give and are contingent upon future events. These pledges are not recognized as contributions receivable or revenues because they do not represent unconditional promises to give. It is not practicable to estimate the ultimate realizable value of these commitments or the period over which they might be collected.

#### **NOTE 4 - INVESTMENTS**

Investments are stated at fair value. Fluctuations in fair value, as well as gains or losses on sales of securities, are recognized in the statement of activities. The pooled investment funds are invested in diverse portfolios. Limitations have been placed on the trust fund managers to stay within specified parameters in managing the portfolios. Opportunistic investments are investments that encompass strategies that seek to benefit from anomalies in the capital market structure but are not easily classified by asset class.

Investments as of June 30, 2023 and 2022 were as follows:

	<u>2023</u>	<u>2022</u>
Bonds	\$ 10,165,352	\$ 10,329,568
Cash and cash equivalent	9,016,574	16,605,556
Common stocks	2,889,907	2,571,573
Equity funds	26,854,252	19,018,749
Equity trust	36,939	35,459
Exchange traded funds	243,875	262,197
Fixed income funds	16,379,743	15,701,108
Floaters	380,000	380,000
Hedge funds	43,411,616	41,699,155
Insurance policies – cash surrender value	12,828	13,432
International equity funds	62,026,038	49,552,952
Mutual funds	17,398,155	18,060,149
Opportunistic	7,407,796	5,943,607
Preferred stocks	40,115	44,810
Private equity funds	14,913,698	14,692,038
Real estate funds	2,134,809	2,150,821
U.S. Treasury note	13,057,715	18,364,731
U.S. Treasury obligations	 8,756,093	 1,255,778
	\$ 235,125,505	\$ 216,681,683

#### **NOTE 5 - PROPERTY**

Property consists of the following at June 30, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Non-depreciable		
Brown Street	\$ 36,000	\$ 36,000
East Exchange Street	1,270,523	686,000
Miller Parkway	 25,900	 25,900
Total	\$ 1,332,423	\$ 747,900

The Foundation purchased property at 360 East Exchange Street Akron, Ohio in October 2022 for \$584.523.

#### NOTE 6 - BENEFICIAL INTEREST IN REAL ESTATE

The Foundation has the irrevocable right to receive ownership of certain real estate. The donors have retained the right to use the real estate for the donors' lifetime. The carrying value of the real estate (based upon an independent appraisal) is reported as a beneficial interest in real estate and as net assets with donor restrictions. Based on the agreement, the Foundation is required to pay periodic fixed payments to the donors during their lifetime. The Foundation recorded the present value of this annuity payable using the applicable American Council on Gift Annuities (ACGA) tables (discount rates used at June 30, 2023 and 2022 were 4.2% and 3.6%, respectively), based on the term of the agreement, as a liability of \$72,014 and \$125,409 at June 30, 2023 and 2022, respectively.

### NOTE 7 - CONTRIBUTIONS PAYABLE TO THE UNIVERSITY

The Foundation at times receives gifts on behalf of the University. At June 30, 2023 and 2022, the Foundation owed the University \$381,712 and \$50,244, respectively, for such gifts received. During the years ended June 30, 2023 and 2022, the Foundation recorded \$3,578,034 and \$3,495,060, respectively, of contribution revenues for amounts received on behalf of the University.

### **NOTE 8 - NOTE RECEIVABLE**

During November 2019, the University and the University of Akron Foundation executed an agreement for a \$1,000,000 line of credit. The Foundation provided the line of credit which, at 2% per annum and to be fully settled by November 2024, provides funding for the University's baseball field renovation project. The line of credit is expected to be repaid with donations. The line of credit balance was \$210,884 and \$220,884 during the years ended June 30, 2023 and 2022, respectively.

During December 2021, the University and the University of Akron Foundation executed an agreement for a \$3,100,000 line of credit. The Foundation provided the line of credit which, at 2% per annum and to be fully settled by December 2026, provides funding for the University's outdoor track and field facility, and multi-purpose gymnasium renovation projects. The line of credit is expected to be repaid with donations. At June 30, 2023 and 2022, the line of credit balance was \$1,175,000 and \$0, respectively.

### **NOTE 9 – ANNUITY AND UNITRUST AGREEMENTS**

The Foundation has entered into charitable gift annuity agreements, which include provisions requiring the Foundation to pay periodic fixed payments to beneficiaries during their lifetimes. Charitable gift annuities differ from other charitable giving options in that the annuity is a general obligation of the Foundation. Accordingly, if the assets of the gift are exhausted as a result of required payments to beneficiaries, then other Foundation assets without donor restrictions will be utilized to fund the remaining future payments.

The Foundation has also entered into unitrust, annuity trust, and pooled income agreements, which include provisions either for the Foundation to pay beneficiaries' periodic payments until the assets of the trust have been exhausted or until death of the beneficiaries. Upon the death of the beneficiaries, any remaining investments in the trust or pooled income will be available to the Foundation in accordance with the agreements.

The Foundation accounts for such agreements by recording the fair market value of assets donated as of the date of the gift and by recording the actuarial present value of the annuities payable using the applicable ACGA tables (discount rates used at June 30, 2023 and 2022 were 4.2% and 3.6%, respectively) based on the term of the agreement, as a liability. The balance of the gift is recorded as contributions without donor restrictions or with donor restrictions, as appropriate.

The Foundation's payments to beneficiaries under the annuity and unitrust agreements reduce the annuity liability. Adjustments to the annuity liability are made to report amortization of the discount and record changes in the life expectancy of the beneficiary. These adjustments, as well as the return on the underlying investment assets (fair value of \$10,287,534 and \$11,284,670 at June 30, 2023 and 2022, respectively), are recognized in the statements of activities as changes in the value of annuity and unitrust agreements.

#### **NOTE 10 - NET ASSETS**

Net assets without donor restrictions at June 30, 2023 and 2022 are as follows:

	<u>2023</u>	<u>2022</u>
Current operations	\$ 2,881,799	\$ 4,673,440
Board-designated academic and student support	6,089,421	3,199,960
Facilities and operation maintenance	906,018	906,251
Administrative support	 <u>516,756</u>	 502,009
Total	\$ 10,393,994	\$ 9,281,660

Net assets with donor restrictions, principally related to scholarships, specific colleges and departments within the University, department chairs, and various other purposes related to support of the University at June 30, 2023 and 2022 are as follows:

	<u>2023</u>	<u>2022</u>
Specific purpose funds Permanent endowment funds Annuity and unitrust agreements Pledges receivable	\$ 57,758,704 160,412,669 3,048,507 11,035,297	\$ 53,036,131 152,244,857 3,681,148 11,988,954
Total	<u>\$ 232,255,177</u>	\$ 220,951,090

### **NOTE 10 – NET ASSETS** (Continued)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes of scholarships and development of the University in the amount of \$9,640,229 and \$7,730,112 during fiscal years 2023 and 2022, respectively.

#### **NOTE 11 – TRANSACTIONS WITH THE UNIVERSITY**

The Foundation and the University regularly transfer funds between one another. The net amount of these transfers is recorded as "direct distributions to the University" in the statement of activities. For the years ended June 30, 2023 and 2022, distributions transferred to the University of \$13,325,704 and \$11,500,844, respectively, are gross of amounts received from the University of \$72,300 and \$104,959, respectively.

The University allocated certain personnel expenses to the Foundation totaling \$517,974 and \$372,874 in fiscal years 2023 and 2022, respectively. The Foundation reimburses the University for these amounts, which are recorded as "services performed by University personnel" in the statement of activities.

#### **NOTE 12 - FAIR VALUE MEASUREMENTS**

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the valuation techniques and inputs used to measure fair value.

In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or liabilities that the Foundation has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset or liability. These Level 3 fair value measurements are based primarily on management's own estimates using fund statements, pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset. In some instances, net asset value is used as a practical expedient for estimating fair value.

In instances whereby inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Foundation's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset or liability.

The Foundation's policy is to recognize transfers between levels of the fair value hierarchy as of the end of the fiscal year. For the years ended June 30, 2023 and 2022, there were no transfers between levels of the fair value hierarchy.

### NOTE 12 - FAIR VALUE MEASUREMENTS (Continued)

The following tables present information about the Foundation's assets and liabilities measured at fair value on a recurring basis at June 30, 2023 and 2022 and the valuation techniques used by the Foundation to determine those fair values.

Beneficial interest in real estate	Assets – Investments		Balance June 30, 2023		Identical Assets (Level 1)	Inputs (Level 2)	<u>(</u>	Inputs (Level 3)		Net Asset <u>Value</u>
Cash and cash equivalent Common Stocks         9,016,574         -<	Beneficial interest in real estate	\$		\$	-		\$	335,000	\$	-
Common Stocks					0.016.574	10,165,352		-		-
Equity funds						-		-		-
Exchange traded funds	Equity funds		26,854,252		10,065,148	-		-		16,789,104
Fixed income funds						-		-		-
Floaters					243,875	-		-		- 16 379 743
International equity funds   62,026,038   16,798,377					-	380,000		-		-
Mutual funds					-	-		-		43,411,616
Opportunistic         7,407,796 (ther other ot						-		-		45,227,661
Cither					-	-		-		7,407,796
Private equity funds   14,913,698   -   -   -   14,913,68	Other					-		-		-
Real estate funds					40,115	-		-		-
U.S. Treasury note U.S. Treasury obligations    13,057,715   13,057,715         8,756,093   8,756,093   -       1,25,716       1,205,716       1,205,716       1,205,716       1,205,716       1,205,716       1,205,716       1,205,200       1,205					-	-		-		
Liabilities					13,057,715	_		_		2,104,000
Annuity/unitrust agreements and refundable advances \$ (8,394,893) \$ - \$ - \$ (8,394,893) \$						-		-		-
Assets – Investments         June 30, 2022         Assets (Level 1)         Inputs (Level 2)         Inputs (Level 3)         Asset Value           Assets – Investments         8         335,000         \$ - \$ - \$ 335,000         \$ - \$ 335,000         \$ - \$ 335,000         \$ - \$ 5 - \$ 335,000         \$ - \$ 5 - \$ 335,000         \$ - \$ 5 -	Annuity/unitrust agreements and	\$	(8,394,893)	\$	-	\$ -	\$	(8,394,893)	\$	-
Beneficial interest in real estate         \$ 335,000         \$ - \$ - \$ 335,000         \$ 335,000         \$ - \$ - \$ 335,000         \$ - \$ - \$ 335,000         \$ - \$ - \$ 335,000         \$ - \$ - \$ - \$ 335,000         \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -			<b>5</b> .		lala miti a a l					
Bonds Cash and cash equivalent Cosh and cash equivalent Common stocks 2,571,573 2,571,573 2,571,573 Equity funds Equity funds Equity trust Exchange traded funds Fixed income funds Fixed income funds Fioaters  380,000 Hedge funds 14,699,155 - International equity funds Mutual funds Opportunistic Opportunistic Frivate equity funds 14,692,038 Real estate funds 14,692,038 Liabilities  10,329,568 - 10,329,568 - 10,329,568 - 10,329,568 - 10,329,568 - 10,329,568 - 10,329,568 - 10,329,568 - 10,329,568 - 11,335,459 - 11,335,459 - 12,5701,108 - 12,5701,108 - 13,701,108 - 15,701,108 - 14,699,155 - 10,380,000 - 14,699,155 - 10,380,000 - 10,329,568 - 11,335,459 - 10,380,000 - 11,335,459 - 11,335,45			June 30,		Assets		(			Asset
Cash and cash equivalent       16,605,556       16,605,556       -       -         Common stocks       2,571,573       2,571,573       -       -         Equity funds       19,018,749       7,683,332       -       -       11,335,4         Equity trust       35,459       35,459       -        -		•	June 30, <u>2022</u>	•	Assets			(Level 3)	•	Asset <u>Value</u>
Common stocks       2,571,573       2,571,573       -       -         Equity funds       19,018,749       7,683,332       -       -       11,335,4         Equity trust       35,459       35,459       -       -       -         Exchange traded funds       262,197       262,197       -       -       -       15,701,1         Fixed income funds       15,701,108       -       -       -       15,701,1       -       -       -       15,701,1       -       -       -       15,701,1       -       -       -       15,701,1       -       -       -       15,701,1       -       -       -       15,701,1       -       -       -       15,701,1       -       -       -       15,701,1       -       -       -       -       15,701,1       -       -       -       -       15,701,1       -       -       -       -       15,701,1       -	Beneficial interest in real estate	\$	June 30, 2022 335,000	\$	Assets	(Level 2) \$ -		(Level 3)	\$	Asset <u>Value</u>
Equity trust 35,459 35,459	Beneficial interest in real estate Bonds	\$	June 30, <u>2022</u> 335,000 10,329,568	\$	Assets (Level 1)	(Level 2) \$ -		(Level 3)	\$	Asset <u>Value</u>
Exchange traded funds 262,197 262,197	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks	\$	June 30, 2022 335,000 10,329,568 16,605,556 2,571,573	\$	Assets (Level 1) - 16,605,556 2,571,573	(Level 2) \$ -		(Level 3)	\$	Asset <u>Value</u> - - -
Fixed income funds 15,701,108 15,701,108 Floaters 380,000 - 380,000 - 41,699,155 41,699,151 International equity funds 49,552,952 (166,504) - 49,719,41 Mutual funds 18,060,149 5,943,607 Preferred stocks 44,810 44,810 5,943,607 Private equity funds 14,692,038 14,692,038 Real estate funds 2,150,821 2,150,821 U.S. Treasury note 18,364,731 18,364,731	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds	\$	June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332	(Level 2) \$ -		(Level 3)	\$	Asset <u>Value</u>
Floaters 380,000 - 380,000 - 41,699,155 41,699,155   - 41,699,155   - 49,719,455   - 49,719,455   - 49,719,455   - 49,719,4555   - 49,719,	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds Equity trust	\$	June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749 35,459	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332 35,459	(Level 2) \$ -		(Level 3)	\$	Asset <u>Value</u> - - -
International equity funds 49,552,952 (166,504) - 49,719,45 Mutual funds 18,060,149 18,060,149 - 5,943,607 - 5,943,607 - 5,943,607 - 5,943,607 - 5,943,607 - 10,000	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds Equity trust Exchange traded funds	\$	June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749 35,459 262,197	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332 35,459	(Level 2) \$ -		(Level 3)	\$	Asset <u>Value</u> - - -
Mutual funds       18,060,149       18,060,149       -       -       -       5,943,607       -       -       5,943,607       -       -       5,943,607       -       -       5,943,607       -       -       5,943,607       -       -       -       5,943,607       -       -       -       5,943,607       -	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds Equity trust Exchange traded funds Fixed income funds Floaters		June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749 35,459 262,197 15,701,108 380,000	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332 35,459	(Level 2) \$ - 10,329,568		(Level 3)	\$	Asset <u>Value</u>
Opportunistic       5,943,607       -       -       5,943,607         Preferred stocks       44,810       44,810       -       -         Private equity funds       14,692,038       -       -       -       14,692,038         Real estate funds       2,150,821       -       -       -       2,150,821         U.S. Treasury note       18,364,731       18,364,731       -       -       -         U.S. Treasury obligations       1,255,778       1,255,012       776       -       -	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds Equity trust Exchange traded funds Fixed income funds Floaters Hedge funds		June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749 35,459 262,197 15,701,108 380,000 41,699,155	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332 35,459 262,197 -	(Level 2) \$ - 10,329,568		(Level 3)	\$	Asset <u>Value</u>
Private equity funds       14,692,038       -       -       -       14,692,0         Real estate funds       2,150,821       -       -       -       2,150,8         U.S. Treasury note       18,364,731       18,364,731       -       -         U.S. Treasury obligations       1,255,778       1,255,012       776       -	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds Equity trust Exchange traded funds Fixed income funds Floaters Hedge funds International equity funds		June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749 35,459 262,197 15,701,108 380,000 41,699,155 49,552,952	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332 35,459 262,197 - - (166,504)	(Level 2) \$ - 10,329,568		(Level 3)	\$	Asset <u>Value</u>
Real estate funds       2,150,821       -       -       -       2,150,821         U.S. Treasury note       18,364,731       18,364,731       -       -       -         U.S. Treasury obligations       1,255,778       1,255,012       776       -       -	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds Equity trust Exchange traded funds Fixed income funds Floaters Hedge funds International equity funds Mutual funds		June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749 35,459 262,197 15,701,108 380,000 41,699,155 49,552,952 18,060,149	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332 35,459 262,197 - - (166,504)	(Level 2) \$ - 10,329,568		(Level 3)	\$	Asset <u>Value</u>
U.S. Treasury note 18,364,731 18,364,731	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds Equity trust Exchange traded funds Fixed income funds Floaters Hedge funds International equity funds Mutual funds Opportunistic Preferred stocks		June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749 35,459 262,197 15,701,108 380,000 41,699,155 49,552,952 18,060,149 5,943,607 44,810	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332 35,459 262,197 - (166,504) 18,060,149	(Level 2) \$ - 10,329,568		(Level 3)	\$	Asset <u>Value</u>
U.S. Treasury obligations 1,255,778 1,255,012 776 - <b>Liabilities</b>	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds Equity trust Exchange traded funds Fixed income funds Floaters Hedge funds International equity funds Mutual funds Opportunistic Preferred stocks Private equity funds		June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749 35,459 262,197 15,701,108 380,000 41,699,155 49,552,952 18,060,149 5,943,607 44,810 14,692,038	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332 35,459 262,197 - (166,504) 18,060,149	(Level 2) \$ - 10,329,568		(Level 3)	\$	Asset <u>Value</u>
	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds Equity trust Exchange traded funds Fixed income funds Floaters Hedge funds International equity funds Mutual funds Opportunistic Preferred stocks Private equity funds Real estate funds		June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749 35,459 262,197 15,701,108 380,000 41,699,155 49,552,952 18,060,149 5,943,607 44,810 14,692,038 2,150,821	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332 35,459 262,197 - (166,504) 18,060,149 44,810	(Level 2) \$ - 10,329,568		(Level 3)	\$	Asset <u>Value</u>
Refundable advances \$ (8,874,610) \$ - \$ - \$ (8,874,610) \$	Beneficial interest in real estate Bonds Cash and cash equivalent Common stocks Equity funds Equity trust Exchange traded funds Fixed income funds Floaters Hedge funds International equity funds Mutual funds Opportunistic Preferred stocks Private equity funds Real estate funds U.S. Treasury note		June 30, 2022 335,000 10,329,568 16,605,556 2,571,573 19,018,749 35,459 262,197 15,701,108 380,000 41,699,155 49,552,952 18,060,149 5,943,607 44,810 14,692,038 2,150,821 18,364,731	\$	Assets (Level 1) - 16,605,556 2,571,573 7,683,332 35,459 262,197 - (166,504) 18,060,149 44,810 - 18,364,731	(Level 2) \$ - 10,329,568		(Level 3)	\$	Asset <u>Value</u>

### **NOTE 12 – FAIR VALUE MEASUREMENTS** (Continued)

Included in the Level 1 money market and mutual funds above is approximately \$4,250,000 invested in a Fidelity Government Money Market Fund as of both June 30, 2023 and 2022. All investment allocations are in accordance with the Foundation's investment policy. No other significant concentrations of investments exist as of June 30, 2023 or 2022.

Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis at June 30, 2023:

	_	Beneficial rest in Real <u>Estate</u>	Annuity/Unitrust Agreements and Refundable <u>Advance</u>				
Balance at July 1, 2022 Total gains (losses) included in changes in net assets:	\$	335,000	\$	(8,874,610)			
Unrealized		-		(95,495)			
Realized		-		(146,018)			
Purchases		-		(79,973)			
Sales		<u>-</u>		801,203			
Balance at June 30, 2023	\$	335,000	\$	(8,394,893)			

Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis at June 30, 2022:

	_	eneficial rest in Real <u>Estate</u>	Annuity/Unitrust Agreements and Il Refundable <u>Advance</u>		
Balance at July 1, 2021	\$	335,000	\$ (11,130,271)		
Total gains (losses) included in changes in net assets: Unrealized			2,449,371		
Realized		-	(907,970)		
Purchases		-	(190,072)		
Sales			904,332		
Balance at June 30, 2022	\$	335,000	\$ (8,874,610)		

<u>Investment Policies</u>: the Investment Policy is designed to achieve the Foundation's desired objectives. The Investment Policy asset allocation targets and ranges follow:

	<u>Target</u>	Allowable <u>Range</u>
Equities	50%	40%-60%
Alternatives (net)	22%	10%-32%
Real assets	8%	0%-18%
Fixed income	20%	10%-30%
Opportunistic	0%	0%-10%
Cash	<u>0</u> %	0%-20%
Total portfolio	1 <u>00</u> %	

### NOTE 12 - FAIR VALUE MEASUREMENTS (Continued)

Annuity and unitrust agreement liabilities characterized as Level 3 liabilities consist primarily of charitable gift annuity agreements. Refundable advance characterized as Level 3 liability consist of a revocable trust. The Foundation estimates the fair value of these liabilities based upon the present value of the expected future cash flows using management's best estimates of key assumptions including life expectancies of annuitants, payment periods, and a discount rate commensurate with the current market and other risks involved. Significant changes in these key assumptions would result in a significantly lower or higher fair value measurement.

The Foundation measures property on a nonrecurring basis and records impairment charges to the extent the carrying value of the asset is greater than fair value. The fair value of the property is based primarily on Level 3 inputs including a sales comparison method using the property's competitive market area. Using this method, there were no impairments recorded for the years ended June 30, 2023 and 2022.

<u>Investments in Entities that Calculate Net Asset Value per Share</u>: The Foundation holds shares or interests in investment companies where the fair value of the investments are measured on a recurring basis using net asset value per share (or its equivalent) of the investment companies as a practical expedient.

At year end, the fair value, unfunded commitments, and redemption rules of those investments is as follows:

	June 3	30, 2023 Unfunded Commitments	June 30	0, 2022 Unfunded Commitments	Redemption Frequency	Redemption Notice <u>Period</u>
Equity funds	\$ 16,789,104	\$ -	\$ 11,335,417	\$ -	Daily-Monthly	1-30 days
Fixed income funds	16,379,743	839,703	15,701,108	-	Daily-Quarterly	/ 1-90 days
International equity funds	45,227,661	-	49,719,456	-	Monthly	30 days
Opportunistic	7,407,796	1,005,321	5,943,607	2,049,358	Restricted	N/A
Private equity funds	14,913,698	11,760,379	14,692,038	10,836,097	Restricted	N/A
Real estate funds	2,134,809	1,269,743	2,150,821	742,696	Restricted	N/A
Hedge funds	43,411,616	-	41,699,155	-	Quarterly	90 days

The University of Akron Foundation seeks to achieve long-term equity-like returns through broadly diversifying by asset class, investment manager, geography, economic sector, and security. The Foundation seeks to achieve its objective by allocating its assets among unaffiliated private equity and/or venture capital funds, including offshore funds, other investment entities, and/or separate accounts managed pursuant to investment management agreements, as well as publicly traded stocks, exchange- traded funds, mutual funds, future contracts, forward contracts, options, swaps, and other derivative-type instruments.

The long-term investment objectives of the portfolio are:

- Equity funds and International equity funds – key return engine but volatile. Equity risk will dominate the portfolio, making diversification with other asset classes critical.
- Fixed income funds counterbalance to equity volatility and adds a source of liquidity. Can also be a source of value added in less efficient segments.
- Opportunistic introduce a further source for value added and diversification outside of the traditional alternatives categories of private equity and hedge funds.
- Private equity funds high expected return, but illiquid. Private equities are also volatile but are not marked-to-market as frequently as public equities.
- Real estate funds protect against unexpected inflation and/or help diversify the portfolio.
- Hedge funds primary diversifier to traditional assets and fertile opportunity set for value added.

#### NOTE 13 - DONOR-RESTRICTED AND BOARD-DESIGNATED ENDOWMENTS

The Foundation's endowment includes both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. Net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law: The board of directors of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions to be kept in perpetuity (a) the original value of gifts donated to the permanent endowment, the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Foundation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

Endowment net asset composition by type of fund as of June 30, 2023, and 2022, was:

June 30, 2023	 thout Donor estrictions	With Donor Restrictions	<u>Total</u>			
Donor-restricted endowment Board-designated (quasi-endowment)	\$ 4,368,760	\$ 191,571,853 <u>-</u>	\$	191,573,853 4,368,760		
Total funds	\$ 4,368,760	\$ 191,571,853	\$	195,940,613		
June 30, 2022 Donor-restricted endowment Board-designated (quasi-endowment)	\$ 3,931,39 <u>5</u>	\$ 177,658,355 <u>-</u>	\$	177,658,355 3,931,395		
Total funds	\$ 3,931,395	\$ 177,658,355	\$	181,589,750		

#### NOTE 13 - DONOR-RESTRICTED AND BOARD-DESIGNATED ENDOWMENTS (Continued)

Changes in endowment net assets for the fiscal years ended June 30, 2023 and 2022:

lung 20, 2022	 hout Donor estrictions	With Donor Restrictions	<u>Total</u>	
June 30, 2023 Endowment net assets, beginning of the year Net investment income Contributions Appropriation of endowment assets	\$ 3,931,395 591,440 -	\$ 177,658,355 13,462,445 4,997,257	\$ 182,011,068 14,053,885 4,997,257	
for expenditures Change in donor restrictions	 (124,378) (29,697)	 (6,498,899) 1,952,695	 (6,623,278) 1,922,998	
Endowment net assets, end of the year	\$ 4,368,760	\$ 191,571,853	\$ 195,940,613	
June 30, 2022 Endowment net assets, beginning of the year Net investment loss Contributions Appropriation of endowment assets for expenditures Change in donor restrictions	\$ 4,395,464 (315,006) - (120,332) (28,731)	\$ 188,649,307 (13,950,026) 7,095,406 (4,113,405) (22,927)	\$ 193,044,771 (14,265,032) 7,095,406 (4,233,737) (51,658)	
Endowment net assets, end of the year	\$ 3,931,395	\$ 177,658,355	\$ 181,589,750	

<u>Funds with Deficiencies</u>: From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with U.S. GAAP, deficiencies of this nature exist in 176 donor-restricted endowment funds, which together have a gift value of \$29,063,314 and a current fair market value of \$19,975,832, and a deficiency of \$9,087,482 as of June 30, 2023. Deficiencies of this nature exist in 208 donor-restricted endowment funds, which together have a gift value of \$30,142,312, and a current fair market value of \$21,800,249, and a deficiency of \$8,342,063 as of June 30, 2022. These deficiencies resulted from unfavorable market fluctuations and continued appropriation for certain programs that were deemed prudent by the board of directors.

In accordance with the terms of donor gift instruments, the Foundation is permitted to reduce the balance of restricted endowments below the original corpus. Subsequent investment gains are then used to restore the balance up to the fair market value of the original amount of the gift. Both fund deficiencies and subsequent gains above that amount are recorded in net assets with donor restrictions.

In certain instances, the Foundation provided funding of approximately \$19,200 and \$75,000 for fiscal years ended June 30, 2023 and 2022, respectively, so the activities supported by the endowments would continue despite being underwater.

Return Objectives and Risk Parameters: The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for donor-specified periods, as well as board-designated funds. Under this policy, as approved by the board of directors, the endowment assets are invested in a manner intended to produce results that are generally consistent with returns in the global equity markets while assuming a moderate level of investment risk. Actual returns in any given year may vary.

#### NOTE 13 - DONOR-RESTRICTED AND BOARD-DESIGNATED ENDOWMENTS (Continued)

<u>Strategies Employed for Achieving Objectives</u>: To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that emphasizes equity investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and Investment Objectives: The Foundation investment and spending policy stipulates that 4.25% of a three-year rolling average of the market value of the endowment is available for expenditure, 1.0% of the market value of the endowment is available for support of the Foundation's administrative expenses, and the remaining income is to be reinvested. If an investment loss is incurred, the loss is allocated in the current period. Over the long term, the Foundation expects the spending policy to allow its endowment to maintain purchasing power.

### **NOTE 14 - EXPENSES BY NATURE**

The statement of activities reflects certain categories of expenses attributable to the programs and supporting functions of the Foundation. Program Activities include academic and student support and auxiliaries. Supporting Activities include administrative support, facilities operation and maintenance, and fundraising.

The table below presents these functional expenses by their natural classification for the year ended June 30, 2023.

		Program	ivities	Supporting Activities								
		Academic										
	A	nd Student <u>Support</u>	<u> </u>	<u>Auxiliaries</u>	Ac	lministrative <u>Support</u>	- 1	peration and aintenance	<u>F</u>	undraising		<u>Total</u>
Direct distribution to the University	\$	4,603,549	\$	179,271	\$	4,356,853	\$	4,113,730	\$	-	\$	13,253,404
Distributions on behalf of the University Services performed by		52,127		209,323		78,173		70,289		21,177		431,089
University personnel		-		-		215,198		145,802		156,975		517,974
Property expenses		-		-		-		2,077		-		2,077
Professional fees		-		-		357,851		-		-		357,851
Travel and cultivation		-		-		61,781		-		253,561		315,342
Office expenses		-		-		131,045		-		24,924		155,969
Other expenses	_	<u>-</u>	_	<u>-</u>	_	45,147	_	<del>-</del>	-	940	_	46,087
Total expenses	\$	4,655,676	\$	388,594	\$	5,246,048	\$	4,331,898	\$	457,577	\$	15,079,793

### **NOTE 14 – EXPENSES BY NATURE** (Continued)

The table below presents these functional expenses by their natural classification for the year ended June 30, 2022.

	_	<u>Program</u> Academic	m Activities Supporting Activities Facilities									
	A	nd Student <u>Support</u>		<u>Auxiliaries</u>	Ac	lministrative <u>Support</u>		peration and aintenance	<u>F</u>	undraising		<u>Total</u>
Direct distribution to the University Distributions on behalf	\$	3,958,343	\$	154,146	\$	3,746,222	\$	3,537,174	\$	-	\$	11,395,885
of the University Services performed by		77,523		311,305		116,260		104,535		31,494		641,117
University personnel		-		-		154,915		104,959		113,000		372,874
Property expenses		-		-		-		512		-		512
Professional fees		-		-		316,668		-		-		316,668
Travel and cultivation		-		-		32,876		-		134,930		167,806
Office expenses		-		-		146,209		-		27,809		174,018
Other expenses	_	<u>-</u>	_	<u>-</u>	_	35,564	_	<u>-</u>	_	741	_	36,305
Total expenses	\$	4,035,866	\$	465,451	\$	4,548,714	\$	3,747,180	\$	307,974	\$	13,105,185

#### **NOTE 15 – LIQUIDITY AND AVAILABILITY**

The Foundation's financial assets and liquid resources available within one year of the statement of financial position date for general expense are as follows:

		<u>2023</u>	<u>2022</u>
Cash and cash equivalents Investments, short term Expected endowment appropriations Board-designated endowments Pledges receivable Accounts receivable		6,088,773 3,921,117 7,509,000 4,368,760 1,559,268 575,824	\$ 9,037,220 2,464,364 7,306,000 3,931,395 1,665,936 361,184
	<u>\$ 2</u>	24,022,742	\$ 24,766,099

As part of the Foundation's liquidity management, the Foundation invests its financial assets to be available as its general expenses, liabilities, and other obligations come due. As part of its liquidity management, the Foundation invests cash in excess of daily requirements in various short and intermediate-term investments, including money market, commercial paper, floaters, corporate bonds, and short-term treasury instruments. The amount of these investments included within the balances above represent holdings that are able to be liquidated and spent on general expenses after considering the impact of donor-imposed restrictions on the investment balance. Similarly, pledges receivable and accounts receivable balances represent funds due within one year that are not subject to purpose restrictions outside of the general expenses of the Foundation.

#### NOTE 15 - LIQUIDITY AND AVAILABILITY (Continued)

Expected appropriations from donor-restricted endowments and the total market value of board-designated endowments are also included as financial assets available for expense within one year. Draws from donor-restricted and board-designated endowments are made in accordance with the Foundation's spending policies and used to support the general expenses of the Foundation for the following fiscal year, as restricted by the donor(s). While the above amount represents the amount that is able to be drawn in accordance with the policy, actual draws may differ. Although not intended, the balance of board-designated endowment funds could be made available to meet cash needs if necessary.

### **NOTE 16 - SUBSEQUENT EVENTS**

Management has evaluated subsequent events through November 8, 2023, the date the financial statements were available to be issued.



# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To Management and the Board of Directors The University of Akron Foundation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The University of Akron Foundation, which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 8, 2023.

### Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered The University of Akron Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The University of Akron Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of The University of Akron Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether The University of Akron Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Crowe LLP

Crowe LLP

Columbus, Ohio November 8, 2023

# THE UNIVERSITY OF AKRON FOUNDATION SCHEDULE OF PRIOR YEAR FINDINGS June 30, 2023

#### FINDING 2022-001 - INTERNAL CONTROLS OVER INVESTMENTS

Condition: Monthly reconciliations over investments and investment activity were not being performed on a monthly basis.

Follow up: This finding was not repeated in the current year.

### FINDING 2022-002 - INTERNAL CONTROLS OVER PLEDGES RECEIVABLE

Condition: During the audit, errors were identified in the calculation of the pledge discount amount recorded within the pledges receivable account. The calculation of the pledge discount amounts were not reviewed after initial preparation by an independent reviewer.

Follow up: This finding was not repeated in the current year.





### **UNIVERSITY OF AKRON FOUNDATION**

#### **SUMMIT COUNTY**

#### **AUDITOR OF STATE OF OHIO CERTIFICATION**

This is a true and correct copy of the report, which is required to be filed pursuant to Section 117.26, Revised Code, and which is filed in the Office of the Ohio Auditor of State in Columbus, Ohio.



Certified for Release 12/19/2023

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