The Ohio Cooperative Purchasing Act, § 125.04, enacted in 1985...

...affords counties, cities, villages, townships, school districts, public libraries, transit authorities, parks, airport authorities, ambulance and fire districts, metropolitan housing authorities, and other political subdivisions the opportunity to participate in the State’s term contracts.

Participants in the program can:
- benefit from ‘economies of scale’
- expedite their procurement process
- achieve substantial savings

On July 1, 2008, Corrective Budget Bill, H.B. 562...

...was signed into law by Governor Strickland. New language in this Bill authorizes DAS to enter into cooperative purchasing agreements with
- one or more other states
- groups of states
- the federal government
- other purchasing consortia
- institutions of higher education
- or any political subdivision of this state

for the purchase of supplies and services as described in division (B) of §125.04.
Here we GROW again!

- We serve nearly 2,000 entities in all 88 Ohio counties
- 80+ new entities joined in FY11
- Member-reported savings can exceed 20% and does not include administrative overhead
- Purchase activity from DAS term contracts by CO-OP members total nearly $180 million annually

Co-op Program Brochure
Sample Model Resolution
Enrollment Form
Quarterly Usage Report
Fee Table

Search for available contracts
Natural Gas Program
ODOT Cooperative Purchasing Program
Jim Schurch (614) 644-7870
Cost-Per-Copy Program
Search for CO-OP members
Frequently Asked Questions
What the State Buys...

$2+ Billion in supplies and services annually

How the State Buys...

- Through Set Aside and Preference Programs
- From existing DAS contracts
- Formal Competition
  - Invitation to Bid (ITB) ... lowest responsive and responsible bidder
  - Request For Proposal (RFP) ... best value
  - Reverse Auction ... prices decrease as bidding continues
- Informal Competitive Process
- Negotiation
  - State Term Schedule (STS) ... mirror federal General Services Administration (GSA) contracts
  - Master Maintenance Agreements (MMA)
  - Held by manufacturers
  - Utilizes State of Ohio’s Terms & Conditions

Multi-state/purchasing consortium agreements

National Joint Purchasing Alliance (NJPA)
- Staples (GPC005)
- Formally completed!
- Ohio is participating
- Through 07/2014
Multi-state/purchasing consortium agreements

The State of Indiana
The REMI Group, LLC
• Formally competed
• Equipment maintenance management program
• Ohio is participating
• Through 12/2014

Multi-state/purchasing consortium agreements
NJPA /The Gordian Group
• Job Order Contracting
  ◦ Repair and alternation
  ◦ Small new construction
• Formally competed
• Through 09/2014 (renewals are available)

Job Order Contracting is:
• Firm, fixed price for all work listed in a unit price book with descriptions, unit of measure and a price to install or demolish the task
• Comptitively bid: all bidders submit a set of adjustment factors to the fixed price in the unit price book
• Indefinite quantity: No projects are identified at the time of bidding. Submit your project for a price quote

Multi-state/purchasing consortium agreements

Three General Contracts:
• Allied Building Service Company
• Lusk Group
• Henderson Contracting Company
• Price Builders & Developers
• St. Louis Design & Construction
• F.H. Paschen
• Variety Contractors

Three Electrical Contracts
• Capital City Electric
• R & K Electrical
• Whalen Electric

One Heating / AC Contract
• The K Company

Contract Term: 10/1/11 – 09/30/2014
plus two one-year option terms
Explore Ohio procurement opportunities and current contracts on the State Procurement Website. You will find procurement information that is up to the minute, accurate, intuitive, and comprehensive.

How to find contracts? There are a variety of ways...

Select “Current Contracts”
Select the commodity category

A table of all contracts within that category will display

Search using a "Keyword" click "Keyword Search"
All contracts containing that word(s) will display. Select the appropriate 'Contract' hyperlink.

**Website Contract Details Page**
- Contract name / description
- Category, Schedule Number, Index Number
- Awarded vendor / link displaying dealer(s) (STS)
- Link to Current Contract Price List (STS)
- Expiration date
- Open to co-op members?
- Is financing or leasing available?
- List of amendments
- Link to Original contract
- Link to Revised contract
- Terms and Conditions

**Post your procurement opportunities!**
You can post your entity's procurement opportunities on our website!
Select 'Login' and click the link for "New User". A username and password will be emailed to you.

Contact our office for an email list of DAS registered vendors to increase your project exposure and expand competition!
Some contracts of interest?

- **Vehicles**
  - (Automobiles/Passenger Vans) - GDC104
  - (Law Enforcement Vehicles) - GDC090
  - (Trucks, Utility Vehicles, Cargo Vans) - GDC093
- **Electric contract** - DAS010
- **Heavy Equipment, Parks and Grounds keeping Equipment** – snow removal, mowers, trailers, backhoes, aggregate spreaders STS515
- **Paper Products** – GDC148
- **Auto Parts** - GPC017
- **Fuel** - GDC027
- **Ice Removal Salt** - GDC040
- **Uniforms and General Purpose Clothing** - GDC060, GDC054
- **Cost per Copy program** – MAC009
- **Walk-in building supplies** – GPC012 (Lowes)

Some contracts of interest?

- **Computer hardware and software** - various STS and MACs
- **Telecommunications and Wireless Contracts** - [www.ohio.gov/oit](http://www.ohio.gov/oit)
  - Denise Freshly, Manager, Office of Information Technology
  - (614) 466-6060
  - AT&T, Sprint/Nexiell, Verizon and others
- **MARCS Program** – Multi-Agency Radio Communication System -
  - Darryl Anderson, MARCS Program Manager (614) 466-2257
  - Ron Rowland, Manager (614) 644-6365
- **Community Rehabilitation Program** - various contracts
  - Ron Rowland, Manager (614) 644-6365
- **State and Federal Surplus Property**
  - Jim Rooker, Manager (614) 752-0070
- **State Printing**
  - Dan Boyle, Manager (614) 752-0070

Contact us anytime!

Jean Stephenson, State Purchasing Contracts Manager
[Jean.stephenson@das.state.oh.us](mailto:Jean.stephenson@das.state.oh.us)
Program administration

Maureen Studer, Purchasing Specialist
(614) 728-3723
maureen.studer@das.state.oh.us
Vendor compliance, Contract analysis, Program development

Shavonna Neal, Training Officer
(614) 466-4757
shavonna.neal@das.state.oh.us
Training and Outreach

Renee Hinte, Program Administrator 1
(614) 466-6530
renee.hinte@das.state.oh.us
Membership support, Contract assistance, Program inquiries