Ohio DAS Cooperative Purchasing Program

The Ohio Cooperative Purchasing Act, § 125.04, enacted in 1985

...affords counties, cities, villages, townships, school districts, colleges and universities, public libraries, transit authorities, parks, airport authorities, ambulance and fire districts, county and city hospitals, metropolitan housing authorities, and other political subdivisions the opportunity to participate in the State's term contracts and state term schedules.

Participating agencies can
✓ benefit from 'economies of scale'
✓ expedite their procurement process
✓ achieve substantial savings

On July 1, 2008, Corrective Budget Bill, H.B. 562

...was signed into law by Governor Strickland. New language in this Bill authorizes DAS to enter into cooperative purchasing agreements with
• one or more other states
• groups of states
• the federal government
• other purchasing consortia
• institutions of higher education,
• or any political subdivision of this state

for the purchase of supplies and services as described in division (B) of § 125.04.
Multi-state/purchasing consortium agreements

Western States Contracting Alliance (WSCA)
WW Grainger (GPC001)
- Formally competed
- Ohio is participating
- Through 04/2011

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Questions? Contact the State of Ohio Customer Service Team at 1-800-724-1642. To get set up on StaplesLink.com, please contact Business Development Manager Bob Ritter at bob.ritter@staples.com
Multi-state/purchasing consortium agreements

The State of Indiana (NASPO)
The REMI Group, LLC (GPC004)
  • Equipment maintenance management program
  • Formally competed
  • Ohio is participating
  • Through 12/2012

...and we’re exploring many more!!

WSCA
• Goodyear Tires
• US Communities
• Auto Zone
• Hertz Equipment Rental
...just to name a few

Here we GROW again!

- We serve nearly 2,000 entities in all 88 Ohio counties
- 70+ new entities joined in FY10
- Member-reported savings can exceed 20% and does not include savings on administrative overhead
- Purchase activity from DAS term contracts by co-op members total nearly $180 million annually
"One Site, One Mission"
www.Ohio.Gov/Procure

Explore Ohio procurement opportunities and current contracts on the State Procurement Website. You will find procurement information that is up to the minute, accurate, intuitive, and comprehensive.
Search for available Cooperative Purchasing Agreement categories @ ohio.gov/procure

1. Click on "Current Contracts"

2. Enter a "key" search word
This list includes all contracts that are searchable by the keyword “automobiles.”

Post your procurement opportunities on our website!

DAS Office of Procurement invites you to post your procurement opportunities on our website or to search our DAS vendor registration database for vendor names and email addresses by UNSPSC codes. Click on “Login” and click on the link for “New User”. A username and password will be emailed to you.

Cooperative contracts most commonly used...

Formally Competed:

- General Distribution Contracts (GDC)
  - A variety of commodities and services

- Group Purchasing Contracts (GPC)
  - Multi-state / purchasing consortium agreements

Not Formally Competed (Negotiated):

- State Term Schedule (STS)
  - Held by manufacturers, authorized dealers are identified in the contract
  - Based upon Federal Supply Schedule / GSA pricing
  - Utilizes State of Ohio’s Terms & Conditions

- Multiple Award Contract (MAC)
  - Catalog based, multiple vendor awards
Some contracts of interest?

- Fuel GDC027
- Online Surplus Auction Services GDC042Z
- Rock Salt GDC040
- Fire and Emergency Vehicles, Products and Services – various STS
- Weapons and Ammunition – various STS
- Office Supplies / Paper / Toner - GPC005
- Photocopiers – various STS
- Computer hardware and software - various STS and MAC
- www.ohio.gov/list - Telecommunications and Wireless Contracts
- AT&T, Sprint/Nextel, Verizon and others
- Community Rehabilitation Program - various contracts

State and Federal Surplus Property
Contact David Settlemire @ (614) 466-6585 for more information

State Printing
Contact Van Hylton @ (614) 752-0466 for additional information

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das.ohio.gov/CooperativePurchasing